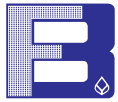


รายงานประจำปี 2558
ANNUAL REPORT
2015



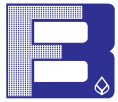
บริษัทเงินทุน กรุงเทพธนาคกร จำกัด (มหาชน)
Bangkok First Investment & Trust Public Company Limited



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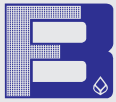
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Remark: Investors can study further information from the Company's 56-1 Form which appear on www.sec.or.th or the Company website (www.bfit.co.th).



Financial Information

Unit : Thousand Baht	2015	2014	2013
Financial status			
Investments – net	2,540,663	2,699,493	3,273,090
Net loans to customer and accrued interest receivables	1,385,109	1,496,397	1,627,006
Deposits and borrowings	3,184,330	2,552,633	3,530,020
Total assets	5,315,580	4,622,689	5,559,303
Total liabilities	3,327,412	2,681,970	3,659,843
Owners' equity	1,988,168	1,940,719	1,899,460
Paid-up capital	1,000,000	1,000,000	1,000,000
Number of shares (Thousand shares)	200,000	200,000	200,000
Performance			
Interest income	261,157	301,098	334,498
Dividend income	34,590	29,271	32,386
Fees and services income	6,991	6,808	6,228
Net gain on investments	17,441	17,595	3,787
Other income	971	1,128	8,300
Total income	321,150	355,900	385,199
Net income	217,368	250,344	243,201
Net profit	98,455	96,165	102,651
Financial ratio			
Net profit margin (%)	30.66	27.02	26.65
Return on equity (%)	5.01	5.01	5.37
Return on total assets (%)	1.98	1.89	1.78
Par value (Baht per share)	5.00	5.00	5.00
Earnings (Baht per share)	0.49	0.48	0.51
Dividend (Baht per share)	0.35	0.35	0.35
Book value (Baht per share)	9.94	9.70	9.50
BIS ratio (%)	44.93	48.21	33.70



Message from Chairman of the Board of Directors



Economic Overview

The Thai economy in 2015 expanded by 2.8%, recovered at a stronger pace from previous year which was growing at 0.6%. This was supported by a substantial volume of public investment, an expansion of private consumption and an improving number of tourist arrival. Despite the shrinkage in export and private investment. Headline inflation had dropped continuously since the beginning of the year from -0.41% in January 2015 to -0.85% in December 2015, due mainly to the sharp decline in energy price. The Policy Interest Rate was reduced twice by the Monetary Policy Committee (MPC) of the Bank of Thailand from 2.00% to 1.75% on 11 March 2015 and from 1.75% to 1.50% on 29 April 2015.

Financial Status and Performance

As at 31 December 2015, the Company had total asset of Baht 5,315.58 million, increased by 14.99% from previous year, represented by an increase of interbank and money market assets while the investments and net lending decreased. At the same time Deposits increased by 24.84% from previous year. However, the Company's performance in 2015 showed a net interest income of Baht 157.38 million, decreased by 19.52% from previous year, in which the gross interest income from investments and net lending decreased by 17.24% from previous year while cost of deposits decreased by 1.68%. After taking into consideration of dividends received throughout the year 2015, the company made a net profit of Baht 98.46 million which increased by 2.38% from 2014.

Business Outlook in 2016

Thailand's economic outlook in 2016 is likely to steadily grow as a result of the positive factors such as the government investment policy, the private consumption and the recovery of tourism. However, the private investment is still in low level together with Global economies slowdown, especially in China which is an important partner of Thailand. Thus, Thai export will be remained in the shrinkage situation as in 2015. The Company access the risk on doubtful account of the company will be very low and continues its policy to focus on asset quality which provides proper return under appropriate risk level as well as to maintain sufficient liquidity level. The company is confident that the operation results in 2016 will be successful with a strong financial status.

On behalf of the Board of Directors, on this occasion, I would like to express gratitude towards all shareholders, clients and the relevant persons for their continuous supports and trusts granted to the Company.

Professor Sakorn Suksriwong, DBA
Chairman of the Board of Directors



Board of Directors



Professor Sakorn Suksriwong, DBA

Chairman of the Board of Directors

Chief Executive Officer



Mr. Thira Wipuchanin

Chairman of the
Audit Committee



**Associate Prof.
Dr. Siriwut Buranapin**

Member of the
Audit Committee



Mr. Thanapol Sirithanachai

Member of the
Audit Committee



Mrs. Kingthien Bang-Or

Director and
Acting Managing Director



Mrs. Thanyathorn Chonlavorn

Director



Mr. Vorakit Srangsriwong

Director



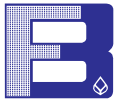
Mr. Thititham Rojanapruk

Director



Mr. Amorn Jetchamnongnuch

Director



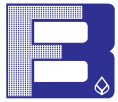
Report of the Audit Committee

The Audit Committee of Bangkok First Investment & Trust Public Company Limited consists of 3 independent directors:

Mr. Thira Wipuchanin	Chairman of the Audit Committee
Assoc. Prof. Dr. Siriwut Buranapin	Member of Audit Committee
Mr. Thanapol Sirithanachai	Member of Audit Committee

The Audit Committee performed its duties and responsibilities, as assigned by the Board of Directors, supervising and overseeing the Company's state of affairs, to ensure that the collective body of Management and Executive Directors acted with accountability towards shareholders and executed their duties with honesty, responsibility, and in accordance with Company's policies. The Committee held a total of 4 meetings in the fiscal year 2015, all of which were convened with full attendance. At those meetings, the Committee discussed and shared opinions with senior management, internal auditors and the external auditors on matters related to the Company's business, which can be summarized as follows:

1. Reviewed quarterly and annual financial statements of the Company for 2015, which had already been reviewed and audited by the external auditor, before submitting them to the Board of Directors for approval. The Audit Committee inquired into the accuracy and completeness of financial statements of the external auditor and Management, and the adequacy of financial disclosure. In addition, the Audit Committee considered and acknowledged the management letter and audit approach for the external auditor's 2016 financial statements. The Audit Committee came to the conclusion that internal control of the financial reporting process was adequate to ensure that such financial statements represented the Company's financial status and operating results accurately, that they were in accordance with legally defined accounting principles, and that they were adequately and promptly disclosed for the benefit of investors and users of such statements when making investment decisions.
2. Reviewed the Internal Control System in its evaluation of the sufficiency and effectiveness of the Company in accomplishing its goals. The Audit Committee considered the Internal Audit Report for 2015, according to the approved Internal Audit Action Plan, of essential business procedures. There were no significant errors in internal control. In addition, the Audit Committee evaluated the Company's Internal Control System, which consisted of management control, financial control, and compliance control adhered to code of conduct of the Securities and Exchange Commission and Bank of Thailand. The Audit Committee made a resume that the Internal Control System was adequate and implementing effectively with regards to the internal environment, risk assessment, control activities, good information and communication systems, and precisely monitoring system.
3. Reviewed the company's compliance practices to ensure that the company strictly complied with the Securities and Exchange laws, regulations of the Stock Exchange of Thailand, and other relevant regulatory and legal requirements i.e. Securities and Exchange acts, regulations of the Securities and Exchange Commission, the Capital Market Supervisory Board, Bank of Thailand, Anti-Money Laundering Office and Deposit Protection Agency, including others related regulatory and legal requirements. The Audit Committee insisted that the Company had complied with all applicable regulatory requirements.



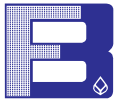
Report of the Audit Committee

4. Considered the nomination and appointment of the external auditor and the annual audit fee for 2016 to seek approval from the Company's Board of Directors for the 2016 General Shareholders' Meeting. The Audit Committee reviewed the independence, performance, and services of the external auditor including the audit fees, and judged that the external auditor gave useful opinions and recommendations regarding financial reporting and internal control. Therefore, the Audit Committee proposed that an external auditor from D I A Ltd. be appointed the Certified Public Accountant of the Company for 2016. This recommendation was made to the Board of Directors prior to being presented at the General Shareholders' Meeting.
5. Reviewed connected transactions executed by the Company with related parties who were regarded as having a conflict of interest, and reviewed the sufficiency of the disclosure of these transactions in accordance with the requirements of the Stock Exchange of Thailand. The Audit Committee reached the conclusion that the previously mentioned transactions were conducted by Management fairly and priced with a view to giving the utmost benefit to the Company at an arm's length basis, and that they were accurately and adequately disclosed.
6. Executed internal audit, The Audit Committee reviewed the mission, scope of work, accountability and responsibility, independence, and authority of internal audit activities including the organization of and manpower within the Internal Audit Department. In addition, the Audit Committee reviewed internal audit reports every quarter and reviewed the results of internal audit performance. The Audit Committee approved the Internal Audit Action Plan for 2016 came to the conclusion that the Internal Auditing System was performed independently, adequately, and effectively, and incorporated continuous improvement of internal audit processes and human resources to follow international standards.

In 2015, the Audit Committee had one meeting with the External Auditor without the management attending. The Audit Committee exercised its judgment and independently fulfilled its duties and responsibilities with sufficient competency, with circumspectness, and with full access to information from Management, employees, and relevant persons. The Audit Committee also gave comments and recommendations on the equitable treatment of stakeholders.

In summary, the Audit Committee is of the opinion that the Board of Directors, Management, and executive directors have operated with ethical mind and have the intention of performing duties professionally to achieve the Company's goals. Furthermore, the Company has committed itself to importance of business principle under an effective Internal Control System. In addition, the Company has established a concise and appropriate Risk Management System and has effective corporate governance.

(Mr. Thira Wipuchanin)
Chairman of the Audit Committee



Policy and Overall Business Operations

Bangkok First Investment & Trust Public company Limited which was founded in 1972 as a finance company listed on the Stock Exchange of Thailand services financial under the scope to be permitted by the Bank of Thailand, Ministry of Finance and other relevant government agencies. The past of business operation based on carefulness in the business, making a profit from continue operations so the company doesn't have damage of a significant asset, including as a solid capital position.

Business

BFIT holds four finance licenses as follows:

- Business of finance for commerce
- Business of finance for development
- Business of finance for disposition and consumption
- Business of finance for housing

Moreover, BFIT is approved to act as debenture holder representative and/or trustee.

Business Goals

The company still aims to continue to conduct business as financial institution, finance company listed on the Stock Exchange of Thailand. The company stills conservative principle which is main of the company to adhere to be major in business continuously. The company focuses on asset quality and liquidity of the assets rather than the expansion of assets, aim to offer a service that can meet their to need as a finance company fully for base of primary customers who have long-standing relationships and be ready to offer myself as an option to new customers still feel in touch and do business with finance company than general banks.

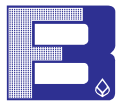
Credit focuses on potential customers that have good financial, potential and guarantee. In addition, the company plans to expand the retail loan personal who are members of the fund companies which have financial position, good performance or reputation so that the company will have a revenue base increases, solid operating, stable, reasonable yield rate and benefits for shareholders in the long term.

Changes and major developments during the past 3 years

- In 2013, the company expressed an intention to join Thailand's Private Sector Collective Action Coalition Against Corruption (CAC)
- In 2014, Dr.Wissanu Krea-Ngam, Chairman of the Board of Directors, resigned from his directorship.
- In 2015, The Board of Directors appointed Professor Sakorn Suksriwong, DBA, Deputy Chairman and Chief Executive Officer, as Chairman of the Board of Directors.

Income Structure

Income Structure	2015		2014		2013	
	Mil. Baht	%	Mil. Baht	%	Mil. Baht	%
Interest income						
Interbank and money market items	23.13	7.20	13.46	3.78	11.54	2.99
Investments in debt securities	97.56	30.38	112.62	31.64	158.31	41.10
Loans	140.47	43.75	175.02	49.18	164.64	42.74
Hire purchase	-	-	-	-	0.01	0.01
Total interest income (1)	261.16	81.33	301.10	84.60	334.50	86.84
Interest expense						
Deposits	86.96	27.07	89.72	25.21	122.72	31.86
Interbank and money market items	0.01	0.01	-	-	-	-
Contribution fee to FIDF and the Deposit Protection Agency	16.66	5.19	15.52	4.36	18.50	4.80
Debt securities issued and borrowings	0.14	0.04	0.31	0.08	0.78	0.20
Borrowings fees	0.01	0.01	0.01	0.01	-	-
Total interest expenses	103.78	32.32	105.56	29.66	142.00	36.86
Net interest income	157.38	49.01	195.54	54.94	192.50	49.98
Fees and services income						
Acceptances, aval and guarantees	0.56	0.17	0.57	0.16	0.85	0.22
Other	6.43	2.00	6.24	1.75	5.38	1.40
Total fees and services income (2)	6.99	2.17	6.81	1.91	6.23	1.62
Net gain (loss) on investments						
Gain from disposal of investments	19.32	6.02	19.18	5.39	6.92	1.79
Loss on impairment of investments	(1.88)	(0.59)	(1.59)	(0.44)	(3.13)	(0.81)
Net gain (loss) on investments (3)	17.44	5.43	17.59	4.95	3.79	0.98
Other operating incomes						
Dividend income	34.59	10.77	29.27	8.22	32.39	8.41
Other income	0.97	0.30	1.13	0.32	8.30	2.15
Total other operating incomes (4)	35.56	11.07	30.40	8.54	40.69	10.56
Total income (1) + (2) + (3) + (4)	321.15	100.00	355.90	100.00	385.21	100.00



Products and Services

2.1 Products and Services

The nature of the company's services by permission can be divided by type of business are as follows.

- Finance
- Other financial services that company are permitted.

Business Operation

The businesses of BFIT are separated pursuant to licenses as follows:

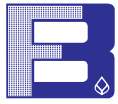
- Public Borrowing
- Lending
- Debenture Holder Representative
- Treasury and Investment in Securities

Public Borrowing

BFIT provides several types of deposit services consisted of deposit receipts and promissory for general public, corporate entities, foundations and associations. As to the term of deposits are made available for client's need, may be at call or time deposits ranging from 1 month, 3 months, 5 months, 6 months, 9 months, 12 months, 18 months, 24 months , 36 months etc. With appropriate interest rate according to the existing economies situation, the company's liquidity and the interest rate and yield of return in the money market as a whole.

Source of funding at the end of the year is classified by the remaining period of the certificate of deposit and promissory note within 3 years of financial statements of the company are as follows.

Repayment Period	At 31 December 2013		At 31 December 2014		At 31 December 2015	
	Million Baht	%	Million Baht	%	Million Baht	%
At call	32.91	0.93	109.08	4.27	161.22	5.06
Less than 1 year	3,493.10	98.96	2,370.27	92.86	3,019.19	94.82
More than 1 year	4.00	0.11	73.29	2.87	3.92	0.12
Total	3,530.01	100.00	2,552.63	100.00	3,184.33	100.00



Nature of Business

Lending

Commercial Lending

BFIT provides a wide range of commercial loan facilities to its clients, such as loans for working capital with various short-term maturities and/or loans to finance inventory or receivables.

Medium and long term loan facilities are also available to finance expansion or capital expenditures, both through direct lending or loan syndication. Interest rates on all facilities can be established at fixed rate, floating rate or the combination of fixed and floating rate throughout the life time of the facilities. In addition, BFIT also provides aval and guarantee facilities to its clients.

Project Finance

BFIT also provides credit facilities for newly established entities as well as expansion projects of existing establishments that will be beneficial to the economic of the country. Short term, medium term and long term loan facilities are available to match with the necessity and suitability of each type of business. Credit facilities may provide directly by BFIT or through loan syndication. To support and to be in line with the government's policy, project finance for SME business is also included in this category.

Personal Loans for individuals

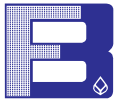
BFIT provides personal loans for purpose of personal consumption which is similar to staff loans that employers provide for their employees. This loan facility is available to all levels of employees who have been worked or employed for a certain length of time with companies that have provident fund management. For those employers who are looking for a very special low interest rate to accommodate staff welfare, this personal loan facility is an excellent choice to serve employees' needs. We offer tenors of repayment from short term, medium term or long term depending on the borrowers' needs and their ability to repay the debts.

Debenture Holder Representative

As a debenture holder representative, BFIT offers service on behalf of debenture holders to monitor the issuer's compliance with the terms and conditions of the debentures for the benefits of debenture holders.

Treasury and Investment in Securities

BFIT invests under proprietary accounts in a wide range of securities classes. BFIT focuses mainly in marketable securities such as government and state-owned enterprise bonds, corporate bonds and bill of exchange, listed common shares and listed property funds and also holds investments in non-listed common shares. BFIT as an investor also participates collateralized repurchase transactions with the Bank of Thailand and commercial banks.



Nature of Business

Market and Competition Condition

Finance Business Condition in 2015

As of 31 December 2015, there are 2 finance companies, Bangkok First Investment & Trust PCL and Advance Finance PCL, having total asset of 12,193 million Baht or average 6,097 million Baht per company. The combined net loan was 6,448 million Baht or 3,224 million Baht per Company while the combined net investment was 3,393 million Baht or 1,696 million Baht per company

Finance Business Outlook in 2016

During this decade, the finance companies have merged and upgraded to be full-scale commercial banks and retail banks. As a result, the number of finance companies in 2015 remained 2 players. Major business of finance companies, according to their financial statements, focused on investment in securities. In regard to business loans, the financial companies still focus on retail and SMEs clients. Funding of finance companies will compete with asset management companies that can offer tax advantage to the investors who invest in money market fund including compete with medium banks.

Interest Rate Condition in 2015

In 2015, The policy rate of the Bank of Thailand ("BOT"), which is 1-Day repurchase rate, decreased from 2.00% p.a. to 1.75% p.a. on 11 March 2015 and decreased from 1.75% p.a. to 1.50% p.a. on 29 April 2015 and have maintained until this moment (February 2016). The yield of government bond securities, which is used as a base yield of corporate debt securities. 2-Year government bond yield moved downward throughout the year that decreased from 2.06% p.a. in January to 1.58% p.a. in December. 10-Year government bond yield are more volatile, which moved from 2.60% p.a. in January to 3.06% p.a. in September and then moved downward to 2.51% p.a. in December.

The average 3-month deposit rate of commercial banks decreased from 1.10% p.a. – 1.25% p.a. in January to 0.90% p.a. – 1.00% p.a. in December.

Interest Rate Outlook in 2016

Monetary Policy Committee of the Bank of Thailand estimated Thai economy in 2015 growth up by public investment and private consumption that were offset exports and private investment slowdown. However, the economy in 2016 is expected to further recover by government expenditures and private consumption steady growth in 2015, which offset the export decline from trading partners' economic slowdown Interest rate trend remains low, which will support the economy recovery of Thailand.

The yield of short-term debt securities is likely to move in line of the policy interest rate while the yield of long-term debt securities may fluctuate in a wider band in case that international and domestic economic factors significantly change.



Nature of Business

Sources of Funds

The sources of funds of the company without coffers of company are mostly in the form of Deposit mobilization by deposit receipt in order to receive deposits from the general public which have both called for not determined period of time and a fixed time limit. The interest rate varies according to the age of the deposit receipt. (The company began to use deposit receipt to the general public in august, 2008)

Table source of funding

(Unit : Million Baht)

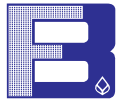
Source of funding	2013	2014	2015
Borrowings and Deposits			
From the public (individuals and entities).	3,529.75	2,552.58	3,184.27
From financial institutions	-0-	-0-	-0-
From foreign	0.27	0.06	0.06
Total borrowings and deposits	3,530.02	2,552.64	3,184.33
Other liabilities	129.82	129.33	143.08
Total debt to capital	3,659.84	2,681.97	3,327.41
Capital - Equity of shareholders.	1,899.46	1,940.72	1,988.17
Total sources of funds	5,559.30	4,622.69	5,315.58

As of December 31, 2015, the Company has sources of funds from the borrowings and deposit amounted to Baht 3,184.33 million as a proportion of the deposit receipt from both individuals and general public amounted to Baht 3,177.53 million or 99.79% and borrowings of promissory note amounted to Baht 6.80 million or 0.21% of total borrowings and deposits. Total borrowings and deposits are 59.90 % of the sources of funds of the company.

For policy of company about sources of funds in the future, the company has policy to raise funds according to purposes and necessities of the funds, having regard to appropriate level of capitals and net liquidity.

Sources of funds or lending a person involve in the management or major shareholders

In 2015, the company provides sources of funds or lend a person who involve in the management or major shareholders according to the usual manner of businesses. Those list are subject to the terms of trade and criteria in the contract between the company and those individuals or entities. Those are a normal condition generally in the business of the company (Please see No.12 : Related Party Transactions in form 56-1 and the Notes to Financial Statements No.6).



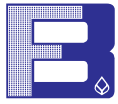
Nature of Business

At 31 December 2015, accruals are as totaled Baht 1,186.28 million of sources of funds or lending a person involve in the management or major shareholders. Details are as follows:

Unit: Million Baht

Sources of funds (borrowings and deposits)

• COM-LINK CO.,LTD	579.05
• I TOWER CO.,LTD.	127.40
• RAKTHAI TECHNOLOGY AND BUSINESS ADMINISTRATION CO.,LTD.	155.03
• PRIDAPRAMOTE CO.,LTD.	104.00
• HI-TECH NETWORK CO.,LTD.	52.50
• PEOPLE'S GARMENT PUBLIC COMPANY LIMITED	44.00
• ETERNAL ENERGY PUBLIC COMPANY LIMITED	28.00
• EXCEL LINK CO.,LTD.	15.30
• BOON ANEK CO.,LTD.	9.60
• RAKVAREE VO.,LTD.	8.51
• ACTIVE COMMUNICATION CO.,LTD.	7.50
• CHAROENPORN ENERGY CO.,LTD	4.20
• BOON ANEK ANAN CO.,LTD.	6.00
• THATSIRI CO.,LTD.	6.20
• POWER AGRICULTURAL INDUSTRY CO.,LTD.	5.59
• DAS SERVICES CO.,LTD.	5.75
• TIER I NETWORK CO.,LTD.	5.61
• ANEK BOON CO.,LTD.	5.13
• ETERNAL ENERGY & ELECTRICITY CO,LTD.	4.45
• GIROLA(THAILAND) CO.,LTD.	3.38
• AAA HOLDING CO.,LTD.	2.85
• BIZ & FUN CO.,LTD.	2.54
• DHARMAVONG CO.,LTD.	1.74
• CASSAVALAND CO.,LTD.	1.23
• L.M.TECH CO.,LTD.	0.72



Nature of Business

Ability to maintain capital funds

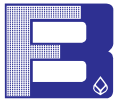
The Company will maintain capital ratio according to the Bank of Thailand of is not less than 8.0%. The Company business by careful, focus customer base that is good quality to reduce the risk from damage that may occur in the future to a minimal. The company has capital ratio is higher than the Bank of Thailand so much. As of 31 December 2015, the company has ratio per capital ratio of 44.93% which was much higher than the required ratio of the Bank of Thailand.

Liquidity Management Policy

The company has reserved liquidity at proper level in order to lower liquidity risk. Most of liquidity has been in a form of fully-collateralized private repurchase transactions. As at 31 December 2015, the company maintained liquidity assets for 50.71% of borrowed funds from publics which was much higher than the required level.

Liquidity of the company is managed on daily basis through monitoring cash inflows and outflows and maintaining liquidity assets as guided by the company's liquidity management and risk management policies and as required by the Bank of Thailand. To explain, the company must maintain liquidity assets at least 6% of total public borrowings. Such liquidity assets consisted of current deposit at the Bank of Thailand for at least 0.5% and fixed deposit at the Bank of Thailand or securities allowed by the Bank of Thailand or deposit at Banks in Thailand for at least 1.0%

The company also issued Liquidity Contingency Plan and Guideline in order to tackle with liquidity crisis that may arise. Such plan will be reviewed on annual basis in order to ensure full practicability of the plan and true comprehension of related staffs during a crisis.



Risk Factors

1. Strategic Risk

Strategic risk is risk incurred by inappropriate strategic planning and implementation or incongruent strategies with internal factors and external environment which adversely affected the company's income and capital fund.

The company has focused on the importance of risk management and implemented strategic risk management to reduce or control such risks to acceptable levels. The key points are summarized as follows:-

1.1 Qualifications of the Board of Directors and Executives

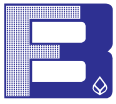
The company's Board of Directors and executives with an understanding of economic overview and competitive conditions has assigned business goal and direction, including strategic planning and corporate management. The Board of Directors and Executives can be considered as a qualified professional with knowledge and experience in various areas. The Company established various subcommittees for well-managed the businesses efficiently and good corporate governance.

1.2 Strategic planning and Implementation

Executives and head of each department has a clear direction in strategic planning and implementation. Internal and external risks have been identified and potential consequences assessed. The Company has provided 3-Years strategic and business plan and annually reviewed such plan to consistent with the changes in economic conditions and other external factors. In addition, the Company has prepared contingency plans for various crisis to make sure that business is going concern and cope with crisis very well such as Business Continuity Plan, IT Contingency Plan, and Liquidity Contingency Plan.

1.3 Capital Adequacy Risk

The Company's capital fund is utilized in loans and investment through the most proper and effective allocation of funds to make sure that risks are managed at a low level. The Company has a policy to maintain a capital-to-risk assets ratio higher than that required by the Bank of Thailand. At the end of 2015, Capital fund of the Company is 1,669.89 million baht or 44.93 percent of risk weighted assets of 3,716.78 million baht, in comparison with the Bank of Thailand' requirement of 8.0 percent. Therefore, it is assured that the Company has an adequate capital for new loans and further investments.



Risk Factors

1.4 Regulation risk

The principal activity of the company is the finance business. It operated under the supervision of the Bank of Thailand. Meanwhile, the company is listed on the Stock Exchange of Thailand and has an obligation to practice in accordance with the rules of the Stock Exchange of Thailand and the Office of the Securities and Exchange Commission. Therefore, changes in the regulations and guidelines on various regulatory agencies may affect the company's target, capability and competitiveness.

In August 2016, the amount of the Coverage of insured deposit will be down to 1 million baht per account per financial institution from no more than 25 million baht per account per financial institution. It may affect the amount of deposits and behavior of our customers. The company have to prepare a strategy to raise deposits such as finding new customers, enhancing the brand image of the corporate's confidence, providing financial information, and other information to customers regarding regulations of deposits protection. The company had also provided many measures to handle the liquidity risk that may occur such as investment in high-liquidity assets, preparation of contingency plan, etc.

1.5 Risk of competition

In 2015, the large commercial banks are aiming to small and medium enterprises (SME) and public who are also the company's target groups. The large Commercial banks have more advantages than the company in many areas such as size of assets, covered service channels, and various products and services. In addition, such banks use media to reach their clients. Moreover, the competition of deposit raising is also tough as there are many competitors i.e., commercial banks, government banks and mutual fund companies etc., who can offer a wide range of funding products.

However, The Company can compete and meet successful in personal loan which is provided to employees of companies that have provident fund management with long experience in this business. BFIT has also good relationship with our customers and business partners.

2. Credit risks

Credit risk means the possibility that a counterparty is unable to comply with its obligation to the company, which could impact negatively on income or capital fund. In managing credit risk, the company has carefully determined business policy by giving special attention to the quality of loans rather than credit growth, including the spreading of commercial loans to various industrial sectors. The company has evaluated and analyzed each customer carefully and thoroughly. Moreover, risk assessment is appraised from various information such as objective of loan, type of business, industry



Risk Factors

condition, strength/weakness points of customer, operating performance, stability of financial position, quality of assets, operating of cash flow and type of collateral as well as the value. Each commercial loan shall be evaluated regularly.

2.1 Concentration of Loan Risk

The company has provided commercial loans to variety of business sectors to avoid risk of losses in any particular type of business. At yearend 2015, the company's lending portfolio is diversified as follows:

Loan classification by type of business	Million Baht	Proportion (%)
• Manufacturing and commerce	154.84	7.98
• Real estate and construction	48.40	2.49
• Public utilities and services	163.12	8.40
• Personal loan	1,457.03	75.05
• Others	118.12	6.08
Total	1,941.51*	100.00

* Excluding financial institution loans and accrued interest

Besides, the amount of corporate loan to a single client is not high. The company's top 10 borrower of corporate loans sum at 398.22 million baht, representing 20.51% of total credit portfolio amount of 1,941.51 million baht and there is only one borrower with exposure exceeding 5% of the total credit outstanding (5.18%). In the meantime, Personal loans that are provided to employees of companies or factories that have established provident fund schemes cover a large numbers of employers. Normally, this credit type has low amount of loan per contract but there are a massive numbers of borrowers whose employers are in a wide range of industries thus can be regarded as a good risk diversification.

2.2 Lending risk and Non-performing loan (NPL)

Non-performing loans can be classified as sub-standard, doubtful and doubtful loss. The increase of the non-performing loan will affect earnings and capital fund of the company.

The company focuses carefully on quality control of credit rather than quantity of credit. The company normally requests collateral from borrowers as security against loan in order to minimize any possible losses that may occur in the future.



Risk Factors

Although the company has always been cautiously aware in lending but there is still some credit risk. Being affected by external factors, some debtors cannot pay on time. However, the company has tried to solve the problem with its clients by debt restructuring so as to minimize any losses while customers are still able to operate their businesses. As of December 31, 2015, the amount of company's NPL was at 337.38 million baht, representing 10.91% of total loans and receivables and loans to financial institutions 3,091.51 million baht (Comparing with 2014's NPL of 427.00 million baht, representing 18.51%).

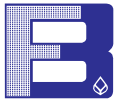
The company's loan classification as at the end of 2015 is shown as follows:

Loan classification	Million Baht
• Normal	1,486.82
• Special mention	117.31
• Sub-standard	0.03
• Doubtful	23.78
• Doubtful loss	313.57
Total	1,941.51

At the end of 2015, the company has total provision of non-performing loan of 559.45 million baht which was 214.31 million baht higher than the BOT's minimum requirement of 345.14 million baht or having provision of 2.61 times of BOT's minimum requirement. Therefore, it is expected that the company would have sufficient provision to absorb for any losses that might occur in the future.

2.3 The risk of impairment of collateral

Currently, the company has collateral both in the forms of movable and immovable assets of which collateral values may change depending on the economic situations. If the economy is in recession or depression, the value of the collateral may decrease. Consequently, the company has to increase the amount of provision for non-performing loans. In addition, the amount of money received from selling of non-performing assets may reduce. Such factors can affect the company's operations and capital fund. However, the company has regularly appraised the value of collateral in order to determine the real value so appropriate tactics and strategic plan can be taken in line with changes in credit risk.



Risk Factors

2.4 Credit risk of investment

The company had total investments in debt securities of 2,036.40 million baht, a decrease of 268.47 million baht from last year. The investments composed of government bond 404.78 million baht and corporate bonds 1,631.62 million baht. All company's investments in debt securities were available for sale securities that had the average credit ratings at "A+" level, which is higher than the minimum investment grade (BBB-), and having the liquidity in trading. In addition, the investment port is diversified both in terms of business sectors as well as due dates. The company had full provision for an impaired debenture. Presently, the company's investment portfolio is unlikely to become non-performing assets in the near future.

Investment's framework is based on the company's approved authority and the Bank of Thailand's regulations. The company invests only in approved securities in accordance with the level of risk. In case of additional investments in debt securities that have already been approved, the financial position and credit rating of issuance will be reviewed again although the credit line is still available. Moreover, there will be annual review of all credit line for investment in debt securities.

3. Market risk

Market risk refers to risk arisen from movements of interest rate, prices of debt and equity instruments, and exchange rate which negatively affect income and capital fund of the company.

3.1 Interest rate risk

Changes in market interest rate may directly affect income and capital fund of the company because most of assets and liabilities of the company are rate-sensitive items. The Company has closely monitored and assessed the trend, movement, and the impact of sensitivity and volatility of interest rate in order to effectively set both the lending and deposit rates and maintain an appropriate structure of assets and liabilities at that time. However, the company has mitigated the risk of changes in interest rate by fixing a floating rate to loans to customers.

