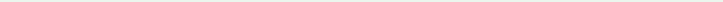


TRUSTED PROVIDER



Internet Thailand Public Company Limited



## Vision

“A leading service provider of ICT infrastructure with high creditability and emphasis on the innovation of ICT infrastructure to develop the next generation of IT personnel.”

---

## Mission

- To transform IT innovation into services for corporate customers in order to develop the country towards digital economy.
- To provide ICT infrastructure services to Thai customers on the basis of security and international standards, and to serve as the data center of Thailand.
- To operate businesses that generate satisfactory return with continual and sustainable growth.
- To be a good member of the society with environmental consciousness for the benefits of stakeholders and society.



“THE BEST WAY  
TO PREDICT YOUR FUTURE  
IS TO **CREATE IT.**”

ABRAHAM LINCOLN

## Core Value

---



### Innovation

INET appreciates every idea that develops better solutions in response to customer's needs. In our terminology, innovation is more than just providing better goods or services-it includes business process optimization or improvement as well. Innovation is part of everyone's job.



### Neutral

INET has a firm belief that we can prosper together with stakeholder including shareholders, customers, staff, partner alliances and society in general. INET, therefore, attempts to balance the benefits among every stakeholder



### Energetic

INET benefits from the diversity of our people. Our business succeeds by holistic communications, sharing, and working together where INET respects each other both the customers and internal organization point view. INET is well prepared to be alert in new technology all the time to order to responsible to both internal and external customers with sense of enthusiasm. Hence, it can be ensure that our mission will be complete on time in order to meet the customer's needs both present and in the future.



### Trustworthy

Our personnel are professional, honest, responsible, ethical and reliable at all times, INET does not engage in any unethical activities. We firmly believe that begin a good corporate citizen can lead us to the greater success , INET treats the competitors with fairness and in accordance with free market competition principles witch will in turn benefit our stakeholders in the long run.

Even how fast

# The Technology Transformed...

We are ready to be by your side in every steps.



## TRUSTED PROVIDER

# ALWAYS BY YOURSIDE



## No Matter Who You Are,

We are here promptly to serve with the best variety  
and trustworthiness of the ict solutions





“ IT IS NOT THE STRONGEST  
OF THE SPECIES THAT SURVIVES,  
NOR THE MOST INTELLIGENT  
THAT SURVIVES. IT IS THE ONE  
THAT IS THE MOST  
**ADAPTABLE TO CHANGE.** ”

CHARLES DARWIN

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General Information

## Financial Highlights

Total Assets

**5,205**  
Million Baht

Total Liabilities

**3,382**  
Million Baht

Total Shareholders' equity

**1,823**  
Million Baht

Total Revenue

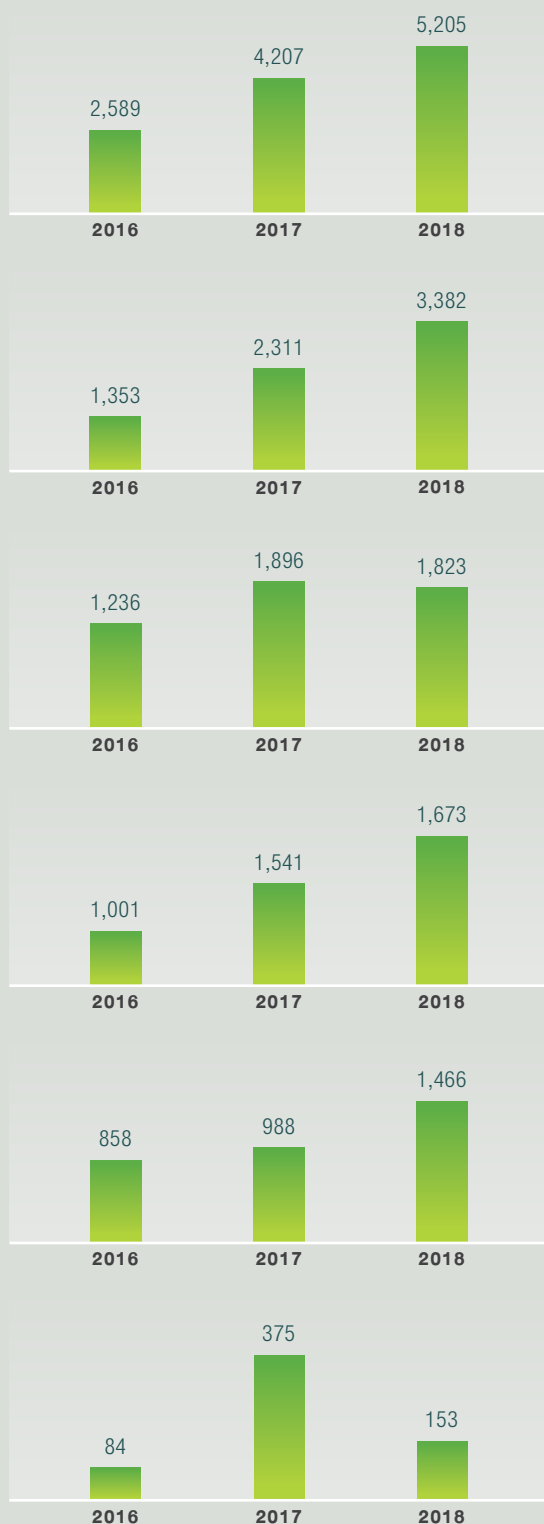
**1,673**  
Million Baht

Revenue from  
Services and Sales

**1,466**  
Million Baht

Net Profit (Loss)

**153**  
Million Baht



| FINANCIAL RATIOS                     | 2016   | 2017 <sup>1</sup> | 2018                |
|--------------------------------------|--------|-------------------|---------------------|
| <b>Liquidity Ratios</b>              |        |                   |                     |
| Current Ratio (Times)                | 0.77   | 1.00              | 0.49                |
| Quick Ratio (Times)                  | 0.7    | 0.98              | 0.47                |
| <b>Activity Ratios</b>               |        |                   |                     |
| Accounts Receivable Turnover (Times) | 5.95   | 4.52              | 3.91                |
| Average Collection Period (Days)     | 61     | 80.73             | 93.32               |
| Fixed Asset Turnover (Times)         | 0.85   | 0.48              | 0.44                |
| Asset Turnover (Times)               | 0.53   | 0.37              | 0.32                |
| <b>Financial Policy Ratios</b>       |        |                   |                     |
| Debt-to-Equity Ratio (Times)         | 0.91   | 1.22              | 1.86                |
| Debt-to-Asset Ratio (Times)          | 0.48   | 0.55              | 0.65                |
| <b>Profitability Ratio</b>           |        |                   |                     |
| Gross Profit Margin (%)              | 22.91  | 25.20             | 24.76               |
| Operating Profit Margin (%)          | 8.43   | 47.62             | 16.94               |
| Net Profit Margin (%)                | 12.92  | 37.99             | 10.43               |
| Return on Assets (%)                 | 4.47   | 8.93              | 2.94                |
| Return on Equity (%)                 | 9.1    | 19.80             | 8.39                |
| <b>Per Share Information</b>         |        |                   |                     |
| Book Value Per Share (THB)           | 3.76   | 3.79              | 3.65                |
| Earnings (Loss) Per Share (THB)      | 0.23   | 0.75              | 0.31                |
| Dividend Per Share (THB)             | 0.0789 | 0.1259            | <sup>2</sup> 0.1325 |

**Remarks :**

- 1 The Company has reclassified certain accounts in the financial statements for the year ended to conform to the presentation of the financial statements of current year
- 2 The dividend payments must be approved at the Annual General Meeting the Company's shareholders

## Message From The Chief Executive Officer And The Managing Director



Prof. Dr. Pairash Thajchayapong  
Chairman of the Board of Directors



Mrs. Morragot Kulatumyotin  
Managing Director



“

The Company still upholds the business principle that emphasizes sustainable growth, prioritizes its stakeholders, especially the employees, who will contribute the important driving force for the Company's business. The Company also prioritizes the development of its employees of every level, and promotes the research and development of the new services based on the new innovations, and ensures the good relationship with highly experienced allies of various fields, in order to strengthen the new dawn of business in Thailand.

”

## To the shareholders











In 2018, Internet Thailand Public Company Limited grew in both the revenue and the number of customers. The Company's total revenue was 1,673 million Baht, or 8.56% increased from 2017. The Company's revenue generated from its main business also grew continuously to 1,460 million Baht, or 48.38% increased from 2017. The increased revenue came from the Company's Cloud service, which grew at 75.35 %. Meanwhile, the Company's Internet Access service and the Co-Location service also grew toward the same direction, at 56.54% and 12.70% increased, respectively. This was because the success the Company made in expanding its customer base, from originally 1,405 customers in 2017 to 2,149 customers in 2018.

Moreover, the Company continuously expanded its investment, whether internally investment made with its subsidiaries and affiliated companies with specialized expertise, for the purpose of developing various service platforms, besides the basic Cloud service infrastructure. These new platforms which will be used for providing digital services in Thailand are, including, e-transaction, e-payment, IoT, Big Data, etc. These digital services will, in turn, drive Thai businesses to transform themselves through and with the digital age smoothly.

The Company still upholds the business principle that emphasizes sustainable growth, prioritizes its stakeholders, especially the employees, who will contribute the important driving force for the Company's business. The Company also prioritizes the development of its employees of every level, and promotes the research and development of the new services based on the new innovations, and ensures the good relationship with highly experienced allies of various fields, in order to strengthen the new dawn of business in Thailand.

Moreover, the Company was accepted as a member of the Private Sector Collective Action Coalition Against Corruption (the Collective Action Coalition: CAC) on February 12, 2018. This event represents the Company's intention to perform its business honestly, with good transparency and credibility, and its intention to oppose any and all forms of corruption.

Lastly, Internet Thailand Public Company Limited would like to express our gratitude to our shareholders, employees, trading partners, customers, as well as all of our stakeholders, for the excellent support that all of you have provided to the Company all this time. And the Company will always observe and uphold the good corporate governance in its business operation, for the everlasting benefits of the country, the shareholders, and the stakeholders.

|                                                                                      |                              |                                                                                       |               |
|--------------------------------------------------------------------------------------|------------------------------|---------------------------------------------------------------------------------------|---------------|
|  | total revenue                |  | 8.56%<br>YoY  |
|  | revenue from Cloud service   |  | 75.35%<br>YoY |
|  | revenue from Internet Access |  | 56.54%<br>YoY |
|  | revenue from Co-location     |  | 12.70%<br>YoY |
|  | customers                    |  | 52.95%<br>YoY |



“ **BELIEVE** YOU CAN  
AND YOU’RE  
HALFWAY THERE. ”

THEODORE ROOSEVELT

## Executive Committee Report



### To the shareholders

The executive committee of the Company currently consist of three people, two directors, and the chairman as follows:

1. Prof. Dr. Pairash Thajchayapong  
Chairman of the Executive Committee
2. Mr. Sahas Treetipbut  
Executive Committee Member
3. Ms. Morragot Kulatumyotin  
Executive Committee Member and Secretary

The Board of Directors created the Executive Committee in order to develop a policy and strategy, support in management, and making sure that the Company is following its vision, mission, goal, and direction that it had set. The executive committee is also there to make sure that the tasks given by the Board of Directors is done with quality to ensure the most returns for everyone related.

In 2018, the Executive Committee held 5 meetings which is done according to the regulations and have reported the results of each meeting to the Board of Directors in agendas constantly to keep a good business trend. Important details on what the Executive Committee have done are as follows:

1. Follow up on the progress of the Company and compare the results with the goal. Prioritize on making sure that the management team is following on the decisions of the Board of Directors.
2. Set the policies, vision, mission, business plan, and other investment in 2018 to match the current economy and competition and bring them to the Board of Directors for consideration
3. Review the 2018 Company Business Plan (Second half of the year) and bring it to the Board of Directors for consideration
4. Screen and approve of investment in computer data center Phase 2 for INET-IDC3 in order to support more services and bring it to the Board of Director consideration
5. Review and approve of other business given by the Board of Directors

**Prof. Dr. Pairash Thajchayapong**

Chairman of Board of Directors

Internet Thailand Public Company Limited

## Audit Committee Report



### To the Shareholders

The Audit Committee of Internet Thailand Public Company Limited currently consists of members with the qualifications of the Audit Committee of the Stock Exchange Thailand (SET) and Securities and Exchange Commission Thailand (SEC). In addition, all the members are experienced in finance and banking, managing, and law, the members are as follows:

1. Prof. Emeritus Achara Chandrachai, Ph.D.  
Chairman of Audit Committee
2. Mr. Aran Permpiboon  
Audit Committee Member
3. Ms. Narumol Wangsatorntanakun  
Audit Committee Member
4. Ms. Nilobon Tangprasit  
Audit Committee Member

In 2018, the Audit Committee held 10 meetings. The meetings mentioned consists of the directors, external auditors, and internal auditors. The Audit Committee reports the results of the meetings to the Board of Directors in agendas constantly and in 2018, the Audit Committee held a meeting without directors once on

meeting No.10/2018, Thursday 20 December 2018. The meeting was about audit plan to be consistent with risk that may happened with the company and risk management process is perfectly adequate for following.

The important details regarding the operation of the Audit Committee can be summarized as follows:

**1. Auditing Financial Statements** The Audit Committee reviews the financial statement of each quarter and the annual budget. The directors and the external auditor are asked to joined the meeting to questions any concern regarding the accounting policy implemented which in 2018, the Company has revised the accounting policy to fit the current economy status along with important changes throughout the year, the trustworthiness of the financial report, availability of the information, and meeting the standards that is accepted globally and legally before approving the budget.

**2. Auditing the internal control system and internal audit** The Audit Committee have audited and reviewed the internal control system by looking at the internal audit report 2018 and choosing an internal auditor from within the Company to audit the internal control system and follow the results closely. Include improving the issues finished in or on time.

**3. Auditing the Risk Management** The Audit Committee had 2 meetings with the Risk Management Committee to ensure that the Company had set policies and range of the risk management and the level of risk that the Company can accept reasonably and clearly along with insurance policies. The Audit Committee also noticed the directors and employees, so they can implement this risk management policies.

**4. Auditing subsidiary companies** The Audit Committee have audited the transaction of the Company and its subsidiary companies to ensure that the Company is progressing smoothly along with providing complete information follow as requirements of the Securities and Exchange Commission Thailand.

**5. Self-Assessment** The Audit Committee have done a self-assessment on the structure of the committee, training and resources, meetings, activities of the committee, relationship between the internal auditor and the external auditor, and the directors. From the assessment, the committee have done all its job that is listed on the Audit Committee Charter, and shown positive results along with good practices which effectively helps enforces the business.

**6. Consideration of Appointing the 2019 External Auditor** The Audit Committee assigned the finance team to coordinate with an audit company that passes the qualifications of the Securities and Exchange Commission Thailand for the 2019 audit fee, so that it can be proposed to the audit committee for consideration for the 2019 external auditor. The Audit Committee have evaluated the audit companies that were given by looking at their trustworthiness and freedom and appointed C&A Audit Office as the 2019 external auditor and proposed it to the Board of Directors for consideration and approval in the 2019 Shareholders Meeting. In addition more consideration about scope and process of monthly external audit with external auditors by without management vision of companies.



**Prof. Emeritus Achara Chandrachai, Ph.D.**

Chairman of the Audit Committee

Internet Thailand Public Company Limited

## Nomination And Remuneration Committee Report



### To the shareholders

The nomination and remuneration of the Company currently consists of three members, two independent directors and the chairman as follows:

- |                           |                                                          |
|---------------------------|----------------------------------------------------------|
| 1. Mr. Aran Permpiboon    | Chairman of Nomination and Remuneration Committee Member |
| 2. Mr. Sahas Treetipbut   | Nomination and Remuneration Committee Member             |
| 3. Ms. Nilobon Tangprasit | Nomination and Remuneration Committee Member             |

The Board of Directors created the Nomination and Remuneration Committee to support the operation of the Board of Directors in finding people and groups of people to serve as director, board of directors, secretary of other department as well as deciding the returns in place of the director and the board of directors to reinforce the trusts of the shareholders that everyone in position is qualified legally with the knowledge, skills, and capability to work for the best benefits of the Company and the shareholders. In 2018, the Nomination and Remuneration held 4 meetings according to the

meeting regulation set and have reported the results of each meeting to the Board of Directors to follow the corporate governance. The important details are as follows:

1. Find people who are to replace the directors that are retiring or quitting. These people should have these qualifications, knowledge and skills, experience, work history, ethnic and along with a mind set towards the company and benefits the Company's progression and propose it to the shareholders.

2. Determine the compensation for the Board of Directors with the workload, responsibility, progression, and results. The compensation should be enough to show gratitude to the directors who are capable to performs their duty and helps the business headed in the direction it had set to.

3. Review the list of potential directors that are replacing the directors that quit and propose it to the Board of Directors and appoint them. The directors have considered their knowledge, skills, and experience with great care and above all prioritizes the benefit of the Company.

4. Nominate directors for the board of subcommittees to the Board of Director for promotion

5. Determine the compensation for directors to be consistent with performance of directors

The Nomination and Remuneration committee have done their jobs according to the company's governance, so that the nomination and remuneration process is clear and create trusts in the shareholders.

**Mr. Aran Permpiboon**  
Chairman of the Nomination  
and Remuneration Committee Member  
Internet Thailand Public Company Limited

## Risk Management Committee Report



### To the shareholders

Under the Risk Management Organization by running follow as international standard such as Enterprise Risk Management (ERM). The Risk Management Committee currently consists of The Board of Directors and Executive Management with Advisory level. All the members are professional, skilled, and experienced in managing the Company's risks with the benefits in mind. The Risk Management Committee supports and manages the risk to keep it at a reasonable level to comply with the Company's strategy and goal, and also regularly do report direct to the Board of Directors.

In 2018, the Risk Management Committee held 4 meetings which is done according to the regulations and Risk Management policies that improved by the Board of Directors with the qualifications of Risk Management as well as follow risk factors that may have effect to the companies and do progressing report to the Board of Directors for consideration with given suggestions to executive and inform to committee every quarter or when there are important events. In addition to arrange the meeting between the Risk management Committee and Audit Committee held 2 meetings for investigate, follow Risk Management that it can be accepted. In 2018, has important topics as follow:

1. Approve the management plan of risks that may affect the Company business operation, so the Company's operation can proceed successfully according to the Company's objective or proceed successfully according to short and long term goal setting.

2. Follow up on the locating and evaluating risks process and deploying a management system to manage the risks.

3. Support and promote the renovation and improvement of the Risk Management System in the Company, so the Company can manage the significant risks and keep them at a reasonable level.

In 2018, the Company was in the process of getting approval from the Thailand's Private Sector Collective Action Coalition Against Corruption. The Risk Management Committee and the Board of Directors have taken the importance of risks regarding corruption into consideration. Plans have been made to protect the Company from corruption, informing and creating awareness to the employees along with creating ways to report suspicious behaviors, resulting in the Company having an effective comprehensive risks management system which will help enforce the Company's future and longevity.

**Ms. Narumol Wangsatorntanakun**  
Chairman of the Risk Management Committee  
Internet Thailand Public Company Limited

## Ceo Performance Review Committee Report

### To the shareholders

As the Board of Directors promoted Performance Evaluation Directors for the CEO by decide requirement, performance method and follow performance of the CEO every 6 months. Due to 01 January – 16 February 2018, The CEO Performance Review Committee consists of 3 members as follows:

1. Ms. Tanwadee Wongterarit  
CEO Performance Review Committee Member
2. Dr. Kamthon Waithayakul  
CEO Performance Review Committee Member
3. Mr. Sahas Treetipbut  
CEO Performance Review Committee Member

Since Dr. Kamthon Waithayakul CEO Performance Review Committee Member, resigned from being the Company's director of Internet Thailand Public Company Limited which takes effect on 16 February 2018, resulting in his resignation from the CEO Performance Review Committee Member as well.

The Board of Directors came to the conclusion to appoint Dr. Narong Sirilertworakul as the CEO Performance Committee Member taking effect on 14 August 2018.

In 2018, the CEO Performance Committee held 3 meetings and reported the results to the Board of Director according to the corporate governance. The important details are as follows:

1. Consider the performance results of the CEO in 2017 by comparing it to the Company's business plan, goal, and strategy.
2. Consider the rubric to use in evaluating the performance results of the CEO in 2018 that get along with the Company's business plan.
3. Follow result first half of the year of CEO performance as the rules of CEO Performance 2018.



**Ms. Tanwadee Wongterarit**

CEO Performance Review Committee Member  
Internet Thailand Public Company Limited

## Corporate Governance Committee Report



### To the Shareholders

Internet Thailand Public Company Limited Board of Directors values the importance of promoting the Company's operation to follow the corporate governance with good business ethics. The Board of Director assign the Corporate Governance Committee which consists of 3 members are 1 Directors, 1 Independent director and 1 Executive director respectively. The committee proposes an action guideline for the Board of Directors and supervise different regulations and policies that is enforced in the Company along with prolonging the Company's value through showing the responsibilities to the shareholders.

As of 31 December 2018, the Corporate Governance Committee consists of three members as follows:

1. Dr. Narong Sirilertworakul  
Director, Chairman of Corporate Governance Committee Member
2. Ms. Nilobon Tangprasit  
Independent Director, Audit Committee Member  
Nomination and Remuneration Committee Member,  
Corporate Governance Committee Member

### 3. Mrs. Morragot Kulatumyotin

Director, Executive Committee Member,  
Risk Management Committee Member,  
Corporate Governance Committee Member

In 2018, the Corporate Governance Committee have followed the charter and its jurisdiction as assigned by the Board of Directors and held 4 meetings to follow up on the operation according to the corporate governance along with reviewing the anti-corruption policy and other policies to make it suitable and updated and propose the results to the Board of Director.

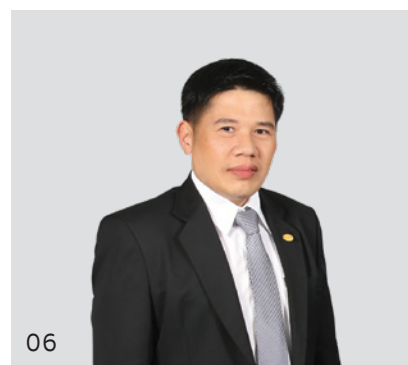
The Corporate Governance Committee promote the following of the corporate governance along with using the information from Corporate Governance Report (CGR) to improve the supervision of the Company's business resulting in the Company receiving an average score of 89% in 2018 which is better than 2017. The Company is confident that a good supervision is significant for the Company's operation to reach complete its objective and benefit the community as well as others involved along with the longevity of the Company.

**Dr. Narong Sirilertworakul**

Chairman of Corporate Governance Committee  
Internet Thailand Public Company Limited

## The Board Of Directors

For the year ended December 31, 2018



01

**Prof. Dr. Pairash Thajchayapong**

Chairman of the Board of Directors  
and Chairman of Executive Committee

---

02

**Dr. Narong Sirilertworakul**

Director, Risk Management Committee Member ,  
Chairman of Corporate Governance Committee  
and CEO Performance Review Committee Member

---

03

**Mr. Morakot Thienmontree**

Director and CEO Performance Review  
Committee Member

---

04

**Ms. Kunlaryanee Kittisadtra**

Director

---

05

**Ms. Tanwadee Wongterarit**

Director and Chairman of CEO Performance  
Review Committee

---

06

**Mr. Aniruth Hiranraks**

Director

---

07

**Prof. Emeritus Achara Chandrachai, Ph.D.**

Independent Director and Chairman  
of Audit Committee

---

08

**Mr. Aran Permpiboon**

Independent Director, Chairman of Nomination and  
Remuneration Committee and Audit Committee Member

---

09

**Ms. Narumol Wangsatorntanakun**

Independent Director, Chairman of Risk Management  
Committee and Audit Committee Member

---

10

**Ms. Nilobon Tangprasit**

Independent Director, Audit Committee Member  
and Nomination and Remuneration Committee Member  
and Corporate Governance Committee Member

---

11

**Mr. Sahas Treetipbut**

Director, Executive Committee Member and  
Nomination and Remuneration Committee Member  
and CEO Performance Review Committee Member

---

12

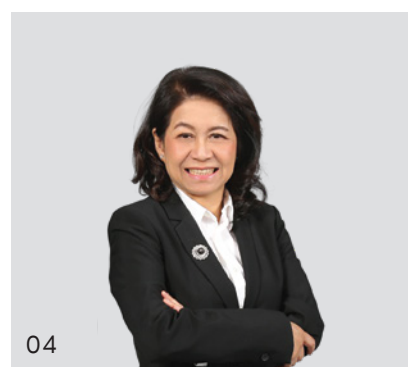
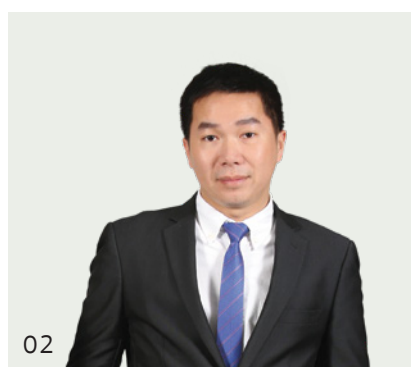
**Mrs. Morragot Kulatumyotin**

Director, Executive Committee Member,  
Risk Management Committee Member and  
Corporate Governance Committee Member

---

## Management

For the year ended December 31, 2018



**01 Mrs. Morragot Kulatumyotin**  
Managing Director

---

**02 Mr. Wanchai Vach-shewadumrong**  
Deputy Managing Director

---

**03 Mr. Piyaret Saelee**  
Senior Vice President

---

**04 Mrs. Varaporn Pintola**  
Senior Vice President

---

## Significant Change And Development 2018

2561

### In February

The Company was approved as a member of the Private Sector Collective Action Coalition Against Corruption

02



the Collective  
Action Coalition: CAC



Asia Pacific Service Provider  
of the year 2018  
HPE

06

### In June

The Company accepted the Asia Pacific Service Provider of the year 2018 Award from Hewlett Packard Enterprise (HPE). This award reflects the Company's achievement as a leading, all-in-one, service provider of the Infrastructure as a Service, the first provider of this kind of service in the Asia Pacific; for the growth in its sales of HPE Cloud Solution from the previous year.

### In September

The Company acquired the PCI Data Security Standard (PCIDSS) for its Cloud service and online payment service.

09



PCI DSS  
Payment Card Industry  
Data Security Standard



### In November

The Company was appointed by Dell EMC Thailand as the first **Cloud Service Provider (CSP)** of Thailand, for the purpose of delivering the all-in-one Cloud Computing Service, in the form of the Infrastructure as a Service (IaaS) and the Platform as a Service (PaaS). This collaboration will greatly improve the performance of large-, small-, and medium-sized business (SMBs). These services provide maximum value to the information technology ecology in the full-ranged of a multi-cloud environment.



**ISO 27018:2014**  
Protection of Personally  
Identifiable Information (PII)  
in Public Cloud

10

### In October

The Company accepted the **NX Asean Cloud Provider of the Year 2018 Award** from Nutanix Thailand Company Limited. This award reflects the Company's leading position as the provider of Cloud service with the highest growth in Asia, whether in term of the number of customers, and the services developed for serving domestic customers with the highest level of security and stability.

Moreover, in the same month, the Company accepted the **Innovative Organization 2018 Award** from the National Innovation Agency (Public Organization), for its participation in the Innovation Capability Promotion Project for the Entrepreneurs operated in the Stock Exchange of Thailand.



**Cloud Service Provider**  
Dell EMC

11

12

2562

### In December

The Company acquired the **ISO 27018:2014 Standard**, the first and only business in Thailand that did so, from the Certification Body (SGS). The Company was the 5th entity in the world that has ever acquired such a standard. This event serves as a guarantee for our customers so they can have the confidence and trust in our customer personal information security. This is because it is an international standard for protecting the personal information that can be used for identification in the Company's Cloud system service.

## Policy And Business Overview



Internet Thailand Public Company Limited (“Company”) is a one-stop service provider of ICT infrastructure for businesses and individuals who wish to use ICT as a tool to enhance competitiveness of their businesses. The Company offers a comprehensive array of services, ranging from full internet access services, internet data center services and supporting equipment for those who seek for efficient and quality services with international standards, and all the way to cloud computing services (cloud solutions provider) to be used as a tool to improve both efficiency and efficacy of businesses.

The Company was established on March 1, 1995 under the name of “Internet Thailand Service Center (ITSC)” that offered internet services for commercial purposes. On May 14, 1996, the Council of Ministers passed a resolution for the incorporation of the Company. Accordingly, the Company was incorporated on May 13, 1997 with the paid-up capital of THB 16 million and a par value of THB 10 per share. Moreover, on October 9, 1997, the Company received approval from Communications Authority of Thailand (at that time) to act as the internet service provider for legal entities or organizations, as well as natural persons, without limitation of time. On August 28, 2001, the Company was converted into a public limited company and increased its registered capital according to the resolution of the Council of Ministers, and was first traded in the Stock Exchange of Thailand on November 14, 2001. In addition, on June 13, 2016, the Company held its first 2016 Extraordinary General Meeting of Shareholders, which passed a resolution to increase the registered capital by THB 262,520,799 from the original registered capital of THB 250,020,799 through the issuance of 265,520,799 new ordinary shares. As of present, the Company has a registered capital of THB 512,541,598 and paid-up capital of THB 500,041,575, with a total of

500,041,575 shares at the par value of THB 1 per share.

On April 21, 2017, the Company held its first 2017 Annual General Meeting of Shareholders, which passed a resolution to decrease the Company’s registered capital by THB 12,500,023 from the original registered capital of THB 512,541,598 to THB 500,041,575 through the cancellation of 12,500,023 unissued shares at the par value of THB 1 per share. The Company’s shareholding structure is as follows:

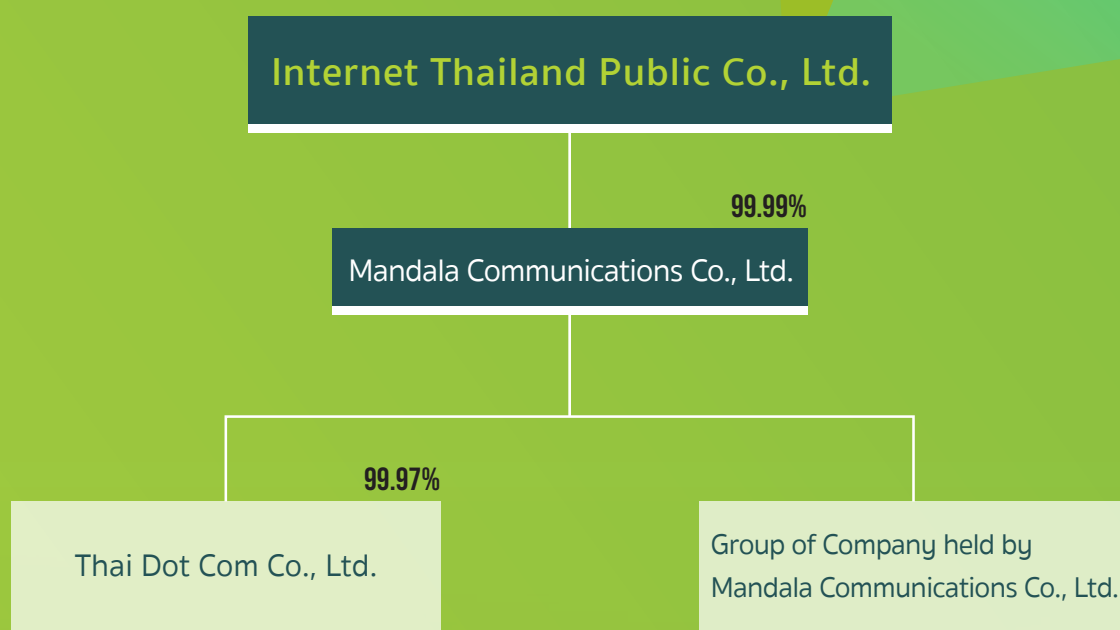
- Employees and individual investors held 51% of shares.
- National Science and Technology Development Agency held 17% of shares.
- TOT Public Company Limited (“TOT”) held 16% of shares.
- CAT Telecom Public Company Limited (“CAT”) held 16% of shares.

The Company engages in the businesses of providing ICT infrastructure services, which can be classified into three major groups, as follows:

1. Cloud services
2. Internet access services
3. Co-location services

## Structure Of Business

as of 31 December 2018



## Type Of Business



### Characteristics of the Company's products and services

The Company is an all-in-one service provider of ICT infrastructure for businesses and individuals who want to use ICT as an instrument that strengthens their competitive edge in business. The Company's range of services includes Cloud Solution, Platform Service, network connectivity service, INET Internet Data Center (INET-IDC), as well as any and all related equipment for those who want to enjoy highly efficient services with international standards.



#### 1) Cloud Solutions

Cloud services are services that incorporate the use of computer resources and internet networks under security standards that comply with ISO/IEC 27001 and ISO/IEC 20000. Cloud services can be classified into three major categories, as follows:

- **Infrastructure as a Service (IaaS)**  
is a service that provides IT infrastructure, such as server and storage, which enables users to save IT-related costs and efficiently manage their revenues to correspond to their expenses.
- **Platform as a Service (PaaS)**  
is a platform-based service where users can run applications on the system without having to invest in hardware and software.
- **Software as a Service (SaaS)**  
is an application-based service, such as Email on Cloud and ERP on Cloud.

The Company provides Cloud Solutions in the form of the Public Cloud for Enterprise for over 7 years. The Company acquired the certificate for its security standard under the ISO/IEC 27001:2013 Standard, as well as the certificate for its personal data security under the ISO/IEC 27018:2014 Standard, the first one in Thailand that has ever acquired such certifications for the Company's INET Cloud service and the INET-IDC service, which are located at and provided from Thai Summit Tower, Bangkok Thai Tower, and another facility at Kaeng Khoi District of Saraburi Province.

Moreover, the Company acquired the certificate of ISO/IEC 27001:2013 Standard for its Cloud Solutions and the certificate of ISO 20000-1:2011 for its information management service and Cloud Solutions, which are located at and provided from Thai Summit Tower, Bangkok Thai Tower, and another facility at Kaeng Khoi District of Saraburi Province. These certificates certify the quality and standard of the Company's Cloud Solution, and ensure that our customers will only receive good services of high quality. The Company also acquired the certificate from the Cloud Security Alliance Security, Trust & Assurance Registry (CSA-STAR), the first one ever in Thailand who acquired such a certificate. CSA-STAR is an information security standard used specifically for Cloud Solutions. It is another evidence of the Company's readiness and capability to provide its services. There are many large organizations that trust and use the Company's services, and many more potential customers are interested in using the Company's services. The Company also gives an opportunity to any organizations that interest in using its services to a free trial.

In order to ensure that the Company's Cloud Solutions will be able to answer a wider range of customers' demands, the Company includes various new platforms to its Cloud Solutions, such as, VMware, Microsoft Azure, OpenStack platform, Acropolis, etc. The Company also implemented the Hyper Converge technology to limitlessly improve the flexibility of the system resource management, to reduce the customers' IT-related workload, and so the Company will be able to allocate more priority to IT development that better corresponds with the customers' businesses.

Meanwhile, the Company also developed new Cloud Solutions and expands the range of services available to the customers, such as, Infrastructure for Big Data, Infrastructure for AI and Blockchain, Chatbot as a Service, and Document management as a Service, which reduces the use of paper and systemically increases the management speed. The Company also acquired the certificate for the ISO27799:2016 Standard, a standard for the information security management, which further improves the confidence of customers from the health service sector, whose focus specifically emphasizes the safety and security of health-related information.

Moreover, the Company acquired the certificate for PCIDSS Standard, under the scope of PCI Cloud IaaS; and the certificate for its Online Payment service, which improves the customers' confidence in the Company's financial transaction service and enhances the standard of the financial transaction service security. This service is part of the solutions provided by the Company to its customers, who engage electronic transactions in Asia, so they may use an inexpensive, faster, up-to-date, and secure PCI Cloud IaaS from Thailand's service provider.

Also, the Company acquired the privilege for investment in Cloud Solutions from the Board of Investment of Thailand (BOI). The privilege includes corporate income tax exemption for the revenue generated from Cloud Solutions, for a period of 8 years.



## 2) Internet Access Service

The Company also serves as an internet service provider, who provides internet connectivity of various speeds to businesses. The Company's servicing area covers every province in the Country, thus its users may access the internet network from anywhere in the country. The Internet Access Service allows users to connect to the internet via the broadband internet network, the high-speed MPLS network (Multiprotocol Label Switching), and the highly flexible SD Wan, at reasonable prices. The Company manages the bandwidth appropriately with the customers' demands, where they may assess the connectivity and usage status in real-time, 24-7, from our technical consultants. The Company provides a high quality of service, with the Service Level Agreement (SLA) Uptime of 99.90 percents.

Moreover, in order to further improve its services, the Company implemented the Software-Defined Network to help automatically manage a network, which serves as an important component of the Company's infrastructure. Such an automated operation greatly reduces the human-related error and, in turn, makes the Company's services more recognizable and preferable by many large – foreign business organizations.



### 3) Co-Location Services

INET-Internet Data Center (INET-IDC) serves as a central hub of services for any government organizations or business organizations that want to present the information of their organizations via the Internet/Intranet, whether through the Public Network or the Private Network. The Company's Co-Location Services are, including.

- **Co-Location** : a server space/hardware for rent, for an organization who wants the security and the stability by placing their server in the spaced/hardware provided for rent by the Company.
- **Business Continuity Planning / Disaster Recovery Center** : a data backup and recovery center serves for the purpose of efficient and secure management of the database system. The Company provides a data backup/recovery facility, equipped with internet connection and necessary equipment, with employees that have been trained to cope with every potential case of emergency, such as, flood, political crisis, etc.

The Company's INET-IDCs are in 3 locations, namely, at the Bangkok Thai Tower (INET-IDC1), the Thai Summit Tower (INET-IDC2), and at another facility at Kaeng Khoi District of Saraburi Province (INET-IDC3). Moreover, these 3 facilities were designed to be able to connect with each other with high speed – highly stable networks. These 3 facilities are equipped with the international standardized security systems and supplementary service facilities at 24-7. The 3 INET-IDCs are connected to each other via multiple channels, in a Full Redundancy setup, using 10-Gbps Dark Fiber that runs along 4 Fiber Routes. This means that in an emergency where a fiber route is left inoperable, the remaining – reserved fiber routes are always ready to serve as backup. INET-IDCs are provided to the leading organizations of this country, whether the organizations that trade securities via the internet, the websites that have massive traffic, as well as foreign customers who want to distribute their information to Thai users. These 3 INET-IDCs are designed and constructed with the underlying ideas that are based on the international standards, and emphasized the matters of the equipment's worthiness, safety, and security and the matters of human and environment, for example,

struction of the substation, for the purpose of ensuring the stability of the electricity system.

Also, the Company acquired the certificate for the Up Time Tier III Design which is evidence that the Company's design of its INET-IDCs is in accordance with the international standards.

### The Company's Operator License

The Company has already been given permission from the National Broadcasting and Telecommunications Commission (NBTC) to hold a type-1 license for Internet service provider, which is commonly given to an Internet service provider without its own network. The license is effective from July 7, 2014 to July 6, 2019, and can be renewed for five years at a time.

The Company has been being allowed from The National Broadcasting and Telecommunication Commission (NBTC) by received the license for a type-1 of Communications business and on October 10, 2018 The National Broadcasting and Telecommunication Commission (NBTC) authorized Internet Thailand Public Company Limited. to increase Data Center under a type-1 of Communications business license of Internet Thailand Public Company Limited. by the license conditions as above that increase to be addendum A, addendum C, addendum G, addendum H, addendum J as attachment. Effective date of license is on March 31, 2015 and will be done on March 30, 2020 which per renewal of license for 5 years.

The company has been being allowed from Ministry of Finance by received the license for Digital Payment business license – Payment Facilitator which the license effective on September 14, 2017 onward.

### The Operator License of Mandala Communication Company Limited

Mandala Communication Company Limited is an affiliate of Internet Thailand Public Company Limited (the "Company") and has been given permission from the National Broadcasting and Telecommunications Commission (NBTC) to hold a type-1 license for Internet service provider, which is commonly given to an Internet service provider without its own network. The license is effective from February 16, 2006 to February 15, 2019, and can be renewed for five years at a time.

# Overview Of Revenue Structure

## Overview of Revenue Structure (Consolidated)

| Details of Revenue                          | Consolidated Financial Statements <sup>1</sup> |       | Consolidated Financial Statements |       | Consolidated Financial Statements |       |
|---------------------------------------------|------------------------------------------------|-------|-----------------------------------|-------|-----------------------------------|-------|
|                                             | 2018                                           |       | 2017                              |       | 2016                              |       |
|                                             | Million THB                                    | %     | Million THB                       | %     | Million THB                       | %     |
| Cloud services                              | 843.17                                         | 50.4  | 480.84                            | 31.2  | 429.59                            | 42.9  |
| Internet access services                    | 333.03                                         | 19.9  | 212.78                            | 13.8  | 152.65                            | 15.2  |
| Co-location services                        | 208.81                                         | 12.5  | 185.28                            | 12.0  | 146.03                            | 14.6  |
| EDC network pool services                   | 39.86                                          | 2.4   | 34.90                             | 2.3   | 27.82                             | 2.8   |
| Revenue from other services <sup>2</sup>    | 41.14                                          | 2.5   | 74.65                             | 4.8   | 101.42                            | 10.1  |
| Total operating revenue                     | 1,466.01                                       | 87.6  | 988.45                            | 64.1  | 857.51                            | 85.6  |
| Other Income <sup>3</sup>                   | 206.80                                         | 12.4  | 553.04                            | 35.9  | 143.85                            | 14.4  |
| Total Revenue                               | 1,672.81                                       | 100.0 | 1,541.49                          | 100.0 | 1,001.36                          | 100.0 |
| Share of profits of associates <sup>4</sup> | -0.67                                          | 0.0   | 4.02                              | 0.3   | 19.32                             | 1.9   |

### Remark :

- The consolidated financial statements include separate financial statements of the Company and of its subsidiaries, which include:
  - Mandala Communication Company Limited
  - Thai Dot Com Company Limited
  - Digital Healthcare Solutions Company Limited
  - Sawasdee Cloud Dot Com Company Limited
  - Voxy dot AI Company Limited
- Revenue from other services include software services, manage services, and sales of computer equipment or other related equipment
- Other income comprises of gains on classification of investment, gains on sales of available-for-sale securities, gains on sales of investment in associates, interest income, and other income.
- In 2018, the Company recognized its interests in profits of associates and joint ventures :

| Company                                 | Proportion | Relations          |
|-----------------------------------------|------------|--------------------|
| Avilon Innovation Company Limited       | 49.99      | Joint Venture      |
| Managed AI Solution Company Limited     | 49.99      | Joint Venture      |
| Pacheti Company Limited                 | 49.99      | Joint Venture      |
| Data Next Company Limited               | 49.99      | Joint Venture      |
| Agrinno Tech & Services Company Limited | 49.99      | Joint Venture      |
| Thai Dot Com Payment Company Limited    | 35.99      | Associated company |
| D Solution Dot Com Company Limited      | 29.97      | Associated company |
| Open Land Scene Company Limited         | 44.99      | Associated company |
| One Email Company Limited               | 29.99      | Associated company |
| Nexpie Company Limited                  | 44.99      | Associated company |
| I Recruit Company Limited               | 30.00      | Associated company |
| One Authen Company Limited              | 44.99      | Associated company |
| One Centric Company Limited             | 44.99      | Associated company |
| Service One Solution Company Limited    | 39.99      | Associated company |
| One DC Company Limited                  | 18.99      | Associated company |
| INET Managed Services Company Limited   | 30.00      | Associated company |
| Thai Identities Company Limited         | 44.99      | Associated company |
| Intelligist Company Limited             | 34.99      | Associated company |
| Talk to Me Company Limited              | 28.50      | Associated company |
| One Geo Survey Company Limited          | 30.00      | Associated company |
| Inext Broadband Company Limited         | 24.99      | Associated company |
| Atcetera Corporation Company Limited    | 29.99      | Associated company |
| Onespace Corporation Company Limited    | 44.99      | Associated company |
| One Electronic Billing Company Limited  | 39.99      | Associated company |

## The Market And Competition

### Marketing of the Company's significant products and services

In 2012, the Company redirected its organization and changed its business strategy, from focusing on providing internet service to providing Infrastructure as a Service (IaaS) as an important ICT tool which Thai businesses can use to improve their competitive capability and the efficiency of their cost management, and to prepare themselves so they may confidently progress into the Digital Economy. The Company started from providing Cloud Solutions in the form of the IaaS, with the international standard and a high level of security of the services provided from locations in Thailand. IaaS became the Company's main services that it was determined to present as a new option to many organizations. Nowadays, the Company becomes the leading service provider of Cloud Solutions.

In order to improve the confidence in its services the Company presented those businesses and organizations interested in using the services with a free trial, an initiative which received quite a warm welcome from the customers. As a result, new customers always come in and tryout the Company's services while the Company also provides additional services to its original customers. The Company's business direction is corresponding with the usage direction of Cloud Solutions, which also grow quickly. World leading companies in information technology research and analysis forecasted that IaaS will grow at 28 percents on average per year between 2014 and 2018.

The Company analyzed the environmental factors and the competition-related factors which influence the Company's internal and external operation; and specified its core business strategy accordingly, in order to cope with the competitive environment which evolves rapidly and to achieve the Company's business goals efficiently.

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### Strategies used as the business guideline for achieving the Company's goals

1. Emphasizing on being a Trusted Cloud Provider of high quality and international standard in Thailand.
2. Emphasizing on providing Cloud Solutions to the enterprise customers who want to use IT services to improve their competitive capability, such as, financial customer, retailer, SMEs, etc.
3. Emphasizing on providing the knowledge and understanding about Cloud Solutions to the students and those who are interested in the novel innovation.
4. Emphasizing on creating the new platform to cope with the ever-increasing demands of the customers who want to reduce the cost of an in-house IT management, such as, the collaboration services, Data Analytical, IoT, etc.
5. Emphasizing on providing services that match customers' operations, for example, various form of cloud platform, VMware, Microsoft Azure, OpenStack, acropolis, storage service such as Object Storage; allowing customers to tryout the new technologies, such as, Container, Big Data & Analytic, IoT, Artificial Intelligence, as well as providing API connection that is easy to use, etc.

### Characteristics of customers and target groups

The Company's customers are, including, government and private organizations. The Company focuses on those customers who present the opportunity to expand its Cloud Solutions, as well as many other supplementary services, and customers who want to use highly agile services to do business with their customers.

1. Corporate customers who want to reduce their cost IT infrastructure, to improve their efficiency and to implement new innovations in their organization, for the purpose of making their organizations more agile and nimble in providing standardized services.
2. Any organizations that want to appropriately manage their cost in a manner that corresponds to their revenue, and to use Cloud Solutions with the focus on highly reliable, stable, agile, SLA-certified services.
3. Small and Medium-sized Business customers who want to use the IT infrastructure, and/or the Software as a Service for the benefits of the increased agility, innovation, and the Time-to-Market.

### Distribution and distribution channels

which focuses on presenting its service specifically for each target group of customers, in order to make sure that the Company's products and services will be able to help customers to do their business efficiently. The Company distributes its products and services using the salesperson of the Company, the Company's website, other websites such as Thaidotcom Marketplace, as well as becoming an ally with other companies for providing Cloud Solutions, for the purpose of expanding its customer base and range of services, with the main focus on the private sector and those customers who are interested in the innovation.

### The Competition

The ever-changing economy and the consumers' demands continuously influence the information and community technology industry. As consumers expect swiftness with their communication experience, the formats used for providing ICT services had to adapt accordingly. Such an adjustment was required for whether the entrepreneurs of the Social Media for Business (SMB), information technology service providers, as well as the corporate customers and individual customers who purchase these products and services. Such a change leads to the trending demand for responsive communication services or communication services provided through multiple channels, as well as the general comfortability of using such services provided to the customers. Moreover, there is an inevitable trend of applying consumer technology to the organization (IT Consumerization). The growth and application of ICT come from the 4 core driving forces, namely, Cloud Computing, AI, Social Business, and Big Data. It can be seen that social media giants start using AI, such as Chatbot, in their services and solutions. For example, Facebook and Line provide Chatbot AI as part of the marketing and promotional tool of their platforms, for the purpose of engaging in the sales promotion or providing information to users in real-time and at all time. Therefore, AI Chatbot is the true answer for the demand for the 24/7 customer service. Moreover, AI Chatbot also provides a gigantic amount of data, hence, Big Data Technology will be required as a tool for engaging the Data Analytic, whether for creating a strategy for penetrating into the customers or users of social media or online media in the future.

### The trend of the industry and competition in the future

From the government's digital economy policy that aims to drive sustainable growth of Thai economy (Thailand 4.0), ICT services of Thailand will have a more promising opportunity for growing, whether in term of the Hard Infrastructure and the Soft Infrastructure, as well as many ICT services that correspond with the Company's core businesses, such as, Cloud Solutions, Internet Access, and Co-Location, all of which are important components that support business operation in the digital economy era.

The Company provides Cloud Solutions for over 7 years, and acquires many certificates of standard, such as, the ISO/IEC 27001 Security Standard, the ISO/IEC 20000 Service Standard, etc. Last year, the Company gave higher priority toward personal data collection and storage, as the Company acquired the certificate of the ISO\*IEC 27018:2014 Standard, which will further improve the confidence of both large and medium organization, so they may continuously trust and use the Company's services. Moreover, the Company gives an opportunity to any organizations that want to try to use its services with a free-trial, so they may learn about the services and make an informed decision on using the Company's new innovations provided through its various platforms, as well as in the form of Platform as a Service.

On the other hand, the Internet Access Service and the Specialized Network Connection service, the competition is quite fierce as there are many competitors in this sector, whether small or large. However, a service provider who is also a network provider will have a sharper competitive edge; and it is one of the Company's strategies to provide the Internet Access Service as part of the IT Transformation Solution to its customers.

### The Company's competitive strategies

In order to achieve its goals, the Company lays down its competitive strategies, as follow.

- Market management
- Emphasize the quality of service
- Cost management

### Number of competitors, Size of the Company compare to Competitors, Company status and ability in competition.

In the industry where the Company runs its business, there are 231 companies that have been granted operator licenses from the NBTC and are considered the Company's competitors. (Source: The List of Internet providers with Type-1 License granted by NBTC)

## Risk Factors



The Company realizes that risk management is an important function that supports the Company's business to its strategic goal. This is because the Company is exposed to many risks originated from the changes in the economy, society, politics, finance, innovation, technology, etc. And for this, efficient risk management must be supported by the Company's board of director, executives, and employees of every level; and such support must eventually evolve into the corporate culture of the company. The Company's Board of Director appoints the Risk Management Committee to supervise the company's risk and to support and make sure that the Company's risk management process is maintaining the risk at an appropriate level, effectively and efficiently. The Risk Management Committee is responsible for identifying the risk, evaluating both internal and external risk factors, whether general risk factors or firm-specific risk factors; and specifying an appropriate risk responding and monitoring measure. The aforementioned functions of the Committee are in accordance with the principle of the Enterprise Risk Management, and completely cover every dimension of the risk and every important aspect of the organization. The Company categorizes its risks, as follow.

## Strategic Risks

The Company operates as a respectable service provider of an all-in-one ICT infrastructure. The Company engages in the IT-based innovation business for the purpose of developing the next generation of IT personnel, and provides the consultation service and the network designing and installation service. The Company's services answer the business-related demands of every level of customer and satisfy these customers continuously as it has a solid infrastructure and multiple choices of Cloud Solutions provided through various platforms for customers who want to use a stable, standardized, and flexible service at a reasonable and affordable price. The Company continues to do so even though it faces fiercer competition from other Cloud Service Providers, whether from within or outside of the country, who have some advantage of their sizes and technologies.

However, in order to use the Cloud Solutions, customers must reconfigure their original systems to operate with the Company's Cloud Solutions. Such an operation requires close consultation and support, in order to allow customers to truly understand and be confident in the Company's services. And for this, the Company works closely with its customers by providing consultation, planning, and development services to its customers. Moreover, the Company's Cloud Solutions are certified by various security standards, such as, the ISO/IEC 27001:2013; and the data is stored locally in the country. Therefore, the Company believes that its Cloud Solutions are able to compete against foreign Cloud Service Providers.

Moreover, the Company invests in the Software Defined Infrastructure, in order to use software to control the entire IT infrastructure. Doing so will reduce the change of management error and will improve the stability of the Company's Cloud Solutions, whereas the Company is able to warrant its quality of service with the Service Level Agreement (SLA) Uptime of 99.90%

## Operations Risks

The Company is a service provider of stable Cloud Solutions and Infrastructure as a Service. The stability of its services increases the customers' confidence in re-deploying their operation systems onto our Cloud Solutions safely. The company designs its telecommunication network to be comprised of the primary network and the secondary networks that work as the backup for the important part of the primary network. The Company implements an efficient network monitoring system, in order to manage its network and to create a warning when any force majeure-related incidents had occurred.

The Company routes its communication network through both the primary route and the secondary/backup routes, in order to cope with any potential risks in the future. The Company also trains its employees to be experts with the Software-Defined Network (SDN), in order to reduce the risk of operation redundancy and to turn the system into an automatic system.

Moreover, the Company creates the Security Operation Center (SOC) for the purpose of closely monitoring cyber-attack on the Company's and customers' system, on a 24-7 basis. SOC is created for the purpose of monitoring the system's status and solving any problem immediately, and providing services continuously and uninterruptedly even during the emergency; as well as to prepare the Company with the new technological standard, in order to answer the expanding business and potential risk in the future.

## Compliance Risks

The Company's business involves the telecommunication business, which is currently under the supervision of the National Broadcasting and Telecommunication Commission (NBTC), an independent organization works as a supervisor of the country's telecommunication sector. Any announcement made by, or amendment of any law, rule, and regulation governed by, NBTC will significantly affect the Company's business.

Therefore, the Company focuses on thoroughly studying the related laws and regulations before making any decision, as well as on closely monitoring any change and movement of any related matters, in order to plan its operation, accordingly with the law.

## Financial Risks

The Company's business operation is funded by its internal source of capital, and by both short-term and long-term loan made with financial institutions. Therefore, any fluctuations in the interest rate will somewhat affect the Company's financial cost. However, as most of the Company's loans are long term loans, whereas the Company acquired favorable interest rates (Minimum Loan Rate: MLR) for these long term loans as a good customer, after deducing the previously agreed upon difference. Therefore, the related risk from the interest rate is quite low. The Company also monitors the situation of the interest rate closely. Therefore, if there is any sign of any fluctuations in the interest rate, the Company will use various financial hedging instruments to limit any potential risk thereof.

### Liquidity Risks

During the past 2-3 years, the Company progressed through the phase of business expansion and exploration of the new business opportunity. Therefore, the Company had to arrange and secure some of its capital by borrowing from financial institutions, whether in the form of the short-term loan or the long-term loan. These loans are subjected to the fluctuation of the interest rate. Moreover, in order to expand its business so the Company is ready to answer any demands for its products quickly, cash flow management becomes an important function that the Company's closely monitors. Therefore, if there is any signal of fluctuation in the cash flow, or if there is any significant opportunity to increase its value or reduce its expense, the Company put in place various financial plans and instruments made specifically for managing this risk in a timely fashion.

