

บริษัท ไทยสแตนเลย์การไฟฟ้า จำกัด (มหาชน) THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

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Subject To explain company operation Quarterly 1 / 2017

To The President

The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to explain about company operation Quarterly 1/2017 as follows:-

Sale increasing 12.80 %
Net profit increasing 21.47 %

- Sales

The first quarterly (1 April - 30 June 2017). The company's sale was 2,968.55 million baht, increased 336.76 million baht or 12.80% from the same period of last year that sale was 2,631.79 million baht. As resulting from the motorcar and motorcycle domestic sale increased from the domestic economy is recovering. Including the issuance of new car models.

The car production was 465,411 units decreased from the same period of year 2016 which production was 486,506 units or decreased 4.34%. The export of car was 252,105 units increased from the same period of year 2016 which export was 287,063 units or decreased 12.18%. Domestic Sale was 199,490 units increased from the same period of year 2016 which sale was 187,070 units or increased 6.64%.

In section of motorcycle was also continuity increasing. The total production was 517,849 units, increased from the same period of year 2016 which the production was 437,113 units, or increased 18.48% and the domestic sale was 487,767 units increased from the same period of year 2016 which sale was 455,683 units or increased 7.04%

- Net Profit

The first quarterly (1 April - 30 June 2017), the company's net profit was 295.54 million baht, increased from the same period of year 2016 which a profit was 243.30 million baht or increased 21.47% that from the factors are as following:

- 1) Sales and production volume were increased , accordingly lead to the Economical of Scale in production , the cost per unit to decreased.
 - 2) The company has continuously control cost by use the productivity development activity in every division.

Submitted for your information.

อนาลย์การไฟฟ้า จุ๋ว

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Yours Faithfully,

(Mr. Apichart Lee-issaranukul) Executive Chairman