



Annual Report 2015

รายงานประจำปี 2558

PRODIGY PUBLIC COMPANY LIMITED

บริษัท พรอดดิจ จำกัด (มหาชน)



English Version

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ข้อมูลทางการเงิน / Financial Highlights

ณ.วันที่ 31 ธันวาคม 2558	2558 2015	2557 2014	2556 2013	As Ended Of 31 December 2015
ฐานะทางการเงิน				Financial Status
สินทรัพย์รวม (ล้านบาท)	621.03	693.18	558.50	Total Asset (Million Baht)
หนี้สินรวม (ล้านบาท)	93.86	200.12	280.10	Total Liabilities (Million Baht)
ส่วนของผู้ถือหุ้น (ล้านบาท)	527.17	493.06	278.40	Shareholder's Equity (Million Baht)
ผลประกอบการ				Operational Performance
รายได้รวม (ล้านบาท)	673.15	692.45	699.10	Total Revenue (Million Baht)
รายจ่ายรวม (ล้านบาท)	568.07	614.01	617.04	Total Expenses (Million Baht)
กำไรก่อนภาษีเงินได้ (ล้านบาท)	103.43	72.95	73.80	Earnings Before Income Tax (Million Baht)
กำไรสุทธิ (ล้านบาท)	82.72	58.41	59.13	Net Earnings (Million Baht)
อัตราส่วนทางการเงิน				Financial Ratio
อัตราส่วนสภาพคล่อง (เท่า)	3.62	2.32	0.86	Current Ratio (Times)
อัตรากำไรสุทธิ (%)	12.29	8.46	8.52	Net Profit Margin (%)
อัตราผลตอบแทนผู้ถือหุ้น (%)	16.22	15.14	21.24	Return On Shareholder's Equity (%)
อัตราผลตอบแทนจากสินทรัพย์ (%)	15.99	9.33	10.89	Return On Total Asset (%)
อัตราส่วนหนี้สินต่อส่วนของผู้ถือหุ้น (เท่า)	0.18	0.41	1.01	Debt to Equity (Times)
ข้อมูลต่อหุ้น				Per Share Data
กำไรต่อหุ้น (บาท)	0.31	0.25	0.30	Earnings Per Share (Baht)
มูลค่าต่อหุ้น (บาท)	1.95	1.83	1.39	Value Per Share (Baht)
จำนวนหุ้นสามัญถ่วงเฉลี่ยถ่วงน้ำหนัก (หุ้น)	270,000,000	229,917,808	200,000,000	The Weight Average no of Common Stock (Share)

Message from the Board

In 2015, the Company was inflicted by the worse economic condition, for instance the domestic consumption of the people, whose purchasing power decreased because of high household debt and the price of agriculture product was very low throughout last year. The public investment started to drive for infrastructure. It made the economy drive for the employment, meanwhile the private sector lost the confidence for the investment. It affected the overall economy and global economic recession in European Countries, Japan and the slowing down of China. All factors put the pressure on the export sector of Thailand.



For the PET industry condition in 2015, the industry struggled with the oversupply situation because the economic downturn prevented the demand from growing. This led to high competition in the market and fluctuating price of raw material in the period of quarter 3 and 4. We therefore applied 20 years of experiences to cautiously manage the situation and focus on manufacturing high-quality products and providing great service. As a result, we gained the customers' trust, which helped us get through the obstacle.

In 2016, We believe that we can manage the business continuously improve the performance. Under the recession economy. We create value and sustainable growth, which will yield great benefits to the shareholders.

On behalf of the Board, I would like to thank all employees for their full dedication and commitment as well as all shareholders, customers, business partners and stakeholders for the trust, confidence and support as always. The Company will remain committed to ensuring all stakeholders' best and sustainable interest.

A handwritten signature in dark ink, appearing to be 'Prayoon Boonprasurd', written in a cursive style.


Assoc. Prof. Prayoon Boonprasurd


Chairman

Board of Directors and Executive Committee





Name	:	Assoc.Prof.Prayoon Boonprasurd
Position	:	Chairman, Independent Director
Age	:	74 Years
Share Holding (Including related person)	:	None
% of Shareholding Change	:	-
Position in Other Business	:	Other Listed Companies 1
	:	Other None Listed Company None
Date of Appointment	:	May 2013
Educations & Certificates	:	MBA Marketing and Operations Research, University of Detroit, U.S.A
	:	Master of Business Administration (Hons.) National Institute of Development Administration
	:	Bachelor of Mathematics Prasarnmitte, College of Education
	:	Doctorial level courses study on Operations Research, University of Detroit, U.S.A
	:	Management training on Environment Management, California State University, Hayward, U.S.A
IOD Certification	:	Director Accreditation Program (DAP) Class 105/2013
Present Position	:	Chairman/Independent Director of Prodigy Public Company Limited Member of Audit Committee, Corporate Governance, Nomination and Remuneration Committee, Prodigy PCL
	:	Independent Director and Audit Committee Member of Mahaphant Fiber Cement Public Company Limited.
	:	Senior Advisor, Institute for Small and Medium Enterprises, Ministry of industry
	:	Executive Committee of the Masters Degree Program in Marketing, Thammasat University
Experiences	:	Head of Project "Promotion and Development of Hemp Industry" ISMED, Ministry of Industry
	:	Project Advisor "Spa Industry and Herbs Development" ISMED, Ministry of Industry
	:	Advisor to the Deputy Minister of Commerce, Ministry of Commerce

Name	:	Miss Thipawan Uthaisang	
Position	:	Chairman of Audit Committee, Independent Director	
Age	:	57 Years	
Share Holding (Including related person)	:	None	
% of Shareholding Change	:	-	
Position in Other Business	:	Other Listed Companies	4
	:	Other None Listed Company	1
Date of Appointment	:	May 2013	
Educations & Certificates	:	Master Degree, MBA, Thammasat University	
	:	Bachelor Degree, Faculty of Commerce and accounting, Thammasat University	
IOD Certification	:	Director Certification Program (DCP 29/2003)	
	:	King Prajadhipok's Institute (9)	
	:	Capital Market Academy (8)	
	:	National Defence College (53)	
	:	Role of Compensation Committee (REC 17/2013)	
Present Position			
2013-Present	:	Chairman of Audit Committee, Prodigy Pcl	
2013-Present	:	Audit Committee, Winner Group Enterprise Pcl	
2009-Present	:	Audit Committee, Ladprao Hospital Pcl	
2009-Present	:	Audit Committee, PailinBooknet Pcl	
2005-Present	:	Audit Committee, Eason Paint Pcl	
2001-Present	:	Managing Director, Papermate (Thailand) Co., Ltd.	
Experiences			
	:	Managing Director, M.Grand Hotel Co., Ltd.	
	:	Chief Executive officer, IEC Pcl	
	:	Managing Director, IEC Internet Co., Ltd.	

Name	:	Miss Pikul Taksinwaracharn	
Position	:	Independent Director	
Age	:	62 Years	
Share Holding (Including related person)	:	None	
% of Shareholding Change	:	-	
Position in Other Business	:	Other Listed Companies	
	:	Other None Listed Company	None
Date of Appointment	:	May 2013	
Educations & Certificates	:	Bachelor of Economics (International Economics) Chulalongkorn University	
	:	Certificate of Top Executive program in Commerce and Trade	
		Commerce Academy	
	:	Certificate of Thailand Insurance Leadership Program	
		Office of Insurance Commission OIC	
	:	Certificate Executive, Civil Service Training Institute	
IOD Certification	:	Certificate Executive, Thammasat University	
	:	Director Accreditation Program (DAP 105/2013)	
	:	Role of the Compensation Committee (RCC 19/2014)	
Present Position			
2014 – Present	:	Independent Director and Chairman of Corporate Governance, Nomination and Remuneration Committee	
	:	Independent Director and Audit Committee Prodigy Public Co., Ltd	
2011 – Present	:	Inspector and Evaluation Sub - Committee	
		The Support Arts and Crafts International Center of Thailand (SACICT)	
Experiences			
2010 - 2014	:	Deputy Director – General	
		Department of Business Development, Ministry of Commerce	
2007 – 2010	:	Deputy Director – General	
		Department of Internal Trade, Ministry of Commerce	
2004 - 2012	:	Commission Member	
		The Agricultural Futures Trading Commission	
2001 – 2002	:	Administrative Sub-Commission	
		The Agricultural Futures Trading Commission	

Name	:	Dr.Thanet Norabhoompipat	
Position	:	Independent Director	
Age	:	64 Years	
Share Holding (Including related person)	:	None	
% of Shareholding Change	:	-	
Position in Other Business	:	Other Listed Companies	
	:	Other None Listed Company	None
Date of Appointment	:	February 2015	
Educations & Certificates	:	Bachelor and Master of Sciences in Civil Engineering, Massachusetts Institute of Technology, U.S.A.	
	:	Doctorate Degree in Civil Engineering, Carnegie-Mellon University, U.S.A.	
	:	Top Executive Program in Commerce and Trade, Class 3	
IOD Certification	:	Director Accreditation Program (DAP 120/2015)	
Present Position	:	Professor	
	:	Directors, Her Royal Highness the Princess Mother's Medical Volunteer Foundation.	
	:	Directors, Her Puey Institute	
	:		
Experiences			
1985-Present	:	Directors, Her Royal Highness the Princess Mother's Medical Volunteer Foundation.	
2007	:	Chairman, Selection Committee on Small Businesses Operating on Sufficiency Principle, Office of the Royal Development Projects Board.	
2003-2007	:	Member, Executive Board, Office of Small and Medium Enterprises Promotion (OSMEP) Public Organization.	
2000-2012	:	President, Institute for Small and Medium Enterprises Development (ISMED).	
2000-2012	:	Chairman, Selection Committee for Small Business with Distinguished Good Governance, joint program of Puey Institute, Bank of Thailand, Thai Bankers' Association and ISMED.	
1998-2000	:	Independent Director and Chairman of the Audit Committee, President Rice Products Public Company Limited.	

Name	:	Mr.Thongchai Tansutat	
Position	:	Managing Director	
Age	:	56 Years	
Share Holding (Including related person)	:	2.22% of Total Voting Shares	
% of Shareholding Change	:	-	
Position in Other Business	:	Other Listed Companies	None
	:	Other None Listed Company	None
Date of Appointment	:	March 1992	
Educations & Certificates	:	Master degree MBA, Kasetsart University	
	:	MINI MBA, Thammasat University	
	:	Holistic Finance for the Boss	
	:	The Psychology for Management	
IOD Certification	:	Directors Certification Program (DCP 170/2013)	
	:	Risk Management Committee Program (RMP 1/2013)	
	:	Company Reporting Program (CRP 8/2014)	
	:	Board Reporting Program (BRP 13/2014)	
Present Position	:		
1992-Present	:	Managing Director, Prodigy PCL	
Experiences	:	Sales Manager, cheer (Thailand) Co.,Ltd.	
	:	Sales Manager, Nakornchaisri Oil Co.,Ltd.	
	:	Retail Manager, B&T Product Co.,Ltd.	

Name	: Mr.Visuth Vitayathanagorn	
Position	: Director	
Age	: 62 Years	
Share Holding (Including related person)	: 4.44% of Voting Shares	
% of Shareholding Change	: -	
Position in Other Business	: Other Listed Companies 2 Other Non-Listed Companies 1	
Date of Appointment	: April 1995	
Educations & Certificate	: Ph.D., Honorary Graduates, Marketing, Ramkhamhaeng University	
	: M.B.A., Kasesart University	
	: M.A., Political Science, Ramkhamhaeng University	
	: B.A., Business Administration, Rajabhat Institute SuanDusit	
	: B.A., Political Science, Ramkhamhaeng University	
IOD Certification	: Director Accreditation Program (DAP), Thai Institute of Directors Association (IOD)	
	: Finance for Non-Finance Director, Thai Institute of Directors Association (IOD)	
Present Position	: Director, Prodigy PCL	
	: Director, Chairman of the Executive Board, Thai Vegetable Oil PCL	
	: Director, Thai Ha PCL	
	: Chairman, Management & Psychology Company Limited.	
Experiences	: Member of National Economic and Social Advisory Council	
	: President, Thai Vegetable Oil PCL	

Name : Mr.Pramote Santiwattana
 Position : Director
 Age : 60 Years
 Share Holding (Including related person) : 11.26 % of Total Voting Shares
 % of Shareholding Change : -
 Position in Other Business : Other Listed Companies None
 : Other None Listed Company 4
 Date of Appointment : April 2005
 Educations & Certificates : Bachelor of Economics,Thammasat University
 IOD Certification : Director Accreditation Program (DAP 120/2015)
 Present Position




2014 -Present : Chief Executive Officer
 - Thai Edible Oil Co.,Ltd.
 - Thai Ruam Jai Vegetable Oil Co.,Ltd.
 - Thai Ruam Jai Korat Co.,Ltd.
 2014 -Present : Feed Business Unit Director
 -Thai Ruam Jai Vegetable Oil Co.,Ltd.
 -Thai Ruam Jai KoratCo.,Ltd.
 1977 -Present : Executive Director
 - Thai Edible Oil Co.,Ltd.
 - Thai Ruam Jai Vegetable Oil Co.,Ltd.
 - Thai Ruam Jai Korat Co.,Ltd.
 - Yong Somjai Co.,Ltd.