### Reputation Risks

Even though it is not possible to distinctively translate or quantify the result of the reputation-related risk into the number of financial loss, however, reputation directly influences the public's confidence in the Company. The reputation-related risk may come from the negligence to follow the law, the code of conduct, or the society's expectation, or from the failure to provide a standardized service as per the previous agreement made with partners or customers. The Company emphasizes the importance of maintaining its image and reputation by doing its business in accordance with the good corporate governance, recognizing all the stakeholders, and solving any negative image and reputation (if any) as soon as possible. Moreover, every department is responsible for monitoring any matters that may affect the Company's reputation and report any incidents to the executives.

### Information technology Risks

A swift – ever-changing movement of the information technology directly affect any firms in the business of Cloud Solutions and Infrastructure as a Service. Any change in information technology has the potential to affect the Company's direction. Therefore, the Company must specify its vision and mission in correspondence with the current and future situation. And for this, the Company specifies the Roadmap for its business, prepares its employees to be capable of coping with any changes while performing their tasks efficiently, allowing the Company to achieve its goals.

### The risk of major shareholder, in term of the conflict of interest from doing business that competes against the Company

The Company's major shareholders are CAT Telecom Public Company Limited (CAT) and TOT Public Company Limited (TOT) that operate in the telecommunication service business as the Company. Each major shareholder holds 16% of the Company's paid up capital. Both CAT and TOT appoint their representatives to serve as directors and authorized signatory directors of the Company. In any case, the Company protects against the conflict of interest by setting up the Code of Conduct, especially on the subject of maintaining the Company's confidentiality and internal information, and prohibits the director that is also an interested person on the subject from casting his vote on that subject. Such a prohibition is made as part of the Company's regulation, whereas the Board of Director has already signed and approved such a regulation. All of the members of Board of Director were appointed by the Shareholders' Meeting, and the shareholders were informed about any conflict of interest before such director may accept his appointment, as per the requirement of the Public Company Limited Act.

Moreover, the Company, CAT, and TOT are working together as business allies, in order to serve their customers together and to partly prevent any risk of conflict of interest as well.



## Shareholders

### Company securities

On December 28, 2018 the Company has a registered capital of THB 500,041,575 and paid-up capital of THB 500,041,575, with a total of 500,041,575 shares at the par value of THB 1 per share.

### Shareholders

#### The Number of Shares and the Influence on the Right to Vote from NVDR Shareholders

On December 28, 2018, Thai NVDR Company Limited took 22,618,635 shares of the Company as reference asset to issue the Non-Voting Depository Receipts (NVDR), accounting for 4.52% of the paid-in shares. Thai NVDR is responsible for executing the purchase or sale of those listed company shares whose investors wish to trade through NVDRs. This service is offered to all, irrespective of the number of securities held or the holder's nationality. NVDR holders receive the same full financial benefits as they would receive had they invested directly in shares (i.e. dividends, rights, and warrants) but there are no voting rights for NVDR holders. Thai investors, as well

### Shareholding Structure

The first top 10 shareholders on the closing date of the registration book as of December 28, 2018 are as follows:

| Name                                                 | No. of     | % of         |
|------------------------------------------------------|------------|--------------|
| Rank                                                 | shares     | shareholding |
| 1 National Science and Technology Development Agency | 85,000,000 | 17.00        |
| 2 CAT Telecom Public Company Limited                 | 80,000,000 | 16.00        |
| 3 TOT Public Company Limited                         | 80,000,000 | 16.00        |
| 4 Mr. Boonkiert Eur-sudkich                          | 24,807,900 | 4.96         |
| 5 Thai NVDR Company Limited                          | 22,618,635 | 4.52         |
| 6 Mr. Surachai Prachasititsak                        | 7,700,000  | 1.54         |
| 7 Mrs. Patchara Nitivasin                            | 6,766,500  | 1.35         |
| 8 Mrs. Somjin Phokawanit                             | 4,521,900  | 0.90         |
| 9 Mrs. Phosing Nerngjumnong                          | 4,258,100  | 0.85         |
| 10 Mr. Charoen Sasilaksananukul                      | 4,201,100  | 0.84         |

Source : Major shareholders as of December 28, 2018 prepared by Thailand Securities Depository Co.,Ltd.

## Dividend Policy

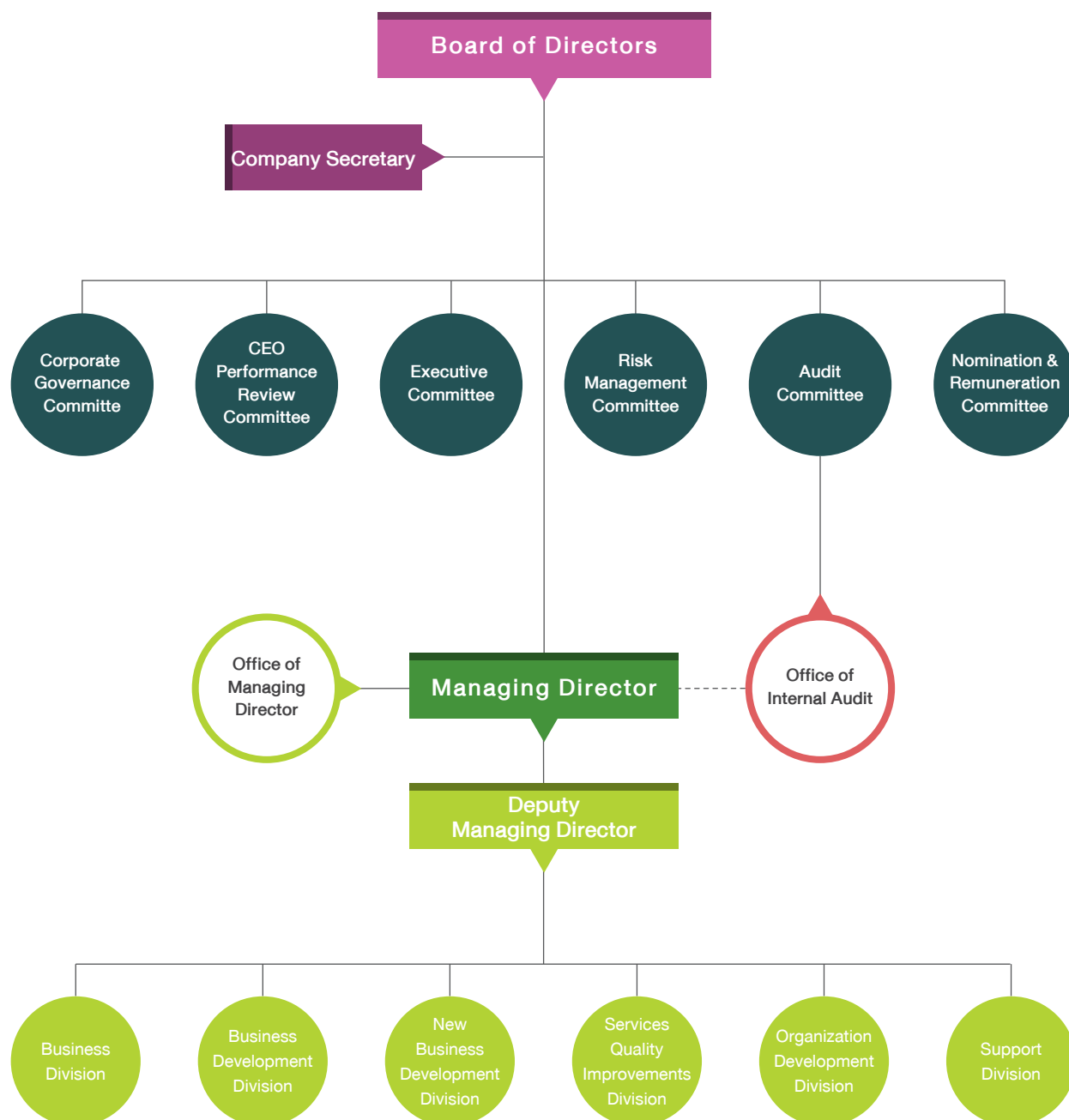
The Company's dividend policy is to pay dividend no less than 30% of profit after tax, if the fund is not required elsewhere and subject to the economic and future project of the Company and its subsidiary and the payment would have no significant effect on the company's normal operation.

In 2018, the dividend payments was approved by the board of directors on February 27, 2018 which is in accordance with the company's dividend policy must be approved at the Annual General Meeting of the Company's shareholders.

### The Company's Dividend Payment Info

|                                  | 2018   | 2017   | 2016   |
|----------------------------------|--------|--------|--------|
| Dividend per share (baht)        | 0.1325 | 0.1259 | 0.0789 |
| Dividend in total (million baht) | 66.24  | 62.94  | 39.45  |
| Dividend per net profit (%)      | 30     | 21     | 50     |

## Management Structure



## Board of Directors

As of December 31, 2017, the Board of Director consisted of 12 members as follows;

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|                                             |                                                                                                                                         |
|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| 1. Prof. Dr. Pairash Thajchayapong          | Chairman of the Board of Directors and Chairman of Executive Committee                                                                  |
| 2. Dr. Narong Sirilertworakul <sup>1</sup>  | Director, Risk Management Committee Member , Chairman of Corporate Governance Committee and CEO Performance Review Committee Member     |
| 3. Mr. Morakot Thienmontree <sup>2</sup>    | Director and CEO Performance Review Committee Member                                                                                    |
| 4. Ms. Kunlaryanee Kittisadtra <sup>3</sup> | Director                                                                                                                                |
| 5. Ms. Tanwadee Wongterarit                 | Director and Chairman of CEO Performance Review Committee                                                                               |
| 6. Mr. Aniruth Hiranraks                    | Director                                                                                                                                |
| 7. Prof. Emeritus Achara Chandrachai, Ph.D. | Independent Director and Chairman of Audit Committee                                                                                    |
| 8. Mr. Aran Permpiboon                      | Independent Director, Chairman of Nomination and Remuneration Committee and Audit Committee Member                                      |
| 9. Ms. Narumol Wangsatorntanakun            | Independent Director, Chairman of Risk Management Committee and Audit Committee Member                                                  |
| 10. Mr. Sahas Treetipbut                    | Director, Executive Committee Member and Nomination and Remuneration Committee Member and CEO Performance Review Committee Member       |
| 11. Ms. Nilobon Tangprasit                  | Independent Director, Audit Committee Member and Nomination and Remuneration Committee Member and Corporate Governance Committee Member |
| 12. Mrs. Morragot Kulatumyotin              | Director, Executive Committee Member, Risk Management Committee Member and Corporate Governance Committee Member                        |

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### Remark :

- 1 Dr. Narong Sirilertworakul was appointed into CEO Performance Review Committee Member, effective on August 14, 2018.
  - 2 Mr. Morakot Thienmontree was appointed into the Board Director Member replace Dr. Kamthon Waithayakul effective on April 23, 2018 and was appointed into CEO Performance Review Committee Member, effective on December 21, 2018
  - 3 Ms. Kunlaryanee Kittisadtra was appointed into the Board Director Member replace Dr. Apiruck Preechayasomboon effective on August 14, 2018
- 

The number of committee members is in accordance with the articles of association, which state that the number must be no less than 11 and no more than 15. Half of them must have a permanent residence in Thailand and meet the requirements as stated by the 1992 Public Company Limited Act and the Notification of the Capital Market Supervisory Board. No. TorChor. 28/2551 concerning application for and approval of offer for sale of newly issued shares.

## Authorized Directors

“Either The number of committee members is in accordance with the articles of association, which state that the number must be no less than 11 and no more than 15. Half of them must have a permanent residence in Thailand and meet the requirements as stated by the 1992 Public Company Limited Act and the Notification of the Capital Market Supervisory Board. No. TorChor. 28/2551 concerning application for and approval of offer for sale of newly issued shares. one of Prof. Dr. Pairash Thajchayapong or 2. Dr. Narong Sirilertworakul jointly with either one of 12.Mrs. Morragot Kulatumyotin, Ms. Tanwadee Wongterarit, Mr.Aniruth Hiranraks are authorized to sign on behalf of the Company with the Company’s seal affixed” or “Either one of Mrs. Morragot Kulatumyotin or Ms. Tanwadee Wongterarit or Mr.Aniruth Hiranraks are authorized to sign on behalf of the Company with the Company’s seal affixed”.

### Authority and duties of the Board of Directors

The Board of Directors has the authority and duty to ensure that the Company conforms to the objectives, articles of association and resolutions of the Shareholders' Meeting including the following duties:

1. Set the Company's business policies.
2. Approve the Company's business plans.
3. Set out the Company's investment and funding plans.
4. Control and ensure the business operations comply with the Company's business plans.
5. Manage and govern the Company's operations to achieve the highest benefit and comply with the Company's articles of association and the resolutions of the Shareholders' Meeting.
6. Assign one or more of the Company's directors or other persons to execute any task on behalf of the Board of Directors.
7. Any director not to operate any business which is similar to or competes with the Company, nor to become a partner in any ordinary partnership or an unlimited responsibility partner in any limited partnership or a director in any private company or other companies that operate a similar type of business and compete with the Company, whether for self-benefit or for the benefit of the others, provided that a notification thereof has been made to the Shareholders before the appointment of any such director.
8. Any director to instantly inform the Company if he has any interest, either directly or indirectly, in the contracts signed on behalf of the Company or holds an increased or decreased amount of shares or debentures in the Company or subsidiaries of the Company.

### Except the following, which has to be approved from the resolution of the Shareholders' Meeting:

1. Issues prescribed by law have to be approved by the resolution of the Shareholders' Meeting.
2. Issue of related-party transactions with the value of item needed to be approved from the resolution of the Shareholders' Meeting according to the regulation or promulgation of the Stock Exchange of Thailand about related-party transactions of listed companies.
3. Issue of buying or selling significant assets with the value needed to be approved from the resolution of the Shareholders' Meeting according to the regulation or promulgation of the Stock Exchange of Thailand about acquisition and disposal of assets of listed companies.

The Company made a review of duties of the board of directors in order to harmonize with the good corporate governance policy.

### The Executive Committee

In the meeting of the Board of Directors of the Internet Thailand Public Company Limited held on December 29, 2008, the appointment of Executive Committee of the Internet Thailand Public Company Limited to perform the duties to support work performance of the Company's Board of Directors in establishment of policies or strategies, including supervision of administration, management and business operation policies.

As of December 31, 2018, the Executive Committee consisted of 4 members as follows;

- 
1. Prof. Dr. Pairash Thajchayapong  
Chairman of Executive Committee
  2. Mr. Sahas Treetipbut  
Executive Committee Member
  3. Mrs. Morragot Kulatumyotin  
Executive Committee Member and Secretary
- 

### Authority and duties of the Executive Committee

1. Write business strategy, policy, business plan, and budget of the Company and propose them for approval from the director board.
2. Manage the Company's operation and activity to achieve the Company's goals and objectives.
3. Manipulate and monitor the Company's performance and financial status, including those of the associated company and subsidiary, and give a report to the Company's director board in each monthly meeting.
4. Seek and consider opportunities to invest in new businesses.
5. Verify and approve activities relating to investment, purchase, procurement, sale, human resources management, finance and management, and general administration, as well as other activities of the Company, with a budget of no more than 50 million baht.
6. Consider and provide comments on any proposal that must be considered by the Company's board of directors, except for any activity that has been assigned to another subcommittee.
7. Approved to procure the supplies according to the regulations of the Internet Thailand Public Company Limited on the provision of parcels in 2002 in projects that have been considered Approved by the Board of Directors Within the budget approved

The Executive Committee will be in a post for 3 years similar to the term of the Company's directors.

## The Audit Committee

In the meeting of the Board of Directors of the Internet Thailand Public Company Limited held on September 14, 2001, the appointment of Audit Committee has the duty to encourage operational efficiency and increase the organization's value to give effect to increase confidence and trust in the Company's financial statements and reports, improve the function and process of internal and external audits and improve the efficiency of communication between the internal Audit Committee and the auditor.

As of December 31, 2018, the Audit Committee consisted of 4 members. At least one member of the Audit Committee has understanding or experience of accounting and finance as follows:

- 
1. Prof. Emeritus Achara Chandrachai<sup>1</sup>  
Ph.D. Chairman of Audit Committee
  2. Mr. Aran Permpiboon  
Audit Committee Member
  3. Ms. Narumol Wongsatorntanakul  
Audit Committee Member
  4. Ms. Nilobon Tangprasit  
Audit Committee Member
- 

### Remarks:

1 Prof. Emeritus Achara Chandrachai, Ph.D. was appointed as a Chairman of Audit Committee who has financial background and experiencing in Financial Statement revision.

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## Authority and duties of the Audit Committee

1. To review and ensure that the Company has correct and sufficient Financial reporting by coordinating with the external auditor and executives in charge to prepare the Company's financial report both quarterly and annually.

2. To review and ensure that the Company has an appropriate and efficient internal control and internal audit system, to consider the independence of the internal audit, and to approve an appointment, relocation or dismissal of the chief of the internal audit or the head of any other unit in charge of an Internal audit.

3. To review and ensure that the Company is in compliance with the securities and exchange laws, the regulations of the Stock Exchange of Thailand and the laws relevant to the Company's businesses.

4. To consider, select and nominate auditor(s) of the Company and to suggest auditors' remunerations to the Board of Directors of the Company for nominating to shareholders by considering the independence, reliability, sufficiency of resource quality and quantity of cases managed by the accounting firm, including experience of the staff assigned to audit the Company. The Audit Committee should also meet with the auditor without the participation of the management team at least once a year.

5. To review and ensure that the Company complies with the laws on securities and exchange, regulations of The Stock Exchange of Thailand or other legislations relevant to the business operation of the Company.

6. To prepare, and to disclose in the Company's annual report an audit committee's report which must be signed by the audit committee's chairman and consists of at least the following information:

- 1) an opinion on the accuracy, the completeness and the creditability of the Company's financial report
- 2) an opinion on the adequacy of the Company's internal control system.
- 3) an opinion on the compliance with the securities and exchange laws, the regulations of the Stock Exchange of Thailand, or the laws relevant to the Company's business.

4) an opinion on the suitability of the external auditor (s).

5) an opinion on the transactions that may lead to a conflict of interests.

6) number of the Audit Committee's meetings, and the meeting attendance by each member.

7) an opinion or overview comment of the Audit Committee derived from their performance of duties under the scope of the Audit Committee Charter.

8) other transactions which, according to the Audit Committee's opinion, should be known to the shareholders and general investors, and are in the scope of the duties and responsibilities assigned by the Board of Directors.

7. To seek the advice of an independent, third party consultant where necessary at the expense of the Company.

8. To review the Audit Committee Charter and propose to the Board of Directors for consideration and approval if changes are needed.

9. To perform any other duties as may be assigned by the Board of Directors with the consent of Audit Committee.

## The Nomination and Remuneration Committee

In the meeting of the Board of Directors of the Internet Thailand Public Company Limited held on April 30, 2006, the appointment of Nomination and Remuneration Committee has the duty to consider selecting appropriate person for the positions of the Audit Committee Member, the Nomination and Remuneration Committee Member and others to govern management and internal control system including establishing criteria for remuneration to the Board of Directors, other directors, and CEO.

As of December 31, 2018, the Nomination and Remuneration Committee consisted of 3 members as follows:

- 
1. Mr. Aran Permpiboon  
Chairman of Nomination and Remuneration Committee
  2. Mr. Sahas Treetipbut  
Nomination and Remuneration Committee Member
  3. Ms. Nilobon Tangprasit  
Nomination and Remuneration Committee Member
- 

### Authority and duties of the Nomination and Remuneration Committee

1. Propose the guideline, procedure and criteria on the remuneration payment to the Board of Directors and other Committees appointed by the Board of Directors, including the Managing Director which are fair and reasonable and present the details to the Shareholder's Meeting and/or the Board of Director's Meeting for consideration.
2. Propose remuneration policy for Management Incentive that harmonized with the company's outcome and Management's performance to Board Meeting for consideration.
3. Consider selecting appropriate persons who shall be appointed as the Company's Director, Independent Director, Nomination and Remuneration Committee Member or other Committee which the Board of Director agrees upon and proposes to Board Meeting for consideration.
4. Outline the procedure and criteria on selection and remuneration payment for the persons or Committee (referred in no. 3) which are fair and reasonable.

## The Risk Management Committee

In the meeting of the Board of Directors of the Internet Thailand Public Company Limited held on June 25, 2007, the appointment of Risk Management Committee for prescribing the policy framework, guideline, and recommendation to the Board of Directors for supervising risks that have adverse effect on the Company either internal or external factors to leaving the remaining risks to suitable and acceptable level.

As of December 31, 2018 the Risk Management Committee consisted of 3 members:

- 
1. Ms. Narumol Wangsatorntanakun  
Chairman of Risk Management Committee
  2. Dr. Narong Sirilertworakul  
Risk Management Committee Member
  3. Mrs. Morragot Kulatumyotin  
Risk Management Committee Member
- 

### Authority and duties of the Risk Management Committee

1. Consider risk management policy and framework of Internet Thailand Public Company Limited, and write a report to the board of directors.
2. Follow-up with development of risk management framework.
3. Follow-up identification process and risk evaluation.
4. Evaluate and approve the risk management plan.
5. Report to the Board of Directors about risks, and management of risks regularly. In case there is a matter having an effect on the Company materially, the Committee must report to the Board of Directors for consideration urgently.
6. Communicate and cooperate with the Audit Committee in examining important risk-related matters
7. Nominate candidates for the subcommittee for risk management and encourage them to work in harmony with the Risk Management Committee.
8. Review the Risk Management Committee Charter as necessary
9. Perform any acts assigned by the Board of Directors.

## The CEO Performance Review Committee

In the meeting of the Board of Directors of the Internet Thailand Public Company Limited held on September 21, 2009, the Board of Directors passed the resolution to approve the appointment of CEO Performance Review Committee for imposing policies and processes for the review of the performance of the CEO in every 6 months.

As of December 31, 2018 the CEO Performance Review Committee consisted of 2 members as follows:

- 
1. Ms. Tanwadee Wongterarit  
Chairman of CEO Performance Review  
Committee Member
  2. Dr. Narong Sirilertworakul<sup>1</sup>  
CEO Performance Review Committee Member
  3. Mr. Sahas Treetipbut  
CEO Performance Review Committee Member
  4. Mr. Morakot Thienmontree<sup>2</sup>  
CEO Performance Review Committee Member
- 

### Remark :

1. Dr. Narong Sirilertworakul was appointed into CEO Performance Review Committee Member, effective on August 14, 2018.
  2. Mr. Morakot Thienmontree was appointed into CEO Performance Review Committee Member, effective on December 21, 2018
- 

## Authority and duties of the CEO Performance Review Committee

1. To impose policies and processes for the review of the performance of the CEO and recommend to the Board of Directors for consideration.
2. To inform policies and processes approved by the Board of Directors to CEO.
3. To conduct the CEO evaluation review every six months and report to the Board of Directors on the results of the evaluation review.
4. To inform the results of the CEO evaluation review approved by the Board of Directors to CEO.

## Corporate Governance Committee

The Board of Directors of Internet Thailand Public Company Limited at the Meeting held on 11 August 2016 resolved to appoint Corporate Governance Committee to oversee the compliance with policies, rules and regulations effective on the Company, as well as to assist generating sustainable business value which indicates the responsibility to the Company's Shareholders and Stakeholders.

As of December 31, 2018 the Corporate Governance Committee consisted of 3 members as follows:

- 
1. Dr. Narong Sirilertworakul  
Chairman of Corporate Governance Committee
  2. Ms. Nilobon Tangprasit  
Corporate Governance Committee Member
  3. Mrs. Morragot Kulatumyotin  
Corporate Governance Committee Member
- 

## Authority and duties of the Corporate Governance Committee

1. Set policies and practices of corporate governance, including other relevant policies under the law, rules and regulations of regulatory authorities such as the Stock Exchange of Thailand, the Securities and Exchange Commission, and related agencies, as well as guidelines for good corporate governance in accordance with the international standards, to propose to the Board of Directors for approval.
2. Monitor, support, and advise the directors and executives of the Company on the duties and responsibilities in compliance with the good corporate governance policy, including arrange activities to educate staff and set a manual to use in communicating.
3. Review and update policies and practices of corporate governance, other relevant policies, code of ethics, and business ethics as necessary and appropriate in order to conform to the international standard, laws, rules and regulations, as well as the Company's business.
4. Prepare the annual report regarding the good corporate governance and present to the Board of Directors for comments and suggestions.
5. Appoint working committees or hire advisors/specialists as necessary. The Company shall be responsible for all cost incurred.
6. Perform any other duties assigned by the Board of Directors.

## Independent Directors

A director who acts as an Independent Director has the responsibility of preventing a conflict of interest between the listed company and the Executives or the major shareholders or other companies which has the Executives, major shareholders or other companies which has the same group of the Executives or major shareholders and are independent from the Company's major shareholders and the group of major shareholders including protect fairly every shareholder's benefit. Besides, the Company followed the criteria of the Securities and Exchange Commission Thailand that the number of Independent Directors must be at least one third of the total number of directors and not less than 3 persons.

As of December 31, 2018 there were 4 Independent Directors as follows:

1. Prof. Emeritus Achara Chandrachai  
Ph.D. Independent Director
2. Mr. Aran Pempiboon  
Independent Director
3. Ms. Narumol Wongsatorntanakul  
Independent Director
4. Ms. Nilobon Tangprasit  
Independent Director

## Attendance of the Board of Directors' Meeting for the year 2018

The Board of Directors fixes the date to hold the Meeting in advance, and hold extraordinary meeting as necessary as well as prescribing the agenda of the meeting in advance. There is an agenda for following up with operation results regularly. The Chairman of the Board of Directors, Managing Director and Senior Executive Vice President, jointly make selection of the agenda of the Board of Directors' Meeting so that important agenda are raised in the meeting. Moreover, each director is free to propose the matters to be added to the agenda of the meeting. Secretary to the Board of Directors makes invitation letters to the Meeting accompanied with agenda and supporting documents 7 days in advance of the Meeting, to allow adequate time for the Board of Directors to study the data well before participating in the Meeting.

In each of the Board of Directors Meetings, the Chairman allocates sufficient time in arranging Minutes of Meeting to be taken in writing, and maintaining Minutes of Meeting certified by the Chairman, ready for inspection by the directors of the Company or related person in case they may wish to do so.

Details of the meeting of the Board of Directors in 2018 are as follows.

| Board of directors                        | Number of meetings attended / Number of meetings held |                               |                           |                                               |                                     |                                            |                                        |                                                                        |
|-------------------------------------------|-------------------------------------------------------|-------------------------------|---------------------------|-----------------------------------------------|-------------------------------------|--------------------------------------------|----------------------------------------|------------------------------------------------------------------------|
|                                           | Board of directors' Meeting                           | Executive Committee's Meeting | Audit Committee's Meeting | Nomination & Remuneration Committee's Meeting | Risk Management Committee's Meeting | CEO Performance Review Committee's Meeting | Corporate Governance Committee Meeting | Jointly meetings between Audit Committee and Risk Management Committee |
| Prof. Dr. Pairash Thajchayapong           | 11/11                                                 | 5/5                           | -                         | -                                             | -                                   | -                                          | -                                      | -                                                                      |
| Dr. Narong Sirilertworakul <sup>1</sup>   | 6/11                                                  | -                             | -                         | -                                             | 4/5                                 | 1/1                                        | 4/4                                    | 1/2                                                                    |
| Dr. Kamthon Waithayakul <sup>2</sup>      | 2/2                                                   | -                             | -                         | -                                             | -                                   | -                                          | -                                      | -                                                                      |
| Dr. Apiruck Preechayasomboon <sup>3</sup> | 4/6                                                   | -                             | -                         | -                                             | -                                   | -                                          | -                                      | -                                                                      |
| Mr. Morakot Thienmontree <sup>4</sup>     | 7/7                                                   | -                             | -                         | -                                             | -                                   | -                                          | -                                      | -                                                                      |
| Ms. Kunlaryanee Kittisadtra <sup>5</sup>  | 3/4                                                   | -                             | -                         | -                                             | -                                   | -                                          | -                                      | -                                                                      |
| Ms. Tanwadee Wongterarit                  | 10/11                                                 | -                             | -                         | -                                             | -                                   | 3/3                                        | -                                      | -                                                                      |
| Mr. Aniruth Hiranraks                     | 10/11                                                 | -                             | -                         | -                                             | -                                   | -                                          | -                                      | -                                                                      |
| Prof. Emeritus Achara Chandrachai, Ph.D.  | 9/11                                                  | -                             | 9/10                      | -                                             | -                                   | -                                          | -                                      | 2/2                                                                    |
| Mr. Aran Pempiboon                        | 11/11                                                 | -                             | 10/10                     | 4/4                                           | -                                   | -                                          | -                                      | 2/2                                                                    |
| Ms. Narumol Wongsatorntanakul             | 10/11                                                 | -                             | 9/10                      | -                                             | 5/5                                 | -                                          | -                                      | 2/2                                                                    |
| Mr. Sahas Treetipbut                      | 11/11                                                 | 5/5                           | -                         | 4/4                                           | -                                   | 3/3                                        | -                                      | -                                                                      |
| Ms. Nilobon Tangprasit                    | 11/11                                                 | -                             | 10/10                     | 4/4                                           | -                                   | -                                          | 4/4                                    | 2/2                                                                    |
| Mrs. Morragot Kulatumyotin                | 11/11                                                 | 5/5                           | -                         | -                                             | 5/5                                 | -                                          | 4/4                                    | 2/2                                                                    |

### Remark :

1 Dr. Narong Sirilertworakul was appointed into CEO Performance Review Committee Member, effective on August 14, 2018.

2 Dr. Kamthon Waithayakul was resignation. Effective from February 16, 2018.

3 Dr. Apiruck Preechayasomboon was resignation. Effective from August 14, 2018

4 Mr. Morakot Thienmontree was appointed into the Board Director Member replace Dr. Kamthon Waithayakul effective on April 23, 2018 and was appointed into CEO Performance Review Committee Member, effective on December 21, 2018

5 Ms. Kunlaryanee Kittisadtra was appointed into the Board Director Member replace Dr. Apiruck Preechayasomboon effective on August 14, 2018

## Managing Director

At the meeting of Board of Directors no. 3/2556 on March 19, 2013, the resolution to appoint Mrs. Morragot Kulatumyotin as the Company Managing Director effective from April 1, 2013 onwards.

## Authority and duties of Managing Director

At the 1/2001 Board of Directors' Meeting on September 14, 2001, the Board, with the consent of the Audit Committee, resolved to authorize the Managing Director to act on behalf of and in the name of the Company, i.e. legal act, contract, agreement, documents and evidence in which the Company made with the individuals or juristic persons with determination of amount for material procurement, etc. Such authorization will not allow the proxy to approve the transaction as the proxy or person may have conflict, interest or conflict of interest in other manner with the Company.

## Executives

As of December 31, 2018, Management team consisted of 4 members as follows:

- 
1. Mrs. Morragot Kulatumyotin  
Managing Director
  2. Mr. Wanchai Vach-shewadumrong  
Deputy Managing Director
  3. Mr. Piyaret Saelee  
Senior Vice President
  4. Mrs. Varaporn Pintola  
Senior Vice President
- 

## Company secretary

At the meeting of the Board of Directors no. 1/2013 on February 7, 2013, the Board of Directors had a resolution to appoint Mrs. Morragot Kulatumyotin (Managing Director) as Company Secretary, to be responsible for arranging meetings of the Board of Directors as well as the shareholders' meetings, preparing minutes of the Board of Directors' meetings, the shareholders' meetings, as well as annual report, filing documents specified by laws, and overseeing the compliance with laws and related regulations.

## Remuneration of Directors and Executives

### Directors' Remuneration

The Nomination and Remuneration Committee has carefully considered and determined the pay for 2018 committee and subcommittee members based on the Company's size and business type (in comparison with other businesses in the same industry), the Company's performance and growth potential, and the scope of responsibility of the committee members. A budget of up to THB 6.50 million baht and reward for 2017 to THB 10.0 million was proposed to cover all kinds of compensation – such as meeting allowance and other benefits – for the committee members in 2018, and this proposed budget has been approved in the annual general meeting of 2018.

The Company's compensation for committee members comes in different forms as follows.

### Meeting Allowance

#### The Board of Directors

|                                    |                             |
|------------------------------------|-----------------------------|
| Chairman of the Board of Directors | Baht30,000 / person / month |
|------------------------------------|-----------------------------|

|           |                             |
|-----------|-----------------------------|
| Directors | Baht25,000 / person / month |
|-----------|-----------------------------|

#### The Audit Committee

|                                 |                             |
|---------------------------------|-----------------------------|
| Chairman of the Audit Committee | Baht17,500 / person / month |
|---------------------------------|-----------------------------|

|                         |                             |
|-------------------------|-----------------------------|
| Audit Committee Members | Baht15,000 / person / month |
|-------------------------|-----------------------------|

#### Other Subcommittees

|                              |                                              |
|------------------------------|----------------------------------------------|
| Chairman of the subcommittee | Baht17,500 / person / month with meeting (s) |
|------------------------------|----------------------------------------------|

|                                   |                                              |
|-----------------------------------|----------------------------------------------|
| Vice Chairman of the subcommittee | Baht15,000 / person / month with meeting (s) |
|-----------------------------------|----------------------------------------------|

|                      |                                              |
|----------------------|----------------------------------------------|
| Subcommittee Members | Baht15,000 / person / month with meeting (s) |
|----------------------|----------------------------------------------|

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## Directors' remuneration in 2018

| Board of directors                       | Meeting Allowances  |                     |                 |                                     |                           |                                  |                                |                                                                        | Reward and pension | Total     |
|------------------------------------------|---------------------|---------------------|-----------------|-------------------------------------|---------------------------|----------------------------------|--------------------------------|------------------------------------------------------------------------|--------------------|-----------|
|                                          | Board of directors' | Executive Committee | Audit Committee | Nomination & Remuneration Committee | Risk Management Committee | CEO Performance Review Committee | Corporate Governance Committee | Jointly meetings between Audit Committee and Risk Management Committee |                    |           |
| Prof. Dr. Pairash Thajchayapong          | 360,000             | 87,500              | -               | -                                   | -                         | -                                | -                              | -                                                                      | 1,020,000          | 1,467,500 |
| Dr. Narong Sirilertworakul 1             | 300,000             | -                   | -               | -                                   | 60,000                    | 15,000                           | 65,000                         | 15,000                                                                 | 272,000            | 727,000   |
| Dr. Kamthon Waithayakul 2                | 50,000              | -                   | -               | -                                   | -                         | -                                | -                              | -                                                                      | 816,000            | 866,000   |
| Dr. Apiruck Preechayasomboon 3           | 200,000             | -                   | -               | -                                   | -                         | -                                | -                              | -                                                                      | 816,000            | 1,016,000 |
| Mr. Morakot Thienmontree 4               | 200,000             | -                   | -               | -                                   | -                         | -                                | -                              | -                                                                      | -                  | 200,000   |
| Ms. Kunlaryamee Kittisadtra 5            | 100,000             | -                   | -               | -                                   | -                         | -                                | -                              | -                                                                      | -                  | 100,000   |
| Ms. Tanwadee Wongterarit                 | 300,000             | -                   | -               | -                                   | -                         | 62,500                           | -                              | -                                                                      | 816,000            | 1,178,500 |
| Mr. Aniruth Hiranraks                    | 300,000             | -                   | -               | -                                   | -                         | -                                | -                              | -                                                                      | 816,000            | 1,116,000 |
| Prof. Emeritus Achara Chandrachai, Ph.D. | 300,000             | -                   | 210,000         | -                                   | -                         | -                                | -                              | 35,000                                                                 | 816,000            | 1,361,000 |
| Mr. Aran Pempiboon                       | 300,000             | -                   | 180,000         | 52,500                              | -                         | -                                | -                              | 30,000                                                                 | 816,000            | 1,378,500 |
| Ms. Narumol Wangsatomtanakun             | 300,000             | -                   | 180,000         | -                                   | 87,500                    | -                                | -                              | 35,000                                                                 | 816,000            | 1,418,500 |
| Mr. Sahas Treetipbut                     | 300,000             | 75,000              | -               | 45,000                              | -                         | 60,000                           | -                              | -                                                                      | 816,000            | 1,296,000 |
| Ms. Nilobon Tangprasit                   | 300,000             | -                   | 180,000         | 45,000                              | -                         | -                                | 60,000                         | 30,000                                                                 | 816,000            | 1,431,000 |
| Mrs. Morragot Kulatumyotin               | 300,000             | 75,000              | -               | -                                   | 75,000                    | -                                | 60,000                         | 30,000                                                                 | 816,000            | 1,356,000 |

## Remark :

- 1 Dr. Narong Sirilertworakul was appointed into CEO Performance Review Committee Member, effective on August 14, 2018.
- 2 Dr. Kamthon Waithayakul was resignation. Effective from February 16, 2018.
- 3 Dr. Apiruck Preechayasomboon was resignation. Effective from August 14, 2018
- 4 Mr. Morakot Thienmontree was appointed into the Board Director Member replace Dr. Kamthon Waithayakul effective on April 23, 2018 and was appointed into CEO Performance Review Committee Member, effective on December 21, 2018
- 5 Ms. Kunlaryamee Kittisadtra was appointed into the Board Director Member replace Dr. Apiruck Preechayasomboon effective on August 14, 2018

## Non-monetary compensation or other benefits of directors

none

## Executives' Remuneration

The total amount of remuneration for 4 executive board members is 20.2 million baht, including salary position allowance and bonus.

## Non-monetary compensation or other benefits of management

none

## Other Executives' Remuneration

The company has provided employees and executives joined the provident fund as collateral and welfare to employees and executives to work out a disability retirement death or resigning from the provident fund. They can choose to apply the provident fund.

## Personnel

### The Number of Employees and Remuneration

As of December 31, 2018, The Company had a total of 910 employees who work in different parts as follows.

|                          |               |
|--------------------------|---------------|
| 1. High-level executives | 4 (persons)   |
| 2. Business units        | 169 (persons) |
| 3. Business Development  | 535 (persons) |
| 4. Support units         | 202 (persons) |

As of December 31, 2018, Associates and subsidiaries, employs 321 employees

In 2018, the total amount of compensation for 910 employees (high-level executives not included) is 402.67 million baht, including salary, overtime pay, bonus, social security pay, provident fund support, and other benefits.

Also, the Company determines the employee salary by considering the employee's duty, responsibility as per his or her position, experience, and ability. The Company pays the salary as cash, by transferring the amount to the employees' bank accounts every month. The employee salary is reviewed on a yearly basis, by considering the employee's performance, as per the key performance indexes (KPI) used for that particular year, and the salary increase rate used in the labor market. On the other hand, the bonus is a form of compensation that is varied with the Company's short

term accomplishment. Therefore, the amount of the bonus depends on the result of the key performance indexes (KPI) and the Company's overall outcome of that year.

### The Company's provident fund

The Company's provident fund has changed only for the new employee who starts working with the Company since September 1, 2007 onwards. The employee pays in the following ratio:

| Duration of employment       | Contribution payment ratio (Percentage of the salary) |
|------------------------------|-------------------------------------------------------|
| Pass the probationary period | Between 2 and less than 15 percents                   |

The Company pays the contribution to the provident fund at the same rate of the employees' contribution payment. In the event where an employee is no longer a member of the provident fund, such as employee will be eligible for receiving the contribution payment and the benefits of the contribution payment as per his or her duration of employment, as follow.

| Duration of employment                  | Selected rate of contribution payment (Percentage of the salary) | Contribution payment ratio from the Company                             |
|-----------------------------------------|------------------------------------------------------------------|-------------------------------------------------------------------------|
| Less than 3 years                       | 2 or 3                                                           | Making the contribution payment at the same rate selected by the member |
|                                         | 4 to 15                                                          | 3                                                                       |
| More than 3 years but less than 5 years | 2 or 5                                                           | Making the contribution payment at the same rate selected by the member |
|                                         | 6 to 15                                                          | 5                                                                       |
| More than 5 years                       | 2 or 7                                                           | Making the contribution payment at the same rate selected by the member |
|                                         | 8 to 15                                                          | 7                                                                       |

### Employee welfare

Besides the compensation provided in the form of salary and bonus, the Company also provides benefits and compensations to the employees in other forms, including.

1. For the purpose of taking care of, and promoting, the employee's health, the Company provides medical service expense to support the employee. The Company creates an exercise and sports center that is used as a recreational facility for arranging health promotion

activities for the employees and the executive. The Company arranges annual health checkup to the employee, in order to promote the employees to actively and sustainably take good care of their health and to improve their quality of life in the long run.

2. The Company provides housing loan as part of its welfare for the employees, for the purpose of allowing the employees to have their owned homes, and to improve the morale and the loyalty in the organization

the employees. The Company makes an arrangement for the housing loan with the Government Housing Bank, in order to facilitate employees who wish to apply for the housing loan, so they may be granted with the appropriate interest rate and the convenience of direct loan payment made from their salary.

3. The Company arranges a personal loan, as part of 'Krungthai Thanawat Loan', as welfare for the employees. The loan is provided as a mean to improve the employees' cash flow, and to provide backup funding for the employees and their relatives, in order to help alleviate their financial problems during an emergency, as well as to improve the employees' overall well-being.

4. The Company enters into an agreement with the Islamic Bank of Thailand for the purpose providing the loan as part of the Company's welfare program to the employees, in order to provide the employees another option for acquiring an appropriate loan. This is because the majority of the Company's employees is in the working age, with an average age of 26.3 years old. Therefore, the Company provides them the option to access a loan as part of the Company's welfare, instead of subjecting themselves to different interest rate and requirement of different banks.

5. The Company provides other benefits in various forms, for example, marriage subsidy, funeral expense subsidy for the death of the employee, the employee's spouse, child, and parents, Buddhism ordination subsidy, child education expense subsidy, etc.

6. The Company arranges and provides group insurance to the employees and provides the loss of income subsidy the case of disability from non-work-related causes, in order to help and support employees and their families in the event of an emergency.

### Personnel training and development policy

The Company emphasizes the importance of personal development, in order to improve and develop knowledge and ability of employees of every level, so they may do their works efficiently, in accordance with the operation's goal and the business's achievement. The Company improves its employees' performance which will, in turn, provide a sustainable – competitive edge to the Company. For the previous year, the Company promoted and supported its employees to continuously acquired further training, whether internal or external training. Meanwhile, the Company engaged in knowledge management program which allows its employees to exchange their knowledge and experiences through various channels and prepares them to cope with business competition and rapid change in the future.

## 1) Internal Training

### 1.1) Training for executives

The Company has consistently been developing its executives through a variety of high-level management programs to improve their knowledge, expertise, and leadership. This is to prepare them for their future positions in their career paths and to keep the Company's ability to compete and become a leader in any industry Finance for non-Finance Program Strategic Planning Program, KPIs, Succession Planning Program etc.

### 1.2) Training for operation-level employees

The Company has consistently been developing its employees at operation levels through a variety of ITIL Foundation Certificate Edition 2011 programs , Big Data programs , MySQL for Administrator program Security Service program ,Cloud Streaming program, ISO 22301 (Business Continuity Management) program ,ISO 22301 Awareness User and Technic program , Procera Training by Teohong program, Let's Succeed Together program , etc.

### 1.3) Training for all employees

The Company works to ensure that all the employees receive proper training so that they can work in accordance with the Company's values to guarantee good practice and high standards by providing courses such as orientation, INET Product & Service, INET Road Map , ISO 22301 :2012 program , Excel , ISO/IEC 22301 : 2012, ISO 27799 Health informatics - Information security management , PCIDSS v.3.2 requirements and training materials ,ISO 27001:2013 Awareness and Interpretation, CSA Cloud STAR requirement and Interpretation, ISO/IEC27017 Information security controls practice for cloud services ,Introduction & Awareness to ISO 20000 , CSA-STAR program , Cultivate corporate culture INET DNA, "INFORMATION SECURITY MANAGEMNET SYSTEM FOR SUPPORTING EU GDPR COMPLIANCE AND HEALTH INFORMATIC SECURITY" program , EU General Data Protection Regulation (GDPR) DPO Data Protection officer program, Incident response plan training for PCIDSS Workshop program , Awareness Training for e-Tax Scope program , Fraud Risk Awareness No. 1 and No. 2, Financial and investment planning program, etc.

## 2) External Training

Apart from internal training, the Company also encourages its executives and employees to join development programs that are held by recognized organizations or experts inside the country or overseas. This kind of encouragement also is aimed to push the Company's executives and employees to establish a greater network

with people in their field.

- Advance Master Management Program (AMM) 2nd Generation
- Strategic financial Leadership Program (SFLP) 2018 Professional Development Program
- Chief Financial Officer Certification Program 21st generation
- Legal Transaction and Law business Contracts for Management
- Accounting for Income Tax 2018
- Financial Budget and Financial Analysis of accountant for maximum benefit of business
- The Basic of Company Secretary
- Company Secretary
- Investment Products
- Trouble shooting and Maintaining Cisco IP Networks
- Board Nomination and Compensation Program (BNCP)
- Share Poin 2016 End User Training, Planing & AdminisTering Share poin 2106
- Icon Design Workshop for Vector Stock
- Corporate Data Science Certificate 2nd generation
- Market Conduct Supervision of Financial Business 2nd generation
- Thailand HR day 2018 Title Disrupt to design HR
- The effect from minimum wage and Compensation management

In 2018, the number of training hours provided to the Company's employees, whether by the internal training program or external training program, can be summarized, as follow.

| Number of employees | Total number of training hour this year | Average number of training hour per person per year |
|---------------------|-----------------------------------------|-----------------------------------------------------|
| 910                 | 6,491.5                                 | 7.14                                                |

Moreover, while the Company pursued its personnel development program, the Company also recognized the importance of improving its employees' quality of working life; whereas the Company promoted the development of its employees' body, mind, and emotion; and arranged various activities that were linked to its Core Value. And for this, the Welfare Committee, which was appointed from the internal election campaign, served as the main body that promotes the relationship and participation of every participant in the organization through various activities, for example, the Songkran Festival, the annual meeting and party, etc.

In 2018, the total number of leave taken by the Company's employees was, as follow.

| Number of employees | Average number of the errand leave, sick leave, and holiday leave taken (days/person) | Average number of other types of leave taken (days/person) |
|---------------------|---------------------------------------------------------------------------------------|------------------------------------------------------------|
| 910                 | 6.0                                                                                   | 0.85                                                       |

**Remark:**

other types of leave are, including, maternity leave, Buddhism ordination leave, military service leave, training and education leave, Islamic pilgrimage leave, and funeral leave.

**Summary labor dispute after 3 years**

None



## Corporate Governance

### Corporate Governance Policy

The Board of Director and the executives of Internet Thailand Public Company Limited realize the importance of corporate governance, which focuses on equally treating the stakeholders and improving the organization's efficiency. Therefore, the Board and the executives operate the Company in accordance with the principle of corporate governance, with a focus on providing profits to the shareholders while concerning all the stakeholders, as well as doing business with solid integrity, transparency, and accountability.

The Company hence implements the guideline of the good corporate governance that corresponds with the international guideline provided by the Organization for Economic Co-operation and Development (OECD) and the guideline provided by the Securities and Exchange Commission that covers 5 important sections, in which the Company puts in place a system that verifies, monitors, evaluates, and reviews these sections, and makes sure that every employee of every level in the Company will strictly and sustainably follow the guideline, namely.

Section 1 Right of shareholders

Section 2 Equitable treatment of shareholders

Section 3 Role of stakeholders

Section 4 Disclosure and transparency

Section 5 Responsibilities of the Board

Moreover, the Company's Good Corporate Governance Committee has reviewed the related policy on the Committee's responsibility, in accordance with the principle of good corporate governance, on July 16, 2018; and presented the policy for the Board's approval on August 14, 2018. The policy's main issues are, as follow.

1. Limiting the number of other corporations that each individual director may also hold a position of director in such corporations to 5 corporations, without any exception.

2. Specifying the policy on the minimum number to reach a quorum for the Committee to cast any vote, that is, the quorum must be comprised of not less than two-thirds of the entire Board.

### Report on Good Corporate Governance Practices

The Board of Directors has recognized and placed a great emphasis on good corporate governance where they have operated with integrity, transparency and commitment to its core value in enhancing the organization to have efficient management system. Over the past years, the Board of Directors has committed to conform to the Code of Practices for Directors of Listed Companies under the Good Corporate Governance Policy of the Stock Exchange of Thailand (SET).

To implement this policy, the Board of Directors has applied the management guideline of good corporate governance and set it in the vision, mission and policy of INET in order to be the main mechanism driving the involvement in implementation of such principles. Moreover, the Board shall monitor, oversee, revise and communicate the management policy from executives to employees of the organization, including being informed any problems occurring within the organization and evaluating the operation results of INET in order to achieve the goal.

The Company has operated under SET practice guideline which can be summarized as follows:

#### 1. Rights of shareholders

The Board of Directors has placed great emphasis on rights and equality of the shareholders by clearly stating in the Good Corporate Governance Policy on the equality of basic rights e.g. rights to receive sufficient information in a timely manner and appropriate form for decision making, rights to obtain the Share Certificate and rights to transfer the shares.

##### 1.1 Disclosure

The Board of Directors is aware of the disclosure of significant information whereby the information disclosed shall be accurate, complete, sufficient, updated, transparent, and traceable and the most important is such information shall be equally available to all shareholders.

In 2018, the Company has completely disclosed information according to SET regulation on Disclosure of Information of Listed Companies within a specific period. The Company has submitted the document to Securities and Exchange Commission (SEC) and SET, including disseminating the periodic and non-periodic reports via electronic system of SET. Those periodic reports to be disclosed including the annual financial statement, quarterly financial statement, annual report etc.

The non-periodic reports comprised of the date, time and venue of Annual General Meeting of Shareholders, including the meeting agendas, annual record date, dividend payment, dividend record date, Exchange Act, resolution passed at the Annual General Meeting of Shareholders, appointment of the Audit Committee and independent directors, and etc.

The Board of Directors and the management have greatly emphasized on any actions or operations that do not limit the opportunity of the shareholders in accessing INET's information. Moreover, the Company has organized the communication channels for the shareholders, investors, interested parties and the public to conveniently access the information of the Company. As such, the Company has published their information both in English and in Thai languages on their website ([www.inet.co.th](http://www.inet.co.th)) where the information has been grouped into categories which make it easy for searching and communicating with the Company.

### *1.2 Shareholders' meeting*

The Company has stated that the shareholder's general meeting shall be held once a year within 4 months starting from the end of accounting period of the Company and the shareholders' meeting shall be organized such that its process has supported the shareholders to have equal rights. The Board of Directors has paid great attention and respected the rights of shareholders by encouraging the shareholders to attend the shareholders' meeting.

This is for the shareholders, who are the owner, to have an opportunity to be informed of INET's operation results, to participate in making important decisions of the Company and to examine the operations of the Board of Directors and the management. Therefore, INET has organized the shareholders' meeting to be in accordance with the law and guideline specified in the AGM Checklist of the Thai Investors Association, Thai Listed Companies Association and SEC. It is the duties and responsibilities of the Board of Directors and the management to operate with transparency, fairness and best interests to all shareholders and related parties.

In 2018, the Company held 1 shareholders' meeting, the 2018 Annual General Meeting of Shareholders, on Monday 23 April 2018 at 1.30 p.m. at INET Hall meeting room, IT Floor, Thai Summit Tower, 1768 New Petchaburi Road, Bang Kapi Sub-district, Huai Khwang District, Bangkok whereby this location has a good public transportation system, making it more convenient for the shareholders to commute. INET has arranged all meeting facilities e.g. audio-visual media for presentation, computers and bar code system for meeting registration and vote counting. These have made the vote counting more convenient, quickly, accurate, transparent and traceable.

The Company opened for registration 2 hours before the commencement of the meeting, and the shareholders who arrived after the commencement of the meeting can still register until the meeting has ended. The Company has assigned the attorney of INET to check the identification document presenting before attending the meeting. This procedure is not complicated and is in accordance with information provided to shareholders with the invitation letter.

All Directors, chairpersons of all sub-committees as well as the management team attended the meeting along with the auditors and legal consultants, in order to provide additional information and answer questions.

### 1.2.1 Before the meeting date

The Company has disclosed sufficient and timely information which is relevant for making a decision at the shareholders' meeting in advance. In other words, after the Board of Directors has called for the Meeting of Shareholders, the Company shall inform the shareholders the date, time, venue of the meeting, meeting agenda and relevant information, including opinions of the Board of Directors on each agenda which are proposed to the meeting via the electronic system of SET before 9.00 a.m. of the next following day after the Board's resolution.

The invitation letter shall include details of meeting agendas and opinions of the Board of director, details of agenda for consideration and justification, positive and negative impacts of each agenda, proxy letter and list of independent directors in order for the shareholders to choose as their proxy to attend the meeting, including the venue map. These shall be sent to shareholders at least 14 days in advance and the meeting announcement shall be advertised in the Thai newspapers for at least 3 consecutive days and at least 14 days before the meeting to call for the shareholders' meeting in advance.

Moreover, the Company has given the shareholders the opportunity to study the meeting materials in advance where they have published the AGM invitation letter and its documents which are the same documents that the Company has sent to the shareholders on website in advance before the meeting date.

At the 2018 Annual General Meeting of Shareholders, the Company has applied the practice guideline of SET in encouraging the listed companies to give the minority shareholders opportunity to propose the Board of Directors the meeting agendas and nominate qualified person to be the directors. INET has announced their meeting invitation to the shareholders via SET's Communication Channel and company's website which states the clear details of rules, procedures and process for consideration and channel to propose the agenda whereby the shareholders have been given time to consider from 1 January 2018 to 31 January 2018. For this year, it is found that the shareholders have neither proposed the meeting agenda nor any person to be the director. Moreover, the Board of Directors has given the shareholders opportunity to ask questions or acquire additional information of those meeting agenda and or provide recommendations, which would benefit INET's operations, in advance before the meeting date so that the Company can provide clarification or additional information at the meeting.

### 1.2.2 During the meeting date

In the Meeting, the Chairman of the meeting has introduced the directors, the management and auditors who have attended the meeting. And inform the meeting about voting procedures in order to be in accordance with SET code of practice for shareholders' meeting of listed companies, including the voting method where INET have the ballots for each agenda which the shareholders attending the meeting received during the registration. The Company has used the computer and barcode system for counting the votes.

During the meeting, the Chairman of the meeting has proceeded the meeting according to agenda. The Chairman of the meeting has given the shareholders who attend the meeting opportunity to give comment, suggestions and ask questions on each agenda, including appropriate time for discussion. After that, the management shall provide a clear and precise answer and pay great attention to every question. After that the shareholders shall vote on that agenda whereby the Chairman of the meeting shall inform the voting results of that agenda to the meeting by category of "approved", "disapproved" and "abstained" votes. During the voting on each agenda, INET has required the shareholders who attend the meeting to use the ballots and computer shall be used to process the voting results. For the agenda on the appointment of directors and determination of directors' remunerations, these agendas have been proposed to the meeting to be voted separately and the agenda on the appointment of directors shall be voted by individual.

### 1.2.3 After the meeting

The Company shall inform the resolution passed at the AGM and state the voting results of each agenda with "approved", "disapproved" and "abstained" votes, including the portion of each vote type via SET electronic system (ELCID system) after the meeting was adjourned by 9.00 a.m. of the following day.

