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13 November 2015

Subject : Report on the Company's Operation Results for the third quarter of the year 2015  
To : The President of the Stock Exchange of Thailand

TT&T Public Company Limited ("the Company") would like to submit its financial report and financial statements reviewed by the Company's auditor for the third quarter of the year 2015 ended 30 September 2015. These financial statements were also

(✓) approved by the Company's Plan Administrator on 13 November 2015

In addition, stated herein below is the performance report on the Company's operational results:

- 1) Total Revenue (excluding gain from foreign exchange rate) of the Company and its subsidiaries in Q3-2015 was Baht 384.81 million, decreasing by Baht 82.35 million or 18% from Baht 467.16 million in Q3-2014. The main driven items were
  - 1.1 Revenue from Telephone Services (Expansion Joint-Investment Agreement) decreased by Baht 85.38 million or 21% from that of Q3-2014, resulting from weakening of Voice service revenue, Data Telecommunication Service revenue and Dropwire Maintenance income which was consistent with decreasing tendency of land line use.
  - 1.2 Revenue from Telecommunication Service increased by Baht 17.80 million or 185% from Q2-2014, mainly caused by the increase in broadband internet revenue from subsidiaries.
  - 1.3 Revenue from Sales and Services decreased by Baht 1.37 million or 6% from Q3-2014.
  - 1.4 Revenue from dividend income from other long-term investment decreased by Baht 0.80 million or 17% from Q3-2014.
  - 1.5 Other Income decreased by 12.60 million or 47% from Q3-2014 mainly due to the decrease in other services income and interest income and the absence of Asset Sale in Q3-2015 while there was Baht 7 million of gain from Asset Sale in Q3-2014.

- 2) In Q3-2015, the Company and its subsidiaries' total operating expenses, (before doubtful debt, interest expense, loss on foreign exchange, and corporate income tax) were Baht 501.02 million, decreasing by Baht 11.49 million or 2.24% from Baht 512.51 million in Q3-2014. Details are as follows
  - 2.1 Cost of sales and services approximately declined by Baht 25.75 million or 9% from Q3-2014 which principally caused by decreasing in Revenue from Telephone Services (Expansion Joint-Investment Agreement).
  - 2.2 Selling and servicing expenses slightly decreased by Baht 5.24 million or 31% from Q3-2014 which was mainly caused by the decrease of marketing activities.
  - 2.3 Administration expenses approximately increased by Baht 19.50 million or 9% which mainly related to employee-related expenses and financial advisory fee.
- 3) The Company and its subsidiaries recorded doubtful accounts and bad debt of Baht 4.73 million in Q3-2015 which was decreased by Baht 0.52 million or 10% from Q3-2014 which the Company and its subsidiaries recorded doubtful accounts and bad debt of Baht 5.25 million.
- 4) The operating result (before gain or loss from debt restructuring, financial cost, corporate income tax, and gain or loss on foreign exchange rate) of the Company and its subsidiaries in Q3-2015 was Baht 120.95 million operating loss, compared to Baht 50.61 million operating loss in Q3-2014 which was mainly caused by the decrease in Revenue from Telephone Services (Expansion Joint-Investment Agreement) and the increase in Administration expenses.
- 5) The Company and its subsidiaries booked financial cost of Baht 98.52 million in Q3-2015 which increased by Baht 8.16 million from Baht 90.36 million in Q3-2014.
- 6) In Q3-2015, the Company and its subsidiaries recorded Baht 541.83 million loss from foreign exchange rate due to Baht depreciation. Consequently, the Company and its subsidiaries booked net loss of Baht 761.33 million in Q3-2015 compared to net loss of Baht 124.59 million in Q3-2014 that included gain on foreign exchange of Baht 16.48 million.

## **Financial Position as of 30 September 2015**

### **Total assets**

The Company and its subsidiaries had total assets of Baht 4,889 million. The main assets were Net Account Receivable of Baht 1,296 million or 27% of total assets. Other main assets were Property, plant and equipment of Baht 1,203 million or 25% of total assets, and Current investments - deposits with financial institutions of Baht 804 million or 16% of total assets.

### **Total liabilities**

The Company and its subsidiaries had total liabilities of Baht 31,157 million. The main liabilities were Liabilities under Business Rehabilitation Plan of Baht 26,729 million or 86% of total liabilities, which included Current portion of liabilities under Business Rehabilitation Plan of Baht 6,391 million, Long term portion of liabilities under Business Rehabilitation Plan of Baht 13,751 million, and Liabilities under Business Rehabilitation Plan pending for converting to equity of Baht 6,587 million. Apart from liabilities under Business Rehabilitation Plan, other main liabilities were Account Payable of Baht 2,974 million, and Other Liabilities of Baht 1,453 million.

### **Shareholders' equity**

The Company and its subsidiaries had Negative Shareholders' equity of Baht 26,268 million increasing loss by Baht 761.33 million from Baht 761.33 million operating loss in Q2-2015.

Please kindly be informed accordingly.

Yours sincerely,

Asawin Saisuwan  
Acting Chief Financial Officer (CFO)