Experiences

: Finance and Accounting Division Manager, Sales and Marketing
 Division Manager, Thai Edible Oil Co.,Ltd.
 : Finance and Accounting Division Manager and Sales and Marketing
 Division Manager, Sales and Raw Materials Purchasing
 Division Manager, Thai Ruam Jai Vegetable Oil Co.,Ltd.
 : Sales and Raw Materials Purchasing Division Manager,
 Thai Ruam Jai Korat Co.,Ltd.

Name	: Mr.Vorravuth Tangpiroonthum	
Position	: Director	
Age	: 42 years old	
Share Holding (Including related person)	: 5.58 % of Total Voting Shares	
% of Shareholding Change	: -	
Position in Other Business	: Other Listed Companies	2
	: Other None Listed Company	2
Date of Appointment	: April 2015	
Educations & Certificates	MBA, Concentrate in Marketing and Finance SASIN Graduate Institute of Business Administration of Chulalongkorn University	
	: BBA, Concentrate in Management, Commerce and Accountancy of Chulalongkorn University	
IOD Certification	: Thai Intelligence Investors Program, Thai Investors Association	
	: Director Diploma (Fellow Member) , The Institute of Directors , IOD (DAP, FND, DCP, MIA)	
	: Professional CFO Diploma, National Institute of Developments Administration (NIDA)	
Present Position	: Chief Executive Officer (CEO), Cheer (Thailand) Company Limited	
	: Director, Thaiha Public Company Limited	
	: Director and Audit Committee, Major Development Public Company Limited	
	: Director, Chama Asset Company Limited	
Experience	: Chief Financial Officer (CFO), Thaiha Public Company Limited (2007 – 2014)	
	: Fellow Member, The Institute of Directors	
	: Practitioner in Business Finance, Master of Engineering in Innovation & Entrepreneur, Engineer Faculty, Mahidol University	
	: Committee of Commerce & Accountancy of Chulalongkorn University	
	: Co-Founder of *SASIN FOR FARMER* Program ,Sasin Graduate Institute of Business Administration of Chulalongkorn University and Thai Rice Foundation under Royal Patronage	

Name	:	Mr.Vachara Vitayatanagorn	
Position	:	Director	
Age	:	45 Years	
Share Holding (Including related person)	:	2.22% of Total Voting Shares	
% of Shareholding Change	:	-	
Position in Other Business	:	Other Listed Companies	
	:	Other None Listed Company	1 None
Date of Appointment	:	April 2008	
Educations & Certificates	:	Master of Arts in Economic, University of Colorado at Denver, U.S.A. Bachelor	
	:	Business Administration in Finance and Banking, Assumption University	
IOD Certification	:	Directors Certification Program (DCP 174/2013)	
	:	Risk Management Committee Program (RMP 1/2013)	
	:	Effective Minute Taking (EMT 28/2014)	
	:	Company Reporting Program (CRP 8/2014)	
	:	Board Reporting Program (BRP 13/2014)	
	:	How to Develop a Risk Management Plan (HRP 5/2014)	
Present Position			
2008-Present	:	Director Prodigy PCL	
2013-Present	:	Corporate Secretary, Prodigy PCL	
2004-Present	:	Admin and Warehouse Manager, Prodigy PCL	
2013-Present	:	Director, Thai Vegetable Oil PCL	
Experiences			
2004-2013	:	Marketing Manager, Prodigy PCL	
2000-2004	:	Assistant Managing Director, Prodigy PCL	
1998-2000	:	Warehouse Manager, China-Thai Vegetable Oil Co.,Ltd.	
1993-1994	:	Finance Officer, Thai Vegetable Oil PCL	

Name	:	Mr.Wimon Wongchan
Position	:	Executive Director / Production Manager
Age	:	54 Years
Share Holding (Including related person)	:	0.07% of Total Voting Shares
% of Shareholding Change	:	-
Position in Other Business	:	None
Date of Appointment	:	June 2013
Educations & Certificates	:	B.SC. (Food Technology and Biochemical Technology), Chulalongkorn University
IOD Certification	:	Director Accreditation Program (DAP SEC/2013) How to Develop a Risk Management Plan (HRP 5/2014)
Present Position		
1992- Present	:	Production Manager, Prodigy PCL
Experiences		
1991-1992	:	Deputy Project Manager, Thai Vegetable Oil PCL
1986- 1991	:	Production Engineer, Thai Vegetable Oil PCL



Name	:	Mrs.Lakkanar Romruen
Position	:	Executive Director / Financial & Accounting Manager
Age	:	51 Years
Share Holding (Including related person)	:	None
% of Shareholding Change	:	-
Position in Other Business	:	None
Date of Appointment	:	June 2013
Educations & Certificates	:	Bachelor of Business Administration, NakhonPathomRajabhat University
IOD Certification	:	Director Accreditation Program (DAP SEC/2013) Company Secretary Program (CSP 55/2014) Effective Minute Taking (EMT 28/2014) Company Reporting Program (CRP 8/2014) How to Develop a Risk Management Plan (HRP 5/2014)
Present Position		
2010- Present	:	Accounting and Financial Manager, Prodigy PCL
1996-2010	:	Accounting, Prodigy PCL
Experiences	:	Accountant, Thai Vegetable Oil PCL



Name : Mr.Chanachon Sripen
 Position : Executive Director / Marketing Manage
 rAge : 45 Years
 Share Holding (Including related person) : None
 % of Shareholding Change : -
 Position in Other Business : None
 Date of Appointment : July 01, 2014
 Educations & Certificates : Master of Business Administration
 IOD Certification : None
 Present Position
 2014- Present : Marketing Manager, Prodigy PCL



Experiences
 : Sales Supervisor Shinwatra Computer and Communication Co.,Ltd.
 : Senior Sales and Marketing Manager Cheer (Thailand) Co.,Ltd.
 : General Manager S.Khonkaen Food Industry Public Co.,Ltd.
 : Marketing Director Major Cineplex Group

General Information

Company's name	: Prodigy Plc.
Abbreviation	: PDG
Nature of business	: Manufacturer and distributor of Polyethylene Terephthalate (PET) packaging
Location of Head Office	: 7/3 Moo3 Bangkrabau sub-district, Nakornchaisri district, Nakornpathom province 73120
Telephone	: (034) 332611-2
Fax	: (034) 332613
Home Page	: http://www.prodigy.co.th
Email	: info@prodigy.co.th
Register number	: 0107556000388
Registered capital	: 270,000 common stocks, with par value of 0.50 baht per stock, totaling 135,000,000 baht
Paid-up registered capital	: 270,000 common stocks, with par value of 0.50 baht per stock, totaling 135,000,000 baht
Office location, telephone number and names of reference	
Securities registrar	: Thailand Securities Depository Co., Ltd. The Stock Exchange of Thailand Building, 4 th floor 162 Ratchadapisek Road, Klongtoey sub-district, Klongtoey district, Bangkok 10110 Tel. 02-359-1200-74 Fax. 02-651-5649
Auditors	: 1. Mrs. Chonlaros Suntiasvaraporn Certified Public Accountant no. 4523 Or 2. Mr. Supachai Phanyawattano Certified Public Accountant no. 3930 Or 3. Ms. Waraporn Prapasirikul Certified Public Accountant no. 4579 EY Office Limited 193/136-137 Ratchadapisek Road, Klongtoey sub-district, Klongtoey district, Bangkok 10110 P.O. Box 1047 Bangkok 10501 Tel. 02-264-9090 Fax. 02-264-0789-90

Background and key changes

Prodigy Plc. ("the Company") was registered as the listed company on April 23, 1992, to manufacture and distribute Polyethylene Terephthalate packaging ("PET packaging"). The co-founders included Thai Vegetable Oil Plc. and Thai Edible Oil Co., Ltd. With the initial registered capital of 30 million baht, the registered capital has grown to 135 million baht, with paid-up registered capital of 135 million baht, as of December 31, 2015. It consisted of 270 million common stocks, with par value of 0.50 bath per stock, totaling 135,000,000 baht. The Company has neither subsidiary nor affiliate.

Below is the Company's major development from the establishment in 1992:

Prodigy Co., Ltd. was established by Thai Vegetable Oil Plc.

- Prodigy Plc. was registered on April 23, 1992, with the registered capital of 30 million baht.
- The Company ordered the first manufacturing line from the United States of America, with the production capacity of 50 tons per month. Building one, with utility space about 2,400 sq.m., was constructed to serve as production facility and warehouse.
- 1993 ■ The company's paid-up registered capital increased to 50 million baht due to the fundraising of Thai Edible Oil Co., Ltd. It then spent that money on the machines from Japan, with the production capacity of 30 tons per month.
- 1996 ■ Building two was constructed, with utility space about 2,400 sq.m., to serve as warehouse.
- 1997 ■ The Company ordered machinery, with production capacity of 30 tons per month, to produce large bottles (five-liter bottles).
- 2004 ■ Building three was constructed, with utility space about 2,700 sq.m., to serve as production facility.
- 2007 ■ The Company was certified with ISO 9001: 2000 by Intertek Certification Ltd.
- 2008 ■ Building four was constructed, with utility space about 2,000 sq.m., to serve as warehouse.
- 2005-2010 ■ The Company continuously increased its production capacity to 500 tons a month with 15 production lines added.
- The Company ordered more machinery from Japan to increase the production capacity by 50%.
- 2010 ■ The Company was certified with ISO 9001: 2008 and GMP food safety management system by Intertek Certification Ltd.
- 2011-2012 ■ The Company increased its production capacity by ordering 10 more machines.

- 2012 ■ The Company installed five automatic labeling machines, with production capacity of six million plastic bottles per month, and an automatic packing machine, with production capacity of 1.2 million plastic bottles per month.
- 2013 ■ The Company installed an automatic packaging machine, with production capacity of 2.4 million plastic bottles per month.
- 2013 ■ Building five was constructed to serve as manufacturing facility.
- 2013 ■ The Company was converted into a public company limited to become the listed company in the Stock Exchange of Thailand.
- 2014 ■ On July 29, 2014, the Securities Exchange Commission allowed the Company to purchase or sell its common stocks, as the registered securities, in the Stock Exchange of Thailand.
- 2014 ■ The Company paid the dividends of 18.9 million baht from the operation between January and June 2014.
- 2015 ■ The Company paid the dividends of 48.60 million baht from the operation between July - December 2014 and January - June 2015.
- 2015 ■ The Company was certified with Green Industry by Ministry of Industry

Policy and Business Outlook

Vision : To be the leader in packaging business with the quality and professional service.

Mission : We are committed to improving the quality of products and service to serve the customers' needs and ensure their satisfaction with advanced technology and continuously trained employees. We also consider the benefits the society and communities will gain as well as environmental friendliness.

Business Goal

The Company sets the goal to be the leader in manufacturing and distributing business of PET packaging. It aims to manufacture the high-quality, clean and safe products that meet the customers' requirements, leading to the consumers' better quality of life. Furthermore, the Company can deliver the products to the customers on time to ensure their smooth operation. It also focuses on good service by recommending the customers on how to select the proper products for their production process and improve the key production processes to ensure the maximum effectiveness of the drink or sauce filling line.

Also aiming to create long-term and sustainable growth and prosperity for the shareholders, the Company uses over 20 years of experience in PET bottle manufacturing and distribution to maximize the effectiveness of production line, reduce the production costs, and develop the Polyethylene Terephthalate (PET) packaging to serve the customers' needs. It is also the Company's policy to conduct the business with transparency and good governance to ensure the fairness and promote equality among all shareholders. With the corporate social responsibility, it is strongly committed to the communities, consumers and environment.