The minutes of the AGM has recorded and written the significant matter of each agenda proposed to the meeting, significant questions of the shareholders and the clarification of the Board of Directors and the management, recommendations and additional opinions of the meeting, including a clear and complete meeting resolution of each agenda with numbers of each vote type and portion of each vote type. The Company submitted the minutes of the meeting signed by the Chairman of the meeting to SEC, SET and the registrar (Department of Business Development) for evidence and reference, including publishing on INET's website within 14 days after the shareholders' meeting.

## 2. Equitable treatment of shareholders

The Board of Directors and the management have committed to conform to equitable treatment of shareholders regardless of being major shareholders, minority shareholders, Thai investors and foreign investors as clearly specified in the good corporate governance policy on the equality of basic rights. This is considered to be important and necessary for sustainable growth of its business. As such, INET has placed a great emphasis on rights and equality of the shareholders e.g. rights to receive sufficient information in a timely manner and appropriate form for decision making, rights to obtain the share certificate and rights to transfer the shares.

In order for the shareholders to gain the equal basic rights in receiving the information of INET, INET has not only complied with the rules on disclosure of information of SEC and SET, but INET has also increased the channel to access the information of the Company via INET's website whereby the information has been updated and published both in Thai and English languages.

Moreover, in order to maintain the rights of shareholders who cannot attend the Annual General Meeting of Shareholders, INET has sent the proxy letter where the shareholders can appoint other persons or independent directors as listed in the proxy letter specified by the Ministry of Commerce to be their proxy, attend the meeting and vote on their behaves without any conditions. The details and procedures shall be published on the website of INET 30 days in advance before the meeting date and the shareholders can inquire information via the telephone or other channels.

By giving the minority shareholders the opportunity to propose the topic to the Board of Directors to be placed in the agenda of the shareholders' meeting and propose the persons to be directors in advance, this is considered to be one of the equitable treatments of shareholders. The Board of Directors has greatly emphasized on the preventive measure for the case where the directors or the management may illegally use the inside information for their own or other interests. As such, the Board of Directors has set the guideline for confidentiality in writing where this has been complied by the management and employees since 2001

## 3. Roles of stakeholders

The Company has paid great attention to all stakeholders who are in and outside the company, including the society, shareholders, customers, partners, employees and responsibility towards environment. The Board of Directors has set the policy and code of conduct. The company recognizes the importance of the Good Corporate Governance and adheres the significant international principles as follows;

- Accountability
- Responsibility
- Fairness and Integrity
- Transparency
- Creation of Long-Term Value to all Stakeholders
- Promotion of Best Practice
- Vision
- Development of Corporate Governance and Business Ethics

Apart from the above principles, the Company also upholds the following 3 internal factors that effectively accelerate the growth of the Company.

1. Professionalism of every personnel which includes the competency, trustworthiness, discipline, responsibility and preparation for development
2. Good Internal Control System which refers transparent operation
3. Fiduciary Duties towards Stakeholders including Shareholders, Customers, Employees, Government, Partners, Suppliers and Creditors

The Company places the importance on all stakeholders and treats every party equally. Good Corporate Governance will happen with the cooperation of personnel at all levels to recognize, understand and comply it properly. It is the duty of all employees to recognize Board of Directors Policy, Human Resource Policy, Employee Code of Conduct, Policy on Conflicts of Interest, Policy on Internal Audit, Procurement Code of Conduct, Policy on Accounting and Finance, Policy Corporate Social Responsibility, Policy on the Company's Confidentiality, and Policy on Securities Trading, etc., which executives and employees acknowledge and uphold strictly and constantly.

In 2016, the Company created a Code of Conduct Manual as a guideline and a moral standard of the Company for the business operations by emphasizing the management for sustainable growth. Thus, the goal of the Company is not only to generate maximum profit, but also to recognize all responsibilities for all aspects of environmental factors, namely, economy, legal and business ethics by respecting all stakeholder as a basis for sustainable growth. In this regard, the Company assigned a Corporate Governance Committee to regularly evaluate the compliance with the Code of Conduct, and report to the Board of Directors at least 1 time a year.

### 3.1 Practice towards major stakeholders of the company

#### Shareholders

The Company has set the policy and practices regarding the shareholders in the Code of Conduct manual. Under the code of conduct of the Company, The Company has paid great attention to the equitable treatment of shareholders, disclosure of quality information to the shareholders, encouraging the shareholders to attend the shareholders' meeting in order to participate in the significant decision making and be informed of the operations and activities of INET, including monitoring the operations of the Board of Directors and the management, setting the preventive measure for the use of inside information for the interests of the Board of Director and the management in order to protect the interests of the shareholders. Moreover, INET shall not perform or do anything that could violate or deprive the rights of the shareholders.

#### Customers

The Company has set the policy and practices regarding the customers in the Code of Conduct manual. The Company holds the commitment to delivering satisfying services to its customers and building trust. The Company places its focus on making continued developments of its services and keeping good relationship with the customers. The Company has worked to ensure that its services are constantly improved by frequently seeking feedback. At the same time, the Company works to ensure that its staff members are trained well to assure the customers that they will always receive the best services possible.

In 2018, the company issued a survey of customer satisfaction with the services of the company. The survey by the customer service and support. The poll results are as follows:

| Total 88.3%    |               |
|----------------|---------------|
| Services 87.7% | Support 88.6% |

#### Employees

The Company has set the policy and practices regarding the employees in the Code of Conduct Manual by giving priority to human resource management and employee ethics and recognizing the value of human resources. The Company shall induce employees to work most effectively under the fair employment which provides the equitable career advancement opportunity. All employees are equally treated without the discrimination on the ground of race, gender, color, religion, national origin, age, ethnicity, physical disability and personal issues irrelevant to job performance. The Company shall protect all employees from harassment and intimidation from any persons and by all means. Moreover, the Company sets up the fair wage system by the following factors.

- Position, field of knowledge, individual competency, complication of job, assigned responsibility, and normal work condition
- Capability of each employee showed up in terms of a performance result according to the assigned duties and responsibilities. The objective is to attract and retain talented individuals that match the Company's requirement to work efficiently

- In the case that employee is assigned to travel on duty or for strengthening one's ability, the Company shall bear the expenses derived from the travel according to the necessity and social status of the employee
- Working for the Company, employees should receive a compensation in order not to pay the expense incurred from work. On the other hand, employees should not receive any other special compensation except normal compensation and compliment.

The Company has established policies and practices regarding health, safety and work environment. Placing an importance on health, the Company arranges an annual health check and Vaccination against infectious diseases, provides the reimbursement of medical expenses, promotes a workout campaign for good health of employees, designs safe and hygienic working environment in which risk of accidents is reduced and controlled, provides protection device and training regularly, as well as sets business continuity management plan to support emergency situations or disasters that may occur.

The Company has established policies and practices regarding social, community and environment in order for the employee to realize the importance and influence of online media in Thailand in all aspects such as, a social, a business, and an education. As an internet and ICT services provider, the Company urges the employees to strictly comply with relevant laws such as the Computer Crimes Act, and supports activities to promote the use of Internet safety. For environment, the Company places the importance on both directly and indirectly by supporting and encouraging employees to save electric energy and water supply.

In the previous year, the Company conducted training programs on advance management for their executives. The Company also supported employees on internal and external training programs continuously, together with knowledge management. The employees will be prepared for business competition and rapid changes in the future. The Company encourages its employees to receive trainings, both inside and outside of the Company, to enhance the quality of their working lives, mentality, and physicality, while at same time holding activities to better their relationship and engagement.

### Partners

The Company has set the policy and practices regarding the business partners in the Code of Conduct Manual. INET has emphasized on the procurement process which is the important process in setting the cost and quality of the products. Therefore, the procedure has been set to be transparent, traceable and provide the best benefits. INET has also paid attention to its partners who have supported and become one of the driving factors in making INET's operations to efficiently achieve the success. INET has treated the partners with equality and fair competition and has great respect for one another.

### Business Competitors

The Company has set the policy and practices regarding the business competitors in the Code of Conduct Manual. The business competitors are not considered just business rivals, but under the competition circumstances, they might turn into significant business alliances in the future in conformity with the international principles under the laws relevant to the business competition practices not trying to obtain their trade secrets in an illegal and unprofessional way. The policy dictates that the Company shall:

1. Maintain good practices in trade and competition;
2. Never attempt to obtain any trade secret of a competitor in an illegal and unprofessional manner;
3. Never attack the reputation of a competitor by maliciously uttering anything injurious.

### Creditors

The Company has set the policy and practices regarding the creditors in the Code of Conduct Manual and realizes that the trade creditors play important roles in supporting company's business operation flow. Therefore, the Company has strictly paid their bills for services and/or products bought from trade creditors on time and no discrimination either big or small creditors.

### Society, Community and Environment

The Company has established policies and practices regarding society, community and environment in order for the employee to realize the importance and influence of online media in Thailand in all aspects such as, a social, a business, and an education. As an internet and ICT services provider, the Company urges the employees to strictly comply with relevant laws such as the Computer Crimes Act, and supports activities to promote the use of Internet safety.

**In social/community aspect,** the Company realizes the significance of the use of Internet which highly influences the daily life of modern society. Especially for children and youth, the Company supports the use of the Internet in a safe and creative way. The Company also promotes the adoption of information technology and the Internet as a medium for social and economic development, especially for rural community and disadvantaged people to be familiar and able to use such kind of technology to enhance the quality of life in Thailand's society.

**In educational aspect,** the Company grants an opportunity to the interested academic institutes and organizations to visit the INET Data Center or computer data operation center to study new technologies of the Company, which is an important source of Internet information in Thailand and worldwide, as well as to observe the Company's operations which attracts a number of institutions and organizations to continuously visit the Company.

**In environmental aspect,** the Company gives the importance to both directly and indirectly. For direct focus, the Company supports and induces employees to save electricity and water supply by using as necessary, turning off the light during a luncheon break and after work time, using both sides of paper for maximum benefit, and reducing the unnecessary use of paper by using digital files instead of copied documents. For indirect focus, the Company's Computer Information Operation Center was constructed with the technology that helps to save energy as the walls of the building have features to prevent the external heat so that the air conditioner inside does not need to fully work resulting in energy savings. Moreover, the light bulb selected are LED Motion Sensor which illuminates when motions are detected and turns off automatically after inactivity. This kind of light bulb not only

saves the energy but also lasts longer than regular bulb. Furthermore, the fire extinguisher chemical solution and refrigerant selected to use in the Center neither harm the environment nor cause global warming.

### 3.2 Communication channels to the stakeholders

The stakeholders can communicate directly to INET via several channels e.g. company's website, company secretary, public relation unit and investor relations unit or can communicate through other channels that the stakeholders find it appropriate. Moreover, the stakeholders can report or file a complaint regarding the illegal action or misconduct to the independent directors or the Audit Committee in order for them to order the investigation and report to the Board of Directors.

### 4. Policy not to violate the Intellectual Property Right

The Company's Board of Directors has paid an importance to the Intellectual Property Right and is considered as a Company's main policy. Therefore, the Company do not promote both directly and indirectly to use the illegal software which is violated other people's Intellectual Property Right. The Company requires that all employee has to sign and acknowledge the Company's policy concerning the use of personal software. In addition, the company also has the internal announcement under the subject "Forbidden activities regarding as violation of the law" by which the summary is about the announcement of forbidding an employee to break the Intellectual Property Right and/or other activities considered as a fraud specified in Computer Crime Act.

## 5 Disclosure and transparency

### 5.1 Quality of the disclosed information

The Board of Directors, the management, and all employees have been well aware that any information relating to INET has an impact to the decision making of the shareholders and investors, interests of the shareholders and stakeholders and the buying and selling of INET's securities. All departments have been awarded and emphasized on governing the disclosure of INET's significant information with accuracy, rapidness, transparency and equal access by every group. This has showed their responsibilities of duties, transparency of operations and other activities.

The information to be disclosed shall be correct, accurate, clear, supported by a clear conclusion, sufficient for making the investment decision, traceable and certified according to SET regulation in order for the information to be widely and equally accessed.

### 5.2 Disclosure channels

The Board of Directors and the management have committed to conform to the regulation on disclosure of information for listed companies of SEC and SET. This includes the regulation on disclosure of periodic and non-periodic reports whereby these document can be sent to SEC and SET via the ELCID system of SET which is the main disclosure channel. Moreover, INET has highly emphasized on disclosing the correct, complete, timely and transparent information. As such, INET has increased the disclosure channels so that the information can be widely and easily accessed e.g. via company's website (<http://ir.inet.co.th>), annual registration statement (Form 56-1) and annual report (Form 56-2).

### 5.3 Investor relations

The investor relations has been set up to be a center to disseminate information, news and is responsible for communication in order to enhance the good relationship between INET and shareholders, investors, securities analyst and relevant units to be fair and equal. Moreover, the investor relations shall

govern the process of financial report e.g. reporting the operation results, financial statement and information of INET to SET, including conducting the management discussion and analysis report (MD&A). To contact the investor relations unit, please contact via



0 2257 7000



fax 0 2257 1379



[ir@inet.co.th](mailto:ir@inet.co.th)



[ir.inet.co.th](http://ir.inet.co.th)

In 2561 the Company's investor relations activities as follows:

- Joined the Opportunity Day 1 of the Stock Exchange of views
- Analyst 3 times

The investor relations activities. Executives involved every time.

### 5.4 Securities Analyst

The Company has provided a fair and accessible opportunity to securities analysts from many brokers to get the Company's information. The given information is related to the company's performance, trend and business direction which the analysts can review these information to the public later on.

## 6 Responsibilities of the Committees

The Board of Directors comprises of persons with knowledge, expertise, skills and experience from various fields. This has caused the operations of the directors to be efficient. The Board of Directors has emphasized on developing the organization to its success by setting the appropriate strategy and policy in enhancing its competitive advantages and performing its operations to be in accordance with regulation and resolution passed at the shareholders' meeting with integrity and ethics under the code of conduct and management policy of INET. Moreover, the Board of Directors has participated in setting the vision, mission, strategy, goal and business plan of INET including effectively and efficiently governing, monitoring and evaluating the performance of the Executive Committee and the management to be in accordance with the goal and business plan. Furthermore, the Board of Directors shall ensure that it has conformed to rules and regulations of the supervisory agency and relevant government agencies, including resolution passed at the shareholders' meeting in order to enhance the best economic value of INET and shareholders stability and interests of all stakeholders.

In 2018, the Board of Directors Has reviewed and approved the vision, mission, strategic direction and business operations of the company. According to the business based on the principles of corporate governance. And monitor compliance with the company's strategy into practice. In the meeting on time. The Commission has monitored the implementation of the management. By requiring the reporting of operating results and performance of the Company.

The Board of Directors is aware of the duty towards shareholders (the business's owners and the appointees of the Board of Directors) by performing the duty and responsibility for the shareholder's best interest. The Board of Director's Fiduciary Duty consists of 4 main functions as follows: Duty of Care: duty to work with carefulness, Duty of Loyalty: duty to conduct business with honesty, Duty of Obedience: duty to obey laws, company's objectives, regulations and shareholder's resolutions, Duty of Disclosure: duty to disclose the information to the shareholder correctly and completely.

### 6.1 Segregation of duties

In order for INET to perform its operations smoothly, a clear segregation of duties and responsibilities of the Board of

Directors has been set.

The Chairman of the Board who represents major shareholders with shareholding of 17% of total shares shall not be the same person as the Managing Director. This is to segregate the duties in developing the supervisory policy and day-to-day operations. As such, the stakeholders can be certain that the directors can perform their duties as representatives of shareholders with independency whereby this shall cause the reviewing and balancing in management.

The Chairman of the Board of Directors is a leader and a person in charge of superintending the Board meeting to be efficient and effective by supporting and encouraging all directors to participate in the meeting e.g. asking significant questions, discussing, recommending and supporting the operations of the management through Managing Director regularly whereby this shall not interfere with the day-to-day operations of the management which is the responsibility of the management with Managing Director as their leader. The Board of Directors has assigned the Managing Director or the authorized person to sign on behalf of INET according to authorization. The Managing Director has assigned the management to operate efficiently according to their roles and responsibilities which have been clearly stated. Therefore, it is obvious that the roles and responsibilities of the Board and the management have been clearly segregated.

### 6.2 Managing Director

The Managing Director is the person with the highest level in the executive position of INET. The responsibilities include managing INET's operations to have highest efficiency and effectiveness under the management policy of INET and governing the entire internal operations of INET e.g. hiring, recruiting, appointing, promoting, revising the salary rate and setting the disciplinary action in case the employees have not complied with the rules, regulation and discipline of INET. Moreover, the Managing Director shall establish an order and notification regarding the management procedure which are not against the rules and regulations of INET and shall authorize and approve the procurement of no more than Baht 30 million per transaction, including approving the management in other areas so that INET can smoothly operate whereby this shall not violate rules, regulations and management policy of INET.

### 6.3 The meeting of the Board of Directors

INET has greatly emphasized on the independence of the Board of Directors in making decision for the best interest of INET and shareholders. The directors shall perform their duties with integrity and greatly emphasize on INET's interests. The directors shall always be aware that they are representatives of the shareholders with responsibilities to lead, observe, provide recommendation and support the operations of the management closely. INET has stated that the Board Meeting shall be held regularly or at least once in 3 months. The clear meeting agendas shall be set in advance and include the agenda to consider the operation results. The meeting invitation letter with the meeting agendas and meeting document shall be sent at least 7 days in advance before every the meeting in order for the Board of Directors to have sufficient time to carefully study the material before the meeting. In each meeting, the meeting shall take approximately 2 hours. In 2018, the Board of Directors has held 11 meetings.

Directors must have a duty to participate in a meeting, except as required in the lap of the meeting and at every Board meeting, invite the executives of all attendees, including invited executives on matters related to clarify information or to provide additional information as a particular story directly applies to decisions of the Board of Directors.

Also in 2018, has set the meeting schedule for the year 2019 in advance. (Meeting schedule is subject to change), excluding the special meeting agenda follows.

| No. | Board of Directors                        | The Executive Committee        | The Audit Committee           | The CEO Performance Review Committee                                   |
|-----|-------------------------------------------|--------------------------------|-------------------------------|------------------------------------------------------------------------|
| 1   | February 28 ,2019                         | February 16 ,2019              | February 27 ,2019             | April 4 , 2019                                                         |
| 2   | May 13 , 2019                             | May 11 , 2019                  | March 21 , 2019               | October 3 , 2019                                                       |
| 3   | August 13 , 2019                          | July 13 , 2019                 | May 13 , 2019                 |                                                                        |
| 4   | November 13 , 2019                        | October 12 , 2019              | July 18 , 2019                |                                                                        |
| 5   | December 19 , 2019                        | November 9 , 2019              | August 13 , 2019              |                                                                        |
| 6   |                                           | December 14 , 2019             | October 17 , 2019             |                                                                        |
| 7   |                                           |                                | November 13 , 2019            |                                                                        |
| 8   |                                           |                                | December 19 , 2019            |                                                                        |
| No. | The Nomination and Remuneration Committee | Corporate Governance Committee | The Risk Management Committee | Jointly meetings between Audit Committee and Risk Management Committee |
| 1   | February 27 ,2019                         | June 6 , 2019                  | February 14 ,2019             | March 21 , 2019                                                        |
| 2   | December 19 , 2019                        | December 12 , 2019             | May 9 , 2019                  | November 28 , 2019                                                     |
| 3   |                                           |                                | August 8 , 2019               |                                                                        |
| 4   |                                           |                                | November 21 , 2019            |                                                                        |

### 6.4 Executive Sessions for Non-executive Directors

Under the Company's Corporate Governance Policy, non-executive directors shall hold meetings to discuss matters related to the Company's business, or issues of common interest, without the presence of executive directors.

### 6.5 The orientation of the new director

The Company arranges an orientation session to the newly appointed member of the Company's Board of Director, in order to educate them with knowledge and understanding of the Company's business and operation, and to prepare them for their duties as directors. The orientation session also educates the director about the scope of duty and responsibility of the Company's Board of Director and other committees, as well as about other related information, for example, the Company's regulation, annual report, corporate governance policy, Code of Conduct, etc.

In 2018, the Company arranged orientation sessions to its 2 new directors, namely, Mr. Morakot Thienmontree, on April 30, 2018, and Ms. Kunlaryamee Kittisadtra, on September 5, 2018.

### 6.6 Remuneration of the directors

The Board of Director specifies the clear and transparent policy and guideline for paying the director compensation, with the consideration of the director compensation of other companies in the same industry, at high enough amounts which are sufficient to maintain members of desirable quality on the Board of Director and approved by the shareholders' meeting. The members of the Company's Board of Director, the managing director, the audit committee, the nomination and compensation committee, the risk management committee, the corporate governance committee, and the managing director performance evaluation committee will be compensated at the rates correspond to their duties and responsibility. The Nomination and Compensation Committee is responsible for considering and presenting the appropriate rate of compensation to the Board of Direction, who will later present the matter to the Shareholders' Meeting, where the matter will be eventually reviewed and approved.

### 6.7 Development of directors and the management

The Board of Directors has policy to prepare the newly appointed directors. This shall include providing the brief to the new directors, the important document of INET which comprises of structure of the Board of Directors, important rules, regulation, policy and code of conduct, code of practice for directors according to SET and SEC regulations. This is in order for the new directors to be able to completely perform their duties. Moreover, the presentation of the overview of INET and its subsidiaries shall be prepared.

The Board of Directors has the policy to enhance the knowledge of the directors. This is for a continuous development and to enhance the knowledge, understanding of their roles, duties and responsibilities. Moreover, the Board of Directors has enhanced the skills of the directors in performing their duties efficiently by attending the training programs organized by Thai Institute of Directors and SET, i.e. Director Accreditation Program (DAP), Director Certification Program (DCP), Role of the Chairman Program (RCP) and Audit Committee Program (ACP)

Moreover, the Company has sent their employees for training courses of secretary and other relevant courses organized by other institutes and agencies of the public and private sectors. This is to enhance the knowledge and understanding of their responsibilities in order to support the operations of the Board of Directors and the sub-committees to perform efficiently.

In 2018, Mrs. Morragot Kulatummyotin was sent to attend the Board Nomination and Compensation Program (BNCP), which was arranged by the Thai Institute of Directors, Batch 3/2018. This is a director training course that educates a director about the guideline for recruiting, nominating, and calculating the compensation for directors and the CEO appropriately. Such knowledge allows the organization to have the Board of Committee that has members who are ready to dedicate their time and effort to the organization, and capable of improving the organization and stimulating its growth in the long term. Also, other 4 directors, namely, Prof. Emeritus Dr. Achara Chandrachai, Mr. Aran Permpiboon, Ms. Narumol Wangsatorntanakun and Ms. Nilobon Tangprasit were sent to attend the Ethical Leadership Program (ELP), which was arranged by the Thai Institute of Directors (IOD), Batch 12/2018. This is a training course for the director or the executive that educates the participant on the subject of anti-corruption in an organization, as well as the important role of making, assigning, and driving a policy that promotes business transparency, which, in turn, brings forth sustainability in a long term to the Company.

### Evaluation of the Board of Directors' Performance

#### Evaluation of the annual performance of the entire board of directors.

The performance assessment of the board of directors is conducted on a yearly basis. In 2018, the assessment was conducted on both the individual and the whole board basis at the Meeting No. 11/2018 held on December 21, 2018. In this session, the performance of the board of directors as a whole was evaluated based on the criteria from the Corporate Governance Center, the Stock Exchange of Thailand, including:

1. Structure and qualifications of the Committee
2. Role, duty and responsibility of the Committee
3. The Committee's meetings
4. The Committee's duties
5. The Committee's relation with the management
6. Self-improvement of members of the Committee and improvement of the management

Self-assessment process:

1. To evaluate the effectiveness of the Board as well as the 1 time per year
2. Company Secretary and summarized the results of evaluating the performance of the operations of the Board of Directors and the Board. And propose solutions to improve operational efficiency, the Board of Directors.

The results of annual performance evaluation of the Board of Directors. In the year 2018 evaluation to 97.70%

### Evaluation of the annual performance of individual Directors.

The performance assessment of the board of directors is conducted on a yearly basis. In 2018, the assessment was conducted on both the individual and the whole board basis at the Meeting No. 11/2018 held on December 21, 2018. In this session, the performance of individual Directors as a whole was evaluated based on the criteria from the Corporate Governance Center, the Stock Exchange of Thailand, including:

1. Structure and qualifications of the Committee
2. The Committee's meetings
3. Role, duty and responsibility of the Committee

Self-assessment process:

1. To evaluate the effectiveness of the Board as well as the 1 time per year
2. Company Secretary summarized the results of evaluating the performance of the operations of the Board of Directors and the Board. And propose solutions to improve operational efficiency, the Board of Directors.

The results of annual performance evaluation of individual Directors. In the year 2018 evaluation to 96.97%

### The Annual Performance Evaluation by the Audit Committee

The Audit Committee's performance also is evaluated on a yearly basis. In 2018, the Audit Committee managed to have a self-assessment session in the 8/2017 meeting on October 17, 2018. In the meeting, the Audit Committee employed the self-assessment form that has been developed by Office of the Securities and Exchange Commission. The form consists of two parts:

- (1) structure and components of the Audit Committee, and general working conditions,
- and (2) the functioning of the Audit Committee.

### 6.8 Code of conduct

The Company is committed to the rightful conduct as a business operation guideline for the directors, executives and all employees. In the year 2016, the Company has established a Code of Conduct Manual for the directors, executives and all employees to adhere to in performing mission duties with honesty and integrity, both towards the Company and all stakeholders. The Code of Conduct and the Corporate Governance Policy are published on the Company's intranet where the directors, executives and all employees can access conveniently throughout time.

### 6.9 Conflict of interests

The Board of Directors has set a clear guideline on transactions with conflict of interests. This includes the processes to approve the connected transactions, the process to develop policy and procedure in preventing the Board of Directors, the management and any relevant parties to use the inside information for their own interests, and the procedure to govern the transactions that may lead to conflict of interests. The Board of Directors has been informed about the connected transactions as the Audit Committee shall constantly present the Board about the conflict of interest transactions and connected transactions whereby these transactions have been carefully considered by the Board every time and in accordance with SET rules. The price and conditions shall be set based on engaging the transactions on arm's length basis. The significant related transactions shall be disclosed with details of value of transaction, party to this agreement and justification/necessity in an annual report and the annual registration statement (Form 56-1).

At the meeting of the Board of Directors, if there is any conflict of interest on the part of directors in any agenda, the Chairman of the Board shall request cooperation from the directors in complying with the policy. As such, the directors shall declare their interests in that agenda to the Meeting where such directors shall be prohibited to vote or give any comments in that agenda.

In managing the use of inside information, INET has stated that the Board of Directors and the management of INET (including spouse and immature children) shall report the changes in securities holding to SEC as specified in Section 59 of the Securities and Exchange Act B.E. 2535 (1992) within 3 days starting from the date where the securities holding has been changed and set the regulation on maintaining the confidentiality and/or inside information of INET. If the Board of Directors or the management have exploited the inside information for their own interests, they shall

be punished as specified in the Securities and Exchange Act B.E. 2535 (1992).

Furthermore, the Board of Directors has set up the procedure, condition and method to report the interests of directors and management. As part of Board of Directors and management's responsibilities, the interests report should be made and kept at the Company as an evidence. Thus, the Company can be notified about the interests which might be related to the Company's business operation and does not because the conflict of interests as specified in Section 89/14 of the Securities and Exchange Act B.E. 2551.

#### *6.10 Internal control system*

The Company has placed a great emphasis on the internal control system both at the management level and operational level. The Audit Committee is responsible for examining to ensure that the core function and significant financial activities have been operated with efficiency and in accordance with the guideline, including examining the compliance with the laws and compliance control. In order for the internal audit department to be able to work

Independently and maintain a good balance, the Board of Directors has structured the internal audit department to directly reports to the Audit Committee and shall be evaluated by the Audit Committee. INET has set their internal management to be in accordance with the good corporate governance. As such, INET has developed the performance evaluation system to be conformed to INET's strategy and established the enterprise risk management system. This is to enhance their competitive advantage in long term and build confidences towards the customers and shareholders.

#### *6.11 Financial report*

The Board of Directors is responsible for INET's financial report and financial information stated in the annual report. Such financial statements have been conducted according to the generally accepted Thai accounting principles with appropriate and consistent accounting policy. Moreover, the careful judgment and best estimation have been used when conducting the financial statements and sufficient material information has been disclosed in the notes to financial statement with effective internal control system to ensure that the accounting records are correct, complete and sufficient for maintaining the assets and to identify the weakness in order to prevent the fraud or significant unusual operations.

#### *6.12 Internal control*

The 10/2018 meeting of the Company's board of directors on December 21, 2018 was attended by four of the Audit Committee. The board of directors evaluated the internal control system of Internet Thailand Public Company Limited in 2018. The Board has assessed the adequacy of INET's internal control systems in 5 areas, namely, Control Environment, Risk Assessment, Control Activities, Information and Communication and Monitoring Activities. The Board found that the Company's internal control system consists of adequate and appropriate control mechanisms. The Company has allocated sufficient resources to accomplish its goals and has an internal control system for properly monitoring the operations of its subsidiaries and affiliates to keep their businesses transparent.

#### *6.13 Risk Management*

The board has assigned the Risk Management Committee to responsible on the policy and framework of risk management, follow up on the development of risk management framework, measure and approve the risk management plan, as well as identifying potential risks, evaluating and determining preventive measures. The Risk Management Committee is anticipated to monitor the risk management process and to ensure that it proceeds properly, to encourage the implementation of the developed risk management policy, and report the result back to the Audit Committee and the board for their consideration.

In order to the good corporate governance by applying risk management principles to be used as a corporate culture. Risk Management Committee to consider risk management policy on November 2, 2018 and presented the policy for the Board's approval on November 12, 2018.

## Structure of the Board of Directors

The Company's management structure consists of the Board of Directors and 6 subcommittees, namely the Executive Committee, the Audit Committee, the Nomination and Remuneration Committee, the Risk Management Committee, the Corporate Governance Committee and the CEO Performance Review Committee. The Company has set the management structure to be in accordance with the regulation and guideline suggested by the law and supervisory agency. This management structure has also complied with the Articles of Association which is a result of the resolution passed at the Annual General Meeting of Shareholders and complied with the company's regulations.

At December 31, 2018 the Board of Directors comprises of 12 directors whereby this has an appropriate number consistent to business type of the company. INET has directors with various knowledge and expertise (engineering, economics, accounting, business administration and law), experiences, skills which have benefited the operations of the Board of Directors. This includes setting the direction and policy to govern the management on operating and managing. The directors have a term of 3 years in position according to the Public Limited Companies Act B.E. 2535

Moreover, all directors have no criminal records regarding the fraud and have no historical records of engaging in any transactions that may cause conflict of interests with INET.

For the past year, INET has 1 director who have held the executive positions i.e. the Managing Director. The Chairman of the Board of Directors is the director who has not held any executive position and is not the same person as the Managing Director who has held the highest executive position of INET. Although the Chairman of the Board of Directors represents the major shareholders, National Science and Technology Development Agency (NSTDA), the Chairman shall perform its duties with independency whereby such person shall not be dominated or guided during the discussion. The Chairman of the Board of Directors has encouraged all directors to fully participate in the discussion and present their opinions by providing sufficient and appropriate time for discussion in order to have a consensus conclusion in all matters proposing to the Board meeting.

Moreover, none of the directors of INET have held position in the listed companies more than 5 companies whereby this has been in accordance with the recommendation of SET in considering the efficiency and dedication of directors to their duties. Moreover, this is to encourage the Managing Director who has the highest executive position of INET to perform his duties with utmost and has opportunity to exchange experience, including building relationship and forming alliance network with other agencies which shall benefit INET's operations.

Furthermore, INET has disclosed the information regarding the positions of the directors and the management by person at INET's website under the topic of Board of Directors and Executive Committee.

### 1. Neutrality of non-executive directors

The Board of Directors comprises of 12 directors and can be summarized as follows:

| Status                                                    | Executive Directors | Non-Executive Directors | Audit Committee |
|-----------------------------------------------------------|---------------------|-------------------------|-----------------|
| Directors who are the representatives of Shareholders     | -                   | 6                       | -               |
| Directors who are not the representatives of Shareholders | 1                   | 1                       | 4               |

The Company has total 4 Independent Directors, or one-third of all 12 directors in line with legal requirements. Moreover, the Audit Director is neither the major shareholders' representative nor executive directors. Hence, the stakeholders are confident that the directors, as their representatives, will work independently. This will create balance and management auditing.

The Board of Directors has responsibility to ensure that its operations are in accordance with laws, objectives and Articles of Association, including resolutions passed at the shareholders' meeting with integrity and cautiousness to protect the interests of INET. The directors have a fixed term of their post according to the Articles of Association which states that in every annual general meeting one-third of directors shall be released from the post whereby the directors with longest period shall be retiring.

### 2. Sub-committees

The Board of Directors has appointed the sub-committees as deemed appropriate in order to consider and provide recommendations for any problems so as to lessen the burden of the Board of Directors, including enhancing the efficiency of the Board's operations. There are 6 subcommittees and can be summarized as follows:

**1. The Executive Committee** has been appointed on December 29, 2008 in order to support the Board of Directors in developing the policy or strategies. Moreover, it shall govern the management and business policy in order to achieve the specified financial target and strategies whereby the roles and responsibilities of the Executive Committee are in accordance with details specified under the topic of Committees.

**2. The Audit Committee** has been appointed on September 14, 2001 to assist governing the operations of INET. The roles and responsibilities of the Audit Committee are in accordance with details specified under the topic of Committees.

**3. The Nomination and Remuneration Committee** has been appointed on April 30, 2006 to select persons qualified to nominate as directors and propose the remuneration policy whereby this shall be in accordance with details specified under the topic of Committees.

**4. The Risk Management Committee** has been appointed on June 25, 2007 to develop the policy framework, guideline and recommendation to the Board of Directors in managing the inherent risks occurring from internal and external factors so that the residual risks can be in an appropriate and acceptable level. The roles and responsibilities of the Risk Management Committee are in accordance with details specified under the topic of Committees.

**5. The CEO Performance Review Committee** of the Managing Director has been appointed on September 21, 2009 to develop the criteria and methods in evaluating the performance of the Managing Director and monitor the performance of Managing Director for every 6 months, including providing recommendation to the Board of Directors.

**6. The Corporate Governance Committee** was appointed on August 11, 2016 in order to ensure the compliance with the relevant rules, regulations and policies effective on the Company as well as to create the sustainable value to the business which represents the responsibility to the Company's shareholders and stakeholders.

## Nomination and Appointment of Directors and Executives

### 1. Independent Directors

The Board of Directors has considered and set the definition of "independent directors" to be in accordance with the minimum requirements of the definition of independent directors specified by SEC and SET which can be summarized as follows:

- Hold shares no more than 1% of total shares with voting rights whereby these include the shares of subsidiaries and associated companies, including shares held by the related parties e.g. spouse and immature children
- Do not participate in managing and are not the employees, staffs, consultant who have received salary, or persons who have controlling powers of the company or subsidiaries or associated companies, or persons with conflict of interests. Such persons shall have no benefits or interests as mentioned above no less than 2 years.
- Have no business relationship, no direct or indirect benefits or interests in the areas of finance and managing the company, subsidiaries, associated companies or no relation with persons who may have conflict of interests which could cause the lack of independence.
- Are not close relatives of the management, major shareholders of the company, subsidiaries, associated companies or persons who may have conflict of interests and have not been appointed as the representatives for the interests of the directors or major shareholders.

### 2. Nomination of Directors and Executives

The Board of Directors has set the process for the nomination of the directors whereby this shall emphasize on transparency and true benefits of the Company. The Nomination and Remuneration Committee shall consider the director's denomination and appointment for both the director's retiring by rotation and not by rotation. The director appointment agenda will be proposed to the Board of Directors and Annual General Shareholder's Meeting for further approval.

Directors represent main shareholders: The Company has directors who represent major shareholders as follows: 2 directors are representatives from National Science and Technology Development Agency, 2 directors are representatives from TOT Public Company Limited and 2 directors are representatives from CAT Telecom Public Company Limited.

### Component and Appointment of the Board of

**Directors:** According to Article of Association, the Board of Director consists of at least 11 persons and not more than 15 persons. More than half of the Directors must have domicile in Thailand.

Nomination and Remuneration Committee shall consider and propose names of persons selected as Directors to the Board of Directors or to the Shareholders' Meeting for consideration to appoint them as Directors. According to Article of Association, the Shareholders' Meeting appoints Directors with criteria and method as follows:

1. A shareholder has one vote for one share it holds.
2. Each shareholder may exercise all the votes he has under 1. Above to elect one or several director(s). In the event of election several directors, he may not allot his votes to each unequally.
3. Candidates who received the highest votes in their respective order shall be elected as directors, at the number equal to the number of directors required at that time. In the event of an equality of votes among the persons elected in order of respective high numbers of votes, which number exceeds the required number of directors at that time, drawing will be taken to determine.

In case the directorship falls vacant ahead of period of completion of office, Board of Directors may select any qualified person who has no forbidden characters by law to fill the void with not less than  $\frac{3}{4}$  votes of the remaining directors in the next Board of Directors Meeting, except the period left is less than 2 months. Director so elected shall remain in the office for the period left unused by the predecessor. The Shareholders' Meeting may vote for any director to leave its position ahead of the office term, with not less than  $\frac{3}{4}$  votes of the shareholders attending the Meeting and having the right to vote, and representing not less than half of the shares held by the shareholders attending the Meeting and having the right to vote.

**Component and Appointment of the Executive Committee:** The Board of Directors appoints the Executive Committee by selection from the

Company's Directors.

**Component and Appointment of the Audit Committee:** The Board of Directors appoints the Audit Committee by selection from the Company's Directors. Each member is qualified according to the promulgations of the Stock Exchange of Thailand.

**Component and Appointment of the Nomination and Remuneration Committee:** The Board of Directors appoints the Nomination and Remuneration Committee by selection from the Company's Directors.

**Component and Appointment of the Risk Management Committee:** The Board of Directors appoints the Risk Management Committee by selection from the Company's Directors.

**Component and Appoint of the CEO Performance Review Committee:** The Board of Directors appoints the CEO Performance Review Committee by selection from the Company's Directors.

**Component and Appointment of the Corporate Governance Committee:** The Board of Directors appoints the Risk Management Committee by selection from the Company's Directors.

In the 2018 annual general meeting of the shareholders, a single shareholder or a group of shareholders with at least 5% of the Company's shares who have held the shares for at least 12 months Consecutively (as of the day the agenda is set) can nominate eligible candidates for the Company's board of directors, during 1-31 January 2018.

### Succession Plan

Internet Thailand Public Company Limited is a public company and listed on the Stock Exchange of Thailand, therefore, the recruitment and appointment of Managing Director has to follow the procedure of Public Limited Companies Act and the Securities and Exchange Act. The Managing Director should not have forbidden characters by laws. The hiring contract should be clearly written, as well as the CEO performance reviews have to be regularly conducted throughout the contract period.

## Manipulating and Monitoring the Associated Company and Subsidiaries

The Company has appointed its representatives to serve as board members in the subsidiaries in order to align business policy and strategy of the two companies. The board member(s) in the subsidiary must submit a report about the subsidiary's performance to the Company's board on a monthly basis.

In monitoring the associated company's performance, the Company has appointed its representatives to serve as board members in the company to ensure that the company operates its business as anticipated.

Manipulating and monitoring the associated company and subsidiary are conducted based on the OECD Principles of Corporate Governance to ensure that the business is operated in an effective, transparent, and fair manner on the way to achieving its goals.

## Managing the use of inside information

The Company has established the regulation in maintaining the confidentiality and /or inside information of INET which can be summarized as follows:

1. The Board of Directors, the management, staffs and employees shall maintain the confidentiality and/or inside information of INET.
2. The Board of Directors, the management, staffs and employees shall not directly or indirectly disclose or exploit the secret and/or inside information of INET for their own interests or for the interests of other persons either with or without receiving the return.
3. The Board of Directors, the management, staffs and employees shall not buy or sell securities by using confidentiality and/or inside information of INET and/or entering into other legal acts due to the use of confidentiality and/or inside information of INET which may directly or indirectly cause the damages to INET.
4. Moreover, INET has stated that the Board of Directors and the management shall report the changes in their securities holding to SEC and SET as specified in Section 59 of the Securities and Exchange Act B.E. 2535 and if the inside information has been used for their own interest, they shall be punished as specified in the Securities and Exchange Act B.E. 2535.

The Board of Directors has greatly emphasized on the preventive measure for the case where the directors or the management may illegally use the inside information for their own or other interests. As such, the Board of Directors has set the guideline for confidentiality in writing where this has been complied by the management and employees since 2001.

## Auditor compensation

The Company engaged a highly qualified and independent auditor to work for the Company. The auditor was a certified public accountant approved by the SEC.

And for the audit fee paid for the accounting period of 2018, the Company paid an audit fee of 1,690,000 Baht to C&A Audi Office Co., Ltd., not including the non-audit fee; and the Company's subsidiaries paid an audit fee of 1,075,000 Baht to &A Audi Office Co., Ltd.

### Non-Audit Fee

The Company paid the traveling expense for a total amount of 157,600 Baht.

## Compliance with corporate governance good in others

The company recognizes the importance of good governance and give priority to equal treatment to the mutual benefit of all parties. Has established a Corporate Governance and Ethics Guide is written. In order to promote the implementation of good corporate governance.



## Corporate Social Responsibility (Csr)

Internet Thailand Public Company Limited is determined to do business for the purpose of sustainable growth while considers its responsibility to society and every stakeholder. The Company puts in place policies and guidelines under the principle of good corporate governance and operates its business in accordance with the good corporate governance, as per the guideline for the 8 aspects of corporate social responsibility declared by the Corporate Social Responsibility Institute (CSRI) of the Stock Exchange of Thailand, as follow.

### Conduct business with fairness

The Company emphasizes taking care of, and always considers, every stakeholder, whether in or outside of the Company, including, the society, shareholders, customers, partners, creditors, business competitors, and employees, as well as its responsibility to the environment. The Board of Director imposes the policy and announces the Company's statement of good corporate governance and the Code of Conduct, in order to provide written guideline of conduct for its stakeholders. The Company's code of conduct covers many subjects, including, the Company's policy about the Board of Director, the human resource management policy, the employee conduct policy, the conflict of interest policy, the internal control policy, the procurement conduct policy, the accounting and financial report policy, public activity support policy, the Company's regulation on maintaining the Company's confidentiality and/or internal data, securities exchange policy, anti-corruption policy, complaint policy, the whistle blowing policy, anti-laundering policy, etc. The Company's directors, executives, and employees always observe and uphold these policies.

### Anti-corruption

The Company opposes any and all forms of corruption as it recognizes the importance and effect of corruption. Whereas at the 8/2014 Board of Director's Meeting, on October 17, 2014, the Meeting approved the Company to apply into the Collective Action Coalition, in order to support the anti-corruption policy given by the government and the Office of National Anti-Corruption Commission (NACC), as well as to show the Company's determination to promote anti-corruption to the public.

In November 2014, the Company received the acknowledgement for its intention to participate in Thailand's Private Sector Collection Action Coalition from Thai Institute of Director. The Company then laid down the anti-corruption guideline, specified the communication channel that the internal departments and the external organizations may use for submitting any corruption-related information safely, and instructed its employees to observe and uphold such a guideline in their operations.

The Company put in place an anti-corruption policy, after such a policy was approved by the Board of Director on September 24, 2015. In 2017, the Company reviewed and updated this policy, and on June 22, 2017, the Company publicized this policy via its intranet and website.

Moreover, the Company sent its employee to enroll in a seminar "The Anti Systemic Corruption Front of the 400 United Companies", which was arranged by Thai Institute of Director.

In 2016, the Company evaluated itself as per the Anti-Corruption Measure Version 2.0, as part of its participation in the Collective Action Coalition (Thailand's Private Sector Collective Action Coalition Against Corruption: CAC) and

presented the evaluation result to the CAC. This was because the initial information that the Company provided on the compulsory evaluation form was not yet complete, as per the CAC Committee's requirement. The Company thus requested additional time for submitting the evaluation and CAC Committee agreed to extend the evaluation submission for another 6 months, after the initial deadline for submission. The new due date of information submission was June 15, 2017.

In 2017, the Company was informed about the Sub-Committee's decision on approving its request of a certificate from the secretary of the Sub-Committee for Certifying the Company's Anti-Corruption Guideline, in August 2017. The Secretary informed the Company that it has to further improve its document and asked the Company to revise its identification of corruption-related risk, in accordance with the Company's internal audit method and system; and asked the Company to resubmit the request for the Sub-Committee's consideration in the fourth quarter of 2017. The last due date for request submission was December 15, 2017. The Company attended the Collective Action Coalition Workshop and submitted its revised document as per the recommendation.

Moreover, in 2017, the Company applied to and participated in the contest for the seventh NACC Integrity Award, an honorary award for the merit, ethic, and integrity given by the Office of National Anti-Corruption Commission (NACC); as a mean to express the Company's intention to oppose any and all kinds of corruption.

In February 2018, Thai Institute of Director, who served as the secretary of the Collection Action Coalition, informed the Company about the Collection Action Coalition's resolution to accept the Company as a member of the Coalition. Such a certificate is valid for a period of 3 years, starting from the resolution date (February 12, 2018).

### **The channel for receiving the complaint and information regarding the wrongdoing and corruption**

The Board of Director instructed the chairman of the Audit Committee, the chairman of the Corporate Governance Committee, the Company's secretary, the executives of the Internal Audit Department, and the executives of the Human Resource Department to be responsible for receiving the complaint and information, using the following means.

1. By submitting the complaint and information via the Company's website ([www.inet.co.th/whistleblower](http://www.inet.co.th/whistleblower))
2. Or by sending a mail to the designated complaint handlers, namely, the chairman of the Audit Committee, the Company's secretary, the executive of the Internal Audit Department, and the executives of the Human Resource Department, for example.

### **Attention**

#### **Chairman of the Audit Committee**

#### **Internet Thailand Public Company Limited**

1768, Thai Summit Tower, 10th - 12th Floor and IT Floor  
New Petchburi Road, Bangkapi Sub-district,  
Huai Khwang District, Bangkok, 10310

The complainant should sufficiently provide the information or evidence to be convinced that an act that violates the law, the Company's rule, regulation, and the Code of Conduct has actually occurred.

The Company will keep the information about any complaint as confidential and the complainant may submit his or her complaint through one or more channels. The complainant does not need to reveal his or her identity, however, revealing his or her identity allows the Company to inform the complainant of the progress or additional information regarding the Complaint.

### **Protection of the complainant, the informant, and related parties**

The Company has a measure that protects the complainant, the informant, and related parties, as follow:

1. The Company will protect the complainant and the informant to the best of its capability. The Company will never reveal any information that can be used for identifying the informant, and will preserve such information as confidential, and will limit the access to such information only to the individual that is directly responsible for the underlying subject of the complaint.
2. The Company will only disclose the necessary information while concerning the personal right and the safety of the informant, the source, and the related party.
3. The complainant, the informant, the source, and the related party are eligible for the indemnification for any damage through an appropriate and fair protection process.

Any recipients of the complaints and any related individuals in the investigation process of such complaints are responsible for maintaining the detail information of such complaints as confidential, as well as for keeping all the related document and evidence as confidential. They must not reveal such information to non-related entity except for the case where they are required to do so by the law.

### **Respecting the human right**

The Company does business while emphasizing the importance of personal right and freedom. The Company will never violate the human right and will treat every people who involve in the Company's business of every level and field equally, without any prejudice. The Company will follow the labor law strictly and provide additional benefits, besides the benefits required by the law, as per the employees' capability, duty, and responsibility, without any prejudice.

## Fair treatment of its employees

The Company prioritizes the importance of improving its employees, in order to improve the performance of its employees of every level, in order to support them to perform their duties efficiently, in correspondence with the Company's operation goal and business goal, and to create a sustainable competitive edge to the Company. During the previous years, the Company provided various training courses on advance administrative skills to its executive, and supported its employees to receive further training continuously, whether by the internal training or the external training program. Meanwhile, the Company engaged in knowledge management program which allows its employees to exchange their knowledge and experiences through various internal communication channels. The Company put in place compensation management policy that is fair and appropriate, as per the employees' performance, while considering the compensation rate of other companies in the same business, and the employees' position, experience, the Company's performance outcome, and the general situation of the economy and the society.

Moreover, the Company recognizes the importance of improving the quality of life of its employees, and promotes them to develop their body, mind, and emotion accordingly. The Company arranges various activities that correspond to its core value by appointing the Welfare Committee, from the result of an internal election, as the main entity responsible for managing the activities that improve the relationship and participation of each and every unit of the Company, for example, Songkran Festival, annual meeting and party, etc. The Company also provides various welfare programs to its employees, for example, the annual health checkup, the fitness center, etc.

And for this, the Company arranges the election of the Welfare Committee, as per the Labor Protection Law B.E. 2541.

## Responsibility to consumers

As the Company is determined to further improve and develop services of the highest quality to serve its customers' demands, the Company acquired and received certificates of international standards continuously, whereas the scope of these certificates cover the entire range of its services, including, the Cloud Solutions, the Enterprise Network Connectivity, and the Internet Data Center, as follow:

- ISO/IEC 20000-1:2013 Standard; a standard for the information management service which covers the Company's Cloud Solutions, the Internet Data center, and the Enterprise Network Connectivity services provided at its INET-IDC1, INET-IDC2, and INET-IDC3.

- ISO 22301:2012 Standard; a standard for the business continuity which covers the Company Cloud Solutions provided at its three site.

- The Cloud Security Alliance - Security, Trust & Assurance Registry (CAS-STAR); the first company in Thailand that has ever acquired this specialized certificate of the security of the information management service of Cloud Solutions, including the Cloud Solutions provided at its three site.

- ISO/IEC 27001:2013 Standard; a standard for information security management which covers its Cloud Solutions and Internet Data Center services provided at its three site.

- ISO/IEC 27017:2013; a standard for information security management as per the Best Practice of Information Security Controls which covers Cloud Solutions at its three site.

- ISO/IEC 27018:2014; a standard for information security management as per the Best Practice of Personal Information Protection in the Public Cloud, which covers Cloud Solutions at its three site.

- ISO/IEC 27799:2016; a standard for information security management as per the Best Practice of Health Informatics, which covers Cloud Solutions at its three site.

- PCI Data Security Standard (PCDDSS) Version 3.2 which covers its Cloud Solutions and INET Online Payment services at its INET-IDC1 and INET-IDC2.

- Uptime TIER III Certification of Design Documents (TCDD) Standard for its Building 1, Internet Data Center, INET-IDC3.

The Company is also certified as a high-quality partner with the official owners of various world leading brands, such as.

- Cisco Cloud and Managed Service Program Partner (Cisco CMSP Partner)

- SAP® Certified Outsourcing Partner, whether for SAP® Hosting, SAP® Cloud, and SAP® HANA.

Moreover, the Company has a policy on maintaining the confidentiality of its customers' information, an important policy that the Company always upholds.

## Environment protection

The Company encourages, promotes, and educates its employees to help preserve the electricity and water, by only using as much electricity as necessary, turning electricity off in the area where there is no need for electricity during break or after work, maximizing paper use by using both sides of paper, and reducing the unnecessary paper use by using digital file in the company instead of hardcopy.

At the Company's data center is built using technologies that help to save energy. For example, the wall is made of insulation that prevents external heat from

spreading into the building and has the property of the fire retardant. Such material helps maintain the temperature of the facility and thus reduces the workload of the air conditions used in the INET-IDC, and ultimately, saves the energy. Moreover, the INET-IDCs are equipped with LED lamps and motions sensors. Therefore, these power-saving LED lamps will be turned on automatically once the sensors sense any motion in the room and will be turned off after there is no movement in the room. Such a mechanism both saves the energy and extends LED lamps' effective lifespan for over 15 years. The facility's fire suppression system used environmental friendly chemicals that are also biodegradable. The facility's air condition system uses the clean - environmental friendly coolant that does not harm the atmosphere and adjusts the fan speed appropriately when the room's temperature has changed. The facility's electrical system is equipped with the uninterrupted power supply (UPS) that has high power saving efficiency.

### Community and society development \_\_\_\_\_

The Company recognizes the importance of the internet, which has an extremely high influence on the people's daily life in modern society, especially among the youth and adolescence. Therefore, the Company promotes the safe and creative use of the internet by supporting the operation of the Internet Foundation for the Development of Thailand ([www.inetfoundation.or.th](http://www.inetfoundation.or.th)) continuously, for over 10 years. The Company works with the foundation in using the information technology and the internet as a medium for the economy and society development, especially in the rural area, the community, and among the disadvantaged. So they may learn, acquaint with, and use modern technology to further improve the overall well-being of Thai society. Also, the Company provides an opportunity to the educational institutions and any organizations that are interested in visiting its INET-IDCs, and learning about the Company's operation; whereas there are many educational institutions and organization that participated in such a program.

The Company also engages in various merit-making activities and projects for the benefits of society, for example.

1. Arranging the 'Voluntary Program for Painting the Monastery of Wat Pa Pai Temple, Kang Khoi District of Saraburi Province', on July 24th, 2018. In this event, Internet Thailand Public Company Limited and subsidiaries arranged the volunteer team to engage with such an activity, in collaboration with the Siam City Cement Public Company Limited and the local villagers of Thap Kwang Sub-district, Kang Khoi District of Saraburi Province. The program attracted faithful volunteers to help restore

the monastery, as part of the effort to maintain the Buddhism and the religious place with the community, so the people may continue to use the monastery to perform Buddhism religious activities.

2. Arranging the program "Visit and observe the computer center's operation" in order to provide the knowledge, understanding, and wider perspective on advance information technology to the leading universities and many organizations that participated in this program, where participants will be lectured by highly knowledgeable and capable lecturers at the Company's computer center, in order for them to later use the technological knowledge for their benefits.

3. Working with Siam City Cement (Kang Khoi) Company Limited and the faithful local villagers of the Community of Ban Pa Sub-district to arrange the Kathin Offering, on Thursday 15th of November, 2018, at Wat Wang Gwang Temple, Ban Pa Sub-district, Kang Khoi District of Saraburi Province. This Kathin Offering received contributions from the executives and employees of Internet Thailand Public Company Limited and its subsidiaries. The Kathin Offering was created as a measure to strengthen good relationship between the Company, the temple, and the local community, in collaboratively maintaining Buddhism.

4. Arranging the campaign 'sort – exchange – love' (Yak – Lak – Rak) where participants could just sort the recyclable waste to the proper bin, between September 29th, 2018 and March 2019. These waste will be sold and the revenue acquired thereof will be used as the contribution for arranging activities for the children with multiple disabilities at Ramintra School for the blinds, within April 2019.

### Innovation and Innovation Distribution \_\_\_\_\_

The Company pursues its business with a focus on sustainable achievement, and the goal of becoming the leading technology service provider in Thailand. It always aims to spread the knowledge about information technology as widely as possible, in order to maximize the potential benefits to the society and to drive the creation of the new technological innovation in Thailand so such innovation can be further used for the development of the business and the society. The Company shares its knowledge and experience with various educational institutions, in order to improve their readiness for the information technology-related career; as well as with many government and private organization, in order to promote the knowledge and understanding about implementing the information technology for improving their organizations.