3.2 Price risk

Price risk is a risk from changes in bond price and stock price which affects financial performance and capital fund of the company. The Company has carefully evaluated and diversified its investments in various types and sound fundamentals of securities.

The Company uses duration control to achieve a suitable strategy between yield and price risk in debt securities that enable to comply with the market rate. The company has still committed to invest carefully by investing in the property funds, which have paid quarterly dividends and low market volatility. The company has also paid attention to prices and fundamentals of each investment.



Risk Factors

The company has developed market risk measurement tools based on Value-at-Risk model to estimate the maximum loss at a 99% confidence level over one-day period. Back Testing has been prudently performed to validate internal Value-at-Risk model. Moreover, the company has conducted stress testing by formulating stress scenarios according to Bank of Thailand's guideline and presented to Monthly Risk Management Committee Meeting.

Although the company has policy to change the structure of assets and liabilities significantly, and still run its business carefully, which does not compete in interest rates. But the unexpected external factors such as uncertainty in domestic and world economic situations, and volatility on financial market, may increase the market risk of the company.

4. Liquidity risk

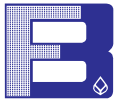
Liquidity risk is the risk resulting from the company's failure to pay its debts and obligations when due because of the inability to convert assets into cash or to mobilize adequate funds by schedule or at acceptable costs which could cause damage to the company.

The company has closely monitored, reviewed and evaluated liquidity status by using risk control system and daily financial status report and presented them to the Managing Director every day. The Asset and Liability Management Committee will have a monthly meeting to consider the liquidity status. In case of an emergency situation, the company will be able to handle such situation because the Company has also prepared the Liquidity Contingency Plan and Guideline including the scenario study in case of bank run situation.

From the balance sheet, as December 31, 2015 the company's financial assets and financial liabilities classified by maturity as follows:

(Unit: Million Baht)	Not more than 1 year	Over 1 year
<u>Financial assets</u>		
• Net Interbank and money market item	1,349.5	-
• Net investments	688.8	1,851.9
• Loans to customers*	174.8	1,453.1
Total Financial assets	2,213.1	3,305.0
<u>Financial liabilities</u>		
• Deposits	3,173.6	3.9
• Debt securities issued and borrowings	6.8	-
Total Financial liabilities	3,180.4	3.9

* Excluding Non-performing loans



Risk Factors

From the above table, the Company had risk from maturity mismatch between source of funds and utilization of funds. Mainly source of funds are borrowing and deposits with a duration of less than one year which is a common structure of deposits. However, a majority of them are rolled over automatically upon maturity which maintained liquidity risk at a manageable level. Notwithstanding, the majority of investments are trading in secondary market and the Company was able to utilize credit line from other financial institutions in an emergency case.

During 2015, the company continued to maintain a high level of liquid assets according to the Company's policy which focused on quality and liquidity of the assets rather than expansion of the assets. The liquidity coverage ratio of the Company were between 36.44 and 67.44 per cent and average liquidity ratio was at 55.09 per cent which was higher than 6 per cent of total deposits and borrowings required by the Bank of Thailand.

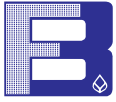
The Company has a liquidity policy to maintain a high level of liquid assets as possible. The excessive liquidity has been invested in quality investments which are trading in secondary market. They can be converted into cash immediately. In addition, there are credit lines from other financial institutions as a source of additional funds to support the possible liquidity problem in case of reducing in the amount of the Coverage of insured deposit.

For the past 4-5 years, the company has concentrated on the issue of validity Deposit Protection Agency in reducing the amount. Therefore, the company has prepared a DPA Stress Test model to assess the impact of deposit protection amount. The result of DPA Stress Test was satisfactory. The Company has sufficient liquidity to support the impact of the deposit withdrawal of more than 25 million baht and 1 million baht for each depositor. It means the company has the ability to carry out sufficient liquidity to support deposit withdrawals in any crisis.

5. Operation risk

Operational risk is the possibility of damage due to the inefficiency of the internal processes, personnel, business procedures, external factors and legal risks which may affect income and capital fund of the company.

The company focuses on operational risk management very seriously and conducts its businesses carefully. Business transactions are not complicated. There are the separation of duties and authorities and a clear line of command. Moreover, the company has strong internal control system, the separation in functional operation, and information system and report which are accurate and reliable. The company pays attention to the effective operation to alleviate losses in order to improve business procedures. The company has also updated operation manual of various departments to comply with the changes in the regulations and potential errors. Moreover, the company organized the monthly filing for Loss Data and Near-misses Data by each department. The company has formulated the Business Continuity Plan in order to prevent disruption in business operation.



Risk Factors

Management

The executives possess high experience and knowledge about the operation and the nature of business. The majority of staff have been employed with the company for a long time and have accumulated extensive professional experience. In accordance with the company policy of decentralization the management has continued to provide and transfer knowledge and experience to the mid-level management officers in attempting to reduce management continuity risk. The company clearly prescribes the separation of duties and authorities and good internal control system. Moreover, the internal auditor must be given independently under the Audit Committee, which are independent directors with well-experienced in internal control and financial report. This is to ensure that the management of the company is independent and transparent on code of conduct and good corporate governance.

The personnel

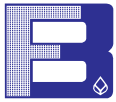
The company is a small financial institution so personnel management is not complicated. There are clear rules and procedures manual. The training of staff is important to enhance the staff's efficiency to cope with the changes of business environment. In addition, the succession plan or recruitment plan would be prepared to ensure business continuity operation.

Information technology

Information Technology is critical to business operation and is a key factor to support for efficiency performance of all needs of end-users. The company has acknowledged possible damages that may occur and affect the business operation directly. Therefore, the company has set up the contingency plan and backup plan for all computer hardware and company's database. The company's IT system also has been continuously maintained and developed. In emergency situations, the company can set up computer backup system to operate continually at the backup site.

6. Shareholders and Investor risk

From the latest shareholders register book closing date on 12 March 2015, the top shareholder of company has hold 9.99 million shares or 5.00% of paid-up shares. It means that there is no risk from associated control by someone. The company has also no risk from lower percentage free float than the requirement of listing status because there are 1,612 small shareholders, representing 89.37% of total paid-up shares.



General Information

Name and address of the Company

Bangkok First Investment & Trust Public Company Limited (BFIT)

Registration No. : 0107536000722

Type of Business : Finance Business

Head Office : 23rd Floor, Bangkok Insurance Building,
25 Sathon Tai Road, Thung Mahamek, Sathon, Bangkok 10120

Tel : 0-2677-4300

Fax : 0-2677-4301

Website : www.bfit.co.th

Other References

Share Registrar

Thailand Securities Depository Company Limited
The Stock Exchange of Thailand Building
93 Ratchadaphisek Road
Dindaeng Sub district, Dindaeng District, Bangkok 10400
Tel. 0-2009-9000

Auditors

Auditors for the year 2015 :

Mrs.Vilairat Rojnuckarin,	Certified Public Accountant (Thailand) No. 3104 and/or
Miss Somjintana Pholhirunrat,	Certified Public Accountant (Thailand) No. 5599 and/or
Miss Suphaphorn Mangjit,	Certified Public Accountant (Thailand) No. 8125

D I A International Audit Co., Ltd.
316/32 Sukhumvit Soi 22, Sukhumvit Road,
Klongtoey, Bangkok 10110
Tel. 0-2259-5300

Audit Fee

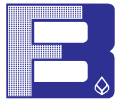
For Examination of the financial statements of the Company for the year 2015	Baht	1,560,000
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Non-Audit Fee

- None -

Legal advisor

- None -



Securities and Shareholders Information

Authorised and paid-up capital

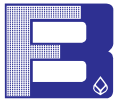
Authorised capital	Baht 1,500 million, divided into 300 million shares of Baht 5 each
Issued and paid-up capital	Baht 1,000 million, divided into 200 million shares of Baht 5 each

Major Shareholders

Top ten major shareholders as of 12 March 2015 (Last closing date) are as follows:

	Name	Number of shares	% of Holding
1.	Mr.Siritaj Rojanapruk	9,993,600	5.00
2.	Ms.Kanoknuj Cholwanit	9,970,000	4.99
3.	Ms.Saowakon Limaksorn	9,940,000	4.97
4.	Mr.Vorajate Indamra	9,920,000	4.96
5.	Mr.Somyos Vinitchaikul	9,901,000	4.95
6.	Mr.Luchai Phukhuan-Anadha	9,820,000	4.91
7.	Ms.Supida Chatrapiruk	9,740,000	4.87
8.	Mrs.Phirada Indamra	9,734,000	4.87
9.	Mrs.Tassanee Indamra	9,700,000	4.85
10.	Mrs.Vilailuck Vikitset	9,040,000	4.52

Source: Thailand Securities Depository Co.,Ltd.

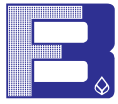


Dividend Payment Policy

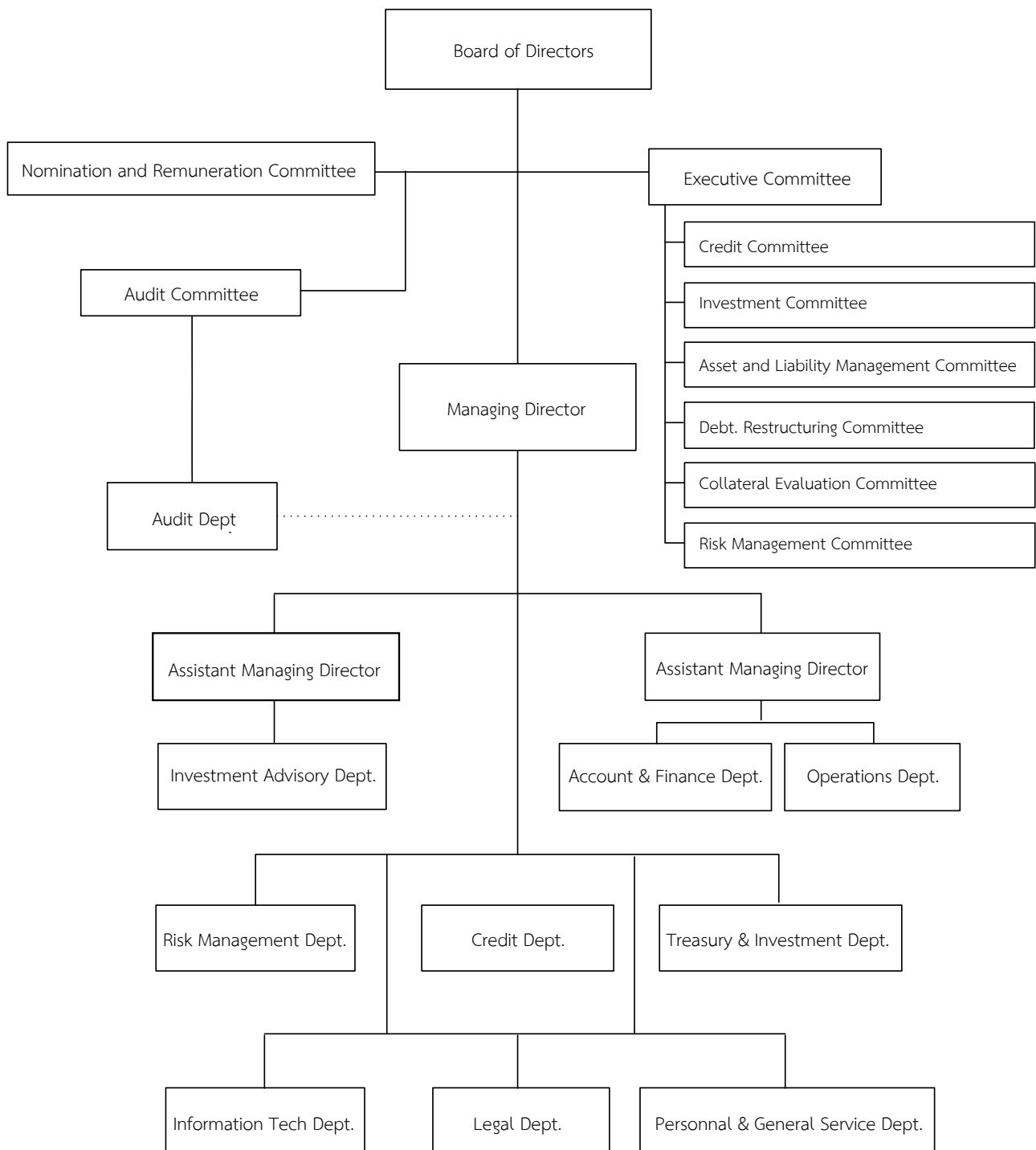
The Company has the policy of paying dividend not lower than 40 percent of the company's net profit by taking into consideration the adequacy of capital funds for the company's business operations, including economic necessity and the Company's financial position.

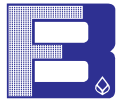
Dividend payment History

Year	2015	2014	2013
Earnings per share	0.49	0.48	0.51
Dividend paid per share	0.35	0.35	0.35
Dividend Payout Ratio (%)	71.10%	72.79%	68.19%



Organization Chart





1. Board of Directors

As of December 31, 2015, the Company's board of directors consisted of 9 directors as listed below:-

1. Prof. Sakorn Suksriwong, DBA¹ Chairman of the Board of Directors
2. Mrs. Kingthien Bang-Or Director
3. Mrs. Thanyathorn Chonlavor² Director
4. Mr. Vorakit Srangsiwong Director and Member of the Nomination and Remuneration Committee
5. Mr. Thititham Rojanapruk Director
6. Mr. Amorn Jetchamnongnuch³ Director
7. Mr. Thira Wipuchanin Independent Director, Chairman of the Audit Committee and Member of the Nomination and Remuneration Committee
8. Assoc. Prof. Dr. Siriwut Buranapin Independent Director, Chairman of the Nomination and Remuneration Committee and Member of the Audit Committee
9. Mr. Thanapol Sirithanachai Independent Director and Member of the Audit Committee

Note : ¹ was appointed as Chairman by the Company's Board of Directors Meeting No.3/2015, held on February 25, 2015.

² formerly name "Tida"

³ Appointed as approved by the Company's No.50 AGM of shareholders, held on April 27, 2015.

(Attachment Details of the Board of Directors)

The meeting attendance of the members of board of directors / committees

In 2015, 4 meetings of the Board of Director, 4 meetings of the Audit Committee, 2 meetings of the Nomination and Remuneration Committee and 6 meetings of the Executive Committee were held. The meeting attendance records of the members of the board of directors / committees in those meeting are as follows:

Name of Directors	Attendance / Number of eligible meeting (times)			
	Board of Directors	Audit Committee	Nomination and Remuneration Committee	Executive Committee
1. Prof. Sakorn Suksriwong, DBA	4 / 4	-	-	6 / 6
2. Mrs. Kingthien Bang-Or	4 / 4	-	-	6 / 6
3. Mrs. Thanyathorn Chonlavor	4 / 4	-	-	-
4. Mr. Vorakit Srangsiwong	4 / 4	-	2 / 2	-
5. Mr. Thititham Rojanapruk	4 / 4	-	-	-
6. Mr. Amorn Jetchamnongnuch	3 / 4	-	-	-
7. Mr. Thira Wipuchanin	4 / 4	4 / 4	2 / 2	-
8. Assoc. Prof. Dr. Siriwut Buranapin	4 / 4	4 / 4	2 / 2	-
9. Mr. Thanapol Sirithanachai	4 / 4	4 / 4	-	-
10. Mr. Manop Himakorn	-	-	-	6 / 6

Note : No.6, was appointed as director effective from April 27, 2015.

No.10, is Assistant Managing Director without holding director position



2. Executives

As of December 31, 2015, the Company's executives consisted of executive directors and executive officers as follows:-

1. Prof. Sakorn Suksriwong, DBA Chairman and Chief Executive Officer
2. Mrs.Kingthien Bang-Or Director and Acting Managing Director
3. Mr.Manop Himakorn Assistant Managing Director
4. Mrs.Choochit Teyateeti Vice President Head of Credit Dept.
5. Mr.Wichain Proongpanish Vice President Head of Risk Management Dept.
6. Miss Wimon Chiramongkolgarn Vice President Head of Information Technology Dept.
7. Miss Kanoknui Cholvani¹ Vice President Head of Investment Advisory Dept.
8. Mr.Kanokporn Liwsuwan Assistant Vice PresidentHead of Legal Dept.
9. Mr.Sornpol Buppanimit Assistant Vice PresidentHead of Audit Dept.
10. Mrs.Kanda Kovitayamongkol Assistant Vice PresidentHead of Operations Dept.
11. Mrs.Chamaiporn Decharkom Assistant Vice PresidentHead of Account & Finance Dept.
12. Mr.Adisorn Wichaidith² Assistant Vice PresidentHead of Personnel & General Service Dept.

Note : ¹ was appointed as Vice President, Head of Investment Advisory Department, held on August 1, 2015. And substitution of Mr.Sakunphat Jirawuthitanant (resigned on August 1, 2015)

² was appointed as Assistant Vice President, Head of Personnel & General Service Department, held on August 1, 2015.

(Attachment Details of Executives)

3. Corporate Secretary

As of December 31, 2015, Corporate Secretary and Board of Directors Secretary is Mrs.Chamaiporn Decharkom was appointed by the Company's Board of Directors Meeting No.3/2015, held on August 26, 2015, and substitution of Mr.Sakunphat Jirawuthitanant was resigned.

(Attachment Details of Corporate Secretary)

4. Remuneration and Benefits for Directors and Executives

(1) Remuneration :

Remuneration for Directors

The director fees for the year 2015 approved by the shareholders meeting are as follows:

	Board of Directors	
	Annual Fee (Baht)	Meeting Fee (Baht)
Chairman	1,440,000	50,000
Directors	280,000	25,000



Audit Committee

	Annual Fee (Baht)	Meeting Fee (Baht)
Chairman	100,000	25,000
Members	50,000	25,000

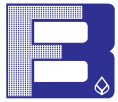
Nomination and Remuneration Committee

	Annual Fee (Baht)	Meeting Fee (Baht)
Chairman	50,000	No fee
Members	50,000	No fee

Remuneration paid to 9 directors amounted to Baht 5,004,999.00 in 2015, compared with Baht 4,800,000.00 paid in 2014 to 10 directors. Details are as follow:

Name of Directors	Remuneration of the year 2015 (Baht)					
	Board of Directors		Audit Committee Remuneration Committee		Nomination and	
	Annual Fee	Meeting Fee	Annual Fee	Meeting Fee	Annual Fee	Total
1. Prof. Sakorn Suksriwong, DBA	1,246,666.00	175,000.00	-	-	-	1,421,666.00
2. Mrs.Kingthien Bang-Or	280,000.00	100,000.00	-	-	-	380,000.00
3. Mrs.Thanyathorn Chonlavorn	280,000.00	100,000.00	-	-	-	380,000.00
4. Mr.Vorakit Srangsiwong	280,000.00	100,000.00	-	-	50,000.00	430,000.00
5. Mr.Thititham Rojanapruk	280,000.00	100,000.00	-	-	-	380,000.00
6. Mr.Amorn Jetchamnongnuch	198,333.00	75,000.00	-	-	-	273,333.00
7. Mr.Thira Wipuchanin	280,000.00	100,000.00	100,000.00	100,000.00	50,000.00	630,000.00
8. Assoc.Prof.Dr.Siriwut Buranapin	280,000.00	100,000.00	50,000.00	100,000.00	50,000.00	580,000.00
9. Mr.Thanapol Sirithanachai	280,000.00	100,000.00	50,000.00	100,000.00	-	530,000.00
Total	3,404,999.00	950,000.00	200,000.00	300,000.00	150,000.00	5,004,999.00

Note : No 1. was appointed as Chairman by the Company's Board of Directors Meeting No.1/2015, held on February 25, 2015.
No 6. was appointed as director effective from April 27, 2015.



Management

Name of Directors	Remuneration of the year 2014 (Baht)					
	Board of Directors		Audit Committee Remuneration Committee		Nomination and	
	Annual Fee	Meeting Fee	Annual Fee	Meeting Fee	Annual Fee	Total
1. Prof. Dr. Wissanu Krea-ngam	960,000.00	150,000.00	-	-	-	1,110,000.00
2. Prof. Sakorn Suksriwong, DBA	280,000.00	100,000.00	-	-	-	380,000.00
3. Mrs.Kingthien Bang-Or	280,000.00	100,000.00	-	-	-	380,000.00
4. Mrs.Thanyathorn Chonlavorn	280,000.00	100,000.00	-	-	-	380,000.00
5. Mr.Vorakit Srangsiwong	280,000.00	100,000.00	-	-	50,000.00	430,000.00
6. Mr.Thititham Rojanapruk	280,000.00	100,000.00	-	-	-	380,000.00
7. Mr.Thira Wipuchanin	280,000.00	100,000.00	100,000.00	100,000.00	50,000.00	630,000.00
8. Assoc.Prof.Dr.Siriwut Buranapin	280,000.00	100,000.00	50,000.00	100,000.00	50,000.00	580,000.00
9. Mr.Thanapol Sirithanachai	280,000.00	100,000.00	50,000.00	100,000.00	-	530,000.00
Total	3,200,000.00	950,000.00	200,000.00	300,000.00	150,000.00	4,800,000.00

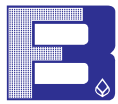
Note : No 1. resigned on August 29, 2014

Remuneration for Executives

Remuneration consisting of salary, bonus, contribution to provident fund, group live insurance premium, medical treatment and others paid to 12 executives amounted to Baht 32,254,469.09 in 2015.

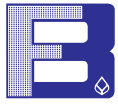
Other Benefits :

- None -



Detail of Board of Directors

Name / Position Tenure	Age	Education	Shareholding	Family relationship with other director and member of management
1. Prof.Sakorn Suksriwong, DBA Chairman of the Board of Directors Authorized Director, Chairman of the Executive Committee 10 years 7 months	48	<ul style="list-style-type: none"> • Director Certification Program • Audit Committee Program Thai Institute of Directors Association • Executive Leadership Program NIDA and Wharton School, University of Pennsylvania, U.S.A. • Certificate Program in Business Law Assumption University • Advance Management Program Harvard Business School, Boston Massachusetts,U.S.A. • D.B.A. University of South Australia, Australia • M.B.A. (International Business) The George Washington University, Washington D.C., U.S.A. • B.B.A. (Banking and Finance) Chulalongkorn University, Bangkok 	No	No



Management

Work Experience			
Period	Position	Company's Name / Business Type	
2013 - present	Director	Veranda Beach Pattaya Co., Ltd.	
2012 - present	Director	C&C International Venture Co., Ltd.	
2012 - present	Director	AIMS Co., Ltd.	
2012 - present	Director	AIMS Phayatai Co., Ltd.	
2015 - present	Director	AIMS Silom Co., Ltd.	
2011 - present	Chairman of the Audit Committee	Namyong Terminal Pcl.	
2011 - present	Director*	P.P.T.C. Co., Ltd.	
2011 - present	Director	Eternal Energy Pcl.	
2011 - present	Director	Oketree Co., Ltd.	
2010 - present	Director*	Suksriwong Co., Ltd.	
2008 - Dec.2013	Director	Ecron Acunova Co., Ltd.	
Feb.2015 - present	Chairman*	Bangkok First Investment & Trust Pcl.	
Feb.2006 - present	Chairman of the Executive Committee	Bangkok First Investment & Trust Pcl.	
Apr.2008 - Feb.2015	Vice Chairman*	Bangkok First Investment & Trust Pcl.	
Sep.2005 - Apr.2008	Director*	Bangkok First Investment & Trust Pcl.	
Dec.2005 - Jun.2006	Managing Director	Bangkok First Investment & Trust Pcl.	
2008 - present	Director	Jamjuree Innovation Product Co.,Ltd.	
2007 - present	Director	S.A.B.S. Holding Co.,Ltd.	
2006 - present	Director	Jamjuree Innovation Co.,Ltd.	
2006 - present	Managing Director	Prida Pramote Co.,Ltd.	
1997 - present	Director*	Prida Pramote Co.,Ltd.	
2006 - present	Director	Tawana Hotel Co.,Ltd.	
2004 - Oct.2012	Director	Beijing Huamao Surapan Hotel Development Co.,Ltd.	
2003 - present	Director*	Rakthai Technology and Business Administration Co.,Ltd.	
2003 - Oct.2012	Director*	Surapanthavanij Co.,Ltd.	
2001 - present	Director & General Manager	Phu Fa (Occupational Incentive Project Under the Initiation of Her Royal Highness Princess Maha Chakri Sirindhorn)	
2003 - present	Director	Chumporn Bay Hill Co.,Ltd.	
1995 - present	Director*	Excel Link Co.,Ltd.	
2008 - Nov.2013	Honorary Director	The Board of Investment of Thailand (BOI)	
2008 - Jul.2011	Director*	BFIT Securities Pcl.	

*Authorized Director



Management

Name / Position Tenure	Age	Education	Shareholding	Family relationship with other director and member of management
2. Mrs.Kingthien Bang-Or Authorized Director, Acting Managing Director 10 years 7 months	71	<ul style="list-style-type: none">• Director Certification Program• Director Accreditation Program Thai Institute of Directors Association• M.B.A. (Business Administration) Thammasat University• B.B.A. (Accounting) Thammasat University	No	No



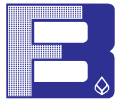
	Work Experience		
	Period	Position	Company's Name / Business Type
	2007 - present	Acting Managing Director	Bangkok First Investment & Trust Pcl.
	2005 - present	Director*	Bangkok First Investment & Trust Pcl.
	2005 - present	Senior Advisor	Com-Link Co.,Ltd.
	2004 - 2005	Assistant Managing Director	Com-Link Co.,Ltd.
	2004 - present	Member of the Audit Committee	Thai Wire Product Pcl.
	2004 - present	Chairman of the Audit Committee	Thai Film Industries Pcl.
	2004 - present	Director*	Hi-Tech Network Co.,Ltd.
	2004 - present	Director*	Piyanee Co.,Ltd.
	2004 - present	Director*	P.V. Hitech Co.,Ltd.
	2004 - present	Director*	Biz and Fun Co., Ltd.
	2004 - present	Director*	Rakthai Technology and Business Administration Co.,Ltd.
	2004 - present	Director*	Tier I Network Co., Ltd.
	2004 - present	Director*	Cellular Vision (Thailand) Pcl.
	2004 - present	Director*	Jirola (Thailand) Co., Ltd.
	2004 - present	Director*	I-Tower Co., Ltd.
	2004 - present	Director*	Anek Boon Co., Ltd.
	2015 - present	Independent Director	Sahakol Equipment Co.,Ltd.
	2004 - 2015	Director*	Sahakol Equipment Co.,Ltd.
	2004 - Oct.2012	Director*	Beijing Huamao Surapan Hotel Development Co.,Ltd.
	2003 - Oct.2012	Director*	Surapanthavanij Co.,Ltd.
	2008 - Jul.2011	Vice Chairman*	BFIT Securities Pcl.
	2004 - 2007	Chairman*	BFIT Securities Pcl.

*Authorized Director



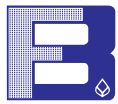
Management

Name / Position Tenure	Age	Education	Shareholding	Family relationship with other director and member of management
3. Mrs.Thanyathorn Chonlavorn (Formerly name “Tida”) Authorized Director 9 years 2 months	67	<ul style="list-style-type: none"> • Director Certification Program • Director Accreditation Program Thai Institute of Directors Association • B.B.A. Laws (2 nd. Class Hons.) Chulalongkorn University • M.B.A. (Business Administration) Roosevelt University, U.S.A. • B.B.A. (Economic) Thammasat University 	No	No
4. Mr.Vorakit Srangsiwong Authorized Director, Member of the Nomination and Remuneration Committee 8 years 1 month	71	<ul style="list-style-type: none"> • Director Accreditation Program • Audit Committee Program • Financial Statement for Director Thai Institute of Directors Association • M.A.(Instructional Media) California State University (Long Beach), U.S.A. • B.S. (Agriculture) Kasetsart University 	No	No



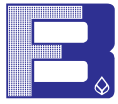
Management

	Work Experience		
	Period	Position	Company's Name / Business Type
	2007 - present	Director*	Bangkok First Investment & Trust Pcl.
	2007 - present	Vice President of Human Resources Department and Corporate Secretary	Eternal Energy Pcl.
	2000 - 2010	Associate Judge	
	2000 - 2006	Human Resources Manager	Central Intellectual Property and International Trade Court Com-Link Co.,Ltd.
*Authorized Director			
	2012 - present	Director*	Sahasamakkee Service Co., Ltd.
	2012 - present	Director*	Pornpin Power Co., Ltd.
	2009 - present	Director*	Eternal Energy Pcl.
	2009 - present	Director*	Charoenporn Energy Co.,Ltd.
	2009 - present	Director*	Boon Anek Co., Ltd.
	2009 - present	Director*	Eternal Energy and Electricity Co.,Ltd.
	Jun.2009 - present	Director*	Bangkok First Investment & Trust Pcl.
	Apr.2008 - present	Member of the Nomination and Remuneration Committee	Bangkok First Investment & Trust Pcl.
	Mar.2008 - Jun.2009	Member of the Audit Committee	Bangkok First Investment & Trust Pcl.
	Jun.2009 - Jul.2011	Director*& Acting Chief Executive Officer	BFIT Securities Pcl.
*Authorized Director			



Management

Name / Position Tenure	Age	Education	Shareholding	Family relationship with other director and member of management
5. Mr.Thititham Rojanapruk Director 4 years	33	<ul style="list-style-type: none"> • Director Certification Program Thai Institute of Directors Association • TLCA Executive Development Program (EDP) Thai Listed Companies Association • Political Leadership in the New Era King Prajadhipok's Institute • Mini MBA (Faculty of Commerce and Accountancy) Thammasat University • Master of Business Administration Sasin Graduate Institute, Chulalongkorn University • Bachelor of Business Administration Holmes Institute, Melbourne, Australia 	No	No
6. Mr.Amorn Jetchamnongnuch Director 1 year	48	<ul style="list-style-type: none"> • B.B.A.(Quantitative Analysis) Chulalongkorn University 	No	No



Management

	Work Experience		
	Period	Position	Company's Name / Business Type

Apr.2012 - present	Director	Bangkok First Investment & Trust Pcl.
2012 - present	Director*	Palang Rungruang Co., Ltd.
2008 - present	Vice President of Business Development	Hi-Tech Network Co., Ltd
2006 - present	Director*	Boon Anek Anan Co., Ltd.
2011 - 2012	Managing Director	Sahasamakkee Service Co., Ltd.

*Authorized Director

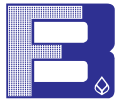
Apr.2015 - present	Director	Bangkok First Investment & Trust Pcl.
2007 - present	Vice Chairman	Thai-Chin Subpykit (Copper) Co., Ltd.
	Director*	S.A.B.S. Holding Co.,Ltd.
2008 - present	Director*	Assets and Land Co., Ltd.
2003 - present	Advisor to Managing Director	Assets and Land Co., Ltd.
2004 - present	Advisor to President	Veranda Beach Pattaya Co., Ltd.
2004 - present	Advisor to Managing Director	TARIN Hotel

*Authorized Director



Management

Name / Position Tenure	Age	Education	Shareholding	Family relationship with other director and member of management
7. Mr.Thira Wipuchanin Independent Director, Chairman of the Audit Committee, Member of the Nomination and Remuneration Committee 11 years 3 months	66	<ul style="list-style-type: none">• Director Certification Program• Audit Committee Program• Thai Institute of Directors Association• B.Sc. In Economics and Business AdministrationUniversity of Wisconsin - Steven Point, U.S.A.	No	No

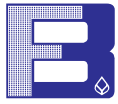


Management

	Work Experience		
	Period	Position	Company's Name / Business Type
	2007 - present	Director	K.L. Cold Co.,Ltd.
	Jan.2005 - present	Independent Director and Chairman of the Audit Committee	Bangkok First Investment & Trust Pcl.
	Feb.2006 - present	Member of the Nomination and Remuneration Committee	Bangkok First Investment & Trust Pcl.
	2005 - present	Chairman and Independent Director	Inter Hides Pcl.
	2003 - present	Independent Director and Member of Audit Committee	Siam Macro Pcl.
	2003 - present	Chairman and Independent Director	Precious Shipping Pcl.
	1995 - present	Chairman and Independent Director	Union Palm Oil Industry Pcl.