The Operational Policy of the Company, Subsidiaries and Affiliates

The Company has neither subsidiary nor affiliate for the investment policy related to its business to enhance its long-term competitiveness. To manage the subsidiaries or affiliates, the Company will appoint the representatives to join those companies' committee in a proper proportion and supervise their operation to ensure the proper direction and maximum benefits of the Company. Moreover, the investment request must comply with the notice of Capital Market Supervisory Board and the Securities and Exchange Commission, including the related laws, rules and regulations.

Industry Outlook and Competition

Key Policies and Nature of Market

Competition Strategy

The Company manufactures and distributes high-quality PET packaging for drinking water, juice, vegetable oil, and seasoning sauce based on the customers' requirements. Its product and service quality was widely accepted. Throughout these years, the Company has focused on the manufacturing process, starting from designing the product shapes, finding raw materials, controlling the manufacturing process, monitoring the quality and completion of the items, and punctually delivering the products to ensure that the products meet the customers' needs. In the competition, the Company applies the following strategies:

(1) Product Quality

The Company pays attention to the product quality control to ensure that the product specifications match the customers' needs. PET packaging must be clean and safe and does not react with food. The size and capacity must be consistent and meets the requirements to help the customers' bottling process run smoothly. Focusing on product design and high-quality raw materials that meet customers' needs, the Company selects new grade-A plastic resin and will never consider the recycled ones in lower quality. It also supervises and controls each and every manufacturing process as well as the quality of finished products. The quality review of finished products is divided into two levels: 1) in-process monitoring and control 2) final monitoring and control

before the product delivery. This is to ensure that the specifications of delivered products meet the customers' requirements.

Throughout these years, the Company's PET packaging is produced in high-quality process with advanced technology from Japan to be safe for consumers and meet their needs. The manufacturing process is certified with ISO 9001:2008, Recommended International Code of Practice – General Principles of Food Hygiene CAR/RCP, GMP and HACCP by Intertek Certification Ltd.

In additional, the Company collaborates with the customers in designing the packaging to truly serve their usage purpose. It also develops a wide variety of products by creating new mold patterns as new options for the customers.

(2) Punctual Product Delivery

The Company focuses on the product control and punctual delivery to gain the customers' confidence. Furthermore, it manages the inventory of ready-made products for the regular customers so that the products will be promptly delivered when these customers place an order.

(3) Stable Manufacturing Process

The Company can manufacture the products that meet the customers' needs in the specific quantity and timeline thanks to the stable manufacturing process. The Company's manufacturing facility is designed as if there are two separate factories. Each has separate public utility system, such as electricity, air pump, water pump and cooling system. If the production problem occurs at any side of factory, the other can continue working to serve the customers. Moreover, as of December 31, 2015, the Company has 34 production lines, which has the capacity with 55 million bottles, each of which can interchangeably produce the PET packaging. In case of the machine damage in any line, other lines can substitute for it.

(4) Improved Production Process to Enhance the Effective Cost Management

Throughout these years, the Company has improved the production process and cost management to enhance the competitiveness and attract the customers to purchase its products. With Cost Plus Pricing used in the industry, the Company can reduce the cost and increase the customers' competitiveness.

As the example of production process, the Company installed the automatic labeling and packing machines of PET packaging, which saves labor cost, reduces the production period, and enhances the items' efficiency.

(5) Production Cost Efficiency from Using the Machines of a Single Supplier

The Company currently manufactures PET packaging with the machine ordered from a Japanese manufacturer only, which helps it reduce the cost of parts and machine management. It can reduce the storage of parts because the machines can use parts interchangeably. Furthermore, it is easier to control the manufacturing and maintain the machines.

(6) Expert Engineer Team

Valuing the development of production engineer team, The Company sent them to attend the training in the machine factory in Japan. As a result, the current team can efficiently operate and repair the machine, without any help from outsiders. This helps the Company control the production cost very well.

(7) Responsibilities and Good Customer Relations

- Ability to increase the production capacity to serve the customers' needs: In some cases, the customers may suddenly need more products in a certain period. The Company can adjust the production line and increase the capacity to suit their needs in a short term.
- Maintaining the long-term customer relations: The Company has developed good relations with customers by properly formulating the sales promotion policy and always supporting the customers' activities. Moreover, it focuses on serving their needs by having enough products available for them and collaborating with them in packaging development to meet their needs. Furthermore, the Company's engineer team is involved in the customers' packing process at their factories.
- Keeping the customers' confidential information: Valuing the customers' confidentiality, the Company makes sure that the technical information related to the products it was hired to produce or other confidential information of the customers, including other information that affects their competitiveness and business conduct, will not be disclosed to outsiders or exploited for personal interest.

(8) Business Expansion to ASEAN Community

The opening of ASEAN Community (AC) at the end of 2015 should result in more consumption of PET packaging by member countries. In the future, the Company may consider opening the manufacturing facilities of PET packaging in other ASEAN countries, whose feasibility is now being studied by the management. In response to AC, its large customers are interested in expanding the market to ASEAN countries as well. The Company

expects that the expansion will generate more orders from these entrepreneurs, which will be a good opportunity for the Company to invest and open new factories in ASEAN member countries.

Customer Character and Target Segments

Most customers of Prodigy own well-known brands in each industry as well as general consumers who want high-quality PET packaging that meet the standard. Below are the customer segments:

No.	Customer Segment	Current Customer Character
1	PET juice packaging	The medium and large juice manufacturers in Bangkok and vicinity, without their own bottle-blowing machine.
2	PET drinking water packaging	The medium and large drinking water manufacturers in Bangkok and vicinity, without their own bottle-blowing machine. This segment is hired to produce bottled drinking water for modern trade, hospitals, commercial banks and large restaurants.
3	PET vegetable oil packaging	The large vegetable oil manufacturers, such as Thai Vegetable Oil Plc., which produces A-Ngoon vegetable oil, and Thai Edible Oil Co., Ltd., which produces King rice bran oil
4	PET seasoning sauce packaging	The medium seasoning sauce manufacturers, such as fish sauce, soy sauce, vinegar and lime juice, in Bangkok and vicinity, without their own bottle-blowing machine.

The Company's target groups are located in Bangkok and vicinity, near the location of its manufacturing facilities. In case of long-distance transportation, the PET packaging may be damaged or deformed, which will affect the customers' production process.

Distribution Channels

Currently, the Company sells all products to domestic customers via several distribution channels as below to approach the target customers:

- 1) Distribution via the marketing team: The experienced, knowledgeable and capable marketing team with customer insight directly contacts the customers by visiting them and presenting the products, with the details that meets their needs. From this, the team will also learn their recent needs. Sometimes, they coordinate with several departments to present the information that suit each individual customer's requirements.
- 2) Direct contact by customers: Sometimes, the customers directly contact the Company and order the products because they were referred by the existing customers. The Company also promotes the products via website, <http://www.prodigy.co.th>, and uses its trucks as the movable media.

Throughout these years, Prodigy has delivered the products to the customers in Bangkok and vicinity for free of charge if their order meets the minimum requirement. For the customers in provincial areas, the Company charges for delivery service at actual cost.

Certificates and International Standard

The Company aims to improve the efficiency of manufacturing and management to become the widely accepted factory that meets the standard. It received the certificates of international standard as below:

Certificate	Certification Period	Certifier
ISO 9001:2008	January 10, 2015 – September 14, 2017	Intertek Certification Ltd.
GMP	January 22, 2015 – January 21, 2018	Intertek Certification Ltd.
HACCP	January 14, 2015 – April 21, 2017	Intertek Certification Ltd.
Green Industry	December 17, 2015 – December 16, 2017	Ministry of industry

Plastic Industry Outlook and Competition

The needs for plastic products in food packaging industry tend to continuously grow because of the different way of living. For example, the rushing urban life leads to the needs for plastic packaging. Furthermore, the plastic packaging is used to replace other types of packaging, such as glass bottle. Additionally, the current packaging industry is more interested in Carbon Footprint, which calculates the amount of carbon dioxide emitted in each step of production process. This will be the major trend for the packaging industry in the future.

The plastic industry in Thailand is important for the nation's overall economic system and plastic products are necessary for Thai people's consumption. The industry tends to grow in line with the expansion of plastic forming industry. The manufacturing process and product categories can be divided into 13 groups as follows:

No.	Manufacturing Process	Product Category	Raw Materials (Type of Plastic resin)
1	Blow Molding	Motor oil bottles/shampoo bottles	PP, PE, PET, HDPE
2	Stretch Blow Molding	PET packaging	PET, PP, HDPE
3	Injection Molding	Automotive parts, electronic parts (IC), electric appliances and shelves	Thermoplastic (PP, PE, HDPE, ABS, PS, PC)
4	Blown Film Extrusion	Plastic bags	HDPE, LDPE, LLDPE
5	Film Extrusion	Film (plastic film and adhesive tape)	PP, PE, LDPE, HDPE
6	Sheet Extrusion	Plastic sheets and folders	PP, PE, PS, PMMA
7	Pipe/Tube Extrusion	Pipes, drainpipes and PVC/PE	PVC, PE, PP
8	Profile Extrusion	Rain gutters, window edge cover, wire ways and window frames	PVD Rigid, HDPE
9	Rotational Molding	Water tanks, garbage bins and containers	PVC, PP, HDPE
10	Thermoforming	Food trays and cups	PS, PE, PP, PET
11	Laminating	Snack bags and multi-layer bags	PE, PP
12	Tape Yarn/Filament	Plastic sacks, fertilizer bags and jumbo bags	PP, HDPE, PA6, PA66, PET
13	Compressed Molding	Melamine tableware	Melamine
14	Other (Calendering, etc.)	Other plastic products	Others

Source of information: Department of Alternative Energy Development and Efficiency, Ministry of Energy

Plastic industry for PET Bottle in 2015 was it probably grew in 5-7 percent. The supply side was more than the demand side and it fluctuated very much. It was inflicted by the negative factors. The trend of raw material price was descended especially in quarter 3 and 4. However, the domestic purchasing power faced serious difficulties because of the low price of agricultural products and the high household debt.

These factors were combined with the European financial crisis and recession of Chinese and Japanese economy, which did not benefit the plastic industry for PET Bottle in 2015.

Key Factors that Impact the Plastic Industry

Domestic Drinks Market

The market of bottled drinking water in Thailand has become crucial for Thai people because the undrinkable water supply must be boiled first. Therefore, the citizen must drink clean water from the bottled water

distributed in different channels. Moreover, with the changing behavior of Thai people nowadays, they prefer convenience and do not store and boil the rain for household consumption any more, which poses the positive impact to the current market of bottled water. That is why it enjoyed the continued growth in the past years. Another crucial factor that affects the needs for bottled water was the climate in Thailand. The hot weather causes the people to drink more bottled water, which benefits the overall market. If the climate becomes cooler, the effect will go in an opposite direction.

The domestic market of both alcoholic and non-alcoholic drinks projected the continued growth, In 2015 Thailand got the effect from the Climate change, drought, was inflicted by the negative sign. It affected to the agriculture product. It made the domestic purchasing powers weak and the recession economy. It affected to the beverage market slowing down, but it still had factor support the beverage growing up with these factors.

1) The fierce competition of drink entrepreneurs, especially in non-alcoholic category, led to sales promotion activities, which caused high amount of repeat purchase and drove the market growth.

2) The unusually longer period of hot and humid weather posed the positive impact on larger and more frequent consumption of the drink like drinking water, soda, juice, instant tea and mineral water.

However, in 2015, the drink market in Thailand faced several challenges that decelerated the consumption demand. The most challenging factor was more cautious or lower spending sentiment in the popular sector.

The purchasing power of the popular sector was significantly weakened because it was pressured by the potentially increasing expense burden from household debt, especially the house and automobile installment, as well as other household expenses.

The lower purchasing power put pressure on every business category, especially drinks. The customers could slow down or reduce their consumption with fewer effect compared to other necessary household expenses, such as accommodation, food, travel, education, water supply, electricity and other commodities.

The Industry Outlook of Cooking Oil and Fat in Thailand

Cooking oil and fat is necessary for the domestic consumption, both in household and restaurants. Currently, many brands of cooking oil and fat serve various needs of customers via convenient distribution

channels. Moreover, the consumers today become more health conscience. These factors therefore promote the continued growth in the market of cooking oil and fat.