## Internal Control And Risk Management

The 10/2018 meeting of the Company's board of directors on November 12, 2018 was attended by four of the Audit Committee. The board of directors evaluated the internal control system of Internet Thailand Public Company Limited in 2018 based on the information given by the executive body and the internal auditors. This evaluation form was used in making sure that the Company's internal control system is appropriate and effective enough to keep the Company's operation on the lawful track, and is helping the Company to accomplish its goals without any arising corruption or damage. The complete reliable report consists of five parts as follows:

### Part 1 Control Environment

1. The organization shall express its value in integrity and ethics through actions.
2. The Audit Committee shall be independent from the executive body, and be responsible for overseeing and developing internal control.
3. The executive body shall provide a report mechanism and identifies a clear organization chart that is appropriate for the organization to achieve its goals under the oversight of the Committee.
4. The organization shall show its commitment in keeping and developing employees with high performances.
5. The organization shall make its employees responsible for internal control so the organization is able to accomplish its goals.

### Part 2 Risk Assessment

1. The organization shall state its goals clearly enough so all the related risk factors can be identified and taken into consideration in the evaluation process.
2. The organization shall identify and analyze all kinds of risk that may arise in and affect the organization.
3. The organization shall estimate the chance of corruption during risk assessment in order to achieve its goals.
4. The organization shall point out to plausible changes that may occur and affect the internal control and evaluate them.

### Part 3 Control Activities

1. The organization shall have measures to reduce to an acceptable level the risks that may prevent the organization from being successful.
2. The organization shall utilize technologies in control activities.
3. The organization shall put internal control into its policy, listing its expectations and protocols to enable this policy to be implemented.

#### Part 4 Information and Communication

1. The organization shall provide quality data in supporting internal control to make it run as anticipated.
2. The organization shall communicate across all of its units to facilitate internal control.
3. The organization shall communicate with other agencies about any matter that may affect its internal control.

#### Part 5 Monitoring Activities

1. The organization shall monitor and evaluate internal control to make sure that it runs smoothly and properly.
2. The organization shall try to find the defect in internal control and point it out to the person in charge, including the management and the Committee, in a timely manner.

After an evaluation on the five parts was finished, the Committee found that the Company's internal control system consists of adequate control mechanisms. The Company has allocated sufficient resources to accomplish its goals and has an internal control system for properly monitoring the operations of its subsidiaries and affiliates to keep their businesses transparent.

In 2018, the Company adopted the recommendations of the Audit Committee to take action to improve the effectiveness of internal control systems, such as knowledge about managing risk in the orientation of new employees every training Fraud Risk. Awareness and evaluate opportunities that may be fraud. With support measures, including policies to combat corruption and corrupt. Communication on the protection of the complainant and other interested parties. On the website of the company. And linked to channel complaints and identify the whereabouts of misconduct or corruption. (Whistle-blower hotline)

In addition, the Company's auditor for 2018 – Mrs. Chintana Techamontrikul Registration No.5131 – who is responsible for the Company's audit until December 31, 2018, has not all at pointed out in his report that the Company's internal control system has any defect.

#### Internal Auditor

From the 10/2018 meeting of the Audit Committee on December 20, 2018, the Committee selected Dharmniti Co., Ltd. as a successful candidate to provide auditing service to the Company for 2019. Dharmniti Co., Ltd. subsequently assigned Ms. Korakoch Wanasawas, the manager, to serve as the main auditor for the Company.

After the Committee conducted an examination on Ms. Wanasawas's qualifications and the scope of services that Dharmniti Co., Ltd. provided, they found that she was qualified for the job due to her auditor independence and 15 years of auditing experience. She had also attended a number of auditor training programs such as COSO 2013, IT Audit (by Audit Council), and CPIAT, as well as an internal audit improvement project, the newly revised auditing curriculum, self-evaluation on anti-corruption measures, and a program on methods of evaluating accounting system. The Company also assigned an auditor of the company to cooperate with an outsource auditor as well.

The decision to appoint, dismiss, or transfer the main auditor of the Company must be approved (or agreed) by the Company's Audit Committee.

## Related Party Transactions



### Transactions which the Company accepted and provided services

(Unit : Million Baht)

| Relationship       | Type of mutual transaction    | Value of mutual transaction | Opinion on connected transaction            |
|--------------------|-------------------------------|-----------------------------|---------------------------------------------|
| Joint Venture      | Revenues from services        | 6.87                        | Cost plus profit and agreed contract price. |
|                    | Other income                  | 0.04                        | Cost plus profit and agreed contract price. |
|                    | Service expenses              | 0.19                        | Cost plus profit and agreed contract price. |
|                    | Purchase of Intangible assets | 30.43                       | Cost plus profit and agreed contract price. |
|                    | Purchase of fixed assets      | 40.93                       | Cost plus profit and agreed contract price. |
| Associated company | Revenues from services        | 192.27                      | Cost plus profit and agreed contract price. |
|                    | Other income                  | 2.60                        | Cost plus profit and agreed contract price. |
|                    | Interest income               | 0.01                        | According to a finance lease agreement.     |
|                    | Dividend income               | 91.03                       | Cost plus profit and agreed contract price. |
|                    | Sale of fixed assets          | 0.67                        | Cost plus profit and agreed contract price. |
|                    | Sale of Intangible assets     | 200.07                      | Cost plus profit and agreed contract price. |
|                    | Service expenses              | 125.15                      | Cost plus profit and agreed contract price. |
|                    | Purchase of Intangible assets | 74.80                       | Cost plus profit and agreed contract price. |
| Related companies  | Revenues from services        | 10.42                       | Market price                                |
|                    | Service expenses              | 41.06                       | Market price                                |
|                    | Administrative expenses       | 0.07                        | Market price                                |
|                    | Dividend paid                 | 9.06                        | As declared                                 |
|                    | intangible assets             | 8.54                        | Market price                                |

#### Remark :

1. The National Science and Technology Development Agency (“NSTDA”), CAT Telecom Public Company Limited (“CAT Telecom”) and TOT Public Company Limited (“TOT”) hold 17%, 16% and 16% of the Company’s equity interest, respectively, and have representatives on the Company’s Board of Directors. They are therefore considered related parties.

### Assets and liabilities Transactions

| Relationship       | Type of mutual transaction              | Value of mutual transaction |
|--------------------|-----------------------------------------|-----------------------------|
| Joint Venture      | Trade accounts receivable               | 1.43                        |
|                    | Accrued costs                           | 0.01                        |
|                    | Creditors buy assets                    | 0.74                        |
|                    | Other payables                          | 0.01                        |
|                    | Advance service fee                     | 0.14                        |
| Associated company | Trade accounts receivable               | 153.45                      |
|                    | Accrued interest                        | 0.01                        |
|                    | Share subscription receivables          | 1.36                        |
|                    | Prepaid service fee                     | 12.18                       |
|                    | Sales of assets                         | 93.95                       |
|                    | Short-term loans                        | 1.00                        |
|                    | Trade account payables                  | 49.31                       |
|                    | Accrued costs                           | 45.08                       |
|                    | Creditors buy assets                    | 62.28                       |
|                    | Other payables                          | 20.25                       |
|                    | Advance service fee                     | 1.24                        |
|                    | Payable to employee benefit obligations | 3.41                        |
|                    |                                         |                             |
| Related companies  | Trade accounts receivable               | 7.95                        |
|                    | Trade Account payables                  | 4.07                        |
|                    | Accrued costs                           | 38.60                       |
|                    | Creditors buy assets                    | 1.91                        |

### Necessity and reasonableness of transactions

Such mutual transactions are in accordance with business operation practices in general in providing the Internet access to the public. INET has taken into account the necessity and appropriateness for the maximum benefits of the Company and its shareholders. In this regard, INET has received and paid remuneration at fair market price as shown in the above table.

### Policy or tendency for mutual transactions in the future

In the future, such mutual transactions will still arise continuously. INET has appointed the Audit Committee to be responsible to ensure that the disclosure of the Company's information in the case of connected

transactions or transactions with possible conflicts of interest is correct and complete. Moreover, INET has set up measures and procedure for the approval of mutual transactions in the future via compliance with the following methods:

- To follow normal business practice in general
- To have mutual transactions approved by the Company's Board of Directors (as deemed necessary)
- To disclose connected transactions as per the rules and regulations of the Office of the Securities and Exchange Commission (SEC) and the Stock Exchange of Thailand (SET)
- To disclose accounting standards stipulated by the Institute of Certified Accountants and Auditors of Thailand.

### Measures or procedure for the approval of mutual transactions

As regards the procedure for the approval of mutual transactions, INET has conformed to the law regarding securities and securities exchange, and the regulations, announcements, orders or rules of the Stock Exchange of Thailand that persons with a vested interest in any transaction are not entitled to vote for the approval of that transaction. Such measures have been set forth in INET's regulations.

### Investor's protection standards

- Definite provisions have been set forth in the Company's regulations that the directors with vested interest in any case are not entitled to vote for that case.
- The Company shall disclose the type and value of mutual transactions together with the reasons for choosing to make such transactions to the Company's shareholders meeting in the annual report.

## Management Discussion And Analysis

Internet Thailand Public Company Limited is an all-in-one service provider of ICT infrastructure for businesses and individuals who want to use ICT as an instrument that strengthens their competitive edge in business. The Company's range of services includes full-scale internet access service, Internet Data Center and related instruments for those who want to enjoy highly efficient services with international standards, and the ICT Infrastructure as Cloud Computing Solutions (a Cloud Solutions Providers) which can be used as instrument to improve the performance of many businesses and organization, as well as to transform business operation into the Digital 4.0, in order to expand their against faster and fiercer competition from all sides. As a result, the Company's Cloud Solutions and other services are growing rapidly and continuously.

The Company operates as a Cloud Solution Provider for a long time and, nowadays, the Company provides various Cloud Solutions that match every demand that our customers might have. The Company acquired certificates for various international standard, for example, the ISO/IEC 27018:2014 Standard for personal information safety, the first one ever in Thailand; the ISO 22301:2012 Standard for the business continuity management; the ISO/IEC 27001:2013 Standard for the Cloud Solutions Safety as per the System Security Management Standard; and the ISO 20000-1:2011 Standard for the Information Management and Cloud Solutions. These certificates certify the quality and standard of the Company's services, and ensure that customers will only receive great, secure, and high quality services. The Company also acquired the certificate of Cloud Security Alliance-Security, Trust & Assurance Registry (CSA-STAR), and the first company that ever received such a certificate in Thailand, which is a specialized certificate for Cloud Solutions Security. Besides those certificates of standard, the Company is also determined to be certified for more field-specific standards used by specific businesses. And for this, the Company acquired the certificate of ISO27799:2016 Standard for the Information Security Management as per the Best Practice of Health Informatics; and the PCIDSS under for the PCI Cloud IaaS and the Online Payment. These certificates signify the Company's readiness to serve. There are many large organizations that trust and use the Company's services, and many more potential customers are interested in using the Company's services. The Company also gives an opportunity to any organizations that interest in using its services to a free trial.

### Performance Overview

In 2018, the Company and its subsidiaries generated total revenue of 1,673 million Baht, which represented 8.56% growth, in comparison to the previous year. The total sales and service revenue was 1,466 million Baht, a 43.38% increase from the previous year. The main factors of the Company's revenue came from its Cloud Solutions, which grew over 75.35%, in comparison to the previous year. Meanwhile, the Company's Internet Access service and the Co-Location service also grew toward the same direction, at 56.54% and 12.70% increased, respectively. The Company's gross profit was accounted for 24.76%, as its revenue was growing continuously, and the Company's net profit was 153 million Baht, a reduction from the previous net profit of last year, which was 376 million Baht. That was because in 2018 the Company's sale of investment unit from one of its subsidiaries has fallen from what it did in 2017. The net profit was accounted for 10.43% of the total revenue.

### Revenue

The Company and its subsidiaries generated total revenue of 1,673 million Baht, part of it came from the services and sales revenue, which was 1,466 million Baht. The sales and services revenue can be categorized as per the types of services, as follow.

| Services                       | 2017<br>(Million Baht) | 2018<br>(Million Baht) | % YoY   |
|--------------------------------|------------------------|------------------------|---------|
| Cloud Solutions                | 481                    | 843                    | 75.35%  |
| Internet Access                | 213                    | 333                    | 56.54%  |
| Co-Location                    | 185                    | 209                    | 12.70%  |
| EDC Network Pool               | 35                     | 40                     | 14.29%  |
| Other Revenue                  | 75                     | 41                     | -45.33% |
| <b>Total Revenue</b>           |                        |                        |         |
| <b>from services and sales</b> | 988                    | 1,466                  | 48.38%  |

Other revenue was 207 million Baht, a 62.61% reduction from 409.19 million Baht in 2017. That was because in 2018 the Company's sale of investment unit from one of its subsidiaries has fallen from what it did in 2017.

### Cost of services and cost of sales

The total cost of services and the cost of sales of the Company and its subsidiaries in 2018 were 1,103 million Baht, with an increase of 364 million Baht or 49.19% from the previous year. The main reasons were the increased cost of services in correspondence with the increased revenue, and the increased cost of depreciation as the Company invested in the new projects to expand its business. Therefore, the Company recognized some of the costs of depreciation from the finished projects.

### The sales expense and administrative expense

In 2018, the total sales expense and administrative expense of the Company and its subsidiaries were 322 million Baht, with an increase of 10 million Baht or 3.03% from the previous year. This was because the Company increased its investment in its human resource, in order to support further business expansion in the future.

### Financial cost

In 2018, the Company's financial cost has increased at 59.61%, in comparison to the previous year. This was because the Company continuously invested and developed its business, whether the investment made for the construction of the Data Center's facilities and purchasing of the equipment of high efficiency and international safety standard for providing services to the customers. As a result, the Company entered into many long-term loan agreements and financial lease agreements.

### Net profit (loss) for the year

**For the Consolidated Financial Statement :** the net profit of 2018 was 153 million Baht, a reduction of 223 million Baht from 2017, whereas the net profit was 376 million Baht. This was because in 2017 the Company recognized the profit came from the change of the investment type in one of its subsidiaries.

**For the Separate Financial Statement:** the net profit of 2018 was 232 million Baht, a reduction of 81 million Baht from 2017, whereas the net profit was 313 million Baht. That was because in 2018 the Company's sale of investment unit from one of its subsidiaries has fallen from what it did in 2017.

### Statement of Financial Position

#### Assets

As of December 31, 2018, the Company and its subsidiaries owned the total assets of 5,205 million Baht, an increase of 998 million Baht or 23.72%, in comparison

to 2017. The detail of significant changes is, as follow.

- The land, building, and equipment increased for 934 million Baht or 32.56%. This was because the Company made additional investment in its land, building, and equipment for the purpose of supporting the business's future growth.
- The investment made into the assets available-for-sale increased for 463 million Baht or 79.36%. This was because the Company expanded its investment to support the business's future growth, therefore, some of the investment used for this category was diverted for the investment for business expansion instead.
- The investment made into the affiliated companies increased for 8 million Baht or 1,152.61%. This was because one of the Company's subsidiaries invested in one of its affiliated companies that has specialized expertise in developing various platforms for the purpose of providing digital services in Thailand, for example, the e-transaction, e-payment, IoT, Big Data, etc.
- The intangible assets increased for 144 million Baht or 70.80%. This was because the Company invested in creation of various applications for serving its customers.

### Liabilities

As of December 31, 2018, the total liabilities of the Company and its subsidiaries were 3,382 million Baht. This number can be divided into the current liabilities of 1,754 million Baht or 51.86% and the non-current liabilities of 1,628 million Baht or 48.14% of the total liabilities. These liabilities were the result of the Company's management of its working capital, in correspondence with its investment plan and actual revenue, and the consideration of maintaining the Company's affordability ratio at the appropriate range.

The Company acquired increased amount of overdraft and short-term loan from the financial institution, in comparison to 2017, for its investment in the development project of various platforms; and acquired increased amount of long-term loan from the financial institution, in comparison to 2017, for its investment in the construction of the Internet Data Center. The Company entered into long term loan agreement with collateral and created higher debt from the financial lease agreement, in order to continuously invest in, and improve, its business. These investments were made for acquiring high efficient equipment, in order to expand its range of services provided to the customers, and to improve the stability of its service to the international standard. These financial lease agreements were made for a period of 3 – 5 years.

### Shareholders' equity

As of December 31, 2018, the total shareholders' equity of the Company and its subsidiaries were 1,823 million Baht, which were comprise of 500 million Baht of the paid-up capital, 770 million Baht of the additional paid-in capital, 38 million Baht of legal reserve, all of which had increased from 2017. The Company's retained earnings were 492 million Baht, while as per the separate financial statement, the Company's retained earnings were 503 million Baht. The book value was 3.65 Baht per share in the consolidated financial statement and 3.72 Baht per share in the separate financial statement (at the par value of 1 Baht per share).

### Statement of cash flow

As of December 31, 2018, the total cash flow of the Company and its subsidiaries was 45 million Baht, with the inflow of cash at the beginning of the year at 44 million Baht, and an increased cash flow during the year of 1 million Baht. The inflow of cash during the year came from its business operation's cash flow, for the amount of 106 million Baht, an increase of 60.61% from 2017. Meanwhile, the Company's outflow of cash spent in the investment activities was 460 million Baht, also an increase from 2017. This was because the Company invested in additional equipment for the purpose of expanding its service, as well as invested in the intangible assets, namely, development of various applications for serving its customers. The Company's outflow of cash for the financing activities was 355 million, for the purpose of short-term loan payment.

### Financial Ratios

| Financial Ratios                     | 2018  | 2017 <sup>1</sup> | 2016 |
|--------------------------------------|-------|-------------------|------|
| <b>Liquidity Ratios</b>              |       |                   |      |
| Current Ratio (Times)                | 0.49  | 1.00              | 0.77 |
| Quick Ratio (Times)                  | 0.47  | 0.98              | 0.7  |
| <b>Activity Ratios</b>               |       |                   |      |
| Accounts Receivable Turnover (Times) | 3.91  | 4.52              | 5.95 |
| Average Collection Period (Days)     | 93.32 | 80.73             | 61   |
| Fixed Asset Turnover (Times)         | 0.44  | 0.48              | 0.85 |
| Asset Turnover (Times)               | 0.32  | 0.37              | 0.53 |

| Financial Ratios                | 2018                 | 2017 <sup>1</sup> | 2016   |
|---------------------------------|----------------------|-------------------|--------|
| <b>Financial Policy Ratios</b>  |                      |                   |        |
| Debt-to-Equity Ratio (Times)    | 1.86                 | 1.22              | 0.91   |
| Debt-to-Asset Ratio (Times)     | 0.65                 | 0.55              | 0.48   |
| <b>Profitability Ratio</b>      |                      |                   |        |
| Gross Profit Margin (%)         | 24.76                | 25.20             | 22.91  |
| Operating Profit Margin (%)     | 16.94                | 47.62             | 8.43   |
| Net Profit Margin (%)           | 10.43                | 37.99             | 12.92  |
| Return on Assets (%)            | 2.94                 | 8.93              | 4.47   |
| Return on Equity (%)            | 8.39                 | 19.80             | 9.1    |
| <b>Per Share Information</b>    |                      |                   |        |
| Book Value Per Share (THB)      | 3.65                 | 3.79              | 3.76   |
| Earnings (Loss) Per Share (THB) | 0.31                 | 0.75              | 0.23   |
| Dividend Per Share (THB)        | <sup>2</sup> /0.1325 | 0.1259            | 0.0789 |

#### Remark:

- 1 The Company has reclassified certain accounts in the financial statements for the year ended to conform to the presentation of the financial statements of current year
- 2 The dividend payments must be approved at the Annual General Meeting the Company's shareholders

From the above table of financial ratios, it can be seen that in 2018, the ratio of the debt to equity ratio and the debt to assets ratio increased from the previous year. This was because the Company started the construction of its Internet Data Center phase 2, and committed further investment in the equipment aimed to increase the range of services provided to the customers, as well as invested in several more platform in order to serve more customers. As a result, the Company had to acquire capital from additional debts. Also, from its previous investment, the Company's gross profits were accounted for 24.76% even when the Company also increased the number of its investment. Such an investment strengthened the customers' confidence in and use of the Company's services, therefore, the Company earned more sales and service revenue, at 48.38% more, in comparison to the previous year.

From such a performance in 2018, the Company was able to pay the dividend from its outcome generated in 2018, at 0.1325 Baht per share, for the total amount of 66.24 million Baht.

## Report Of The Board Of Director's Responsibilities For Financial Statement

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The Board of Directors of Internet Thailand Public Company Limited (“the Company”) is responsible for the Company’s financial statements and information of the company and the Subsidiary company that are reported in the Annual Report. The aforementioned financial statements have been prepared in accordance with Generally Accepted Accounting Principles, demonstrating the accurate and complete information regarding the financial status, operation results worked out with absolute prudence and adherence to the practice of adequately disclosing significant information as indicated in the notes to financial statements. All in all, both the shareholders and general investors would benefit from this remarkable transparency.

In addition, the Board of directors has appointed an Audit Committee to be responsible for the financial statement and adequately disclosure to be accordance with Accounting principles appropriated with the business operation and provide the efficiently internal control systems. The comments of the Audit Committee on these issues are presented in the Audit Committee’s Report available in the Annual Report.

The Board of directors believes that the Company’s overall effective internal control systems can be trusted with justifiable financial statements of Internet Thailand Public Company Limited as of December 31, 2018. The Company’s auditor conducted his audits and expressed an opinion on the financial statement and the results of its operation in accordance with generally accepted auditing and accounting principles.



**Prof. Dr. Pairash Thajchayapong**  
Chairman of the Board



**Mrs. Morragot Kulatumyotin**  
Managing Director

# Independent Auditor's Report

To the Shareholders and the Board of Directors of Internet Thailand Public Company Limited

## Opinion

I have audited the consolidated and separate financial statements of Internet Thailand Public Company Limited and its subsidiaries, and of Internet Thailand Public Company Limited respectively, which comprise the consolidated and separate statements of financial position as at December 31, 2018, the consolidated and separate statements of profit or loss and other comprehensive income, statements of changes in shareholders' equity and statements of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying consolidated and separate financial statements referred to above present fairly, in all material respects, the consolidated and separate financial position of the Internet Thailand Public Company Limited and its subsidiaries, and of Internet Thailand Public Company Limited, respectively, as at December 31, 2018, and their financial performance and cash flows for the year then ended, in accordance with Thai Financial Reporting Standards (TFRSs).

## Basis for opinion

I conducted my audit in accordance with Thai Standards on Auditing (TSAs). My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Group and the Company in accordance with the Federation of Accounting Professions' Code of Ethics for Professional Accountants together with the ethical requirements that are relevant to my audit of the financial statements, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

## Key audit matters

Key audit matters are those matters that, in my professional judgment, were of most significance in my audit of the consolidated and separate financial

statements of the current year. These matters were addressed in the context of my audit of the consolidated and separate financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters.

## Investments in assets of the Project

### Risk

As described in Note to Financial Statements No. 24, during the year, the Company invested in building under construction and assets installation totaling Baht 1,125.40 million, and transferred respective type of assets of totaling Baht 427.32 million. Cost of assets consists of construction costs of the building and the IT infrastructure systems, equipment and other direct costs, the cost of site dismantlement, and capitalized borrowing costs. Management must establish a policy to separate the components of the assets, and must estimate the useful life of each asset component for the calculation of depreciation. Capitalization of the expenditures as costs for the project depends on the nature of the particular expenditure, relevance of the project, and the appropriateness of the amount of related capital expenditure. The determination of the useful life of the asset for the calculation of the depreciation requires judgment by Management.

### Auditor's Response

I determined audit procedures to gain reasonable assurance from management's judgement and estimation on construction cost for the project, revenue recognition from the project, and gross profit by determining audit procedures as followed;

- I gained an understanding of the internal control related to payments under the construction contract, processes of construction inspection, including all relevant authorizations.
- selected significant items in order to:
  - a) verify the amounts with the contracts and/or evidence supporting the payments;
  - b) verify the appropriateness of the capitalized other direct cost and borrowing cost, as well as the capitalization period, if any;

- c) compare the significant items with the project budget;
- d) consider the appropriateness of the estimated costs of site dismantlement and discount rate used by the Company to generate the estimated liability on site dismantlement;
- e) verify the separation of significant components in the fixed asset register; and
- f) verify the reasonableness of the estimated useful life of each component asset as compared to those in the same industry or similar assets.

### Other Matter

The consolidated and separate financial statements of Internet Thailand Public Company Limited and its subsidiaries, and of Internet Thailand Public Company Limited for the year ended 31 December 2017, presented herein as comparative information, were audited by another auditor who expressed an unqualified opinion on those financial statements under his report dated 27 February 2018 which has the emphasis of matters paragraph on changed in the estimated useful lives of leasehold improvements and network equipment in order to be consistent with their revised expected utilization for the Company. The Company has applied the changes in estimated useful lives prospectively and the Company has business transactions with the related parties in the separate financial statements. The transactions are reflected in the separate financial statements on the basis determined by the Company and the related parties concerned.

### Other information

Management is responsible for the other information. The other information comprises the Annual Report, but does not include the consolidated and separate financial statements and my auditor's report thereon. The Annual Report for the year is expected to be made available to me after the date of this auditor's report.

My opinion on the consolidated and separate financial statements does not cover the other information and I do not express any form of assurance conclusion thereon.

In connection with my audit of the financial statements, my responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or my knowledge obtained in the audit or otherwise appears to be materially misstated.

When I read the Annual Report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance for correction of the misstatement.

### Responsibilities of Management and Those Charged with Governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with TFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group and the Company's financial reporting process.

### Auditor's responsibilities for the audit of the financial statements

My objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with TSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with TSAs, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain

audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cause significant doubt on the Group and the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group and the Company to express an opinion on the consolidated financial statements. I am responsible for the direction, supervision and performance of the Group and the Company audit. I remain solely responsible for my audit opinion.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

*Chintana Techamontrikul*

**Mrs. Chintana Techamontrikul**

Certified auditor no. 5131

C&A Audit Office Co., Ltd.

Bangkok : February 28, 2019

# Financial Statements

Internet Thailand Public Company Limited

# Financial Statements

## Internet Thailand Public Company Limited and Its Subsidiaries

### Statements of Financial Position

As at December 31, 2018

(Unit : Baht)

| Assets                                        | Note | Consolidated financial statements |               | Separate financial statements |               |
|-----------------------------------------------|------|-----------------------------------|---------------|-------------------------------|---------------|
|                                               |      | 2018                              | 2017          | 2018                          | 2017          |
| Current assets                                |      |                                   |               |                               |               |
| Cash and cash equivalents                     | 12   | 45,326,465                        | 44,367,948    | 32,630,657                    | 30,785,418    |
| Temporary investment                          | 13   | 120,281,062                       | 582,812,661   | 118,186,351                   | 547,930,540   |
| Trade and other current receivables           | 6,14 | 660,143,722                       | 340,950,443   | 619,257,870                   | 421,386,415   |
| Short - term loans to related parties         | 15   | 1,000,000                         | -             | -                             | -             |
| Current portion of finance lease receivables  | 16   | -                                 | -             | 4,325,006                     | 3,863,172     |
| Receivables and Loan to non-related company   | 17   | -                                 | -             | -                             | -             |
| Inventories                                   | 18   | 12,619                            | 21,980        | -                             | -             |
| Other current assets                          | 6    | 38,537,410                        | 20,925,563    | 33,521,042                    | 16,379,948    |
| Total current assets                          |      | 865,301,278                       | 989,078,595   | 807,920,926                   | 1,020,345,493 |
| Non-current assets                            |      |                                   |               |                               |               |
| Restricted deposits at financial institutions | 19   | 73,704,624                        | 35,388,966    | 73,704,624                    | 35,388,966    |
| Withholding tax receivable                    |      | 37,360,826                        | 31,740,042    | 28,482,548                    | 24,692,194    |
| Finance lease receivables                     | 16   | -                                 | -             | -                             | 4,484,560     |
| Investments in associated company             | 20   | 8,737,615                         | 697,555       | -                             | -             |
| Investments in subsidiary                     | 21   | -                                 | -             | 94,999,960                    | 94,999,960    |
| Investments in joint venture                  | 22   | 1,574,681                         | 2,829,444     | -                             | 2,499,995     |
| Deferred maintenance services for equipment   | 23   | 30,034,732                        | 36,478,918    | 30,034,732                    | 36,478,918    |
| Property, plant and equipment                 | 24   | 3,802,680,665                     | 2,868,695,208 | 3,733,447,796                 | 2,809,661,276 |
| Intangible assets                             | 25   | 346,414,212                       | 202,817,419   | 351,011,230                   | 180,846,828   |
| Other non-current assets                      |      | 39,025,004                        | 39,293,452    | 37,163,094                    | 37,407,512    |
| Total non-current assets                      |      | 4,339,532,359                     | 3,217,941,004 | 4,348,843,984                 | 3,226,460,209 |
| Total assets                                  |      | 5,204,833,637                     | 4,207,019,599 | 5,156,764,910                 | 4,246,805,702 |

## Internet Thailand Public Company Limited and Its Subsidiaries

## Statements of Financial Position

As at December 31, 2018

Unit : Baht

| Liabilities and shareholders' equity                               | Note | Consolidated financial statements |                      | Separate financial statements |                      |
|--------------------------------------------------------------------|------|-----------------------------------|----------------------|-------------------------------|----------------------|
|                                                                    |      | 2018                              | 2017                 | 2018                          | 2017                 |
| <b>Current liabilities</b>                                         |      |                                   |                      |                               |                      |
| Bank overdrafts and short-term                                     |      |                                   |                      |                               |                      |
| loans from financial institutions                                  | 26   | 694,804,105                       | 297,821,707          | 694,804,105                   | 297,821,707          |
| Trade and other current payables                                   | 6,27 | 457,543,813                       | 356,961,847          | 401,173,215                   | 368,088,175          |
| Accrued bonus                                                      |      | 49,514,743                        | 104,406,702          | 48,516,870                    | 100,629,149          |
| Unearned service income                                            |      | 15,591,817                        | 23,617,690           | 17,237,692                    | 22,999,224           |
| Current portion of liabilities under financial                     |      |                                   |                      |                               |                      |
| lease agreements                                                   | 28   | 303,302,434                       | 186,942,870          | 303,129,908                   | 186,942,870          |
| Current portion of long-term loan from financial institutions      | 29   | 210,293,159                       | -                    | 209,980,038                   | -                    |
| Current income tax payable                                         |      | -                                 | 2,358,665            | -                             | 2,358,665            |
| Other current liabilities                                          | 6    | 23,039,597                        | 17,648,882           | 21,486,668                    | 15,130,139           |
| <b>Total current liabilities</b>                                   |      | <b>1,754,089,668</b>              | <b>989,758,363</b>   | <b>1,696,328,496</b>          | <b>993,969,929</b>   |
| <b>Non-current liabilities</b>                                     |      |                                   |                      |                               |                      |
| Liabilities under financial lease agreements                       | 28   | 812,176,096                       | 512,696,828          | 812,176,096                   | 512,696,828          |
| Long-term loan from financial institutions                         | 29   | 732,044,685                       | 692,248,996          | 705,094,412                   | 692,248,996          |
| Non-current provisions for employee benefits                       | 30   | 14,018,454                        | 13,075,114           | 12,898,942                    | 12,138,205           |
| Deferred tax liabilities                                           | 31   | 66,423,624                        | 102,714,501          | 66,615,593                    | 102,660,538          |
| Other liabilities                                                  |      | 3,409,077                         | 206,997              | 3,580,656                     | 206,997              |
| <b>Total non-current liabilities</b>                               |      | <b>1,628,071,936</b>              | <b>1,320,942,436</b> | <b>1,600,365,699</b>          | <b>1,319,951,564</b> |
| <b>Total liabilities</b>                                           |      | <b>3,382,161,604</b>              | <b>2,310,700,799</b> | <b>3,296,694,195</b>          | <b>2,313,921,493</b> |
| <b>Shareholders' equity</b>                                        |      |                                   |                      |                               |                      |
| Share capital                                                      |      |                                   |                      |                               |                      |
| Registered                                                         | 33   |                                   |                      |                               |                      |
| - 500,041,575 ordinary shares, at Baht 1 each                      |      | 500,041,575                       | 500,041,575          | 500,041,575                   | 500,041,575          |
| Issued and paid-up                                                 |      |                                   |                      |                               |                      |
| - 500,041,575 ordinary shares, at Baht 1 each                      |      | 500,041,575                       | 500,041,575          | 500,041,575                   | 500,041,575          |
| Share premium                                                      |      | 770,205,508                       | 770,205,508          | 770,205,508                   | 770,205,508          |
| Retained earnings                                                  |      |                                   |                      |                               |                      |
| - Appropriated - Legal reserve                                     | 34   | 38,285,779                        | 26,665,342           | 38,285,779                    | 26,665,342           |
| - Unappropriated                                                   |      | 491,696,619                       | 394,219,133          | 502,686,372                   | 345,368,173          |
| Other components of shareholders' equity                           |      | 20,483,644                        | 200,005,850          | 48,851,481                    | 290,603,611          |
| <b>Total shareholders' equity attributable to owners of parent</b> |      | <b>1,820,713,125</b>              | <b>1,891,137,408</b> | <b>1,860,070,715</b>          | <b>1,932,884,209</b> |
| Non-controlling interests                                          | 21   | 1,958,908                         | 5,181,392            | -                             | -                    |
| <b>Total shareholders' equity</b>                                  |      | <b>1,822,672,033</b>              | <b>1,896,318,800</b> | <b>1,860,070,715</b>          | <b>1,932,884,209</b> |
| <b>Total liabilities and shareholders' equity</b>                  |      | <b>5,204,833,637</b>              | <b>4,207,019,599</b> | <b>5,156,764,910</b>          | <b>4,246,805,702</b> |

## Internet Thailand Public Company Limited and Its Subsidiaries

## Statements of comprehensive income

For the year ended December 31, 2018

Unit : Baht

|                                                                                       | Note | Consolidated financial statements |                      | Separate financial statements |                      |
|---------------------------------------------------------------------------------------|------|-----------------------------------|----------------------|-------------------------------|----------------------|
|                                                                                       |      | 2018                              | 2017                 | 2018                          | 2017                 |
| Revenue from services                                                                 |      | 1,458,935,935                     | 981,861,286          | 1,503,960,674                 | 999,005,235          |
| Revenue from sales                                                                    |      | 7,073,068                         | 6,587,587            | 6,564,470                     | 5,878,531            |
| Cost of services                                                                      |      | (1,099,429,084)                   | (733,439,210)        | (1,191,704,166)               | (772,733,244)        |
| Cost of sales                                                                         |      | (3,600,532)                       | (5,886,641)          | (3,209,577)                   | (5,200,821)          |
| <b>Gross profit</b>                                                                   |      | <b>362,979,387</b>                | <b>249,123,022</b>   | <b>315,611,401</b>            | <b>226,949,701</b>   |
| Gain on sales of available-for-sale investments                                       | 13   | 159,256,193                       | 161,078,218          | 237,472,503                   | 367,019,212          |
| Dividend income                                                                       |      | 2,668,502                         | -                    | 2,501,372                     | 5,756,968            |
| Gain on sales of investment in associate company                                      | 20   | (80,557)                          | 71,914,425           | -                             | 75,607,417           |
| Gain on purchase of investment in subsidiary company                                  | 21   | 424,442                           | -                    | -                             | -                    |
| Gain on sales of investment in subsidiary company                                     | 21   | (15,861,083)                      | -                    | -                             | -                    |
| Gain on sales of investment in joint venture                                          | 22   | (5,363,352)                       | -                    | -                             | -                    |
| Gain on classification investments                                                    | 22   | (129,316)                         | 303,514,677          | -                             | -                    |
| Other income                                                                          |      | 65,885,739                        | 16,535,181           | 62,506,955                    | 20,328,513           |
| <b>Profit before operating expenses</b>                                               |      | <b>569,779,955</b>                | <b>802,165,523</b>   | <b>618,092,231</b>            | <b>695,661,811</b>   |
| Selling expenses                                                                      |      | (96,964,206)                      | (133,876,684)        | (94,047,419)                  | (126,212,316)        |
| Administrative expenses                                                               |      | (224,483,855)                     | (197,610,788)        | (184,454,403)                 | (181,271,275)        |
| <b>Total expenses</b>                                                                 |      | <b>(321,448,061)</b>              | <b>(331,487,472)</b> | <b>(278,501,822)</b>          | <b>(307,483,591)</b> |
| <b>Profit before share of profit (loss) from associated company and joint venture</b> |      | <b>248,331,894</b>                | <b>470,678,051</b>   | <b>339,590,409</b>            | <b>388,178,220</b>   |
| Share of loss from investment in joint venture                                        | 22   | (626,658)                         | (560,978)            | -                             | -                    |
| Share of profit(loss) from investment in associated company                           | 20   | (40,900)                          | 4,577,142            | -                             | -                    |
| <b>Profit before finance costs and income tax</b>                                     |      | <b>247,664,336</b>                | <b>474,694,215</b>   | <b>339,590,409</b>            | <b>388,178,220</b>   |
| Finance costs                                                                         |      | (51,294,992)                      | (32,137,271)         | (51,293,514)                  | (32,137,271)         |
| <b>Profit before income tax</b>                                                       |      | <b>196,369,344</b>                | <b>442,556,944</b>   | <b>288,296,895</b>            | <b>356,040,949</b>   |
| Income tax expenses                                                                   | 32   | (43,448,652)                      | (67,012,824)         | (55,888,149)                  | (42,922,897)         |
| <b>Profit for the year</b>                                                            |      | <b>152,920,692</b>                | <b>375,544,120</b>   | <b>232,408,746</b>            | <b>313,118,052</b>   |
| <b>Other comprehensive income:</b>                                                    |      |                                   |                      |                               |                      |
| <b>Items that will not be reclassified to profit or loss</b>                          |      |                                   |                      |                               |                      |
| Actuarial gains (losses) on defined employee benefit plans - net                      |      | (804,902)                         | 1,750,458            | (515,430)                     | 1,767,344            |
| <b>Items that may be reclassified subsequently to profit or loss</b>                  |      |                                   |                      |                               |                      |
| Gain (loss) on changes in value of available-for-sale investments - net income tax    |      | (179,007,681)                     | 202,696,697          | (241,752,130)                 | 293,294,458          |
| Gain (loss) on changes in value of investment of revaluation in associated company    |      | (514,525)                         | 606,449              | -                             | -                    |
| Gain (loss) on changes in shareholding in associated company                          |      | -                                 | (13,544,139)         | -                             | -                    |
| <b>Other comprehensive income (loss) for the years - net</b>                          |      | <b>(180,327,108)</b>              | <b>191,509,465</b>   | <b>(242,267,560)</b>          | <b>295,061,802</b>   |
| <b>Total comprehensive income for the years</b>                                       |      | <b>(27,406,416)</b>               | <b>567,053,585</b>   | <b>(9,858,814)</b>            | <b>608,179,854</b>   |
| <b>Profit (loss) attributable to:</b>                                                 |      |                                   |                      |                               |                      |
| Equity holders of the Company                                                         |      | 172,857,506                       | 374,816,651          | 232,408,746                   | 313,118,052          |
| Non-controlling interests of the subsidiary                                           |      | (19,936,814)                      | 727,469              | -                             | -                    |
| <b>Total</b>                                                                          |      | <b>152,920,692</b>                | <b>375,544,120</b>   | <b>232,408,746</b>            | <b>313,118,052</b>   |
| <b>Total comprehensive income (loss) attributable to</b>                              |      |                                   |                      |                               |                      |
| Equity holders of the Company                                                         |      | (7,469,602)                       | 566,326,116          | (9,858,814)                   | 608,179,854          |
| Non-controlling interests of the subsidiary                                           |      | (19,936,814)                      | 727,469              | -                             | -                    |
| <b>Total</b>                                                                          |      | <b>(27,406,416)</b>               | <b>567,053,585</b>   | <b>(9,858,814)</b>            | <b>608,179,854</b>   |
| <b>Basic earnings per share (Thousand Baht)</b>                                       |      | <b>0.35</b>                       | <b>0.75</b>          | <b>0.46</b>                   | <b>0.63</b>          |
| Weighted average number of issued and fully paid-up common shares (shares)            |      | 500,041,575                       | 500,041,575          | 500,041,575                   | 500,041,575          |

# Internet Thailand Public Company Limited and Its Subsidiaries

## Statements of changes in shareholders' equity

For the year ended December 31, 2018

| Unit : Baht                                                                                                                            |                                  |               |                                                                            |                                          |                                                            |                                                                                  |                                                             |                                                |                                           |                                             |                            |
|----------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|---------------|----------------------------------------------------------------------------|------------------------------------------|------------------------------------------------------------|----------------------------------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------|-------------------------------------------|---------------------------------------------|----------------------------|
| Consolidated financial statements                                                                                                      |                                  |               |                                                                            |                                          |                                                            |                                                                                  |                                                             |                                                |                                           |                                             |                            |
| Note                                                                                                                                   | Issued and Paid-Up Share Capital | Share premium | Deficit on business combination under common control of associated company | Other components of shareholders' equity |                                                            |                                                                                  |                                                             |                                                |                                           |                                             |                            |
|                                                                                                                                        |                                  |               |                                                                            | Other comprehensive income               |                                                            |                                                                                  |                                                             |                                                |                                           |                                             |                            |
|                                                                                                                                        |                                  |               |                                                                            | Retained earnings                        | Gain (loss) on investment - available for sale revaluation | Gain (loss) on investment - available for sale revaluation in associated company | Gain (loss) on change in shareholding in associated company | Total other components of shareholders' equity | Total shareholders' equity of the company | Non-controlling interests of the subsidiary | Total shareholders' equity |
|                                                                                                                                        |                                  |               |                                                                            | Appropriated to legal reserve            | Unappropriated                                             |                                                                                  |                                                             |                                                |                                           |                                             |                            |
| <b>Balance as at January 1, 2018</b>                                                                                                   | 500,041,575                      | 770,205,508   | -                                                                          | 26,665,342                               | 394,219,133                                                | 200,005,850                                                                      | -                                                           | 200,005,850                                    | 1,891,137,408                             | 5,181,392                                   | 1,896,318,800              |
| Legal reserve                                                                                                                          | -                                | -             | -                                                                          | 11,620,437                               | (11,620,437)                                               | -                                                                                | -                                                           | -                                              | -                                         | -                                           | -                          |
| Dividend paid                                                                                                                          | -                                | -             | -                                                                          | -                                        | (62,954,681)                                               | -                                                                                | -                                                           | -                                              | (62,954,681)                              | -                                           | (62,954,681)               |
| Received paid-up share capital from non-controlling interests                                                                          | -                                | -             | -                                                                          | -                                        | -                                                          | -                                                                                | -                                                           | -                                              | -                                         | 512,505                                     | 512,505                    |
| Loss control over a subsidiary                                                                                                         | -                                | -             | -                                                                          | -                                        | -                                                          | -                                                                                | -                                                           | -                                              | -                                         | 16,743,575                                  | 16,743,575                 |
| Dividend paid form subsidiary-Non controlling interests of the subsidiaries                                                            | -                                | -             | -                                                                          | -                                        | -                                                          | -                                                                                | -                                                           | -                                              | -                                         | (541,750)                                   | (541,750)                  |
| Actuarial gains (losses) on defined employee benefit plans                                                                             | -                                | -             | -                                                                          | -                                        | (804,902)                                                  | -                                                                                | -                                                           | -                                              | (804,902)                                 | -                                           | (804,902)                  |
| Total comprehensive income (loss) for the year                                                                                         | -                                | -             | -                                                                          | -                                        | 172,857,506                                                | (179,007,681)                                                                    | (514,525)                                                   | (179,522,206)                                  | (6,664,700)                               | (19,936,814)                                | (26,601,514)               |
| <b>Balance as at December 31, 2018</b>                                                                                                 | 500,041,575                      | 770,205,508   | -                                                                          | 38,285,779                               | 491,696,619                                                | 20,998,169                                                                       | -                                                           | 20,483,644                                     | 1,820,713,125                             | 1,958,908                                   | 1,822,672,033              |
| <b>Balance as at January 1, 2017</b>                                                                                                   | 500,041,575                      | 770,205,508   | (11,759,096)                                                               | 10,921,073                               | 72,848,437                                                 | (2,690,847)                                                                      | (606,449)                                                   | 13,544,139                                     | 1,352,504,340                             | 68,609                                      | 1,352,572,949              |
| Deficit on business combination under common control in associated company decreased from change in shareholding in associated company | -                                | -             | 11,759,096                                                                 | -                                        | -                                                          | -                                                                                | -                                                           | -                                              | 11,759,096                                | -                                           | 11,759,096                 |
| Legal reserve                                                                                                                          | -                                | -             | -                                                                          | 15,744,269                               | (15,744,269)                                               | -                                                                                | -                                                           | -                                              | -                                         | -                                           | -                          |
| Dividend paid                                                                                                                          | -                                | -             | -                                                                          | -                                        | (39,452,144)                                               | -                                                                                | -                                                           | -                                              | (39,452,144)                              | -                                           | (39,452,144)               |
| Increase in non-controlling interests of the subsidiaries                                                                              | -                                | -             | -                                                                          | -                                        | -                                                          | -                                                                                | -                                                           | -                                              | -                                         | 4,385,314                                   | 4,385,314                  |
| Actuarial gains (losses) on defined employee benefit plans                                                                             | -                                | -             | -                                                                          | -                                        | 1,750,458                                                  | -                                                                                | -                                                           | -                                              | 1,750,458                                 | -                                           | 1,750,458                  |
| Total comprehensive income (loss) for the year                                                                                         | -                                | -             | -                                                                          | -                                        | 374,816,651                                                | 202,696,697                                                                      | 606,449                                                     | (13,544,139)                                   | 564,575,658                               | 727,469                                     | 565,303,127                |
| <b>Balance as at December 31, 2017</b>                                                                                                 | 500,041,575                      | 770,205,508   | -                                                                          | 26,665,342                               | 394,219,133                                                | 200,005,850                                                                      | -                                                           | 200,005,850                                    | 1,891,137,408                             | 5,181,392                                   | 1,896,318,800              |

## Internet Thailand Public Company Limited and Its Subsidiaries

## Statements of changes in shareholders' equity

For the year ended December 31, 2018

| Unit : Baht                                                |      |                                     |                  |                                  |                |                                                                  |                                          |  |               |
|------------------------------------------------------------|------|-------------------------------------|------------------|----------------------------------|----------------|------------------------------------------------------------------|------------------------------------------|--|---------------|
| Separate financial statements                              |      |                                     |                  |                                  |                |                                                                  |                                          |  |               |
|                                                            | Note | Issued and Paid-Up<br>Share Capital | Share<br>Premium | Retained earnings                |                |                                                                  | Other components of shareholders' equity |  |               |
|                                                            |      |                                     |                  | Appropriated to<br>legal reserve | Unappropriated | Gain (loss) on<br>investment - available<br>for sale revaluation | Total<br>shareholders'<br>equity         |  |               |
| <b>Balance as at January 1, 2018</b>                       |      | 500,041,575                         | 770,205,508      | 26,665,342                       | 345,368,173    | 290,603,611                                                      |                                          |  | 1,932,884,209 |
| Legal reserve                                              | 34   | -                                   | -                | 11,620,437                       | (11,620,437)   | -                                                                |                                          |  | -             |
| Dividend paid                                              | 35   | -                                   | -                | -                                | (62,954,681)   | -                                                                |                                          |  | (62,954,681)  |
| Actuarial gains (losses) on defined employee benefit plans | 30   | -                                   | -                | -                                | (515,430)      | -                                                                |                                          |  | (515,430)     |
| Total comprehensive income (loss) for the year             |      | -                                   | -                | -                                | 232,408,747    | (241,752,130)                                                    |                                          |  | (9,343,383)   |
| <b>Balance as at December 31, 2018</b>                     |      | 500,041,575                         | 770,205,508      | 38,285,779                       | 502,686,372    | 48,851,481                                                       |                                          |  | 1,860,070,715 |
| <b>Balance as at January 1, 2017</b>                       |      | 500,041,575                         | 770,205,508      | 10,921,073                       | 85,679,190     | (2,690,847)                                                      |                                          |  | 1,364,156,499 |
| Legal reserve                                              |      | -                                   | -                | 15,744,269                       | (15,744,269)   | -                                                                |                                          |  | -             |
| Dividend paid                                              | 35   | -                                   | -                | -                                | (39,452,144)   | -                                                                |                                          |  | (39,452,144)  |
| Actuarial gains (losses) on defined employee benefit plans | 30   | -                                   | -                | -                                | 1,767,344      | -                                                                |                                          |  | 1,767,344     |
| Total comprehensive income (loss) for the year             |      | -                                   | -                | -                                | 313,118,052    | 293,294,458                                                      |                                          |  | 606,412,510   |
| <b>Balance as at December 31, 2017</b>                     |      | 500,041,575                         | 770,205,508      | 26,665,342                       | 345,368,173    | 290,603,611                                                      |                                          |  | 1,932,884,209 |

## Internet Thailand Public Company Limited and Its Subsidiaries

## Statements of Cash Flows

For the year ended December 31, 2018

(Unit : Baht)

|                                                                                                      | Consolidated financial statements |                    | Separate financial statements |                    |
|------------------------------------------------------------------------------------------------------|-----------------------------------|--------------------|-------------------------------|--------------------|
|                                                                                                      | 2018                              | 2017               | 2018                          | 2017               |
| <b>Cash flows from operating activities</b>                                                          |                                   |                    |                               |                    |
| Profit before income tax                                                                             | 196,369,344                       | 442,556,944        | 288,296,895                   | 356,040,949        |
| Adjustments to reconcile profit before tax<br>to net cash flows from (used in) operating activities: |                                   |                    |                               |                    |
| Share of loss from investment in joint venture                                                       | 626,658                           | 560,978            | -                             | -                  |
| Gain on sales of investment in associates company                                                    | -                                 | (71,914,425)       | -                             | (75,607,417)       |
| Share of profit from associated company                                                              | 40,900                            | (4,577,142)        | -                             | -                  |
| Dividend income                                                                                      | (2,668,502)                       | -                  | (2,501,372)                   | (5,756,968)        |
| Depreciation and amortization                                                                        | 226,850,544                       | 185,400,040        | 220,273,891                   | 175,886,960        |
| (Reversal) Allowance for doubtful accounts                                                           | (4,383,838)                       | 1,664,520          | (4,063,643)                   | 497,052            |
| Allowance for withholding tax receivable                                                             | -                                 | 31,958,323         | -                             | 31,958,323         |
| Gain on sales of investments in available for sale securities                                        | (159,256,193)                     | (161,078,218)      | (237,472,503)                 | (367,019,212)      |
| Gain on investments classification                                                                   | 129,316                           | (303,514,677)      | -                             | -                  |
| Gain on sales of assets                                                                              | 4,167,871                         | (2,168,631)        | (39,242,697)                  | (2,168,631)        |
| Loss or sale of subsidiary company                                                                   | 15,861,083                        | -                  | -                             | -                  |
| Gain(Loss) on sale of investment in joint venture                                                    | (5,363,352)                       | -                  | -                             | -                  |
| Gain on sales of intangible assets                                                                   | 127,473                           | -                  | -                             | -                  |
| Estimated employee benefit obligations                                                               | 4,418,877                         | 4,609,158          | 3,697,106                     | 4,287,780          |
| Interest income                                                                                      | (3,722,531)                       | (5,978,414)        | (3,647,697)                   | (6,497,805)        |
| Interest expenses                                                                                    | 51,294,992                        | 32,137,271         | 42,607,856                    | 32,137,271         |
| <b>Profit from operating activities before changes<br/>in operating assets and liabilities</b>       | <b>324,492,642</b>                | <b>149,655,727</b> | <b>267,947,836</b>            | <b>143,758,302</b> |
| <b>Operating assets (increased) decreased</b>                                                        |                                   |                    |                               |                    |
| Trade and other current receivables                                                                  | (412,875,672)                     | (116,609,908)      | (150,562,251)                 | (164,563,070)      |
| Unbilled installments on completed works                                                             | (8,709,901)                       | -                  | -                             | -                  |
| Finance lease receivables                                                                            | -                                 | -                  | 4,022,726                     | 3,741,573          |
| Inventories                                                                                          | 9,361                             | 127,677            | -                             | -                  |
| Other current assets                                                                                 | 75,837,530                        | (8,532,645)        | (17,141,090)                  | (6,574,174)        |
| Deferred maintenance services for equipment                                                          | 16,672,010                        | (36,336,764)       | 16,672,010                    | (36,336,764)       |
| Other non-current assets                                                                             | 721,417                           | (6,013,274)        | 244,418                       | (4,261,747)        |
| <b>Operating liabilities increased (decreased)</b>                                                   |                                   |                    |                               |                    |
| Trade and other current payables                                                                     | 339,325,269                       | 44,345,982         | 162,191,370                   | 27,575,477         |
| Accrued bonus                                                                                        | (51,613,759)                      | 81,288,759         | (52,112,279)                  | 79,129,149         |
| Unearned service income                                                                              | (5,763,597)                       | 15,314,210         | (5,761,532)                   | 14,978,927         |
| Other current liabilities                                                                            | (18,426,418)                      | 7,303,136          | 6,356,528                     | 5,760,078          |
| Other liabilities                                                                                    | (659,996)                         | -                  | (206,997)                     | -                  |
| Cash from operating activities                                                                       | 259,008,886                       | 130,542,900        | 231,650,739                   | 63,207,751         |
| Cash received on interest income                                                                     | 4,852,663                         | 6,227,864          | 4,784,621                     | 6,885,286          |
| Cash received from withholding tax receivables                                                       | 10,661,473                        | 10,042,879         | 10,513,600                    | 10,042,879         |
| Cash paid for employee benefit obligations                                                           | -                                 | (50,000)           | -                             | (50,000)           |
| Cash paid for interest expenses                                                                      | (102,846,259)                     | (58,393,228)       | (94,051,793)                  | (58,393,228)       |
| Cash paid for corporate income tax                                                                   | (65,500,094)                      | (22,734,541)       | (57,798,805)                  | (18,666,004)       |
| <b>Net cash from operating activities</b>                                                            | <b>106,176,669</b>                | <b>65,635,874</b>  | <b>95,098,362</b>             | <b>3,026,684</b>   |

## Internet Thailand Public Company Limited and Its Subsidiaries

## Statements of Cash Flows

For the year ended December 31, 2018

หน่วย : บาท

|                                                                                              | งบการเงินรวม         |                      | งบการเงินเฉพาะกิจการ |                      |
|----------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                                                                              | 2561                 | 2560                 | 2561                 | 2560                 |
| <b>Cash flows from investing activities</b>                                                  |                      |                      |                      |                      |
| Decreased(increase) in pledged deposits with financial institutions                          | (38,315,659)         | 31,319,121           | (38,315,659)         | 31,319,121           |
| Cash received from sales of available for sale securities                                    | 696,692,738          | 1,529,231,271        | 656,241,650          | 1,469,128,950        |
| Increased in investment in available for sales securities                                    | (298,965,299)        | (1,134,701,126)      | (291,215,122)        | (1,041,834,540)      |
| Cash received from sales of investment in associates company                                 | -                    | 81,643,417           | -                    | 80,393,417           |
| Cash paid for investment in associates company                                               | (287,483)            | (3,841,875)          | -                    | -                    |
| Cash received from purchase of investment                                                    | 516,672              | -                    | -                    | -                    |
| Cash paid for investment in joint venture                                                    | (749,975)            | (929,699)            | -                    | -                    |
| Cash received from sale investment in joint venture                                          | 2,547,495            | -                    | -                    | -                    |
| Cash paid for short-term loan                                                                | (1,000,000)          | -                    | -                    | -                    |
| Dividend received                                                                            | 2,668,502            | 5,756,968            | 2,501,372            | 5,756,968            |
| Cash paid for deposit of land                                                                | -                    | (14,500,800.00)      | -                    | (14,500,800)         |
| Cash paid for purchases of land and equipment                                                | (615,552,982)        | (230,354,081)        | (613,850,543)        | (150,281,931)        |
| Cash received from sale of equipment                                                         | 4,156,626            | 11,684,657           | 253,181              | 11,684,657           |
| Cash paid for intangible assets                                                              | (211,941,325)        | (146,817,675)        | (136,698,150)        | (128,026,304)        |
| Cash received from sales of intangible assets                                                | -                    | 540,000              | -                    | -                    |
| <b>Net cash from (used in) investing activities</b>                                          | <b>(460,230,690)</b> | <b>129,030,178</b>   | <b>(421,083,271)</b> | <b>263,639,538</b>   |
| <b>Cash flows from financing activities:</b>                                                 |                      |                      |                      |                      |
| Net increased (decrease) in bank overdrafts and short-term loans from financial institutions | 396,982,398          | (147,933,408)        | 396,982,398          | (147,933,408)        |
| Cash received from long-term loan from financial institutions                                | 254,026,715          | -                    | 226,780,000          | -                    |
| Cash payments for long-term loan from financial institutions                                 | (5,580,286)          | -                    | (5,580,286)          | -                    |
| Cash payments for financial lease agreements                                                 | (227,432,363)        | (181,232,252)        | (227,397,283)        | (181,232,252)        |
| Dividend paid                                                                                | (62,954,681)         | (39,452,144)         | (62,954,681)         | (39,452,144)         |
| Dividend paid to non-controlling interests                                                   | (541,750)            | -                    | -                    | -                    |
| Cash received from non-controlling interests in share capital of subsidiaries                | 512,505              | 4,385,315            | -                    | -                    |
| <b>Net cash from (used in) financing activities</b>                                          | <b>355,012,538</b>   | <b>(364,232,489)</b> | <b>327,830,148</b>   | <b>(368,617,804)</b> |
| <b>Net cash and cash equivalents increased (decreased)</b>                                   | <b>958,517</b>       | <b>(169,566,437)</b> | <b>1,845,239</b>     | <b>(101,951,582)</b> |
| <b>Cash and cash equivalents at the beginning of the years</b>                               | <b>44,367,948</b>    | <b>213,934,385</b>   | <b>30,785,418</b>    | <b>132,737,000</b>   |
| <b>Cash and cash equivalents at the end of the years</b>                                     | <b>45,326,465</b>    | <b>44,367,948</b>    | <b>32,630,657</b>    | <b>30,785,418</b>    |

## Internet Thailand Public Company Limited and Its Subsidiaries

### Condensed notes to the Financial Statements

For the year ended December 31, 2018

#### 1. General information

Internet Thailand Public Company Limited (“the Company”) is a public company incorporated and domiciled in Thailand. The Company is listed on the Stock Exchange of Thailand on November 14, 2001 and conducting the provision of internet access services and integrated services in relation to information technologies and communication. The Company’s registered office is located at No. 1768 Thai Summit Tower, 10th - 12th Floors, and the IT Floor, New Petchburi Road, Bangkok Sub-district, Huay Khwang District, Bangkok.

