## 8 November 2018

Subject Explanation of the operating result of the third quarter of year 2018 compared with the same period of last year

## To The President

The Stock Exchange of Thailand

The operating results of TTW Public Company Limited ("the Company") and its subsidiaries for the 2018 and 2017 third quarter are Baht 807.1 million and Baht 734.8 million, respectively. As compared with the operating results for the same period of last year, the operating results of the Company and its subsidiaries increased by Baht 72.3 million or representing an increase of 9.8%. The Company hereby clarifies the significant changes as follows:

- 1) Water sales increased by Baht 72.6 million or representing an increase of 5.2% because
- a) The water sales of the Company increased by Bath 37.7 million or representing an increase of 3.9% because sale volume of Provincial Waterworks Authority ("PWA") increased by 2.2 million m³ and increased water tariff rate from the previous year. As the result, PWA sale amount increased by Baht 39.1 million. In addition, the water sales in Bang Pa-In Industrial Estate decreased by 0.1 million m³. As a result, water sales in Bang Pa-In Industrial Estate decrease by Baht 1.4 million, or representing a decrease of 2.4%.
- b) The water sales of Pathum Thani Water Company Limited ("PTW") increased by Baht 34.9 million or representing an increase of 8.1% due to the increased water sales of 2.7 million m<sup>3</sup>, or representing an increase of 7.9%.
- 2) Interest income and other incomes decreased by Baht 32.1 million or representing a decrease of 63.7% because the Company prepaid a part of long-terms in December 2017. As the result, the cash balances and return on cash balances decreased from the third quarter of last year.
- 3) Cost of goods sold and service increased by Baht 38.2 million or representing an increase of 9.5% mainly due to increase in sale volumes. As the result, the increase in depreciation

expenses increased by Baht 19.7 million, the electricity expenses increased by Baht 16.2 million, the maintenance expense increased by Baht 6.2 million and the and employee expenses

increased by Baht 1.1 million. While the decreased chemical expenses by Baht 5.4 million.

4) The administrative expenses decreased by Baht 3.3 million or representing a

decrease of 5.4% due to decrease in the meeting expenses.

5) Share of profit from investment in associate increase by Baht 59.4 million or

representing an increase of 143.1% because subsidiaries of associate company have the

operating results better than last year.

6) The Finance expenses decreased by Baht 19.8 million or representing a decrease of

17.6% due to partial loan prepayment by internal cash.

7) Corporate income tax increased by Baht 8.4 million or representing an increase of

5.6% due to increase in deferred income tax liabilities.

Please be informed accordingly.

Yours Faithfully

(Mr. Somkiat Pattamamongkolchai)

Accounting and Finance Director