Name / Position Tenure	Age	Education	Shareholding	Family relationship with other director and member of management
8. Assoc.Prof.Dr.Siriwut Buranapin Independent Director, Member of the Audit Committee, Chairman of the Nomination and Remuneration Committee, 6 years 7 months	48	<ul style="list-style-type: none"> Chartered Director Class (CDC) Director Certification Program Audit Committee Program Monitoring the Internal Audit Function Monitoring the Quality of Financial Reporting Monitoring the System of Internal Control and Risk Management Monitoring Fraud Risk Management Financial Institutions Governance Program Role of the Nomination and Governance Committee Role of the Compensation Committee Thai Institute of Directors Association D.B.A. Boston University, U.S.A. MS. (Management) Massachusetts Institute of Technology, U.S.A. MIBA United States International University, U.S.A. Master of Art with Advanced Designation Certificate in International Trade University of California, Los Angeles, U.S.A. B.B.A.(Marketing, International Program, 1st Class Hons.) Bangkok University 	No	No

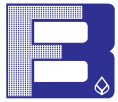


	Work Experience		
	Period	Position	Company's Name / Business Type
	May 2012 - present	Chairman of the Nomination and Remuneration Committee	Bangkok First Investment & Trust Pcl.
	Aug 2009 - present	Member of the Audit Committee	Bangkok First Investment & Trust Pcl.
	2012 - present	Dean	Faculty of Business Administration,
	2009 - 2012	Head of Department-elected	Chiang Mai University
	2007 - 2008	Deputy Dean for Academic Affairs	
	2005 - 2007	Deputy Dean for Research and Foreign Affairs	



Management

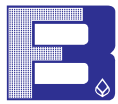
Name / Position Tenure	Age	Education	Shareholding	Family relationship with other director and member of management
9. Mr.Thanapol Sirithanachai Independent Director, Member of the Audit Committee 4 years	49	<ul style="list-style-type: none">• Director Certification Program• Director Accreditation Program• Audit Committee Program Thai Institute of Directors Association• Advance Management Program Harvard Business School, Boston, U.S.A.• Master of Business Administration The University of Texas at Austin, Texas, USA.• Bachelor of Law Sukhothai Thammathirat University• Bachelor of Engineering in Industrial Engineering Chulalongkorn University	No	No



Management

Work Experience		
Period	Position	Company's Name / Business Type
Apr.2012 - present	Independent Director and Member of the Audit Committee	Bangkok First Investment & Trust Pcl.
2012 - present	President	Golden Land Property Development Pcl.
2012 - present	Director*	Golden Land Residence Co., Ltd.
2012 - present	Director*	Baan Chang Estate Co., Ltd.
2012 - present	Director*	Golden Habitation Co., Ltd.
2012 - present	Director*	Golden Land (Mayfair) Co., Ltd.
2012 - present	Director*	Golden Land Polo Co., Ltd.
2012 - present	Director*	Golden Property Services Co., Ltd.
2012 - present	Director*	Grand Mayfair Co., Ltd.
2012 - present	Director*	Grand Paradise Property Co., Ltd.
2012 - present	Director*	MSGL Property Co., Ltd.
2012 - present	Director*	Narayna Pavilion Co., Ltd.
2012 - present	Director*	North Sathorn Realty Co., Ltd.
2012 - present	Director*	Ritz Village Co., Ltd.
2012 - present	Director*	Sathorn Supsin Co., Ltd.
2012 - present	Director*	Sathorn Thong Co., Ltd.
2012 - present	Director*	United Homes Co., Ltd.
2012 - present	Director*	Walker Homes Co., Ltd.
2003 - present	Director*	Grand Unity Development Co., Ltd.
2003 - present	Director*	Univentures Pcl.
2012 - present	Director*	Rider Motor Bike Co., Ltd.

*Authorized Director

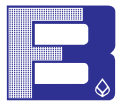


Detail of Executives

Name / Position	Age	Education	Shareholding	Family relationship with other director and member of management
1. Mr. Manop Himakorn Assistant Managing Director	74	<ul style="list-style-type: none"> B.A. (Commerce) B.A. (Accounting) Thammasat University 	No	No
2. Mrs.Choochit Teyateeti Vice President / Head of Credit Department	60	<ul style="list-style-type: none"> M.B.A. (Business) University of Missouri, Columbia, U.S.A. B.A. (Accounting) Thammasat University 	No	No
3. Mr.Wichian Proongpanish Vice President / Head of Risk Management Department	49	<ul style="list-style-type: none"> M.B.A. B.A. (Accounting) Thammasat University 	No	No
4. Miss Wimon Chiramongkolgarn Vice President / Head of Information Technology Department	54	<ul style="list-style-type: none"> M.S. (CIS) Assumption University B.S. (Statistics) Thammasat University 	0.001	No
5. Miss Kanoknuj Cholvani Vice President/Head of Investment Advisory Department	47	<ul style="list-style-type: none"> M.B.A. (Finance&Banking and Marketing) Sripatum University B.A. (Finance and Banking) Assumption University 	4.99	No

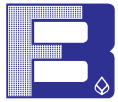


	Work Experience		
	Period	Position	Company's Name / Business Type
	1990 - present	<ul style="list-style-type: none"> • Assistant Managing Director • Vice President / Department Head Operations Department 	Bangkok First Investment & Trust Pcl.
	1983 - present	<ul style="list-style-type: none"> • Vice President / Head of Dept. • Assistant Vice President • Account Officer • Credit Analyst Credit Department 	Bangkok First Investment & Trust Pcl.
	Feb.2011 - present	<ul style="list-style-type: none"> • Vice President / Head of Dept. Risk Management Department 	Bangkok First Investment & Trust Pcl.
	2005 - Jan.2011	<ul style="list-style-type: none"> • Vice President / Head of Dept. Corporate Finance Department 	Bangkok First Investment & Trust Pcl.
	2004 - 2005	<ul style="list-style-type: none"> • Vice President 	Krungdheptanathorn asset Management Co., Ltd.
	2002 - 2004	<ul style="list-style-type: none"> • Vice President 	(Finansa Asset Management Co.,Ltd.) BFIT Securities Pcl.
	1985 - present	<ul style="list-style-type: none"> • Vice President / Head of Dept. • Assistant Vice President/Head of Dept. • Supervisor • Programmer Information Technology Department 	Bangkok First Investment & Trust Pcl.
	Aug.2015 - present	<ul style="list-style-type: none"> • Vice President/Head of Dept. Investment Advisory Department 	Bangkok First Investment & Trust Pcl.
	Jan.2014 - Aug.2015	<ul style="list-style-type: none"> • Assistant Vice President/Head of Dept. 	Bangkok First Investment & Trust Pcl.
	Oct.2006 - Dec.2013	<ul style="list-style-type: none"> • Office Manager 	Eternal Energy Pcl.



Management

Name / Position	Age	Education	Shareholding	Family relationship with other director and member of management	
6. Mr.Kanokporn Liewsuwan Assistant Vice President/Head of Legal Department	56	<ul style="list-style-type: none"> B.A. (Laws) Ramkhamhaeng University 	No	No	
7. Mr. Sornpol Buppanimit Assistant Vice President/Head of Audit Department	53	<ul style="list-style-type: none"> Professional Internal Auditor of Thailand (CPIAT) The Institute of Internal Auditors of Thailand M.B.A. (Business Administration) B.A. (Political Science) Ramkhamhaeng University 	No	No	
8. Mrs.Kanda Kovitayamongkol Assistant Vice President/Head of Operations Department	61	<ul style="list-style-type: none"> B.A. (Accounting) B.A. (Laws) Ramkhamhaeng University 	0.00005	No	
9. Mrs.Chamaiporn Decharkom Assistant Vice President/Head of Account & Finance Department Corporate Secretary	44	<ul style="list-style-type: none"> Corporate Secretary Basic Thai Listed Companies Association B.A. (Accounting) Bangkok University 	No	No	
10. Mr.Adisorn Wichaidith Assistant Vice President/Head of Personnel & General Service Department	47	<ul style="list-style-type: none"> B.Ed. (Social Studies) Srinakharinwirot University 	No	No	



	Work Experience		
	Period	Position	Company's Name / Business Type
	1989 - present	<ul style="list-style-type: none"> • Assistant Vice President/Head of Dept. • Legal Officer Legal Department 	Bangkok First Investment & Trust Pcl.
	Sep.2008 - present	<ul style="list-style-type: none"> • Assistant Vice President/Head of Dept. Audit Department 	Bangkok First Investment & Trust Pcl.
	1983 - Aug.2008	<ul style="list-style-type: none"> • Division Head • Assistant Division Head • Staff Internal Audit Department 	Kasikornbank Pcl.
	1979 - present	<ul style="list-style-type: none"> • Assistant Vice President/Head of Dept. • Assistant Manager • Loan & Placement Division Head Operations Department 	Bangkok First Investment & Trust Pcl.
	2005 - present	<ul style="list-style-type: none"> • Assistant Vice President/Head of Dept. Account & Finance Department • Assistant Manager • Account & Report Division Head Operations Department 	Bangkok First Investment & Trust Pcl.
	1998 - present	<ul style="list-style-type: none"> • Assistant Vice President/Head of Dept. • Assistant Manager • General Service Division Head Personnel & General Service Department 	Bangkok First Investment & Trust Pcl.

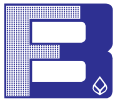


Shareholding in the Company of Board of Directors

Name	Number of shareheld	
	As of Dec. 31, 2015	Increase (Decrease) During the year
1. Prof. Sakorn Suksriwong, DBA	-	-
2. Mrs.Kingthien Bang-Or	-	-
3. Mrs.Thanyathorn Chonlavorn	-	-
4. Mr.Vorakit Srangsriwong	-	-
5. Mr.Thititham Rojanapruk	-	-
6. Mr.Amorn Jetchamnongnuch	-	-
7. Mr.Thira Wipuchanin	-	-
8. Assoc.Prof.Dr.Siriwut Buranapin	-	-
9. Mr.Thanapol Sirithanachai	-	-

Shareholding in the Company of Executives

Name	Number of shareheld	
	As of Dec. 31,2015	Increase (Decrease) During the year
1. Mr.Manop Himakorn	-	-
2. Mrs.Choochit Teyateeti	-	-
3. Mr.Wichian Proongpanish	-	-
4. Miss Wimon Chiramongkolgarn	2,000	-
5. Miss Kanoknuj Cholvaniit	9,970,000	-
6. Mr.Kanokporn Liewsuwan	-	-
7. Mr.Sornpol Buppanimit	-	-
8. Mrs.Kanda Kovitayamongkol	100	-
9. Mrs.Chamaiporn Decharkom	-	-
10. Mr.Adisorn Wichaidith	-	-



Corporate Governance Policy

The Board of Directors realizes the importance of operating the business under good corporate governance to ensure the effectiveness and efficiency of the business processes which should be transparent and examined equitable to all related parties.

BFIT has set up the policy as a guideline for good corporate governance in writing which prescribed of risk management, the duty, composition and practice of The Board of Directors, relationship with related parties and ethical business practices, in order to build confidence among shareholders, customers, investors, employees, stakeholders and all parties concerned that the company's operations are managed and operated under transparency, fairness and accountability.

The principles are presented in 5 categories.

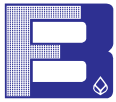
- Section 1 Rights of shareholders
- Section 2 Equitable Treatment of Shareholders
- Section 3 Roles of Stakeholders
- Section 4 Disclosure and Transparency
- Section 5 Responsibilities of the Board

Section 1 Rights of Shareholders

Shareholders have the right to the ownership of the company and control the Company by appointing the Board to act on behalf as their representatives. Shareholders are eligible to make decisions on any significant corporate changes. In addition to enforcing their right in the shareholders' meeting, Shareholders are able to obtain the results of Company performance, management policies, all large material transactions and any related transaction through the Company's website www.bfit.co.th both in Thai and English or through the website of the Stock Exchange of Thailand www.set.or.th. The Company has appointed Thailand Securities Depository Co., Ltd. As a registrar of the Company.

Fundamental rights of the shareholders are :

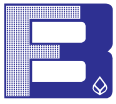
- Buy/Sell or transfer of shares.
- Share in the profit of the Company.
- Obtain relevant timely, correct and adequate information of the Company
- Participate and vote in Shareholder meetings to :
 - elect or remove members of the Board.
 - appoint the External Auditor.
 - make decision on dividend payment.
 - make decision on amendments to the Company's articles of association or by laws.
 - make decision on capital increases/decreases.
 - approve extra ordinary transactions.
 - other subject that affect the Company conforming to laws.



Corporate Governance Policy

1. Shareholder's meeting

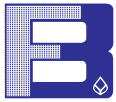
- 1.1 The Annual General Meeting is set to be organized once a year within 4 months after the end of the fiscal year of the Company. The Company may call for extraordinary meeting if necessary in relevant to the Company's regulations.
- 1.2 The Company convene the Shareholders Meeting once a year on appropriate date, time and venue. Meeting invitation letter together with meeting handouts with sufficient and complete information explaining the details and comments of the Board of Directors in all agendas shall be sent to the Shareholders with the followings details.
 - Regulations of the Company specifically related to the Annual General Meeting of Shareholders.
 - Information of the person nominated to serve as Directors
 - Documents and evidences that the shareholders must present prior to attending the meeting.
 - Proxy Form B. Type (which specifies detailed, clear and fixed items for authorization). The Company has prepared the proxy following the notices of the Ministry of Commerce, namely, Type B which can be downloaded from the Company website.
 - Map of the meeting venue.
- 1.3 The Company assigned Thailand Securities Depository Co., Ltd. as the registrar of the Company to deliver the meeting invitation letter to shareholders not less than 14 days prior to the meeting.
- 1.4 The company provided Invitation for the Annual General Meeting letter to be published in the newspaper for 3 consecutive days and for at least 3 days prior to the meeting date.
- 1.5 The Company has increased the channel in publishing the meeting invitation letter and meeting handouts through the Company's website www.bfit.co.th both in Thai and in English at least 30 days prior to the meeting so that shareholders can spend more time considering important agendas.
- 1.6 The Company encourages the shareholders to propose nominees for Directors, items for meeting agendas through the Company's website. Shareholders shall be informed completely of their rights through The Stock Exchange of Thailand system.
- 1.7 The Company has disclosed the list of top 10 shareholders of the Company as of the book closing date before the Annual General Meeting of Shareholders to shareholders through the website of the Company.



Corporate Governance Policy

2. The meeting date

- 2.1 The Company designated the procedure in the Annual General Meeting of Shareholders in compliance with law emphasize on convenience, right and equity of shareholders. As for meeting registration, the Company provides sufficient and appropriate equipment technology and person to ensure the Shareholders convenience in checking the documents not less than 1 hour prior to the meeting.
- 2.2 Before the start of the Annual General Meeting of Shareholders, the Company Secretary shall introduce members of the Board of Directors, auditors and high ranking executives of the Company participating the meeting to the Shareholders and inform the Shareholders on how to cast a vote and the Shareholders' rights. The Chairman of the meeting shall be responsible for conducting the meeting according to the agenda stated in the meeting invitation letter, allocating time for each agenda appropriately and sufficiently without adding any other agendas apart from those stated in the meeting invitation letter. Moreover, the Company shall prepare ballots for shareholders for voting of each agenda which made use of a bar code system. The votes of all agendas i.e. for, against and abstention shall be counted and disclosed transparently and fairly by Head of Legal Department as a head of vote count inspection.
- 2.3 During the meeting, The Board of Directors shall provide opportunities for shareholders to express their comments and inquires on various issues independently before voting.
- 2.4 The Company gives shareholders who attend the meeting after it has already been started the rights to cast a vote on the agenda being considered and not yet voted. Shareholders shall be counted as a quorum for the meeting starting from the agenda being considered when they enter the meeting.
- 2.5 In every Annual General Meeting of Shareholders, on the agenda to elect directors to replace directors who retire by rotation, the Company shall provide opportunities for shareholders to elect individual director with balloting. The Company has provided sufficient background information of each nominated director for the consideration of shareholders.
- 2.6 In every Annual General Meeting of Shareholders, the Company gives the Shareholders the right to consider and approve remuneration for Directors. The Company has provided sufficient details of the remuneration of Directors for the consideration of shareholders.
- 2.7 In every Annual General Meeting of Shareholders, there shall be an agenda on the appointment of Auditors and remuneration for Auditors which are to be proposed to the Shareholders for approval. The Company has provided the information about the nominated auditors as well as sufficient details of the remuneration for auditors for the consideration of the Shareholders.
- 2.8 In the case of there are various agendas, it should be voted for each agenda.
- 2.9 The Company requested all Directors and Executives to value the importance of the Annual General Meeting with perfect attendance to answer and inquiries and clarify relevant issues.



Corporate Governance Policy

3. The preparation of the minutes and voting disclosure.

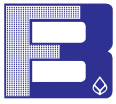
- 3.1 The Company shall produce a detailed, completed and factual meeting minutes after the meeting ended. The minutes shall be submitted to the Stock Exchange of Thailand, The Ministry of Commerce and The Securities and Exchange Commission Thailand within 14 days of the completion of the meeting and be posted throughout the Company website in both Thai and English.
- 3.2 To ensure that the Shareholders would receive the Company information, messages, operation performance and administration policies with accuracy and in timely manner, the Company shall disclose the significant information and messages through the Company's website in addition to the Stock Exchange of Thailand information system.

Section 2 Equitable Treatment of Shareholders

All the Shareholders, either the Company executives or not, major or minor Shareholders, including foreign Shareholders shall be equally and fairly treated with their basic right protected. The Company shall communicate with the Shareholders and disclose information through various channels of the Stock Exchange of Thailand, the Company website and other appropriate media to ensure that all the Shareholders shall equally and properly receive all the Company information and messages.

1. Release of information before the Shareholders meeting

- 1.1 The Company shall send out meeting invitation letter together with handout documents with complete and accurate details and comments of the Board of Directors on each agenda to shareholders. The Thailand Securities Depository Co., Ltd. which is the registrar of the Company shall be assigned to deliver the invitation at least 14 days prior to the meeting date in both Thai and English version. In addition, the Company announce the meeting invitation together with handout documents through the Company's website both in Thai and English at least 30 days prior to the meeting date for sufficient timing enable the Shareholders to consider significant agenda.
- 1.2 The Company shall conduct the Annual General Meeting of Shareholders according to the agenda stated in the meeting invitation and shall not add any agendas without informing the shareholders in advance especially the agenda that the shareholders may need timely consideration.
- 1.3 The shareholders that are unable to attend the meeting can exercise their right through appointed proxy or an independent director of the Company.



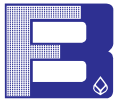
Corporate Governance Policy

2. Protection of Minor Shareholders

- 2.1 The Company determined the voting right of shareholders to be according to the amount of shares held, with one share equal to one vote.
- 2.2 The Company allows minority shareholders to submit nominee for director to the Board for consideration following the Company's code of practice and the procedure defined via the Company website. The exercise of their rights shall be published through the system of The Stock Exchange of Thailand.
- 2.3 The Company allows minor shareholders to propose any agenda item. The proposed agenda must not fall into the following categories.
 - Matters that beyond the authority of the company.
 - Matters that against the laws, announcements, rules and regulations of governmental authority or regulating authority or not in accordance with the company's objectives or Articles of Association or the resolutions of the Shareholders' meetings.
 - Matters that may cause significant problems to shareholders at large.
 - Matter that the company has already proceeded.
 - Matters that are for the benefit of an individual or a particular group of person.
 - Matters about the normal business operation of the company and the shareholders who proposed the agenda are unable to show that the matters are abnormal.
 - Matters that the Board of Directors considers that they are no need to be included in the agenda, and the Board must have valid reasons and are able to explain to the shareholders.
- 2.4 The Company determined that the Independent Directors must not less than one-third of the Board and not less than 3 directors to protect the rights of minority shareholders.

3. Prevention on the abuse of Inside Information

- 3.1 The Company prohibits all directors, executives and employees involved in the inside information from disclosing such information to outside person or to person not involved in the information. Moreover, the mentioned personnel are prohibited from buying or selling the Company's shares within 14 days prior to the official announcement of the financial reports.
- 3.2 All directors and executives of the company must submit report on the change of ownership of the company's shares to the Company Secretary for reporting to the Stock Exchange Commission as required by laws.
- 3.3 The Company shall record and disclose the change of Director and executive ownership of the Company's shares in the Annual report.



Corporate Governance Policy

4. Conflict of Interest of Directors and management

- 4.1 The company requested stakeholders Directors and management to submit stakeholders report before each agenda which shall be reported in the Shareholders meeting report. In case there is any conflict of interest that may significantly obstruct the Director or management from indecently comment, the Company shall have that Director or management to refrain from participation of that certain agenda.
- 4.2 The Company assigned the Audit Committee to review the Connected Transactions, or the transactions that may lead to conflicts of interest including the stakeholding of the Director to ensure that they are in compliance with the laws and the Exchange's regulations, and are reasonable and for the highest benefit of the Company.

Section 3 Role of Stakeholders

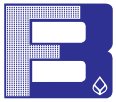
The Company concerns and protects the rights and mutual benefit of all stakeholder groups i.e. Shareholders, employees, customers, partners, creditors, competitors, independent auditor, as well as the community, environment and society at large, including human rights and anti-corruption, with the belief that appropriate and fairly protection of the rights and mutual benefit of the stakeholders shall lead to the steady and sustainable growth of the Company. The Company shall continuously and regularly consider and review to promote the cooperation between the Company and each group of stakeholders to generate wealth, financial stability and sustainability of the business. The policy on stakeholders in established for the Board, the executives and employee to withhold and practice with details as follow.

1. Policy affecting stakeholders

The company has established Business Codes of Conduct which is the policy on treating stakeholders and published through the website www.bfit.co.th for the convenience of stakeholders and those interested.

2. Disclosures of policies

- 2.1 The stakeholders and those interested can study the policies not only from the Company's Codes of Conduct but also able to read and study the policies disclosed in the Company's website or Annual report. In case the stakeholders find any violation of laws, the incorrectness of the financial reports, the insufficiency of the internal control system or the violation of the codes of conduct, they can address their concerns on misconducts following the details were disclosed in "Anti-Corruption policy."
- 2.2 The stakeholders are able to submit their comments or useful suggestions to the Company for improvement through the Company Secretary to collect and report to the Board of Director. The contacts are both indicated in the website and in the Annual report.



Corporate Governance Policy

3. Other policies involving the stakeholders

3.1 Policy on Disclosure of internal information.

The Company has set guideline for storage and to prevent the use of internal information by providing “Regulations on Work”. The Regulations on Work designate the supervisor of all piers to closely monitoring of the preliminary internal information usage. For the Information System, the Company has set a separate policies for “Regulations governing the use of computer networks”. Apart from the above, the Company has also defined in the “Company’s Codes of Conduct”, the extent of information disclosure for the Board and the executives and requests the Board and the executives to immediately submit Report of changes in securities holding to the Company Secretary to report to the Stock Exchange Commission within 3 days according to the regulation.

3.2 Policy on Anti-Corruption

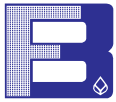
The company has set Anti-Corruption Policy by prohibiting the Board and Employees to seek benefits from any transactions of the Company. The Board and Employees are prohibited from soliciting or accepting any unsporting benefit from business partner, should refrain from offering or paying and unsporting advantage to business partner. The Company designates all transaction to be done strictly within the extent of law and not supporting any unlawful nominee business and not to offer or pay any illegal advantage. (Refer to “Anti-Corruption policy” in the title of “Corporate Social Responsibility”)

3.3 Policy on Intellectual property.

The Company’s policy is to refrain from any violation of other’s intellectual property i.e.; copywriter, patent, trademark and also prohibit the employee to bring in or download illegal software which all employee has to sign their acceptance.

3.4 Policy on Human Right.

The Company ensures that human rights are taken into consideration in the conduct of business with the belief that, human, though born different, are equal in human dignity. Therefore, each individual should be respected and treated politely regardless their races, religions, genders and ages.



Corporate Governance Policy

Section 4 Disclosure of Information and Transparency

1. Disclosure Policy and Practice

The company's disclosure policy and procedures are incorporated within the Corporate Governance Policy, and Investor Relations has been assigned the role and responsibility to provide disclosure of the company's information in accordance with following principles:

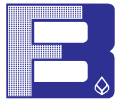
- 1) Information to be disclosed must be accurate, adequate and clear as well as disclosed on a timely basis;
- 2) Disclosure must comply with all applicable rules and regulations
- 3) Stakeholders including customers, counterparties, creditors, shareholders, investors, analysts and interested persons must have equal right of access to the information disclosed by the company
- 4) Information that could affect the price of the company's shares or influence investors' decisions or affect the rights of shareholders must be immediately disclosed, as appropriate, to the public through the Stock Exchange of Thailand.

The company has designated officers and Investor Relations to be responsible for disclosure as well as maintaining the operating results disclosure schedule as specified in its Corporate Governance Policy, Audited the six-month period and annual financial statements are released within 60 days from the end of period and the end of financial year. Reviewed quarterly financial statements are released within 45 days from the end of period. Quarterly financial statements are disclosed together with the Management Discussion and Analysis (MD&A) to help investors better understand the company operating results.

In addition, the company's Corporate Governance Policy requires directors and management to disclose their holdings of the company's shares. Changes in the holdings of the company's shares by directors and management in 2015 are shown number of shares at the beginning and ending of the year and increase/decrease during the year which shown in the "Report of Company Ordinary Shareholding by Directors and Management" of this Annual Report.

1. Investor Relations

Investor Relations is a functional unit of the company and is responsible for the accuracy, adequacy and clarity of disclosure of the company information to investors on a timely basis in accordance with the company disclosure principles and applicable requirements and regulations.



Corporate Governance Policy

2. Auditors

The auditors' qualifications are scrutinized by the Audit Committee in terms of their independence, suitability, accountability, and absence of any conflict of interest with respect to the company, management, major shareholders or related parties thereof. The Audit Committee also reviews the annual audit fees in terms of the scope of audit and proposes the list of qualified auditors and the audit fees to the Board for further consideration and consideration by the AGM.

Details regarding the audit fees and other service fees paid by the company to the auditor as well as the auditor's report for 2015 are available in the sections titled "Audit Fees " and "Audit Report of Certified public Accountant" of this Annual Report.

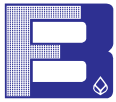
Section 5 Responsibilities of the Board of Directors

1. **The Company's management structure** consisted of the Board of Directors, the Audit Committee, the Nomination and Remuneration Committee and the Executive Committee.

A. Board of Directors

The Board of Directors, in conducting the business of the Company, shall comply with laws and conforming to rules and regulations of the Bank of Thailand, the Securities and Exchange Commission and the Stock Exchange of Thailand, objectives of the Company, articles of association of the Company, code of ethics and resolutions of the shareholders' meetings, and summon general meetings of the shareholders of the Company, both ordinary and extraordinary. The Board of Directors shall perform its duties in good faith, with due diligence and care, for the best interest of the Company and all Shareholders.

The Company defined the Board of Directors to consist of individuals. They are required to be devoted to strengthen the Company with knowledge, capabilities and experience that beneficial to its business. The Board members shall have gone through the Director training course of the Thai Institute of Directors to understand the key role in directing and evaluating the operations of the Company.



Corporate Governance Policy

According to the regulation, the Board of Directors consists of up to 9 directors. As of 31 December, 2015, the Company has 9 directors. The combination of directors must be complied with good corporate governance guideline by the Stock Exchange of Thailand and the regulations of the Bank of Thailand as follow:

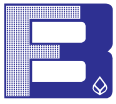
- 1) 3 independent directors: Mr.Thira Wipuchanin, Assoc.Prof.Dr.Siriwut Buranapin and Mr.Thanapol Sirithanachai
- 2) 2 executive directors: Prof.Sakorn Suksriwong,DBA and Mrs.Kingthien Bang-Or
- 3) 4 non-executive directors: Mrs.Thanyathorn Chonlavorn, Mr.Vorakit Srangsriwong, Mr.Amorn Jetchamnongnuch and Mr.Thititham Rojanapruk

The Board of Directors is well-balanced in the proportion because three of them were independent directors.

The Company defined the Board of Directors to consist of individuals. They are required to be devoted to strengthen the company with knowledge, capabilities, legal expertise and experience that beneficial to its business.

Structure of the Board.

- The Company Secretary is also the secretary of the Board of Directors and serve the Board of Directors in the areas of providing legal advice and other regulations that the Board of Directors must know.
- The vacating director may be eligible for re-election. There is no limit for number of terms of being the Company Director which is subject to the approval of Shareholders.
- The Directors must not be the Directors in more than 5 other Public companies. The holding of Directorship in other companies mentioned above must be informed to the Board of Directors and approved by the Board.
- No director is allowed to be the partner or director of other companies which have similar business and operate the business in competition with the company excepted that the matters were informed to the shareholders' meeting before the person was appointed to the company's director and approved by the Bank of Thailand.
- Every Director should understand comprehensively the duties and responsibilities of the Company's Director and the nature of business of the Company as well as shall express their opinions independently. They shall dedicate their time and effort in carrying out the duties to reinforce the strength of the Board.
- The Directors should have qualification and experience as requested by the Company and not prohibited by law or against the regulation of the Bank of Thailand, the S.E.C and the Stock Exchange of Thailand.

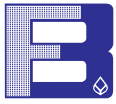


Corporate Governance Policy

B. Audit Committee

The Audit Committee appointed by BFIT's board of director for a three-year tenure has duties and responsibilities as follows:-

1. To review BFIT's financial reporting process to ensure that it is accurate and adequate
2. To review BFIT's internal control system and internal audit system to ensure that they are suitable and efficient, to determine an internal audit unit's independence, as well as to approve the appointment, transfer and dismissal of the chief of an internal audit unit or any other unit in charge of an internal audit.
3. To review BFIT's compliance with the law on securities and exchange, the Stock Exchange's regulations, and/or the laws relating to BFIT's business.
4. To consider, select and nominate an independent person to be BFIT's auditor, and to propose such person's remuneration to the Board of Directors and submit to the General Meeting of Shareholders for approval, as well as to attend a non-management meeting with an auditor at least once a year.
5. To review the connected transactions, or the transactions that may lead to conflicts of interest, to ensure that they are in compliance with the laws and the Stock Exchange's regulations, and are reasonable and for the highest benefit of the Company.
6. To prepare, and to disclose in BFIT's annual report, an audit committee's report which must be signed by the audit committee's chairman and consist of at least the following information:
 - (a) an opinion on the accuracy, completeness and creditability of BFIT's financial report,
 - (b) an opinion on the adequacy of BFIT's internal control system,
 - (c) an opinion on the compliance with the law on securities and exchange, the Stock Exchange's regulations, and/or the laws relating to BFIT's business,
 - (d) an opinion on the suitability of an auditor,
 - (e) an opinion on the transactions that may lead to conflicts of interests,
 - (f) the number of the audit committee meetings, and the attendance of such meetings by each committee member,
 - (g) an opinion or overview comment received by the audit committee from its performance of duties in accordance with the charter.
 - (h) other transactions which should be known to the shareholders and general investors, subject to the scope of duties and responsibilities assigned by BFIT's board of directors.
7. Clearly specify duties of the Audit Committee, change of the Committee's composition, and any changes which have material impact on the operations of the Audit Committee in writing, upon approval of the Board of Directors, and disclose in BFIT's Annual Report for shareholders' acknowledgement.