“The Company” represents Internet Thailand Public Company Limited, while “The Group” represents “Internet Thailand Public Company Limited and its subsidiaries.”

#### 2. Basis for the preparation of financial statements

##### 2.1 Statement of compliance

The financial statements have been prepared in accordance with Thai Financial Reporting Standards (TFRS) under the Accounting Act B.E. 2543 being those Thai Accounting Standards issued under the Accounting Profession Act B.E. 2547 and the financial reporting requirements of the Securities and Exchange Commission under the Securities and Exchange Act.

The financial statements have been prepared under the historical cost convention except some transactions are valued at fair price as disclosed in the accounting policies below.

An English version of the financial statements have been prepared from the statutory financial statements that are in the Thai language. In the event of a conflict or a difference in interpretation between the two languages, the Thai language statutory financial statements shall prevail.

##### 2.2 Presentation currency

The financial statements are prepared and presented in Thai Baht.

##### 2.3 Use of estimates and judgements

The preparation of financial statements in conformity with TFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the effect on the amount recognised in the financial statements is included in the following notes :

###### 2.3.1 Estimated construction project costs

The company estimates costs of construction projects based on details of the construction work, taking into account the volume and value of construction materials to be used in the project, labour costs and other miscellaneous costs to be incurred to completion of service, taking into account the direction of the movement in these costs. Estimates are reviewed regularly or whenever actual costs differ significantly from the figures used in the original estimates

###### 2.3.2 Provision for losses on construction projects

Management applied judgement in estimating the loss they expect to be realised on each construction project, based on estimates of anticipated costs that take into account the progress of the project and actual costs incurred to date, together with fluctuations in costs of construction materials, labour and the current situation

###### 2.3.3 Leases

In determining whether a lease is to be classified as an operating lease or finance lease, the management is required to use judgment regarding whether significant risk and rewards of ownership of the leased asset has been transferred, taking into consideration terms and conditions of the arrangement

#### **2.3.4 Allowance for doubtful accounts**

In determining an allowance for doubtful accounts, the management needs to make judgment and estimates based upon, among other things, past collection history, aging profile of outstanding debts and the prevailing economic condition.

#### **2.3.5 Allowance for obsolete, slow-moving and defective inventories**

The company maintains an allowance for obsolete, slow-moving and defective inventories to reflect impairment of inventories. The allowance is based on consideration of inventory turnover and deterioration of each category.

#### **2.3.6 Allowance for Impairment of assets**

The Company treats assets as Allowance for impaired when the management judges that there has been a significant decline in the fair value below their cost or where other objective evidence of impairment exists. The determination of what is “significant” requires .

#### **2.3.7 Impairment of investment in subsidiary**

In considering impairment of investment in a subsidiary, the Company assesses the fair value of investment in its subsidiary by the present value of future cash flows generated by the subsidiary, discounted by a discount rate determined by the Company’s management. The cash flow projections are based on financial budgets, which reflect the subsidiary’s business plan, growth rates and expense to revenue ratios. The value derived from the afore-mentioned method may vary due to changes in competitive forces, revenue structure, cost structure, industrial conditions and economic conditions.

#### **2.3.8 Property and equipment and Depreciation**

In determining depreciation of property and equipment, the management is required to make estimates of the useful lives and residual values of the company’s property and equipment and to review estimate useful lives and residual values when there are any changes.

In addition, the management is required to review property, and equipment for impairment on a periodical basis and record impairment losses in the period when it is determined that their recoverable amount is lower than the carrying cost. This requires judgments regarding forecast of future revenues and expenses relating to the assets subject to the review.

#### **2.3.9 Intangible assets and Amortization**

The initial recognition and measurement of intangible assets, and subsequent impairment testing, require management to make estimates of cash flows to be generated by the asset or the cash generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

#### **2.3.10 Deferred tax assets**

Deferred tax assets are recognised in respect of temporary differences only to the extent that it is probable that taxable profit will be available against which these differences can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of estimate future profits.

#### **2.3.11 Retirement employee benefits**

The Company has commitments on retirement benefits to employees under the Thai Labour Law. The amount of provision presented in the statement of financial position represents the present value of employee benefit obligations which is determined on an actuarial basis using various assumptions. The assumptions used in determining the net period cost for employee benefits include the discount rate, the rate of salary inflation and employee turnover and others. Any changes in these assumptions will impact the net periodic cost recorded for employee benefits. On an annual basis the Company determines those assumptions i.e. the appropriate discount rate, which should represent the interest rate that should be used to determine the present value of future cash flows currently expected to be required to settle the employee benefits. In determining the appropriate discount rate, the Company considers the current yields on long-term government bonds.

#### **2.3.12 Fair value of financial instruments**

In determining the fair value of financial instruments that are not actively traded and for which quoted market prices are not readily available, the management exercise judgment, using a variety of valuation techniques and models. The input to these models is taken from observable markets, and includes consideration of liquidity, correlation, and longer-term volatility of financial instruments.

## 2.4 Basis for preparation of consolidated financial statement

### 2.4.1 Basis for preparation of consolidated financial statement

During 2018, The Company have changed the structure of investment and relationship of company (Note 9)  
Year 2018 The accompanying consolidated financial statements include the financial statements of "The Company" represents "Internet Thailand Public Company Limited " and "Subsidiaries" represents its subsidiaries. The details of subsidiaries are as follows :

| Name of subsidiary                                             | Business type                                                                                                                   | Percentage shareholder<br>2018 |
|----------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|--------------------------------|
| <b>The subsidiary held by company.</b>                         |                                                                                                                                 |                                |
| Mandala Communications Co., Ltd.                               | Provision of telecommunication services including other related services                                                        | 99.99                          |
| <b>The subsidiary held by Mandala Communications Co., Ltd.</b> |                                                                                                                                 |                                |
| Thai Dot Com Co., Ltd.                                         | Provision and development of electronics system                                                                                 | 99.99                          |
| Digital Healthcare Solutions Co., Ltd.                         | Two-dimensional and three-dimensional medical computer x-ray services                                                           | 99.97                          |
| Sawasdee Cloud Dot Com Co., Ltd.*                              | Computer, communication, information presentation, software, management information systems and marketing consultation services | 59.99                          |
| Voxy Dot AI Co.,Ltd.                                           | AI System Services to assist in dental treatment.                                                                               | 49.99                          |

Year 2017 The accompanying consolidated financial statements include the financial statements of "The Company" represents "Internet Thailand Public Company Limited " and "Subsidiaries" represents its subsidiaries. The details of subsidiaries are as follows :

| Name of subsidiary                                                                                                      | Business type                                                                                                                   | Percentage shareholder<br>2017 |
|-------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|--------------------------------|
| <b>The subsidiary held by company.</b>                                                                                  |                                                                                                                                 |                                |
| Mandala Communications Co., Ltd.                                                                                        | Provision of telecommunication services including other related services                                                        | 99.99                          |
| <b>The subsidiary held by Mandala Communications Co.,Ltd.</b>                                                           |                                                                                                                                 |                                |
| Thai Dot Com Co., Ltd.                                                                                                  | Provision and development of electronics system                                                                                 | 99.99                          |
| Thai Dot Com Payment Co., Ltd.                                                                                          | Payment Gateway System through Cloud Computing                                                                                  | 50.99                          |
| Digital Healthcare Solutions Co., Ltd.                                                                                  | Two-dimensional and three-dimensional medical computer x-ray services                                                           | 99.97                          |
| Sawasdee Cloud Dot Com Co., Ltd.*                                                                                       | Computer, communication, information presentation, software, management information systems and marketing consultation services | 59.99                          |
| D Solution Dot Com Co., Ltd.                                                                                            | Electronic conference management service                                                                                        | 99.97                          |
| Open Land Scope Co., Ltd.                                                                                               | Computer System Services (cloud)                                                                                                | 59.99                          |
| One Email Co., Ltd.                                                                                                     | Electronic Mail Service (E-Mail)                                                                                                | 69.99                          |
| Nexpie Co., Ltd.                                                                                                        | Computer software services                                                                                                      | 54.99                          |
| <b>The subsidiary held by Mandala Communications Co.,Ltd. , Thai Dot Com Co.,Ltd. and Thai Starter Dot Com Co.,Ltd.</b> |                                                                                                                                 |                                |
| I Recruit Co., Ltd.***                                                                                                  | Computer consulting, communication, information presentation, software, management information systems                          | 45.00                          |
| <b>The subsidiary held by company.</b>                                                                                  |                                                                                                                                 |                                |
| Thai Starter Dot Com Co.,Ltd.**                                                                                         | Facilities management services for computer                                                                                     | -                              |

\* On December 15, 2017, the resolution of the Extraordinary Shareholders' meeting No. 1/2017 approved to dissolve of Sawasdee Cloud Dot Com Co., Ltd. with the dissolution date on December 16, 2017. As at the report date, the subsidiary is under liquidation process.

\*\* On December 31, 2017 The financial statement of Thai Starter Dot Com Co., Ltd. was included in the consolidated financial statements and the Company has control over the financial and operating policies of Thai Starter Dot Com Co., Ltd. and during 2018 the company has changed directors resulting to company has no controlled over Thai StarterDot Com Co., Ltd.

\*\*\* On December 31, 2017 The financial statement of I Recruit Co., Ltd. was included in the consolidated financial statements since there is indirect holding shares 45%. there is common directors. During 2018, company has left in indirect holding shares 30%, resulting in I Recruit Co., Ltd. changed its status from subsidiary to associate company.

### 2.4.2 Changes in the structure of the group during the current year

During 2018, the Company and its subsidiaries changed its structure of investment, resulting from changing in control of significant decision activity. As a result, the Company has no controlled over as following;

| Name of subsidiary                                                                                           | % Equity interest owned |       | Investment Type    |                    |
|--------------------------------------------------------------------------------------------------------------|-------------------------|-------|--------------------|--------------------|
|                                                                                                              | 2018                    | 2017  | 2018               | 2017               |
| <b>Changes in the Subsidiary company to Associated company</b>                                               |                         |       |                    |                    |
| <b>The held by Mandala Communications Co.,Ltd.</b>                                                           |                         |       |                    |                    |
| Thai Dot Com Payment Co., Ltd.                                                                               | 35.99                   | 50.99 | Associated company | Subsidiary company |
| D Solution Dot Com Co.,Ltd.                                                                                  | 29.97                   | 99.97 | Associated company | Subsidiary company |
| Open Land Scape Co.,Ltd.                                                                                     | 45.00                   | 59.99 | Associated company | Subsidiary company |
| One Email Co.,Ltd.                                                                                           | 30.00                   | 69.99 | Associated company | Subsidiary company |
| Nexpie Co.,Ltd                                                                                               | 44.99                   | 54.99 | Associated company | Subsidiary company |
| <b>The held by Mandala Communications Co.,Ltd. , Thai Dot Com Co.,Ltd. and Thai Starter Dot Com Co.,Ltd.</b> |                         |       |                    |                    |
| I Recruit Co.,Ltd.                                                                                           | 30.00                   | 45.00 | Associated company | Subsidiary company |
| <b>The subsidiary held by Thi Dot Com Co.,Ltd.</b>                                                           |                         |       |                    |                    |
| Thai Starter Dot Com Co.,Ltd.                                                                                | -                       | -     | Non-controlling    | Subsidiary company |
| <b>Changes in the joint venture to Associated company</b>                                                    |                         |       |                    |                    |
| <b>The held by Mandala Communications Co.,Ltd.</b>                                                           |                         |       |                    |                    |
| INET Managed Services Co.,Ltd.                                                                               | 30.00                   | 49.99 | Associated company | Joint Venture      |
| Thai Identities Co.,Ltd.                                                                                     | 44.99                   | 49.99 | Associated company | Joint Venture      |
| One DC Co.,Ltd.                                                                                              | 18.99                   | 49.99 | Associated company | Joint Venture      |
| Service One Solution Co.,Ltd.                                                                                | 39.99                   | 49.99 | Associated company | Joint Venture      |

### 2.4.3 Accounting policies of consolidation as stated in note to the financial statements no.5.24

## 3. New financial reporting standards

### 3.1 Financial reporting standards that became effective in the current year

During the year, the Group have adopted the revised financial reporting standards and interpretations (revised 2017) and new accounting treatment guidance which are effective for fiscal years beginning on or after January 1, 2018. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes and clarifications directed towards disclosures in the notes to financial statements. The adoption of these financial reporting standards does not have any significant impact on the Group' financial statements.

### 3.2 Financial reporting standards that will become effective for fiscal years beginning on or after January 1, 2019

During the current year, the Federation of Accounting Professions issued a number of revised and new financial reporting standards and interpretations (revised 2018) including new accounting treatment guidance, which are effective for fiscal years beginning on or after January 1, 2019. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards with most of the changes directed towards clarifying accounting treatment and providing accounting guidance for users of the standards.

The management of the Group believe that most of the revised financial reporting standards will not have any significant impact on the financial statements when they are initially applied. However, the new standard involves changes to key principles, as summarised below.

### TFRS 15 Revenue from Contracts with Customers

TFRS 15 supersedes the following accounting standards together with related Interpretations.

|                         |                                                              |
|-------------------------|--------------------------------------------------------------|
| TAS 11 (revised 2017)   | Construction contracts                                       |
| TAS 18 (revised 2017)   | Revenue                                                      |
| TSIC 31 (revised 2017)  | Revenue - Barter Transactions Involving Advertising Services |
| TFRIC 13 (revised 2017) | Customer Loyalty Programmes                                  |
| TFRIC 15 (revised 2017) | Agreements for the Construction of Real Estate               |
| TFRIC 18 (revised 2017) | Transfers of Assets from Customers                           |

Entities are to apply this standard to all contracts with customers unless those contracts fall within the scope of other standards. The standard establishes a five-step model to account for revenue arising from contracts with customers, with revenue being recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model.

An entity recognises revenue in accordance with that core principle by applying the following steps:

- Step 1 : Identify the contract(s) with a customer
- Step 2 : Identify the performance obligations in the contract
- Step 3 : Determine the transaction price
- Step 4 : Allocate the transaction price to the performance obligations in the contract and
- Step 5 : Recognise revenue when (or as) the entity satisfies a performance obligation

### Key changes to current practice are:

- Any bundled goods or services that are distinct must be separately recognised, and any discounts or rebates on the contract price must generally be allocated to the separate elements
- Revenue may be recognised earlier than under current standards if the consideration varies for any reasons (such as for incentives, rebates, performance fees, royalties, success of an outcome etc) - minimum amounts must be recognised if they are not at significant risk of reversal
- The point at which revenue is able to be recognised may shift: some revenue which is currently recognised at a point in time at the end of a contract may have to be recognised over the contract term and vice versa
- There are new specific rules on licenses, warranties, non-refundable upfront fees and, consignment arrangements

Entities will have a choice to apply this standard retrospectively in accordance with TAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, subject to the expedients or retrospectively with the cumulative effect recognised as an adjustment to the opening balance of retained earnings of the annual reporting period that includes the date of initial application with additional disclosures.

The Group's management is currently assessing the impact of initial adoption of this standard.

### 3.3 Financial reporting standards related to the set of financial instruments that will become effective for fiscal years

During the current year, the Federation of Accounting Professions issued the set of TFRSs related to financial instruments consists of five accounting standards and interpretations, as follows:

|          |                                                             |
|----------|-------------------------------------------------------------|
| TFRS 7   | Financial Instruments: Disclosures                          |
| TFRS 9   | Financial Instruments                                       |
| TAS 32   | Financial Instruments: Presentation                         |
| TFRIC 16 | Hedges of a Net Investment in a Foreign Operation           |
| TFRIC 19 | Extinguishing Financial Liabilities with Equity Instruments |

These TFRSs related to financial instruments make stipulations relating to the classification of financial instruments and their measurement at fair value or amortised cost (taking into account the type of instrument, the characteristics of the contractual cash flows and the Company's business model), calculation of impairment using the expected credit loss method, and hedge accounting. These include stipulations regarding the presentation and disclosure of financial instruments. When the TFRSs related to financial instruments are effective, some accounting standards, interpretations and guidance which are currently effective will be cancelled.

The management of the Group is currently evaluating the impact of these standards to the financial statements in the year when they are adopted.

## 4. Change in accounting estimates

During the year 2017, the Company changed its accounting estimates with respect to the useful lives of leasehold improvement and equipment as follows:

|                       | Useful Live (years) |         |
|-----------------------|---------------------|---------|
|                       | Formerly            | Revised |
| Leasehold improvement | 3 - 10              | 5 - 15  |
| Network equipment     | 5 - 10              | 5 - 15  |

The above change in accounting estimates is started from June 1, 2017. The management of the Company believed that the new lives useful of assets are more appropriate since they are consistent with their expected utilization for the Company.

The Company applied the change in estimates prospectively.

The effect of the changes to the statement of financial position as at December 31, 2017 and the statement of profit or loss for the year ended December 31, 2017 is summarized below.

|  | Unit : Million Baht               |                               |
|--|-----------------------------------|-------------------------------|
|  | Consolidated financial statements | Separate financial statements |

#### Statements of financial position

|                                                          |       |       |
|----------------------------------------------------------|-------|-------|
| Property, leasehold improvements and equipment increased | 28.46 | 28.46 |
|                                                          | 28.46 | 28.46 |

#### Statements of profit or loss

|                                                              |       |       |
|--------------------------------------------------------------|-------|-------|
| Decrease in depreciation                                     | 28.46 | 28.46 |
| Increase in profit attributable to equity holders of Company | 28.46 | 28.46 |
| Increase in basic earnings per share (Baht per share)        | 0.06  | 0.06  |

## 5. Accounting Policies

### 5.1 Revenues and expenses recognitions

#### *Sales of goods*

Sales of goods are recognized when the significant risks and rewards of ownership of the goods have passed to the buyer.

Sales are the invoiced value, excluding value added tax, of goods supplied after deducting discounts and allowances.

#### *Rendering of service*

Service revenues under operating contracts are recognized as revenue under the percentage of completion method.

The expected loss on unprofitable contracts is recognized as soon as such loss can be for seen.

The Group recognizes revenue from service contracts with a term on a straight line basis over the term of the contracts. Unearned revenue is presented as deferred service income.

Other services income is recognized as revenue when services have been rendered with reference to the stage of completion.

Cost of uncompleted jobs or undelivered jobs are recorded as work in process.

#### *Interest income and dividend income*

Interest income is recognized on an accrual basis based on the effective interest rate. Dividend income is recognized when the right to receive the dividends is established.

#### *Expenses*

Expenses are recognized on an accrual basis.

### 5.2 Trade and other receivables

Trade and other receivables are stated at the net realizable value. Allowance for doubtful accounts is provided for the estimated losses that may be incurred in collection of receivables. The allowance is generally based on collection experience and analysis of debt aging.

### 5.3 Finance lease receivables

Finance lease receivables are stated at outstanding balances net of deferred interest income and unearned related service income and allowance for doubtful accounts (if any).

### 5.4 Finance lease receivables

Finance lease receivables are stated at outstanding

balances net of deferred interest income and unearned related service income and allowance for doubtful accounts (if any).

### 5.5 Work in process and supplies

Cost of work, which is not yet recognized as revenue, is recorded in work in process using the invoiced value after discounting.

Inventories are valued at the lower of cost and net realizable value. Cost is determined by the first-in, first-out method. The Group sets up provision for diminution in value of inventories when inventories were obsolete, slow-moving or deteriorated.

### 5.5 Investments

Short-term investment included promissory notes, term deposit with banks with maturity period of longer than 3 months but not longer than one year or term deposits with banks with an original maturity of three months or less, which the Group and its subsidiary intend to roll-over or reinvest when due.

Investments in available-for-sale securities are stated at fair value. Changes in the fair value of these securities are recorded as a separate item in shareholders' equity, and will be recorded in profit or loss when the securities are sold.

Investment in associated company and joint ventures is accounted for in the consolidated financial statements using the equity method.

Investments in subsidiary, associated company and joint ventures are accounted for in the separate financial statements using the cost method.

The weighted average method is used for computation of the cost of investments.

For equity instrument that transferred from investment in subsidiary, associate, joint venture or general investment to available-for-sale investment, the Company has to recognize the remaining book value of investment as at transferred date in separate financial statements and recognized the remaining value as available-for-sale investment by using fair value at the end of report date

On disposal of an investment, the difference between net disposal proceeds and the carrying amount of the investment is recognized in profit or loss. If the Group disposes of only part of the investment, the carrying value per share used to calculate the cost of the portion sold is determined using the weighted average method.

### 5.7 Deferred maintenance services for equipments

Deferred maintenance services for equipments are amortized to as expenses according to the terms of the agreements of 3 - 5 years.

### 5.8 Property, plant and equipment

Property, plant and equipment are stated at cost or revalued amount less accumulated depreciation and allowance for loss on impairment of assets (if any).

Depreciation of buildings and equipment is calculated by reference to their costs or the revalued amount, on the straight-line basis over the following estimated useful life:

| Types of assets                               | Year    |
|-----------------------------------------------|---------|
| Land improvements                             | 28      |
| Building                                      | 10 - 30 |
| Leasehold improvement                         | 5 - 15  |
| Network equipment                             | 5 - 15  |
| Computers, office equipment and moter vchicle | 5       |

Property, construction in progress and assets under installation are stated at cost and no depreciation is provided.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

The asset's carrying amount is written-down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains or losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised within 'Other (losses)/gains – net' in profit or loss.

Repairs and maintenance are charged to statements of comprehensive income during the financial period in which they are incurred. The cost of major renovations is included in the carrying amount of the asset when it is probable that future economic benefits in excess of the originally assessed standard of performance of existing asset will flow to the Company. Major renovations are depreciated over the remaining useful life of the related asset.

The interest costs of borrowings to finance the construction of asset, are capitalized as part of the asset, during the period of time requirement so that the asset is properly prepared for use.

### 5.9 Intangible assets

The intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses (if any).

Intangible assets with finite lives are amortized on a systematic basis over the economic useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method of such intangible assets are reviewed at least at each financial year end. The amortization expense is charged to profit or loss.

The Group's intangible assets with finite useful lives consist of licenses and software computers, which have an estimated useful life of 5 - 10 years.

### 5.10 Impairment of assets

Assets that have an indefinite useful life, (for example goodwill), are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. The impairment loss is recognised in the statement of income.

#### Calculation of recoverable amount

The recoverable amount is the greater of the assets' net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

#### Reversals of impairment

An impairment loss is reversed if there has been change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### 5.11 Loans

Borrowings are recognised initially at the fair value, net of transaction costs incurred.

Borrowings are subsequently stated at amortised cost; any difference between proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective yield method

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of reporting date.

### 5.12 Provision

Provision are recognized when the company has a present legal or constructive obligation as a result of past event, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimation of the amount can be made. Where the company expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain.

### 5.13 Employee benefits

#### *Short term employee benefits*

Salaries, wages, bonuses and contributions to the social security fund and provident fund are recognized as expenses when incurred.

#### *Post-employment benefits*

##### **Defined contribution plans**

The Group and its employees have jointly established a provident fund. The fund is monthly contributed by employees and by the company. The fund's assets are separated from trust fund and the company, and recognised as expenses when incurred.

##### **Defined benefit plans employee benefits**

The Group has obligations in respect of the severance payments which paid to employees when their retirement have incurred under labor law. The Group treats these severance payment obligations as a defined benefit plan.

The liability recognised in the statement of financial position in respect of defined benefit retirement plans is the present value of the defined benefit obligation at the end of the reporting period.

The obligation under the defined benefit plan is determined by a professionally qualified independent actuary, using the projected unit credit method. Such determination is made based on various assumptions, including discount rate, future salary increase rate, staff turn over rate, mortality rate, and inflation rates.

Actuarial gains and losses arising from post-employment benefits are recognised in other comprehensive income and all expenses related to defined benefit plans in profit or loss.

Past service costs are recognized in profit or loss on the earlier of the date of the plan amendment or curtailment and the date that the Company recognizes restructuring-related costs.

### 5.14 Ordinary shares

Ordinary shares are classified as equity.

### 5.15 Legal reserve

#### **Parent company**

Section 116 of the Public Companies Act B.E. 2535 requires that the company shall allocate not less than 5 percent of its annual net profit, less any accumulated losses brought forward, to a reserve account ("legal reserve"), until this account reaches an amount not less than 10% of the registered authorized capital. The legal reserve is not available for dividend distribution.

#### **Subsidiary company**

The subsidiary companies in Thailand shall allocate not less 5 percent of its annual net profit each time a dividend is declared, to a reserve account ("legal reserve") until the reserve reaches 10 percent of authorized share capital. The legal reserve is not available for dividend distribution.

### 5.16 Dividends

Dividends are recorded in the consolidated and company's financial statements in the period in which they are approved by the shareholders.

### 5.17 Income tax

**Income tax** Income tax expense represents the sum of corporate income tax currently payable and deferred tax.

**Current tax** Current income tax is provided in the accounts at the amount expected to be paid to the taxation authorities, based on taxable profits determined in accordance with tax legislation.

**Deferred tax** The Group company recognize deferred income tax is provided on temporary differences between the tax bases of assets and liabilities and their carrying amounts at the end of each reporting period, using the tax rates enacted at the end of the reporting period or highly probable to be effective at the end of the reporting period.

The Group company recognize deferred tax is not recognised for the following temporary differences : the initial recognition of goodwill; the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss ; and differences relating to investments in subsidiaries and jointly-controlled entities to the extent that it is probable that they will not reverse in the foreseeable future.

The Group recognise deferred tax liabilities for all taxable temporary differences while they recognise deferred tax assets for all deductible temporary differences and tax losses carried forward to the extent that it is probable that future taxable profit will be available against which such deductible temporary differences and tax losses carried forward can be utilised.

At each reporting date, the group company review and reduce the carrying amount of deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

The Group company record deferred tax directly to shareholders' equity if the tax relates to items that are recorded directly to shareholders' equity.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

## 5.18 Leases – where a Group company is the lessee

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

The Group leases certain property, plant and equipment. Leases of property, plant or equipment where the Group has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased property and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to profit or loss over the lease period so as to achieve a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant or equipment acquired under finance leases is depreciated over the shorter period of the useful life of the asset and the lease term.

## 5.19 Foreign currency translation

### Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Thai Baht, which is the Group's functional and presentation currency.

### Transactions and balances

Foreign currency transactions are translated into Thai Baht using the exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currency are translated to Thai Baht at the exchange rate prevailing at the statement of financial position date. Gains and losses resulting from the settlement of foreign currency transactions, and from the translation of monetary assets and liabilities denominated in foreign currencies, are recognised in the profit or loss.

### 5.20 Management benefit expenses

Management benefit expenses represents the benefits paid to the company's management such as salaries and related benefit including the benefit paid by other means. The Company's management is the persons who are defined under the Securities and Exchange Act.

### 5.21 Basic earnings per share

Basic earnings per share is determined by dividing the net earnings for the period by the weighted average number of issued and paid-up of common stock during the period.

### 5.22 Operating segments

Operating Segments is requires the presentation and disclosure of segment information based on the internal reports regularly reviewed by the company's chief operating decision maker in order to assess each segment's performance and to allocate resources to those segments.

### 5.23 Fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The group use the market approach to measure their assets and liabilities that are required to be measured at fair value by relevant financial reporting standards, except that the financial techniques approach is used when there is no active market or when a quoted market price is not available

#### Fair value hierarchy

These fair value measurements are categorised into different levels in the fair value hierarchy based on the inputs to valuation techniques used. The different levels are defined as follows.

**Level 1 :** quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date.

**Level 2 :** inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

**Level 3 :** unobservable inputs for the asset or liability.

### 5.24 Basis of consolidation

The consolidated financial statements relate to the Company and its subsidiaries (together referred to as the "Group") and the Group's interests in associates and joint ventures.

### Business combinations

The Group applies the acquisition method for all business combinations when control is transferred to the Group.

Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable. The acquisition date is the date on which control is transferred to the acquirer. Judgment is applied in determining the acquisition date and determining whether control is transferred from one party to another.

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

A contingent liability of the acquiree is assumed in a business combination only if such a liability represents a present obligation and arises from a past event, and its fair value can be measured reliably.

The Group measures any non-controlling interest (NCI) at its proportionate interest in the identifiable net assets of the acquiree.

Transaction costs that the Group incurs in connection with a business combination, such as legal fees, and other professional and consulting fees are expensed as incurred.

#### Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

The accounting policies of subsidiaries have been changed where necessary to align them with the policies adopted by the Group.

### Loss of control

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related non-controlling interests and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

### Interests in equity-accounted investees

The Group's interests in equity-accounted investees comprise interests in associates and a joint venture.

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Interests in associates and joint ventures are accounted for using the equity method. They are recognised initially at cost. Subsequent to initial recognition, the consolidated

financial statements include the Group's share of the profit or loss and other comprehensive income of equity-accounted investees, until the date on which significant influence or joint control ceases.

### Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income or expenses arising from intra-group transactions, are eliminated. Unrealised gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

### Non-controlling interests

Non-controlling interests represent the portion of profit or loss and net assets of the subsidiaries that are not held by the Company and are presented separately in the consolidated profit or loss and within equity in the consolidated statement of financial position.

## 6. Reclassification

The Company has reclassified certain accounts in the financial statements for the year ended December 31, 2017 to conform to the presentation of the financial statements of current year.

| Statement of financial position<br>As at December 31, 2017 | Unit : Baht                      |                            |                              |                            |
|------------------------------------------------------------|----------------------------------|----------------------------|------------------------------|----------------------------|
|                                                            | Consolidated financial statement |                            | Separate financial statement |                            |
|                                                            | After<br>Reclassification        | Before<br>Reclassification | After<br>Reclassification    | Before<br>Reclassification |
| <b>Current assets</b>                                      |                                  |                            |                              |                            |
| Trade and other current receivable                         | 340,950,443                      | 239,479,480                | 421,386,415                  | 321,648,482                |
| Other current assets                                       | 20,925,563                       | 121,612,850                | 16,379,948                   | 115,334,205                |
| <b>Current liabilities</b>                                 |                                  |                            |                              |                            |
| Trade and other current payable                            | 356,961,847                      | 328,805,098                | 368,088,175                  | 340,325,310                |
| Other current payable                                      | 17,648,881                       | 45,021,954                 | 15,130,139                   | 42,109,328                 |

## 7. Benefits from investment promotion

The Company has two Board of Investment promotions to engage in the activity of “Cloud Services” under Promotion Certificate No. 58-1841-1-00-2-0, dated July 7, 2015 and No. 59-1041-1-00-2-0, dated 10 August 2016. The Company received the licenses from the Board of Investment to start operations as from May 19, 2015 and has obtained benefits and privileges under Sections 25, 26, 28, 31, 34 and 37 of the Investment Promotion Act B.E. 1977. Granted privileges include corporate income tax exemption for eight years on total net profit commencing from the date the revenue is first derived from the operation, but not exceeding 100% of investment and excluding land and working capital. The Company received its first income from sales on November 2, 2015 and December 19, 2017 respectively.

Revenue from services for the years ended December 31, 2018 and 2017 which are derived from BOI promoted

activities, are in the amount of Baht 761.25 million and Baht 284.93 million, respectively.

## 8. Provident fund

The Group and their employees have jointly established a provident fund in accordance with the Provident Fund Act B.E. 2009. Both employees and the Company contribute to the fund on a monthly basis at the rate of 3% - 10% of salary. The fund, which is managed by Krung Thai Asset Management Public Company Limited, will be paid to employees upon termination in accordance with the fund rules. Total contributions by the Group for the years ended December 31, 2018 and 2017 amounted to approximately Baht 11.15 million and Baht 9.45 million respectively, in the consolidated financial statements and amounted to Baht 9.37 million and Baht 8.65 million respectively, in the separated financial statements.

## 9. Related party transactions

The Group had significant business transactions with related parties, which have been concluded on commercial terms and bases agreed upon between the Company and those companies. The summary of those transactions are as follows :

The relationship between the Company and the related companies are as follows :

During 2018, the Company has changed in shareholding structure, directors and control over resulting to the Company changed in relationship as follow;

| Note | Related parties                             | Percentage shareholder |       | Nature of relationships |                    |
|------|---------------------------------------------|------------------------|-------|-------------------------|--------------------|
|      |                                             | 2018                   | 2017  | 2018                    | 2017               |
| (1)  | Mandala Communications Co., Ltd.            | 99.99                  | 99.99 | Subsidiary company      | Subsidiary company |
| (2)  | Thai Dot Com Co., Ltd.                      | 99.99                  | 99.99 | Subsidiary company      | Subsidiary company |
|      | Digital Healthcare Solutions Co., Ltd.      | 99.97                  | 99.97 | Subsidiary company      | Subsidiary company |
|      | Sawasdee Cloud Dot Com Co., Ltd. (Note 2.4) | 59.99                  | 59.99 | Subsidiary company      | Subsidiary company |
| (3)  | Voxy Dot AI Co.,Ltd.                        | 49.99                  | -     | Subsidiary company      | -                  |
| (4)  | Thai Starter Dot Com Co., Ltd.              | -                      | -     | -                       | Subsidiary company |
| (1)  | Avilon Innovation Co.,Ltd                   | 49.99                  | -     | Joint Venture           | -                  |
| (1)  | Managed AI Solution Co.,Ltd.                | 49.99                  | -     | Joint Venture           | -                  |
| (1)  | Pacheti Co.,Ltd.                            | 49.99                  | -     | Joint Venture           | -                  |
| (1)  | Data Next Co.,Ltd.                          | 49.99                  | -     | Joint Venture           | -                  |
| (1)  | Agrinno Tech & Services Co.,Ltd.            | 49.99                  | -     | Joint Venture           | -                  |
| (1)  | Thai Dot Com Payment Co., Ltd.              | 35.99                  | 50.99 | Associated company      | Subsidiary company |
| (1)  | D Solution Dot Com Co., Ltd.                | 29.97                  | 99.97 | Associated company      | Subsidiary company |
| (1)  | Open Land Scape Co., Ltd.                   | 44.99                  | 59.99 | Associated company      | Subsidiary company |
| (1)  | One Email Co., Ltd.                         | 29.99                  | 69.99 | Associated company      | Subsidiary company |
| (1)  | Nexpie Co., Ltd.                            | 44.99                  | 54.99 | Associated company      | Subsidiary company |
| (2)  | I Recruit Co., Ltd.                         | 30.00                  | 45.00 | Associated company      | Subsidiary company |

| Note | Related parties                                                  | Percentage shareholder                           |       | Nature of relationships |                    |
|------|------------------------------------------------------------------|--------------------------------------------------|-------|-------------------------|--------------------|
|      |                                                                  | 2018                                             | 2017  | 2018                    | 2017               |
| (1)  | One Authen Co.,Ltd.                                              | 44.99                                            | -     | Associated company      | -                  |
| (1)  | One Centric Co., Ltd.                                            | 44.99                                            | -     | Associated company      | -                  |
| (5)  | Service One Solution Co., Ltd.                                   | 39.99                                            | 49.99 | Associated company      | Joint Venture      |
| (6)  | One DC Co., Ltd.                                                 | 18.99                                            | 49.99 | Associated company      | Joint Venture      |
| (7)  | INET Managed Services Co., Ltd.                                  | 30.00                                            | 49.99 | Associated company      | Joint Venture      |
| (8)  | Thai Identities Co., Ltd.                                        | 44.99                                            | 49.99 | Associated company      | Joint Venture      |
|      | Intelligist Co., Ltd.                                            | 34.99                                            | 34.99 | Associated company      | Associated company |
|      | Talk to Me Co., Ltd.                                             | 28.50                                            | 29.99 | Associated company      | Associated company |
| (9)  | One Geo Survey Co., Ltd.                                         | 30.00                                            | 40.00 | Associated company      | Associated company |
|      | Inext Broadband Co., Ltd.                                        | 24.99                                            | 29.99 | Associated company      | Associated company |
| (1)  | Atcetera Corporation Co.,Ltd                                     | 29.99                                            | -     | Associated company      | Associated company |
| (1)  | Onespace Corporation Co.,Ltd                                     | 44.99                                            | -     | Associated company      | -                  |
| (1)  | One Electronic Billing Co.,Ltd.                                  | 39.99                                            | -     | Associated company      | -                  |
| (10) | Netbay PLC.                                                      | -                                                | -     | -                       | Associated company |
|      | The National Science and Technology Development Agency ("NSTDA") | The company's shareholders and common directors. |       |                         |                    |
|      | CAT Telecom Public Company Limited ("CAT Telecom")               | The company's shareholders and common directors. |       |                         |                    |
|      | TOT Public Company Limited ("TOT")                               | The company's shareholders and common directors. |       |                         |                    |

#### (1) The Investment and the disposal of

##### Investment in the Subsidiary statements of Mandala Communications Co., Ltd. as follow :

On April 20, 2018 Mandala Communications Co., Ltd. acquired 59,998 ordinary shares in One Alten Co.,Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.15 million. The acquisition resulted the Company hold a 59.99 percent of the registered capital.

On April 9, 2018 Mandala Communications Co., Ltd. acquired ordinary shares of INET Managed Services Co., Ltd from the existed shareholders. As a result, the status of INET Managed Services Co.,Ltd changed from joint venture company to subsidiary company of the Group.

According to the Board of Directors' Meeting No. 3/2018, held on May 3, 2018 of Mandala Communications Co., Ltd. it has resolved to sell the shares of INET Managed Services Co., Ltd. to Thai DotCom Co., Ltd. of 0.30 million shares, Thai Starter DotCom Co., Ltd. of 0.30 million shares, and minority shareholders of 0.80 million shares totaling 1.40 million shares at a price of Baht 2.5 per share totaling Baht 3.5 million. As a result, the Group hold 60% of the total registered share capital on this company.

On June 22, 2018 Mandala Communications Co., Ltd. acquired 44,998 ordinary shares in Voxy Dot AI Co.,Ltd at Baht 2.5 per share (a par value of Baht 10) for a total

investment of Baht 0.11 million. The acquisition resulted the Company hold a 44.99% of the registered capital.

On September 17, 2018 Mandala Communications Co., Ltd. ,Thai Dot Com Co., Ltd. and Thai Starter Dot Com Co., Ltd. acquired 69,998 ordinary shares of One Centric Co., Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.17 million. As a result, the Group hold a 69.99% of the total registered share capital on this company.

According to the Board of Directors' Meeting No. 7/2018, held on December 14, 2018 of Mandala Communications Co., Ltd. It has resolved to sell the shares which Mandala Communications Co., Ltd. held to other companies and other shareholders as following;

- Resolved to sell 2,800 shares of Thai Dot Com Payment Co., Ltd. at the price of Baht 2.5 per share totaling Baht 0.01 million. As a result, the Group hold 35.99% of the total registered share capital on this company which made Thai Dot Com Payment Co., Ltd. changing status from subsidiary company to associate company.

- Resolved to sell 7,000 shares of D Solution Dot Com Co., Ltd. at the price of Baht 2.5 per share totaling Baht 0.02 million. As a result, the Group hold 29.97% of the total registered share capital on this company which made D Solution Dot Com Co., Ltd. changing status from subsidiary company to associate company.

- Resolved to sell 15,000 shares of Open Land Scape Co., Ltd. at the price of Baht 2.5 per share totaling Baht 0.04 million. As a result, the Group hold 44.99% of the total registered share capital on this company which made Open Land Scape Co., Ltd. changing status from subsidiary company to associate company.

- Resolved to sell 40,000 shares of One Email Co., Ltd. at the price of Baht 2.5 per share totaling Baht 0.10 million. As a result, the Group hold 29.99% of the total registered share capital on this company which made One Email Co., Ltd. changing status from subsidiary company to associate company.

- Resolved to sell 10,000 shares of Nexpie Co., Ltd. at the price of Baht 2.5 per share totaling Baht 0.03 million. As a result, the Group hold 44.99% of the total registered share capital on this company which made Nexpie Co., Ltd. changing status from subsidiary company to associate company.

- Resolved to sell 15,000 shares of One Authen Co., Ltd. at the price of Baht 2.5 per share totaling Baht 0.04 million. As a result, the Group hold 44.99% of the total registered share capital on this company which made One Authen Co., Ltd. changing status from subsidiary company to associate company.

- Resolved to sell 300,000 shares of INET Managed Services Co., Ltd. at the price of Baht 2.5 per share totaling Baht 0.75 million. As a result, the Group hold 30.00% of the total registered share capital on this company which made INET Managed Services Co., Ltd. changing status from subsidiary company to associate company.

- Resolved to sell 10,000 shares of One Centirc Co., Ltd. at the price of Baht 2.5 per share totaling Baht 0.03 million. As a result, the Group hold 44.99% of the total registered share capital on this company which made One Centirc Co., Ltd. changing status from subsidiary company to associate company.

## **(2) Change in status of I Recruit Co., Ltd.**

During 2018, Mandala Communications Co., Ltd. and Thai Dot Com Co., Ltd. were hold 30% of the total registered share capital on iRecruit Co., Ltd. resulting in Recruit Co., Ltd changed its status from subsidiary to an associate company.

## **(3) Change in status of Voxy Dot AI Co., Ltd.**

During 2018, Voxy Dot AI Co., Ltd. has changed its status from associate company to subsidiary company resulting from changing in control. As a result, the Company has controlled over Voxy Dot AI Co., Ltd.

## **(4) Change in status of Thai Starter Dot Com Co., Ltd.**

During 2018, Thai Starter Dot Com Co., Ltd. has changed the board of director of the Company resulting to the Company has no controlled over Thai Starter Dot Com Co., Ltd.

## **(5) Change in status of Service One Solution Co., Ltd.**

According to the Board of Directors Meeting No. 7/2018 on December 14, 2018 of Mandala Communications Co., Ltd. it has resolved to sell 10,000 shares of Service One Solution Co., Ltd. to other shareholders at the price Baht 2.5 per share, resulting in Service One Solution Co., Ltd. changed its status from a joint venture to an associate company of the Group.

## **(6) Changes in the status of One DC Co.,Ltd**

According to the Board of Directors Meeting No. 4/2018 held on September 3, 2018 of Mandala Communications Co., Ltd. it has resolved to sell 19,000 ordinary shares of One DC Co., Ltd. to other shareholders at the price Baht 2.5 per share, resulting in One DC Co.,Ltd. changed its status from a joint venture to an associate company of the Group.

## **(7) Change in status of INET Managed Services Co., Ltd.**

During 2018, INET Managed Services Co., Ltd. changed the status from the joint venture company to subsidiary company because of the change in shareholding structure that impacted to the change in control over this company. And on December 14, 2018 it has resolved to sell 300,000 shares of INET Managed Services Co., Ltd. to Thai Starter Dot Com Co., Ltd. at price Baht 2.5 per share, resulting in INET Managed Services Co., Ltd. changed its status from a subsidiary to an associate company of the Group.

## **(8) Change in status of Thai Identities Co., Ltd.**

During 2018, Thai Identities Co., Ltd. changed its status from the joint venture to associate company resulting from changing in control of significant decision activity. As a result, the Company has no controlled over Thai Identities Co., Ltd.

## **(9) Change in status of One Geo Survey Co., Ltd.**

According to the Extraordinary shareholders' meeting No. 1/2018 held on April 26, 2018, passed a resolution to change of the Company's name from "One Geo Soft Company Limited" to "One Geo Survey Company Limited". The company registered the change of its name with the Ministry of Commerce on April 27, 2018

## **(10) Changes in the status of Netbay PLC.**

The Company classified its investments as available-for-sale securities on May 11, 2017 as disclosed in note no. 19

The significant transactions with related parties can be summarized as follows :

| Subsidiary Company            | Pricing policy                              |
|-------------------------------|---------------------------------------------|
| Revenues from services        | Cost plus profit and agreed contract price. |
| Revenues from sales           | Cost plus profit and agreed contract price. |
| Other income                  | Cost plus profit and agreed contract price. |
| Interest income               | According to a finance lease agreement.     |
| Rental equipment              | Cost plus profit and agreed contract price. |
| Sale expenses                 | Cost plus profit and agreed contract price. |
| Service expenses              | Cost plus profit and agreed contract price. |
| Purchase of Intangible asstes | Cost plus profit and agreed contract price. |
| Purchase of fixed asstes      | Cost plus profit and agreed contract price. |
| Joint Venture                 | Pricing policy                              |
| Revenues from services        | Cost plus profit and agreed contract price. |
| Other income                  | Cost plus profit and agreed contract price. |
| Service expenses              | Cost plus profit and agreed contract price. |
| Purchase of Intangible asstes | Cost plus profit and agreed contract price. |
| Purchase of fixed asstes      | Cost plus profit and agreed contract price. |
| Associated company            | Pricing policy                              |
| Revenues from services        | Cost plus profit and agreed contract price. |
| Other income                  | Cost plus profit and agreed contract price. |
| Interest income               | According to a finance lease agreement.     |
| Dividend income               | As declared by associated company.          |
| Sale of fixed assets          | Cost plus profit and agreed contract price. |
| Sale of Intangible asstes     | Cost plus profit and agreed contract price. |
| Service expenses              | Cost plus profit and agreed contract price. |
| Purchase of Intangible asstes | Cost plus profit and agreed contract price. |
| Purchase of fixed asstes      | Cost plus profit and agreed contract price. |
| Related companies             | Pricing policy                              |
| Revenues from services        | Market price                                |
| Service expenses              | Market price                                |
| Administrative expenses       | Market price                                |
| Dividend paid                 | As declared                                 |

### 9.1 Revenue and expense transactions as follows :

for the year ended december 31,

Unit : Baht

|                               | Consolidated financial statements |            | Separate financial statements |            |
|-------------------------------|-----------------------------------|------------|-------------------------------|------------|
|                               | 2018                              | 2017       | 2018                          | 2017       |
| <b>Subsidiary Company</b>     |                                   |            |                               |            |
| Revenues from services        | -                                 | -          | 137,617,216                   | 75,243,507 |
| Other income                  | -                                 | -          | 1,108,949                     | 3,059,183  |
| Interest income               | -                                 | -          | 478,871                       | 770,396    |
| Rental equipment              | -                                 | -          | 10,504,351                    | 26,350,687 |
| Service expenses              | -                                 | -          | 168,631,635                   | 18,054,278 |
| Sale expenses                 | -                                 | -          | 1,173,811                     | -          |
| Purchase of Intangible assets | -                                 | -          | 33,879,811                    | -          |
| Purchase of fixed assets      | -                                 | -          | 2,975,210                     | -          |
| <b>Joint Venture</b>          |                                   |            |                               |            |
| Revenues from services        | 6,871,176                         | 4,942,989  | 6,856,401                     | 7,686,114  |
| Other income                  | 39,810                            | 800        | 39,810                        | 800        |
| Service expenses              | 187,431                           | -          | 5,000                         | -          |
| Purchase of fixed assets      | 30,426,181                        | -          | 30,426,181                    | -          |
| Purchase of Intangible assets | 40,929,368                        | -          | 40,929,368                    | -          |
| <b>Associated company</b>     |                                   |            |                               |            |
| Revenues from services        | 192,274,494                       | 5,928,492  | 185,433,917                   | 6,860,792  |
| Dividend income               | -                                 | -          | -                             | 5,656,968  |
| Other income                  | 2,600,716                         | -          | 2,600,716                     | -          |
| Interest income               | 6,055                             | -          | -                             | -          |
| Sale of fixed assets          | 91,032,446                        | -          | 45,055,277                    | -          |
| Sale of Intangible assets     | 674,100                           | -          | 674,100                       | -          |
| Service expenses              | 200,074,985                       | -          | 155,625,412                   | -          |
| Purchase of fixed assets      | 125,153,808                       | -          | 93,268,634                    | -          |
| Purchase of Intangible assets | 74,796,818                        | -          | 74,796,818                    | -          |
| <b>Related companies</b>      |                                   |            |                               |            |
| Revenues from services        | 10,416,005                        | 7,742,213  | 10,416,005                    | 7,742,213  |
| Service expenses              | 41,062,770                        | 44,361,616 | 41,062,770                    | 44,361,616 |
| Administrative expenses       | 71,261                            | 130,824    | 71,261                        | 130,824    |
| Dividend paid                 | 9,064,800                         | 19,330,500 | 9,064,800                     | 19,330,500 |
| Purchase of Intangible assets | 8,542,928                         | -          | 8,542,928                     | -          |

## 9.2 Asset and liability with related entities as follows :

|                                             | Unit : Baht                       |                   |                               |                    |
|---------------------------------------------|-----------------------------------|-------------------|-------------------------------|--------------------|
|                                             | Consolidated financial statements |                   | Separate financial statements |                    |
|                                             | December 31, 2018                 | December 31, 2017 | December 31, 2018             | December 31, 2017  |
| <b>Trade receivables</b>                    |                                   |                   |                               |                    |
| Subsidiary company                          | -                                 | -                 | 46,725,857                    | 96,578,285         |
| Joint Venture                               | 1,433,106                         | 2,810,388         | 1,291,906                     | 2,810,388          |
| Associated company                          | 153,448,274                       | 6,440,470         | 144,970,460                   | 6,440,470          |
| Related company (The Company's shareholder) | 7,952,716                         | 3,993,199         | 7,952,715                     | 3,993,199          |
| <b>Total</b>                                | <b>162,834,096</b>                | <b>13,244,057</b> | <b>200,940,938</b>            | <b>109,822,342</b> |
| <b>Finance lease receivables</b>            |                                   |                   |                               |                    |
| Subsidiary company                          | -                                 | -                 | 4,325,006                     | 8,347,732          |
| <b>Total</b>                                | <b>-</b>                          | <b>-</b>          | <b>4,325,006</b>              | <b>8,347,732</b>   |
| <b>Accrued interest receivable</b>          |                                   |                   |                               |                    |
| Subsidiary company                          | -                                 | -                 | 159,554                       | 307,957            |
| Associated company                          | 5,342                             | -                 | -                             | -                  |
| <b>Total</b>                                | <b>5,342</b>                      | <b>-</b>          | <b>159,554</b>                | <b>307,957</b>     |
| <b>Share subscription receivable</b>        |                                   |                   |                               |                    |
| Subsidiary company                          | -                                 | -                 | 2,499,995                     | -                  |
| Associated company                          | 1,357,500                         | -                 | -                             | -                  |
| <b>Total</b>                                | <b>1,357,500</b>                  | <b>-</b>          | <b>2,499,995</b>              | <b>-</b>           |
| <b>Prepaid service expenses</b>             |                                   |                   |                               |                    |
| Subsidiary company                          | -                                 | -                 | -                             | 84,125             |
| Associated company                          | 12,182,343                        | -                 | 716,704                       | -                  |
| <b>Total</b>                                | <b>12,182,343</b>                 | <b>-</b>          | <b>716,704</b>                | <b>84,125</b>      |
| <b>Receivable for sale asset</b>            |                                   |                   |                               |                    |
| Associated company                          | 93,949,318                        | -                 | 48,930,433                    | -                  |
| <b>Total</b>                                | <b>93,949,318</b>                 | <b>-</b>          | <b>48,930,433</b>             | <b>-</b>           |
| <b>Short-term loans</b>                     |                                   |                   |                               |                    |
| Associated company                          | 1,000,000                         | -                 | -                             | -                  |
| <b>Total</b>                                | <b>1,000,000</b>                  | <b>-</b>          | <b>-</b>                      | <b>-</b>           |
| <b>Trade payables</b>                       |                                   |                   |                               |                    |
| Subsidiary company                          | -                                 | -                 | 292,313                       | 6,912,111          |
| Associated company                          | 49,311,093                        | -                 | 42,970,920                    | -                  |
| Related company (The Company's shareholder) | 4,074,376                         | 1,742,062         | 4,074,376                     | 1,742,062          |
| <b>Total</b>                                | <b>53,385,469</b>                 | <b>1,742,062</b>  | <b>47,337,609</b>             | <b>8,654,173</b>   |
| <b>Accrued costs</b>                        |                                   |                   |                               |                    |
| Subsidiary company                          | -                                 | -                 | 3,078,074                     | 8,440,238          |
| Joint Venture                               | 5,350                             | -                 | 5,350                         | -                  |
| Associated company                          | 45,083,865                        | -                 | 34,793,081                    | -                  |
| Related company (The Company's shareholder) | 38,603,208                        | 34,097,488        | 38,603,208                    | 34,097,488         |
| <b>Total</b>                                | <b>83,692,423</b>                 | <b>34,097,488</b> | <b>76,479,713</b>             | <b>42,537,726</b>  |
| <b>Payables for purchase assets</b>         |                                   |                   |                               |                    |
| Subsidiary company                          | -                                 | -                 | 401,776                       | 15,681,098         |
| Joint Venture                               | 743,114                           | 5,726,640         | 743,114                       | 5,726,640          |
| Associated company                          | 62,281,519                        | 7,013,400         | 42,037,533                    | 7,013,400          |
| Related company (The Company's shareholder) | 1,912,045                         | -                 | 1,912,045                     | -                  |
| <b>Total</b>                                | <b>64,936,678</b>                 | <b>12,740,040</b> | <b>45,094,468</b>             | <b>28,421,138</b>  |