The consumption of cooking oil and fat increased thanks to the consumers' growing health consciousness nowadays. Consuming less animal fat to keep the cholesterol level down, they turn to more vegetable oil, which benefits the vegetable oil market. Currently, the consumers plan their expense for vegetable oil to prevent the disadvantage from animal oil consumption and oil reuse. This shows the future growth of vegetable oil.

Product and Service Provision

The Company's manufacturing facility is located in Bangkrabao sub-district, Nakornchaisri district, Nakornpathom province. The property of 17-rai and 93 sq. wa consists of the office, warehouse and production line with key machines, namely injection machine and blowing machine. The manufacturing facility was designed like two adjacent factories with separate electric system. If any problems occur in the production line of one factory, the other can still continue. Below is the Company's maximum production capacity from 2013 to 2015.

	2013	2014	2015
Maximum production capacity (million plastic bottles per month)	50.00	50.00	55.00
Ratio of average machine usage (%)	61	59	61

Remark: The Company operates in three shifts, eight hours per shift, and 26 working days per month.

Raw Material

The Company's main raw material is PET Resin purchased from the domestic manufacturers, such as Indo Rama Polymers Plc., Thai-MC Co., Ltd. and Mitsui and Company (Thailand) Co., Ltd. During the past 10 years, the Company never faced the problem of raw material shortage.

Customer Contact (in case that the customers need the available standard PET packaging)

1. The Company submits the samples of each PET bottle and proposes the quotation for the customers' consideration.
2. The Company discusses with the customers to agree upon the details of prices and conditions.
3. If the customers agree on the products and conditions, the Company will start manufacturing for commercial purpose and deliver the products as ordered.

Customer Contact (in case that the customers need the specific PET packaging)

1. The Company submits the details and past performance for the customers' consideration.
2. The Company allows the commercial site visit to assure the customers that its operating and manufacturing system meets the acceptable standard.
3. Technical evaluation is conducted to assess the Company's potential, capacity and quality in manufacturing the specific parts to meet the requirements.
4. The customers send the details of work, including the material types, shapes, dimensions and quantity, to the Company so that it can study the details, prepare the quotation, provide samples, and plan the production.
5. The Company studies the information and conducts cost analysis to propose the quotation to the customers.
6. The Company discusses with the customers to agree upon the details, price and conditions.
7. When the customers agree with the price, the Company will make the final sample and propose the production plan.
8. The customers review the accuracy of proposed samples and production plan.
9. If the customers agree with the samples and production plan, the Company will start manufacturing for commercial purpose and deliver the items as planned.

Risk Factors

Operational Risks

1. Fluctuating Price of PET Resin

In 2015, there was fluctuation of the oil price in the world market and affected to the PET resin price very much especially Q3 and Q4. Since PET Resin, the key raw material for PET packaging, derives from the refinement of crude oil and natural gas, the price movement of these raw materials is generally consistent with the global price of crude oil and natural gas. Even though the Company orders almost all materials from the domestic manufacturers in Thai baht, their prices usually move in the same direction as the ones in the global market, which is traded in US dollars. The fluctuation degree varies based on market condition and other factors.

In 2015, the PET resin price dropped quickly, with the fluctuation of oil price in the world market. It happened to the last month in 2015 which it affected to decrease the PET resin price sharply in the short period of time.

If the price of those raw materials rockets, it may affect the Company's gross profit and financial status. However, it will negotiate with the customers on price adjustment based on the changing cost of PET resin. In

informing them about this issue, the Company will consider from the changing price of raw materials and the trade conditions of each customer.

Even though the change in raw material prices is beyond the Company's control, it closely monitors the changes in global market by assigning the special team to track the price of raw materials, analyze the pricing trend in each period, and evaluate the Company's needs for raw materials in each period to ensure that it can optimize the raw material procurement.

2. Substandard Product Quality

The Company manufactures and distributes PET packaging that contains drink and other seasoning sauce. In the production process, the cleanliness must be taken into consideration and the packaging must not react with the products inside. Furthermore, it must consider the consumers' safety as top priority. If PET packaging does not meet the standard, is not clean, reacts with the products inside, or harms the consumers, the Company may face the lawsuit for a significant amount of damage. To use the Company's PET packaging in filling process, the bottle shape, size and volume matter. If the Company's products do not meet the requirements, the customers may not be able to use them in the automatic filling line and the Company is obligated to replace the products. This will affect the Company's performance and financial status.

However, the Company considers the quality as the key manufacturing factor, starting from selecting raw materials, using advanced and precise machine, and having the comprehensive process of quality review. Since its products are mostly related to food and beverage, the Company values the safe manufacturing control that meets the international standard. It therefore produces the items in compliance with the standard of GMP, HACCP and ISO 9001:2008 by Intertek Certification Ltd., which are the respectable manufacturing criteria. It also manages the basic environment of production process, such as controlling personal hygiene, controlling pests and animal vectors, and designing the factory structure as well as machinery and manufacturing equipment, which puts more focus on preventive than corrective measure. Moreover, it serves as the basic system of food safety. Throughout these years, the Company never had serious issues about the product quality.

3. Competition in the Manufacturing and Distributing Business of PET Packaging

The consumer behavior tends to keep changing and it is not difficult to enter the manufacturing and distributing business of PET packaging because the raw materials are easy to buy and the manufacturing machines can be found anywhere. Therefore, the Company has several competitors in the market, which may lead to fiercer competition. In addition, the existing customers may consider producing PET packaging by themselves, which will pose the negative impact on the Company's performance and financial status.

Despite numerous competitors in the market, the Company has many major customers who regularly order its products. They are in the manufacturing and distributing business of bottled drinking water, juice, vegetable oil and seasoning sauce, which requires the containers whose quality meet the standard and requirements. The packaging must also focus on the cleanliness and safety. Currently, the Company enhances its competitiveness by increasing the production quality, properly controlling the production cost, focusing on the punctual product delivery, and paying attention to customer service. As the strength, the Company can design, make, and maintain the molds of PET packaging in the factory, which provides flexibility to serve the customers' needs in the designing and mold-making process. Furthermore, it has the expert internal engineer team that was trained by the foreign machine manufacturers. More importantly, the Company has high production capacity, leading to economy of scale that prevents the customers from producing PET packaging by themselves if the production amount is not high enough.

4. Over-Dependence on Large Customers and Customer Concentration Risk

Currently, the Company manufactures and distributes PET packaging for the industry of bottled drinking water, juice, vegetable oil, and seasoning sauce. In 2015, the sales revenue from top 10 largest customers accounted for 85.79% of gross revenue, which came from the related parties, namely Thai Vegetable Oil Plc. and Thai Edible Oil Co., Ltd. Normally, the Company does not make the long-term purchase agreement with the customers. Therefore, losing those large customers may affect the Company's performance and financial status.

Nevertheless, the Company focuses on the product quality, sets the competitive price, and always delivers the products on time, which lays the foundation of good customer relations. Thai Vegetable Oil Plc. has been ordering Prodigy products since the Company's establishment. Moreover, Thai Vegetable Oil Plc. is its major shareholder, with 31.85% share as of December 31, 2015. Throughout these years, the Company has tried to reduce the risk from being overly dependent on a single customer by diversifying the source of income and increasing the income ratio in other groups.

5. Change in Government Policy

Nowadays, the environmental factor is highly valued by the public and private organizations worldwide. In some countries, packaging is taxed to reduce the usage of non-environmentally friendly and hard-to-reuse packaging. The levels of taxation vary depending on the materials used, such as glass, can, plastic and paper. The countries enforcing the taxation include Germany, Ireland and the United Kingdom. If Thailand uses this law, it may affect the Company on higher cost, selling prices and competitiveness. However, the country has not enforced this law.

6. Investment in the Company's Future Projects

The Company's future projects include expanding the production line of PET packaging and installing the automatic labeling and packing machines. The success of future projects depends on various factors, including the consumers' needs, cost and source of fund, risk of related law and regulations, and domestic and global technological, political and economic change. These factors may impact the Company's performance and financial status.

However, before any investment, the Board of Directors and management carefully study the related and existing information to ensure that these projects yield high return to the Company's shareholders.

Nature of Business

Business Outlook

The Company manufactures and distributes PET packaging to the customers, who will take care of the filling process themselves. The Company can produce several shapes and sizes of bottles, ranging from 60 to 6,000 ml., based on customers' needs. The standard and specific shapes can be produced for each individual customer. The PET packaging can be divided into four categories, namely juice, vegetable oil, drinking water and seasoning sauces. Below are details of each category:

- 1) **PET juice packaging:** The Company manufactures and distributes PET juice packaging, with the size ranging from 200 to 1,000 ml. (weight from 13 to 35 g.).
- 2) **PET vegetable oil packaging:** The Company manufactures and distributes PET vegetable oil packaging, with the size ranging from 250 to 5,000 ml. (weight from 15 to 110 g.), to the manufacturer and distributor of vegetable oil. Its key customer is Thai Vegetable Oil Plc., under the trade mark of "A-Ngoon", and Thai Edible Oil Co., Ltd., under the trademark of "King".
- 3) **PET drinking water packaging:** The Company manufactures and distributes PET drinking water packaging, with the size ranging from 350 to 6,000 ml. (weight from 13 to 110 g.).
- 4) **PET seasoning sauce packaging:** The Company manufactures and distributes PET seasoning sauce packaging, with the size ranging from 60 to 2,000 ml. (weight from 6 to 67 g.).

The production process of PET packaging was in high standard, with advanced Japanese technology. Safe for the consumers and meets their needs, this process is certified with ISO 9001: 2008, Recommended International Code of Practice-General Principles of Food Hygiene CAR/RCP and GMP food safety management system and HACCP by Intertek Certification Ltd. The Company always pays attention to the quality control to make sure that the delivered products have high-quality; therefore, it has the quality assurance policy. Currently,

its manufacturing facility is located in Bangkrabao sub-district, Nakornchaisri district, Nakornpathom province. On the property of 17 rai and 93 sq. wa, the facility has the production capacity of 55 million plastic bottles per month. In 2015, the Company had the average production capacity at 61%.

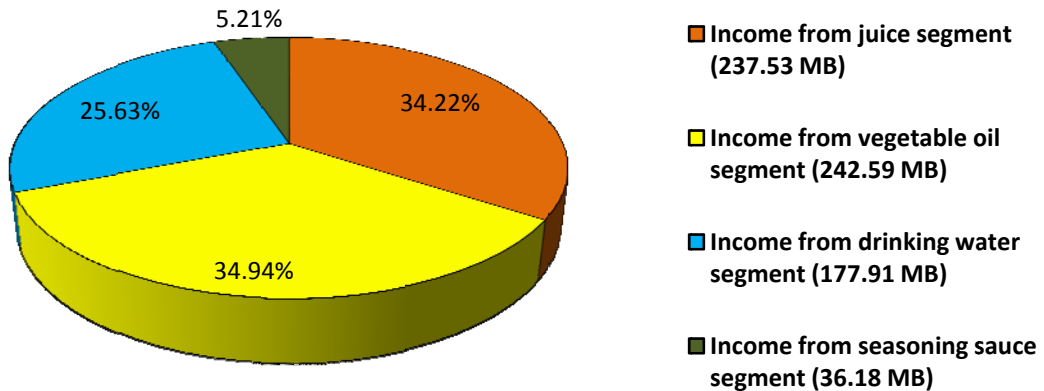
The Company mainly distributes PET packaging to the key target groups in Thailand. It directly sells the products to the manufacturers and distributors of bottled drinking water, juice, vegetable oil and seasoning sauce. The Company also provides the product delivery service for the customers in Bangkok and vicinity, the major customers, for free of charge if their order meets the minimum requirement. For the customers in provincial areas, it charges for delivery service at actual cost

Income Structure

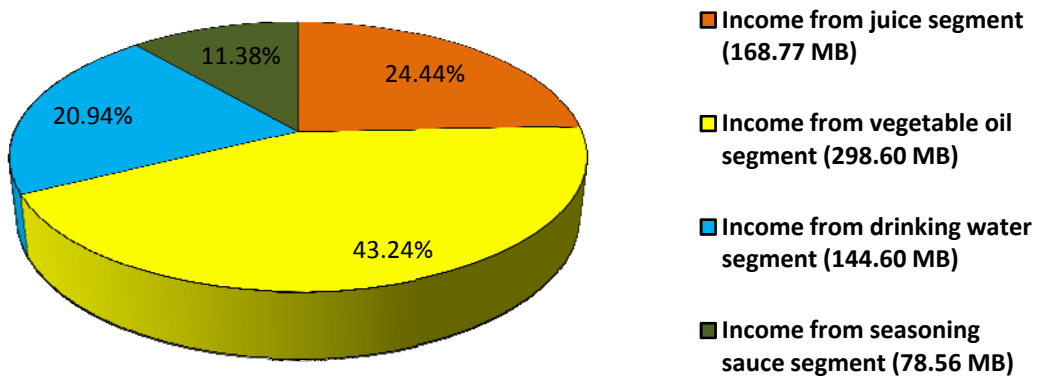
The company mainly earns the revenue from the customers in juice, vegetable and drinking water segment, as well as seasoning sauce without overly depending on any single group. Below shows the details of the Company's income structure:

