

February 26, 2019

Subject: Management Discussion and Analysis for operating results of the year 2018

To: President of the Stock Exchange of Thailand

Seafresh Industry Public Company Limited (“the company”) would like to inform the operating results of the company and its subsidiaries for the year 2018 as follows:

Sales

The company was affected by high material cost when compared with the competitor countries, and the appreciation of Baht currency about 5% against US dollar currency compared to the previous year. Therefore the company’s sales decreased THB 710.64 million or 23.07%

However, the overseas subsidiaries received more order from customers, then the group’s sales revenue increase from THB 7,482.56 million to THB 7,911.09 million or 5.73% when compared to the previous year.

Net Profit (Loss)

From separate financial statements, the company reported net loss of THB 126.94 million, compared to the previous year which reported net profit THB 15.63 million. From the consolidated financial statements, the company reported net profit attributable to the company of THB 19.70 million, compared to the previous year which reported net loss of THB 8.14 million due to the following reasons:

1. The group received gain on exchange rate of THB 41.78 million, compared to the previous year which received loss on exchange rate of THB 146.22 million.
2. The group recorded its allowance for decline in value of inventories as THB 80.36 million, while in the previous year the reversal of allowance was THB 12.74 million.

Please be informed accordingly.

Yours faithfully,

Tassanee Youngmeevithya

Director