Unit : Baht

|                                                | Consolidated financial statements |                   | Separate financial statements |                   |
|------------------------------------------------|-----------------------------------|-------------------|-------------------------------|-------------------|
|                                                | December 31, 2018                 | December 31, 2017 | December 31, 2018             | December 31, 2017 |
| <b>Other payable</b>                           |                                   |                   |                               |                   |
| Joint Venture                                  | 5,410                             | -                 | 5,410                         | -                 |
| Associated company                             | 20,245,334                        | -                 | 1,348                         | -                 |
| <b>Total</b>                                   | <b>20,250,744</b>                 | <b>-</b>          | <b>6,758</b>                  | <b>-</b>          |
| <b>Advance service received</b>                |                                   |                   |                               |                   |
| Subsidiary company                             | -                                 | -                 | 3,877,244                     | -                 |
| Joint Venture                                  | 135,767                           | -                 | 113,398                       | -                 |
| Associated company                             | 1,240,324                         | -                 | 281,820                       | -                 |
| <b>Total</b>                                   | <b>1,376,091</b>                  | <b>-</b>          | <b>4,272,462</b>              | <b>-</b>          |
| <b>Payable of employee benefit obligations</b> |                                   |                   |                               |                   |
| Subsidiary company                             | -                                 | -                 | 452,999                       | -                 |
| Associated company                             | 3,408,276                         | -                 | 3,127,657                     | -                 |
| <b>Total</b>                                   | <b>3,408,276</b>                  | <b>-</b>          | <b>3,580,656</b>              | <b>-</b>          |

### 9.3 Management benefit expenses

For the year ended December 31,

Unit : Baht

|                                    | Consolidated financial statements |                   | Separate financial statements |                   |
|------------------------------------|-----------------------------------|-------------------|-------------------------------|-------------------|
|                                    | 2018                              | 2017              | 2018                          | 2017              |
| Short-term employee benefits       | 63,395,240                        | 24,106,064        | 46,278,196                    | 20,278,064        |
| Long-term post-employment benefits | 2,123,003                         | 461,108           | 1,605,824                     | 419,069           |
| <b>Total</b>                       | <b>65,518,243</b>                 | <b>24,567,172</b> | <b>47,884,020</b>             | <b>20,697,133</b> |

## 10. Additional information of expenses by nature

For the year ended December 31,

Additional information of expenses by nature were shown :

Unit : Baht

|                                                    | Consolidated financial statements |                    | Separate financial statements |                    |
|----------------------------------------------------|-----------------------------------|--------------------|-------------------------------|--------------------|
|                                                    | 2018                              | 2017               | 2018                          | 2017               |
| <b>Rental expense form operating</b>               |                                   |                    |                               |                    |
| Link network rental                                | 22,826,566                        | 22,681,465         | 22,826,566                    | 22,681,465         |
| Rental of equipment and vehicles                   | 3,705,410                         | 8,523,128          | 14,209,761                    | 8,523,128          |
| Maintenance service expenses                       | 37,068,306                        | 31,642,691         | 37,078,538                    | 31,642,691         |
| Office rental and service expenses                 | 68,380,908                        | 53,534,494         | 65,819,798                    | 49,509,876         |
| <b>Salary and wage and other employee benefits</b> | <b>309,571,242</b>                | <b>391,165,012</b> | <b>252,943,733</b>            | <b>366,934,190</b> |
| <b>Depreciation and amortization expenses</b>      | <b>232,818,528</b>                | <b>185,400,040</b> | <b>220,273,891</b>            | <b>175,886,960</b> |
| <b>Allowance for withholding tax recivable</b>     | <b>357,701</b>                    | <b>31,958,323</b>  | <b>357,701</b>                | <b>31,958,323</b>  |

## 11. Supplement information on the statement of cash flow

For the year ended December 31,

The Group has the following significant non-cash transaction:

Unit : Baht

|                                                                       | Consolidated financial statements |            | Separate financial statements |            |
|-----------------------------------------------------------------------|-----------------------------------|------------|-------------------------------|------------|
|                                                                       | 2018                              | 2017       | 2018                          | 2017       |
| Sale of fixed asset with credit line                                  | 45,729,376                        | -          | 45,729,376                    | -          |
| Purchase of fixed asset with credit line                              | 98,827,774                        | 70,468,291 | 76,638,680                    | 99,631,498 |
| Capitalised interest on part of loans from financial institutions     | 56,047,976                        | 27,979,821 | 55,912,816                    | 27,979,821 |
| Capitalised depreciation on part of loans from financial institutions | 45,353,456                        | 26,351,582 | 45,353,456                    | 26,351,582 |

## 12. Cash and cash equivalent

For the year ended December 31,

Unit : Baht

|                                      | Consolidated financial statements |                   | Separate financial statements |                   |
|--------------------------------------|-----------------------------------|-------------------|-------------------------------|-------------------|
|                                      | 2018                              | 2017              | 2018                          | 2017              |
| Cash                                 | 171,364                           | 314,036           | 135,724                       | 164,036           |
| Cash at bank                         | 40,230,214                        | 41,267,865        | 29,720,363                    | 29,968,773        |
| Highly liquid short-term investments | 4,924,887                         | 2,786,047         | 2,774,570                     | 652,609           |
| <b>Total</b>                         | <b>45,326,465</b>                 | <b>44,367,948</b> | <b>32,630,657</b>             | <b>30,785,418</b> |

## 13. Temporary investment

Unit : Baht

|                                                                    | Consolidated financial statements |                    |                         |                    |
|--------------------------------------------------------------------|-----------------------------------|--------------------|-------------------------|--------------------|
|                                                                    | As at December 31, 2018           |                    | As at December 31, 2017 |                    |
|                                                                    | Cost price                        | Fair value         | Cost price              | Fair value         |
| <b>Investments in Fixed deposit</b>                                | 1,795,420                         | 1,795,420          | -                       | -                  |
| <b>Investments in available for sale securities</b>                |                                   |                    |                         |                    |
| Equity securities                                                  | 18,258,519                        | 79,938,555         | 138,255,664             | 386,210,698        |
| Debt securities                                                    | 32,721,600                        | 32,059,200         | 133,905,592             | 135,592,250        |
| Investment Units                                                   | 6,453,088                         | 6,487,887          | 60,644,192              | 61,009,713         |
| <b>Total</b>                                                       | <b>59,228,627</b>                 | <b>120,281,062</b> | <b>332,805,448</b>      | <b>582,812,661</b> |
| <b>Add Gain (loss) on measuring available for sale investments</b> | <b>61,052,435</b>                 | <b>-</b>           | <b>250,007,213</b>      | <b>-</b>           |
| <b>Net</b>                                                         | <b>120,281,062</b>                | <b>120,281,062</b> | <b>582,812,661</b>      | <b>582,812,661</b> |
| <b>Investments in Fixed deposit</b>                                | 1,795,420                         | 1,795,420          | -                       | -                  |
| <b>Investments in available for sale securities</b>                |                                   |                    |                         |                    |
| Equity securities                                                  | 18,008,277                        | 79,726,555         | 21,715,549              | 383,254,599        |
| Debt securities                                                    | 32,721,600                        | 32,059,200         | 133,905,492             | 135,592,250        |
| Investment Units                                                   | 4,596,703                         | 4,605,176          | 29,054,985              | 29,083,691         |
| <b>Total</b>                                                       | <b>57,122,000</b>                 | <b>118,186,351</b> | <b>184,676,026</b>      | <b>547,930,540</b> |
| <b>Add Gain (loss) on measuring available for sale investments</b> | <b>61,064,351</b>                 | <b>-</b>           | <b>363,254,514</b>      | <b>-</b>           |
| <b>Net</b>                                                         | <b>118,186,351</b>                | <b>118,186,351</b> | <b>547,930,540</b>      | <b>547,930,540</b> |

For the years ended December 31, 2018 and 2017, the Company has gain on sales of available for sale investments in the consolidated financial statements of Baht 159.25 Million and Baht 161.08 Million, respectively and in the separate financial statements in amount of Baht 237.47 Million and Baht 367.02 Million, respectively.

#### 14. Trade and other current receivables

For the year ended December 31,

Unit : Baht

|                                                  | Consolidated financial statements |                    | Separate financial statements |                    |
|--------------------------------------------------|-----------------------------------|--------------------|-------------------------------|--------------------|
|                                                  | 2018                              | 2017               | 2018                          | 2017               |
| <b>Trade receivables</b>                         |                                   |                    |                               |                    |
| Related parties                                  | 162,834,096                       | 13,244,057         | 200,940,938                   | 109,822,342        |
| Other receivables                                | 273,932,520                       | 229,252,237        | 252,084,000                   | 216,074,212        |
| <b>Total</b>                                     | <b>436,766,616</b>                | <b>242,496,294</b> | <b>453,024,938</b>            | <b>325,896,554</b> |
| <b>Less:</b> Allowance for doubtful accounts     | (9,063,105)                       | (8,197,460)        | (7,838,562)                   | (7,029,992)        |
| <b>Net</b>                                       | <b>427,703,511</b>                | <b>234,298,834</b> | <b>445,186,376</b>            | <b>318,866,562</b> |
| <b>Other receivables</b>                         |                                   |                    |                               |                    |
| Interest receivable                              | 432,394                           | 1,722,081          | 585,157                       | 2,030,037          |
| Share subscription receivables                   | 2,107,250                         | 2,672,796          | 2,499,995                     | -                  |
| Revenue Department receivable                    | 52,518,522                        | 59,296,065         | 52,309,116                    | 59,026,039         |
| Prepaid expenses                                 | 77,907,606                        | 36,836,674         | 66,319,426                    | 36,490,559         |
| Receivable - Customer Department                 | 2,277,989                         | 3,358,815          | 2,277,989                     | 3,358,815          |
| Receivables for Sale assets                      | 93,949,318                        | -                  | 48,930,433                    | -                  |
| Other receivables                                | 974,667                           | 2,765,178          | 974,667                       | 1,614,403          |
| Other                                            | 2,272,465                         | -                  | 174,711                       | -                  |
| <b>Total</b>                                     | <b>232,440,211</b>                | <b>106,651,609</b> | <b>174,071,494</b>            | <b>102,519,853</b> |
| <b>Total trade and other current receivables</b> | <b>660,143,722</b>                | <b>340,950,443</b> | <b>619,257,870</b>            | <b>421,386,415</b> |
| <b>Trade receivables - Related company</b>       |                                   |                    |                               |                    |
| Not yet due                                      | 40,727,287                        | 3,931,111          | 41,433,623                    | 18,422,074         |
| Past due                                         |                                   |                    |                               |                    |
| - Not over 3 months                              | 47,917,735                        | 3,345,621          | 46,747,100                    | 11,221,754         |
| - Over 3 months but not over 6 months            | 20,581,846                        | 28,610             | 21,274,891                    | 8,090,408          |
| - Over 6 months but not over 12 months           | 23,099,686                        | -                  | 24,106,811                    | 21,166,590         |
| - Over 12 months                                 | 2,342,013                         | 2,287,480          | 36,039,480                    | 21,400,655         |
| <b>Total</b>                                     | <b>134,668,567</b>                | <b>9,592,822</b>   | <b>169,601,905</b>            | <b>80,301,481</b>  |

Unit : Baht

|                                                  | Consolidated financial statements |                    | Separate financial statements |                    |
|--------------------------------------------------|-----------------------------------|--------------------|-------------------------------|--------------------|
|                                                  | 2018                              | 2017               | 2018                          | 2017               |
| <b>Unbilled receivables – Related company</b>    |                                   |                    |                               |                    |
| Past due                                         |                                   |                    |                               |                    |
| - Not over 3 months                              | 25,057,529                        | 3,651,235          | 26,907,152                    | 22,468,291         |
| - Over 3 months but not over 6 months            | 1,332,000                         | -                  | 2,655,881                     | 7,005,176          |
| - Over 6 months but not over 12 months           | 1,776,000                         | -                  | 1,776,000                     | 45,000             |
| - Over 12 months                                 | -                                 | -                  | -                             | 2,394              |
| <b>Total</b>                                     | <b>28,165,529</b>                 | <b>3,651,235</b>   | <b>31,339,033</b>             | <b>29,520,861</b>  |
| <b>Total trade receivables – Related company</b> | <b>162,834,096</b>                | <b>13,244,057</b>  | <b>200,940,938</b>            | <b>109,822,342</b> |
| <b>Trade receivables – Other company</b>         |                                   |                    |                               |                    |
| Not yet due                                      | 117,260,835                       | 129,329,513        | 108,859,966                   | 121,971,083        |
| Past due                                         |                                   |                    |                               |                    |
| - Not over 3 months                              | 67,666,213                        | 30,769,985         | 57,690,622                    | 29,047,945         |
| - Over 3 months but not over 6 months            | 5,408,756                         | 4,355,340          | 4,246,696                     | 4,148,553          |
| - Over 6 months but not over 12 months           | 5,506,077                         | 817,062            | 4,522,837                     | 155,482            |
| - Over 12 months                                 | 9,335,314                         | 7,565,854          | 8,008,554                     | 6,944,466          |
| <b>Total</b>                                     | <b>205,177,195</b>                | <b>172,837,754</b> | <b>183,328,675</b>            | <b>162,267,529</b> |
| <b>Unbilled receivables – Other company</b>      |                                   |                    |                               |                    |
| Past due                                         |                                   |                    |                               |                    |
| - Not over 3 months                              | 56,575,452                        | 39,353,830         | 56,575,452                    | 36,746,030         |
| - Over 3 months but not over 6 months            | 8,318,681                         | 14,403,597         | 8,318,681                     | 14,403,597         |
| - Over 6 months but not over 12 months           | 3,861,192                         | 2,519,729          | 3,861,192                     | 2,519,729          |
| - Over 12 months                                 | -                                 | 137,327            | -                             | 137,327            |
| <b>Total</b>                                     | <b>68,755,325</b>                 | <b>56,414,483</b>  | <b>68,755,325</b>             | <b>53,806,683</b>  |
| <b>Total trade receivables – Other company</b>   | <b>273,932,520</b>                | <b>229,252,237</b> | <b>252,084,000</b>            | <b>216,074,212</b> |
| <b>Total trade receivables</b>                   | <b>436,766,616</b>                | <b>242,496,294</b> | <b>453,024,938</b>            | <b>325,896,554</b> |

A portion of 12-month overdue receivables, which has not yet been provided for the allowance for doubtful accounts. The management is in the process of following-up on these receivables and believes that they will finally be recovered.

On December 31, 2018. The company has assignment all account receivable amount Baht 200 million to financial institution as collateral to obtain bank credit facilities as disclosed in Note 26

## 15. Short-term loans to related party \_\_\_\_\_

For the year ended December 31,

Unit : Baht

|                                       | Consolidated financial statements |          | Separate financial statements |          |
|---------------------------------------|-----------------------------------|----------|-------------------------------|----------|
|                                       | 2018                              | 2017     | 2018                          | 2017     |
| Short - term loans to related parties | 1,000,000                         | -        | -                             | -        |
| <b>Total</b>                          | <b>1,000,000</b>                  | <b>-</b> | <b>-</b>                      | <b>-</b> |

### Mandala Communications Co., Ltd.

Loans to related parties was in the loan agreement and repayable within 12 months bearing interest at the rate of 6.25 % per annum

## 16. Finance lease receivables

For the year ended December 31,

Unit : Baht

|                                                             | Consolidated financial statements |             | Separate financial statements |             |
|-------------------------------------------------------------|-----------------------------------|-------------|-------------------------------|-------------|
|                                                             | 2018                              | 2017        | 2018                          | 2017        |
| <b>Due within 1 year</b>                                    |                                   |             |                               |             |
| Minimum to be received within one year                      | -                                 | 1,224,000   | 4,650,000                     | 5,874,000   |
| Deferred interest income                                    | -                                 | -           | (324,994)                     | (786,828)   |
| Less Allowance for doubtful Accounts                        | -                                 | (1,224,000) | -                             | (1,224,000) |
| <b>Present value of minimum payment</b>                     | -                                 | -           | 4,325,006                     | 3,863,172   |
| <b>Due over 1 year but not over 4 years</b>                 |                                   |             |                               |             |
| Minimum to be received longer than one year                 | -                                 | -           | -                             | 4,650,000   |
| Deferred interest income                                    | -                                 | -           | -                             | (165,440)   |
| <b>Financial lease receivables - net of current portion</b> | -                                 | -           | -                             | 4,484,560   |
| <b>Total</b>                                                | -                                 | -           | 4,325,006                     | 8,347,732   |

On December 29, 2014, the Company entered into a business purchase agreement for online recruitment with Mandala Communications Co., Ltd, a subsidiary company, for Baht 46.50 million whereby Mandala Communications Co., Ltd. agreed to pay the cost of the assets of Baht 23.25 million, by issuing 23.25 million new shares at a price of 10 Baht each to the Company. The remaining of Baht 23.25 million will be paid in annual installments without interest of Baht 4.65 million each on June 30th of every year, until December 31, 2019. The installments were started on June 30, 2015. If the buyer fails to pay the cost of the assets, the Company is entitled to charge the interest at the rate of 7.5 percent per annum for the unpaid balance until full settlement.

## 17. Receivable from and loan to an unrelated party

Loan to an unrelated party is a Baht-denominated loan granted to a company and secured by a personal guarantee. The loan bore interest at the rate of 7% per annum and was due for repayment in May 2007. However, as at December 31, 2018 and 2017, the Company set allowance for doubtful accounts on the principal balance of Baht 18 million and the interest receivable of Baht 1.06 million because the borrower had defaulted on payment and the Company had sought collection until the agreement expired. Currently, the Court of First Instance already rendered its judgment. However, the Company disagreed with several issues in the judgment and lodged an appeal. The Court of appeal ruled in favor of the Company. However, the borrower and the guarantor has filed a

petition to the Supreme Court. The Supreme Court also ruled in favor of the Company. At present, the case is finalized.

The Company has other receivable arising from an agreement to assign the aerial photographing of Bangkok amounting to Baht 25 million, since the supplier was unable to deliver work to the Company in accordance with the conditions of the agreement. The Civil Court rendered its final judgment, calling the supplier to pay the receivable plus interest amounting to Baht 19.3 million to the Company. Subsequently, that company could not pay the receivable amounts to the Company as the court's judgment. The Company therefore set up allowance for doubtful accounts in full amount in 2012.

## 18. Inventories

For the year ended December 31,

Unit : Baht

|                                                              | Consolidated financial statements |          | Separate financial statements |          |
|--------------------------------------------------------------|-----------------------------------|----------|-------------------------------|----------|
|                                                              | 2018                              | 2017     | 2018                          | 2017     |
| Finished goods                                               | 71,274                            | 80,635   | 58,655                        | 58,655   |
| <b>Less</b> Allowance for diminution in value of inventories | (58,655)                          | (58,655) | (58,655)                      | (58,655) |
| <b>Net</b>                                                   | 12,619                            | 21,980   | -                             | -        |

## 19. Restricted deposits at financial institutions

The company bring all were pledged as collateral for bank overdrafts, promissory note, long term loan from financial institution and letters of guarantee issued by the banks as disclosed in Notes 26, 29 and 37.2

## 20. Investments in associated company

### 20.1 Reconciles investments in Associated company

Unit : Baht

|                                                                       | Consolidated financial statements |
|-----------------------------------------------------------------------|-----------------------------------|
| Net book value as at December 31, 2017                                | 697,555                           |
| <b>Add</b> capital increase                                           | 287,483                           |
| Classification investments                                            | 2,152,387                         |
| <b>(Less)</b> capital decrease from sales                             | (2,477,524)                       |
| <b>Add(Less)</b> Share of profit (loss) from investment in associated | 18,913,116                        |
| Eliminate                                                             | (10,835,402)                      |
| <b>Net book value as at December 31, 2018</b>                         | <b>8,737,615</b>                  |

## 20.2 Investments and Share of Profit (loss) From Investment in Associated Company

Associated companies are establish in Thailand

for the year ended december 31,

Unit : Baht

| Company's name                           | Nature of business                                                                                                                    | Ownership % |       | Paid-up capital |           | Consolidated financial statements |           |
|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|-------------|-------|-----------------|-----------|-----------------------------------|-----------|
|                                          |                                                                                                                                       | 2018        | 2017  | 2018            | 2017      | 2018                              | 2017      |
| Intelligist Co., Ltd.                    | Software Development                                                                                                                  | 35.00       | 34.99 | 2,500,000       | 2,500,000 | 1,351,819                         | 788,546   |
| Talk to Me Co., Ltd.                     | Call center service and Corporate Information Management System                                                                       | 28.50       | 29.99 | 250,000         | 250,000   | 581,552                           | (225,267) |
| One Geo Survey Co., Ltd.                 | Various software packages service. Tax system mapping program<br>And asset register                                                   | 30.00       | 40.00 | 250,000         | 250,000   | 196,054                           | 84,760    |
| Inext Broadband Co., Ltd.                | Broadband Network Services                                                                                                            | 25.00       | 29.99 | 250,000         | 250,000   | -                                 | 49,516    |
| Atcera Corporation Co.,Ltd.              | Virtual computer service business                                                                                                     | 30.00       | -     | 225,000         | -         | -                                 | -         |
| One space Corporation Co.,Ltd.           | Storage data services that can access the same data without the intermediary (Blockchain).                                            | 45.00       | -     | 250,000         | -         | 414,635                           | -         |
| One Electronic Billing Co.,Ltd.          | Electronic Tax Invoice System Services.                                                                                               | 40.00       | -     | 250,000         | -         | 271,936                           | -         |
| One DC Co., Ltd. (Note 9)                | Consultancy, design and planning overview in the field of construction. And serve Information Technology                              | 19.00       | -     | 250,000         | -         | 2,742,748                         | -         |
| INET Managed Services Co., Ltd. (Note 9) | Information technology design, development and management                                                                             | 30.00       | -     | 2,500,000       | -         | -                                 | -         |
| Thai Identities Co., Ltd. (Note 9)       | Consultancy services on design and development of software, hardware,systems, tasks, as well as the provision of necessary equipment. | 44.99       | -     | 250,000         | -         | 133,552                           | -         |
| Service One Solution Co., Ltd. (Note 9)  | Computer software services.                                                                                                           | 40.00       | -     | 250,000         | -         | 483,443                           | -         |
| Thai Dot Com Payment Co., Ltd. (Note 9)  | Payment Gateway system service via Cloud computing                                                                                    | 35.99       | -     | 500,000         | -         | -                                 | -         |
| D Solution Dot Com Co., Ltd. (Note 9)    | Provision of electronic meeting management system                                                                                     | 29.97       | -     | 250,000         | -         | -                                 | -         |
| Open Land Scape Co., Ltd. (Note 9)       | Provide virtual cloud services                                                                                                        | 45.00       | -     | 250,000         | -         | -                                 | -         |
| One Email Co., Ltd. (Note 9)             | E-Mail service                                                                                                                        | 30.00       | -     | 250,000         | -         | -                                 | -         |

|                                |                                                                                                                                                            | for the year ended december 31, |      |                 |      | Unit : Baht   |         |
|--------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|------|-----------------|------|---------------|---------|
| Company's name                 | Nature of business                                                                                                                                         | Ownership %                     |      | Paid-up capital |      | Equity method |         |
|                                |                                                                                                                                                            | 2018                            | 2017 | 2018            | 2017 | 2018          | 2017    |
| Nexpie Co., Ltd. (Note 9)      | Providing ready-made program services And providing computer software                                                                                      | 45.00                           | -    | 250,000         | -    | 1,368,653     | -       |
| I Recruit Co., Ltd. (Note 9)   | Computer consulting services, information presentation, software, news management systems                                                                  | 30.00                           | -    | 2,750,000       | -    | 944,267       | -       |
| One Authen Co.,Ltd. (Note 9)   | Providing program services and computer software                                                                                                           | 45.00                           | -    | 250,000         | -    | 33,439        | -       |
| One Centric Co., Ltd. (Note 9) | Provide basic services in One Platform to support usage to send messages, send files, documents, image files. As well as one-on-one or group conversations | 45.00                           | -    | 250,000         | -    | 215,517       | -       |
|                                |                                                                                                                                                            |                                 |      |                 |      | 8,737,615     | 697,555 |

### 20.3 Dividend income and Share of profit (loss) in associated company

For the years ended December 31, 2018 and 2017, the Company recognized its share of profit (loss) on investment in associated companies in consolidated financial statements Dividend income from such associated company separate statements as follows:

Unit : Baht

| Company's name                  | Consolidated financial statements               |                  | Separate financial statements   |                  |
|---------------------------------|-------------------------------------------------|------------------|---------------------------------|------------------|
|                                 | Share of profit (loss)<br>in associated company |                  | Dividend income                 |                  |
|                                 | for the year ended December 31,                 |                  | for the year ended December 31, |                  |
|                                 | 2018                                            | 2017             | 2018                            | 2017             |
| Netbay PLC.                     | -                                               | 5,344,866        | -                               | 5,756,968        |
| Community Information Co., Ltd. | -                                               | (87,289)         | -                               | -                |
| Intelligist Co., Ltd.           | (1,118,491)                                     | (262,851)        | -                               | -                |
| Talk to Me Co., Ltd.            | (569,529)                                       | (376,870)        | -                               | -                |
| One Geo Survey Co., Ltd.        | (373,158)                                       | (15,240)         | -                               | -                |
| Inext Broadband Co., Ltd.       | (4,252)                                         | (25,474)         | -                               | -                |
| Atcetera Corporation Co.,Ltd.   | (74,995)                                        | -                | -                               | -                |
| Onespace Corporation Co.,Ltd.   | (775,999)                                       | -                | -                               | -                |
| One Electronic Billing Co.,Ltd. | (571,384)                                       | -                | -                               | -                |
| One DC Co., Ltd.                | 150,033                                         | -                | -                               | -                |
| INET Managed Services Co.,Ltd.  | (3,044,223)                                     | -                | -                               | -                |
| Thai Identities Co.,Ltd.        | (110,301)                                       | -                | -                               | -                |
| Service One Solution Co.,Ltd.   | 235,536                                         | -                | -                               | -                |
| Thai Dot Com Payment Co., Ltd.  | 2,522,675                                       | -                | -                               | -                |
| D Solution Dot Com Co., Ltd.    | 259,983                                         | -                | -                               | -                |
| Open Land Scape Co., Ltd.       | 2,184,030                                       | -                | -                               | -                |
| One Email Co., Ltd.             | 1,215,177                                       | -                | -                               | -                |
| Nexpie Co., Ltd.                | 456,483                                         | -                | -                               | -                |
| I Recruit Co., Ltd.             | (40,725)                                        | -                | -                               | -                |
| One Authen Co.,Ltd.             | (230,489)                                       | -                | -                               | -                |
| One Centric Co., Ltd.           | (151,271)                                       | -                | -                               | -                |
| <b>Total</b>                    | <b>(40,900)</b>                                 | <b>4,577,142</b> | <b>-</b>                        | <b>5,756,968</b> |

On January 26, 2018 Mandala Communications Co., Ltd. acquired 29,998 ordinary shares in Atcetera Corporation Co.,Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.07 million. The acquisition resulted the Company hold a 29.99 percent of the registered capital.

On April 25, 2018 Mandala Communications Co., Ltd. acquired 44,997 ordinary shares in Onespace Corporation Co.,Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.11 million. The acquisition resulted the Company hold a 44.99 percent of the registered capital.

On April 26, 2018 Mandala Communications Co., Ltd. acquired 39,998 ordinary shares in One Electronic Billing Co.,Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.10 million. The acquisition resulted the Company hold a 39.99 percent of the registered capital.

On December 14, 2018 Mandala Communications Co.,Ltd. has resolved to sell 10,000 shares of One Geo Survey Co., Ltd. to other shareholders at the price of Baht 2.5 per share totaling 0.03 million Baht. As a result, the Group hold 30.00% of the total registered share capital on this company.

On May 25, 2018 Mandala Communications Co., Ltd. has resolved to sell 1,500 shares of Talk To Me Co., Ltd. to other shareholders at the price of Baht 2.5 per share totaling Baht 0.01 million. As a result, the Group hold 28.49% of the total registered share capital on this company

For the year ended December 31, 2017, the Company disposed part of its shares in the associated company to public through financial institutions of 12.89 million shares. The Company had recorded a gain on sales of investment in associated company in consolidated financial statements for the year ended December 31, 2017 in amount of Baht 71.85 million, and in the separate financial statements for the year ended December 31, 2017 in amount of Baht 75.61 million.

On May 11, 2017, a director appointed by the Company resigned from the director of the associate, remaining only one director in the associate. The Company has no intention to manage and/or determine any policies of the associate for the benefit of or damage to the Company. As a result, the Company has no significant influence on the associated company from May 11, 2017. The Company recognizes the difference between the fair value of retained interest and the carrying amount of the investment at the date the equity method was discontinued, and recognizes other comprehensive income in relation to that investment as profit from investment classification totaling of Baht 303.52 million in the consolidated statements of profit and loss for the period.

On January 27, 2017, Mandala Communications

Co., Ltd. acquired 500,000 ordinary shares in Community Information Co., Ltd. At Baht 2.50 per share (a par value of Baht 10) for a total investment of Baht 1.25 million.

On August 18, 2017, Mandala Communications Co., Ltd. disposed of 500,000 common shares of Community Information Co., Ltd. for Baht 1.25 million. The Company recognized the gain from the disposal of investment in the consolidated statements of income for the three-month periods and nine-month periods ended September 30, 2017 in amount of Baht 0.06 million.

On August 10, 2017 Mandala Communications Co., Ltd. acquired 349,999 ordinary shares in Intelligist Co., Ltd. at Baht 10 per share (a par value of Baht 10) for a total investment of Baht 0.87 million. The acquisition resulted the Company hold a 34.99 percent of the registered capital.

On September 7, 2017 Mandala Communications Co., Ltd. acquired 29,998 ordinary shares in Talk to Me Co., Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.07 million. The acquisition resulted the Company hold a 29.99 percent of the registered capital.

On October 31, 2017, Mandala Communications Co., Ltd. acquired 40,000 ordinary shares in One Geo Soft Co., Ltd. at Baht 2.50 per share (a par value of Baht 10) for a total investment of Baht 0.10 million.

On November 1, 2017, Mandala Communications Co., Ltd. and Thai Starter Dot Com Co., Ltd. acquired 29,996 ordinary shares in Inext Broadband Co., Ltd. at Baht 2.50 per share (a par value of Baht 10) for a total investment of Baht 0.07 million.



## Detail of net assets

Summarised statement of financial position as at December 31, 2017

| Company's name            | Unit : Baht    |                      |                     |                           |           |                     |
|---------------------------|----------------|----------------------|---------------------|---------------------------|-----------|---------------------|
|                           | Current Assets | Non - Current Assets | Current Liabilities | Non - Current Liabilities | Net Asset | Share of net assets |
| Intelligist Co., Ltd.     | 8,430,362      | 14,236               | (5,809,586)         | -                         | 2,635,012 | 922,252             |
| Talk to Me Co., Ltd.      | 4,633,193      | 27,004               | (4,145,152)         | -                         | 515,045   | 154,503             |
| One Geo Survey Co., Ltd.  | 249,957        | 1                    | (38,056)            | -                         | 211,902   | 84,760              |
| Inext Broadband Co., Ltd. | 199,875        | 1                    | (34,800)            | -                         | 165,076   | 49,516              |
| <b>Total</b>              |                |                      |                     |                           |           | 697,555             |

## Detail of total comprehensive income

Summarised statement of comprehensive income for the year ended December 31, 2018 and 2017

| Company's name                  | For the year ended December 31, 2018 |                               |                                                | For the year ended December 31, 2017 |                               |                                                | Unit : Baht    |
|---------------------------------|--------------------------------------|-------------------------------|------------------------------------------------|--------------------------------------|-------------------------------|------------------------------------------------|----------------|
|                                 | Revenue                              | Profit (Losses) for the years | Other comprehensive income (loss) for the year | Revenue                              | Profit (Losses) for the years | Other comprehensive income (loss) for the year |                |
| Intelligist Co., Ltd.           | 15,256,571                           | 1,227,337                     | -                                              | 1,227,337                            | 5,657,419                     | 135,013                                        | 135,013        |
| Talk to Me Co., Ltd.            | 34,119,217                           | 1,525,631                     | -                                              | 1,525,631                            | 4,630,757                     | 265,044.00                                     | 265,044        |
| One Geo Survey Co., Ltd.        | 4,083,429                            | 441,612                       | -                                              | 441,612                              | 66                            | (38,099)                                       | (38,099)       |
| Inext Broadband Co., Ltd.       | 50,713,721                           | 2,372,618                     | 148,068                                        | 2,520,686                            | 102                           | (84,924)                                       | (84,924)       |
| Atcretera Corporation Co.,Ltd.  | 61,005,274                           | 813,575                       | -                                              | 813,575                              | -                             | -                                              | -              |
| One space Corporation Co.,Ltd.  | 11,648,045                           | 671,473                       | -                                              | 671,473                              | -                             | -                                              | -              |
| One Electronic Billing Co.,Ltd. | 14,846,895                           | 429,874                       | -                                              | 429,874                              | -                             | -                                              | -              |
| One DC Co., Ltd.                | 156,635,467                          | 16,371,652                    | (2,429,298)                                    | 13,942,354                           | -                             | -                                              | -              |
| INET Managed Services Co., Ltd. | 136,043,685                          | 6,854,122                     | -                                              | 6,854,122                            | -                             | -                                              | -              |
| Thai Identities Co., Ltd.       | 13,137,375                           | 22,422                        | -                                              | 22,422                               | -                             | -                                              | -              |
| Service One Solution Co., Ltd.  | 20,227,606                           | 985,377                       | -                                              | 985,377                              | -                             | -                                              | -              |
| Thai Dot Com Payment Co., Ltd.  | 3,001,695                            | 323,909                       | -                                              | 323,909                              | -                             | -                                              | -              |
| D Solution Dot Com Co., Ltd.    | 9,978,524                            | 802,140                       | -                                              | 802,140                              | -                             | -                                              | -              |
| Open Land Scape Co., Ltd.       | 28,018,850                           | 1,560,214                     | -                                              | 1,560,214                            | -                             | -                                              | -              |
| One Email Co., Ltd.             | 14,221,264                           | 715,819                       | -                                              | 715,819                              | -                             | -                                              | -              |
| Nexpie Co., Ltd.                | 12,605,011                           | 5,370,155                     | -                                              | 5,370,155                            | -                             | -                                              | -              |
| I Recruit Co., Ltd.             | 37,879,866                           | 1,409,451                     | (358,584)                                      | 1,050,867                            | -                             | -                                              | -              |
| One Authen Co.,Ltd.             | 8,701,061                            | 529,968                       | -                                              | 529,968                              | -                             | -                                              | -              |
| One Centric Co., Ltd.           | 1,414,317                            | 228,950                       | -                                              | 228,950                              | -                             | -                                              | -              |
| <b>Total</b>                    | <b>633,537,873</b>                   | <b>42,656,299</b>             | <b>(2,639,814)</b>                             | <b>40,016,485</b>                    | <b>10,288,344</b>             | <b>277,034</b>                                 | <b>277,034</b> |

## 21. Investments in subsidiary

### 21.1 Reconciles Investments in subsidiary company

Unit : Baht

|                                        | Separate financial statements |
|----------------------------------------|-------------------------------|
| Net book value as at December 31, 2017 | 94,999,960                    |
| Add capital increase                   | -                             |
| Net book value as at December 31, 2018 | 94,999,960                    |

### 21.2 Detail of Investments in subsidiary company

Investments in subsidiary

| Company's name                   | Paid-up capital (Baht) |                   | Shareholding (%)  |                   | Cost (Baht)       |                   |
|----------------------------------|------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                  | December 31, 2018      | December 31, 2017 | December 31, 2018 | December 31, 2017 | December 31, 2018 | December 31, 2017 |
| Mandala Communications Co., Ltd. | 95,000,000             | 95,000,000        | 99.99             | 99.99             | 94,999,960        | 94,999,960        |

#### Mandala Communications Co., Ltd.

According to the Board of Director Meeting No.2/2018 dated 5 April 2018, the meeting approved to acquire the ordinary shares of INET Managed Services Co.,Ltd from the existed shareholders 1,999,998 shares amounted to Baht 5 million of which Baht 2.5 million was paid to non-related person and another Baht 2.5 million was paid to INET Public Company Limited. As a result, the Group holds 99.99% of registered shares in this subsidiary company.

As at April 9,2018 (Date of acquisition) the book value and fair value of specifiable assets and liabilities of INET Managed Services Co.,Ltd were as follows :

|                                                                          | Unit : Baht      |
|--------------------------------------------------------------------------|------------------|
| Cash and cash equivalents                                                | 5,516,667        |
| Trade and other current receivables                                      | 248,796          |
| Other current assets                                                     | 12,943           |
| Other non - current assets                                               | 106,776          |
| <b>Total assets</b>                                                      | <b>5,885,182</b> |
| Trade and other current payables                                         | 438,850          |
| Other current liabilities                                                | 21,884           |
| <b>Total liabilities</b>                                                 | <b>460,734</b>   |
| <b>Net assets value</b>                                                  | <b>5,424,442</b> |
| Less Non-controlling interest                                            | -                |
| <b>Net assets value parent company</b>                                   | <b>5,424,442</b> |
| Less Gain from a bargain purchase                                        | 424,442          |
| <b>Purchase investments in subsidiary company as at April 9, 2018</b>    | <b>5,848,884</b> |
| Less Cash and cash equivalents of subsidiary                             | (5,516,667)      |
| <b>Amount received from acquisition of subsidiary as at April 9,2018</b> | <b>332,217</b>   |

The consolidated statement of comprehensive income For the period since April 9, 2018 to December 31, 2018 had included the revenue and profit (loss) of Infinite INET Managed Services Co., Ltd. as follows :

| (Unit : Baht) | For the year ended<br>December 31,2018 | Since April 9,2018<br>to December 31,2018 |
|---------------|----------------------------------------|-------------------------------------------|
| Revenue       | 136,043,685                            | 135,580,051                               |
| Profit        | 6,854,122                              | 6,786,920                                 |

According to the Board of Directors' Meeting No. 3/2018 held on May 3, 2018 of Mandala Communications Co., Ltd. it has resolved to approve the sale of shares of Inet Managed Services Co., Ltd. as discussed in Note 9. As a result, the Group remain 60% of the total registered share capital of this company.

According to the Board of Directors' Meeting No. 7/2018, on December 14, 2018 of Mandala Communications Co., Ltd. it has resolved to sell the shares of INET Managed Services Co., Ltd. as discussed in Note 9. As a result, the Group remain 30% of the total registered share capital of this company, resulting in INET Managed Services Co., Ltd. changed its status from subsidiary company to associate company of the Group.

During year 2018, Mandala Communications Co., Ltd. was sold ordinary shares of subsidiary company partially. As disclosure in note 9 resulting to has changed from subsidiary company to associate company. The company recorded loss from sell investment in subsidiaries in consolidated income statement for the year ended December 31,2018 amount of Baht 15.86 million

### 21.3 Non-controlling interests

The following table summarizes the information relating to each of the Group's subsidiaries that has a material non-controlling interest, before any intra-group elimination. Significant non-controlling interest in the indirect subsidiaries consisted of:

|                                                    | As at December 31, 2017 |                                  |                                            | (Unit : Baht)    |
|----------------------------------------------------|-------------------------|----------------------------------|--------------------------------------------|------------------|
|                                                    | Voxy Dot AI Co.,Ltd.    | Sawasdee Cloud Dot Com Co., Ltd. | Other individually immaterial subsidiaries | Total            |
| Non-controlling interest percentage                | 50.01%                  | 40.01%                           |                                            |                  |
| Current assets                                     | 11,654                  | 5,000,000                        |                                            |                  |
| Non-current assets                                 | -                       | -                                |                                            |                  |
| Current liabilities                                | 59,120                  | 46,610                           |                                            |                  |
| <b>Net assets</b>                                  | <b>(47,466)</b>         | <b>4,953,390</b>                 |                                            |                  |
| <b>Carrying amount of non-controlling interest</b> | <b>(23,738)</b>         | <b>1,981,851</b>                 | <b>794</b>                                 | <b>1,958,908</b> |

|                                                                  | For the year ended December 31, 2018 |                                            |       | (Unit : Baht) |
|------------------------------------------------------------------|--------------------------------------|--------------------------------------------|-------|---------------|
|                                                                  | Voxy Dot AI Co.,Ltd.                 | Other individually immaterial subsidiaries | Total |               |
| Non-controlling interest percentage                              | 50.01%                               |                                            |       |               |
| Revenue from services                                            | -                                    |                                            |       |               |
| Profit (loss) for the years                                      | (47,465)                             |                                            |       |               |
| Other comprehensive income (loss) for the years                  | -                                    |                                            |       |               |
| <b>Total comprehensive income for the years</b>                  | <b>(47,465)</b>                      |                                            |       |               |
| Profit (loss) allocated to non-controlling interest              | (23,737)                             | 554                                        |       | (23,183)      |
| Total comprehensive income allocated to non-controlling interest | (23,737)                             | 525                                        |       | (23,212)      |

|                                                  | For the year ended December 31, 2018 |                                            |       | (Unit : Baht) |
|--------------------------------------------------|--------------------------------------|--------------------------------------------|-------|---------------|
|                                                  | Voxy Dot AI Co.,Ltd.                 | Other individually immaterial subsidiaries | Total |               |
| Cash flows from operating activities             | 11,000                               |                                            |       |               |
| Cash flows from investing activities             | -                                    |                                            |       |               |
| Cash flows from financing activities             | -                                    |                                            |       |               |
| <b>Net increase in cash and cash equivalents</b> | <b>11,000</b>                        |                                            |       |               |

|                                                    | As at December 31, 2017 |                               |                    |                                            | (Unit : Baht)    |
|----------------------------------------------------|-------------------------|-------------------------------|--------------------|--------------------------------------------|------------------|
|                                                    | I Recruit Co.,Ltd.      | Thai Dot Com Payment Co.,Ltd. | One Email Co.,Ltd. | Other individually immaterial subsidiaries | Total            |
| Non-controlling interest percentage                | 55.00%                  | 49.01%                        | 30.01%             |                                            |                  |
| Current assets                                     | 4,997,384               | 14,193,887                    | 3,682,026          |                                            |                  |
| Non-current assets                                 | 2,522,344               | 2,522,344                     | 4,200,000          |                                            |                  |
| Current liabilities                                | 4,023,852               | 13,788,091                    | 7,540,270          |                                            |                  |
| <b>Net assets</b>                                  | <b>3,495,876</b>        | <b>2,928,140</b>              | <b>341,756</b>     |                                            |                  |
| <b>Carrying amount of non-controlling interest</b> | <b>1,922,732</b>        | <b>1,435,081</b>              | <b>102,561</b>     | <b>1,721,019</b>                           | <b>5,181,393</b> |

|                                                                         | For the year ended December 31,2017 |                               |                    |                                            | (Unit : Baht)  |
|-------------------------------------------------------------------------|-------------------------------------|-------------------------------|--------------------|--------------------------------------------|----------------|
|                                                                         | I Recruit Co.,Ltd.                  | Thai Dot Com Payment Co.,Ltd. | One Email Co.,Ltd. | Other individually immaterial subsidiaries | Total          |
| Non-controlling interest percentage                                     | 55.00%                              | 49.01%                        | 30.01%             |                                            |                |
| Revenue from services                                                   | 23,630,295                          | 28,342,684                    | 3,520,000          |                                            |                |
| Profit (loss) for the years                                             | 1,039,632                           | 2,599,645                     | 91,756             |                                            |                |
| Other comprehensive income (loss) for the years                         | -                                   | -                             | -                  |                                            |                |
| <b>Total comprehensive income for the years</b>                         | <b>1,039,632</b>                    | <b>2,599,645</b>              | <b>91,756</b>      |                                            |                |
| Profit (loss) allocated to non-controlling interest                     | (592,084)                           | 1,274,086                     | 27,536             | 17,931                                     | 727,469        |
| <b>Total comprehensive income allocated to non-controlling interest</b> | <b>(592,084)</b>                    | <b>1,274,086</b>              | <b>27,536</b>      | <b>17,931</b>                              | <b>727,469</b> |
| Cash flows from operating activities                                    | 645,698                             | 3,095,291                     | (89,041)           |                                            |                |
| Cash flows from investing activities                                    | (2,334,410)                         | (3,000,000)                   | -                  |                                            |                |
| Cash flows from financing activities                                    | 2,000,000                           | 500,000                       | 250,000            |                                            |                |
| <b>Net increase in cash and cash equivalents</b>                        | <b>311,288</b>                      | <b>595,291</b>                | <b>160,959</b>     |                                            |                |

## 22. Investments in joint venture

### 22.1 Reconciles investments in joint venture

|                                                                   | (Unit : Baht)                     |                               |
|-------------------------------------------------------------------|-----------------------------------|-------------------------------|
|                                                                   | Consolidated financial statements | Separate financial statements |
| <b>Net book value as at December 31, 2017</b>                     | 2,829,444                         | 2,499,995                     |
| Add capital increase                                              | 749,975                           | -                             |
| Less capital decrease                                             | (5,597,630)                       | (2,499,995)                   |
| Classification investments                                        | (4,969,259)                       | -                             |
| Add(Less) Share of profit (loss) from investment in joint venture | 8,371,066                         | -                             |
| Eliminate                                                         | 191,085                           | -                             |
| <b>Net book value as at December 31, 2018</b>                     | <b>1,574,681</b>                  | <b>-</b>                      |

## 22.2 Share of profit (loss) from investments in joint venture

For the year ended December 31, 2018 and 2017, the Company recognized its share of profit (loss) on investment in joint venture as follows:

| For the year ended December 31           | (Unit : Baht)                                            |                  |
|------------------------------------------|----------------------------------------------------------|------------------|
|                                          | Consolidated financial statements                        |                  |
|                                          | Share of profit (loss) from Investments in joint venture |                  |
|                                          | 2018                                                     | 2017             |
| INET Managed Services Co., Ltd. (Note 9) | 33,601                                                   | 217,894          |
| Thai Identities Co., Ltd. (Note 9)       | (1,063,892)                                              | (747,331)        |
| One DC Co., Ltd. (Note 9)                | 1,353,659                                                | (18,187)         |
| Service One Solution Co., Ltd. (Note 9)  | (10,247)                                                 | (13,354)         |
| Avilon Innovation Co., Ltd.              | (398,277)                                                | -                |
| Managed AI Solutions Co.,Ltd.            | (196,725)                                                | -                |
| Pacheti Co.,Ltd.                         | (122,384)                                                | -                |
| Data Next Co.,Ltd.                       | (63,566)                                                 | -                |
| Agrinno Tech & Services Co.,Ltd.         | (158,827)                                                | -                |
| <b>Total</b>                             | <b>(626,658)</b>                                         | <b>(560,978)</b> |

All joint venture company established in Thailand are as follows :

As at December 31

(Unit : Baht)

| Company's name                   | Nature of business                                                                                                                     | Ownership % |       | Paid-up capital |           | Consolidated financial statements<br>Equity method |           | Separate financial statements<br>Cost method |           |
|----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------|-------------|-------|-----------------|-----------|----------------------------------------------------|-----------|----------------------------------------------|-----------|
|                                  |                                                                                                                                        | 2018        | 2017  | 2018            | 2017      | 2018                                               | 2017      | 2018                                         | 2017      |
| INET Managed Services Co., Ltd.  | Information technology design, development and management                                                                              | -           | 49.99 | -               | 5,000,000 | -                                                  | 2,678,617 | -                                            | 2,499,995 |
| Thai Identities Co., Ltd.        | Consultancy services on design and development of software, hardware, systems, tasks, as well as the provision of necessary equipment. | -           | 44.99 | -               | 250,000   | -                                                  | (67,621)  | -                                            | -         |
| One DC Co., Ltd.                 | Consultancy, design and planning overview in the field of construction. And and serve                                                  | -           | 49.99 | -               | 250,000   | -                                                  | 106,808   | -                                            | -         |
| Service One Solution Co., Ltd.   | Information Technology Computer software services.                                                                                     | -           | 49.99 | -               | 250,000   | -                                                  | 111,640   | -                                            | -         |
| Avilon Innovation Co., Ltd.      | To service and selling aerospace equipment which control by remote radio                                                               | 50.00       | -     | 250,000         | -         | 212,838                                            | -         | -                                            | -         |
| Manage AI Solution Co.,Ltd.      | Computer system processing and analysis services.                                                                                      | 50.00       | -     | 250,000         | -         | 636,873                                            | -         | -                                            | -         |
| Pacheti Co.,Ltd.                 | System services to displays information between the users and the target through the Bluetooth transmitter.                            | 50.00       | -     | 250,000         | -         | 268,642                                            | -         | -                                            | -         |
| Data Next Co.,Ltd.               | Providing online evaluation system (E-Exam)                                                                                            | 50.00       | -     | 250,000         | -         | 301,707                                            | -         | -                                            | -         |
| Agrinno Tech & Services Co.,Ltd. | SMART FARMING service                                                                                                                  | 50.00       | -     | 250,000         | -         | 154,621                                            | -         | -                                            | -         |
| <b>Total</b>                     |                                                                                                                                        |             |       |                 |           | 1,574,681                                          | 2,829,444 | -                                            | 2,499,995 |

During year 2018, Mandala Communications Co., Ltd. was sold ordinary shares of subsidiary company partially. As disclosure in note 9 resulting to has changed from subsidiary company to associate company

The company recorded loss from sell investment in joint venture in consolidated income statement for the year ended December 31, 2018 amounted Baht 0.08 million.

According to the Board of Director Meeting No.4/2018 dated 20 March 2018, the meeting approved to sell 999,998 shares of investment in INET Managed Services Co., Ltd amounted to Baht 2.5 million to subsidiary and approved the subsidiary to acquire the ordinary shares of INET Managed Services Co.,Ltd from existed shareholders. As a result, the status of INET Managed Services Co., Ltd changed from joint venture company to subsidiary company of the Group. Latterly the subsidiary company sold the ordinary shares in INET Managed Services Co., Ltd. which detail as note 20. As a result, the status of INET Managed Services Co., Ltd changed from subsidiary company to associated company.

On March 23, 2018 Mandala Communications Co., Ltd. acquired 49,998 ordinary shares in Aylon Innovation Co., Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.12 million. The acquisition resulted the Company hold a 49.99 percent of the registered capital.

On June 22, 2018 Mandala Communications Co., Ltd. acquired 49,998 ordinary shares in Pacheti Co.,Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.12 million. The acquisition resulted the Company hold a 49.99 percent of the registered capital.

On June 29, 2018 Mandala Communications Co., Ltd. acquired 99,998 ordinary shares in Managed AI Solutions Co.,Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.25 million. The acquisition resulted the Company hold a 49.99 percent of the registered capital.

On September 3, 2018 Mandala Communications Co., Ltd. sold 19,000 ordinary shares of One DC Co., Ltd. at the price of Baht 2.5 per share resulted in the change in status of Onc DC Co., Ltd from joint venture to associate of the Group.

The Group recorded losses on sales of investments in joint ventures in the consolidated income statement for the year ended 31 December 2018 amounted to Baht 2.77 million.

On 19 October ,2018 Mandala Communications Co., Ltd. acquired 49,998 ordinary shares in Data Next Co., Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.12 million. As a result, the Group remain 49.99% of the total registered share capital of this company.

On 19 November ,2018 Mandala Communications Co., Ltd. acquired 49,998 ordinary shares in Data Next Co., Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.12 million. As a result, the Group remain 49.99% of the total registered share capital of this company.

On April 28, 2017 Mandala Communications Co., Ltd. acquired 4,999 ordinary shares in Thai Identities Co., Ltd. at Baht 25 per share (a par value of Baht 100) for a total investment of Baht 0.12 million.

On November 14,2017 Mandala Communications Co., Ltd. acquired 49,998 ordinary shares in One DC Co., Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.12 million.

On December 22,2017 Mandala Communications Co., Ltd. acquired 49,998 ordinary shares in Service One Solution Co., Ltd. at Baht 2.5 per share (a par value of Baht 10) for a total investment of Baht 0.12 million.