	Financial Statement in Each Fiscal Year as of					
	Dec 31, 2013		Dec 31, 2014		Dec 31, 2015	
	Income (MB)	%	Income (MB)	%	Income (MB)	%
Income from juice segment	237.53	34.22	168.77	24.44	193.31	28.72
Income from vegetable oil segment	242.59	34.94	298.60	43.24	318.78	47.36
Income from drinking water segment	177.91	25.63	144.60	20.94	92.68	13.77
Income from seasoning sauce segment	36.18	5.21	78.56	11.38	68.38	10.15
Sales income	694.21	100.00	690.53	100.00	673.15	100.00

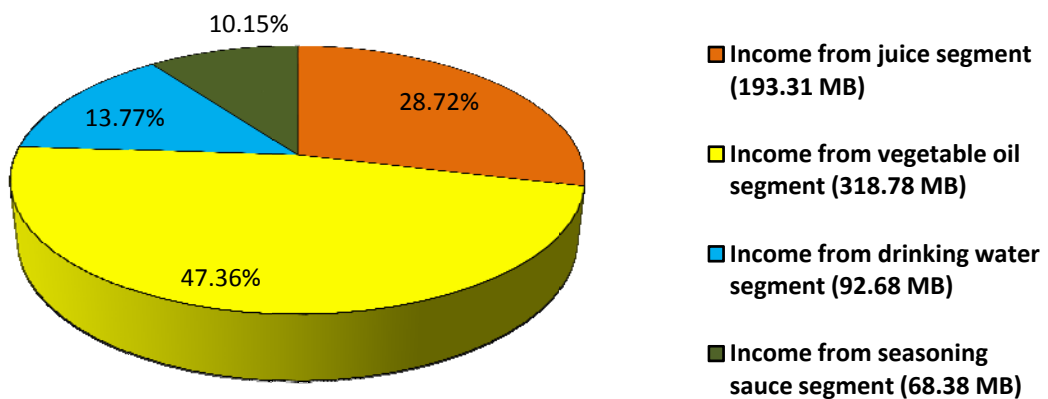
Sales Income as of Dec 31, 2013



Sales Income as of Dec 31, 2014



Sales Income as of Dec 31, 2015



Business Conduct of Each Product Line

The Company manufactures and distributes Polyethylene Terephthalate packaging ("PET packaging") to the customers, who take care of the filling process themselves.

Product Specifications

The Company manufactures and distributes single-used plastic packaging in various shapes and sizes based on the usage requirements of customers, who are well-known brands in several industries as well as general consumers. The products, with sizes ranging from 60 to 6,000 ml., use PET resin as the key raw material in the production process.

The Company produces PET packaging with different details for each customer depending on the purpose of use. Its specifications vary, such as shape, size, color, raw materials, special property of raw materials and label.

The products are divided into four categories based on the usage, namely PET juice packaging, PET vegetable oil packaging, PET drinking water packaging and PET seasoning sauce packaging. Below are the details of each category:

PET Juice Packaging



The Company manufactures and distributes PET juice packaging, with sizes ranging from 200 to 1,000 ml. (weight from 13 to 35 g.). The packaging is available in transparent and opaque white to preserve the photosensitive drinks. The income earned from this segment accounts for 34.22%, 24.44% and 28.72% of gross income in 2013, 2014 and 2015 respectively.

PET Vegetable Oil Packaging



The sizes of PET vegetable oil packaging range from 250 to 5,000 ml (weight from 15 to 110 g.). The key customers are in the vegetable oil segment, namely Thai Vegetable Oil Plc, under the trademark of “A-Ngoon”, and Thai Edible Oil Co., Ltd., under the trademark of “King”. The income earned from this segment accounts for 34.94 %, 43.24% and 47.36 % of gross income in 2013, 2014 and 2015 respectively.

PET Drinking Water Packaging



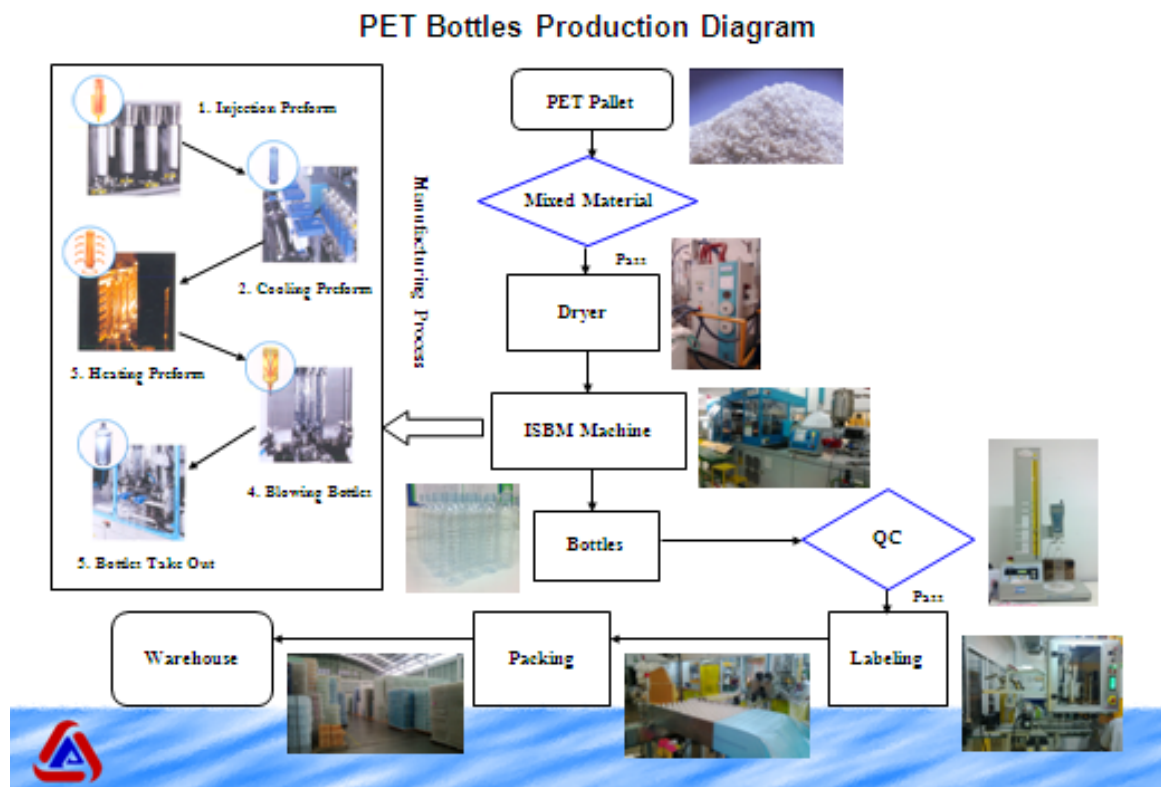
The Company manufactures and distributes PET drinking water packaging in transparent and translucent blue, with sizes ranging from 350 to 6,000 ml. (weight from 13 to 110 g.). The income earned from this segment accounts for 25.63%, 20.94% and 13.77% of gross income in 2013, 2014 and 2015 respectively.

PET Seasoning Sauce Packaging



The Company manufactures and distributes PET seasoning sauce packaging, with sizes ranging from 60 to 2,000 ml. (weight from 6 to 67 g.). The income earned from this segment accounts for 5.21%, 11.38% and 10.15% of gross income in 2013, 2014 and 2015 respectively.

Production Process



Production process of PET packaging is divided into four major steps as below:

1. Preparation of Raw Materials

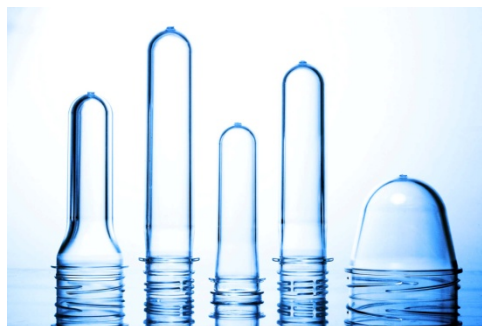
PET Resin was dried by hot air and desiccants to get rid of the moisture, the key factor that lowers the quality of PET packaging.



PET Resin

2. Injection Process

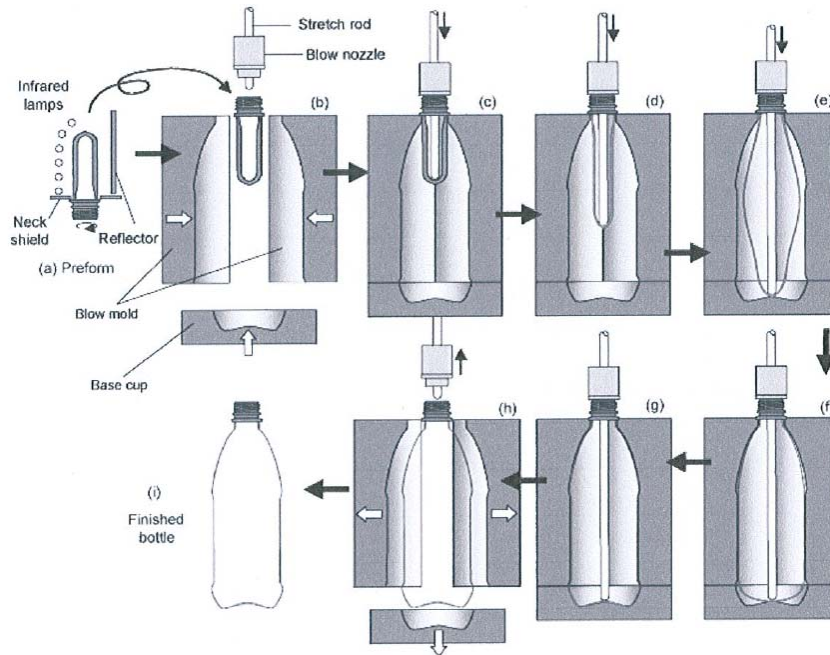
In this process, the dry PET Resin is conveyed by the air exhaust port to the machine, which melts it at 270-290 degree Celsius. The melted plastic is then injected into the mold, which shapes the Preform. This injection process uses high-quality ISBM (Injection Stretch Blow Molding) machine, manufactured by the leading company in Japan. Furthermore the anti-moisture system is installed in the manufacturing area to prevent the moisture in the air from damaging the Preform.



Preform in several shapes and sizes

3. Blowing Process

The Preform produced in the injection process will be transferred to the oven, with infrared lamps generating heat, to soften it like rubber. Next, it enters the blow mold installed on ISBM. In this process, Stretch Rod stretches the Preform and uses high-pressure air to blow and shape it into a bottle.



Blowing Process

4. Quality Review Process

In this process, the released PET packaging enters the step of quality review, done by the employees in front of the machine, to screen out the sub-standard packaging. The selected packaging will be labeled, packed, and delivered to the warehouse to be sold later.

Environmental Impact

- None—

It does not cause environmental impact because the manufacturing process uses closed plant production system.

Research and Development

Recognizing the value of research and development to increase the competitiveness, the Company constantly conducts the research and development to serve the customers' needs. To enhance its operational effectiveness, it develops the standard quality system, which is divided into the below areas:

Product Development and Production Process

Currently, the Company works with the customers in product development based on their requirements, such as producing PET packaging in colors like transparent blue and opaque white. It also continuously develops the production process to enhance the competitiveness, such as reducing the production cost and increasing the channels to gain higher revenue in the future.

Development of Standard Quality System

The Company values the development of operating system to increase its efficiency and assure the customers. It was certified with ISO 9001:2008, GMP and HACCP by Intertek Certification Ltd. With the environmental concern, it joined the Green Industry Project of the Ministry of Industry, which encourages the industry sector to be socially and environmentally friendly.



