



February 27, 2019

To : Managing Director  
The Stock Exchange of Thailand

Subject : Performance for year 2018 is better than the performance at same period of last year more than 20 %

T. Krungthai Industries Public Co., Ltd. would like to present the operation performance for year 2018 ended December 31, 2018 at a net loss of 36.75 million Baht which the loss decreases from the same period of last year 14.58 million Baht or lower more than 20% (Net loss of Year 2017 was 51.33 million Baht) mainly due to the following reasons.

1. There is an increase in sales revenue of Baht 98.08 million or 9.08 % comparing to the same period of last year, which is the increase of the sale of automotive plastic parts from Sales of Automotive industry having grown up from the prior years. The company increases automotive revenue from our current customers although the revenue of electric appliances plastic parts and the revenue of mold services decreased. The decreasing of mold service revenue is as the result of many molds are on the work in process and will be recognized the revenue when delivered to clients in year 2019 according to the Accounting Principle.

2. Cost of goods sold and expenditures increased in the amount of 83.51 million Baht or 7.38 %. However the increasing proportion of expenditures is lower than the increasing proportion of sales revenue as the results of the capability of the company in managing the production by lowering the ratio of loss rate from the production as well as the better management of expenditures. In year 2018 the cost of goods sold and expenditures decreased as follows :

(Unit : Million Baht)	Year : 2018	Year : 2017	Increase (Decrease)	%
1. Cost of Goods Sold	1042.02	972.82	69.20	7.11
2. Sales and Administration	164.96	155.00	9.96	6.43
3. Finance Cost	18.17	17.42	0.75	4.31
4. Income Tax	(9.68)	(13.28)	(3.60)	(27.11)
<b>Total</b>	<b>1,215.47</b>	<b>1,131.96</b>	<b>83.51</b>	<b>7.38</b>

บริษัท ที.กรุงไทยอุตสาหกรรม จำกัด (มหาชน)  
T.KRUNGTHAI INDUSTRIES PUBLIC CO.,LTD.

The total results of point 1 and point 2 has given us net loss decreasing Baht 14.58 million from last year or net loss decreases more than 20% .

Please be informed accordingly.

Respectfully yours,

A handwritten signature in blue ink, consisting of a stylized 'P' followed by a horizontal line.

Chumpol Techakraisri

Asst. Managing Director