## 22.3 Investments in joint venture

### Detail of net assets

Summarised statement of financial position as at December 31, 2018

| Company's name                   | (Unit : Baht)  |                      |                     |                           |           |                     | Carrying amounts of joint venture based on equity method |
|----------------------------------|----------------|----------------------|---------------------|---------------------------|-----------|---------------------|----------------------------------------------------------|
|                                  | Current Assets | Non - Current Assets | Current Liabilities | Non - Current Liabilities | Net Asset | Share of net assets |                                                          |
| Avilon Innovation Co., Ltd.      | 1,286,832      | 1,512,050            | (2,372,146)         | (1,043)                   | 425,693   | 49,998              | 212,837.99                                               |
| Manage AI Solution Co.,Ltd       | 2,437,356      | 18,466               | (1,181,763)         | (288)                     | 1,273,771 | 49,999              | 636,872.76                                               |
| Pachetti Co.,Ltd                 | 840,621        | 379,283              | (682,599)           | -                         | 537,305   | 49,998              | 268,641.75                                               |
| Data Next Co.,Ltd.               | 898,293        | 51,566               | (505,330)           | (16,095)                  | 428,434   | 49,998              | 301,707.43                                               |
| Agrinno Tech & Services Co.,Ltd. | 956,423        | 49,316               | (696,002)           | (482)                     | 309,255   | 49,998              | 154,621.31                                               |
| <b>Total</b>                     |                |                      |                     |                           |           |                     | 1,574,681.00                                             |

Summarised statement of financial position as at December 31, 2017

| Company's name                  | (Unit : Baht)  |                      |                     |                           |           |                     | Carrying amounts of joint venture based on equity method |
|---------------------------------|----------------|----------------------|---------------------|---------------------------|-----------|---------------------|----------------------------------------------------------|
|                                 | Current Assets | Non - Current Assets | Current Liabilities | Non - Current Liabilities | Net Asset | Share of net assets |                                                          |
| INET Managed Services Co., Ltd. | 5,976,493      | 85,972               | (705,219)           | -                         | 5,357,246 | 2,678,617           | 2,678,617                                                |
| Thai Identities Co., Ltd.       | 6,627,291      | 401,413              | (6,754,279)         | -                         | 274,425   | 123,464             | (67,621)                                                 |
| One DC Co., Ltd.                | 250,667        | -                    | (37,043)            | -                         | 213,624   | 106,808             | 106,808                                                  |
| Service One Solution Co., Ltd.  | 250,000        | -                    | (26,710)            | -                         | 223,290   | 111,640             | 111,640                                                  |
| <b>Total</b>                    |                |                      |                     |                           |           |                     | 2,829,444                                                |

## Detail of other comprehensive income (loss)

Summarised statement of comprehensive income for the year ended December 31, 2018 and 2017

(Unit : Baht)

| Company's name                   | For the year ended December 31, 2018 |                               |                                                |                                          | For the year ended December 31, 2017 |                               |                                                |                                          |
|----------------------------------|--------------------------------------|-------------------------------|------------------------------------------------|------------------------------------------|--------------------------------------|-------------------------------|------------------------------------------------|------------------------------------------|
|                                  | Revenue                              | Profit (Losses) for the years | Other comprehensive income (loss) for the year | Comprehensive income (loss) for the year | Revenue                              | Profit (Losses) for the years | Other comprehensive income (loss) for the year | Comprehensive income (loss) for the year |
| INET Managed Services Co., Ltd.  | -                                    | -                             | -                                              | -                                        | 2,769,340                            | 453,789                       | -                                              | 453,789                                  |
| Thai Identities Co., Ltd.        | -                                    | -                             | -                                              | -                                        | 18,469,756                           | 24,425.00                     | -                                              | 24,425                                   |
| One DC Co., Ltd.                 | -                                    | -                             | -                                              | -                                        | -                                    | (36,376)                      | -                                              | (36,376)                                 |
| Service One Solution Co., Ltd.   | -                                    | -                             | -                                              | -                                        | -                                    | (26,710)                      | -                                              | (26,710)                                 |
| Avilon Innovation Co., Ltd.      | 5,958,711                            | 175,693                       | -                                              | 175,693                                  | -                                    | -                             | -                                              | -                                        |
| Manage AI Solution Co.,Ltd.      | 2,724,038                            | 773,771                       | -                                              | 773,771                                  | -                                    | -                             | -                                              | -                                        |
| Pacheti Co.,Ltd.                 | 4742152                              | 287,305                       | -                                              | 287,305                                  | -                                    | -                             | -                                              | -                                        |
| Data Next Co.,Ltd.               | 1,969,741                            | 353,439                       | -                                              | 353,439                                  | -                                    | -                             | -                                              | -                                        |
| Agrinno Tech & Services Co.,Ltd. | 1,516,004                            | 59,255                        | -                                              | 59,255                                   | -                                    | -                             | -                                              | -                                        |

## 23. Deferred maintenance services for equipment

(Unit : Baht)

|                                                                     | Consolidated financial statements | Separate financial statements |
|---------------------------------------------------------------------|-----------------------------------|-------------------------------|
| Deferred maintenance services for equipment as at December 31, 2017 | 36,478,918                        | 36,478,918                    |
| Add increase during the period                                      | 13,998,139                        | 13,998,139                    |
| Less Amortization during the periods                                | (20,442,325)                      | (20,442,325)                  |
| Deferred maintenance services for equipment as at December 31, 2018 | 30,034,732                        | 30,034,732                    |

## 24. Property, plant and equipment

(Unit : Baht)

|                                                              | Consolidated financial statement |                          |               |                    |                            |
|--------------------------------------------------------------|----------------------------------|--------------------------|---------------|--------------------|----------------------------|
|                                                              | As at<br>January 1, 2018         | Movement during the year |               |                    | As at<br>December 31, 2018 |
|                                                              |                                  | Increase                 | Decrease      | Transferred in/out |                            |
| Cost                                                         |                                  |                          |               |                    |                            |
| Land                                                         | 312,152,145                      | 10,500,000               | -             | -                  | 322,652,145                |
| Land improvement                                             | 13,070,997                       | -                        | -             | -                  | 13,070,997                 |
| Building                                                     | 659,577,193                      | -                        | -             | 149,173,236        | 808,750,429                |
| Building improvement                                         | 269,730,312                      | 961,806                  | -             | 35,060,426         | 305,752,544                |
| Network equipment                                            | 1,491,476,703                    | 68,489,933               | (118,141,870) | 235,434,722        | 1,677,259,488              |
| Computers                                                    | 26,150,761                       | 3,365,813                | (1,819,805)   | 345,166            | 28,041,935                 |
| Office equipment                                             | 46,409,027                       | 3,646,825                | (389,025)     | 7,305,651          | 56,972,478                 |
| Motor vehicles                                               | 4,628,875                        | 8,775,009                | -             | -                  | 13,403,884                 |
| Building under construction and<br>assets under installation | 631,541,553                      | 1,125,403,636            | -             | (427,319,201)      | 1,329,625,988              |
| Total                                                        | 3,454,737,566                    | 1,221,143,022            | (120,350,700) | -                  | 4,555,529,888              |
| Accumulated depreciation                                     |                                  |                          |               |                    |                            |
| Land improvement                                             | 15,337                           | 466,502                  | -             | -                  | 481,839                    |
| Building                                                     | 773,925                          | 25,403,668               | -             | -                  | 26,177,593                 |
| Building improvement                                         | 101,597,558                      | 40,188,069               | -             | -                  | 141,785,627                |
| Network equipment                                            | 407,708,080                      | 160,079,949              | (70,331,148)  | -                  | 497,456,881                |
| Computers                                                    | 10,465,816                       | 4,730,630                | (1,811,628)   | -                  | 13,384,818                 |
| Office equipment                                             | 27,225,440                       | 6,730,920                | (388,956)     | -                  | 33,567,404                 |
| Motor vehicles                                               | 1,958,285                        | 1,738,859                | -             | -                  | 3,697,144                  |
| Total                                                        | 549,744,441                      | 239,338,597              | (72,531,732)  | -                  | 716,551,306                |
| Allowance for impairment                                     |                                  |                          |               |                    |                            |
| Network equipment                                            | 36,297,917                       | -                        | -             | -                  | 36,297,917                 |
| Total                                                        | 36,297,917                       | -                        | -             | -                  | 36,297,917                 |
| Net booked value                                             | 2,868,695,208                    | 981,804,425              | (47,818,968)  | -                  | 3,802,680,665              |

(Unit : Baht)

|                                                              | Seperate financial statement |                          |              |                    |                            |
|--------------------------------------------------------------|------------------------------|--------------------------|--------------|--------------------|----------------------------|
|                                                              | As at<br>January 1, 2018     | Movement during the year |              |                    | As at<br>December 31, 2018 |
|                                                              |                              | Increase                 | Decrease     | Transferred in/out |                            |
| Cost                                                         |                              |                          |              |                    |                            |
| Land                                                         | 287,788,169                  | -                        | -            | -                  | 287,788,169                |
| Land improvement                                             | 13,070,997                   | -                        | -            | -                  | 13,070,997                 |
| Buildling                                                    | 659,577,193                  | -                        | -            | 149,173,236        | 808,750,429                |
| Buildling improvement                                        | 269,730,312                  | 1,064,114                | -            | 35,060,426         | 305,854,852                |
| Network equipment                                            | 1,463,282,503                | 61,554,222               | (64,427,681) | 218,849,988        | 1,679,259,032              |
| Computers                                                    | 25,501,860                   | 3,489,402                | (1,819,805)  | 345,166            | 27,516,623                 |
| Office equipment                                             | 46,054,967                   | 2,819,075                | (389,025)    | 7,305,651          | 55,790,668                 |
| Motor vehicles                                               | 4,628,875                    | 8,775,009                | -            | -                  | 13,403,884                 |
| Building under construction and<br>assets under installation | 617,823,563                  | 1,088,177,852            | -            | (410,734,467)      | 1,295,266,948              |
| Total                                                        | 3,387,458,439                | 1,165,879,674            | (66,636,511) | -                  | 4,486,701,602              |
| Accumulated depreciation                                     |                              |                          |              |                    |                            |
| Land improvement                                             | 15,337                       | 466,502                  | -            | -                  | 481,839                    |
| Buildling                                                    | 773,925                      | 25,403,668               | -            | -                  | 26,177,593                 |
| Buildling improvement                                        | 101,597,558                  | 40,194,460               | -            | -                  | 141,792,018                |
| Network equipment                                            | 399,761,575                  | 156,413,469              | (57,837,030) | -                  | 498,338,014                |
| Computers                                                    | 10,184,096                   | 4,725,102                | (1,811,628)  | -                  | 13,097,570                 |
| Office equipment                                             | 27,208,470                   | 6,552,197                | (388,956)    | -                  | 33,371,711                 |
| Motor vehicles                                               | 1,958,285                    | 1,738,859                | -            | -                  | 3,697,144                  |
| Total                                                        | 541,499,246                  | 235,494,257              | (60,037,614) | -                  | 716,955,889                |
| Allowance for impairment                                     |                              |                          |              |                    |                            |
| Network equipment                                            | 36,297,917                   | -                        | -            | -                  | 36,297,917                 |
| Total                                                        | 36,297,917                   | -                        | -            | -                  | 36,297,917                 |
| Net booked value                                             | 2,809,661,276                | 930,385,417              | (6,598,897)  | -                  | 3,733,447,796              |

Depreciation for the years ended December 31, 2018 and 2017, in the consolidated financial statements of Baht 239.34 million and Baht 144.99 million, respectively, and in the separate financial statements of Baht 235.49 million and Baht 140.49 million, respectively, are included in the statements of profit or loss.

Depreciation for the years ended December 31, 2018 and 2017 in the consolidated and separate financial statements of Baht 45.35 million and Baht 26 million capitalized as part of assets during the year.

As at December 31, 2018 and 2017, the Group had leasehold improvements, equipment and motor vehicles amounting to Baht 56.63 million and Baht 42.07 million, respectively, and the Company had bulidings, equipment and motor vehicles amounting to Baht 56.63 million and Baht 41.94 million, respectively, which are fully depreciated but are still in use.

### Finance cost capitalized as equipment under development

As at December 31

(Unit : Baht)

|                                       | Consolidated financial statements |                   | Separate financial statements |                   |
|---------------------------------------|-----------------------------------|-------------------|-------------------------------|-------------------|
|                                       | December 31, 2018                 | December 31, 2017 | December 31, 2018             | December 31, 2017 |
| Capitalised interest on part of loans | 56,047,976                        | 27,979,821        | 55,912,816                    | 27,979,821        |
| Capitalisation rate (%)               | 4.25 - 4.90                       | 3.75 - 4.90       | 4.25-4.90                     | 3.75 - 4.90       |

As at December 31, 2018 the Company pledged the land, building, and other properties on land and operating assets with financial institution as collaterals for long-term loan from financial institution (Note 29).

As at December 31, 2017 the Company pledged the building and other properties of current project and work-in-process on IDC 3 with financial institution as collaterals for long-term loan from financial institution (Note 29).

### 25. Intangible assets

(Unit : Baht)

|                                     | Consolidated financial statement |                          |             |                    |                            |
|-------------------------------------|----------------------------------|--------------------------|-------------|--------------------|----------------------------|
|                                     | As at<br>January 1, 2018         | Movement during the year |             |                    | As at<br>December 31, 2018 |
|                                     |                                  | Increase                 | Decrease    | Transferred in/out |                            |
| <b>Cost</b>                         |                                  |                          |             |                    |                            |
| Computer software                   | 199,020,960                      | 13,450,397               | (4,714,000) | 12,554,669         | 220,312,026                |
| Computer software under development | 72,598,071                       | 163,259,726              | -           | (12,554,669)       | 223,303,128                |
| <b>Total</b>                        | 271,619,031                      | 176,710,123              | (4,714,000) | -                  | 443,615,154                |
| <b>Accumulated Amortization</b>     |                                  |                          |             |                    |                            |
| Computer software                   | 68,801,612                       | 32,355,857               | (3,956,527) | -                  | 97,200,942                 |
| <b>Total</b>                        | 68,801,612                       | 32,355,857               | (3,956,527) | -                  | 97,200,942                 |
| <b>Intangible assets - net</b>      | 202,817,419                      | 144,354,266              | (757,473)   | -                  | 346,414,212                |

(Unit : Baht)

|                                     | Consolidated financial statement |                          |           |                    |                            |
|-------------------------------------|----------------------------------|--------------------------|-----------|--------------------|----------------------------|
|                                     | As at<br>January 1, 2018         | Movement during the year |           |                    | As at<br>December 31, 2018 |
|                                     |                                  | Increase                 | Decrease  | Transferred in/out |                            |
| <b>Cost</b>                         |                                  |                          |           |                    |                            |
| Computer software                   | 177,242,663                      | 595,824                  | (900,000) | 60,633,663         | 237,572,150                |
| Computer software under development | 64,766,357                       | 199,842,632              | -         | (60,633,663)       | 203,975,326                |
| <b>Total</b>                        | 242,009,020                      | 200,438,456              | (900,000) | -                  | 441,547,476                |
| <b>Accumulated Amortization</b>     |                                  |                          |           |                    |                            |
| Computer software                   | 61,162,192                       | 30,133,091               | (759,037) | -                  | 90,536,246                 |
| <b>Total</b>                        | 61,162,192                       | 30,133,091               | (759,037) | -                  | 90,536,246                 |
| <b>Intangible assets - net</b>      | 180,846,828                      | 170,305,365              | (140,963) | -                  | 351,011,230                |

Amortization for the years ended December 31, 2018 and 2017, in the consolidated financial statements of Baht 30.13 million and Baht 32.36 million, respectively, and in the separate financial statements of Baht 30.13 million and Baht 18.16 million, respectively, are included in the statements of profit or loss.

As at December 31, 2018 and 2017, Two subsidiaries have entered into 2 contracts on a license agreement to use research results with government agency in Thailand; The Company has the right to use research results to develop such software. Subsidiaries must comply with the terms and conditions stipulated in the agreements. Both subsidiaries are required to pay a royalty fee for the use of such computer software at the rates stipulated in the agreements.

## 26. Bank overdraft and short-term loan from financial institutions

(Unit : Baht)

| As at December 31 | Consolidated and separate financial statements |             |
|-------------------|------------------------------------------------|-------------|
|                   | 2018                                           | 2017        |
| Promissory note   | 347,470,000                                    | -           |
| Bill of exchange  | 350,000,000                                    | 300,000,000 |
| Less discount     | (2,665,895)                                    | (2,178,293) |
| <b>Net</b>        | 347,334,105                                    | 297,821,707 |
| <b>Total</b>      | 694,804,105                                    | 297,821,707 |

As at December 31, 2018, the company issued promissory note to financial institutions, the promissory note have a term 3-6 months and interest rate MMR - MLR-1.5%

As at December 31, 2018 and 2017, the company issued unsecured bills of exchange to specific investors, through many financial institutions, appointed as a representative of the Company. The bills of exchange have a term of 181 - 184 days and interest rate 3.75%-4.10%

As at December 31, 2018 and 2017, the Company had the following credit lines from financial institutions:

(Unit : Million Baht)

|                     | Interest rate     |                   | Consolidated and separate financial statements |      |
|---------------------|-------------------|-------------------|------------------------------------------------|------|
|                     | 2018              | 2017              | 2018                                           | 2017 |
| Bank overdraft      | Market Rate - MOR | Market Rate - MOR | 20                                             | 40   |
| Letter of guarantee | -                 | -                 | 119                                            | 119  |
| Promissory note     | Market Rate - MOR | Market Rate - MOR | 400                                            | 60   |
| Bill of exchange    | Fixed rate        | Fixed rate        | 350                                            | 300  |

Short-term credit line from financial institutions are secured by bringing deposits at financial institutions that are pledged as collateral and assignment all account receivable. As disclosure in note number 14 and 19.

## 27. Trade and other current payables

As at December 31

(Unit : Baht)

|                                       | Consolidated financial statements |                    | Separate financial statements |                    |
|---------------------------------------|-----------------------------------|--------------------|-------------------------------|--------------------|
|                                       | 2018                              | 2017               | 2018                          | 2017               |
| <b>Trade payables</b>                 |                                   |                    |                               |                    |
| Trade payables - related companies    | 137,077,892                       | 35,839,550         | 123,817,322                   | 51,191,899         |
| Trade payables - others               | 170,901,811                       | 88,476,089         | 154,475,595                   | 79,730,312         |
| <b>Total</b>                          | <b>307,979,703</b>                | <b>124,315,639</b> | <b>278,292,917</b>            | <b>130,922,211</b> |
| <b>Other current payables</b>         |                                   |                    |                               |                    |
| Payables for purchase assets          | 64,936,678                        | 12,740,040         | 45,094,468                    | 28,421,138         |
| Other payables for purchase assets    | 39,703,179                        | 171,334,923        | 35,889,093                    | 165,524,815        |
| Share subscription payable            | 87,500                            | -                  | -                             | -                  |
| Other payables                        | 13,463,659                        | 4,701,241          | 11,860,092                    | 3,891,049          |
| Accrued expenses                      | 22,364,331                        | 15,713,255         | 21,538,454                    | 12,280,692         |
| Retention                             | 3,894,190                         | 21,915,872         | 3,894,190                     | 21,705,322         |
| Revenue Department Payable            | 5,114,573                         | 6,240,877          | 4,604,001                     | 5,342,948          |
| <b>Total</b>                          | <b>149,564,110</b>                | <b>232,646,208</b> | <b>122,880,298</b>            | <b>237,165,964</b> |
| <b>Total trade and other payables</b> | <b>457,543,813</b>                | <b>356,961,847</b> | <b>401,173,215</b>            | <b>368,088,175</b> |

## 28. Liabilities under financial lease agreement

(Unit : Baht)

|                                             | Consolidated financial statements |                    | Separate financial statements |                    |
|---------------------------------------------|-----------------------------------|--------------------|-------------------------------|--------------------|
|                                             | 2018                              | 2017               | 2018                          | 2017               |
| <b>Due within 1 year</b>                    |                                   |                    |                               |                    |
| Minimum payments                            | 351,585,499                       | 219,845,935        | 351,408,995                   | 219,845,935        |
| Deferred interest                           | (48,283,065)                      | (32,903,065)       | (48,279,087)                  | (32,903,065)       |
| <b>Present value of minimum payment</b>     | <b>303,302,434</b>                | <b>186,942,870</b> | <b>303,129,908</b>            | <b>186,942,870</b> |
| <b>Due over 1 year but not over 5 years</b> |                                   |                    |                               |                    |
| Minimum payments                            | 872,710,827                       | 557,529,425        | 872,710,827                   | 557,529,425        |
| Deferred interest                           | (60,534,731)                      | (44,832,597)       | (60,534,731)                  | (44,832,597)       |
| <b>Present value of minimum payment</b>     | <b>812,176,096</b>                | <b>512,696,828</b> | <b>812,176,096</b>            | <b>512,696,828</b> |
| <b>Net book value of assets under</b>       |                                   |                    |                               |                    |
| <b>Financial leases</b>                     | <b>1,392,867,325</b>              | <b>892,710,488</b> | <b>1,392,675,360</b>          | <b>892,710,488</b> |

The Company entered into lease agreements with a certain companies for operating network equipment. The leases agreements have the terms of 1-5 years and bear interest rates of 0 % to 10.56 % per annum.

Some of liabilities under finance leases agreements are guaranteed by the customer's assets.

## 29. Long-term loans

As at December 31

(Unit : Baht)

|                                          | Consolidated financial statements |             | Separate financial statements |             |
|------------------------------------------|-----------------------------------|-------------|-------------------------------|-------------|
|                                          | 2018                              | 2017        | 2018                          | 2017        |
| Loans from financial institutions        | 949,495,554                       | 697,909,000 | 921,608,714                   | 697,909,000 |
| <b>Less</b> Deferred interest            | (7,157,710)                       | (5,660,004) | (6,534,264)                   | (5,660,004) |
| Current portion of long-term liabilities | (210,293,159)                     | -           | (209,980,038)                 | -           |
| <b>Net</b>                               | 732,044,685                       | 692,248,996 | 705,094,412                   | 692,248,996 |

Movement of long - term borrowings for the year ended December 31, 2018 is as follows:

(Unit : Baht)

|                                                   | Consolidated financial statements |             | Separate financial statements |             |
|---------------------------------------------------|-----------------------------------|-------------|-------------------------------|-------------|
|                                                   | 2018                              | 2017        | 2018                          | 2017        |
| Balance as at beginning                           | 697,909,000                       | -           | 697,909,000                   | -           |
| <b>Add</b> Received loans during the period       | 257,166,840                       | 697,909,000 | 229,280,000                   | 697,909,000 |
| <b>Less</b> Repayments of loans during the period | (5,580,286)                       | -           | (5,580,286)                   | -           |
| <b>Balance as at ending</b>                       | 949,495,554                       | 697,909,000 | 921,608,714                   | 697,909,000 |

On March 23, 2017, the Company entered into a long-term loan agreement from a financial institution for the line not exceeding Baht 700 million to invest in an Internet Data Center 3 (INET-IDC 3). The loan carries an interest rate of MLR - the rate stipulated in the agreement. Repayments of the principal will be made in 12 quarterly installments at Baht 60 million each. The first repayment will be made in June 2019 and payment of interest is made every month. The loan is secured by buildings and existing structures and construction work located on the land for IDC3 project (Note 19). The Company has to comply with certain conditions specified in the loan agreement.

As at February 6, 2018, the Company entered into amendment contract and cancelled an assignment. This amendment contract was used as loan agreement dated March 23, 2017 that has the total facility not over Baht 700 million from financial institution for the investment in the project (INET-IDC 3). An interest rate of this long-term loan is MLR-agreed rate in contract. The principal will be settled by 12 quarters with Baht 60 million each quarter starting from June 2019 and interest will be settled every month. The significant change from the previous agreement are as follows;

- Change in terms and conditions about collaterals under the previous agreement that the Company pledged land, building, and other properties, right on deposit at bank, and operating assets as collaterals instead of the previous collaterals in the previous agreement (Note 19 and 24).

- Cancellation of assignment and notice of assignment including other relevant documents and related activities and/or in connection with the assignment agreement and the notice of assignment prior to the date of this amendment contract.

Thus, the Company must comply with certain important conditions throughout the loan agreement.

On 18 May 2018, the Company entered into long-term loan agreement as the facilities not over Baht 30 million with financial institution to increase liquidity to the Company. This long-term loan has an interest rate at 4.50% with the condition to repay the principal and interest amounting to Baht 0.90 million by monthly basis. There is no collateral for this long-term loan.

On 13 June 2018, the Company entered into a five-year loan agreement with financial institution for the credit facility not over Baht 250 million with an interest rate at MLR-2% to invest in an Internet Data Center 3 phase 2 (INET-IDC 3 phase 2). The interest is repayable on a monthly basis from the first drawdown and the principal is repayable within 1 year from the first drawdown. In accordance with the agreement, the Company will convert the long-term loan to hire purchase loan at the end of the repayment period. The long-term loans are secured by the deposit accounts of financial institutions (Note 19).

#### **Mandala Communications Co., Ltd.**

On 3 October 2018, the Company entered into eight-year loan agreement with financial institutions for the credit facility not over Baht 15.35 million with an interest rate at MLR-2.5% to invest in a Mandala Innovation Hub Khon Kaen. The interest

is repayable on a monthly basis from the first drawdown and the principal is repayable within 1 year from the first drawdown. By last repayable must pay all debt that remaining

On 3 October 2018, the Company entered into eight-year loan agreement with financial institutions for the credit facility not over Baht 70 million with an interest rate at MLR-2.5% to invest in a Mandala Innovation Hub Khon Kaen. The interest is repayable on a monthly basis from the first drawdown and the principal is repayable within 1 year from the first drawdown. By last repayable must pay all debt that remaining.

The long-term loans are secured by land and buildings.

### **30. Non- current provisions for employee benefits**

Movements of the present value of non-current provisions for employee benefits for the years ended December 31, 2018 and 2017 are as follows:

| As at December 31                                                               | (Unit : Baht)                     |             |                               |             |
|---------------------------------------------------------------------------------|-----------------------------------|-------------|-------------------------------|-------------|
|                                                                                 | Consolidated financial statements |             | Separate financial statements |             |
|                                                                                 | 2018                              | 2017        | 2018                          | 2017        |
| <b>Employee benefit obligations at beginning of year</b>                        | 13,075,114                        | 10,704,029  | 12,138,205                    | 10,109,605  |
| <b>Add (less) Employee benefit during the year</b>                              | 4,040,259                         | 4,252,927   | 3,348,851                     | 3,944,053   |
| Financial cost (interest) during the year                                       | 378,619                           | 356,231     | 348,255                       | 343,727     |
| employee transfer to Affiliated company                                         | (3,862,076)                       | -           | (3,580,656)                   | -           |
| employee transfer from Parent Company                                           | 452,999                           | -           | -                             | -           |
| Disposal of investment in subsidiary                                            | (1,000,219)                       | -           | -                             | -           |
| <b>Add(less) Actuarial (gains) losses arising from post-employment benefits</b> | 933,758                           | (2,188,073) | 644,287                       | (2,209,180) |
| <b>Less Payments employee benefit during the year</b>                           | -                                 | (50,000)    | -                             | (50,000)    |
| <b>Employee benefit obligations at end of year</b>                              | 14,018,454                        | 13,075,114  | 12,898,942                    | 12,138,205  |

Employee benefit expenses for the years ended December 31, 2018 and 2017, as shown in the statements of profit or loss as follows:

(Unit : Baht)

| As at December 31                       | Consolidated financial statements |                  | Separate financial statements |                  |
|-----------------------------------------|-----------------------------------|------------------|-------------------------------|------------------|
|                                         | 2018                              | 2017             | 2018                          | 2017             |
| Costs of sales                          | 2,134,037                         | 1,674,549        | 2,030,431                     | 1,486,154        |
| Selling expenses                        | 1,084,574                         | 1,765,787        | 1,038,730                     | 1,621,617        |
| Administrative expenses                 | 1,200,267                         | 1,168,822        | 627,945                       | 1,180,009        |
| <b>Total employee benefits expenses</b> | <b>4,418,878</b>                  | <b>4,609,158</b> | <b>3,697,106</b>              | <b>4,287,780</b> |

Actuarial losses arising from post-employment benefits recognised in the other comprehensive income as follows:

(Unit : Baht)

| As at December 31      | Consolidated financial statements |                    | Separate financial statements |                    |
|------------------------|-----------------------------------|--------------------|-------------------------------|--------------------|
|                        | 2018                              | 2017               | 2018                          | 2017               |
| Financial assumptions  | 933,758                           | (2,391,062)        | 644,287                       | (2,412,169)        |
| Experience adjustments | -                                 | 202,989            | -                             | 202,989            |
| <b>Total</b>           | <b>933,758</b>                    | <b>(2,188,073)</b> | <b>644,287</b>                | <b>(2,209,180)</b> |

Principal actuarial assumptions at the valuation date are as follow:

(Unit : Baht)

|                                     | Consolidated financial statements |          | Separate financial statements |          |
|-------------------------------------|-----------------------------------|----------|-------------------------------|----------|
|                                     | 2018                              | 2017     | 2018                          | 2017     |
| Discount rate for salary            | 3.02% - 3.13%                     | 3.0%     | 3.02%                         | 3.0%     |
| Future monthly salary increase rate | 3% - 15%                          | 3% - 10% | 4% - 15%                      | 3% - 10% |

Amounts of defined benefit obligation for the current and previous four periods are as follows:

(Unit : Baht)

|      | Defined benefit obligation        |                               |
|------|-----------------------------------|-------------------------------|
|      | Consolidated financial statements | Separate financial statements |
| 2018 | 14,018,454                        | 12,898,942                    |
| 2017 | 13,075,114                        | 12,138,205                    |
| 2016 | 10,704,029                        | 10,109,605                    |
| 2015 | 7,485,146                         | 6,654,105                     |
| 2014 | 5,890,042                         | 5,361,844                     |

### Sensitivity analysis

Reasonably possible changes at the reporting date to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the defined benefit obligation by the amounts shown below.

(Unit : Baht)

| For the year ended December 31, 2018 | Consolidated financial statements |            | Separate financial statements |            |
|--------------------------------------|-----------------------------------|------------|-------------------------------|------------|
|                                      | Increase                          | Decrease   | Increase                      | Decrease   |
| Discount rate (1% movement)          | 11,505,043                        | 14,508,541 | 11,642,119                    | 14,348,747 |
| Salary increase rate (1% movement)   | 14,417,292                        | 11,558,872 | 14,264,376                    | 11,692,222 |
| Turnover rate (10% movement)         | 12,256,340                        | 13,683,163 | 12,298,534                    | 13,635,769 |

(Unit : Baht)

| For the year ended December 31, 2018 | Consolidated financial statements |            | Separate financial statements |            |
|--------------------------------------|-----------------------------------|------------|-------------------------------|------------|
|                                      | Increase                          | Decrease   | Increase                      | Decrease   |
| Discount rate (1% movement)          | 11,348,940                        | 14,249,682 | 10,548,099                    | 13,165,787 |
| Salary increase rate (1% movement)   | 14,168,405                        | 11,397,272 | 13,090,483                    | 10,593,671 |
| Turnover rate (10% movement)         | 12,078,435                        | 13,428,225 | 11,245,373                    | 12,382,906 |

As at December 31, 2018, the maturity analysis of undiscounted cash flows of benefit payments was as follows:

(Unit : Baht)

|                           | Consolidated financial statements | Separate financial statements |
|---------------------------|-----------------------------------|-------------------------------|
| Over 1 and up to 5 years  | 3,288,504                         | 3,288,504                     |
| Over 5 and up to 10 years | 14,651,499                        | 14,651,499                    |
| Over 10 years             | 56,804,659                        | 50,275,476                    |

On December 13, 2018, The National Legislative Assembly passed a resolution approving the draft of a new Labour Protection Act, which is in the process being published in the Royal Gazette. The new Labour Protection Act stipulates additional legal severance

pay rates for employees who have worked for an uninterrupted period of twenty years or more. Such employees are entitled to receive compensation at a rate of not less than that of the last 400 days. This change is considered a post-employment benefits plan amendment and the Group has additional liabilities for long-term employee benefits of approximately in the consolidated financial statements of Baht 3 Million and in the separate financial statements in amount of Baht 2.83 Million. The Group will reflect the effect of the change by recognising past services costs as expenses in profit or loss of the period in which the law is effective.

### 31. Deferred tax liabilities

Movements in deferred tax assets and liabilities during year ended December 31, 2018 and 2017 were as follows:

(Unit : Baht)

|                                                                              | Consolidated financial statement |                              |                               |                            |
|------------------------------------------------------------------------------|----------------------------------|------------------------------|-------------------------------|----------------------------|
|                                                                              | As at<br>January 1, 2018         | Movement increase/(decrease) |                               | As at<br>December 31, 2018 |
|                                                                              |                                  | Profit or loss               | Other comprehensive<br>income |                            |
| Deferred tax assets :                                                        |                                  |                              |                               |                            |
| Allowance for doubtful accounts                                              | 9,323,107                        | (83,087)                     | -                             | 9,240,020                  |
| Accrued gratuities                                                           | 1,824                            | (1,824)                      | -                             | -                          |
| Inventories                                                                  | 11,731                           | (11,731)                     | -                             | -                          |
| Employee benefit obligations                                                 | 2,431,862                        | 150,762                      | 186,752                       | 2,769,376                  |
| Payables of Employee benefit obligations                                     | -                                | 716,131                      | -                             | 716,131                    |
| Property, leasehold improvements and<br>equipment (allowance for impairment) | 1,060,241                        | (801,752)                    | -                             | 258,489                    |
| <b>Total</b>                                                                 | <b>12,828,765</b>                | <b>(31,501)</b>              | <b>186,752</b>                | <b>12,984,016</b>          |
| Deferred tax liabilities :                                                   |                                  |                              |                               |                            |
| Unrealized profit on changes in<br>values og investments                     | 50,001,463                       | -                            | (44,752,107)                  | 5,249,356                  |
| Gain on investments classification                                           | 22,707,624                       | (15,746,492)                 | -                             | 6,961,132                  |
| Property , leasehold improvements<br>and equipment (depreciation)            | 42,834,179                       | 21,619,692                   | -                             | 64,453,871                 |
| Advance expenses for infrastructure funds                                    | -                                | 2,743,281                    | -                             | 2,743,281                  |
| <b>Total</b>                                                                 | <b>115,543,266</b>               | <b>8,616,481</b>             | <b>(44,752,107)</b>           | <b>79,407,640</b>          |
| <b>Deferred tax liabilities - net</b>                                        | <b>102,714,501</b>               |                              |                               | <b>66,423,624</b>          |

(Unit : Baht)

|                                                                              | Consolidated financial statement |                              |                            |                            |
|------------------------------------------------------------------------------|----------------------------------|------------------------------|----------------------------|----------------------------|
|                                                                              | As at<br>January 1, 2018         | Movement increase/(decrease) |                            | As at<br>December 31, 2018 |
|                                                                              |                                  | Profit or loss               | Other comprehensive income |                            |
| Deferred tax assets :                                                        |                                  |                              |                            |                            |
| Allowance for doubtful accounts                                              | 9,223,697                        | 99,410                       | -                          | 9,323,107                  |
| Accrued gratuities                                                           | 1,824                            | -                            | -                          | 1,824                      |
| Inventories                                                                  | 11,731                           | -                            | -                          | 11,731                     |
| Employee benefit obligations                                                 | 2,021,921                        | 847,556                      | (437,615)                  | 2,431,862                  |
| Payables of Employee benefit obligations                                     | 5,239,602                        | (5,239,602)                  | -                          | -                          |
| Property, leasehold improvements and<br>equipment (allowance for impairment) | 1,861,993                        | (801,752)                    | -                          | 1,060,241                  |
| <b>Total</b>                                                                 | <b>18,360,768</b>                | <b>(5,094,388)</b>           | <b>(437,615)</b>           | <b>12,828,765</b>          |
| Deferred tax liabilities :                                                   |                                  |                              |                            |                            |
| Unrealized profit on changes in<br>values og investments                     | (672,712)                        | -                            | 50,674,175                 | 50,001,463                 |
| Gain on investments classification                                           | -                                | 22,707,624                   | -                          | 22,707,624                 |
| Property , leasehold improvements<br>and equipment (depreciation)            | 26,030,340                       | 16,803,839                   | -                          | 42,834,179                 |
| <b>Total</b>                                                                 | <b>25,357,628</b>                | <b>39,511,463</b>            | <b>50,674,175</b>          | <b>115,543,266</b>         |
| <b>Deferred tax liabilities – net</b>                                        | <b>6,996,860</b>                 |                              |                            | <b>102,714,501</b>         |

(Unit : Baht)

|                                                                           | Consolidated financial statement |                              |                            |                            |
|---------------------------------------------------------------------------|----------------------------------|------------------------------|----------------------------|----------------------------|
|                                                                           | As at<br>January 1, 2018         | Movement increase/(decrease) |                            | As at<br>December 31, 2018 |
|                                                                           |                                  | Profit or loss               | Other comprehensive income |                            |
| Deferred tax assets                                                       |                                  |                              |                            |                            |
| Allowance for doubtful accounts                                           | 9,323,107                        | (83,086)                     | -                          | 9,240,021                  |
| Accrued gratuities                                                        | 1,824                            | (1,824)                      | -                          | -                          |
| Inventories                                                               | 11,731                           | (11,731)                     | -                          | -                          |
| Employee benefits obligation                                              | 2,427,641                        | 23,290                       | 128,857                    | 2,579,788                  |
| Payable of employee benefit obligations                                   | -                                | 716,131                      | -                          | 716,131                    |
| Property, Leasehold improvements and equipment (allowance for impairment) | 1,060,241                        | (801,752)                    | -                          | 258,489                    |
| <b>Total</b>                                                              | <b>12,824,544</b>                | <b>(158,972)</b>             | <b>128,857</b>             | <b>12,794,429</b>          |
| Deferred tax liabilities :                                                |                                  |                              |                            |                            |
| Unrealized profit on changes in values of investments                     | 72,650,903                       | -                            | (60,438,033)               | 12,212,870                 |
| Property, Leasehold improvements and equipment (Depreciation)             | 42,834,179                       | 21,619,692                   | -                          | 64,453,871                 |
| Advance expenses for infrastructure funds                                 | -                                | 2,743,281                    | -                          | 2,743,281                  |
| <b>Total</b>                                                              | <b>115,485,082</b>               | <b>24,362,973</b>            | <b>(60,438,033)</b>        | <b>79,410,022</b>          |
| <b>Deferred tax liabilities – Net</b>                                     | <b>102,660,538</b>               |                              |                            | <b>66,615,593</b>          |

(Unit : Baht)

|                                                                              | Consolidated financial statement |                              |                            |                            |
|------------------------------------------------------------------------------|----------------------------------|------------------------------|----------------------------|----------------------------|
|                                                                              | As at<br>January 1, 2018         | Movement increase/(decrease) |                            | As at<br>December 31, 2018 |
|                                                                              |                                  | Profit or loss               | Other comprehensive income |                            |
| Deferred tax assets :                                                        |                                  |                              |                            |                            |
| Allowance for doubtful accounts                                              | 9,223,697                        | 99,410                       | -                          | 9,323,107                  |
| Accrued gratuities                                                           | 1,824                            | -                            | -                          | 1,824                      |
| Inventories                                                                  | 11,731                           | -                            | -                          | 11,731                     |
| Employee benefits obligation                                                 | 2,021,921                        | 847,556                      | (441,836)                  | 2,427,641                  |
| Payable of employee benefit obligations                                      | 5,239,602                        | (5,239,602)                  | -                          | -                          |
| Property, Leasehold improvements and equipment<br>(allowance for impairment) | 1,861,993                        | (801,752)                    | -                          | 1,060,241                  |
| <b>Total</b>                                                                 | 18,360,768                       | (5,094,388)                  | (441,836)                  | 12,824,544                 |
| Deferred tax liabilities :                                                   |                                  |                              |                            |                            |
| Unrealized profit on changes in<br>values of investments                     | (672,712)                        | -                            | 73,323,615                 | 72,650,903                 |
| Property, Leasehold improvements and equipment<br>(Depreciation)             | 26,030,340                       | 16,803,839                   | -                          | 42,834,179                 |
| <b>Total</b>                                                                 | 25,357,628                       | 16,803,839                   | 73,323,615                 | 115,485,082                |
| <b>Deferred tax liabilities – Net</b>                                        | 6,996,860                        |                              |                            | 102,660,538                |

### 32. Income tax expense

Corporate income tax was calculated on profit before income tax for the period, using the estimated effective tax rate for the period, were as follows:

(Unit : Baht)

| As at December 31                                                                | Consolidated financial statements |                   | Separate financial statements |                   |
|----------------------------------------------------------------------------------|-----------------------------------|-------------------|-------------------------------|-------------------|
|                                                                                  | 2018                              | 2017              | 2018                          | 2017              |
| <b>Current income tax :</b>                                                      |                                   |                   |                               |                   |
| Corporate Income Tax                                                             | 34,800,670                        | 22,406,973        | 31,366,204                    | 21,024,670        |
| <b>Deferred tax :</b>                                                            |                                   |                   |                               |                   |
| Relating to origination and reversal<br>of temporary differences                 | 8,647,982                         | 44,605,851        | 24,521,945                    | 21,898,227        |
| <b>Income tax expense reported in<br/>the statements of comprehensive income</b> | <b>43,448,652</b>                 | <b>67,012,824</b> | <b>55,888,149</b>             | <b>42,922,897</b> |

## Income tax relating to each component of other comprehensive income

(Unit : Baht)

| As at December 31                                             | Consolidated financial statements |                   | Separate financial statements |                   |
|---------------------------------------------------------------|-----------------------------------|-------------------|-------------------------------|-------------------|
|                                                               | 2018                              | 2017              | 2018                          | 2017              |
| <b>Deferred income tax</b>                                    |                                   |                   |                               |                   |
| Unrealized gains on changes in available-for-sale investments | 44,752,107                        | 50,674,175        | 60,438,032                    | 73,323,615        |
| Actuarial gains (losses) on defined employee benefit plans    | 128,857                           | 437,615           | 128,857                       | 441,836           |
| <b>Total</b>                                                  | <b>44,880,964</b>                 | <b>51,111,790</b> | <b>60,566,889</b>             | <b>73,765,451</b> |

Income tax expenses for the years ended December 31, 2018 and 2017, were as follows:

(Unit : Baht)

| As at December 31                                    | Consolidated financial statements |                   | Separate financial statements |                   |
|------------------------------------------------------|-----------------------------------|-------------------|-------------------------------|-------------------|
|                                                      | 2018                              | 2017              | 2018                          | 2017              |
| Profit before income tax                             | 196,369,344                       | 442,556,944       | 288,296,895                   | 356,040,949       |
| Income tax rate                                      | 15%-20%                           | 20%               | 20%                           | 20%               |
| Current income tax expenses as tax rate              | 39,273,869                        | 88,511,389        | 57,659,379                    | 71,208,190        |
| Loss carry forward                                   | (97,597)                          | -                 | -                             | -                 |
| <b>Non - deductible expenses by the Revenue Code</b> |                                   |                   |                               |                   |
| Double expenses by thr Revenue Clode                 | 2,946,538                         | 6,860,577         | 2,852,348                     | 6,527,076         |
| Dividend income                                      | (6,704,076)                       | (16,298,964)      | (6,683,341)                   | (16,267,808)      |
| Unutilized tax loss carry forward                    | (500,274)                         | (62,233)          | (500,274)                     | (1,213,626)       |
| Effect from promoted activities                      | -                                 | 152,856           | -                             | -                 |
| Other                                                | -                                 | (17,330,935)      | -                             | (17,330,935)      |
| <b>Tax expence</b>                                   | <b>8,530,192</b>                  | <b>5,180,134</b>  | <b>2,560,037</b>              | <b>-</b>          |
| <b>the average effective tax rate</b>                | <b>43,448,652</b>                 | <b>67,012,824</b> | <b>55,888,149</b>             | <b>42,922,897</b> |
|                                                      | 22.13%                            | 15.14%            | 19.39%                        | 12.06%            |

The Group used income tax rates of 20% for the calculation of corporate income tax for the years ended December 31, 2018 and 2017.

Certain subsidiary applied the progress income tax rates according to the Royal Decree issued under the Revenue Code. By reducing the rate and exempting the income tax (No. 530) 2011 for entrepreneurs who are small and medium enterprises.

### 33. Share capital

The Ordinary Shareholder s' Meeting of 2017, held on April 21, 2017, approved the reduction of registered capital from Baht 512.54 million to Baht 500.04 million by cancelling 12,500,023 shares, at a par value of Baht 1 per share, totaling Baht 12.50 million. The Company registered the reduction of its capital with the Ministry of Commerce on May 5, 2017.

### 34. Legal reserve

In compliance with the Public Company Act, B.E. 2535 (1992), the Company set aside as a legal reserve at least 5% of its net profit until the reserve equal 10% of the authorized share capital. This reserve is not available for dividend distribution.

### 35. Dividend

The Ordinary Shareholders' Meeting of 2018, held on April 23, 2018, approved a dividend payment to existing shareholders from net profits for the year 2017 at the rate of Baht 0.1259 per share, Based on the number of shares 500,041,575 shares totaling Baht 62.95 million, and also approved that an additional Baht 15.66 million be appropriated to the legal reserve.

The Ordinary Shareholders' Meeting of 2017, held on April 21, 2017, approved a dividend payment to existing shareholders from net profits for the year 2016 at the rate of Baht 0.0789 per share, totaling Baht 39.45 million, and also approved that an additional Baht 3.22 million be appropriated to the legal reserve.

The Group has a major customer for the years ended December 31, 2018 and 2017 for the revenues from the provision of telecommunication services including internet access services in amount of Baht 56.74 million and Baht 52.71 million, respectively.

The report showing the calculation of income allocated to the National Broadcasting and Telecommunication Commission by the Group for the years ended December 31, 2018 and 2017 are as follows

(Unit : Baht)

| As at December 31                      | Consolidated financial statements |                    | Separate financial statements |                    |
|----------------------------------------|-----------------------------------|--------------------|-------------------------------|--------------------|
|                                        | 2018                              | 2017               | 2018                          | 2017               |
| Revenue from telecommunication license |                                   |                    |                               |                    |
| type 1                                 | 561,395,970                       | 457,379,623        | 541,798,453                   | 398,055,952        |
| Revenue from related                   |                                   |                    |                               |                    |
| totelecommunication license            | 897,539,965                       | 524,481,663        | 962,162,221                   | 600,949,283        |
| <b>Total revenue from services</b>     | <b>1,458,935,935</b>              | <b>981,861,286</b> | <b>1,503,960,674</b>          | <b>999,005,235</b> |

### 36. Segment financial information

Operating segment information is reported in a manner consistent with the internal reports that are regularly reviewed by the chief operating decision maker in order to make decisions about the allocation of resources to the segment and assess its performance.

The Group operate in two business segments.

- 1) Provision of internet access services ("Access business")
- 2) Integrated services in relation to information and communication technologies ("Business solutions")

|                                                                                       | (Unit : Baht)                     |               |                    |               |               |
|---------------------------------------------------------------------------------------|-----------------------------------|---------------|--------------------|---------------|---------------|
|                                                                                       | Consolidated financial statements |               |                    |               |               |
|                                                                                       | Access business                   |               | Business solutions |               | Total         |
| For the year ended December 31                                                        | 2018                              | 2017          | 2018               | 2017          | 2017          |
| Service income and sales                                                              | 351,512,841                       | 290,584,102   | 1,114,496,162      | 697,864,771   | 988,448,873   |
| Cost of services and sales                                                            | (264,479,327)                     | (140,960,477) | (838,550,289)      | (598,365,374) | (739,325,851) |
| <b>Segment results</b>                                                                |                                   |               |                    |               |               |
| Dividend income                                                                       |                                   |               | 362,979,387        | 249,123,022   |               |
| Gain on sales of available-for-sale investments                                       |                                   |               | 2,668,502          | -             |               |
| Gain on sales of investment in associate company                                      |                                   |               | 159,256,193        | 161,078,218   |               |
| Gain (loss) on sales of investment in joint venture                                   |                                   |               | (80,557)           | 71,914,425    |               |
| Gain (loss) on purchase of investment in subsidiary company                           |                                   |               | (5,363,352)        | -             |               |
| Gain (loss) on sales of investment in subsidiary company                              |                                   |               | 424,442            | -             |               |
| Gain (loss) on sales of investment in subsidiary company                              |                                   |               | (15,861,083)       | -             |               |
| Gain (loss) on classification investments                                             |                                   |               | (129,316)          | 303,514,677   |               |
| Other income                                                                          |                                   |               | 65,885,739         | 16,535,181    |               |
| Selling expenses                                                                      |                                   |               | (96,964,206)       | (133,876,684) |               |
| Administrative expenses                                                               |                                   |               | (224,483,855)      | (197,610,788) |               |
| <b>Profit before share of profit (loss) from associated company and joint venture</b> |                                   |               | 248,331,894        | 470,678,051   |               |
| Share of profit (loss) from investment in joint venture                               |                                   |               | (626,658)          | (560,978)     |               |
| Share of profit (loss) from investment in associated company                          |                                   |               | (40,900)           | 4,577,142     |               |
| <b>Profit before finance costs and income tax expenses</b>                            |                                   |               | 247,664,336        | 474,694,215   |               |
| Finance costs                                                                         |                                   |               | (51,294,992)       | (32,137,271)  |               |
| <b>Profit before income tax expenses</b>                                              |                                   |               | 196,369,344        | 442,556,944   |               |
| Income tax expenses                                                                   |                                   |               | (43,448,652)       | (67,012,824)  |               |
| <b>Profit for year</b>                                                                |                                   |               | 152,920,692        | 375,544,120   |               |

The Group has pricing policies as discussed in Note to financial statements no.9

For the Company and its subsidiaries share the same revenue-generated assets and liabilities, the Company and its subsidiaries did not allocate costs of providing services and assets and liabilities used between these two business segments.

### 37. Commitments and contingent liabilities

#### 37.1 Penalty from a service contract

As at December 31, 2018 and 2017 the Company had contingent liabilities from the penalty amounting to Baht 2.48 million under a service contract it entered with company. The Company's management has the opinion that the Company should not have to make such payments and believes it will ultimately finalize the case without any penalty payment. As a result, the Company has not made any reserve in the consolidated and separate financial statements.

#### 37.2 Letters of Guarantee

As at December 31, 2018 and 2017 the Company has a commitment with a bank for letters of guarantee issued by that bank totaling Baht 70.13 million and Baht 44.94 million respectively, which were guaranteed by pledged deposits at various financial institutions under Notes 19

#### 37.3 Operating lease commitments

The Group has commitments in respect of operating lease agreements where the Group is the lessee. The contract is between 1 - 30 years. As at December 31, 2018 and 2017, the Group has obligations to pay in the future.

Lease Agreements are as follows :

(Unit : Baht)

| As at December 31                    | Consolidated financial statements |               | Separate financial statements |               |
|--------------------------------------|-----------------------------------|---------------|-------------------------------|---------------|
|                                      | 2018                              | 2017          | 2018                          | 2017          |
| Due within 1 year                    | 107.24                            | 80.94         | 105.77                        | 73.30         |
| Due over 1 year but not over 5 years | 43.44                             | 93.81         | 34.45                         | 83.21         |
| Over 5 years                         | 30.47                             | 32.85         | 30.47                         | 32.85         |
| <b>Total</b>                         | <b>181.15</b>                     | <b>207.60</b> | <b>170.69</b>                 | <b>189.36</b> |

During the year 2015, the Company entered into a land lease agreement with a company for a period of 30 years (January 1, 2016 to December 31, 2045) renewable within 60 days from the expiration date. The agreement is a operations lease and is non-terminable. As at December 31, 2018, the Company is obligated to pay a rental fee of Baht 1,077,700 per year. The rental fee will increase every three years at the rate of 5% of the value of the previous years. When the lease term ends, the Company is required to restore the lease space to its original condition so as to be available within 90 days of receiving notice from the lesser.

#### 37.4 Promises

As at December 31, 2018 and 2017 the Company has a contractual obligation under sales and purchase agreements of land in the amount of Baht 33.84 million. On October 9, 2017, the Company entered into right of superficies agreement on such land for a term of 15 years because the transfer of ownership cannot be made under the law.

As at December 31, 2018 and 2017 The Group was obligated to pay remaining costs of equipment in the amount of Baht 115.85 million and Baht 339.56 million, respectively and The Company was obligated to pay remaining costs of equipment in the amount of Baht 116.25 million and Baht 357.41 million, respectively

As at December 31, 2018 and 2017 the Company has a contractual obligation under construction agreements of buildings in the amount of Baht 246.85 million and Baht 7.17 million respectively.

### 38. Financial Instruments

#### 38.1 Credit risk

The Group is exposed to credit risk primarily with respect to trade and other receivables, loans, and notes receivable. The Group manages this risk by adopting appropriate credit control policies and procedures. As such, The Group does not expect to incur material financial losses. In addition, The Group does not have high concentrations of credit risk since it has a large customer base. The maximum exposure to credit risk is limited to the carrying amounts of trade and other receivables, loans, and notes receivable as stated in the statement of financial position.

#### 38.2 Interest rate risk

The Group exposure to interest rate risk relates primarily to its cash at banks, bank overdrafts, and long-term borrowings. However, since most of the Group's financial assets and liabilities bear floating interest rates or fixed interest rates which are close to the market rate, the interest rate risk is expected to be minimal.

Significant financial assets and liabilities as at December 31, 2018 and 2017, classified by type of interest rates are summarized as follows :

|                                               | Consolidated financial statement (Unit : Thousand Baht) |        |                         |        |                     |        |          |        | Interest rate<br>(Unit : %) |
|-----------------------------------------------|---------------------------------------------------------|--------|-------------------------|--------|---------------------|--------|----------|--------|-----------------------------|
|                                               | Floating<br>interest rate                               |        | Fixed<br>interest rates |        | No<br>interest rate |        | Total    |        |                             |
|                                               | 2561                                                    | 2560   | 2561                    | 2560   | 2561                | 2560   | 2561     | 2560   |                             |
| Financial asset                               |                                                         |        |                         |        |                     |        |          |        |                             |
| Cash and cash equivalents                     | 39.89                                                   | 44.05  | 4.92                    | -      | 0.52                | 0.31   | 45.33    | 44.37  | 0.100 - 1.375               |
| Investments in available-for-sale securities  | -                                                       | -      | 33.85                   | 135.59 | 86.43               | 447.22 | 120.28   | 582.81 | 4.60                        |
| Trade and other current receivables           | -                                                       | -      | -                       | -      | 660.14              | -      | 660.14   | -      | -                           |
| Short-term loans                              | -                                                       | -      | 1.00                    | -      | -                   | -      | 1.00     | -      | 6.50                        |
| Restricted deposits at financial institutions | 71.48                                                   | -      | 2.22                    | 35.39  | -                   | -      | 73.70    | 35.39  | 0.375 - 1.050               |
| Financial liabilities                         |                                                         |        |                         |        |                     |        |          |        |                             |
| Bank overdrafts and shot-term loans           |                                                         |        |                         |        |                     |        |          |        |                             |
| from financial institutions                   | -                                                       | -      | 694.80                  | 297.82 | -                   | -      | 694.80   | 297.82 | MMR - MLR-1.50              |
| Trade and other current payables              | -                                                       | -      | -                       | -      | 457.54              | 328.81 | 457.54   | 329    | -                           |
| Liabilities under financial lease agreements  | -                                                       | -      | 1,115.48                | 699.64 | -                   | -      | 1,115.48 | 699.64 | 10.56                       |
| Long-term loans                               | 732.04                                                  | 692.25 | -                       | -      | -                   | -      | 732.04   | 692.25 | 4.25 - 4.90                 |

For financial assets and liabilities that carry fixed interest rates further classified based on the maturity date, or the reprising date, (if this occurs before the maturity date). From the date of the statement of financial position are as follows.

|                                               | Consolidated financial statement (Unit : Thousand Baht) |        |               |        |          |        | Interest rate<br>(Unit : %) |
|-----------------------------------------------|---------------------------------------------------------|--------|---------------|--------|----------|--------|-----------------------------|
|                                               | Within 12 Month                                         |        | Over 12 Month |        | Total    |        |                             |
|                                               | 2561                                                    | 2560   | 2561          | 2560   | 2561     | 2560   |                             |
| Financial asset                               |                                                         |        |               |        |          |        |                             |
| Investments in available for sale securities  | 33.85                                                   | 135.59 | -             | -      | 33.85    | 135.59 | 1.375 - 4.60                |
| Restricted deposits at financial institutions | 1.00                                                    | -      | -             | -      | 1.00     | -      | 6.50                        |
| Financial liabilities                         | 2.22                                                    | 35.39  | -             | -      | 2.22     | 35.39  | 0.375 - 1.050               |
| Bank overdrafts and shot-term loans           |                                                         |        |               |        |          |        |                             |
| from financial institutions                   | 694.80                                                  | 297.82 | -             | -      | 694.80   | 297.82 | MMR - MLR-1.50              |
| Liabilities under financial lease agreement   | 303.30                                                  | 186.94 | 812.18        | 512.70 | 1,115.48 | 699.64 | 10.56                       |

### 38.3 Foreign currency risk

The Group has foreign currency-dominated assets and liabilities, giving rise to an exposure to changes in foreign exchange rates. However, the outstanding balance of foreign currency-dominated assets and liabilities are not material. The Group do not enter in to forward exchange contract to minimize the foreign currency risk since the management considers that such foreign currency risk is expected to be low.