Corporate Governance Policy

8. To report to the Board of Directors so that the board can rectify the issues within the timeline specified by audit committee on the following findings or suspected transactions or actions:
 - (a) Conflict of interest
 - (b) Fraud, possible fraud, or significant deficiency of internal control;
 - (c) Breaching of the applicable laws and regulations. In case where the Board of Directors or Executive Management failed to rectify the issues within the specified timeline, audit committee shall report such deed to the Bank of Thailand, the Securities and Exchange Commission, the Stock Exchange of Thailand and disclose in BFIT's annual report.
9. To perform any other act as assigned by BFIT's board of directors, with the approval of the audit committee.

As of December 31, 2015, the Audit Committee comprising 3 members of independent directors as follows:

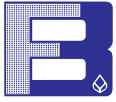
- | | | |
|----|---------------------------------|---------------------------------|
| 1. | Mr.Thira Wipuchanin | Chairman of the Audit Committee |
| 2. | Assoc.Prof.Dr.Siriwut Buranapin | Member of the Audit Committee |
| 3. | Mr. Thanapol Sirithanachai | Member of the Audit Committee |

Mr.Thira Wipuchanin is a member of audit committee who having sufficient knowledge and experience to review the reliability of BFIT's financial statement.

C. Nomination and Remuneration Committee

The Nomination and Remuneration Committee appointed by the Company's board of director for a three-year tenure. The Nomination and Remuneration Committee shall have independent judgment. The Chairman of the committee must be an Independent Director. The Nomination and Remuneration Committee has duties and responsibilities as follows:-

- 1) Stipulate policy, guideline and procedure to nominate directors and high level management from the position of Assistant Managing Director or higher in order to present to the Company's board of directors to consider and approve.
- 2) Screen and submit the names of persons that are qualified for the following positions in order to nominate to the Board of Directors:-
 - (a) Directors
 - (b) Higher level management from Assistant Managing Director upwards.
- 3) Oversee that the size and structure of the Board of Directors are adapt to the organization and can be adjusted to the changing environment by which the Board of Directors comprises of knowledgeable, capable and experienced persons in various fields.
- 4) Stipulate the policy of remuneration and other benefits including the amount of remuneration and other benefits providing to the directors and high level management from Assistant Managing Director upwards with clear and transparent criteria in order to propose to the Company's board of directors for consideration.



Corporate Governance Policy

- 5) Oversee that the Company's directors and higher level management from Assistant Managing Director upwards receive the remuneration that match their duties and responsibilities to the Company and those that entrusted with higher responsibilities and duties receive an increase in remuneration in relevant to their extended burdens.
- 6) Lay down the direction for the appraisal of the directors and higher level management from Assistant Managing Director upwards to determine their annual remuneration by taking into considerations their responsibilities and relevant risks including the emphasizing of the added value to shareholders in the long run.

As of December 31, 2015, the Nomination and Remuneration Committee comprising 3 members of directors and 2 independent directors as follows:

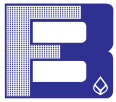
1. Assoc.Prof.Dr.Siriwut Buranapin Chairman of the Nomination and Remuneration Committee
(Independent Director)
2. Mr.Thira Wipuchanin Member of the Nomination and Remuneration Committee
(Independent Director)
3. Mr.Vorakit Srangsriwong Member of the Nomination and Remuneration Committee
(Authorized Director)

D. Executive Committee

The Executive Committee appointed by the Company's board of directors comprises of member of directors and senior management from Assistant Managing Director level upwards of which the Executive Committee may appoint additional members as it deems appropriate.

The Executive Committee has the authority to manage and operate the business within the scope that the Board of Directors had specified i.e.:-

1. The Executive Committee is authorized to manage business and oversee overall operation of the Company except some cases that the Company's Articles of Association had stipulated that they must be approved by the Company's board of directors or matters that the Board of Directors had already regulated specific authority such as the approval of credit line and investment.
2. To consider the alteration of the authorized persons and condition of the signing of the authorized persons.
3. To consider the appointment of the members of Assets and Liabilities Committee, Risk Management Committee, Investment Committee and Credit Committee in case the members' term expired and report to the Board of Directors for acknowledgement.
4. To stipulate and review the ratio of the holding of liquid assets of the Company.
5. To consider an approval of the extending the credit line of not more than Baht 150 million per case.



Corporate Governance Policy

6. Authority to approve investments in debt securities that either have credit ratings below Investment Grade or do not have creating ratings up to 150 million baht per company. The aggregate investments in such debt securities will not exceed 10 percent of total debt securities portfolio value.
7. Authority to approve investments in equities, warrants, derivatives and unit trust, which are traded or expected to be traded in secondary markets, up to 150 million baht per company.
8. Authority to approve investments in equities, warrants, derivatives and unit trust, which are traded outside secondary markets or not expected to be traded in secondary markets, up to 100 million baht per company.

As of December 31, 2015, the Executive Committee comprising 3 members of directors and senior management as follows:

- | | | |
|----|------------------------------|--|
| 1. | Prof. Sakorn Suksriwong, DBA | Chief Executive Officer
(Chairman) |
| 2. | Mrs. Kingthien Bang-Or | Member of the Executive Committee
(Director and Acting Managing Director) |
| 3. | Mr. Manop Himakorn | Member of the Executive Committee
(Assistant Managing Director) |

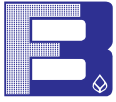
The Company also has a number of committees responsible for each business sectors or important functions i.e. the Credit Committee, the Investment Committee, the Assets and Liabilities Management Committee, the Debt Restructuring Committee, the Collateral Evaluation Committee, and the Risk Management Committee. These committees have the authorities stipulated by the Company's board of directors with management teams to oversee each business or each function in order to operate properly and in line with the rules, regulations, relevant laws as well as the plans and policies that approved by the Company's board of directors.

2. The Nomination of Directors and Executives

(1) Independent Directors

Qualifications of independent directors

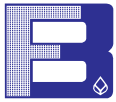
To ensure that the independent director of the Company has independence quality qualifications, the Company defines "Independent Director" means a director who has neither involvement in business executions nor related interests with the Company, its parent company, subsidiary, affiliated company, major shareholder or controlling person of the Company, that would bring about conflicts of interest which may affect independent decisions. Qualifications of Independent Director of the Company, is more stringent than that under the criteria set by the Capital Market Supervisory Board, Re: Application for and Approval of Offering for Sale of Newly Issued Shares, detail of which are as follows.



Corporate Governance Policy

- 1) Holding shares not more than 0.5% of the total shares with voting right of the Company, its parent company, subsidiary, affiliated company, major shareholder or controlling person. Such shareholding shall include the shares held by related persons of such independent director.
- 2) Not being or having been an executive director, employee, staff, or advisor who receives regular salary; or a controlling person of the Company, its parent company, subsidiary, affiliated company, subsidiary of the same level, major shareholder or controlling person of the Company, unless the foregoing status has ended not less than 2 years before taking up the position. Nevertheless, such prohibited characteristics exclude the person who had been a government official or an advisor to any government organization that is the Company's major shareholder or controlling person.
- 3) Not being a person related by blood or registration under laws, such as father, mother, spouse, sibling, and child, including spouse of the child – of the other directors, executives, major shareholders, controlling persons, or persons to be nominated as executives or controlling persons of the Company or its subsidiary.
- 4) Having no business relationship with the Company, its parent company, subsidiary, affiliated company, major shareholders, or controlling person of the Company in the manner which may impede his/her independent discretion; and neither being a significant shareholder or a controlling person of those having business relation with the Company, its parent company, subsidiary, affiliated company, major shareholders or controlling person of the Company, unless the foregoing characteristic has ended for not less than 2 years before taking up the position.

Business relationships above shall include any normal commercial transaction in business undertaking; a rental or lease of immovable property; a transaction relating to assets or services; a grant or receipt of financial assistance via lending, borrowing or guarantee; an offer of assets as collateral as well as any similar action that results in the Company or its counter party being indebted to the other for the amount of 3% of net tangible asset or Baht 20 million or more, whichever is lower. The amount of such indebtedness shall be calculated according to the calculation method for value of connected transactions under the Notification of the Capital Market Supervisory Board concerning Criteria of Connected Transactions mutatis mutandis. The combination of such indebtedness shall include indebtedness taking place during the course of one year prior to the date on which the business relationship with the person commences.
- 5) Not being or having been an auditor of the Company, its parent company, subsidiary, affiliated company, major shareholder or controlling person, and not being a significant shareholder, controlling person or partner of an audit firm which employs auditors of the Company, its parent company, subsidiary, affiliated company, major shareholder or controlling person, unless the foregoing relationship has ended not less than 2 years before taking up the position.



Corporate Governance Policy

- 6) Not being a professional advisor of any kind which includes legal advisor or financial advisor who receives an annual service fee exceeding Baht 2 million from the Company, and not being a significant shareholder, controlling person, or partner of the professional advisor, unless the foregoing relationship has ended not less than 2 years before taking up the position.
- 7) Not being a director appointed as a representative of the Company's directors, its major shareholder, or shareholder related to major shareholders.
- 8) Not undertaking any business similar to or competing with that of the Company to a significant extent, or not being a partner holding shares in a partnership exceeding 10%, or an executive director, employee, staff, or advisor who receives regular salary from or has more than 1% shareholding in any other company that undertakes any business similar to and competing with that of the Company or of its subsidiary to a significant extent.
- 9) Not having any characteristics that make him/her incapable of expressing independent opinions with regard to the applicant's business affairs.

In case that an independent director is nominated as a member of the Audit Committee, There are additional qualifications as follow:

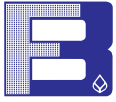
- 1) Must not be a director who is assigned by the Board of Directors to decide in operational businesses of the company, a parent company, subsidiary companies, associate companies, major shareholders or the company's controlling persons and
- 2) Must not be a director of a parent company and subsidiary companies in the same chain level which are listed companies.

All current independent directors and members of the audit committee hold all qualifications as defined by the Company's policy above.

(2) The Nomination of Directors and Executives

2.1 The nomination and appointment of the Directors

The Nomination and Remuneration Committee will scrutinize the selection and screening of individuals that will become the Company's directors and independent directors from a person who is qualified and not having prohibited characteristics as stated by the laws relating to the public limited company and other relevant laws, has capability, knowledge and experience in various fields by considering the size of the assembly that will fit with the organization, good corporate governance including the adjustment to conform with the changing environment. The selected candidates will be nominated to the Board of Directors for the appointment in case that the director positions become vacant apart from retirement by rotation or present to the shareholders meeting for appointment in case that the director positions are vacated due to the expiration of the terms or for the appointment of additional directors by which the Company's



Corporate Governance Policy

Articles of Association stipulates that the Company can have no more than 9 directors and not less than half of the directors must reside in Thailand. In every annual general meeting of shareholders, one-third or the number nearest to one-third of the directors shall retire from their office. A retiring director is eligible for election.

The resolution of the Board of Director for the appointment in case that the director position becomes vacant for any reason other than by rotation shall consist of not less than three-fourth of the votes of remaining directors. The director who fills the vacancy shall retain his office only for the remaining term of office of the director whom he replaces.

In case of the appointment of the directors that present to the shareholders meeting, the directors shall be elected at the general meeting of shareholders, provided that:

- 1) Each shareholder shall have a number of votes equal to a number share of held.
- 2) Each shareholder shall exercise all the votes to elect one or more persons as directors but he shall not split his votes in favor of any candidates.
- 3) The person receiving the highest number of votes in the respective order of the votes shall be elected as directors up to the total number of directors required or to be elected at such time.
- 4) In the event that a number of persons received an equal number of votes for the last directorship exceeding the number of directors the Company required or to be elected at such time, the chairman of the meeting shall have a casting vote.

The Company provides opportunity to all shareholders in order to nominate qualified candidates for annual general meeting of shareholders to appoint as the Company's directors.

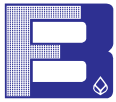
Eligible candidates for the position of independent director must hold the qualifications of independence stipulated by the Company (The detail of the qualifications of independence states in the 2 (1))

2.2 The nomination and appointment of Assistant Managing Director or higher Level

The Nomination and Remuneration Committee will screen and nominate the name of persons that are qualified to the Board of Directors for the appointment.

3. Roles, Duties and Responsibilities of the Board.

The Board of Directors has duties to carry out the company's business in compliance with the laws and regulations of Stock Exchange Commission and the Stock Exchange of Thailand, the objectives and articles of association of the company as well as the resolutions of shareholders' meeting. The duties shall be performed with honesty and prudence and taken into account for the maximum benefit and fairness of the company and shareholders. The Roles, Duties and Responsibilities of the Board include the following.

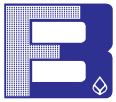


Corporate Governance Policy

- Consider and approve major matters relevant to the company's business, such as vision, mission statements, business plan, financial objectives, annual operating budget and risk management for example.
- Oversight and monitor to ensure that the executive has operated the business with efficiency and in accordance with the approved policy and business plan.
- Oversight and monitor the Company for sufficient and efficient internal control and risk management system. The Board of Directors shall assign the Audit Committee to oversee the systems, review them constantly and report in the Annual report.
- Oversight and monitor the Company for operation control system, financial report and compliance to rules, regulations and policies. The Board of Director shall assign the Audit Committee to closely oversee and these subjects with the Internal auditor and report in the Annual report.
- Carefully review the connected transactions, or transactions that may cause conflict of interest. The connected parties are not allowed in the decision making process and the transactions shall be disclosed properly, correctly and accurately.
- Establish and approve the Corporate Governance policy.
- Establish and approve the "Codes of Conduct" so that all directors, executives and employees can use them as guidelines in operating the business.
- Oversight and monitor the Company's business continuity plan, to cover long-term continuity of management and employee development plans.
- The Board of Directors assign the Company Secretary to collect helpful comments or suggestions from the stakeholders and report to the Board of Directors for consideration. In case the Stakeholders see any illegal issue, inaccuracy of the financial report, internal control deficiency or unethical business, they can address their concerns on misconducts following the details were disclosed in the "Anti-Corruption policy."

4. The Board of Director's meeting.

The Company shall facilitate the Board of Directors meeting to be held at minimum 4 times a year to consider and acknowledge the business performance including consider the business operation that has gone through consideration and screening from the Sub Committee. The Executive committee shall conduct a meeting at minimum 6 times a year to consider the Company performance. The Audit Committee shall conduct a meeting at minimum 4 times a year to consider the subjects defined in the Charter of the Audit Committee and the Nomination and Remuneration Committee shall conduct a meeting at minimum 2 times a year to consider the subjects defined in the Authority of the Nomination and Remuneration Committee. In case there is any urgent or necessary the committee and Sub Committee may call for additional meeting. The Company shall determine the agendas of the board meetings in advance throughout the year to provide the Committee for appropriate time allocation. In



Corporate Governance Policy

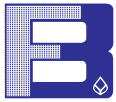
the Board of Director's Meeting, the minimum committee number must have two-thirds of all directors. In every meeting the Company assigned for the followings actions.

- Written notice calling for meeting together with relevant documents must be sent to directors at least 7 days in advance so that the Directors would be able to check out the information beforehand.
- Every director must attend the meeting. If unable to attend, the director must inform the Company Secretary.
- Chairman of the Board shall provide adequate timing for the Board to consider each agenda independently and prudently.
- The director who is connected with the issue being considered must refrain from voting that agenda. In case the director significantly connected with the issue that lead to independently express the opinion, the director must leave the meeting during the consideration.
- Resolutions of the Board of Directors' meeting shall be made by majority votes. Each Director counted as 1 vote. In case there is any director disagrees with the resolutions, the disagreement must be recorded in writing in the minutes of meeting.
- The non-executive directors must hold a meeting among themselves at least once a year to discuss various issues regarding the management of interest without the Company's executives.
- The Committee may request additional data or information required to be included in the agenda by contacting the Company Secretary.
- The Committee may invite outside consultants or professionals to make comments for the consideration of the problems associated with the company.
- The Company Secretary shall be Secretary of The Board of Directors, and shall help The Board organizes the meeting agendas, prepare notice calling for the meeting, oversee the meeting, prepare minutes of the meeting, keep documents related with the meeting and provide counsel to The Board on legal matters and other related regulations.

5. The Board of Directors Self- Assessment

The Company believes that a good mechanism to evaluate the performance of the Board and the Sub Committee shall enable the Board and the Sub Committee to improve their operation and efficacy. Therefore, the company has designate the Board and the Sub Committee to conduct the Self-assessment with following detail.

- The Board of Director and the Sub Committee comprise of the Audit Committee and the Nomination and Remuneration Committee conduct the self-assessment at least once a year and disclose in the Annual report.
- The Nomination and Remuneration Committee shall regular prepare for and improve the self-assessment of the Board and the Sub Committee to comply with time and changing circumstances.



Corporate Governance Policy

- The Company Secretary shall deliver the self-assessment form to each Director for their independently evaluation and submit the result in the Board meeting.

6. Remuneration of Directors and Executives

The Company shall appoint for the Directors Remuneration annually at the appropriate rate that according to the remuneration of other similar size listed companies that conduct the same character of business.

- The Board of Director shall consider the remuneration as recommended by The Nomination and Remuneration Committee, based on the performance of the Company according to the remuneration of other similar size listed companies that conduct the same character of business to submission to the General Meeting of Shareholders for approval.
- The Nomination and Remuneration Committee lay down the direction for the appraisal of the directors and higher level management from Assistant Managing Director upwards to determine their annual remuneration by taking into considerations their responsibilities and relevant risks including the emphasizing of the added value to shareholders in the long run.

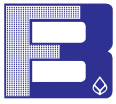
7. Development of the Board of Director and Executives.

The Company has a policy to encourage Directors and Executive to continuously and consistently educate for benefit of the business with the strong and sustained growth amidst the dynamic change of social, economic and business competency.

- The Company shall encourage the Company's Directors to get the training course from the Thai Institute of Directors for their understanding regarding roles, duties and responsibilities of the Directors.
- The Company shall encourage the Company's Directors, the Company Secretary and Executive to regularly get or participate in the training course that shall benefit the Company's business.
- The new Director and Executive shall be advised for the Company's business characteristics and business practices provided with sufficient documents and information.
- The Company shall encourage the Executives to prepare for the Management Development plan and Succession plan to ensure of the business continuity and efficacy.

8. Appointment and Succession of Senior Executives.

The Company's method of selecting senior executives of various levels needs to be both reasonable and transparent. The selection process is to convince the public that the Company's executives are chosen for their professionalism and are free of the influence of major shareholders or other parties. Plans for implementing this process are considered and reviewed by the Board of Directors. To prepare for their upcoming promotion, the persons who succeed to such important positions receive individual development courses.



Corporate Social Responsibilities

1. Undertaking business in a just and equitable manner

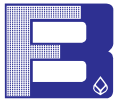
To achieve just and equitable business operations. The Company has defined a core strategy of giving great importance to the rights of all Stakeholders, regardless of whether they are internal (ie : staff and members of management) or external (ie : customers, creditors or other involved organizations, including local communities, society as a whole, and the environment). This just and equitable way of conducting its businesses is not limited to what is required by law but also includes those actions that will not infringe upon or violate the basic rights of all these Stakeholder Groups; whereby the following standard “Code of Good Business Conduct and Ethics” have been defined as below.

Policies and responsibilities towards Shareholders

1. Establishing a policy framework for good corporate governance principles and practices, in order to enhance full transparency towards as well as trust among Shareholders, investors, and all other Stakeholders, through having in place policies and directions relating to the Company’s business operations and activities as well as giving great importance on having in place specific internal controls and audit systems. This is to effectively monitor and ensure that the management group fully complies to agreed internal policies and strategies; whereby all such policies, procedures and activities are for the full benefit of the Shareholders.
2. Respecting the basic rights of all its Shareholders to receive, on a equal basis, all necessary and relevant information to facilitate an assessment of the Company operations; and making full disclosures regarding the Company’s performance results and financial status together with detailed supporting documents as required by the Bank of Thailand, the Stock Exchange of Thailand and the Securities and Exchange Commission.
3. Having in place effective systems and procedures, to ensure that every single Shareholder will receive the same and equal treatment during Shareholders Meetings.

Guidelines relating to “Conflict of Interests” situations

1. In their dealing with customers or other outside parties, all employees are required to avoid any possible situations of possible ‘conflicts’ with regard to their own personal interests and those of the Company.
2. All employees are required to be fully committed, in terms of their efforts and time, towards the activities of the Company. In the event that they wish or have to undertake on any additional work outside the normal working hours (in order to increase their personal income or for whatever reason), the following guidelines must be observed :
 - It must not affect their assigned role or responsibilities within the Company.
 - It must not be illegal or cause any conflict or unrest; and it must be within the normal culture and good behavior of a Thai citizen.



Corporate Social Responsibilities

- It must not have any negative impact on the good name or reputation of the Company.
- It must not be in conflict with the business activities and benefits of the Company.
- It must not involve with the misuse use of any confidential information of the Company.

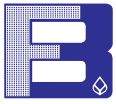
2. Respect for Human Rights

The basic human rights entitled by everyone includes the right for dignity and happy as a human being and a part of society, together with the right to be treated with dignity and respect. The respect for these basic rights is the basis for a stable and peaceful society.

The Company gives great importance to the respect for these basic human rights and the great value of its human resources, as well as wishes to enable all its employees to feel proud of the Company. As such, all Staff members will be able to develop and be supported in improving their knowledge and abilities on an equal and continuous basis, within the following framework for the development of its human resources:

Equal treatment and opportunities for advancement

1. Treating all employees alike and equally with respect for their dignity and value as a human being.
2. Recruiting and selecting capable people to operate our business, based on the required benefits and achievements of the Company in a just and equal manner; as well as based on the needs of the Company's operations. This will facilitate acquiring good and capable people. The required qualifications, education, experiences and other criteria for each position will be taken into consideration without imposing any restrictions with regard to gender, age, race, religious beliefs, or personal relationships.
3. Determine and implement employees' compensation plans as appropriate to the individual capabilities, together with a welfare and benefits package for the employees based on the current economic situation. Also determine annual increases for the overall compensation plans, based on the Company's overall performance results and the individual employee's efforts and contribution during the past year.
4. Encourage and promote continuous development of the employees knowledge and capabilities, including their basic business skills, management skills, and ability to effectively carry out their assigned responsibilities; whereby support is given by the Company in terms of training budgets and time-off allowed to be able participate in such development programs on a continuing basis. This is so that all employees have the same opportunities for self-development and improvement of their skills and capabilities and to facilitate their career advancement, as well as to develop the Company's human resources to be good people with the right attitude and knowledgeable in their work. Employees receive 450 hours of external training per year.
5. Continuously promote and enhance good internal communications to facilitate good relations and effective cooperation among the employees in the work place.



Corporate Social Responsibilities

6. Promote an open environment in which every employee has the opportunity to communicate freely and submit any suggestions concerning work as well as any complaints or issues regarding their working conditions and welfare via a Company Employee's Welfare Committee. All suggestions and complaints will then receive full and serious consideration and receive an appropriate response, in order to benefit all parties and enhance good internal cooperation and working relationships.

Human rights Violations

1. All supervisors should show the proper respect towards their subordinates; and all subordinates should act in the same manner towards their supervisors.
2. Every employee must not express anything or act in any way that will infringe or violate upon the basic individual rights of others in terms of race or religious beliefs, as well as any physical or mental disabilities.

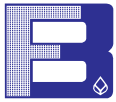
3. Anti-Corruption

The Company has already signed to support intent by the Private Sector Collective Action Coalition Against Corruption (CAC) concerning anti-corruption, and established anti-corruption policy and guideline in 2015. As well as, the Company is planning to have self-assessment on the anti-corruption in 2016.

The Company has declared its intent against the corruption to the public by posting on Company's website, announcing at its office building and uploading to the Company's intranet in order to communicate with all stakeholders and staff about anti-corruption policy and guideline which were specified, based on size and characteristic of the Company, in the business ethics for Company's Board of Directors and ethics for the staff.

The anti-corruption policy specifies that Company's directors, executives and staff in all levels are prohibited to act or involve with any work operation with high risk in anti-corruption. Every staff must strictly adhere to such policy by operating their duties with integrity and corruption free. The policy shall covers but not limit to some cases or risk patterns as follows.

- Embezzle or misappropriate of the Company's properties to be his or his party possession.
- Bribery in any forms such as receiving or providing present or facilitation in forms of cash, stuff or benefit in other forms.
- Giving donation to charity or contribution must be made under the Company's name only. Amount of money given must be appropriate based on each case.
- Political contribution means providing financial contribution, property or contribution in other forms both directly or indirectly to support political activity in order to receive benefit improperly for Company's business operation. The Company has been adhering to political neutrality and supporting democracy, so it does not allow any person in the Company to use its resources to contribute or support politician or political party, or take action involving politics.



Corporate Social Responsibilities

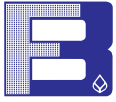
- The procurement which is one of transactions that may lead to corruption easily, so it is necessary to be operated with prudence, transparency, being verifiable and in line with Company's rule and regulation.
- Human resource management which includes recruitment, training, performance evaluation, remuneration, promotion or punishment, etc. shall be done with transparency, neutrality, inequality or prejudice toward specific persons. Such action shall not represent personal interest or party interest which is in line with the prevention and against corruption measure.
- Conflict of interest refers to an event where personal interest is in conflict with Company's interest impacting work operation and decision-making on various transactions. Such conflict may arise from inappropriate or confuse duty and responsibility, for example a staff who has duty in imposing discipline for one department, but at the same time, he also works in that department, or arise from disclosing confidential information to outsiders which such information is used to benefit oneself or his party, etc.

Therefore, in order to handle the conflict of interest. The Company shall not just set clear and appropriate duty and responsibility, but if any transaction is found out that the staff has the conflict of interest, that staff shall avoid using authorization in making decision for such transaction. If there is inevitable, the operation should be conducted with prudence, neutrality and transparency. If any conflict of interest is found out, it shall be disclosed to the stakeholder or relevant persons for acknowledgement.

- The staff who deny actions involved corruption concerning Company's business operation will not be considered having guilty. The Company confirms that those staff will not receive any demotion or punishment, although they might lose business opportunities due to such refusal. Besides, they might be praised and protected as well as those who report suspicions of corruption or complaint.

The Company has determined a guideline in receiving suspicions of corruption or complaint where they must be the matters or actions involved or implied corruption that affect benefit or reputation of the Company directly or indirectly. Those matters or actions must contain fact causing corruption. They are not created by dishonest intention to frame or bully others. The appellants or persons who are likely to report suspicions of corruption or complaint is following :

- Every staff shall consider the suspicions of corruption or complaint report as an important matter for anti-corruption measure. Therefore, it is their duties to report to the Company or their supervisory persons without hesitation when find any action involved or implied corruption which will affect the Company without any negligence or overlooking.
- Outsiders (such as shareholders, customers, people in general, etc.) can report suspicions of corruption or complaint.



Corporate Social Responsibilities

The Company provides channels for the stakeholders to communicate with the Company, Board of Directors and Management who act as a center in receiving and handling complaints from individual customers and business customers. Moreover, the Company provides channels for communication, suggestion and receiving useful information which is benefit Company's business operation. Such channels were designated to handle complaints, if find any wrong actions which will be connected directly to the Board of Directors in order to maintain transparency in work operation.

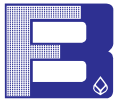
The Company had established the Whistle blowing or Complain Channels as follows.

- Inform or report by oneself or by letter to 23rd floor, Bangkok Insurance Building, no. 25, South Sathon Road, Tungmahamek Sub-district, Satorn District, Bangkok 10120
- Inform or report through Company's website: <http://www.bfit.co.th> (under "Complaint")
- Inform or report via Company's E-mail as follows.
 - The Chairman : sakorn@bfit.co.th
 - The Chairman of Audit Committee through a secretary : sornpol@bfit.co.th
 - The Managing Director : kingthien@bfit.co.th
 - The Head of Audit Department : sornpol@bfit.co.th
- Inform or report through Company's telephone no. as follows.
 - The Chairman: 0-2677-4321
 - The Chairman of Audit Committee through a secretary: 0-2677-4300 ext. 346
 - The Managing Director : 0-2677-4334
 - The Head of Audit Department : 0-2677-4300 ext. 346
- Inform or report through Company's fax no. : 0-2677-4301

To protect the rights of information providers, the Company has established a policy of information or complaint receiving (Whistle-blowing Policy), identifying the receiving channels, information or complaint management processes, measures to protect the rights of information providers, protection of confidential information only authorized persons can have access to such information, and only independent directors are assigned to give orders and report to the Board of Directors on confidential information. Fair measures have been established for stakeholders to whom losses are incurred due to violation of their legal rights.

Measure for protecting the appellants: in order to protect persons who honestly report suspicion and complaint and provide information. The Company will keep their names, addresses or any information that can identify such person remained anonymous. All staff involved shall comply with:

- The staff who receive information from performing duties related to anti-corruption whistle blowing or complaint shall keep such information and evidences of the appellants and witnesses confidentially where they must not disclose such information to other irrelevant persons except the laws allows to disclose such information.



Corporate Social Responsibilities

- Actions of the staff who report suspicion or complaint with honest intention are considered as performing duties lawfully and will receive appropriate protection from the Company. They will not receive demotion or unfair treatment.

4. Equitable Treatment for all Employees

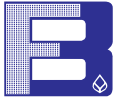
The Company values and believes in the power or ability of its human resources, which are vitally important in effectively driving the organization towards the realization of its vision and achievement of its mission in accordance with the agreed business strategies. Thus, the Company strives to recruit and select new hires possessing the knowledge, capability, attitude and mindset, and full willingness to join and work for the Company. At the same time, the Company also strives to retain its existing employees through continuous development of their knowledge, skills and capabilities, so that they can achieve with good teamwork assist each other as needed. Additionally, the Company strives to build up mutually solid working relationships and bonds that will enable the Company to more effectively and efficiently achieve its business goals and objectives. Most important of all, the Company always strives to create a positive and happy working environment, with all employees liking each other and feeling proud to be a part of the organization.

Management of compensation / remuneration schemes and employee welfare

The Company believes in having an equitable compensation policy to facilitate a good and happy living standard that are appropriate to the current costs of living, as well as in providing financial assistance or support and various other employee welfare benefits such as providing provident fund, insurance benefits accident, healthcare, welfare loan, staff uniforms, annual health check-up, annual staff trips, fire drills and the installation of fire prevention system etc.). The Company also believes in encouraging all employees to be happy at work and have a good balance between their work life and personal life, based on the principles of economic self-sufficiency.

Individual rights and freedom of choice of employees

The Company gives great importance to the protection and preservation of human self-dignity and of individual rights and freedom of choice, through addressing and incorporating measures to prevent any such potential infringements of individual rights as an integral part of the Company's core operating procedures, as well as ensuring equal treatment for all employees. All staff have the opportunity to submit any complaints or personnel management issues to their supervisors, with 'suggestion boxes' being available and located throughout the Company facilities for any employee to submit any such suggestions or observations and comments as well as any complaints and issues, or requests. The



Corporate Social Responsibilities

Company Welfare Committee will seriously consider such all inputs and make their recommendations to the Management as to the appropriate responses and feedback to be made and/or actions to be taken.

Development of staff potential

The Company has established various procedures and systems relating to the continuous development of the potential of its employees at every level, including formal training programs, staff coaching, on the job training, and mentoring, so that every employee is able to become more effective in their work and be a positive part of the organization.

Active participation in creative activities to benefit society and local communities

The Company encourages all employees to be actively involved in various CSR related programs and activities that will benefit society, the community and the environment.

5. Responsible towards Customers, Counterparties and Others

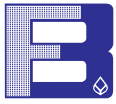
Apart from complying with all legal requirements relating to the treatment of consumers. The Company has policies in place requiring all staff members to apply ethical business conducts in their actions towards both consumers and its business partners, as follows:

Customers: The Company aims to promote customer satisfaction in high quality financial products and services, in response to the needs of customers. The Company gives due attention to and holds itself accountable to customers, and gives high priority to the protection of their confidential information. Customers are provided with explanations of the risks related to the use of various financial services, and are given the opportunity to express opinions through responsible parties that the Company has assigned to handle customer complaints.

