

No. 0028/2016

February 5th, 2016

Subject: Clarification of 2015 Performance with Over 20% Changing

Dear Directors and Manager of the Stock Exchange of Thailand

QTC Energy Public Company Limited would like to clarify the net profit of the year ended December 31st, 2015 with over 20% changing. This financial statement was made by combining the financial statements of QTC Energy Public Company Limited and its subsidiary (QTC Panco Company Limited). The net total profit of our company was 118.55 million baht that was higher by 114.40% compared with that of 2015 with the net profit of 55.29 million baht. The major causes were able to be concluded as follows:

1. In 2015, our company earned the income from sale and services in the amount of 1,229.19 million baht increasing from 2014 in the amount of 760.50 million baht calculated to be 61.63%. In 2015, Total income earned from selling transformers to some government agencies, state enterprises, and private sectors increased from 189.59 million baht and 451.51 million baht in 2014 to be 336.54 million baht and 779.21 million baht calculated to be 77.51% and 72.58% due to the expansion of investment in renewable energy projects of both public and private sectors.
2. In 2015, our company had the cost of sale and service in the amount of 936.41 million baht and the Gross Profit Margin was calculated to be 23.82%. On the other hand, in 2014, our company had the cost of sale and services in the amount of 580.15 million baht and Gross Profit Margin was calculated to be 23.71%. The Gross Profit Margin increased in 2015 by 0.11% from that of 2014. Although the quantity of production was higher in 2015 reducing fixed cost per unit, the price of some major materials was higher increasing the Gross Profit Margin of 2015 slightly.
3. Our company had the expenses caused by sale and services in the amount of 139.92 million baht. In 2015, it was increased by 21.30% from 115.35 million baht in 2014 due to the expenses of some operations that were higher upon increasing manufacturing and sale, for example, the expenses related to employees, marketing, transportation, and packaging, etc.

Please be informed.

Yours faithfully,



(Mr. Poonphiphat Tantanasin)

Chief Executive Officer