### 38.4 Fair values

Given that almost financial assets and financial liabilities are short-term incloud cash and bank which interest rate increase/decrease under market interest rates, the Company's management Estimate the fair value of financial assets and liabilities does not materially differ from their carrying value.

As at December 31, 2018 the Company had the following financial assets that were measured at fair value using different levels of inputs as follows :

|                         | (Unit : Million Baht)             |         |         |        |                               |         |         |        |
|-------------------------|-----------------------------------|---------|---------|--------|-------------------------------|---------|---------|--------|
|                         | Consolidated financial statements |         |         |        | Separate financial statements |         |         |        |
|                         | Fair value hierarchy              |         |         |        | Fair value hierarchy          |         |         |        |
|                         | Level 1                           | Level 2 | Level 3 | Total  | Level 1                       | Level 2 | Level 3 | Total  |
| <b>Financial assets</b> |                                   |         |         |        |                               |         |         |        |
| Equity Instruments      | 79,939                            | -       | -       | 79,939 | 79,727                        | -       | -       | 79,727 |
| Debt Instruments        | -                                 | 32,059  | -       | 32,059 | -                             | 32,059  | -       | 32,059 |
| Investment Units        | -                                 | 6,488   | -       | 6,488  | -                             | 4,605   | -       | 4,605  |

As at December 31, 2017 the Company had the following financial assets that were measured at fair value using different levels of inputs as follows :

(Unit : Million Baht)

|                         | Consolidated financial statements |         |         |         | Separate financial statements |         |         |         |
|-------------------------|-----------------------------------|---------|---------|---------|-------------------------------|---------|---------|---------|
|                         | Fair value hierarchy              |         |         |         | Fair value hierarchy          |         |         |         |
|                         | Level 1                           | Level 2 | Level 3 | Total   | Level 1                       | Level 2 | Level 3 | Total   |
| <b>Financial assets</b> |                                   |         |         |         |                               |         |         |         |
| Equity Instruments      | 386,211                           | -       | -       | 386,211 | 383,255                       | -       | -       | 383,255 |
| Debt Instruments        | -                                 | 135,592 | -       | 135,592 | -                             | 135,592 | -       | 135,592 |
| Investment Units        | -                                 | 61,010  | -       | 61,010  | -                             | 29,084  | -       | 29,084  |

During the period, there was no transfer of items between fair value levels.

### 38.5 Capital management

The Group's management has capital management policy which aims to maintain a strong capital base through strategic plan for its operation and businesses with good performance and cash flows. Furthermore, the Group also takes into account the good financial position by considering investing in projects that can generate good yield and maintaining a reasonable working capital as well as strengthening its stability of cash and a capital structure. This is to retain the ability to conduct business in the future and maintain the confidence of shareholders, investors, creditors and other stakeholders.

## 39. Events after reporting period

### 39.1 A subsidiary has registered new companies as follows:

| Company's name              | Business type                                                                                                       | Registered capital<br>(Million Baht) | Registration date |
|-----------------------------|---------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------------------|
| 1) My Platform Co.,Ltd.     | Provides computer program Management of residential projects.                                                       | 1                                    | January 2, 2019   |
| 2) Chat Me Co.,Ltd.         | Provides computer program chat by electronic system.                                                                | 1                                    | January 9, 2019   |
| 3) One Marketing Co.,Ltd.   | Provides consulting, suggesting and assist in operating Strategic plan, organization plan and marketing management. | 1                                    | January 11, 2019  |
| 4) Loga (Thailand) Co.,Ltd. | Software trading business                                                                                           | 1                                    | January 18, 2019  |
| 5) Alldemics Co.,Ltd.       | Provides computer program, E-learning and Testing certification of professional qualifications system.              |                                      | February 4, 2019  |

**39.2 According to the Extraordinary General Meeting of Shareholders No. 1/2019 on February 14, 2019 can be summarized as follows:**

- Certified the Minutes of the Minutes of the Annual General Meeting of shareholders of 2018
- Approve the Company to enter into a transaction with Infrastructure Fund (the "Fund"), in which is now in the process of preparing documents to apply for approval of Fund establishment from the Securities and Exchange Commission (The "SEC") for fund raising purposes (The "IFF Transaction")
- Approved the entering into Disposal of Assets, as considered the Long term Lease Transaction.
- Approved the Acquisition of Assets Transaction as considered the Operating Sublease Transaction and the Units Subscription Transaction.
- Approved the company to do the contract and sign document which is relate to the IFF Transaction, the Long term Lease Transaction, the Undertaking Transaction, the Operating Sublease Transaction and the Units Subscription Transaction and/or other related
- Approved the company to assign and authorize to

enter into a Transaction with IFF, the Long term Lease Transaction, the Undertaking Transaction, the Operating Sublease Transaction and the Units Subscription Transaction and/or other related

- Approved the amendment to the objectives of the company
- Approve the amendment to article 3 of the Memorandum of Association to conform to the amendment of Company's objectives.

**39.3 The Board of Directors' Meeting No. 2/2019, held on February 28, 2019, resolved to pay a dividend from its operating result for**

The year ended December 31, 2018, for 500 million shares at the rate of Baht 0.1325 per share, amounting Baht 66.24 million.

The dividend payments must be approved at the Annual General Meeting of the Company's shareholders.

**40. Approval of financial statements** \_\_\_\_\_

The Company's authorized director approved the issuance of these financial statements on February 28, 2019

## Brief Profile Of Directors, Executives, Controlling Persons And Company Secretary

As Of 31 December 2018

| Name / Position / Date of appointment                                                                                                                                                                                                                                                                                     | Age (yrs) | Education / Training Program                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Percentage of Shareholding (%) | Relationship between directors and executives | Experiences during the past 5 years |                                                   |                                                                                                      |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-----------------------------------------------|-------------------------------------|---------------------------------------------------|------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | Professional Experience             | Position                                          | Organization / Company                                                                               |
| 1. Prof. Dr. Pairash Thajchayapong<br><ul style="list-style-type: none"><li>Chairman of the Board of Directors</li><li>Chairman of Executive Committee</li><li>Authorized Director</li></ul> <p>Date of appointment. :<br/>28 August 2001 (Date of registered as a public limited company)</p>                            | 74        | <b>Education</b> <ul style="list-style-type: none"><li>Ph.D. Electronics and Computer Engineering University of Cambridge, United Kingdom</li></ul> <b>Training Program</b> <ul style="list-style-type: none"><li>Director Certification Program (DCP) by Thai Institute of Directors (IOD)</li><li>Director Accreditation Program (DAP) by Thai Institute of Directors (IOD)</li></ul>                                                                                             | -                              | -                                             | 2001 – present                      | Chairman of the Board of Directors                | Internet Thailand Public Company Limited                                                             |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2008 – present                      | Chairman of Executive Committee                   | Internet Thailand Public Company Limited                                                             |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | บริษัทจดทะเบียนอื่น                 |                                                   |                                                                                                      |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2008 – present                      | Chairman of the Board                             | Netbay Public Company Limited                                                                        |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | บริษัทอื่น                          |                                                   |                                                                                                      |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2006 – present                      | Executive Committee Member                        | Wisdom wave Company Limited                                                                          |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | องค์กรอื่น                          |                                                   |                                                                                                      |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2005 – preset                       | Senior Advisor                                    | National Science and Technology Development Agency, Ministry of Science and Technology               |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2015 – present                      | Secretary General                                 | The Information Technology Foundation under the Initiative of H.R.H. Princess Maha Chakir Sirindhorn |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               |                                     |                                                   |                                                                                                      |
| Position holding in other companies                                                                                                                                                                                                                                                                                       |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               |                                     |                                                   |                                                                                                      |
| 2. Dr. Narong Sirilertworakul<br><ul style="list-style-type: none"><li>Director</li><li>Risk Management Committee Member</li><li>Chairman of Corporate Governance Committee Member</li><li>CEO Performance Review Committee Member</li><li>Authorized Director</li></ul> <p>Date of appointment. :<br/>11 August 2017</p> | 52        | <b>Education</b> <ul style="list-style-type: none"><li>Advance Management Program (AMP174)</li><li>Harvard Business School</li><li>Ph.D. of Engineering Program in manufacturing Engineering, University of Birmingham, United Kingdom.</li></ul> <b>Training Program</b> <ul style="list-style-type: none"><li>Role of the Chairman Program (RCP) by Thai Institute of Directors (IOD)</li><li>Director Certification Program (DCP) by Thai Institute of Directors (IOD)</li></ul> | -                              | -                                             | 2017 – present                      | Director                                          | Internet Thailand Public Company Limited                                                             |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2017 – present                      | Risk Management Committee Member                  | Internet Thailand Public Company Limited                                                             |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2017 – present                      | Chairman of Corporate Governance Committee Member | Internet Thailand Public Company Limited                                                             |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2018 – present                      | CEO Performance Review Committee Member           | Internet Thailand Public Company Limited                                                             |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | องค์กรอื่น                          |                                                   |                                                                                                      |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2016 – present                      | Vice President                                    | National Science and Technology Development Agency, Ministry of Science and Technology               |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2016 – present                      | Announcer                                         | Ministry of Science and Technology                                                                   |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2013 - 2016                         | Vice President                                    | Technology Management Center (TMC)                                                                   |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               | 2003 – 2016                         | Assistance Vice President                         | National Science and Technology Development Agency, Ministry of Science and Technology               |
|                                                                                                                                                                                                                                                                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               |                                     |                                                   |                                                                                                      |
| Position holding in other companies                                                                                                                                                                                                                                                                                       |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                |                                               |                                     |                                                   |                                                                                                      |

| Name / Position / Date of appointment                                                                                                                                               | Age (yrs) | Education / Training Program                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Percentage of Shareholding (%) | Relationship between directors and executives | Experiences during the past 5 years |                                                                                                                                                                                                                                                                                              |                                                                                                                                                        |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-----------------------------------------------|-------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                     |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | Professional Experience             | Position                                                                                                                                                                                                                                                                                     | Organization / Company                                                                                                                                 |
| 3. Mr. Morakot Thienmontree<br><ul style="list-style-type: none"><li>• Director</li><li>• CEO Performance Review Committee Member</li></ul><br>Date of appointment. : 28 April 2018 | 52        | <b>Education</b> <ul style="list-style-type: none"><li>• M.A. of Engineering (Electrical Engineering), Kasetsart University.</li><li>• B.A. of Engineering (Electrical Engineering), Prince of Songkla University.</li></ul> <b>Training Program</b> <ul style="list-style-type: none"><li>• Director Certification Program (DCP) by Thai Institute of Directors (IOD)</li><li>• Financial Statements for Directors (FSD) by Thai Institute of Directors (IOD)</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | -                              | -                                             | 2018 – present                      | <ul style="list-style-type: none"><li>• Director</li><li>• CEO Performance Review Committee Member</li></ul>                                                                                                                                                                                 | <ul style="list-style-type: none"><li>• Internet Thailand Public Company Limited</li><li>• Internet Thailand Public Company Limited</li></ul>          |
|                                                                                                                                                                                     |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2018 – present                      |                                                                                                                                                                                                                                                                                              |                                                                                                                                                        |
|                                                                                                                                                                                     |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | <b>Other Companies</b>              |                                                                                                                                                                                                                                                                                              |                                                                                                                                                        |
|                                                                                                                                                                                     |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2018 – present                      | <ul style="list-style-type: none"><li>• Senior Executive Vice President – Operations</li><li>• Senior Executive Vice President – Sale Operations and Business service</li><li>• Senior Executive Vice President - Operations and Business service of government and private sector</li></ul> | <ul style="list-style-type: none"><li>• TOT Public Company Limited</li><li>• TOT Public Company Limited</li><li>• TOT Public Company Limited</li></ul> |
| <b>Position holding in other companies</b>                                                                                                                                          |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               |                                     |                                                                                                                                                                                                                                                                                              |                                                                                                                                                        |
| 4. Ms. Kunlaryamee Kittisadtra<br><ul style="list-style-type: none"><li>• Director</li></ul><br>Date of appointment. : 14 August 2018                                               | 60        | <b>Education</b> <ul style="list-style-type: none"><li>• B.A. Science program in Statistics, Chiang Mai University.</li><li>• M.A. Science program in computer program, Chulalongkorn University.</li><li>• Master of Business Administration of Asian Institute of Technology (AIT)</li><li>• Executive Master of Business Administration (EMBA)</li></ul> <b>Training Program</b> <ul style="list-style-type: none"><li>• Director Certification Program (DCP), Thai Institute of Directors.</li><li>• Digital Economy for Management (DE4M) 7th generation by Institute of Research and Development for Public Enterprises (IRDPE)</li><li>• Digital Economy year 2017 by (NBTC Academy) with Kasetsart University and World Bank (Work Bank)</li><li>• Leadership Succession Program 7th generation by Institute of Research and Development for Public Enterprises (IRDPE)</li><li>• Individual Development Plan : IDP Problem Solving &amp; Decision Making Techniques Program 5th generation by Thailand Productivity Institute</li></ul> | -                              | -                                             | 2018 – present                      | <ul style="list-style-type: none"><li>• Director</li></ul>                                                                                                                                                                                                                                   | <ul style="list-style-type: none"><li>• Internet Thailand Public Company Limited</li></ul>                                                             |
|                                                                                                                                                                                     |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | <b>Other Companies</b>              |                                                                                                                                                                                                                                                                                              |                                                                                                                                                        |
|                                                                                                                                                                                     |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2015 – 2016                         | <ul style="list-style-type: none"><li>• Director</li><li>• Assistant Managing Director of Strategy Office, TOT Public Company Limited</li></ul>                                                                                                                                              | <ul style="list-style-type: none"><li>• Committee Member of Trade Siam PCL.</li><li>• TOT Public Company Limited</li></ul>                             |
|                                                                                                                                                                                     |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2015 – 2016                         | <ul style="list-style-type: none"><li>• Assistant Managing Director of Technology and Information office</li></ul>                                                                                                                                                                           | <ul style="list-style-type: none"><li>• TOT Public Company Limited</li></ul>                                                                           |
| <b>Position holding in other companies</b>                                                                                                                                          |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               |                                     |                                                                                                                                                                                                                                                                                              |                                                                                                                                                        |

| Experiences during the past 5 years                                                                                                                                                                                               |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               |                         |                                                                   |                                                     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-----------------------------------------------|-------------------------|-------------------------------------------------------------------|-----------------------------------------------------|
| Name / Position / Date of appointment                                                                                                                                                                                             | Age (yrs)                                                    | Education / Training Program                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Percentage of Shareholding (%) | Relationship between directors and executives |                         |                                                                   |                                                     |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | Professional Experience | Position                                                          | Organization / Company                              |
| 5. Ms. Tanwadee Wongterarit<br><ul style="list-style-type: none"><li>• Director</li><li>• Chairman of CEO Performance Review Committee Member</li><li>• Authorized Director</li></ul><br>Date of appointment. :<br>24 April 2009" | 57                                                           | <u>Education</u> <ul style="list-style-type: none"><li>• Master of Science in Electrical Engineering, University of Miami, U.S.A.</li></ul> <u>Training Program</u> <ul style="list-style-type: none"><li>• Director Accreditation Program (DAP) by Thai Institute of Directors (IOD)</li><li>• Director Certification Program (DCP) by Thai Institute of Directors (IOD)</li><li>• Financial Statements for Directors (FSD) by Thai Institute of Directors (IOD)</li><li>• Advance Management Program by Harvard Business School USA</li></ul> | -                              | -                                             |                         |                                                                   |                                                     |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2009 – present          | • Director                                                        | • Internet Thailand Public Company Limited          |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2009 – present          | • CEO Performance Review Committee Member                         | • Internet Thailand Public Company Limited          |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2018 – present          | • Chairman of CEO Performance Review Committee Member             | • Internet Thailand Public Company Limited          |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | Other Listed Companies  |                                                                   |                                                     |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2013 – 2018             |                                                                   | • Total Access Communication Public Company Limited |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | Other Companies         |                                                                   |                                                     |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2017–Present            | • Director                                                        | • Neutral Gateway and Data Center (NGDC)            |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2018–Present            | • Senior Executive Vice President (Corporate Strategy)            | • CAT Telecom Public Company Limited                |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2017 – 2018             | • Senior Executive Vice President (NGDC&NBN Business)             | • CAT Telecom Public Company Limited                |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2015 – 2017             | • Senior Executive Vice President (Information Technology)        | • CAT Telecom Public Company Limited                |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2013 – 2015             | • Senior Executive Vice President (Corporate Strategy)            | • CAT Telecom Public Company Limited                |
| Position holding in other companies                                                                                                                                                                                               |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               |                         |                                                                   |                                                     |
| 6. Mr. Aniruth Hiranraks<br><ul style="list-style-type: none"><li>• Director</li><li>• Authorized Director</li></ul><br>Date of appointment. :<br>24 April 2009                                                                   | 46                                                           | <u>Education</u> <ul style="list-style-type: none"><li>• Master of Engineering (Electrical – Communications) Cornell University U.S.A.</li></ul> <u>Training Program</u> <ul style="list-style-type: none"><li>• Director Accreditation Program (DAP) ) by Thai Institute of Directors (IOD)</li></ul>                                                                                                                                                                                                                                          | -                              | -                                             |                         |                                                                   |                                                     |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2009 – present          | • Director                                                        | • Internet Thailand Public Company Limited          |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | Other Companies         |                                                                   |                                                     |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               | 2017 – present          | • Assistant Executive Vice President Information Technology Group | • CAT Telecom Public Company Limited                |
| 2013 – 2017                                                                                                                                                                                                                       | • Vice President Corporate Information Technology Department | • CAT Telecom Public Company Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               |                         |                                                                   |                                                     |
| Position holding in other companies                                                                                                                                                                                               |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               |                         |                                                                   |                                                     |
|                                                                                                                                                                                                                                   |                                                              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                |                                               |                         |                                                                   |                                                     |

| Name / Position / Date of appointment                                                                                                                                                                                                    | Age<br>(yrs) | Education / Training Program                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Percentage of<br>Shareholding<br>(%) | Relationship between<br>directors and<br>executives | Experiences during the past 5 years |                                                               |                                              |
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|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | Professional<br>Experience          | Position                                                      | Organization / Company                       |
| 7. Prof. Emeritus Achara<br>Chandrachai, Ph.D.<br><br>• Independent Director<br>• Chairman of Audit Committee<br><br>Date of appointment.:<br>27 April 2006                                                                              | 70           | <b>Education</b><br>• Bachelor Degree in Accounting, Chulalongkorn University, 1970.<br>• Certificate of Accountant, Chulalongkorn University, 1971<br>• Master's Degree (Finance), 2nd Class Honor, National Institute of Development Administration 1974<br>• Ph.D. Quantitative Business Analysis, Arizona StateUniversity, U.S.A.<br><b>Training Program</b><br>• Audit Committee Program (ACP) by Thai Institute of Directors (IOD) Class 27/2009<br>• Director Certification Program (DCP) by Thai Institute of Directors (IOD) Class 45/2007<br>• Ethical Leadership Program (ELP) by Thai Institute of Directors (IOD)                                                                                                                                                                      | -                                    | -                                                   | 2006 – present                      | • Independent Director                                        | • Internet Thailand Public Company Limited   |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | 2009 – present                      | • Chairman of Audit Committee                                 | • Internet Thailand Public Company Limited   |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | <b>Other Listed Companies</b>       |                                                               |                                              |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | 2013 – 2017                         | • Independent Director and Chairman of Audit Committee Member | • Saha Union Public Company Limited          |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | 2016 - present                      | • Independent Director and Chairman of Audit Committee Member | • Chaoprayamahankorn Public Company Limited  |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | <b>Other Companies</b>              |                                                               |                                              |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | 2005 – present                      | • Independent Director and Audit Committee Member             | • Pan Rajdhevee Group Public Company Limited |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | <b>Other Organizations</b>          |                                                               |                                              |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | 2006 – present                      | • Professor Emeritus, Faculty of Commerce and Accountancy     | • Chulalongkorn University                   |
| <b>Position holding in other companies</b>                                                                                                                                                                                               |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     |                                     |                                                               |                                              |
| 8. Mr. Aran Permpiboon<br><br>• Independent Director<br>• Chairman of Nomination and Remuneration Committee<br>• Audit Committee Member<br><br>Date of appointment. :<br>28 August 2001 (Date of registered as a public limited company) | 74           | <b>Education</b><br>• Master's Degree of Public Administration (Personnel Management), National Institution of Development Administration (NIDA)<br><b>Training Program</b><br>• Monitoring Fraud Risk Management (MFM) ) by Thai Institute of Directors (IOD)<br>• Monitoring the Quality of Financial Reporting (MFR) by Thai Institute of Directors (IOD)<br>• Monitoring the Internal Audit Function (MIA) by Thai Institute of Directors (IOD)<br>• Monitoring the System of Internal Control and Risk Management (MIR) by Thai Institute of Directors (IOD)<br>• Audit Committee Program (ACP) by Thai Institute of Directors (IOD)<br>• Director Certification Program (DCP) by Thai Institute of Directors (IOD)<br>• Ethical Leadership Program (ELP) by Thai Institute of Directors (IOD) | -                                    | -                                                   | 2005 – present                      | • Independent Director                                        | • Internet Thailand Public Company Limited   |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | 2008 – present                      | • Chairman of Nomination and Remuneration Committee           | • Internet Thailand Public Company Limited   |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     | 2008 – present                      | • Audit Committee Member                                      | • Internet Thailand Public Company Limited   |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     |                                     |                                                               |                                              |
|                                                                                                                                                                                                                                          |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     |                                     |                                                               |                                              |
| <b>Position holding in other companies</b>                                                                                                                                                                                               |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                      |                                                     |                                     |                                                               |                                              |

| Name / Position / Date of appointment                                                                                                                                                                                            | Age (yrs) | Education / Training Program                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Percentage of Shareholding (%) | Relationship between directors and executives | Experiences during the past 5 years                                                                                                                            |                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |
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|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | Professional Experience                                                                                                                                        | Position                                                                                                                   | Organization / Company                                                                                                                                                                                                                                                                                                                     |
| <b>9. Ms. Narumol Wangsatorntanakun</b><br>• Independent Director<br>• Chairman of Risk Management Committee<br>• Audit Committee Member<br><br>Date of appointment :<br>26 February 2009                                        | 64        | <b>Education</b><br>• M.A. in International Economics (Economics), Marquette University, Milwaukee, Wisconsin, U.S.A.<br>• M.S. in Electrical Engineering, Major in Data Communication, University of Wisconsin, Milwaukee, Wisconsin, U.S.A.<br><b>Training Program</b><br>• Audit Committee Program (ACP) by Thai Institute of Directors (IOD)<br>• Director Accreditation Program (DAP) by Thai Institute of Directors (IOD)<br>• Ethical Leadership Program (ELP) by Thai Institute of Directors (IOD) | 0.012                          |                                               | 2009– present<br>2011– present                                                                                                                                 | • Independent Director<br>• Chairman of Risk Management Committee                                                          | • Internet Thailand Public Company Limited<br>• Internet Thailand Public Company Limited                                                                                                                                                                                                                                                   |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | <b>Other Listed Companies</b>                                                                                                                                  |                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | 2013– present                                                                                                                                                  | • Audit Committee Member                                                                                                   | • Internet Thailand Public Company Limited                                                                                                                                                                                                                                                                                                 |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | 2008 – 2014                                                                                                                                                    | • Chairman of the Nomination and Remuneration Committee                                                                    | • ACAP Advisory Group Public Company Limited                                                                                                                                                                                                                                                                                               |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | <b>Other Companies</b>                                                                                                                                         |                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |
| <b>10. Ms. Nilobon Tangprasit</b><br>• Independent Director<br>• Nomination and Remuneration Committee Member<br>• Audit Committee Member<br>• Corporate Governance Committee Member<br><br>Date of appointment :<br>12 May 2014 | 59        | <b>Education</b><br>• LL.M., Temple University School of Law, at Philadelphia, Pennsylvania, U.S.A.<br>• Barrister-at-Law, The Institute of Legal Education, Thai Bar Association<br>• LL.B (Honors), Chulalongkorn University, Bangkok, Thailand<br><b>Training Program</b><br>• Director Accreditation Program (DAP) by Thai Institute of Directors (IOD)<br>• Ethical Leadership Program (ELP) by Thai Institute of Directors (IOD)                                                                     |                                |                                               | 2003 - 2014                                                                                                                                                    | • Independent Director and Audit Committee Member                                                                          | • ACAP Advisory Group Public Company Limited                                                                                                                                                                                                                                                                                               |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | 2002 – present                                                                                                                                                 | • Chief Information Officer                                                                                                | • Thai Smart Card Company Limited                                                                                                                                                                                                                                                                                                          |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | 2014 – present<br>2014 – present                                                                                                                               | • Independent Director<br>• Nomination and Remuneration Committee                                                          | • Internet Thailand Public Company Limited<br>• Internet Thailand Public Company Limited                                                                                                                                                                                                                                                   |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | 2014 – present<br>2016 – present*                                                                                                                              | • Audit Committee Member<br>• Corporate Governance Committee Member                                                        | • Internet Thailand Public Company Limited<br>• Internet Thailand Public Company Limited                                                                                                                                                                                                                                                   |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | <b>Other Companies</b>                                                                                                                                         |                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |
| <b>Position holding in other companies</b>                                                                                                                                                                                       |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | 2005 – present<br>2005 – present<br>2007 – present<br>2004 – present<br>2008 – present<br>2011 – present<br>2012 – present<br>2018 – present<br>2018 – present | • Director<br>• Director<br>• Director<br>• Director<br>• Director<br>• Director<br>• Director<br>• Director<br>• Director | • Siam City Law Offices Limited<br>• Hanna Instruments (Thailand) Limited<br>• Chavalit & Partners Limited<br>• Sabre Travel Network (Thailand) Limited<br>• SCL International Limited<br>• Tonami (Thailand) Company Limited<br>• SCL Tax Consultants Limited<br>• Siam City GP Law Offices Limited<br>• Siam City DR Law Offices Limited |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               | <b>Position holding in other companies</b>                                                                                                                     |                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               |                                                                                                                                                                |                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               |                                                                                                                                                                |                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |
|                                                                                                                                                                                                                                  |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                |                                               |                                                                                                                                                                |                                                                                                                            |                                                                                                                                                                                                                                                                                                                                            |

| Name / Position / Date of appointment                                                                                                                                                                                                                                                                                                                         | Age (yrs)              | Education / Training Program                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Percentage of Shareholding (%)           | Relationship between directors and executives | Experiences during the past 5 years        |                                                |                                                |                |                         |                                         |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|-----------------------------------------------|--------------------------------------------|------------------------------------------------|------------------------------------------------|----------------|-------------------------|-----------------------------------------|
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | Professional Experience                    | Position                                       | Organization / Company                         |                |                         |                                         |
| 11. Mr. Sahas Treeipbunt <ul style="list-style-type: none"><li>• Director</li><li>• Executive Committee Member</li><li>• Nomination and Remuneration Committee Member</li><li>• CEO Performance Review Committee Member</li></ul> Date of appointment. :<br>28 August 2001 (Date of registered as a public limited company)                                   | 71                     | <b>Education</b> <ul style="list-style-type: none"><li>• Master of Computer and Information Science, Syracuse University, U.S.A.</li></ul> <b>Training Program</b> <ul style="list-style-type: none"><li>• Director Accreditation Program (DAP) by Thai Institute of Directors (IOD)"</li><li>• Successful Formulation &amp; Execution of Strategy (SFE) by Thai Institute of Directors (IOD)</li><li>• How to Measure the Success of Corporate Strategy (HMS) by Thai Institute of Directors (IOD)</li></ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 0.002                                    | -                                             | 2001 – present                             | • Director                                     | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2008 – present                             | • Executive Committee Member                   | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2006 – present                             | • Nomination and Remuneration Committee Member | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2017 – present                             | • CEO Performance Review Committee Member      | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | <b>Other Listed Companies</b>              |                                                |                                                |                |                         |                                         |
| 2014 – present                                                                                                                                                                                                                                                                                                                                                | • Independent Director | • Origin Property Public Company Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                          |                                               |                                            |                                                |                                                |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               | 2014 – present         | • Chairman of Audit Committee                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | • Origin Property Public Company Limited |                                               |                                            |                                                |                                                |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               | 2012 – present         | • Chairman of the Board                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | • Thienurat Public Company Limited       |                                               |                                            |                                                |                                                |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               | 2008 – present         | • Chairman of the Board                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | • COL Public Company Limited             |                                               |                                            |                                                |                                                |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               | 2008 – Present         | • Audit Committee Member                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | • COL Public Company Limited             |                                               |                                            |                                                |                                                |                |                         |                                         |
| 2008 – Present                                                                                                                                                                                                                                                                                                                                                | • Independent Director | • COL Public Company Limited                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                          |                                               |                                            |                                                |                                                |                |                         |                                         |
| <b>Other Companies</b>                                                                                                                                                                                                                                                                                                                                        |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2015 – present                             | • Director                                     | • Thai Dot Com Company Limited                 |                |                         |                                         |
| <b>Position holding in other companies</b>                                                                                                                                                                                                                                                                                                                    |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               |                                            |                                                |                                                |                |                         |                                         |
| 12. Mrs. Morragot Kulatumyotin <ul style="list-style-type: none"><li>• Director</li><li>• Executive Committee Member</li><li>• Risk Management Committee Member</li><li>• Corporate Governance Committee member</li><li>• Managing Director</li><li>• Acting Company Secretary</li><li>• Authorized Director</li></ul> Date of appointment :<br>23 April 2003 | 52                     | <b>Education</b> <ul style="list-style-type: none"><li>• Master of Science in Computer Science, University of Missouri Columbia, USA.</li><li>• Master of Business Administration, Thammasat University</li></ul> <b>Training Program</b> <ul style="list-style-type: none"><li>• Director Accreditation Program (DAP) by Thai Institute of Directors (IOD)</li><li>• Effective Minutes Taking (EMT) by Thai Institute of Directors (IOD)</li><li>• Company Secretary Program (CSP) by Thai Institute of Directors (IOD)</li><li>• Director Certification Program (DCP) by Thai Institute of Directors (IOD)</li><li>• Poom Palung Pandin Program by Chula Unisearch, Chulalongkorn University</li><li>• Thammasat Leadership Program (TLP), Thammasat University</li><li>• Executive Program (CMA), Capital Market Academy</li><li>• Board Nomination and Compensation Program (BNCP) by Thai Institute of Directors (IOD)</li><li>• Advanced Master of Management Program 2nd generation by national of Development Administration (NIDA)</li><li>• Chief Executive mass communication program of National Broadcasting</li></ul> | 0.16                                     | -                                             | 2003 – present                             | • Director                                     | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2008 – present                             | • Executive Committee Member                   | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2008 – present                             | • Risk Management Committee Member             | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2015 – present                             | • Corporate Governance Committee Member        | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2013 – present                             | • Managing Director                            | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2013 –present                              | • Acting Company Secretary                     | • Internet Thailand Public Company Limited     |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | <b>Other Companies</b>                     |                                                |                                                | 2008 – present | • Chairman of the Board | • Mandala Communication Company Limited |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2014 - 2016                                | • Director                                     | • Thai Dot Com Company Limited                 |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | 2017 – present                             | • Chairman of the Board                        | • Digital Healthcare Solutions company Limited |                |                         |                                         |
|                                                                                                                                                                                                                                                                                                                                                               |                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                          |                                               | <b>Position holding in other companies</b> |                                                |                                                |                |                         |                                         |

| Name / Position / Date of appointment                                                                         | Age (yrs) | Education / Training Program                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Percentage of Shareholding (%) | Relationship between directors and executives | Experiences during the past 5 years |                                                    |                                          |
|---------------------------------------------------------------------------------------------------------------|-----------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|-----------------------------------------------|-------------------------------------|----------------------------------------------------|------------------------------------------|
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | Professional Experience             | Position                                           | Organization / Company                   |
| 13. Mr. Wanchai Vach-shevadumrong<br><ul style="list-style-type: none"><li>Deputy Managing Director</li></ul> | 44        | <u>Education</u> <ul style="list-style-type: none"><li>Master of Business Administration Chulalongkorn University</li></ul> <u>Training Program</u> <ul style="list-style-type: none"><li>Director Accreditation Program (DAP) by Thai Institute of Directors (IOD)</li><li>Leadership Succession Program (LSP) by Institute of Research and Development for Public Enterprise (IRDPE)</li><li>Chief Financial Officer Certification Program 21st generation by Federation of Accounting Professions under the Royal Patronage of His Majesty the King</li></ul> | 0.002                          | -                                             | 2013 – present                      | Deputy Managing Director                           | Internet Thailand Public Company Limited |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2018 – present                      | Executive Vice President of Accounting and Finance | Internet Thailand Public Company Limited |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2012 – 2013                         | Senior Vice President                              | Internet Thailand Public Company Limited |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | Other Listed Companies              |                                                    |                                          |
| Position holding in other companies                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2012 – 2016                         | Director                                           | Netbay Public Company Limited            |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | Other Companies                     |                                                    |                                          |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2014 – present                      | Director                                           | Thai Dot Com Company Limited             |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2013 – present                      | Managing Director                                  | Mandala Communication Company Limited    |
| 14. Mr.Piyaret Saelee<br><ul style="list-style-type: none"><li>Senior Vice President</li></ul>                | 53        | <u>Education</u> <ul style="list-style-type: none"><li>Mini MBA Thammasart University</li></ul> <u>Training Program</u> <ul style="list-style-type: none"><li>TOI solaris by SUN Micro System</li><li>ITIL foundation by Pink</li><li>Informix/ Oracle Administrator</li></ul>                                                                                                                                                                                                                                                                                   | -                              | -                                             | 2017 – present                      | Senior Vice President                              | Internet Thailand Public Company Limited |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | บริษัทจดทะเบียนอื่น                 |                                                    |                                          |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2013 – 2014                         | Vice President                                     | G-ABLE Company Limited                   |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2009 - 2013                         | Vice President                                     | G-ABLE Company Limited                   |
| Position holding in other companies                                                                           |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               |                                     |                                                    |                                          |
| 15. Mrs. Varaporn Pintola<br><ul style="list-style-type: none"><li>Senior Vice President</li></ul>            | 57        | <u>Education</u> <ul style="list-style-type: none"><li>Business Computer (BBA)</li><li>Assumption University</li><li>Marketing (MBA)</li><li>Assumption University</li></ul>                                                                                                                                                                                                                                                                                                                                                                                     | 0.02                           | -                                             | 2017 – presen                       | Senior Vice President                              | Internet Thailand Public Company Limited |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | Other Companies                     |                                                    |                                          |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | 2013 - 2014                         | General Manager                                    | Hewlett-Packard (Thailand)               |
|                                                                                                               |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                |                                               | Position holding in other companies |                                                    |                                          |

### Information on changes in shareholding of directors and executives as of December 31, 2018

| List                                       | Number of shares held at the beginning of the year | Number of shares traded during the year | Number of shares held At the end of the year |
|--------------------------------------------|----------------------------------------------------|-----------------------------------------|----------------------------------------------|
| 1.Prof. Dr. Pairash Thajchayapong          | -                                                  | -                                       | -                                            |
| 2.Dr. Narong Sirilertworakul               | -                                                  | -                                       | -                                            |
| 3.Mr. Morakot Thienmontree                 | -                                                  | -                                       | -                                            |
| 4.Ms. Kunlaryanee Kittisadtra              | -                                                  | -                                       | -                                            |
| 5.Ms. Tanwadee Wongterarit                 | -                                                  | -                                       | -                                            |
| 6.Mr. Aniruth Hiranraks                    | -                                                  | -                                       | -                                            |
| 7.Prof. Emeritus Achara Chandrachai, Ph.D. | -                                                  | -                                       | -                                            |
| 8.Mr. Aran Permpiboon                      | -                                                  | -                                       | -                                            |
| 9.Mr. Sahas Treetipbut                     | 10,000                                             | -                                       | 10,000                                       |
| 10.Ms. Narumol Wangsatorntanakun           | 60,000                                             | -                                       | 60,000                                       |
| 11.Ms. Nilobon Tangprasit                  | -                                                  | -                                       | -                                            |
| 12.Mrs. Morragot Kulatumyotin              | 832,000                                            | -                                       | 832,000                                      |
| 13.Mr. Wanchai Vach-shewadumrong           | -                                                  | -                                       | -                                            |
| 14.Mr. Piyaret Saelee                      | -                                                  | -                                       | -                                            |
| 15.Mrs. Varaporn Pintola                   | 97,562                                             | -                                       | 97,562                                       |

### Details of the positions of the Board of directors, management and the controlling persons of subsidiaries and associated company as of 31 December 2018

| Company                               | Prof. Dr. Pairash Thajchayapong | Dr. Narong Sirilertworakul | Mr. Morakot Thienmontree | Ms. Kunlaryamee Kittisadtra | Ms. Tanwadee Wongterarrit | Mr. Aniruth Hiranraks | Prof. Emeritus Dr. Achara Chandrachai | Mr. Aran Permpiboon | Mr. Sahas Treetipbut | Ms. Narumol Wangsatorntanakun | Ms. Nilobon Tangprasit | Mrs. Morragot Kulatumyotin | Mr. Wanchai Vach-shewadumrong | Mr. Piyaret Saelee | Mrs. Varaporn Pintola |
|---------------------------------------|---------------------------------|----------------------------|--------------------------|-----------------------------|---------------------------|-----------------------|---------------------------------------|---------------------|----------------------|-------------------------------|------------------------|----------------------------|-------------------------------|--------------------|-----------------------|
| Internet Thailand Public Co.,Ltd.     | *                               | /                          | /                        | /                           | /                         | /                     | /                                     | /                   | /                    | /                             | /                      | /                          | ///                           | ///                | ///                   |
| Mandala Communication Co.,Ltd.        |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /, //                         |                    |                       |
| Thai Dot Com Co.,Ltd.                 |                                 |                            |                          |                             |                           |                       |                                       |                     | *                    |                               |                        |                            | /                             |                    |                       |
| INET Managed Services Co.,Ltd.        |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /                             |                    |                       |
| I Recruit Co.,Ltd.                    |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /                             |                    |                       |
| Thai Dot Com Payment Co.,Ltd.         |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | /                          | *                             |                    |                       |
| Digital Healthcare Solutions Co.,Ltd. |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | /                          | *                             |                    |                       |
| Thai Identities Co.,Ltd.              |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| Sawasdee Cloud Dot Com Co.,Ltd.       |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| D Solution Dot Com Co.,Ltd.           |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | /                          | *                             |                    |                       |
| Intelligist Co.,Ltd.                  |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | /                             |                    |                       |
| Talk To Me Co.,Ltd.                   |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /                             |                    |                       |
| Open Landscape Co.,Ltd.               |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| One Email Co.,Ltd.                    |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| One Geo Soft Co.,Ltd.                 |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             | /                  |                       |
| Inex Broadband Co.,Ltd.               |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /                             |                    |                       |
| Nexpie Co.,Ltd.                       |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /                             |                    |                       |
| One DC Co.,Ltd.                       |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| Service One Solution Co.,Ltd.         |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| Atcetera Corporation Co.,Ltd.         |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /                             |                    |                       |
| Avilon Innovation Co.,Ltd.            |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| One Authen Co.,Ltd.                   |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| Open Land Scape Co.,Ltd.              |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /                             |                    |                       |
| One Electronic Billing Co.,Ltd.       |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        | *                          | /                             |                    |                       |
| Voxy Dot AI Co.,Ltd.                  |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| Pacheti Co.,Ltd.                      |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| Managed AI Solution Co.,Ltd.          |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| One Centric Co.,Ltd.                  |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| Data Next Co.,Ltd.                    |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |
| Agrinno Tech & Services Co.,Ltd.      |                                 |                            |                          |                             |                           |                       |                                       |                     |                      |                               |                        |                            | *                             |                    |                       |

Remark : \* = Chairman / = Director // = Managing Director /// = Management

### Details of the directors of the subsidiaries.

as of 31 December 2018

| Company                               | Ms. Vilawan Vanadurongvan | Mr. Songsak Danubumrungsart | Ms. Hunsu Nawaraphan | Ms. Sumaree Rattanawiboon | Mr. Attawut Kampradit | Mr. Lipheng Kheng | Mr. Tun Kook Leng |
|---------------------------------------|---------------------------|-----------------------------|----------------------|---------------------------|-----------------------|-------------------|-------------------|
| Mandala Communication Co.,Ltd.        |                           | /                           | /                    |                           |                       |                   |                   |
| Thai Dot Com Co.,Ltd.                 | /                         |                             | / , //               |                           |                       |                   |                   |
| Sawasdee Cloud Dot Com Co.,Ltd.       |                           |                             |                      | /                         | /                     | /                 | /                 |
| Digital Healthcare Solutions Co.,Ltd. |                           |                             |                      | /                         |                       |                   |                   |
| Voxy Dot AI Co.,Ltd.                  |                           |                             |                      | /                         |                       |                   |                   |

\* = Chairman      / = Director      // = Managing Director

#### Remark :

- Internet Thailand Public Company Limited has 18 subsidiaries include : Mandala Communication Company Limited ,Thai Dot Com Company Limited ,Digital Healthcare Solutions Company Limited ,Sawasdee Cloud Dot Com Company Limited, and, Voxy Dot AI Company Limited . These 18 companies, with revenue up 10 percent of total revenue on the consolidated income statement of the last financial year.
- On December 15, 2017, the resolution of the Extraordinary Shareholders' meeting No. 1/2017 approved to dissolve of Sawasdee Cloud Dot Com Co., Ltd. with the dissolution date on December 16, 2017. As at the report date, the subsidiary is under liquidation process.

### The detail of the internal audit director and the chief operating officer of the company

as of 31 December 2018

| Name – Surname/ Position/<br>Appointed date | Age<br>(Years) | Education/Training                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Experiences                                                     |                                                                                                                                         |                                                                                                                                                      |
|---------------------------------------------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                             |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Period                                                          | Position                                                                                                                                | Department/Company                                                                                                                                   |
| 1. Ms.Korakot Wanasawat                     | 39             | <p><b>Education</b></p> <ul style="list-style-type: none"> <li>Bachelor of Science Program in Computer Science, King Mongkut's University of Technology North Bangkok</li> <li>Bachelor of Accountancy, Ramkhamhaeng University</li> </ul> <p><b>Certificate</b></p> <ul style="list-style-type: none"> <li>Certified Professional Internal Auditors of Thailand (CPIAT), IIAT</li> </ul> <p><b>Training Course</b></p> <ul style="list-style-type: none"> <li>COSO 2013 course: Theory and Practice.</li> <li>IT Audit Course of The Institute of Internal Auditors of Thailand.</li> <li>CPIAT course</li> <li>IA Standards and Internal Audit Process Improvement</li> <li>Anti- Corruption Section</li> <li>Leading Your Professional Way</li> <li>Asian Confederation of Institutes of Internal Auditors (ACIIA) Conference 2016</li> <li>The Power of Professional Alliances</li> <li>Leading IA in the ERA of Digital Disruption</li> <li>CAC SME Certification</li> <li>Transforming IA for the Digital Age</li> </ul> | <p>2016 - Current</p> <p>2016 – 3/6/2016</p> <p>2012 – 2015</p> | <ul style="list-style-type: none"> <li>Vice President</li> <li>Executive Director</li> <li>Deputy Director</li> <li>Director</li> </ul> | <ul style="list-style-type: none"> <li>Dharmniti Internal Audit Co., Ltd</li> <li>Internal Audit Department / Dharmniti Auditing Co.,Ltd.</li> </ul> |

| Name – Surname/ Position/<br>Appointed date                                                                                                                                                                                  | Age<br>(Years) | Education/Training                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Experiences                                                 |                                                                                                                                                                      |                                                                                                                                                |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                              |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Period                                                      | Position                                                                                                                                                             | Department/Company                                                                                                                             |
| <b>2.Ms. Saraporn Watasat</b> <ul style="list-style-type: none"> <li>• Audit Committee Secretary</li> <li>• Corporate Governance Committee Secretary</li> <li>• Assistant Vice President Office of Internal Audit</li> </ul> | 45             | <p><b>Education</b></p> <ul style="list-style-type: none"> <li>• Bachelor of Education (Honors), Major: Non-formal Ed., Chulalongkorn University, Bangkok, Thailand</li> <li>• Master of Education (Honors), Major: Audio-Visual Ed., Chulalongkorn University, Bangkok, Thailand</li> </ul> <p><b>Certificate</b></p> <ul style="list-style-type: none"> <li>• Internal Auditing Certificate Program (IACP), FAP</li> <li>• Certified Professional Internal Auditor of Thailand (CPIAT), IIAT</li> </ul> <p><b>Training Course</b></p> <ul style="list-style-type: none"> <li>• COSO 2013 course: Theory and Practice, FAP</li> <li>• Fraud Risk Management and Internal Auditing of Financial Institution, TIBFA</li> <li>• Accounting for Non-Accountants, Chulalongkorn Business School: CBS</li> <li>• Finance for Non-Finance Executives, Department of Banking and Finance, Chulalongkorn University</li> <li>• Internal Auditing Certificate Program (IACP), FAP</li> <li>• Certified Professional Internal Auditor of Thailand Program (CPIAT), IIAT</li> <li>• Leading IA in the ERA of Digital Disruption</li> <li>• Workshop collective action coalition against corruption</li> <li>• CIA Review Part I and Part II Program, FAP</li> </ul> | <p>2015 - Present</p> <p>2014 – 2015</p> <p>2012 – 2014</p> | <ul style="list-style-type: none"> <li>• Assistant Vice President Office of Internal Audit</li> <li>• Senior Internal Auditor</li> <li>• Internal Auditor</li> </ul> | <ul style="list-style-type: none"> <li>• Internet Thailand Plc.</li> <li>• Internet Thailand Plc.</li> <li>• Internet Thailand Plc.</li> </ul> |

## General Information

|                               |                                                                                                                                                                                       |
|-------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Registered Office</b>      | <b>Internet Thailand Public Company Limited</b><br>1768 Thai Summit Tower, 10th -12th Floor and IT Floor<br>New Petchburi Road, Khwaeng Bang Kapi,<br>Khet Huay Khwang, Bangkok 10310 |
| <b>Type of Business</b>       | Infrastructure as a Service Provider<br>and Integrated Communication                                                                                                                  |
| <b>ISIN No.</b>               | 0107544000094                                                                                                                                                                         |
| <b>Tel:</b>                   | 0-2257-7000                                                                                                                                                                           |
| <b>Fax:</b>                   | 0-2257-1379                                                                                                                                                                           |
| <b>Home page</b>              | <a href="http://www.inet.co.th">http://www.inet.co.th</a>                                                                                                                             |
| <b>Registered Capital</b>     | 500,041,575 Baht                                                                                                                                                                      |
| <b>Registered and paid-up</b> | 500,041,575 Baht                                                                                                                                                                      |
| <b>No. of Paid-up Share</b>   | 500,041,575 shares                                                                                                                                                                    |
| <b>Type of Share</b>          | Ordinary Share                                                                                                                                                                        |
| <b>Par Value</b>              | 1 Baht per share                                                                                                                                                                      |

## Subsidiaries and Associated Companies Information

| Company                                                                                                                                                                                                         | Type of Business                                                                              | Registered Capital (Baht) | Registered and paid-up Capital (Baht) | No. of Paid-up Ordinary Shares | Shareholding (%)                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|---------------------------|---------------------------------------|--------------------------------|---------------------------------------------------|
| <b>1. Mandala Communication Co., Ltd.</b><br>1768 Thai Summit Tower,<br>IT Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-7222             | Telecommunication Business and related services                                               | 100,000,000               | 95,000,000                            | 950,000                        | 99.99                                             |
| <b>2. Thai Dot Com Co., Ltd.</b><br>1768 Thai Summit Tower,<br>12 <sup>nd</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-7222        | Provide services and develop electronic systems                                               | 10,000,000                | 10,000,000                            | 100,000                        | 99.97<br>(held by Mandala Communication Co.,Ltd.) |
| <b>3. INET Manage Services Co.,Ltd.</b><br>1768 Thai Summit Tower,<br>12 <sup>nd</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-7222 | Network and communication infrastructure design<br>Information Technology consulting services | 20,000,000                | 500,000                               | 2,000,000                      | 30.00<br>(held by Mandala Communication Co.,Ltd.) |
| <b>4. I Recruit Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379           | Provision and development of electronics system                                               | 5,000,000                 | 2,750,000                             | 500,000                        | 15.00<br>(held by Mandala Communication Co.,Ltd.) |

| Company                                                                                                                                                                                                                  | Type of Business                                                      | Registered Capital (Baht) | Registered and paid-up Capital (Baht) | No. of Paid-up Ordinary Shares | Shareholding (%)                                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|---------------------------|---------------------------------------|--------------------------------|---------------------------------------------------|
| <b>5. Thai Dot Com Payment Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379         | Provision and development of electronics system                       | 2,000,000                 | 500,000                               | 20,000                         | 35.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>6. Digital Healthcare Solutions Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379 | Two-dimensional and three-dimensional medical computer x-ray services | 1,000,000                 | 500,000                               | 10,000                         | 99.97<br>(held by Mandala Communication Co.,Ltd.) |
| <b>7. Thai Identities Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379              | Provision and development of electronics system                       | 1,000,000                 | 250,000                               | 10,000                         | 44.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>8. D Solution Dot Com Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379           | Provision and development of electronics system                       | 1,000,000                 | 250,000                               | 10,000                         | 29.97<br>(held by Mandala Communication Co.,Ltd.) |
| <b>9. Intelligist Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379                  | Provision and development of electronics system                       | 10,000,000                | 2,500,000                             | 1,000,000                      | 34.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>10. Talk To Me Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379                  | Provision and development of electronics system                       | 1,000,000                 | 250,000                               | 100,000                        | 28.50<br>(held by Mandala Communication Co.,Ltd.) |
| <b>11. Open Landscape Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379              | Provision and development of electronics system                       | 1,000,000                 | 250,000                               | 100,000                        | 44.99<br>(held by Mandala Communication Co.,Ltd.) |

| Company                                                                                                                                                                                                           | Type of Business                                                                                        | Registered Capital (Baht) | Registered and paid-up Capital (Baht) | No. of Paid-up Ordinary Shares | Shareholding (%)                                  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|---------------------------|---------------------------------------|--------------------------------|---------------------------------------------------|
| <b>12. One Email Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379            | Provision and development of electronics system                                                         | 1,000,000                 | 250,000                               | 100,000                        | 29.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>13. One Geo Soft Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379         | Provision and development of electronics system                                                         | 1,000,000                 | 250,000                               | 100,000                        | 30<br>(held by Mandala Communication Co.,Ltd.)    |
| <b>14. Inex Broadband Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379       | Design Services and Installation system consulting and after-sales service about information technology | 1,000,000                 | 250,000                               | 100,000                        | 24.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>15. Nexpie Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379               | Provision and development of electronics system                                                         | 1,000,000                 | 250,000                               | 100,000                        | 44.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>16. One DC Co., Ltd.</b><br>1768 Thai Summit Tower,<br>14 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379               | Provision and development of electronics system                                                         | 1,000,000                 | 250,000                               | 100,000                        | 18.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>17. Service One Solution Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379 | Provision and development of electronics system                                                         | 1,000,000                 | 250,000                               | 100,000                        | 39.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>18. Atcetera Corporation Co.,Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379  | Various Computer Service Business                                                                       | 1,000,000                 | 250,000                               | 100,000                        | 29.99<br>(held by Mandala Communication Co.,Ltd.) |

| Company                                                                                                                                                                                                             | Type of Business                                                                                           | Registered Capital (Baht) | Registered and paid-up Capital (Baht) | No. of Paid-up Ordinary Shares | Shareholding (%)                                  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|---------------------------|---------------------------------------|--------------------------------|---------------------------------------------------|
| <b>19. Avilon Innovation Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379      | To service and selling aerospace equipment which control by remote radio                                   | 1,000,000                 | 250,000                               | 100,000                        | 49.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>20. One Authen Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379             | Infrastructure as Digital Certificate Service and Consultant Provider                                      | 1,000,000                 | 250,000                               | 100,000                        | 44.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>21. Onespace Corporation Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379   | Providing Program Service and Computer Software                                                            | 1,000,000                 | 250,000                               | 100,000                        | 44.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>22. One Electronic Billing Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379 | Infrastructure as e-Tax Invoice System Service Provider                                                    | 1,000,000                 | 250,000                               | 100,000                        | 39.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>23. Voxy Dot AI Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379            | Electronic Tax Invoice System Services                                                                     | 1,000,000                 | 250,000                               | 100,000                        | 50.00<br>(held by Mandala Communication Co.,Ltd.) |
| <b>24. Pacheti Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379                | System Services to displays information between the users and the target through the Bluetooth transmitter | 1,000,000                 | 250,000                               | 100,000                        | 49.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>25. Managed AI Solution Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379    | Computer System Processing and Analysis Services                                                           | 2,000,000                 | 500,000                               | 200,000                        | 49.99<br>(held by Mandala Communication Co.,Ltd.) |

| Company                                                                                                                                                                                                                     | Type of Business                                                                                                                                        | Registered Capital (Baht) | Registered and paid-up Capital (Baht) | No. of Paid-up Ordinary Shares | Shareholding (%)                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|---------------------------------------|--------------------------------|---------------------------------------------------|
| <b>26. One Centric Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay<br>Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379                 | Providing basic service in one platform to support usage to send message, send files, documents, image files, As well one-on-one or group conversations | 1,000,000                 | 250,000                               | 100,000                        | 44.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>27. Data Next Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay<br>Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379                   | Providing Online Evaluation System (E-Exam)                                                                                                             | 1,000,000                 | 250,000                               | 100,000                        | 49.99<br>(held by Mandala Communication Co.,Ltd.) |
| <b>28. Agrinno Tech &amp; Services Co., Ltd.</b><br>1768 Thai Summit Tower,<br>16 <sup>th</sup> Floor, New Petchburi Road,<br>Khwaeng Bang Kapi, Khet Huay<br>Khwang, Bangkok 10310<br>Tel: 0-2257-7000<br>Fax: 0-2257-1379 | SMART FARMING Service                                                                                                                                   | 1,000,000                 | 250,000                               | 100,000                        | 49.99<br>(held by Mandala Communication Co.,Ltd.) |

## References

### Registrar :

Thailand Securities Depository  
Company Limited  
The Stock Exchange of Thailand Tower 4<sup>th</sup>, 6<sup>th</sup>-7<sup>th</sup> Floor  
62 Ratchadaphisek Road, Khwaeng Klongtoey,  
Khet Klongtoey, Bangkok 10110  
Tel: 0-2359-1200  
Fax: 0-2359-1259

### Auditor :

C&A Audit Office Co.,Ltd.  
2210/51 Naradhiwat Rajanagarindra Rd,  
Chong Nonsi, Yan Nawa, Bangkok 10120  
Tel. 0-2678-0750




Mrs. Chintana Techamontrikul  
Registration No.5131  
Mrs. Jintana Mahavanich  
Registration No.4687

### Legal Advisor :

Kanung & Partner International  
Consulttancy Co., Ltd.  
The 9<sup>th</sup> Towers Grand Rama 9 (Tower B)  
33/4, 25<sup>th</sup> Floor, Rama IX Road,  
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