Counterparties: The Company respects compliance with contracted terms and conditions in trade, in fair and acceptable competition, and refrains from all fide practices. For supplier selection, the Company shall not enter into business matching with unlawful businesses, and suppliers should have the Corporate Social Responsibility policy and avoid causing any environmental pollution.

Competitors: The Company observes fairness in competition and does not practice any fide methods that are deleterious to competitors.

Creditors: The Company abides by lending terms and conditions and all legitimate duties to creditors, debenture holders and depositors.



Corporate Social Responsibilities

The Company also specified other procedural guidelines, as follows:

Fairness: The Company demonstrates fairness to all parties having business relationships with the Company, and does its best to avoid any bias or events that would lean to conflicts of interest.

Ethics: The Company adheres to its Statement of Business Conduct and pursues every business endeavor with integrity.

Professionalism: The Company maintains professional standards, aiming high for superb quality integrated with modern and sophisticated technology.

Responsiveness: The Company has the readiness to respond to the needs of its customers and society, as well as changes in the economy and technology, both at present and in the future.

Discipline and Compliance: The Company is committed to discipline in the operation of our business and ensure that all business decisions and actions comply with all applicable laws and regulations and to observe good standards of behavior, such as protection of intellectual property right and copyright, A software compliance policy has been implemented to ensure that only copyrighted software is used in the Company's information systems. A prohibition against offering or receiving bribes for business benefits, etc. has been incorporated into the Code of Conduct. In addition, the Company supports and respects human rights protection by refraining from human rights violations and providing related understanding for employees to ensure their correct actions.

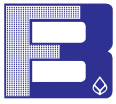
6. Development Local Communities and Society

The Company is committed to conducting business with social responsibility and careful consideration of any matter affecting the public sentiment (Public Interest). The Company is always aware and mindful of the great importance of operating its business based on the highest ethical and moral business standards as well as believes in looking after and helping to create a good Thai society in a positive manner and on a sustainable basis. The Company acts as a good citizen, is non-partisan and is not aligned with any political party. The Company bears in mind its role as part of the society at large and its responsibility to assist society and promote activities that benefit the community, society, and environment, in order to enhance the living standards of the people.

7. Protecting and Managing the Environment

The Company realizes the great importance of efficient use of energy and energy conservation, together with associated protection of the environment; and thus promotes the use of energy-efficient electrical appliances, which is a one of the Company's CSR practices.

The Company encourages its employees to recycle and reuse used printing paper, as well separates out its garbage and reuses its packaging materials. Recycled or reused to make the most efficient removal and storage of garbage or waste material to be healthy, in order not to have any impact on



Corporate Social Responsibilities

the surrounding community and promote staff awareness and responsibility to care for and protect the environment. The Company organizes training courses and encourages employee involvement through the expression of opinions and participation in activities related to the development of communities and the environment.

In 2015 BFIT has a social responsibility policy to recognize the importance of the social environment, education and religion and loyalty to the monarchy as follow :

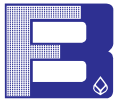
- Society : BFIT contribute to support activities of Chanapatana International Design Institute and invites executives and staff to participate in the activities.
- Education : BFIT sponsor to support activities of Chulalongkorn University Alumni Association.
- Religion : BFIT Charity Fund Raising to Wat Waphukaw, Wat Prachanart.
- Honoring the Monarchy : BFIT support to executives and staff to wearing the T-shirt from Phufa twice per week.

In addition, in 2016 the Company has involved in the quality of life project of students in vulnerable schools to develop infrastructure of the schools to enhancement of good nutrition, good health and raise education by developing the electronic programs for education. The Company provides in such aspect of good environment to the students in the school. The Company expects that the schools were developed in suitable infrastructure, students have a good life, public mind and also increasing the opportunity to access education about new technologies and participation to enhance to the good environment and environmentally friendly.

Disclosure and Transparency

Realizing the importance of transparent information disclosure, the Company has supervised and set up the Company Disclosure Policy. The objective of this policy is to ensure that disclosures of the Company's financial and non-financial information to shareholders, investors, analysts, regulatory agencies, and the general public are accurate, complete, timely, equal, transparent, consistent, and in accordance with all applicable laws, regulatory requirements, and criteria.

In 2015, the Company adequately disclosed important financial information in its financial statements. The disclosures were in line with regulations of the Bank of Thailand, the Securities and Exchange Commission, the Stock Exchange of Thailand and Financial Reporting Standards. Such information was also disseminated via the SET Community Portal and the Company's website. The financial statements were reviewed/audited by certified public accountants and were endorsed by the Audit Committee before disclosure to shareholders; the Board of Directors also disclosed its report of the responsibilities for financial reports in the annual report. Moreover, the Company has published unreviewed/unaudited quarterly financial statements, reviewed/audited financial statements as well as other non-financial information such as the Management Discussion and Analysis (MD&A), the resolutions of Board

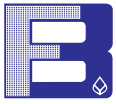


Corporate Social Responsibilities

of Directors and/or the shareholders' meeting and information on the Company's corporate governance for the benefit of shareholders, investors and analysts. In addition, the Company has periodically evaluated the effectiveness of its disclosure procedures.

For disclosures of important information, the Company uses various communication channels, communicating regularly through public media channels so that the Company's shareholders and stakeholders have thorough access to information. Information outlets include:

1. The Stock Exchange of Thailand
 - 1) The Annual Report
 - 2) The Company's Financial Statements
 - 3) Notification of the Board of Directors' resolutions, the Meeting of Shareholders' resolutions and Other Matters
2. The Securities and Exchange Commission
3. The Ministry of Commerce
4. Newspapers
5. The Company website (www.bfit.co.th) information available in two languages: Thai and English.



Internal control and Risk Management

Board of Directors and the management have placed particular emphasis on an efficient internal control system and promotion of an appropriate business culture recognizing the importance of risk management and the adequacy of the internal control system in every function. BFIT requires all business units to comply with the best practices for internal control as a guideline for the business unit operations and in employee's practices. The Audit Committee has the duty and responsibility to review the effectiveness and adequacy of all risk management processes and internal control systems by discussing and evaluating operational results with the Audit Department on a continuing basis. These discussions include consideration of the appropriateness of the scope of work, roles and responsibilities, audit plans. The results of the evaluation and quality of internal control will be reported to the Board of Directors in case that it had recommendations or found significant loophole for further improvement.

BFIT's focus on governance and the culture of control and preparation of policies and procedures specified in writing. It also provides guidelines of employ discipline, professional ethics and penalty in order to uphold efficiency, transparency and fairness to all stakeholders.

It also provides a review of the operations and internal controls by using the internet to enhance the performance of measures taken in the performance of BFIT's control activities as part of the process and control structure appropriate for all sectors. The job duties will be assigned to the worker, supervisors and evaluation of each to achieve a balance between appropriate and monitoring. For activities that may pose a conflict of interest, they will be identified and implemented according to the rules and regulations related to BFIT.

Provisioning and monitoring operations of BFIT is equipped with risk evaluation covering complying with laws and regulations governmental agencies, policies and ethical codes of BFIT, adequacy evaluation in internal control, and proper risk management. BFIT always aware that internal control is the essential process for business which enables effective operations, gains rational confidence in achieving goals, provides long-term return, brings about prudential financial report and protects BFIT from damages in assets and reputation.

Mr.Sornpol Buppanimit Head of Audit Department to responsible for overseeing the operational audit and compliance. For the central to care of BFIT's business in accordance with the laws, rules, regulations, policies and requirements of relevant government agencies, including the Bank of Thailand. Prevention and suppression of money laundering. Protection Act SEC and SET. The Board of Directors has approved a policy compliance (Compliance Policy) designated by the Board of Directors. The Audit Committee Chief executive Departments or agencies and employees must follow correct legal. Including communications with employees even realize it. All employees have a duty and responsibility to study and understand the laws and regulations in the job. And practice, correctly Follow the rules strictly to consider and approve the appointment, transfer and dismissal of the incumbent head of internal audit of BFIT must be approved by the Audit Committee. Properties of the incumbent head of internal audit in the details of Executive No.7.

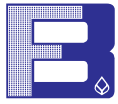


Related Party Transactions

In 2015, related party transactions between the Company and connected persons or related parties were conducted in the normal course of business operation. Such transactions have been concluded on the same commercial terms and conditions as applied to general customers of the company in the ordinary course of businesses, except loans granted to employees of the Company as a part of fringe benefits of the employees. (The details were disclosed in the Notes to Financial Statements No.6)

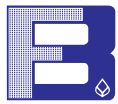
Below is a summary of significant business transactions with related parties in 2015.

Related Party	Relationship	Transaction	Million Baht	Pricing policy
1. Pridapramoth Co.,Ltd.	<ul style="list-style-type: none"> Common director (Professor Sakorn Suksriwong, DBA) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	1.94	Same rate as applied to ordinary customers
2. Boon Anek Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mr.Vorakit Srangsiwong) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.21	Same rate as applied to ordinary customers
3. Eternal Energy Plc.	<ul style="list-style-type: none"> Common director (Professor Sakorn Suksriwong, DBA and Mr.Vorakit Srangsiwong) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	1.15	Same rate as applied to ordinary customers
4. Anek Boon Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) 	Interest paid on deposits	0.11	Same rate as applied to ordinary customers
5. Tear One Network Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) 	Interest paid on deposits	0.12	Same rate as applied to ordinary customers
6. Jirola (Thailand) Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.15	Same rate as applied to ordinary customers



Related Party Transactions

Related Party	Relationship	Transaction	Million Baht	Pricing policy
7. Biz & Fun Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) 	Interest paid on deposits	0.09	Same rate as applied to ordinary customers
8. Excel Link Co.,Ltd.	<ul style="list-style-type: none"> Common director (Professor Sakorn Suksriwong,DBA) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.41	Same rate as applied to ordinary customers
9. I Tower Co., Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.85	Same rate as applied to ordinary customers
10. RakThai Technology and Business Administration Co., Ltd.	<ul style="list-style-type: none"> Common director (Professor Sakorn Suksriwong, DBA and Mrs.Kingthien Bang-Or) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	1.82	Same rate as applied to ordinary customers
11. Hi-Tech Network Co.,Ltd	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) A close relative of a director is a shareholder in this company (Professor Sakorn Suksriwong,DBA) 	Interest paid on deposits	0.87	Same rate as applied to ordinary customers
12. People's Garment Plc.	<ul style="list-style-type: none"> A close relative of a director is a director in this company (Mrs.Kingthien Bang-Or) 	Interest paid on deposits	1.45	Same rate as applied to ordinary customers



Related Party Transactions

Related Party	Relationship	Transaction	Million Baht	Pricing policy
13. Eternal Energy & Electricity Co., Ltd.	<ul style="list-style-type: none"> Common director (Mr.Vorakit Srangsiwong) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.10	Same rate as applied to ordinary customers
14. Power Agricultural Industry Co., Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.10	Same rate as applied to ordinary customers
15. L.M. Tech Co., Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.02	Same rate as applied to ordinary customers
16. AAA Holding Co., Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.06	Same rate as applied to ordinary customers
17. Rakvaree Co., Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.02	Same rate as applied to ordinary customers
18. Charoenporn Energy Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mr.Vorakit Srangsiwong) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.13	Same rate as applied to ordinary customers
19. DAS Service Co.,Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.19	Same rate as applied to ordinary customers
20. Active Communication Co.,Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.22	Same rate as applied to ordinary customers
21. Dharmavong Co.,Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.06	Same rate as applied to ordinary customers

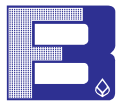


Related Party Transactions

Related Party	Relationship	Transaction	Million Baht	Pricing policy
22. Com -Link Co.,Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	14.40	Same rate as applied to ordinary customers
23. Boon Anek Anan Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mr.Thititham Rojanapruk) Director and a close relative of a director are a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.10	Same rate as applied to ordinary customers
24. Thatsiri Co.,Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.03	Same rate as applied to ordinary customers
25. Cassava Land Co.,Ltd.	<ul style="list-style-type: none"> A close relative of a director is a shareholder in this company (Mr.Thititham Rojanapruk) 	Interest paid on deposits	0.03	Same rate as applied to ordinary customers

The balances of the accounts between the Company and those related companies as of December 31, 2015 are as follows:-

Related Party	Relationship	Transaction	Million Baht
1. Pridapramoth Co.,Ltd.	<ul style="list-style-type: none"> Common director (Professor Sakorn Suksriwong, DBA) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	104.00
2. Boon Anek Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mr.Vorakit Srangsriwong) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	9.60
3. Eternal Energy Plc.	<ul style="list-style-type: none"> Common director (Professor Sakorn Suksriwong, DBA and Mr.Vorakit Srangsriwong) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	28.00
4. Anek Boon Co.,Ltd	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) 	Deposits	5.13
5. Tear One Network Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) 	Deposits	5.61



Related Party Transactions

Related Party	Relationship	Transaction	Million Baht
6. Jirola (Thailand) Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Deposits	3.38
7. Biz & Fun Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) 	Deposits	2.54
8. Excel Link Co.,Ltd.	<ul style="list-style-type: none"> Common director (Professor Sakorn Suksriwong,DBA) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	15.30
9. I Tower Co., Ltd..	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	127.40
10. RakThai Technology and Business Administration Co., Ltd.	<ul style="list-style-type: none"> Common director (Professor Sakorn Suksriwong, DBA and Mrs.Kingthien Bang-Or) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	155.03
11. Hi-Tech Network Co., Ltd.	<ul style="list-style-type: none"> Common director (Mrs.Kingthien Bang-Or) A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) A close relative of a director is a shareholder in this company (Professor Sakorn Suksriwong,DBA) 	Deposits	52.50
12. People's Garment Plc.	<ul style="list-style-type: none"> A close relative of a director is a director in this company (Mrs.Kingthien Bang-Or) 	Deposits	44.00
13. Eternal Energy & Electricity Co., Ltd.	<ul style="list-style-type: none"> Common director (Mr.Vorakit Srangsiwong) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	4.45
14. Power Agricultural Industry Co., Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Deposits	5.59
15. L.M. Tech Co., Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Deposits	0.72
16. AAA Holding Co., Ltd	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Deposits	2.85
17. Rakvaree Co., Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Deposits	8.51
18. Charoenporn Energy Co.,Ltd.	<ul style="list-style-type: none"> Common director (Mr.Vorakit Srangsiwong) A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	4.20
19. DAS Service Co.,Ltd.	<ul style="list-style-type: none"> A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk) 	Deposits	5.75
20. Active Co.,Ltd. Communication	<ul style="list-style-type: none"> A close relative of a director is a director in this company (Mr.Thititham Rojanapruk) 	Deposits	7.50



Related Party Transactions

Related Party	Relationship	Transaction	Million Baht
21. Dharmavong Co.,Ltd.	• A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk)	Deposits	1.74
22. Com-Link Co.,Ltd	• A close relative of a director is a director in this company (Mr.Thititham Rojanapruk)	Deposits	579.05
23. Boon Anek Anan Co.,Ltd.	• Common director (Mr.Thititham Rojanapruk) • Director and a close relative of a director are a shareholder in this company (Mr.Thititham Rojanapruk)	Deposits	6.00
24. Thatsiri Co.,Ltd	• A close relative of a director is a director and a shareholder in this company (Mr.Thititham Rojanapruk)	Deposits	6.20
25. Cassava Land Co.,Ltd.	• A close relative of a director is a shareholder in this company (Mr.Thititham Rojanapruk)	Deposits	1.23

Policy on Related Party Transactions

The Company puts strong emphasis on effective management under good governance. The Company has issued an Operating Manual regarding Transactions with Connected Persons or Related Parties. The Company has a policy that the price or the conditions for related party transactions would be the same as for other normal business transactions except loans to employees of the Company as a part of the fringe benefits of the employees.

Procedures and Approval of Related Party Transactions

All related party transactions shall be done on the same basis and conditions as applied to external parties. The procedures for approval of related party transactions are summarized as follows:-

1. The related party transactions are to be made under the same terms of price and conditions offered to general clients and must comply with the general rules regarding the approval in each type of transactions.
2. The related party transactions which are not included in item 1. must be carried out by presenting details of transactions, relationship, appropriateness and the opinions from an independent specialist such as auditor, property appraiser, independent engineer, or legal office (if available) to the Board of Directors for consideration and approval of the proposal to create such transactions under consent of Audit Committee, then submit to the shareholders' meeting for approval before actually making the transactions, except for any transaction exempted by laws.
3. The Articles of Association of the Company stated that the Company must proceed in accordance with the regulation or related laws for the related party transactions that required by the existing laws to have it approved by the Board of Directors and Shareholders.
4. The Company has summarized all related party transactions and disclosed in Notes to Financial Statements as required by Accounting Standard. The Company has carried out the related party transactions according to the laws, the notifications of the Office of Securities and Exchange Commission and the regulations of the Stock Exchange of Thailand so as to comply with the Principles of Good Corporate Governance.



Management Discussion and Analysis

Summary of Operating Performance

(Unit: Thousand Baht)

	For the year		Change	
	2015	2014	Increase (Decrease)	%
Interest income	261,157	301,098	(39,941)	(13.27)
Interest expenses	(103,782)	(105,556)	(1,774)	(1.68)
Net interest income	157,375	195,542	(38,167)	(19.52)
Fees and service income	6,991	6,808	183	2.69
Net gains on investments	17,441	17,595	(154)	0.88
Other operating incomes	35,561	30,399	5,162	16.98
Other operating expenses	(97,382)	(103,862)	(6,480)	(6.24)
Profit from operating before income tax expense	119,986	146,482	(26,496)	(18.09)
Income tax expense	(21,531)	(50,317)	28,786	57.21
Net profit for the year	98,455	96,165	2,290	2.38

The operating results of the Company for accounting year ended December 31, 2015 showed a net profit of Baht 98.45 million, an increase of Baht 2.29 million or 2.38% as compared to net profit of Baht 96.16 million obtained in the year 2014. Details of the net profit obtained in the year 2015 are as follows:-

The Company posted a net profit of Baht 98.45 million, an increase of Baht 2.29 million, representing an increase of 2.38% as compared to net profit of Baht 96.16 million obtained in 2014. This was mainly due to the increment of other operating incomes by Baht 5.16 million which was mainly caused by an increase in dividend income by Baht 5.32 million and a decrease in other income by Baht 0.16 million, a decrease in other operating expenses by Baht 6.48 million and a decrease in income tax by Baht 28.79 million which was mainly caused by a decrease in deferred tax expense by Baht 22.00 million and a decrease in corporate income tax by Baht 6.79 million. Besides, it also affected by an increase in fees and service income by Baht 0.18 million. At the same time, there were some items which causing the decrease of profit i.e. a decrease in net interest income by Baht 38.17 million, a decrease in net gains on investments by Baht 0.15 million as per the following details :-



Management Discussion and Analysis

- Net interest income decreased by Baht 38.17 million or 19.52% from Baht 195.54 million in 2014 to Baht 157.37 million in 2015. Although, the decrease in interest incomes by Baht 39.94 million, mainly due to a decrease in interest income from loans by Baht 34.55 million and a decrease in interest income from investments in debt securities by Baht 15.06 million, while there were a decrement in interest expense by Baht 1.77 million which was mainly due to the decrease in interest expense on deposits and borrowings as a result of the lower interest rate throughout this year. At the same time, the increase in contribution fees to FIDF and the Deposit Protection Agency by Baht 1.15 million as a consequence of higher deposits volume from public.
- Fees and service income increased by Baht 0.18 million or 2.69% from Baht 6.81 million in 2014 to Baht 6.99 million in 2015 mainly due to the increase in fees on loans.
- Net gains on investments decreased by Baht 0.15 million or 0.88% from Baht 17.59 million in 2014 to Baht 17.44 million in 2015 due to an increase in impairment loss on investments of Baht 0.29 million while an increase in gains from disposal of investments of Baht 0.14 million.
- Other operating income increased by Baht 5.16 million or 16.98%, mainly due to the increment in dividend income of Baht 5.32 million and a decrease in other income of Baht 0.16 million.
- Other operating expenses decreased by Baht 6.48 million or 6.24% from Baht 103.86 million in 2014 to Baht 97.38 million in 2015 mainly due to the decrease in other expenses of Baht 7.19 million, taxes and duties decreased by Baht 1.36 million, while premises and equipment expenses increased by Baht 1.25 million, personnel expenses increased by Baht 0.62 million as a result of annual salary adjustments, and directors' remuneration increased by Baht 0.20 million.
- Income tax decreased by Baht 28.79 million or 57.21% from Baht 50.32 million in 2014 to Baht 21.53 million in 2015 mainly due to a decrease in deferred tax expense by Baht 22.00 million and a decrease in corporate income tax by Baht 6.79 million.

Total Income

(Units: Thousand Baht)

	For the year		Change	
	2015	2014	Increase (Decrease)	%
Net interest income	157,375	195,542	(38,167)	(19.52)
Fees and service income	6,991	6,808	183	2.69
Net gains on investments	17,441	17,595	(154)	(0.88)
Other operating incomes	35,561	30,399	5,162	16.98
Total income	217,368	250,344	(32,976)	(13.17)



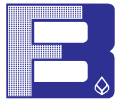
Management Discussion and Analysis

Major incomes of the Company comprised net interest income, fees and service income, net gains on investments and other operating incomes. In 2015, these four major incomes generated a total of Baht 217.37 million, decreased by Baht 32.98 million or 13.17% as compared to 2014. The decrease was contributed from the decrement of net interest income by Baht 38.17 million or 19.52%, a decrease in net gains on investments by Baht 0.15 million or 0.88%, while other operating incomes increased by Baht 5.16 million or 16.98% and fees and service income increased by Baht 0.18 million or 2.69%. The details of the incomes were as follow:-

Net interest income

(Unit: Thousand Baht)

	For the year		Change	
	2015	2014	Increase (Decrease)	%
Interest income				
Interbank and money market items	23,128	13,463	9,665	71.79
Investment in debt securities	97,562	112,620	(15,058)	(13.37)
Loans	140,467	175,015	(34,548)	(19.74)
Total interest income	261,157	301,098	(39,941)	(13.27)
Interest expense				
Deposits	86,966	89,726	(2,760)	(3.08)
Interbank and money market items	3	-	3	100.00
Contribution fees to FIDF and the Deposit Protection Agency	16,669	15,521	1,148	7.40
Debt securities issued and borrowings	141	309	(168)	(54.37)
Borrowings fees	3	-	3	100.00
Total interest expense	103,782	105,556	(1,774)	(1.68)
Net interest income	157,375	195,542	(38,167)	(19.52)



Management Discussion and Analysis

In 2015, net interest income was amounting to Baht 157.37 million, decreased by Baht 38.17 million or 19.52% comparing to Baht 195.54 million in 2014 caused by the decrease in interest income by Baht 39.94 million or 13.27%, as a result of the decrease in interest income from loans and a decrease in interest income from investment in debt securities. Interest expense decreased by Baht 1.77 million or 1.68%, mostly due to lower interest rates maintained during this year.

Interest income

Interest income from interbank and money market items increased by Baht 9.67 million or 71.79% due to the higher volume of private repurchase agreement made this year.

Interest income from investments in debt securities decreased by Baht 15.06 million or 13.37% due to the redemption of matured debt securities and a decrease in the volume of investments.

Interest income from loans to customer decreased by Baht 34.55 million or 19.74% due to interest received from a major debtor under debt restructuring in the year 2014 while there was no such transaction in the year 2015.

Interest expense

Interest expense decreased by Baht 1.77 million or 1.68% due mainly to a decrease in interest expense from deposit of Baht 2.76 million or 3.08% due to the decrement of the policy interest rate by the Monetary Policy Committee which affected lower average interest rate as compared to last year. The average interest rate in 2015 equaled to 2.52% p.a., lower than that of the previous year at 2.89% p.a.

Contribution fees to FIDF and the Deposit Protection Agency increased by Baht 1.15 million or 7.40% which varied according to the higher volume of deposit from the previous year.

Interest expense from debt securities issued and borrowings decreased by Baht 0.17 million or 54.37% due to lower volume of promissory note issued and the decrease of interest rate from the previous year.



Management Discussion and Analysis

Non-interest income

(Unit: Thousand Baht)

	For the year		Change	
	2015	2014	Increase (Decrease)	%
Fees and service income				
Acceptances, aval and guarantees	566	566	-	-
Others	6,425	6,242	183	2.92
Total fees and service income	6,991	6,808	183	2.69
Net gains on investments				
Gains on disposal	19,321	19,184	137	0.71
Loss on impairment of investments	(1,880)	(1,589)	(291)	(18.31)
Net gains on investments	17,441	17,595	(154)	(0.88)
Other operating income				
Dividend income	34,590	29,271	5,319	18.17
Other income	971	1,128	(157)	(13.92)
Total other operating income	35,561	30,399	5,162	16.98
Total non-interest income	59,993	54,802	5,191	9.47

Fees and service income

Fees and service income in 2015 amounted to Baht 6.99 million, an increase of Baht 0.18 million or 2.69% due to the increase in fees on loans.

Net gains on investments

In 2015, net gains on investments was amounted to Baht 17.44 million, decreased by Baht 0.15 million or 0.88% mainly due to the increase in impairment loss on investments of Baht 0.29 million while gains from disposal of investments increased by Baht 0.14 million due to dispose of partially equity securities.



Management Discussion and Analysis

Other operating incomes

In 2015, other operating incomes was amounted to Baht 35.56 million, increased by Baht 5.16 million or 16.98% which was mainly caused by an increase in dividend income by Baht 5.32 million due to higher holding of equity securities and unit trusts than the last year, while a decrease in other income by Baht 0.16 million.

Other Operating Expenses

(Unit: Thousand Baht)

	For the year		Change	
	2015	2014	Increase (Decrease)	%
Other operating expenses				
Personnel expenses	63,770	63,152	618	0.98
Directors' remuneration	5,005	4,800	205	4.27
Premises and equipment expenses	13,560	12,309	1,251	10.16
Taxes and duties	4,869	6,232	(1,363)	(21.87)
Other expenses	10,178	17,369	(7,191)	(41.40)
Total other operating expenses	97,382	103,862	(6,480)	(6.24)

Other operating expenses in the Company's financial statements for 2015 totaled to Baht 97.38 million, a decrease of Baht 6.48 million or 6.24% as compared to Baht 103.86 million in 2014 mainly due to the decrease in other expenses of Baht 7.19 million or 41.40%, taxes and duties decreased by Baht 1.36 million while premises and equipment expenses increased by Baht 1.25 million due to the increase in depreciation which relating to the additional purchase of asset, personnel expenses increased by Baht 0.62 million, as a result of annual salary adjustments and directors' remuneration increased by Baht 0.20 million.

Net Profit

The operating results of the Company for the accounting year ended December 31, 2015 showed a net profit of Baht 98.45 million, an increase of Baht 2.29 million or 2.38% as compared to the net profit of Baht 96.16 million in the year 2014. Major factors which affected the profitability were:-



Management Discussion and Analysis

The increase in other operating income of Baht 5.16 million which was mainly due to an increase in dividend income by Baht 5.32 million and a decrease in other income by Baht 0.16 million, a decrease in other operating expenses by Baht 6.48 million and a decrease in income tax by Baht 28.79 million which was mainly caused by a decrease in deferred tax expense by Baht 22.00 million and a decrease in corporate income tax by Baht 6.79 million. Besides, it also affected by an increase in fees and service income by Baht 0.18 million. At the same time, there were some items which causing the decrease of profit i.e. a decrease in net interest income by Baht 38.17 million, and net gains on investments decreased by Baht 0.15 million.

Financial Position

Assets

Total assets of the Company as of December 31, 2015 amounted to Baht 5,315.58 million, increased by Baht 692.89 million or 14.99% from Baht 4,622.69 million at year end 2014.

Major assets of the Company comprised net interbank and money market items, net investments, net loans to customer and accrued interest receivables and other assets. Details of the major assets were:

(Unit: Million Baht)

	December 31, 2015		December 31, 2014		Change	
	Amount	%	Amount	%	Increase (Decrease)	%
Cash	0.02	-	0.02	-	-	-
Interbank and money market items - net	1,349.48	25.39	391.46	8.47	958.02	244.73
Investments - net	2,540.66	47.80	2,699.49	58.40	(158.83)	(5.88)
Net loans to customer and accrued interest receivables	1,385.11	26.06	1,496.40	32.37	(111.29)	(7.44)
Land, premises and equipment - net	12.80	0.24	10.34	0.22	2.46	23.79
Intangible assets - net	0.68	0.01	0.05	-	0.63	1,260.00
Deferred tax assets	1.43	0.03	1.50	0.03	(0.07)	(4.67)
Other assets	25.40	0.47	23.43	0.51	1.97	8.41
Total assets	5,315.58	100.00	4,622.69	100.00	692.89	14.99

At year end 2015, the Company had Private Repurchase Agreement of Baht 1,150 million or 21.63% of total assets. (Included in interbank and money market items)



Management Discussion and Analysis

Net investments

The financial statements showed a net investments of Baht 2,540.66 million at year end 2015 decreased by Baht 158.83 million from year end 2014. The costs or fair value of the investments were as follows:-

	December 31, 2015	December 31, 2014
	Fair value	
1. Available-for-sale securities		
Government and state enterprise securities	404.78	688.04
Private sector debt securities	1,631.61	1,616.83
Domestic marketable equity securities and unit trusts	487.49	375.96
Total	2,523.88	2,680.83
	Cost/Amortized cost	
2. Held-to-maturity debt securities		
Private sector debt securities	1.27	1.27
Less: Allowance for impairment loss	(1.27)	(1.27)
Total	-	-
	Cost	
3. Other investments		
Domestic non-marketable equity securities	70.53	70.53
Less: Allowance for impairment loss	(53.75)	(51.87)
Total	16.78	18.66
Total net investments	2,540.66	2,699.49



Management Discussion and Analysis

	December 31, 2015	December 31, 2014
4. The movement of investments		
Balance-beginning of the year	2,699.49	3,273.09
Add : Purchase	1,083.92	2,860.49
Less : Disposal and redemption	(1,264.69)	(3,453.99)
Total	2,518.72	2,679.59
Add (Less) : Increase(Decrease) in changes in securities value During the year	21.94	19.90
Balance-end of the year	2,540.66	2,699.49

Total Investments of the Company was amounting to Baht 2,540.66 million decreased by 5.88% from 2014 mainly due as to the Company did not use the fund from the proceeds of expired debt securities to reinvest in the same, so as to maintain enough liquidity to support the business operation. The changes of investments are as the followings:

1. Investments in Government and state enterprise securities was amounting to Baht 404.78 million or 15.93% of total investments, decreased by Baht 283.26 million or 41.17% from the year 2014.
2. Private sector debt securities was Baht 1,631.61 million or 64.22% of total investments, increased by Baht 14.78 million or 0.91% from the year 2014.
3. Domestic marketable equity securities and unit trusts was Baht 487.49 million or 19.19% of total investments, increased by Baht 111.53 million or 29.66% from the year 2014.
4. The changes in securities value from the previous year was totaled to Baht 21.94 million which was caused by the increase of the investment market value.



Management Discussion and Analysis

Net loans to customer and accrued interest receivables

Net loans to customer and accrued interest receivables in the financial statements was amounted to Baht 1,385.11 million at the end of year 2015, a decrease of Baht 111.29 million from Baht 1,496.40 million as at the end of year 2014 with the following details:-

(Unit : Million Baht)

	December 31, 2015	December 31, 2014	Change
Loans to customer	1,941.51	2,057.24	(115.73)
Accrued interest receivables	6.42	6.57	(0.15)
Total loans to customer and accrued interest receivables	1,947.93	2,063.81	(115.88)
Less : allowance for doubtful accounts	(559.45)	(562.72)	3.27
Less : allowance for revaluation of debt restructuring	(3.37)	(4.69)	1.32
Net loans to customer and accrued interest receivables	1,385.11	1,496.40	(111.29)

The decrement in net loans to customer and accrued interest receivables of Baht 111.29 million was mainly contributed from the decrease in amount of loans to customer of Baht 115.73 million from Baht 2,057.24 million at the end of year 2014 to Baht 1,941.51 million at the end of year 2015. This was due to the fact that the Company did not grant any new corporate loan in the year 2015 while some of the customers settled the whole amount of their loans and the repayment made by some installment loan customers as well. The total loan repayment amount from these two groups of customers was obviously higher than the total expansion of personal loan. The decrement in allowance for doubtful accounts of Baht 3.27 million from Baht 562.72 million at the end of year 2014 to Baht 559.45 million at the end of year 2015 due to bad debt written off was recorded in year 2015. The decrement in allowance for revaluation of debt restructuring was Baht 1.32 million and accrued interest receivables decreased by Baht 0.15 million from Baht 6.57 million at the end of year 2014 to Baht 6.42 million at the end of year 2015 which was affected by a decrease of loans to customer volume.