Shareholder Structure and Management

Securities

As of August 24, 2015, the Company has registered capital of 135 million baht, accounting for 270,000,000 common stocks, with par value of 0.50 baht per share. The paid-up capital is 135 million baht, accounting for 270,000,000 common stocks, with par value of 0.50 baht per share.

Shareholder Structure

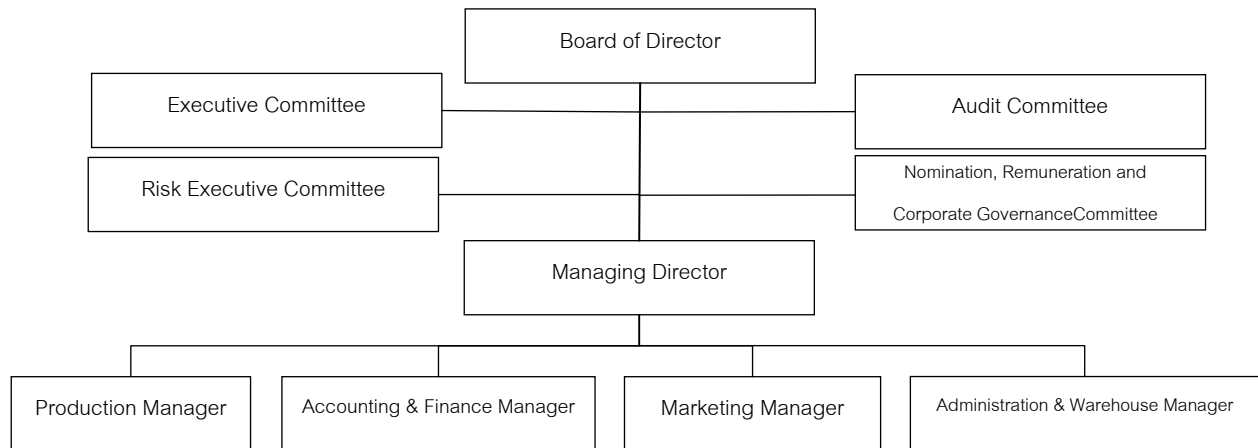
List of Shareholders	As of August 24, 2015	
	No. of Shares (Shares)	%
1. Thai Vegetable Oil Plc.	86,000,000	31.85
2. Thai Edible Oil Co., Ltd.	30,000,000	11.11
3. Mr. Visuth Vitayathanagorn	12,000,000	4.44
4. Cheer Thailand Oil Co., Ltd.	9,063,000	3.36
5. Mr. Kuna Vitayatanagorn	6,149,900	2.28
6. Miss Sudarat Vitayatanagorn	6,000,000	2.22
7. Mrs. Pattama Tangpiroontham	6,000,000	2.22
8. Mr. Thongchai Tansutat	6,000,000	2.22
9. Mr. Vachara Vitayatanagorn	6,000,000	2.22
10. Mrs. Rattana Chanpitak	6,000,000	2.22

Dividend Policy

It is the Company's policy to pay the dividend more than 50% of net profit, after the deduction of corporate income tax and provision. However, the payment rate may change depending on the liquidity, investment plan, operational plan, and terms and conditions of the agreement the Company is obligated to. The Board's resolution of dividend payment must be presented to the shareholders' meetings for the approval, except the interim dividend payment, which is under the Board's authority.

Management Structure

As of December 31, 2015, the Company's management structure consists of the Board of Directors and four sub-committees as below:



Board of Directors

As of December 31, 2015, the Board of Directors consists of nine directors as below:

Name – Last Name	Position
1. Assoc. Prof. Prayoon Boonprasert	Chairman /Independent Director/ Audit Committee
2. Miss Thipawan Uthaisang	Independent Director/ Head of Audit Committee
3. Miss Pikul Taksinwarajarn	Independent Director/ Audit Committee
4. Mr. Thanet Norabhoompipat	Independent
5. Mr. Thongchai Tansutat	Director/Managing Director
6. Mr. Visuth Vitayathanagorn ¹	Director
7. Mr. Pramote Santiwattana ²	Director
8. Mr. Vorravuth Tangpiroonthum ¹	Director
9. Mr. Vachara Vitayatanagorn ¹	Director/Corporate Secretary

Remarks: ¹Director appointed by Thai Vegetable Oil Plc.

²Director appointed by Thai Edible Oil Co., Ltd.

Authorized Signatories

Mr. Thongchai Tansutat or Mr. Vachara Vitayatanagorn signs his name with Mr. Visuth Vitayathanagorn or Mr. Vorravuth Tangpiroonthum and stamp the Company's seal.

Board's Term of Office

In each Annual General Meeting of Shareholders, one third of the Board of Directors must resign. If the number does not match one third exactly, the Board must find the closest amount possible. The resigned directors in the first and second year after the Company's register must be decided by the draw. Afterward, the directors with the longest period of directorship must resign. However, the resigned directors can be re-elected to resume the position.

Board's Scope of Authority, Work and Responsibilities

The resolution of the Board's meeting no. 2/2556 on August 7, 2013, defined the Board's scope of authority, work and responsibilities as below:

1. Conducting the tasks with integrity in compliance with law, the Company's objectives and regulations, and the resolution of shareholders' meetings as well as carefully protecting the Company's interest.
2. Approving the organization's vision and operational strategy formulated and presented by the management and elaborating the details.
3. Supervising the operation and performance of the management or any assigned parties to be aligned with the Board's policy.
4. Continuously monitoring the Company's operation to be in line with the operational plan and budget.
5. Having the management set up the credible accounting system, financial report and auditing and ensuring the sufficient and proper internal audit system.
6. Reviewing the risk management process and policy as well as monitoring the performance of Risk Management Department.
7. Deliberating and approving the acquisition and disposition of assets, investment and any operation that complies with the related law, notices, rules and regulations.
8. Deliberating and approving the connected transactions to ensure their compliance with the related law, notices, rules and regulations.
9. Preventing the conflicts of interest among the stakeholders

10. Fairly deliberating matters for the best interest of all shareholders and stakeholders. The directors must immediately inform the Company if they share the gain and loss in the contract made with the Company. For the transactions with the directors or any individual who may have the conflict of interest, those directors have no right to vote approval for those transactions.
11. Formulating the policy of good corporate governance in a written form and reviewing this policy to make sure that the Company is responsible for all stakeholders and treat them fairly.
12. If necessary, asking for the professional opinions from external parties as the reference for the right decision making.
13. Deliberating the appointment of Managing Director and sub-committees, such as Audit Committee and Executive Committee, and defining the authority of Managing Director and those sub-committees to supervise the management system and internal audit system to be in line with the policy.
14. Deliberating the appointment of secretary to ensure that the Board and the Company abide by law, notices, rules and regulations.
15. Revising or changing the scope of authority and responsibility of Audit Committee, Executive Committee and Managing Director as seen appropriate and if required.
16. Evaluating its own performance annually and finding the guideline to increase its operational effectiveness.

The authority must not be provided for or by the Board during the period that allows them and/or their attorney-in-fact to approve the transactions that he/she or those individuals may have conflicts of interest (as defined in the notices of Securities Exchange Committee or the notices of Capital Market Supervisory Board), share the gain and loss, receive any benefits, or have any conflict of interest with the Company, except approving the transactions that comply with the policies or criteria approved by the shareholders' meetings or the Board.

Qualifications of Independent Directors

The Board sets the qualifications of Independent Directors to meet the requirements of the Stock Exchange of Thailand as below:

1. Holding shares less than 1% of total stocks with voting right in holding company, subsidiaries, affiliates, major stockholders, or authorized persons who control the company. This includes the shareholding by the persons related to the independent directors.
2. Not being or having never been the director involving in the management, employee, the consultant earning salary, or authorized person controlling the holding company, subsidiaries, affiliates, same-

level subsidiaries, major stockholders, or authorized person who controls the company, except relieved from abovementioned status for at least two years before submitting the permission to the Office. However, the prohibited characteristics exclude that of civil service or consultant of government body with major shareholding or authorized persons.

3. Not being blood-related by or legally registering, in the manner of being father or mother, spouse, sibling, offspring, and spouse of the offspring of other directors, management, major shareholders, authorized person, or person nominated as Executive Director or authorized person of the subsidiaries.
4. Not having or having had the business relations with holding company, subsidiary, affiliate, major shareholder or authorized persons in the manner that may obstruct the independent exercise of discretion. Not being or having been a significant shareholder or authorized person with business relations with the holding company, subsidiary, affiliate, major shareholder or authorized person, except relieved from abovementioned status for over two years before the submitting the permission to the Office. This includes giving or receiving financial assistance through giving/receiving the loan, guaranteeing, providing the properties as collateral, including similar behavior that causes the company or contract party the debt burden to be settled with another party from 3% of net tangible assets of the company or from 20 million baht up, as which amount is lower. However, the debt burden calculation should follow the value calculation on related items as announced by the Securities Exchange Commission on Rules of Related Items, by mutatis mutandis. The consideration of such debt burden shall include debt burdens incurred at one previous year before the date of business relations with the same person.
5. Not being or having been auditor of the holding company, subsidiary, affiliate, major shareholder or authorized person and shall not be significant shareholder, authorized person or partner of auditing office with the auditor of the company, holding company, subsidiary, affiliate, major shareholder or authorized person in attachment, except relieved from such characteristic for more than two years before the date of submitting the permission at the Office.
6. Not being or having been any professional provider, which includes legal consulting or financial consulting with service fee over two million baht a year from the company, holding company, subsidiary, affiliation, major shareholder or authorized person of the applicant, and not being a significant shareholder, authorized person or partner of the professional provider, except relieved from such characteristic for more than two years before the date of submitting the permission from the Office.
7. Not being a director appointed as a representative of the company's director, major shareholder or shareholder related to the company's major shareholder.

8. Not operating similar or significantly competitive business to the company's or subsidiaries'. Not being significant partner in the partnership, director taking part in employee management, consultant with regular salary or holding shares over one percent of the total shares with voting right in other companies, or operating business similar or competing with business of the applicant or subsidiary.
9. Not having other characteristics that will hinder independent opinion related to the company's operation.

Board's Meetings

Below are the details of Board's meetings in the fiscal year as of December 31, 2014, and December 31, 2015:

Name-Last Name	No. of Participation/No. of Total Meetings	
	2014	2015
1. Assoc. Prof. Prayoon Boonprasert	5/5	6/6
2. Miss Thipawan Uthaisang	5/5	6/6
3. Miss Pikul Taksinwarajarn	4/5	6/6
4. Mr. Thanet Norabhoompipat ¹	-	5/5
5. Mr. Thongchai Tansutat	5/5	6/6
6. Mr. Visuth Vitayathanagorn	5/5	6/6
7. Mr. Pramote Santiwattana	4/5	6/6
8. Mr. Vorravuth Tangpiroonthum ²	-	4/4
9. Mr. Vachara Vitayatanagorn	5/5	6/6

Remark ¹Mr. Thanet Norabhoompipat was appointed to be director on February 23, 2015

²Mr. Vorravuth Tangpiroonthum was appointed to be director on April 24, 2015

Audit Committee

As of December 31, 2015, Audit Committee consists of three following directors:

Name-Last Name	Position
1. Miss Thippawan Uthaisang	Head of Audit Director
2. Assoc. Prof. Prayoon Boonprasert	Audit Director
3. Miss Pikul Taksinwarajarn	Audit Director

Miss Thippawan Uthaisang is the Audit Director with enough knowledge and experience in auditing the credibility of financial statement. Miss Lakhana Ruenrom serves as the secretary The Audit Committee.

Audit Committee's Term of Office

Audit Director has three-year term of office, except the resignation at term's end in compliance with the Company's rules. In this case, the resigned directors can be re-elected to resume the position. If the position is vacant because of other reasons than the end of term, the Board must assign the fully qualified people to be Audit Directors to ensure the complete amount of members required. The replacement will only cover the remaining term of the resigned director.

