



February 26, 2018

To : Managing Director
The Stock Exchange of Thailand

Subject : Performance for year 2017 is better compared to the same period of last year which was more than 20 %

T. Krungthai Industries Public Co., Ltd. operation analysis for year 2017 ended 31st Dec. 2017 posted a net loss of 51.32 Million Baht, better than the last year amounting 16.21 Million Baht by net loss decrease when compared to the same period of last year which is more than 20% (yr.2016 net loss was 67.53 Million Baht) due to the following reasons.

1. There is less sales revenue amounting Baht 30.14 Million or 2.79 % comparing to the same period of last year. The decrease is due to the car sales revenue has not been as our target and few car producers cancelled some production line . However, the revenue decrease not much when compared to the same period of last year and company is operating to find new order more.
2. Cost of goods sold and expenditures decreased in the amount of 46.35 million Baht or 4.29 % for which the proportion of expenditures ratio decreased which is more than the proportion of sales revenue ratio. As the company is able to solve the problem on the production by reducing the ratio of production wastes and loses combined with the proper and good management in the reduction of some fixed expenditures in consistence with the sales revenue . For year 2017, the reduction of costs of goods sold and other expenditures in sales are as follows :

(Unit : Million Baht)	Year : 2017	Year : 2016	Increase (Decrease)
1. Cost of Goods Sold	972.82	1,026.88	(54.06)
2. Sales and Administration	155.00	150.40	4.60
3. Finance Cost	17.42	17.94	(0.52)
4. Income Tax	(13.28)	(16.91)	3.63
Total	1,131.96	1,178.31	(46.35)

บริษัท ที.กรุงไทยอุตสาหกรรม จำกัด (มหาชน)
T.KRUNGTHAI INDUSTRIES PUBLIC CO.,LTD.

The total discrepancy between point 1 & point 2 has given us reduced net loss amounting Baht 16.21 million which is lesser than last year of more than 20% .

Please be informed accordingly.

Respectfully yours,

A handwritten signature in blue ink, consisting of a stylized 'C' followed by a horizontal line.

Chumpol Techakraisri
Asst. Managing Director