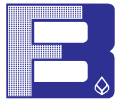


Management Discussion and Analysis

Liabilities

(Unit : Million Baht)

	December 31, 2015		December 31, 2014		Change	
	Amount	%	Amount	%	Increase (Decrease)	%
Deposits						
From public	3,177.47	95.50	2,545.21	94.90	632.26	24.84
From foreign countries	0.06	-	0.06	-	-	-
Total deposits	3,177.53	95.50	2,545.27	94.90	632.26	24.84
Debt securities issued and borrowings	6.80	0.20	7.37	0.28	(0.57)	(7.73)
Provisions	34.90	1.05	36.78	1.37	(1.88)	(5.11)
Deferred tax liabilities	40.69	1.22	51.30	1.91	(10.61)	(20.68)
	December 31, 2015		December 31, 2014		Change	
	Amount	%	Amount	%	Increase (Decrease)	%
Accrued interest payable	25.21	0.76	15.11	0.56	10.10	66.84
Withholding tax payable	2.19	0.07	2.11	0.08	0.08	3.79
Corporate income tax	25.72	0.77	10.44	0.39	15.28	146.36
Other liabilities	14.37	0.43	13.59	0.51	0.78	5.74
Total liabilities	3,327.41	100.00	2,681.97	100.00	645.44	24.07



Management Discussion and Analysis

The financial statements showed that at the end of the year 2015, the Company's liabilities totaled to Baht 3,327.41 million comparing to Baht 2,681.97 million at the end of the year 2014, an increase of Baht 645.44 million or 24.07%. This was contributed from the increase in the total amount of deposits, accrued interest payable, corporate income tax payable, other liabilities and withholding tax payables, while a decrement in deferred tax liabilities, provisions and debt securities issued and borrowings. Significant changes were as follow :

- Deposits totaled Baht 3,177.53 million, increased by Baht 632.26 million or 24.84% from last year, mainly due to the company launched promotional interest rates during January and February 2015 which the customers also continually deposit their money.
- Accrued interest payable amounted to Baht 25.21 million, increased by Baht 10.10 million or 66.84% from last year as a result of the increase in amount of deposit.
- Corporate income tax payable increased by Baht 15.28 million or 146.36% due to reversal of allowance for doubtful accounts which major customers repaid during the year 2015, an increase in other liabilities of Baht 0.78 million or 5.74%, an increase in withholding tax payable by Baht 0.08 million or 3.79%, while deferred tax liabilities decreased by Baht 10.61 million due to reversal of deferred tax liabilities of allowance for doubtful accounts which major debtor repaid during the year 2015. A decrease in provisions by Baht 1.88 million. Besides, a decrease in debt securities issued and borrowings amounted to Baht 6.80 million, decreasing by Baht 0.57 million or 7.73% from last year, mainly due to the decrease in promissory notes which were matured and no extension.

Significant liabilities comprised deposits and borrowings which amounted to Baht 3,184.33 million at the end of year 2015 or 95.70% of total liabilities. Of which Baht 3,177.53 million represented deposits from public and foreign countries, an increase of Baht 632.26 million comparing to Baht 2,545.27 million at year end 2014, debt securities issued and borrowings of Baht 6.80 million, a decrease of Baht 0.57 million from Baht 7.37 million at the end of year 2014 as a result to deposits and borrowings increased by Baht 631.69 million, provisions of Baht 34.90 million, decreased by Baht 1.88 million from Baht 36.78 million, deferred tax liabilities of Baht 40.69 million, decreased by Baht 10.61 million from Baht 51.30 million, accrued interest payable of Baht 25.21 million, increased by Baht 10.10 million from Baht 15.11 million, withholding tax payable of Baht 2.19 million, increased by Baht 0.08 million from Baht 2.11 million, corporate income tax payable of Baht 25.72 million, increased by Baht 15.28 million from Baht 10.44 million, and other liabilities of Baht 14.37 million, increased by Baht 0.78 million from Baht 13.59 million.



Management Discussion and Analysis

Owners' Equity

The financial statements as of December 31, 2015 showed that owner's equity was at Baht 1,988.17 million, higher than December 31, 2014 by Baht 47.45 million. The change was a net result of net profit of Baht 98.45 million, which increased by Baht 2.29 million. However, there were dividend payment of Baht 70 million and other components of equity increased by Baht 17.56 million which was due to the increment in valuation of the available-for-sale investments and income tax relating to the components of other comprehensive income. Details in owners' equity account at year end 2015 comprised issued and paid up share capital of Baht 1,000.00 million, other component of equity of Baht 134.10 million, statutory reserve of Baht 116.00 million and unappropriated retained earnings of Baht 738.07 million. Unappropriated retained earnings of Baht 738.07 million at the year end 2015 representing net profit for the year of Baht 98.45 million and retained earnings at the end of 2014 of Baht 713.18 million, less statutory reserve of Baht 5 million, dividend payment of Baht 70 million and actuarial gain (net from deferred tax) of Baht 1.44 million. Other components of equity was Baht 134.10 million at the end of 2015, consisting of gains (losses) on revaluation available-for-sale investments by Baht 167.62 million (derived from the difference between available-for-sale securities' market price at the end of 2015 versus cost of securities), deduction of income tax relating to components of other comprehensive income of Baht 33.52 million with the following details:

Other components of equity

(Unit : Million Baht)

	December 31, 2015
Surplus (deficit) from equity securities	108.61
Surplus (deficit) from debt securities	59.01
Total surplus (deficit) from change in valuation on investments	167.62
Less : income tax relating to components of other comprehensive income	(33.52)
Total other component of equity	134.10



Management Discussion and Analysis

Assets Quality, Liquidity, Reserves, and Capital Fund Requirements

Loans

A. Component of loans as classified by type of business

(Unit : Million Baht)

Loans classified by type of business	December 31, 2015		December 31, 2014		Change	
	Amount	%	Amount	%	Increase (Decrease)	%
Manufacturing and Commerce	154.84	7.98	182.49	8.87	(27.65)	(15.15)
Real estate and construction	48.40	2.49	54.66	2.66	(6.26)	(11.45)
Public utilities and services	163.12	8.40	163.12	7.93	-	-
Others	1,575.15	81.13	1,656.97	80.54	(81.82)	(4.94)
Total loans net of deferred incomes	1,941.51	100.00	2,057.24	100.00	(115.73)	(5.63)

The financial statements as of December 31, 2015 showed loans net of deferred incomes decreased by Baht 115.73 million from Baht 2,057.24 million at the end of 2014 to Baht 1,941.51 million at the end of 2015 due to the decrement of loans in manufacturing and commerce sector of Baht 27.65 million from Baht 182.49 million at the end of 2014 to Baht 154.84 million at the end of 2015, the real estate and construction sector loans decreased by Baht 6.26 million from Baht 54.66 million at the end of 2014 to Baht 48.40 million at the end of 2015, and loans in others decreased by Baht 81.82 million from Baht 1,656.97 million at the end of 2014 to Baht 1,575.15 million at the end of 2015. For the concentration of loans by business categories, others held the major part at 81.13%, public utilities and services at 8.40%, manufacturing and commerce stood at 7.98% and real estate and construction at 2.49%.



Management Discussion and Analysis

B. Classification of loans and allowance for doubtful accounts

In accordance with the Bank of Thailand's rules and regulations, finance business has to classified debtor accounts into 6 classes and set up the minimum provision according to the classification by which provision required by BOT was calculated from the debtor account after deducting collateral value. As at December 31, 2015, classification of loans and provision for doubtful accounts in financial statements of the Company were as follow:-

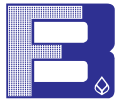
(Unit: Thousand Baht)

	2015				
	Loans and accrued interest receivables	Net balance used in made allowance for doubtful accounts ⁽¹⁾	Percent used for calculating the allowance (Percent)	Allowance for doubtful accounts	
				The minimum requirement of BOT	Amount already set up by the Company
Normal	1,492,917	1,486,820	1	14,868	35,138
Special mention	117,634	117,312	2	2,346	70,366
Sub-standard	29	29	100	29	29
Doubtful	23,786	8	100	8	8
Doubtful of loss	313,567	197,059	100	197,059	200,559
Provision exceeded uncollectibility receivables	-	-		-	253,351
Total ⁽²⁾	1,947,933	1,801,228		214,310	559,451

(1) Net balance used in setting allowance for doubtful accounts for loans classified as normal and special mention is principal balance net of deferred incomes, excluding accrued interest receivables, and not deducting collateral values. For Substandard, doubtful and doubtful of loss, it is the principal balance net of deferred incomes plus accrued interest receivables, after deducting the present value of expected future cash flows from debt collection or from disposal of collaterals, as the case may be.

(2) Loans receivable balance net of deferred incomes plus accrued interest receivable.

The outstanding balances of loans after deduction of collateral value used in a calculation of allowance for doubtful accounts are in accordance with those per the Company's asset classification report submitted to the Bank of Thailand. These balances include loans to employees but exclude accrued interest receivables for loan classified as normal.



Management Discussion and Analysis

Non-Performing Loans (NPLs)

The financial statements showed that the outstanding balance of non-performing loans at the end of 2015 and 2014 were Baht 337.38 million and Baht 427.00 million respectively, representing a decrease of Baht 89.62 million, due to the repayment made by major customer and some installment loan customers as well. Non-performing loans' proportion constituted 10.91% of total loans and receivables for the year end 2015 and 18.51% for the year end 2014.

Quality of Investments in Securities

In 2015, the Company had income from investments totaling Baht 149.59 million comparing to Baht 159.48 million in 2014, decreased by 6.21%. Revenues for the year 2015 included interest income from investments in debt securities Baht 97.56 million, net gains on investments Baht 17.44 million and dividend income Baht 34.59 million. The details were as follow:

1. Interest income from debt securities totaled Baht 97.56 million decreasing from Baht 112.62 million in 2014, a decrease of 13.37% due to preparation of liquidity for business operation.
2. Net gains on investments totaled Baht 17.44 million decreasing from Baht 17.59 million in 2014, a decrease of 0.85%.
3. Dividend income totaled Baht 34.59 million increasing from Baht 29.27 million in 2014 , an increase of 18.17%. As a result of higher equity securities and unit trusts held by the Company.

All investment transactions were carefully considered in terms of issuers' financial status and credit ratings. Asset class allocations were well monitored to maintain proper risk-return level together with liquidity sufficiency. Therefore, there was no default event occurred in the whole year 2015. All domestic marketable equity securities and unit trusts were well considered in terms of issuers' financial status, yields, and liquidity sufficiency as well.



Management Discussion and Analysis

Company's Liquidity

As at the end of year 2015, the Company had a total of Baht 1,753.99 million of liquid assets under the definition of BOT or 50.71% of total deposits and borrowings of Baht 3,458.66 million which was much higher than the 6.00% requirement stipulated by the BOT. The above-mentioned liquid assets consisted of cash deposits at the BOT in the amount of Baht 93.01 million, deposits at banks without obligations of Baht 106.20 million, debentures bonds or warrants of state enterprises that were founded as public companies without obligations and transferable of Baht 404.78 million and securities or warrants of Bank of Thailand without obligations of Baht 1,150.00 million. The above-mentioned liquid assets had included Private Repurchase Agreement of Baht 1,150.00 million.

Relationships between sources and uses of fund

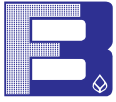
The Company's sources of fund come from deposits and borrowings from general public and its own capital while its uses of fund are mostly in the investments in securities, and loans. As at the end of 2015, the above-mentioned sources and uses of fund could be divided according to the aging of deposits, debt instruments and loans in the financial statements as the followings:-

(Unit : Million Baht)

Period	Deposits and Borrowings	%	Loans	Investment in ⁽¹⁾ debt securities	Investments in ⁽²⁾ Private Repurchase Agreement	Gap.
Call	161.22	5.06	401.03	-	1,150.00	1,389.81
≤ 1 year	3,019.19	94.82	87.44	198.16	-	(2,733.59)
> 1 year	3.92	0.12	1,453.04	1,780.50	-	3,229.62
Total	3,184.33	100.00	1,941.51	1,978.66	1,150.00	1,885.84

Remarks : 1) Only principal excluding allowance for revaluation of Baht 60.28 million.

2) Since Private Repurchase Agreement of Baht 1,150 million that the duration was not over due 14 days as of December 31, 2015, it was classified as at call.



Management Discussion and Analysis

Sources of fund in the forms of deposits and borrowings at the end of 2015 totaled to Baht 3,184.33 million of which Baht 161.22 million or 5.06% represented at call, Baht 3,019.19 million or 94.82% due not over 1 year and Baht 3.92 million or 0.12% due over 1 year. The ratio of deposits and borrowings based on the remaining period of contracts at the end of 2015 was call : not over 1 year : over 1 year at 5.06 : 94.82 : 0.12. It can be seen that the majority of sources of funds was short term deposit. Uses of fund in the forms of loans, investments in debt instruments and in Private Repurchase Agreement were still not match in maturity profile with the sources of fund as there were loans under call basis or short term investments not more than 1 year in the low ratio while those of more than 1 year were high as compared to maturity profile of sources of fund which was common nature for finance business. However, when considering the Company's liquidity position by the definition of BOT, at the end of 2015, the Company had total liquid assets of Baht 1,753.99 million or 50.71% of total deposits and borrowings and most of the Company's debts securities are trading in the secondary market. Therefore, the Company had no liquidity problem due to mismatch of sources and uses of fund since it maintained substantial liquid assets.

Reserves and Capital Fund Requirements

Capital Adequacy Ratio

At year end 2015, the Company had capital-to-risk assets ratio of 44.93% which was much higher when comparing to the BOT's requirement of 8%.



Report of the Board of Directors' Responsibilities for Financial Statements

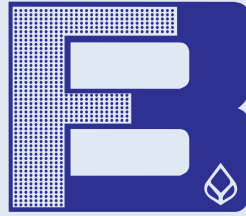
The Board of Directors is responsible as the directors of the listed company in the Stock Exchange of Thailand to oversee the financial statements for year 2015 be accurate and performed in compliance with generally accepted accounting standards.

The Board of Directors has appointed the Audit Committee which comprises of three independent directors whose experience and competence are qualified in accordance with the regulations of the Stock Exchange of Thailand, to review the accuracy of the Company's financial statements and disclosure of related parties' transactions. In addition, the Audit Committee oversees the adequacy and efficiency of internal control system and oversees the Company's operation to be conformable with laws and regulations of the Company's regulators.

The Board of Directors comments that the consolidated financial statements of the Company for year 2015 ended on December 31, 2015 which were jointly reviewed by the Audit Committee, Management and independent auditor were accurately and adequately performed in compliance with generally accepted accounting standards and related laws and regulations.

(Professor Sakorn Suksriwong, DBA)
Chairman of the Board of Directors
Chief Executive Officer

(Mrs. Kingthien Bang-or)
Acting Managing Director



Bangkok First Investment & Trust Public Company Limited

Auditor's Report and Financial Statements

For The Year Ended December 31, 2015



Auditor's Report and Financial Statements

Report of Independent Auditor

To The Shareholders of Bangkok First Investment & Trust Public Company Limited

Report on Audit of Financial Statements

I have audited the financial statements of Bangkok First Investment & Trust Public Company Limited, which comprise the statements of financial position as at December 31, 2015, and the related statements of comprehensive income, statements of changes in owners' equity and statements of cash flows for the year ended December 31, 2015, and notes to financial statements including a summary significant accounting policies and other explanatory notes.

Management's responsibility for the financial statements

The Company's management is responsible for the preparation and the true and fair presentation of these financial statements in accordance with the Financial Reporting Standards. This responsibility includes implementing internal control relevant to the preparation and the true and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

My responsibility is to express an opinion on these financial statements based on my audits. I conducted my audits in accordance with ethical requirements and plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free from material misstatement.

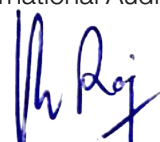
An audit involves examining procedures to obtain audit evidence supporting the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessing of the risks of material misstatements of the financial statements, whether due to fraud and error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and true and fair presentation of the financial statements in order to design audit procedures that are properly appropriated in the circumstances, but do not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidences, I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

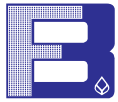
Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bangkok First Investment & Trust Public Company Limited as at December 31, 2015, and the results of its operation and cash flows for the year ended December 31, 2015 in conformity with Financial Reporting Standards.

D I A International Audit Co., Ltd.


(Mrs. Vilairat Rojnuckarin)
C.P.A. (Thailand)
Registration No. 3104

February 16, 2016



Auditor's Report of Independent Auditor

BANGKOK FIRST INVESTMENT & TRUST PUBLIC COMPANY LIMITED

STATEMENTS OF FINANCIAL POSITION

AS AT DECEMBER 31, 2015

		(Unit: Baht)	
	Note	2015	2014
ASSETS			
Cash		20,000	20,000
Interbank and money market items - net	7	1,349,468,682	391,454,276
Investments - net	8	2,540,663,109	2,699,493,176
Net loans to customer and accrued interest receivables	9		
Loans to customer		1,941,514,419	2,057,244,492
Accrued interest receivables		6,419,030	6,569,325
Total loans to customer and accrued interest receivables		1,947,933,449	2,063,813,817
Less: Allowance for doubtful accounts	11	(559,451,557)	(562,726,542)
Less: Allowance for revaluation of debt restructuring	12	(3,373,260)	(4,690,876)
Net loans to customer and accrued interest receivables		1,385,108,632	1,496,396,399
Properties foreclosed - net	14	6	6
Land, premises and equipment - net	15	12,802,103	10,340,401
Other intangible assets - net	16	679,410	50,367
Deferred tax assets	17	1,434,283	1,501,970
Other assets - net	18	25,404,043	23,433,082
Total assets		5,315,580,268	4,622,689,677

Notes to financial statements are parts of these financial statements.



Auditor's Report of Independent Auditor

BANGKOK FIRST INVESTMENT & TRUST PUBLIC COMPANY LIMITED

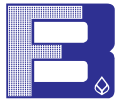
STATEMENTS OF FINANCIAL POSITION

AS AT DECEMBER 31, 2015

(Unit: Baht)

	Note	2015	2014
Liabilities and owners' equity			
Deposits			
From public		3,177,474,314	2,545,210,469
From foreign countries		56,017	55,777
Total deposits	19.1	3,177,530,331	2,545,266,246
Debt securities issued and borrowings	19.2	6,800,000	7,367,000
Provisions	20	34,899,541	36,774,979
Deferred tax liabilities	17	40,692,137	51,303,183
Other liabilities			
Accrued interest payable		25,215,024	15,115,317
Withholding tax payable		2,185,364	2,107,561
Corporate income tax payable		25,721,163	10,446,373
Others		14,368,115	13,589,498
Total other liabilities		67,489,666	41,258,749
Total liabilities		3,327,411,675	2,681,970,157

Notes to financial statements are parts of these financial statements.



Auditor's Report of Independent Auditor

BANGKOK FIRST INVESTMENT & TRUST PUBLIC COMPANY LIMITED

STATEMENTS OF FINANCIAL POSITION

AS AT DECEMBER 31, 2015

				(Unit: Baht)
	Note	2015	2014	
Liabilities and owners' equity (Cont.)				
Share capital				
Authorised share capital				
300,000,000 ordinary shares of Baht 5 each		1,500,000,000	1,500,000,000	
Issued and paid-up share capital				
200,000,000 ordinary shares of Baht 5 each		1,000,000,000	1,000,000,000	
Other components of equity	21	134,098,220	116,542,403	
Retained earnings				
Appropriated - statutory reserve	22	116,000,000	111,000,000	
Unappropriated		738,070,373	713,177,117	
Total owners' equity		1,988,168,593	1,940,719,520	
Total liabilities and owners' equity		5,315,580,268	4,622,689,677	

Notes to financial statements are parts of these financial statements.



Auditor's Report of Independent Auditor

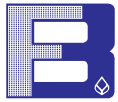
BANGKOK FIRST INVESTMENT & TRUST PUBLIC COMPANY LIMITED

STATEMENTS OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2015

		(Unit: Baht)	
	Note	2015	2014
Interest income			
Interbank and money market items		23,127,710	13,463,067
Investments in debt securities		97,561,953	112,619,964
Loans		140,467,161	175,014,472
Total interest income		261,156,824	301,097,503
Interest expenses			
Deposits		86,966,161	89,725,656
Interbank and money market items		2,753	-
Contribution fee to FIDF and the Deposit			
Protection Agency		16,668,950	15,521,110
Debt securities issued and borrowings		140,586	309,313
Borrowings fee		3,045	272
Total interest expenses		103,781,495	105,556,351
Net interest income		157,375,329	195,541,152
Fees and services income			
Acceptances, aval and guarantees		566,244	566,244
Others		6,424,838	6,242,272
Total fees and services income		6,991,082	6,808,516
Net gain (loss) on investments	25	17,440,906	17,595,637
Other operating incomes			
Dividend income		34,589,602	29,271,135
Others income		971,698	1,127,532
Total other operating incomes		35,561,300	30,398,667

Notes to financial statements are parts of these financial statements.



Auditor's Report of Independent Auditor

BANGKOK FIRST INVESTMENT & TRUST PUBLIC COMPANY LIMITED

STATEMENTS OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2015

		(Unit: Baht)	
	Note	2015	2014
Other operating expenses			
Personnel expenses		63,770,196	63,152,051
Directors' remuneration		5,004,999	4,800,000
Premises and equipment expenses		13,560,320	12,308,723
Taxes and duties		4,869,006	6,231,925
Other expenses		10,177,859	17,369,513
Total other operating expenses		97,382,380	103,862,212
Profit (loss) from operating before income tax expense		119,986,237	146,481,760
Income tax expense	28.1	(21,531,214)	(50,316,994)
Profit (loss) for the year		98,455,023	96,164,766
Other comprehensive incomes			
Items that may be reclassified to profit or loss in subsequent periods			
Gain (loss) on revaluation available-for-sale investments		21,944,771	19,902,746
Income tax relating to gain (loss) on revaluation			
available-for-sale investments	28.2	(4,388,954)	(3,980,549)
Items that will not be reclassified to profit or loss in subsequent periods			
Actuarial gain (loss) on employee benefit plan		1,797,791	(1,034,435)
Income tax relating to actuarial gain (loss) on employee			
benefit plan	28.2	(359,558)	206,887
Other comprehensive income (loss), net of taxes		18,994,050	15,094,649
Total comprehensive income		117,449,073	111,259,415
Basic earnings per share		0.49	0.48

Notes to financial statements are parts of these financial statements.



Auditor's Report of Independent Auditor

BANGKOK FIRST INVESTMENT & TRUST PUBLIC COMPANY LIMITED

STATEMENTS OF CHANGES IN OWNERS' EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2015

(Unit: Baht)

	Note	Issued and paid-up share capital	Other components of equity	Retained earnings		Total
				Appropriated	Unappropriated	
Balance as at January 1, 2014		1,000,000,000	100,620,206	106,000,000	692,839,899	1,899,460,105
Total comprehensive income		-	15,922,197	-	95,337,218	111,259,415
Dividend paid	23	-	-	-	(70,000,000)	(70,000,000)
Appropriated - statutory reserve		-	-	5,000,000	(5,000,000)	-
Balance as at December 31, 2014		1,000,000,000	116,542,403	111,000,000	713,177,117	1,940,719,520
Total comprehensive income		-	17,555,817	-	99,893,256	117,449,073
Dividend paid	23	-	-	-	(70,000,000)	(70,000,000)
Appropriated - statutory reserve		-	-	5,000,000	(5,000,000)	-
Balance as at December 31, 2015		<u>1,000,000,000</u>	<u>134,098,220</u>	<u>116,000,000</u>	<u>738,070,373</u>	<u>1,988,168,593</u>

Notes to financial statements are parts of these financial statements.



Auditor's Report of Independent Auditor

BANGKOK FIRST INVESTMENT & TRUST PUBLIC COMPANY LIMITED

STATEMENTS OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2015

(Unit : Baht)

	Note	2015	2014
Cash flows from operating activities			
Profit (loss) before income tax expense		119,986,237	146,481,760
Adjustments to reconcile net income to net cash provided by (used in) operating activities:			
Depreciation and amortisation		1,321,178	776,053
Doubtful accounts (reversal)		(3,297,685)	-
Bad debt written off		3,297,685	-
Interest expense		103,781,495	105,556,351
(Gain) loss on disposal of investments	25	(19,320,566)	(19,184,280)
Loss on impairment of investments	25	1,879,660	1,588,643
Amortization of premium (discount) on investments in debentures		(1,810,808)	(6,659,663)
Allowance for employee benefits		1,459,353	2,281,392
Interest income		(261,156,824)	(301,097,503)
Dividend income		(34,589,602)	(29,271,135)
Cash received from interest income		258,249,929	308,494,433
Cash received from dividend income		34,589,602	29,271,135
Cash paid for interest expenses		(93,681,788)	(124,601,005)
Cash paid for corporate income tax		(6,548,295)	(32,722,499)
Profit (Loss) from operating activities before changes in operating assets and liabilities		104,159,571	80,913,682

Notes to financial statements are parts of these financial statements.



Auditor's Report of Independent Auditor

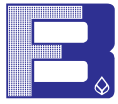
BANGKOK FIRST INVESTMENT & TRUST PUBLIC COMPANY LIMITED

STATEMENTS OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2015

			(Unit : Baht)
	Note	2015	2014
(Increase) decrease in operating assets			
Interbank and money market items		(900,000,000)	200,000,000
Loans to customer		111,114,772	125,147,420
Other assets		886,408	8,462,670
Increase (decrease) in operating liabilities			
Deposits		632,264,085	(971,088,315)
Debt securities issued and borrowings		(567,000)	(6,298,000)
Provisions		(1,537,000)	(1,492,000)
Other liabilities		(14,143,580)	(5,296,950)
Net cash flows provided by (used in) operating activities		(67,822,744)	(569,651,493)
Cash flows from investing activities			
Cash paid for purchase of equipment		(4,411,923)	(6,706,435)
Cash paid for investments		(1,083,917,695)	(2,860,488,602)
Cash from disposal and redemptions of investments		1,283,944,247	3,478,243,368
Net cash flows provided by (used in) investing activities		195,614,629	611,048,331
Cash flows from financing activities			
Dividend paid		(70,000,000)	(70,000,000)
Net cash flow provided by (used in) financing activities		(70,000,000)	(70,000,000)
Net increase (decrease) in cash and cash equivalents		57,791,885	(28,603,162)
Cash and cash equivalents as at January 1,		141,431,701	170,034,863
Cash and cash equivalents as at December 31,	4	199,223,586	141,431,701

Notes to financial statements are parts of these financial statements.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

1. GENERAL INFORMATION

Bangkok First Investment & Trust Public Company Limited ("The Company") is a public company incorporated and domiciled in Thailand. The principal activity of the Company is the finance business. Its registered address is 23rd Floor, Bangkok Insurance / Y.W.C.A. Building, 25 Sathon Tai Road, Thung Mahamek, Sathon, Bangkok.

2. PREPARATION OF FINANCIAL STATEMENTS BASIS

2.1 Preparation of financial statements basis

These financial statements issued for Thai reporting purposes are prepared in the Thai language. This English translation of the financial statements has been prepared for the convenience of readers not conversant with the Thai language.

These financial statements have been prepared in conformity with the Accounting Standards TAS 1 (Revised 2014) "Presentation of Financial Statements" under the revised accounting standards.

These financial statements have been prepared in accordance with accounting standards enunciated by the Federation of Accounting Professions and the regulations issued by the Stock Exchange of Thailand dated January 22, 2001 relating to the preparation and presentation of the financial statements and financial status reports and performance of the listed company B.E. 2544. The presentation of the financial statements has been made in compliance with the requirement of the Notification of the Bank of Thailand No. SorNorSor. 12/2553 relating to the preparation and notification of the financial statements of finance and credit foncier companies dated December 3, 2010.

These financial statements have been prepared on a historical cost basis except where otherwise disclosed in the accounting policies.

The financial statements are prepared and presented in Thai Baht. All financial information presented in Thai Baht has been rounded in notes to financial statements.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

2.2 New Financial Reporting Standards and Revised

(a) New Financial Reporting Standards that became effective in the current accounting year

The Federation of Accounting Professions issued accounting standards, financial reporting standards, accounting standard interpretations and financial reporting standard interpretations that are effective for the financial statements beginning on or after January 1, 2015 as follows :

Accounting Standard	Topic	Effective date
TAS 1 (revised 2014)	Presentation of Financial Statements	January 1,2015
TAS 2 (revised 2014)	Inventories	January 1,2015
TAS 7 (revised 2014)	Statement of Cash Flows	January 1,2015
TAS 8 (revised 2014)	Accounting Policies, Changes in Accounting Estimates and Errors	January 1,2015
TAS 10 (revised 2014)	Events after the Reporting Period	January 1,2015
TAS 11 (revised 2014)	Construction Contracts	January 1,2015
TAS 12 (revised 2014)	Income Taxes	January 1,2015
TAS 16 (revised 2014)	Property, Plant and Equipment	January 1,2015
TAS 17 (revised 2014)	Leases	January 1,2015
TAS 18 (revised 2014)	Revenue	January 1,2015
TAS 19 (revised 2014)	Employee Benefits	January 1,2015
TAS 20 (revised 2014)	Accounting for Government Grants and Disclosure of Government Assistance	January 1,2015
TAS 21 (revised 2014)	The Effects of Changes in Foreign Exchange Rates	January 1,2015
TAS 23 (revised 2014)	Borrowing Costs	January 1,2015
TAS 24 (revised 2014)	Related Party Disclosures	January 1,2015
TAS 26 (revised 2014)	Accounting and Reporting by Retirement Benefit Plans	January 1,2015
TAS 27 (revised 2014)	Separate Financial Statements	January 1,2015
TAS 28 (revised 2014)	Investments in Associates and Joint Ventures	January 1,2015
TAS 29 (revised 2014)	Financial Reporting in Hyperinflationary Economies	January 1,2015
TAS 33 (revised 2014)	Earnings per Share	January 1,2015
TAS 34 (revised 2014)	Interim Financial Reporting	January 1,2015



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

Accounting Standard	Topic	Effective date
TAS 36 (revised 2014)	Impairment of Assets	January 1,2015
TAS 37 (revised 2014)	Provisions, Contingent Liabilities and Contingent Assets	January 1,2015
TAS 38 (revised 2014)	Intangible Assets	January 1,2015
TAS 40 (revised 2014)	Investment Property	January 1,2015

Financial Reporting Standard	Topic	Effective date
TFRS 2 (revised 2014)	Share-based Payment	January 1,2015
TFRS 3 (revised 2014)	Business Combinations	January 1,2015
TFRS 5 (revised 2014)	Non-current Assets Held for Sale and Discontinued Operations	January 1,2015
TFRS 6 (revised 2014)	Exploration for and Evaluation of Mineral Resources	January 1,2015
TFRS 8 (revised 2014)	Operating Segments	January 1,2015
TFRS 10	Consolidated Financial Statements	January 1,2015
TFRS 11	Joint Arrangements	January 1,2015
TFRS 12	Disclosure of Interests in Other Entities	January 1,2015
TFRS 13	Fair Value Measurement	January 1,2015

Accounting Standard Interpretations	Topic	Effective date
TSIC 10 (revised 2014)	Government Assistance - No Specific Relation to Operating Activities	January 1,2015
TSIC 15 (revised 2014)	Operating Leases - Incentives	January 1,2015
TSIC 25 (revised 2014)	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders	January 1,2015
TSIC 27 (revised 2014)	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	January 1,2015
TSIC 29 (revised 2014)	Service Concession Arrangements: Disclosures	January 1,2015
TSIC 31 (revised 2014)	Revenue - Barter Transactions Involving Advertising Services	January 1,2015
TSIC 32 (revised 2014)	Intangible Assets - Web Site Costs	January 1,2015



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

Financial Reporting Standard Interpretations	Topic	Effective date
TFRIC 1 (revised 2014)	Changes in Existing Decommissioning, Restoration and Similar Liabilities	January 1, 2015
TFRIC 4 (revised 2014)	Determining whether an Arrangement contains a Lease	January 1, 2015
TFRIC 5 (revised 2014)	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds	January 1, 2015
TFRIC 7 (revised 2014)	Applying the Restatement Approach under TAS 29 Financial Reporting in Hyperinflationary Economies	January 1, 2015
TFRIC 10 (revised 2014)	Interim Financial Reporting and Impairment	January 1, 2015
TFRIC 12 (revised 2014)	Service Concession Arrangements	January 1, 2015
TFRIC 13 (revised 2014)	Customer Loyalty Programmes	January 1, 2015
TFRIC 14	TAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	January 1, 2015
TFRIC 15 (revised 2014)	Agreements for the Construction of Real Estate	January 1, 2015
TFRIC 17 (revised 2014)	Distributions of Non-cash Assets to Owners	January 1, 2015
TFRIC 18 (revised 2014)	Transfers of Assets from Customers	January 1, 2015
TFRIC 20	Stripping Costs in the Production Phase of a Surface Mine	January 1, 2015

The management of the Company expects that the adoption of accounting standards, financial reporting standards, accounting standard interpretations and financial reporting standard interpretations will be no material impact on the financial statements in the period of initial application.