Audit Committee's Scope of Authority, Work and Responsibilities

The resolution of the Board's meeting no. 2/2556 on August 7, 2013, defined the Audit Committee's scope of authority, work and responsibilities as below:

1. Ensuring that the Company has accurate financial report, providing sufficient information.
2. Ensuring that the Company has proper and efficient internal control system and internal audit system as well as considering the independence of the Internal Audit Department. Approving the appointment, transfer or dismissal of the Head of Internal Audit Department and/or hiring of outsourced internal auditors or related departments.
3. Ensuring that the Company follows the law related to securities and the Stock Exchange of Thailand (SET), regulations of the Stock Exchange of Thailand, and the law related to the Company's business.
4. Selecting and nominating independent people to serve as the Company's auditors and proposing the remuneration of that person. Attending the meeting with the auditors, without the management's participation, for at least once a year.
5. Reviewing the connected transactions or conflicts of interest to comply with law and SET regulations and ensure that those transactions are reasonable and best benefit the Company.
6. Making the report of Audit Committee and including it in the annual report signed by the Head of Audit Committee. The report must consist of the following information:
 - 1) Comments on the accuracy and completeness of financial report
 - 2) Comments on the sufficiency of internal control system
 - 3) Comments on the compliance with the law related to the securities and Stock Exchange of Thailand, SET regulations or law related to the Company's business
 - 4) Comments on the auditors' appropriate qualifications
 - 5) Comments on the potential conflicts of interest

- 6) The number of Audit Committee's meetings and the participation of each director
 - 7) Overall comments or observation on the Committee's compliance with the charter
 - 8) Other items they think the shareholders and general investors should learn, under the scope of work and responsibilities assigned by the Board.
7. During the operation, if the Audit Committee finds or has any doubts in the following transactions or acts, which significantly affects the Company's financial status and performance, they must report to the Board to rectify the situation within appropriate timeline.
- 1) Transactions with conflict of interest
 - 2) Corruption, abnormality or errors in internal control system
 - 3) Violation of law related to securities and the Stock Exchange of Thailand, SET regulations or laws related to the Company's business.
8. Other tasks assigned by the Board and approved by the Audit Committee

To work under the scope of authority and responsibilities, the Audit Committee is authorized to invite the related management or employees to report, comment, attend the meeting, or submit the related and required documents.

The Board has the authority to change the Audit Committee's scope of authority and responsibilities as seen fit and as required.

Nomination, Remuneration and Corporate Governance Committee

As of December 31, 2015, Nomination, Remuneration and Corporate Governance Committee consists of three following directors:

Name-Last Name	Position
1. Miss Pikul Taksinwarajarn	Head of Nomination, Remuneration and Corporate Governance Director
2. Assoc. Prof. Prayoon Boonprasert	Nomination, Remuneration and Corporate Governance Director
3. Miss Thippawan Uthaisang	Nomination, Remuneration and Corporate Governance Director

Mr. Vachara Vitayatanagorn serves as the secretary of Nomination, Remuneration and Corporate Governance Committee

Terms of Office of Nomination, Remuneration and Corporate Governance Committee

Nomination, Remuneration and Corporate Governance Committee has three-year term of office and the directors whose term ends can be re-elected to resume the position. If the position is vacant because of other reasons than the end of term, the Board must assign the fully qualified people to be Audit Directors to ensure the

complete amount of members required. The replacement will only cover the remaining term of the resigned director.

Scope of Authority, Work and Responsibilities of Nomination, Remuneration and Corporate Governance Committee

The resolution of the Board's meeting no. 2/2556 on August 7, 2013, defined the Nomination, Remuneration and Corporate Governance Committee's scope of authority, work and responsibilities as below:

1. Ensuring that the organization's operation properly complies with the principle of good corporate governance to maintain the standard and infuse this principle into the organizational culture. Furthermore, regularly communicating this issue to the director, management and employees.
2. Regularly reviewing and updating the principle of good corporate governance, regulations, business ethics and employees' moral to suit the business and be aligned with operational direction of Stock Exchange of Thailand and Securities Exchange Commission.
3. Deliberating and approving the promotion of the Company's corporate governance and information disclosure policy among the public.
4. Considering and selecting the qualified person to serve as the new director or recruiting the Chief Executive Officer. Setting the proper and transparent selection criteria or method to propose to the Board's meeting and/or shareholders' meetings for their approval.
5. Reporting its performance to the Board and making the report of the Nomination, Remuneration and Corporate Governance Committee, included in the Company's annual report and signed by the Head of the Committee.
6. Deliberating the guideline for the directors' and Managing Director's cash and non-cash remuneration and benefits to ensure the fair and reasonable remuneration calculation method. Then, proposing it to the Board's meeting and/or shareholders' meetings for their approval.

Risk Management Committee

As of December 31, 2015, Risk Management Committee consists of four following directors:

Name-Last Name		Position
1. Mr. Vachara	Vitayatanagorn	Head of Risk Management Committee
2. Mr. Thongchai	Tansutat	Risk Management Director
3. Mr. Wimon	Wongchan	Risk Management Director
4. Mrs. Lakkanar	Romruen	Risk Management Director
5. Mr. Chanachon	Sripen	Risk Management Director

Miss Supanee Polchai serves as the secretary of Risk Management Committee.

Terms of Office of Risk Management Committee

Risk Management Committee has three-year term of office and the directors whose term ends can be re-elected to resume the position. If the position is vacant because of other reasons than the end of term, the Board must assign the fully qualified people to be Risk Management Directors to ensure the complete amount of members required. The replacement will only cover the remaining term of the resigned director.

Risk Management Committee's Scope of Authority, Work and Responsibilities

The resolution of the Board's meeting no. 2/2556 on August 7, 2013, defined the Risk Management Committee's scope of authority, work and responsibilities as below:

1. Formulating the risk management policy and proposing it to the Board for the approval.
2. Formulating the operational plan in line with the risk management policy to follow up, evaluate, and control the risks at an acceptable level.
3. Approving the use of risk assessment tools to suit the risk management policy.
4. Regularly monitoring the compliance with the risk management policy to ensure its efficiency.
5. Making sure that the resources for risk management are sufficient.
6. Informing the Audit Committee and the Board about the Company's risk status and guideline for managing those risks.

Executive Committee

As of December 31, 2015, Executive Committee consists of four following directors:

Name-Last Name		Position
1. Mr. Thongchai	Tansutat	Head of Executive Committee
2. Mr. Wimon	Wongchan	Executive Director
3. Mr. Vachara	Vitayatanagorn	Executive Director
4. Mrs. Lakkanar	Romruen	Executive Director
5. Mr. Chanachon	Sripen	Executive Director

Mrs. Lakkanar Romruen serves as the secretary of Executive Committee.

Executive Committee's Terms of Office

Executive Committee has three-year term of office and the directors whose term ends can be re-elected to resume the position. If the position is vacant because of other reasons than the end of term, the Board must

assign the fully qualified people to be Executive Directors to ensure the complete amount of members required. The replacement will only cover the remaining term of the resigned director.

Executive Committee's Scope of Authority, Work and Responsibilities

The resolution of the Board's meeting no. 2/2556 on August 7, 2013, defined the Executive Committee's scope of authority, work and responsibilities as below:

1. Managing and operating the Company's business in line with its goal and in compliance with the policy, guideline or operational plan set by the Board.
2. Setting the vision, operational strategy, policy, goal, guideline and action plan to suit and be in line with the economic condition and competitive situation. Proposing them to the Board for the approval.
3. Monitoring and following up the approved policy and management guideline to ensure the effective operation.
4. Having authority to approve and operate the projects with the budget lower than three million baht.
5. Operating other tasks assigned by the Board.

The authority must not be provided for or by the Executive Committee during the period that allows them and/or their attorney-in-fact to approve the transactions that he/she or those individuals may have conflicts of interest (as defined in the notices of Securities Exchange Committee or the notices of Capital Market Supervisory Board), share the gain and loss, receive any benefits, or have any conflict of interest with the Company, except approving the transactions of normal business and the ones under normal trade conditions.

Company's Secretary

The resolution of the Board's meeting no. 2/2556 on August 7, 2013, appointed Mr. Vachara Vitayatanagorn as the Company's secretary and set the scope of authority, work and responsibilities.

Secretary's Scope of Authority, Work and Responsibilities

1. Assisting and advising the Board and management on rules and law they need to know.
2. Taking care of the Board's activities, holding Board' meetings, recording the minutes of Board's meetings and shareholders' meetings, and coordinating with different parties to ensure the compliance with the resolution of Board's meetings.

3. Making and filing the following documents:

- 1) Directors' register
- 2) Invitation letter for the Board's meetings, minutes of Board's meeting and annual report
- 3) Invitation letter for the shareholders' meetings and minutes of shareholders' meetings
- 4) Keeping the stake holding reports made by directors or management
- 5) Operating other tasks assigned by the Capital Market Supervisory Board.

The management

As of December 31, 2015, the management consists of four following managers:

Name-Last Name		Position
1. Mr. Thongchai	Tansutat	Managing Director
2. Mr. Wimon	Wongchan	Production Manager
3. Mr. Vachara	Vitayatanagorn	Administration & Warehouse Manager
4. Mrs. Lakkanar	Romruen	Accounting & Finance Manager
5. Mr. Chanachon	Sripen	Marketing Manager

Managing Director's Scope of Authority, Work and Responsibilities

The resolution of the Board's meeting no. 2/2556 on August 7, 2013, defined the Managing Director's scope of authority, work and responsibilities as below:

1. Supervising, managing, operating, and conducting the regular business to ensure the Company's best interest and be aligned with the Company's policy, strategy and operational plan assigned by the Board and/or the resolution of the shareholders' meetings.
2. Setting the vision, operational strategy, policy, goal, guideline and action plan, proposing them to the Board for the approval, and reporting the work progress to the Board.
3. Setting and adjusting the management structure to be in line with the Company's operation and the competition in the industry.
4. Having authority to approve and operate with the budget lower than one million baht. Also able to approve and operate with the budget over one million baht for the management expenses only, such as salary, welfare, overtime and bonus, including all fees and stamp duty, commodity expenses, expenses related to raw material purchase and expenses in the agreement approved by Executive Committee and/or Board.

5. Having authority to appoint, transfer, or dismiss the employees in the lower level than Managing Director. The attorney-in-fact can be appointed to act for them.
6. Having authority to issue, revise, add, and improve the regulations and orders on the Company's operation to be aligned with its policy.
7. Deliberating the approval of connected transactions under normal trade conditions, such as product trading at selling price and offering the same trade conditions as normal customers. This must be done with the Board's approval.
8. Operating other tasks assigned by the Board.

The authority must not be provided for or by the management during the period that allows the Managing Director and/or their attorney-in-fact to approve the transactions that he/she or those individuals may have conflicts of interest (as defined in the notices of Securities Exchange Committee or the notices of Capital Market Supervisory Board), share the gain and loss, receive any benefits, or have any conflict of interest with the Company, except approving the transactions of normal business and the ones under normal trade conditions.

Recruitment of Directors and Management

The current Board together select the suitable candidates for the position of director or management based on their qualifications, which should be in line with the Company's plan. These people must be well qualified in terms of knowledge, capability, experience, and time dedication, and the qualifications must also meet Section 68 of Public Limited Companies Act B.E. 2535 (, including the edited version), the related notices of Securities Exchange Commission and the related notices of Capital Market Supervisory Board. The appointment of directors and management must be approved by the Board's meetings and/or shareholders' meetings.

