

No. 018/2560

8 November 2017

Subject : Clarification on Operating Results for the Third quarter of 2017
Ended September 30, 2017

To : President
The Stock Exchange of Thailand

Moong Pattana International Public Co., Ltd. ("The Company") would like to report the operating results for the Third quarter, ended September 30, 2017 which have already been audited by the Independent Auditor. Significant changes are summarized as the following:

1) Sales revenues for Q3 of 2017 at Baht 188.8 million represented by increase of 4% from Baht 182.1 million reported for Q3 of 2016. The sales increase was the result of expansion of variety distribution channels in Thailand, including sales through e-commerce channel, especially of mother and baby products and distributor business of new products.

2) Cost of sales for Q3 of 2017 at Baht 88.3 million increased by 3% from Baht 85.7 million reported for Q3 of 2016 that relevant with higher sales increase.

3) Total expenses for Q3 of 2017 at Baht 105.6 million increased by 8% from Baht 97.5 million reported for Q3 of 2016 mainly due to the reason of online advertising to serve multi-segment of customer groups through e-commerce channels.

4) Share of income from investment in associated company decreased by 15% from Baht 19.6 million in Q3 of 2016 to Baht 16.7 million in Q3 of 2017 due to the financial performance of the associated company has been decreased.

As a result of the factors mentioned above, the company had net profit (equity method) decreased Baht 4.1 million from Baht 20.9 million in Q3 of 2016 to Baht 16.8 million in Q3 of 2017.

Please kindly be informed.

Sincerely yours,



Mrs. Sureeporn Anuvatudom
Joint Chief Executive Officer