



November 13, 2017

To : Managing Director  
The Stock Exchange of Thailand

Subject : Performance for 3<sup>rd</sup> quarter year 2017 is higher compared to the same period of last year which was more than 20 %

T. Krungthai Industries Public Co., Ltd. operation analysis for 3rd quarter yr. 2017 ended 30th Sept. 2017 posted a net loss of 8.81 million Baht, better than that of last year amounting 20.08 million Baht higher compared to the same period of last year which is more than 20% (yr.2016 net loss was 28.89 million Baht) due to the following reasons.

1. There is an increase in sales revenue of Baht 63.42 million or 26.10 % comparing to the same period of last year. The increase is due to the sales revenue on molds which was at first expected to come on the 4<sup>th</sup> quarter. This made our 3<sup>rd</sup> quarter revenue better than that we have forecasted.

2. Cost of goods sold and expenditures increased in the amount of 43.34 million Baht or 17.84 % for which the proportion of expenditures ratio increased less than the proportion of sales revenue ratio increased. However, the company is trying to reduce the cost of production in addition to the fixed expenditures not reduce in this period due to reserve for the future sales. Cost of goods sold and expenditures are the following :

(Unit : Million Baht)	Year : 2017	Year : 2016	Increase (Decrease)
1. Cost of Goods Sold	272.87	236.72	36.15
2. Sales and Administration	39.78	37.06	2.72
3. Finance Cost	4.27	4.55	(0.28)
4. Income Tax	(1.70)	(6.45)	4.75
<b>Total</b>	<b>315.22</b>	<b>271.87</b>	<b>43.34</b>

บริษัท ที.กรุงไทยอุตสาหกรรม จำกัด (มหาชน)  
T.KRUNGTHAI INDUSTRIES PUBLIC CO.,LTD.

The total discrepancy between point 1 & point 2 has given us reduced net loss amounting Baht20.08 million which is higher than last year of more than 20% .

Please be informed accordingly.

Respectfully yours,

A handwritten signature in blue ink, consisting of a large, stylized initial 'C' followed by a horizontal line and a small flourish.

Chumpol Techakraisri

Asst. Managing Director