(b) Financial Reporting Standards issued and revised that became effective in the future

The Federation of Accounting Professions announced to adopt accounting standards, financial reporting standard, accounting standard interpretations and financial reporting standard interpretations that are effective for the financial statements beginning on or after January 1, 2016 as follows :



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

Accounting Standard	Topic	Effective date
TAS 1 (revised 2015)	Presentation of Financial Statements	January 1,2016
TAS 2 (revised 2015)	Inventories	January 1,2016
TAS 7 (revised 2015)	Statement of Cash Flows	January 1,2016
TAS 8 (revised 2015)	Accounting Policies, Changes in Accounting Estimates and Errors	January 1,2016
TAS 10 (revised 2015)	Events after the Reporting Period	January 1,2016
TAS 11 (revised 2015)	Construction Contracts	January 1,2016
TAS 12 (revised 2015)	Income Taxes	January 1,2016
TAS 16 (revised 2015)	Property, Plant and Equipment	January 1,2016
TAS 17 (revised 2015)	Leases	January 1,2016
TAS 18 (revised 2015)	Revenue	January 1,2016
TAS 19 (revised 2015)	Employee Benefits	January 1,2016
TAS 20 (revised 2015)	Accounting for Government Grants and Disclosure of Government Assistance	January 1,2016
TAS 21 (revised 2015)	The Effects of Changes in Foreign Exchange Rates	January 1,2016
TAS 23 (revised 2015)	Borrowing Costs	January 1,2016
TAS 24 (revised 2015)	Related Party Disclosures	January 1,2016
TAS 26 (revised 2015)	Accounting and Reporting by Retirement Benefit Plans	January 1,2016
TAS 27 (revised 2015)	Separate Financial Statements	January 1,2016
TAS 28 (revised 2015)	Investments in Associates and Joint Ventures	January 1,2016
TAS 29 (revised 2015)	Financial Reporting in Hyperinflationary Economies	January 1,2016
TAS 33 (revised 2015)	Earnings per Share	January 1,2016
TAS 34 (revised 2015)	Interim Financial Reporting	January 1,2016
TAS 36 (revised 2015)	Impairment of Assets	January 1,2016
TAS 37 (revised 2015)	Provisions, Contingent Liabilities and Contingent Assets	January 1,2016
TAS 38 (revised 2015)	Intangible Assets	January 1,2016
TAS 40 (revised 2015)	Investment Property	January 1,2016
TAS 41	Agriculture	January 1,2016



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

Financial Reporting Standard	Topic	Effective date
TFRS 2 (revised 2015)	Share-based Payment	January 1,2016
TFRS 3 (revised 2015)	Business Combinations	January 1,2016
TFRS 4 (revised 2015)	Insurance Contracts	January 1,2016
TFRS 5 (revised 2015)	Non-current Assets Held for Sale and Discontinued Operations	January 1,2016
TFRS 6 (revised 2015)	Exploration for and Evaluation of Mineral Resources	January 1,2016
TFRS 8 (revised 2015)	Operating Segments	January 1,2016
TFRS 10 (revised 2015)	Consolidated Financial Statements	January 1,2016
TFRS 11 (revised 2015)	Joint Arrangements	January 1,2016
TFRS 12 (revised 2015)	Disclosure of Interests in Other Entities	January 1,2016
TFRS 13 (revised 2015)	Fair Value Measurement	January 1,2016

Accounting Standard Interpretations	Topic	Effective date
TSIC 10 (revised 2015)	Government Assistance - No Specific Relation to Operating Activities	January 1,2016
TSIC 15 (revised 2015)	Operating Leases - Incentives	January 1,2016
TSIC 25 (revised 2015)	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders	January 1,2016
TSIC 27 (revised 2015)	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	January 1,2016
TSIC 29 (revised 2015)	Service Concession Arrangements: Disclosures	January 1,2016
TSIC 31 (revised 2015)	Revenue - Barter Transactions Involving Advertising Services	January 1,2016
TSIC 32 (revised 2015)	Intangible Assets - Web Site Costs	January 1,2016

Financial Reporting Standard Interpretations	Topic	Effective date
TFRIC 1 (revised 2015)	Changes in Existing Decommissioning, Restoration and Similar Liabilities	January 1,2016
TFRIC 4 (revised 2015)	Determining whether an Arrangement contains a Lease	January 1,2016
TFRIC 5 (revised 2015)	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds	January 1,2016
TFRIC 7 (revised 2015)	Applying the Restatement Approach under TAS 29 Financial Reporting in Hyperinflationary Economies	January 1,2016



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

Financial Reporting Standard Interpretations	Topic	Effective date
TFRIC 10 (revised 2015)	Interim Financial Reporting and Impairment	January 1,2016
TFRIC 12 (revised 2015)	Service Concession Arrangements	January 1,2016
TFRIC 13 (revised 2015)	Customer Loyalty Programmes	January 1,2016
TFRIC 14 (revised 2015)	TAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	January 1,2016
TFRIC 15 (revised 2015)	Agreements for the Construction of Real Estate	January 1,2016
TFRIC 17 (revised 2015)	Distributions of Non-cash Assets to Owners	January 1,2016
TFRIC 18 (revised 2015)	Transfers of Assets from Customers	January 1,2016
TFRIC 20 (revised 2015)	Stripping Costs in the Production Phase of a Surface Mine	January 1,2016
TFRIC 21 (revised 2015)	Levies	January 1,2016

3. SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies adopted by the Company are summarised below.

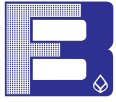
3.1 Revenues and expenses recognition

(a) Interest and discounts on loans

Interest income on loans is recognised over the term of the loan based on the amount of principal outstanding. The Company ceases recognising interest income on an accrual basis for loans for which principal or interest payments are over 3 months past due. The interest income previously recognised is reversed and interest henceforth recognised on a cash basis, in accordance with notifications of the Bank of Thailand.

Interest income on restructured loans of the Company is recognised on the same accrual basis as used for loans described above. However, for loans that are subject to monitoring for compliance with restructuring conditions, the Company recognises interest income on a cash basis until the borrower is able to comply with the restructured conditions for a period of not less than three months or three installments, whichever is longer.

Interest or discounts which are already included in the face value of notes receivable or loans are deferred and taken up as income evenly throughout the term of the notes or loans.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

Interest income on hire purchase of the Company is recognised on allocation of hire purchase interest throughout the installments period by using effective rate method which recognised upon the date of installment due. Hire purchase interest will not be recognised when the payment is overdue for 3 months.

(b) Interest and dividends on investments in securities

Interest on investments is recognised as income on an accrual basis based on the effective interest rate. Dividends from investments in securities are recognised as income when the entitlement to receive the dividends arises.

(c) Gains (losses) on trading in securities

Gains (losses) on trading in securities are recognised as income or expense on the transaction dates.

(d) Fees and services income

Fees are recognised as income on an accrual basis. Services income are recognised when services have been rendered taking into account the stage of completion.

(e) Expenses

Expenses are recognised on an accrual basis.

3.2 Interest expenses

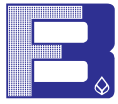
Interest expenses are charged to expenses on an accrual basis. Interest included in the face value of the deposit receipts or the notes payable are recorded as deferred interest and amortised to expenses evenly throughout the term of the deposit receipts or the notes.

3.3 Basic earnings per share

Basic earnings per share that presents in the statements of comprehensive income is basic earning per share which is determined by dividing net income for the periods by the weighted average number of ordinary shares held by outside shareholders in issue during the year.

3.4 Cash and cash equivalents

For the purposes of the statements of cash flows, cash and cash equivalents include all kinds of cash on hand and at banks, but exclude negotiable certificates of deposit (NCDs) and deposit at financial institution under resale agreements



3.5 Securities purchased under resale agreements

The Company enters into purchases of securities under agreements to resell securities at certain dates in the future at a fixed price. Amounts paid for securities purchased subject to a commitment to be resold at a future date are presented as assets under the caption of “Interbank and money market items” or “Loans to customer” depending on the counterparty. These receivables are shown as collateralised by the underlying security.

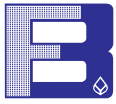
3.6 Investments

- a) Investments in securities held for trading are presented at fair value. Gains or losses arising from changes in the value of securities are included in statements of comprehensive income.
- b) Investments in available-for-sale securities are presented at fair value. Changes in the value of securities are separately shown in owner' equity to other comprehensive income (expense) until the securities are sold, and the changes are then included in statements of comprehensive income.
- c) Investments in debt securities, both due within one year and expected to be held to maturity, are recorded at amortised cost. The premium/discount on debt securities is amortised by the effective rate method with the amortised amount presented as an adjustment to the interest income.
- d) Investments in non-marketable equity securities, which the Company classifies as other investments, are valued at cost net of allowance for loss on diminution in value (if any).

The fair value of securities and unit trusts listed on the Stock Exchange of Thailand is based on the latest bid price of the last working day of the year as quoted on the Stock Exchange of Thailand.

The fair value of debt instruments which are listed on the Thai Bond Market Association is determined using the average bid yield quoted by the Thai Bond Market Association on the last working day of the year. If no average bid yield is available, then the yield on the latest transaction is used, providing this was not more than one month, and that there have been no significant changes in the economic situation between the date of the latest transaction and the valuation date. Calculation of the fair value is determined using the formula quoted by the Thai Bond Market Association.

The fair value of debt instruments which are not listed on the Thai Bond Market Association or listed but are not active securities, is determined using the government bond yield curve published by the Thai Bond Market Association on the last working day of the year as a benchmark and then adjusted by an appropriated risk premium.



The fair value of unit trusts is determined from their net asset value at the end of year.

The weighted average method is used for computation of the cost of investment.

In the event of reclassifying investments, the investments are valued at their fair value prevailing on the reclassification date. Differences between the carrying value of the investments and their fair value on that date are recorded as gains (losses) in the statements of comprehensive income.

3.7 Loans to customer

Loans to customer are stated at the principal balances, excluding accrued interest receivables. Unrecognised deferred revenue/discounts on loans to customer are deducted from loans to customer.

3.8 Allowance for doubtful accounts and allowance for revaluation of debt restructuring

The Company sets aside an allowance for doubtful accounts and an allowance for revaluation of debt restructuring based on the guidelines laid down in the Bank of Thailand's Notification ("BOT"), and by analyzing and evaluating debtors' status based on the collateral valuation and risk assessment.

The Company has implemented a policy not to reverse the excess allowance for doubtful accounts that are able to settle their debt under debt restructuring agreement signed with the company.

On August 3, 2008, BOT issued the guidelines No. SorNorSor. 31/2551 on determining rule of classified by loan classification and allowance for doubtful accounts of financial institutions. As at December 31, 2015, the Company already set aside provision in accordance with the BOT's guidelines.

3.9 Troubled debt restructuring

Under the Company's accounting policy for troubled debt restructuring, if payment of debt is received through the transfer of property or financial instruments, or if equity in the debtor is received as a result of a debt to equity conversion, the Company records the assets received at their fair value. Losses arising from differences between the book value of the debt and the fair value of the assets are recorded in the statements of comprehensive income, taking into account the existing allowance for doubtful accounts.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

If debt restructuring includes the allowance of a relaxation of debt repayment conditions to the debtor, the Company will record the loss arising from the revaluation of the book value of the debtor, determined on the basis of the present value of the future cash flows to be received under the new conditions, applying the Minimum Loan Rate (MLR) of Bangkok Bank Public Company Limited for discounting. Any amount by which the newly determined book value is lower than the previous book value, including interest receivable, is recorded as a loss from debt restructuring in the statements of comprehensive income.

Losses from troubled debt restructuring arising from reductions of principal and interest are included in the statements of comprehensive income.

3.10 Properties foreclosed

Properties foreclosed are stated at the lower of cost or net realisable value with reference to the latest appraisal value less estimated selling expenses (if any).

Properties foreclosed received as a result of debt restructuring, is recorded at its fair value, minus estimated selling expenses, but this is not to exceed the balance of the principal and interest receivable legally claimable.

Gain (loss) on disposal of properties foreclosed is recorded as income or expenses in the statements of comprehensive income when the disposal is made. Impairment loss is recognised as expenses in the statements of comprehensive income.

3.11 Land, premises and equipments and depreciation

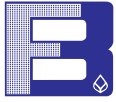
Land is stated at cost. Buildings and equipments are stated at cost less accumulated depreciation and provision for loss on impairment of assets (if any).

Depreciation of buildings and equipments is calculated by reference to their costs on a straight-line basis over the following estimated useful lives:

Buildings	20	years
Computers and equipments	3 - 5	years
Furniture, fixtures and installations	5	years
Motor vehicles	5	years

Depreciation is included in the determining income.

No depreciation has been provided for land and assets under installation.



3.12 Long-term leases

Leases which transfer substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lower of the fair value of the leased assets and the present value of the minimum lease payments. The outstanding rental obligations, net of finance charges, are included in other long-term payables, while the interest element is charged to profit or loss over the lease period. The equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset and the lease period.

Operating lease payments are recognised as an expense in profit or loss on a straight line basis over the lease term.

3.13 Intangible assets

Intangible assets acquired are stated at cost less accumulated amortisation and provision for impairment (if any). Amortisation is calculated by reference to cost on a straight-line basis over the expected future period for which the asset is expected to generate economic benefit, as follows:

Computer software	5 years
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Amortisation is included in the results of operation.

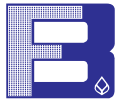
3.14 Sales of bills of exchange

Sales of bills of exchange that carry no acceptances or aval from financial institutions with recourse clause are recorded as liabilities under the caption of "Liabilities under commercial papers sold". The amount of debt recorded upon the purchase of the bills will be credited when the bills are due and collected.

3.15 Related party transactions

Related parties comprise enterprises and individuals that control, or are controlled by, the Company, whether directly or indirectly, or which are under common control with the Company.

They also include associated companies and individuals which directly or indirectly own a voting interest in the Company that gives them significant influence over the Company, key management personnel, directors and officers with authority in the planning and direction of the Company's operations.



3.16 Impairment of assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, the Company makes an estimate of the asset's recoverable amount. Where the carrying amount of the asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. Impairment losses are recognised in the statements of comprehensive income. An asset's recoverable amount is the higher of fair value less costs to sell and value in use.

3.17 Employee benefits

Provident fund

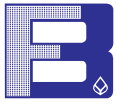
The Company has established provident fund under the defined contribution plan. The fund's assets are separated entities which are administered by the outsider fund manager. The Company and employees made contribution into such provident fund. The Company's contribution payments to the provident fund were recorded as expenses in the statements of comprehensive income in the period in which they are incurred.

Compensation for employees retirement (Defined benefit plan)

The Company calculated employee benefits liabilities for post-employment benefits by using Projected Unit Credit Method estimated by the certified actuary. Such obligations are estimated on the actuarial method by utilizing various assumptions. The assumptions used in determining the net period cost for employee benefits include the discount rate, the rate of salary increment, employee turnover, mortality and inflation rate. Actuarial gains or losses for the employee benefits plan will be recognised immediately in the statements of comprehensive income.

3.18 Provisions

The Company recognises a provision when a present legal or constructive obligation exists as a result of a past event. It is probable that an outflow of economic benefits resources will be required to settle the obligation and reliable estimate can be made of the amount of the obligation. If it is certain that some or all the expenditure to settle a provision, is expected to be reimbursed, the Company will record amount as a separate item of asset. The amount recognised should not exceed the amount of the provision.



3.19 Financial instruments

Financial instruments presented in the statements of financial position consist of cash, Interbank and money market items, investments, loans to customer, deposits, debt securities issued and borrowings. The accounting policy used for each accounting transaction has been separately shown under the related caption.

The Company has no policy to speculate in or engage in the trading of any derivative instruments.

3.20 Use of accounting estimates

Preparation of financial statements in conformity with the financial reporting standards principles required the management to make several estimates and assumption which affect the reported amounts in the financial statements and notes related thereto. Consequent actual results may differ from those estimates.

The Company makes estimates and assumptions concerning the future factors. The results of accounting estimates may be differed from the related actual results. The estimates and assumptions that may have a risk of causing an adjustment to the assets in the next financial year related to allowance for doubtful accounts, provision for impairment of assets and employees retirement benefit expenses at the statements of financial position date. Other estimates are described in the corresponding disclosures.

3.21 Income tax

Current income tax is the expected tax payable or receivable on the taxable income or loss for the year.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities with tax base of those assets and liabilities.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they adjust, using tax rates enacted or substantively enacted at the reporting date.

In determining the amount of current income tax and deferred tax, the Company takes into account the impact of uncertain tax positions. The Company believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

involve a series of judgements about future events. New information may become available that causes the Company to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reviewed at ended of reporting period and reduced to the extent that it is no longer probable that the related tax benefit will be realised.

4. CASH AND CASH EQUIVALENTS

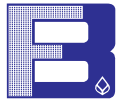
(Unit: Baht)

	2015	2014
Cash	20,000	20,000
Deposit at financial institution	199,203,586	141,411,701
Total Cash and cash equivalents	199,223,586	141,431,701

5. DEPOSIT PROTECTION AGENCY ACT B.E.2551

On February 13, 2008, the Deposit Protection Agency Act B.E.2551 ("The Act") was announced in the Royal Gazette, and will become effective 180 days from the announcement date. The significant content of the Act concerns the cancellation of the protection of deposits and interest in accordance with the regulations of the Financial Institutions Development Fund, whereby the protection limit will be gradually reduced over a 4 year period, such that it will stand at Baht 1 million per financial institution from the fifth year after such Act becomes effective. Later on October 28, 2008 the Cabinet passed the resolution to approve the Royal Gazette draft in respect of the amount of deposit protection by extending the period of protection limit from the first to the third year, stand at fully amount of deposit and reduced to Baht 50 million in the fourth year and Baht 1 million from the fifth year. Later on September 24, 2012, the Royal Decree on an extension of deposit protection B.E. 2555. Which is effective on August 11, 2012, act becomes effective. The details are deposit protection as follows:

<u>Period which Financial Institution were closed</u>	<u>Amount</u>
August 11, 2012 – August 10, 2015	No exceed Baht 50 million
August 11, 2015 – August 10, 2016	No exceed Baht 25 million
August 11, 2016 onwards	No exceed Baht 1 million



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

6. RELATED PARTY TRANSACTIONS

During the year, the Company had significant business transactions with related parties, which have been concluded on commercial terms and bases agreed upon in the ordinary course of business between the Company and those companies. Below is a summary of those transactions (in addition to those already disclosed in other notes to the financial statements).

(Unit: Million Baht)

	2015	2014	Pricing policy
Transactions with related companies			
Interest expenses	24.6	50.3	At normal interest rate applicable to ordinary customers

The outstanding balance of the transactions between the Company and those related companies are as follows:

(Unit: Million Baht)

	Relationship	2015	2014
Borrowings and deposits from related companies			
Pridapramote Co., Ltd.	A close relative of a director is a director in this company and a common director	104.0	88.0
Boon Anek Co., Ltd.	A close relative of a director is a director in this company and a common director	9.6	10.3
Eternal Energy Plc.	A close relative of a director is a director in this company and a common director	28.0	40.6
Anek Boon Co., Ltd.	Common director	5.1	5.0
Tear One Network Co., Ltd.	Common director	5.6	5.5
Jirola (Thailand) Co., Ltd.	A close relative of a director is a director and a shareholder in this company and a common director	3.4	3.5
Biz & Fun Co., Ltd.	Common director	2.5	2.4

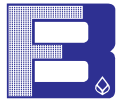


Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

(Unit: Million Baht)

	Relationship	2015	2014
Borrowings and deposits from related companies			
People's Garment Plc.	A close relative of a director is a director in this company	44.0	57.0
Excel - Link Co., Ltd.	A close relative of a director is a director in this company and a common director	15.3	13.7
I Tower Co., Ltd.	A close relative of a director is a director in this company and a common director	127.4	156.0
Rakthai Technology and Business Administration Co., Ltd.	A close relative of a director is a director in this company and a common director	155.0	145.0
Hi - Tech Network Co., Ltd.	A close relative of a director is a director and a shareholder in this company and a common director	52.5	84.0
Eternal Energy and Electricity Co., Ltd.	A close relative of a director is a director in this company and a common director	4.5	4.6
Power Agricultural Industry Co., Ltd.	A close relative of a director is a director and a shareholder in this company	5.6	5.8
L.M. Tech Co., Ltd.	A close relative of a director is a director and a shareholder in this company	0.7	0.7
AAA Holding Co., Ltd.	A close relative of a director is a director and a shareholder in this company	2.9	2.8
Rakvaree Co., Ltd.	A close relative of a director is a director and a shareholder in this company	8.5	8.5
Charoenporn Energy Co., Ltd.	A close relative of a director is a director in this company and a common director	4.2	7.3
Thatsiri Co., Ltd.	A close relative of a director is a director and a shareholder in this company	6.2	-
DAS Service Co., Ltd.	A close relative of a director is a director and a shareholder in this company	5.8	5.6



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

(Unit: Million Baht)

	Relationship	2015	2014
Borrowings and deposits from related companies			
Active Communication Co., Ltd.	A close relative of a director is a director in this company	7.5	7.5
Com-Link Co., Ltd.	A close relative of a director is a director in this company	579.1	434.9
Dharmavong Co., Ltd.	A close relative of a director is a director and a shareholder in this company	1.7	1.5
Boon Anek Anan Co., Ltd.	Director and a close relative of a director is a shareholder in this company and a common director	6.0	6.0
Cassava Land Co., Ltd.	A close relative of a director is a shareholder in this company	1.2	1.2

During the year, movements of loans to, borrowings and deposits from related parties were as follows:

(Unit: Million Baht)

	Balance as at January 1, 2015	Increase during the year	Decrease during the year	Balance as at December 31, 2015
Borrowings and deposits from related companies				
Pridapramote Co., Ltd.	88.0	249.0	233.0	104.0
Boon Anek Co., Ltd.	10.3	2.7	3.4	9.6
Eternal Energy Plc.	40.6	9.0	21.6	28.0
Anek Boon Co., Ltd.	5.0	0.1	-	5.1
Tear One Network Co., Ltd.	5.5	0.1	-	5.6
Jirola (Thailand) Co., Ltd.	3.5	0.2	0.3	3.4
Biz & Fun Co., Ltd.	2.4	0.1	-	2.5
People's Garment Plc.	57.0	211.0	224.0	44.0
Excel – Link Co., Ltd.	13.7	8.0	6.4	15.3
I Tower Co., Ltd.	156.0	252.4	281.0	127.4
Rakthai Technology and Business Administration Co., Ltd.	145.0	150.0	140.0	155.0
Hi – Tech Network Co., Ltd.	84.0	106.0	137.5	52.5
Eternal Energy and Electricity Co., Ltd.	4.6	-	0.1	4.5
Power Agricultural Industry Co., Ltd.	5.8	0.1	0.3	5.6
L.M. Tech Co., Ltd.	0.7	-	-	0.7



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

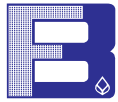
(Unit: Million Baht)

	Balance as at January 1, 2015	Increase during the year	Decrease during the year	Balance as at December 31, 2015
Borrowings and deposits from related companies				
AAA Holding Co., Ltd.	2.8	0.1	-	2.9
Rakvaree Co., Ltd.	8.5	-	-	8.5
Charoenporn Energy Co., Ltd.	7.3	2.2	5.3	4.2
Thatsiri Co., Ltd.	-	6.2	-	6.2
DAS Service Co., Ltd.	5.6	0.2	-	5.8
Active Communication Co., Ltd.	7.5	-	-	7.5
Com-Link Co., Ltd.	434.9	548.2	404.0	579.1
Dharmavong Co., Ltd.	1.5	0.2	-	1.7
Boon Anek Anan Co., Ltd.	6.0	-	-	6.0
Cassava Land Co., Ltd.	1.2	-	-	1.2

The transactions between the Company and its executive officers from departmental manager level upward and/or connected persons with those persons are as follows:

(Unit: Million Baht)

	2015	2014	Pricing policy
Officers from departmental managers level upward			
Borrowings and deposits	3.2	2.8	At normal rate applicable to ordinary customer declared by the Company
Loans	0.9	1.9	At deposit rate of 12-month deposit receipt of the Company as at 1 January of the year with no interest charged for car loans
Related and/or connected persons with the officers from departmental managers level upward			
Borrowings and deposits	14.0	21.9	At normal rate applicable to ordinary customer declared by the Company



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

(Unit: Million Baht)

	2015	2014	Pricing policy
Interest expenses on borrowings and deposits			
Officers from departmental managers level upward	0.1	0.1	At normal rate applicable to ordinary customer declared by the Company
Related and/or connected persons with the officers from departmental managers level upward	0.5	1.0	At normal rate applicable to ordinary customer declared by the Company
Interest income on loans	0.1	0.1	At deposit rate of 12-month deposit receipt of the Company as at 1 January of the year

During the year, movements of loans to, borrowings and deposits from executive officers from departmental managers level upward and/or their connected persons were as follows:

(Unit: Million Baht)

	Balance as at January 1, 2015	Increase during the year	Decrease during the year	Balance as at December 31, 2015
Officers from departmental managers level upward				
Borrowings and deposits	2.8	0.9	0.5	3.2
Loans	1.9	-	1.0	0.9
Related and/or connected persons with the officers				
From departmental managers level upward				
Borrowings and deposits	21.9	6.6	14.5	14.0

7. INTERBANK AND MONEY MARKET ITEMS-NET (ASSETS)

(Unit: Baht)

	2015	2014
Domestic		
Bank of Thailand	93,008,100	101,670,879
Commercial bank	106,195,486	39,740,822
Specialized financial institutions	1,150,000,000	250,000,000
Total	1,349,203,586	391,411,701
Add : Accrued interest receivables	265,096	42,575
Total domestic	1,349,468,682	391,454,276



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

8. INVESTMENTS-NET

8.1 Available-for-sale securities

(Unit: Baht)

	Fair value	
	2015	2014
Government and state enterprise securities	404,782,327	688,036,750
Private sector debt securities	1,631,614,583	1,616,831,333
Domestic marketable equity securities and unit trusts	487,485,085	375,964,320
Others	1	1
Total	2,523,881,996	2,680,832,404

8.2 Held-to-maturity debt securities

(Unit: Baht)

	Cost/Amortized cost	
	2015	2014
Private sector debt securities	1,274,559	1,274,559
Less: Allowance for impairment loss	(1,274,559)	(1,274,559)
Total	-	-

8.3 Other investments

(Unit: Baht)

	Cost	
	2015	2014
Domestic non-marketable equity securities	70,533,054	70,533,054
Less: Allowance for impairment loss	(53,751,941)	(51,872,282)
Total	16,781,113	18,660,772
Total investments-net	2,540,663,109	2,699,493,176



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

8.4 The movement of investments

As at December 31, 2015, the movement of investments is below:

(Unit: Baht)

	2015	2014
Balance-beginning of the year	2,699,493,176	3,273,089,896
Add : Additions	1,083,917,695	2,860,488,602
Less : Disposal and redemption	(1,264,692,533)	(3,453,988,068)
Total	2,518,718,338	2,679,590,430
Add(Less) : Increase(Decrease) in changes in securities		
value during the year (note21.1)	21,944,771	19,902,746
Balance-end of the year	2,540,663,109	2,699,493,176

9. LOANS TO CUSTOMER AND ACCRUED INTEREST RECEIVABLES-NET

9.1 Classified by loan type

(Unit: Baht)

	2015	2014
<u>Loans to customer and receivables:</u>		
Loans to customer	1,939,003,199	2,054,617,755
Hire purchase receivables	2,511,220	2,626,737
Total loans to customer	1,941,514,419	2,057,244,492
<u>Add : Accrued interest receivables</u>	6,419,030	6,569,325
Total loans to customer and plus		
accrued interest receivables	1,947,933,449	2,063,813,817
Less: Allowance for doubtful accounts		
1. The minimum requirement of BOT		
- Individual Approach	(214,310,905)	(293,838,426)
2. Excess provision	(345,140,652)	(268,888,116)
Less: Allowance for revaluation from debt restructuring	(3,373,260)	(4,690,876)
Total loans to customer and accrued interest receivables-net	1,385,108,632	1,496,396,399



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

9.2 Classified by the remaining period of contracts

As at December 31, 2015, loans to customer (principal only) are classified by the remaining period of contracts as follows:

(Unit: Baht)

	2015	2014
At call	401,027,664	583,449,628
Not over 1 year	87,442,348	83,217,357
Over 1 year	1,453,044,407	1,390,577,507
Total loans to customer	1,941,514,419	2,057,244,492

9.3 Classified by type of business and classification

(Unit: Baht)

	2015					
	Normal	Special mention	Sub standard	Doubtful	Doubtful of loss	Total
Manufacturing and commerce	20,475,029	52,421,977	-	-	81,942,838	154,839,844
Real estate and construction	4,622,101	-	-	23,777,342	20,000,000	48,399,443
Public utilities and services	-	35,000,000	-	-	128,121,996	163,121,996
Others	1,461,723,187	29,890,268	29,096	8,401	83,502,184	1,575,153,136
Total loans to customer net of deferred incomes	1,486,820,317	117,312,245	29,096	23,785,743	313,567,018	1,941,514,419



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

(Unit: Baht)

	2014					
	Normal	Special mention	Sub standard	Doubtful	Doubtful of loss	Total
Manufacturing and commerce	23,142,511	73,241,976	-	4,157,765	81,942,838	182,485,090
Real estate and construction	3,685,801	-	-	30,977,342	20,000,000	54,663,143
Public utilities and services	-	35,000,000	-	-	128,121,996	163,121,996
Others	1,465,163,193	30,013,245	75,126,123	-	86,671,702	1,656,974,263
Total loans to customer net of deferred incomes	1,491,991,505	138,255,221	75,126,123	35,135,107	316,736,536	2,057,244,492

9.4 Classified by loan classification in accordance with the Notification of Bank of Thailand

(Unit: Thousand Baht)

	2015				
	Loans and accrued interest receivables	Net balance used in made allowance for doubtful accounts ⁽¹⁾	Percent used for calculating the allowance (Percent)	Allowance for doubtful accounts	
				The minimum requirement of BOT	Amount already set up by the Company
Normal	1,492,917	1,486,820	1	14,868	35,138
Special mention	117,634	117,312	2	2,346	70,366
Sub-standard	29	29	100	29	29
Doubtful	23,786	8	100	8	8
Doubtful of loss	313,567	197,059	100	197,059	200,559
Provision exceeded uncollectibility receivables	-	-		-	253,351
Total ⁽²⁾	1,947,933	1,801,228		214,310	559,451

(1) Net balance used in setting allowance for doubtful accounts for loans classified as normal and special mention is principal balance net of deferred incomes, excluding accrued interest receivables, and not deducting collateral values. For Substandard, doubtful and doubtful of loss, it is the principal balance net of deferred incomes plus accrued interest receivables, after deducting the present value of expected future cash flows from debt collection or from disposal of collaterals, as the case may be.

