



No. SYNTEC/MD/18/075

9 November 2018

Subject : Management's Discussion and Analysis Q3/2018

To : Director and Manager,
The Stock Exchange of Thailand (SET)

Syntec Construction Public Company Limited (SYNTEC), would like to clarify SYNTEC and its Subsidiaries Financial Statements for the three-month period ended 30 September 2018, performance of Q3/2018 showed a total profit attributable to owners of the Company in consolidated financial statements of Baht 126 million, performance of Q3/2017 showed a profit attributable to owners of the Company of Baht 244 million, Decreasing by Baht 118 million or decreasing of 48.36 % by the reasons of changing are as follows :

- Revenue from construction decreased of Baht from 2,293 million to 1,846 million, gross profit margin decreased from 19.78 % to 17.46 %. as a resulted to gross margin decreased of Baht 131 million.
- Revenue from room service increased of Baht from 93 million to 97 million, gross profit margin decreased from 30.30 % to 25.90 % as a resulted to gross profit margin decreased of Baht 3 million.
- Loss on disposal and writ-off assets increased of Baht 2 million.
- Interest income decreased of Baht 1 million.
- Other income decreased of Baht 3 million.
- Selling and Administrative expenses increased of Baht 8 million.
- Other expenses decreased of Baht 9 million.
- Finance costs increased of Baht 1 million
- Income tax expense decreased of Baht 25 million.

Furthermore, the progressive statuses of loans to related parties are as follows:

1. Long-term Loans to Related Parties

Other Related Companies

- Gentech Engineering Co., Ltd., valued at Baht 4.96 million (fully provision). Currently, the official receiver is in the process of property collection.

Please be informed accordingly.

Sincerely yours,

(Mr.Somchai Sirilertpanich)

Chief Executive Office