(2) Loans receivable balance net of deferred incomes plus accrued interest receivable.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

(Unit: Thousand Baht)

	2014				
	Loans and accrued interest receivables	Net balance used in made allowance for doubtful accounts ⁽¹⁾	Percent used for calculating the allowance (Percent)	Allowance for doubtful accounts	
				The minimum requirement of BOT	Amount already set up by the Company
Normal	1,495,829	1,491,992	1	14,920	37,831
Special mention	139,140	138,255	2	2,765	84,578
Sub-standard	75,401	75,401	100	75,401	75,401
Doubtful	35,135	-	100	-	-
Doubtful of loss	318,309	200,752	100	200,752	204,252
Provision exceeded uncollectibility receivables	-	-		-	160,664
Total ⁽²⁾	2,063,814	1,906,400		293,838	562,726

(1) Net balance used in setting allowance for doubtful accounts for loans classified as normal and special mention is principal balance net of deferred incomes, excluding accrued interest receivables, and not deducting collateral values. For Substandard, doubtful and doubtful of loss, it is the principal balance net of deferred incomes plus accrued interest receivables, after deducting the present value of expected future cash flows from debt collection or from disposal of collaterals, as the case may be.

(2) Loans receivable balance net of deferred incomes plus accrued interest receivable.

As at December 31, 2015, the Company has already set aside provision for all types of non-performing loans in accordance with the provision guidelines of the BOT.

9.5 Non-performing and non-accrued loans to customer and receivables

9.5.1 Non-performing loans to customer and receivables

As at December 31, 2015, non-performing loans to customer and receivables are as follows:

(Unit: Thousand Baht)

	2015	2014
Loans to customer	337,382	426,998

Non-performing loans to customer and receivables are presented in accordance with the report on overdue loans to customer and receivables prepared by the Company for a submission to the Bank of Thailand.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

As December 31, 2015, non-performing loans to customer and receivables in the financial statements represented 10.91% of total loans to customer (December 31, 2014: 18.51%).

9.5.2 Loans to customer and receivables for which the recognition of interest income has ceased

As at December 31, 2015, the total loans to customer and receivables which the Company discontinued recognising interest income was Baht 337.4 million (December 31, 2014: Baht 352 million).

9.6 As at December 31, 2015, the Company has loans to customer, receivables and accrued interest receivables from companies which have problems in their financial position and operating results, for which the Company has set aside allowance for doubtful accounts as presented below:

(Unit: Million Baht)

	Number of loans		Amount		Allowance for doubtful accounts	
	2015	2014	2015	2014	2015	2014
Listed companies under						
rehabilitation	2	2	111.08	111.08	111.08	111.08

9.7 HIRE PURCHASE RECEIVABLES

(Unit: Baht)

	2015			
	Amount due under lease agreement			
	Not over 1 year	1 – 5 years	Over 5 years	Total
Gross receivables in the lease	2,511,220	-	-	2,511,220
Present value of minimum lease				
payments receivable	2,511,220	-	-	2,511,220
Allowance for doubtful accounts	(2,511,220)	-	-	(2,511,220)
Hire purchase receivables - net				-



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

(Unit: Baht)

	2014			
	Amount due under lease agreement			
	Not over 1 year	1 – 5 years	Over 5 years	Total
Gross receivables in the lease	2,626,737	-	-	2,626,737
Present value of minimum lease payments receivable	2,626,737	-	-	2,626,737
Allowance for doubtful accounts	(2,626,737)	-	-	(2,626,737)
Hire purchase receivables - net				-

As at December 31, 2015, the Company has 25 receivables under hire purchase agreements for the period of 5 years, the Company has defaulted 25 receivables under hire purchase agreements total amount of Baht 2.5 million. The Company provided allowance for doubtful accounts in whole amount.

10. CLASSIFICATIONS OF ASSETS

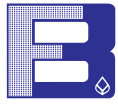
Classification of assets under the Bank of Thailand's guidelines

As at December 31, 2015, the Company classified its assets and made allowances against those assets in accordance with the Bank of Thailand's guidelines as presented below:

(Unit: Million Baht)

				Allowance for doubtful accounts			
	Balance		Provision Rate	Amount to be provided under BOT's guideline		Amount already set up	
	2015	2014		2015	2014	2015	2014
Loans and receivables ⁽¹⁾							
Normal (included loans to financial institutions, loans to employees and other assets)	1,486.8	1,492.0	1%	14.9	14.9	35.1	37.8
Special mention	117.3	138.3	2%	2.3	2.8	70.4	84.6
Sub-standard	-	75.1	100%	-	75.4	-	75.4
Doubtful	23.8	35.1	100%	-	-	-	-
Doubtful of loss	313.6	316.7	100%	197.1	200.7	200.6	204.3
Provision exceeded the minimum requirement of BOT	-	-		-	-	253.4	160.6
Total	1,941.5	2,057.2		214.3	293.8	559.5	562.7

(1) Debt balance/book value of normal and special mention loans using in calculating provision is excluding accrued interest receivables.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

As at December 31, 2015, the Company has already set aside provision for all type of non-performing loans in accordance with the provision guidelines of the BOT (as stated in Note 9.4).

11. ALLOWANCE FOR DOUBTFUL ACCOUNTS

(Unit: Baht)

	2015					
	Normal	Special Mention	Sub- standard	Doubtful	Doubtful of loss	Total
Balance-beginning of the year	37,831,001	84,578,248	75,401,435	-	364,915,858	562,726,542
Bad debt written off	-	-	-	-	(3,297,685)	(3,297,685)
Others	(2,692,519)	(14,212,336)	(75,372,339)	8,401	92,291,493	22,700
Balance - end of the year	35,138,482	70,365,912	29,096	8,401	453,909,666	559,451,557

(Unit: Baht)

	2014					
	Normal	Special Mention	Sub- standard	Doubtful	Doubtful of loss	Total
Balance-beginning of the year	42,042,414	137,495,670	19,503,036	27,672,229	333,301,378	560,014,727
Others	(4,211,413)	(52,917,422)	55,898,399	(27,672,229)	31,614,480	2,711,815
Balance - end of the year	37,831,001	84,578,248	75,401,435	-	364,915,858	562,726,542

12. ALLOWANCE FOR REVALUATION OF DEBT RESTRUCTURING

As at December 31, 2015, the Company has allowance for revaluation of debt restructuring as follows:

(Unit: Baht)

	2015	2014
Balance - beginning of the year	4,690,876	6,139,997
Increase (decrease) during the year	(1,317,616)	(1,449,121)
Balance - end of the year	3,373,260	4,690,876



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

13. DEBT RESTRUCTURING

During the year ended December 31, 2015, the Company did not make additional debt restructuring agreement.

For the year ended December 31, 2015, the Company did not recognise interest income from the restructured receivables (For the year ended December 31, 2014 : Baht 0.02 million) and received payment of principal and interest from those restructured receivables amount of Baht 6.99 million (For the year ended December 31, 2014: Baht 121.4 million).

The outstanding balance of loans to customer as at December 31, 2015, can be summarized as follows:

	2015		2014	
	Number of Debtors	Million Baht	Number of Debtors	Million Baht
Restructured loans currently classified as normal	1	20.48	1	23.14
Restructured loans currently classified as special mention	-	-	-	-
Restructured loans currently classified as sub-standard	-	-	-	-
Restructured loans currently classified as doubtful	-	-	1	4.16
Restructured loans currently classified as doubtful of loss	3	114.60	3	114.60
Normal loans to customer	16,780	1,806.43	16,116	1,915.34
Total loans to customer	16,784	1,941.51	16,121	2,057.24

The Company is unable to estimate the amount of future losses on outstanding loan currently being restructured.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

14. PROPERTIES FORECLOSED

The value of properties foreclosed in the form of land acquired from redemption debt securities which defaulted payment of interest and repayment of loans receivable are stated at their fair value less estimated selling expenses but not exceed the amount of principal and accrued interest receivable which can be claimed according to the legal governing.

As at December 31, 2015, the details of properties foreclosed consist of:

(Unit : Baht)

Type of properties foreclosed	2015				2014			
	Beginning of year	Increase	Decrease	End of year	Beginning of year	Increase	Decrease	End of year
Real estate								
• Appraised by independent Appraiser	66,484,500	-	-	66,484,500	66,484,500	-	-	66,484,500
Less: Allowance for impairment	(66,484,494)	-	-	(66,484,494)	(66,484,494)	-	-	(66,484,494)
Total properties foreclosed-net	6	-	-	6	6	-	-	6

The fair value of properties foreclosed amounted to Baht 56.42 million (forced sale value) is valued by an independent appraiser. For conservative reasons, the company has provided full provision for the impairment of properties foreclosed, since such assets have low liquidity and limited holding period of time in accordance with the BOT's guidelines, due to they are not financial assets in the Company's business operation.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

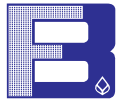
15. LAND, PREMISES AND EQUIPMENT-NET

(Unit : Baht)

	Land	Building	Computer and equipment	Furniture	Fixtures	Motor vehicles	Total
Cost							
January 1, 2014	1,548,000	2,231,040	6,582,283	5,982,978	11,491,499	4,240,000	32,075,800
Additions	-	-	318,687	4,258	-	6,383,490	6,706,435
Disposal	-	-	(988,924)	(36,404)	-	-	(1,025,328)
December 31, 2014	1,548,000	2,231,040	5,912,046	5,950,832	11,491,499	10,623,490	37,756,907
Additions	-	-	402,758	-	-	3,250,000	3,652,758
December 31, 2015	1,548,000	2,231,040	6,314,804	5,950,832	11,491,499	13,873,490	41,409,665
Accumulated depreciation							
January 1, 2014	-	(2,014,644)	(6,387,922)	(5,982,075)	(11,491,477)	(1,805,327)	(27,681,445)
Depreciation for the year	-	(111,551)	(103,119)	(633)	-	(545,025)	(760,328)
Disposal	-	-	988,876	36,391	-	-	1,025,267
December 31, 2014	-	(2,126,195)	(5,502,165)	(5,946,317)	(11,491,477)	(2,350,352)	(27,416,506)
Depreciation for the year	-	(104,844)	(169,165)	(849)	-	(916,198)	(1,191,056)
December 31, 2015	-	(2,231,039)	(5,671,330)	(5,947,166)	(11,491,477)	(3,266,550)	(28,607,562)
Net book value							
December 31, 2014	1,548,000	104,845	409,881	4,515	22	8,273,138	10,340,401
December 31, 2015	1,548,000	1	643,474	3,666	22	10,606,940	12,802,103
Depreciation for the year							
December 31, 2014							760,328
December 31, 2015							1,191,056

As at December 31, 2015, the Company has certain equipment items which have been fully depreciated. The original cost before deducting accumulated depreciation of those assets amounted to approximately Baht 23.9 million consist of :

- Operating assets amounted to Baht 23.1 million.
- Non-operating assets for donations amounted to Baht 0.8 million.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

16. OTHER INTANGIBLE ASSETS-NET

(Unit: Baht)

		2015			
	Balance remaining life	Balance beginning of the year	Additions	Amortisation	Balance ending of the year
Software – net	1-5 years	50,367	759,165	(130,122)	679,410
Total		50,367	759,165	(130,122)	679,410

(Unit: Baht)

		2014			
	Balance remaining life	Balance beginning of the year	Additions	Amortisation	Balance ending of the year
Software – net	1-5 years	66,031	-	(15,664)	50,367
Total		66,031	-	(15,664)	50,367

As at December 31, 2015, the company has certain software items which have been fully amortised but are still in use. The original cost of those assets before deducting accumulated amortisation amounted to approximately Baht 1.4 million (December 31, 2014: Baht 1.4 million).

17. DEFERRED TAX ASSETS AND DEFERRED TAX LIABILITIES

17.1 As at December 31, 2015, the Company has certain deferred tax assets and deferred tax liabilities as follows:

(Unit: Baht)

	2015	2014
Deferred tax assets	1,434,283	1,501,970
Deferred tax liabilities	(40,692,137)	(51,303,183)
Net	(39,257,854)	(49,801,213)



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

17.2 Movements in total deferred tax assets and liabilities during the year were as follows:

(Unit: Baht)

	Charged/(credited) to			As at December 31, 2015
	As at January 1, 2015	Profit or loss	Other Comprehensive income	
Deferred tax assets				
Provisions	1,501,970	291,871	(359,558)	1,434,283
Total	1,501,970	291,871	(359,558)	1,434,283
Deferred tax liabilities				
Gain (loss) on measurement of available for sale investments	(29,135,600)	-	(4,388,954)	(33,524,554)
Allowance for doubtful accounts	(22,167,583)	15,000,000	-	(7,167,583)
Total	(51,303,183)	15,000,000	(4,388,954)	(40,692,137)
Net	(49,801,213)	15,291,871	(4,748,512)	(39,257,854)

18. OTHER ASSETS-NET

(Unit: Baht)

	2015	2014
Accrued interest income from investments	20,943,144	18,108,475
Deposits	2,572,226	2,572,626
Prepaid expenses	481,338	527,960
Others	1,407,335	2,224,021
Total other assets-net	25,404,043	23,433,082



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

19. DEPOSITS AND DEBT SECURITIES ISSUED AND BORROWINGS

19.1 DEPOSITS

Classified by type of deposits

(Unit: Baht)

	2015	2014
At call	161,219,653	108,878,181
At maturity	3,016,310,678	2,436,388,065
Total	3,177,530,331	2,545,266,246

19.2 DEBT SECURITIES ISSUED AND BORROWINGS

Classified by type of debt securities issued and borrowings

(Unit: Baht)

	2015	2014
At maturity	6,800,000	7,367,000
Total	6,800,000	7,367,000

20. PROVISIONS

20.1 As at December 31, 2015, the Company has provisions as follows:

(Unit: Baht)

	2015	2014
Provisions for employee benefit plan	12,587,341	14,462,779
Provisions for commitments as off-financial reporting items	22,312,200	22,312,200
Total provisions	34,899,541	36,774,979

20.2 Provisions for employee benefit plan

As at December 31, 2015, the Company has pay post employment benefit and pension based on the requirement of the Labour Protection Act B.E. 2541 (1998) to provide retirement benefits and other long term benefit to employees based on pensionable remuneration and length of service. Employee benefit obligations in statements of financial position



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

(Unit: Baht)

	2015	2014
Post-employment benefits - Legal		
severance payment plan	12,587,341	14,462,779
Total	12,587,341	14,462,779

The reconciliations of the present value of the employee benefit obligations

(Unit: Baht)

	2015	2014
Employee benefit obligations as at January 1,	14,462,779	12,638,952
Current service costs and interest on obligations	1,459,353	2,281,392
Benefits paid	(1,537,000)	(1,492,000)
Actuarial (gain) loss	(1,797,791)	1,034,435
Employee benefit obligations as at December 31,	12,587,341	14,462,779

Expenses recognised in profit or loss

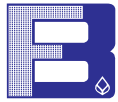
(Unit: Baht)

	2015	2014
Current service costs	1,085,925	1,635,074
Interest on obligations	373,428	646,318
Total	1,459,353	2,281,392

Actuarial losses on changes in assumption in other comprehensive incomes

(Unit: Baht)

	2015	2014
Actuarial (gain) loss	(1,797,791)	1,034,435
Total	(1,797,791)	1,034,435



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

Principal actuarial assumptions used to calculate the employee benefit obligations as at December 31, 2015 and 2014, are as follows:

	(Rate : percent)	
	2015	2014
Discount rate	2.24-4.34	2.36 - 4.77
Salary increases rate	4.00	4.00
Average turnover rate	5.00	5.00

21. OTHER COMPONENTS OF EQUITY

21.1 Premium (Discount) on changes in investment value

As at December 31, 2015, the Company has premium (discount) on share from change in proportion of investment as follows:

	(Unit: Baht)	
	2015	2014
Balance - beginning of the year	145,678,003	125,775,257
Increase(decrease)in the value of securities		
during the year	21,944,771	19,902,746
Balance - end of the year	167,622,774	145,678,003

21.2 Income tax relating to components of other comprehensive income

As at December 31, 2015, the Company has income tax relating to components of other comprehensive income as follows:

	(Unit: Baht)	
	2015	2014
Balance - beginning of the year	(29,135,600)	(25,155,051)
Income tax relating to components of other comprehensive income, increase (decrease) during the year	(4,388,954)	(3,980,549)
Balance - end of the year	(33,524,554)	(29,135,600)
Total Other components of equity	134,098,220	116,542,403



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

22. STATUTORY RESERVE

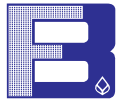
Under section 116 of the Public Limited Companies Act B.E. 2535, the Company is required to set aside as a statutory reserve at least 5% of its annual net profit after deducting accumulated deficit brought forward (if any), until the reserve reaches 10% of the registered share capital. The statutory reserve is not available for distribution as dividend payment.

23. DIVIDENDS

During the year 2015 and 2014, the Annual General Meeting of the Company's shareholders passed a resolution for dividend declaration as follows:

(Unit: Baht)

Dividends	Approved by	Total dividends	Dividend per share
Final dividends of the year 2013	The Annual General Meeting of the shareholders on April 24, 2014	70,000,000	0.35
Total dividends for 2014		70,000,000	0.35
Final dividends of the year 2014	The Annual General Meeting of the shareholders on April 27, 2015	70,000,000	0.35
Total dividends for 2015		70,000,000	0.35



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

24. CAPITAL FUND

As at December 31, 2015, the Company maintained the capital funds in accordance with Section 30 of the Financial Institution Business Act as follows:

(Unit: Baht)

	2015	2014
<u>Tier 1</u>		
Issued and fully paid share capital	1,000,000,000	1,000,000,000
Statutory reserve	116,000,000	111,000,000
Retained earnings - unappropriated	644,615,347	622,012,348
Less: Deduction 50 percent of Tier 1 and Tier 2	(77,131,436)	(63,826,210)
Deduction of Tier 2 and the exceed of Tier 2	(13,591,088)	(4,921,484)
Total tier 1	1,669,892,823	1,664,264,654
<u>Tier 2</u>		
Reserve for assets classified as "Normal"	14,663,453	14,688,490
Revaluation surplus on investments	48,876,895	44,216,236
Less : Deduction 50 percent of Tier 1 and Tier 2		
but not exceed Tier 2	(63,540,348)	(58,904,726)
Total tier 2	-	-
Total capital fund	1,669,892,823	1,664,264,654
Tier 1 capital ratio	% 44.93	48.21
Total capital ratio	% 44.93	48.21
Minimum tier 1 capital ratio requirement	% 4.00	4.00
Minimum total capital ratio requirement	% 8.00	8.00



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

25. NET GAIN (LOSS) ON INVESTMENTS

(Unit: Baht)

	2015	2014
1. Gain (loss) from disposal		
Available - for - sale investments	19,320,566	19,184,280
Total	19,320,566	19,184,280
2. Reversal (loss) on impairment		
Other investments	(1,879,660)	(1,588,643)
Total	(1,879,660)	(1,588,643)
Grand total	17,440,906	17,595,637

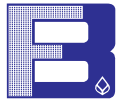
26. DIRECTOR AND MANAGEMENT'S REMUNERATION

Directors' remuneration represents the benefits paid to the Company's directors in accordance with Section 90 of the Public Limited Companies Act, exclusive of salaries and related benefits payable to directors and management.

Besides, for the year ended December 31, 2015, the Company records salaries, remunerations and other benefits to its directors and management, in accordance with the definitions of the Office of the Securities and Exchange Commission. Management under such definition includes a chief executive officer, the next four executive levels immediately below the chief executive officer and all persons in positions comparable to these fourth executive levels. Management benefit expenses in the financial statements follows:

(Unit: Million Baht)

	2015	2014
Key management's remuneration		
- Short-term employee benefits	31.12	30.16
- Post-employment benefits	1.13	1.15



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

27. PROVIDENT FUND

The Company and its employees have jointly registered a provident fund scheme under the Provident Fund Act B.E. 2530. The fund is contributed by the Company, and its employees at the rate of 6% of the employees' basic salary. The fund is managed by a local asset management company and will be paid to the employees upon termination in accordance with the rules of the fund.

During the year ended December 31, 2015, Baht 1.64 million has been contributed to the fund by the Company (December 31, 2014: Baht 1.65 million).

28. INCOME TAX

The Company has to measure deferred tax assets and deferred tax liabilities at the tax rate that are expected to apply in the period when the asset is realized or the liability is settled in line with the accounting standard.

28.1 Income tax recognised in profit or loss for the year ended December 31, 2015, consist of:

(Unit : Baht)

	2015	2014
Current tax expense		
For the year	21,823,085	28,605,689
Deferred tax expense		
Movement in temporary difference	(291,871)	21,711,305
Total income tax expense	21,531,214	50,316,994

28.2 Income tax recognised in other comprehensive income for the year ended December 31, 2015 consist of:

(Unit : Baht)

	2015	2014
Income tax relating to gain (loss) on revaluation available-		
for-sale investments	4,388,954	3,980,549
Income tax relating to actuarial gain (loss) on employee benefit plan	359,558	(206,887)
Total	4,748,512	3,773,662



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

28.3 Reconciliation of effective tax rate for the year ended December 31, 2015 consist of :

	2015		2014	
	Tax rate	Amount	Tax rate	Amount
	(%)	(Baht)	(%)	(Baht)
Profit before income tax expense		119,986,237		146,481,760
Income tax amount base on tax rate	20.00%	23,997,247	20.00%	29,296,352
Tax effect of income and expenses that are not taxable income or not deductible in determining taxable profit				
Dividend income not subject to tax		(6,398,526)		(5,518,533)
Income and Expenses that are not taxable income or not deductible in determining taxable profit				
taxable profit		4,224,364		4,827,870
Total current tax expense for the year	18.18%	21,823,085	19.53%	28,605,689
Deferred tax expense	(0.24%)	(291,871)	14.82%	21,711,305
Total income tax	17.94%	21,531,214	34.35%	50,316,994

29. COMMITMENTS AND CONTINGENT LIABILITIES

29.1 Service and lease commitments

As at December 31, 2015, the Company is liable for payment rental and service fees under lease agreements and service agreements as follows:

(Unit: Million Baht)

	2015	2014
Payment within :		
1 Year	10.3	10.2
1 - 3 Years	7.7	16.2



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

29.2 Contingent liabilities

(Unit: Million Baht)

	2015	2014
Letter of guarantee in performance bond		
and bid bond to debtors	28.31	28.31
Total commitments	28.31	28.31

As at December 31, 2015, the Company has been set up provisions amount of Baht 22.31 million (note 20).

30. SEGMENT INFORMATION

The Company did not present financial information by segment since the Company's operation involve virtually in financial business, thus all revenues, profit and assets were presented in the financial statements in relation to that segment.

31. Financial Instrument

The Company is exposed to risk from fluctuations in interest rate, the risk of counterparties defaulting on their obligations and liquidity risk. The Company has no policy to use derivative instruments manage such risk or to speculate or trade in any derivative instruments.

31.1 Credit and guarantee risk

Credit risk is the risk that a counterparty will default on its obligation under financial instruments resulting in a financial loss to the Company. The Company discloses significant concentrations of credit risk in note 9 to the financial statements. The amount of maximum credit risk exposure is the carrying amount of the financial assets less allowance for losses as stated in the statement of financial position.

As at December 31, 2015, the Company is exposed to a risk from issuance of letter of guarantee to debtors of Baht 28.31 million, as stated in note 29.2, such transaction was not recognised in the financial statements but has been set up provisions amount of Baht 22.31 million.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

31.2 Interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates and it will affect the operating results and cash flow of the Company.

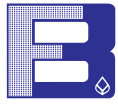
As at December 31, 2015, the balance of financial assets and financial liabilities classified by interest rate characteristic are as follows:

(Unit: Million Baht)

	2015			
	Outstanding balance of financial instrument - net			
	Floating interest rate	Fixed Interest rate	Non interest	Total
<u>Financial assets</u>				
Interbank and money market items-net	82.0	1,150.0	117.5	1,349.5
Investments-net	150.9	1,885.5	504.3	2,540.7
Loans to customer	1,560.4	67.2	313.9	1,941.5
<u>Financial liabilities</u>				
Deposits	-	3,177.5	-	3,177.5
Debt securities issued and borrowings	-	6.8	-	6.8

(Unit: Million Baht)

	2014			
	Outstanding balance of financial instrument - net			
	Floating interest rate	Fixed Interest rate	Non interest	Total
<u>Financial assets</u>				
Interbank and money market items-net	89.0	250.0	52.5	391.5
Investments-net	274.8	2,030.1	394.6	2,699.5
Loans to customer	1,652.4	82.9	321.9	2,057.2
<u>Financial liabilities</u>				
Deposits	-	2,545.3	-	2,545.3
Debt securities issued and borrowings	-	7.4	-	7.4



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

As at December 31, 2015, financial assets and liabilities with fixed interest rate can be separated the remaining periods to earlier of reprising dates or maturity date, commencing as from the statement of financial position date as follows:

(Unit: Million Baht)

	2015							
	Reprising or maturity date					Non maturity	Total	Interest rates (percent)
	At call	0-3 months	3-12 months	1 - 5 years	Over 5 years			
<u>Financial assets</u>								
Interbank and money market								
items-net	-	1,150.0	-	-	-	-	1,150.0	1.46-1.49
Investments-net	-	11.2	190.1	568.2	1,116.0	-	1,885.5	4.10-6.75
Loans to customer	37.2	4.7	1.1	1.8	22.4	-	67.2	0.01-6.50
<u>Financial liabilities</u>								
Deposits	161.2	2,221.1	791.3	3.9	-	-	3,177.5	0.50-3.25
Debt securities issued								
and borrowings	-	6.0	0.8	-	-	-	6.8	1.75-2.05

(Unit: Million Baht)

	2014							
	Reprising or maturity date					Non maturity	Total	Interest rates (percent)
	At call	0-3 months	3-12 months	1 - 5 years	Over 5 years			
<u>Financial assets</u>								
Interbank and money market								
items-net	-	250.0	-	-	-	-	250.0	1.98
Investments-net	-	489.0	360.3	538.5	642.3	-	2,030.1	2.35-6.75
Loans to customer	49.6	3.7	1.5	2.6	25.5	-	82.9	0.01-6.75
<u>Financial liabilities</u>								
Deposits	108.9	1,244.5	1,118.6	73.3	-	-	2,545.3	0.50-3.40
Debt securities issued								
and borrowings	0.2	6.0	1.2	-	-	-	7.4	2.65-4.15



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

31.3 Liquidity risk

Liquidity risk is the risk that the Company will be unable to liquidate its financial assets and/or procure sufficient funds to discharge its obligations in a timely manner, resulting in a financial loss incurring.

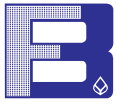
The periods of time from the statement of financial position date to the maturity dates of financial instruments outstanding as December 31, 2015 are as follows:

(Unit: Million Baht)

	2015							
	Reprising or maturity date					Non maturity	Total	Interest rates (percent)
	At call	0-3 months	3-12 months	1 - 5 years	Over 5 years			
<u>Financial assets</u>								
Interbank and money market								
items - net	117.5	1,232.0	-	-	-	-	-	1,349.5
Investments – net	487.5	11.2	190.1	568.2	1,116.0	167.7	-	2,540.7
Loans to customer	87.4	11.8	75.6	1,401.3	51.8	-	313.6	1,941.5
<u>Financial liabilities</u>								
Deposits	161.2	2,221.1	791.3	3.9	-	-	-	3,177.5
Debt securities issued and borrowings	-	6.0	0.8	-	-	-	-	6.8

(Unit: Million Baht)

	2014							
	Reprising or maturity date					Non maturity	Total	Interest rates (percent)
	At call	0-3 months	3-12 months	1 - 5 years	Over 5 years			
<u>Financial assets</u>								
Interbank and money market								
items - net	52.5	339.0	-	-	-	-	-	391.5
Investments – net	376.0	489.0	410.8	538.5	716.3	168.9	-	2,699.5
Loans to customer	262.4	11.2	72.0	1,335.6	55.0	-	321.0	2,057.2
<u>Financial liabilities</u>								
Deposits	108.9	1,244.5	1,118.6	73.3	-	-	-	2,545.3
Debt securities issued and borrowings	0.2	6.0	1.2	-	-	-	-	7.4



31.4 Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate because of changes in foreign exchange rates.

As at December 31, 2015, the Company does not have any material financial instruments in foreign currencies.

31.5 Fair value

Fair value is the amount for which an asset can be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. The Company has estimated the fair value of financial instruments as presented below:

a) Financial assets

The method used for determining the fair value is dependent upon the characteristics of the financial instruments. The fair values of financial assets, including cash, deposits at banks, and loans to customer and receivables are presented as the amount stated in the statement of financial position, which is considered to approximate their respective carrying value since the financial instruments carry interest at rates close to market interest rates. Financial instruments that have standard terms and conditions which are traded on an active and liquid market, such as investments in securities, have their fair values determined by the quoted market price.

b) Financial liabilities

The fair values of financial liabilities, including borrowings and deposits, are considered to approximate their respective carrying values for the same reasons as described above.

As at December 31, 2015, there are no material differences between the book value of financial instruments and their fair value.



Notes To The Financial Statements

Bangkok First Investment & Trust Public Company Limited For The Year Ended December 31, 2015

31.6 FAIR VALUE OF FINANCIAL INSTRUMENTS

(Unit: Baht)

	2015		2014	
	Cost/ Book value	Fair value / Market price	Cost/ Book value	Fair value / Market price
<u>Financial assets</u>				
Cash	20,000	20,000	20,000	20,000
Interbank and money market items - net	1,349,468,682	1,349,468,682	391,454,276	391,454,276
Investments - net	2,540,663,109	2,540,663,109	2,699,493,176	2,699,493,176
Loans to customer and accrued interest- net	1,385,108,632	1,385,108,632	1,496,396,399	1,496,396,399
Total	5,275,260,423	5,275,260,423	4,587,363,851	4,587,363,851
<u>Financial liabilities</u>				
Deposits	3,177,530,531	3,177,530,531	2,545,266,246	2,545,266,246
Debt securities issued and borrowings	6,800,000	6,800,000	7,367,000	7,367,000
Total	3,184,330,531	3,184,330,531	2,552,633,246	2,552,633,246

32. EVENTS AFTER THE REPORTING PERIOD

The Board of Directors' meeting held on February 16, 2016 passed a resolution to propose to the Annual General Meeting of the shareholders for approval that a dividend payment to shareholders would be made for the year 2015 at the rate of Baht 0.35 per share.

33. APPROVAL OF FINANCIAL STATEMENTS

These financial statements were authorised for issue by the Company's Board of directors on February 16, 2016.



บริษัทเงินทุน กรุงเทพธนาร จำกัด (มหาชน)

Bangkok First Investment & Trust Public Company Limited

ชั้น 23 อาคารกรุงเทพประกันภัย 25 ถนนสาทรใต้ กรุงเทพมหานคร 10120 โทรศัพท์ 0-2677-4300

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