Remuneration of Directors and Management

Directors' Remuneration

Below are details of the directors' remuneration in 2013, as of December 31, 2013, in 2014, as of December 31, 2014 and in 2015 as of December 31, 2015

Unit: Baht

Name – Last Name	At Year End as of December 31, 2013			At Year End as of December 31, 2014			At Year End as of December 31, 2015		
	Remuneration	Meeting Allowance	Total	Remuneration	Meeting Allowance	Total	Remuneration	Meeting Allowance	Total
1. Assoc. Prof.Prayoon Boonprasert	350,000	29,000	379,000	680,000	40,000	720,000	680,000	48,000	728,000
2. Miss Thipawan Uthaisang	210,000	29,000	239,000	440,000	40,000	480,000	440,000	48,000	488,000
3. Miss Pikul Taksinwarajarn	210,000	29,000	239,000	440,000	32,000	472,000	440,000	48,000	488,000
4. Mr. Thanet Norabhoompipat	-	-	-	-	-	-	313,333	40,000	353,333
5. Mr.Thongchai Tansutat	80,000	-	80,000	80,000	-	80,000	80,000	-	80,000
6. Mr.Visuth Vitayathanagorn	176,000	34,000	210,000	176,000	40,000	216,000	176,000	48,000	224,000
7. Mr.Pramote Santiwattana	176,000	39,000	215,000	176,000	32,000	208,000	176,000	48,000	224,000
8. Mr.Vorravuth Tangpiroonthum	-	-	-	-	-	-	64,000	32,000	96,000
9. Mr.Vachara Vitayatanagorn	80,000	-	80,000	80,000	-	80,000	80,000	-	80,000
10. Mr.Somsak Sivanawin	80,000	-	80,000	120,000	-	120,000	68,000	-	68,000
11. Mr.Charuphot Neesanant	176,000	39,000	215,000	176,000	32,000	208,000	112,000	16,000	128,000
D & O Liability Insurance	-	-	-	265,056	-	265,056	265,056	-	265,056
Total	1,538,000	199,000	1,737,000	2,633,056	216,000	2,849,056	2,894,389	328,000	3,222,389

Management's Remuneration

The remuneration of the management, both director, (excluding the compensation received as the Company's director) and non-director management, in the form of salary and bonus can be summarized as below:

Below are details of the management's remuneration in 2013, as of December 31, 2013, and in 2014, as of December 31, 2014, and in 2015, as of December 31, 2015

	At Year End as of		
	December 31, 2013	December 31, 2014	December 31, 2015
Number (people)	4	5	5
Remuneration (Baht)	6,543,700	7,756,200	11,188,525

Provident Fund

The Company established the provident fund on August 21, 2013:

Cumulative Amount of Provident Fund	2014	2015
	1,943,862	2,123,126

Corporate Governance

The Company focuses on applying the corporate governance principle to its business conduct as the direction. Therefore, the Company's formulates the corporate governance policy, whose principle and operational guideline are aligned with SET good governance principle for the listed companies in 2012.

The Company's good governance principle is divided into five sections as below:

Section 1: Rights of Shareholders

Valuing the rights of shareholders, the Company encourages them to exercise their rights. Their fundamental rights include the right to purchase, sell, or transfer stocks, right to earn a part of the Company's profit in the form of dividends, right to receive sufficient information, right to attend the shareholders' meetings and exercise their right to vote for appointing or dismissing the directors, appointing the auditors, and matters that affect the Company, such as the dividend allocation, formulating or amending regulations or Memorandum of Association, increasing or issuing new stocks, and approving significant transactions.

The Company sets the below policies to support and facilitate the shareholders:

- The Company sends the invitation letters, along with the reference documents, to the shareholders at least seven days in advance or within the timeline indicated by law or notices. The letters provide date, time, venue and related regulations of shareholders' meetings. The letters must also include the agenda with the explanation and rationale, the Board's comments, proxy form indicated by the Ministry of Commerce and the list of independent directors who will act as the proxies for the shareholders and attend the shareholders' meetings if the shareholders cannot join the meeting themselves. Furthermore, the Company discloses the important information on its website before the meetings.
- Before the meeting, the Company informs the shareholders of the voting criteria and counting method. After providing information of each agenda, the Chairman of the meeting gives the shareholders a proper amount of time to express their comments and ask the Company questions. The directors and management participate in the meeting to listen to their comments and suggestion as well as answering the questions, which can be submitted before the date of meeting.
- If the meeting consists of many agendas, such as appointing the directors, the agenda will be voted one by one.
- After each shareholders' meeting, the company makes the accurate and complete minutes, consisting of the voting process, Q&A and the voting result of each agenda – agree, disagree and no comment. It

also records the list of participating and absent directors. The report on voting result will be displayed on the website of the Stock Exchange of Thailand within the same day the meeting takes place or at 9 a.m. of the next working day as the latest. The report of shareholders' meeting will be submitted to the Stock Exchange of Thailand within 14 days after the meeting and be uploaded on the Company's website.

Section 2: Equitable Treatment of Shareholders

The Company equally and fairly treats all shareholders, including managerial, non-managerial, foreign and individual shareholders under the following principles:

- The Company sends the English invitation letter together with Thai version.
- The Company conducts the meetings in sequence as indicated in the invitation letter and will not propose additional agendas without early notice unless necessary, especially the agendas that the shareholders need sufficient time to review before making any decision.
- The Company allows the minority shareholders to nominate the directors under the Company's criteria by submitting the names, along with their letter of consent, to the Chairman of the Board.
- The Company encourages the shareholders to vote for each agenda with the ballots, which are collected in the shareholders' meeting to count the votes and are stored by the Company to ensure the transparency and verifiability.
- The Company values the accurate, complete and timely information disclosure to all shareholders via the website of the Stock Exchange of Thailand and the Company.
- It is the Company's policy to prevent the directors and management from misusing the inside information for their own or shareholders' benefits.
- It is the Company's policy to prevent the directors with conflicts of interest from participating in those meeting agendas.

Section 3: Roles of Stakeholders

The Company respects the rights of all stakeholders', namely customers, employees, business partners, shareholders or investors, creditors and surrounding communities, including other groups, namely competitors and independent auditors. It therefore fairly treats these stakeholders because it believes that the good relations with all of them will promote the Company's sustainable growth.

Shareholders

1. The Company is obliged to encourage the shareholders to exercise their rights. Their fundamental rights include the right to purchase, sell, or transfer stocks, right to earn a part of the Company's profit in the form of dividends, right to receive sufficient information, right to attend the shareholders' meetings and exercise their right to vote for appointing or dismissing the directors, appointing the auditors, and matters that affect the Company, such as the dividend allocation, formulating or amending regulations or Memorandum of Association, increasing or issuing new stocks, and approving significant transactions.
2. The Company is obliged to encourage the shareholders to exercise their rights
3. In the Annual General Meeting of Shareholders, such as right to nominate the directors and right to comment or ask questions related to the meeting agendas.
4. The Company will not do anything that violates or lessens the rights of shareholders, such as will not send the important information or documents before the shareholders' meetings and will not add the important agenda or change the crucial information without informing the shareholders in advance.

Employees

1. The Company offers the employees fair remuneration based on their performance. The evaluation is fairly conducted under the Company's criteria.
2. The Company has the policy on personnel develop by training the employees and management within the organization and assigning them to join the outsourced trainers in the topics related to their work.
3. The Company is obliged to maintain the hygienic work condition, which benefits the effective work and is safe for the employee's lives and assets.
4. The Company is obliged to guard the employees' privacy by not revealing their personal information, such as salary and medical record, to outsiders, except obligated by law or regulations.

Customers

1. The Company is obliged to build good customer relations and long-term cooperation by adhering to principle of integrity.
2. The Company focuses on providing the customers with the greatest satisfaction and confidence by delivering high-quality products and service, which are safe for the consumers and comply with the regulations. It also strictly follows the terms and conditions made with the customers.

Business Partners and Creditors

1. Considering the equality, fairness and integrity in business conduct, the Company strictly complies with law and mutual agreement.
2. Maintaining the business ethics, the Company will not dishonestly request, receive, or pay any benefits to the business partners.

Competitors

1. It is the Company's policy to support and promote the free and fair competition.
2. The Company treats the competitors by adhering to the law and best practice. It will not tarnish their reputation by slandering them with false accusation or doing anything unfair to the competition.

Government Agencies

1. It is the company's duty to abide by the related law and regulations.
2. The Company values the transparency and integrity when contacting the government officials and government agencies. It formulates the policy not to bribe the government officials in any kind to facilitate or benefit the Company.

Environment, Society and Communities

1. It is the Company's policy to conduct the business with environmental responsibility. In addition to the environmental saving, it promotes the energy efficiency.
2. The Company has the policy to conduct the business by taking the quality of society and communities into consideration and strictly abiding by law and regulations.

The stakeholders can ask for the Company's information or make the complaints to the Audit Committee by mailing to the Secretary Office, in the Company's address, or sending e-mail to info@prodigy.co.th. The complaints will be kept confidential and the Audit Committee will have the issues examined, propose the solution, and report it to the Board.

Section 4: Disclosure and transparency

The Company values the complete, correct, timely and transparent information disclosure so that the shareholders and stakeholders equally receive the credible information. Moreover, it regularly updates the information on its website.

It is the Company's policy to disclose the important information to the public, for example vision and mission, nature of business, list of the Board and management, financial statement, financial report, risk factors, risk management policy, risk management methods, direct and indirect shareholding of the directors, major shareholders and top management, audit fee and other service fee of auditors and the remuneration of Board and management.

The shareholders, investors, securities analysts and public can contact Mr. Vachara Vitayatanagorn at Tel. (034) 332611-2 or e-mail ir@prodigy.co.th for the Company's information.

Section 5: Board Responsibilities

As of December 31, 2015, the Company's management structure consists of the Board of Directors and four sub-committees, namely Audit Committee, Nomination, Remuneration and Corporate Governance Committee, Risk Management Committee and Executive Committee, to ensure the Company's and shareholders' long-term and maximum interest.

Board Structure

The Board consists of knowledgeable and capable directors with various experiences. They consider the important matters related to the Company's management. All directors are free to express comments in the shareholders' meetings and vote for agendas to ensure the proper, effective and transparent business conduct.

As of December 31, 2015, the Board consists of nine directors. Four of them are independent directors. The independent directors must account for one third of the Board and more than three. The directors must not have the prohibited characters based on the notice of Securities Exchange Commission no. Gor.Jor. 8/2553 under the subject of the directors' and management's the lack of credible character and other related laws.

Board's Role, Duties and Responsibilities

The Board has duty to consider and approve the significant matters related to the operation, such as vision and mission, financial target, risks, plan and budget. It also supervises the management to ensure the efficient

and effective operation in compliance with the policies and plans. The Board uses judgment to decide and work with caution, responsibility and integrity to ensure the Company's long-term benefits.

Board's Self-Assessment

The Board annually conducts the self-assessment to evaluate the performance in the past year and find the direction to enhance its efficiency.

Remuneration of Directors and Management

The Company clearly sets the Board's remuneration, which must be approved by the Annual General Meeting (AGM). The directors, who are assigned with more duties and responsibilities, such as also being the Audit Director, will receive the suitable remuneration for those duties and responsibilities. The consideration must be based on the Company's ability and the management's remuneration must be linked with the Company's performance and the operation of each management each year.

Board's Meetings

Board's Meetings focuses on quarterly tracking and verifying the performance and report from Audit Committee so that the Executive Committee can consider and operate to ensure the Company's best interest. The Board should also report the Company's major operational risks.

In each Board's meeting, the Board's secretary works on the agendas and sends the documents to the Board at least seven days before the meeting. This includes the minutes, with suggestions and comments of each sub-committee, such as the Board, Audit Committee and Executive Committee. Overall, the Company takes the minutes and submits it to each director as seen appropriate. The minutes is systematically filed, with the Board's verification and ready for the examination by the Board or related parties.

Monitoring the Use of Inside Information and Conflicts of Interest

It is the Company's policy to prevent the directors and management from misusing the inside information for their own or shareholders' interest as below:

- 1) Preventing the use of its information, the Company prohibits the departments with inside information from revealing it to the unrelated departments or people.
- 2) The management who learns the Company's crucial and financial information that affects the change in stock price must not use that information before disclosing it to the public. The management is prohibited

from trading the Company's stocks for a month before the financial statement or significant information is disclosed to the public.

3) When the Company's securities are registered in the Stock Exchange of Thailand, the directors and management is obliged to report the securities holding based on Section 59, in compliance with the notice of Securities Exchange Commission under the subject of the making and disclosure of the directors' and management's securities holding. The number of securities to be reported includes the ones directly held by the management, spouse and children under legal age. Also taken into consideration is the indirect holding that is eventually found out that the management, spouse and children under legal age actually own those securities, such as nominee holding or holding via the personal fund.

4) The Company sets the disciplinary penalties for the ones who seek the interest from using or disclosing the inside information, which may damage the Company. The penalty level varies case by case, ranging from verbal warning, written warning and probation to termination of employment (firing, discharging, or dismissing), depending on the intention and severity of that misconduct.

Connected Transaction Policy

The Board formulates the following connected transaction policy to prevent the conflicts of interest and ensure the Company's best interest:

1. Directors and management report to the Company their stake holding and the related parties'.
2. When the Company gets involved with the connected transactions, they must be approved by the meetings of Executive Committee, Board or shareholders (depending on each case), except the transactions with normal trade agreement and conditions approved by the Board. The Company always complies with the connected transaction criteria in the notice of Capital Market Supervisory Board.
3. In considering the connected transactions, the Company may appoint the independent price appraiser or independent financial adviser (depending on each case) to comment on significant connected transactions.
4. The Company must set the same price and conditions of the connected transactions as those for outsiders (Arm's Length Basis), which must be fair and reasonable as well as best benefiting the Company.
5. The stakeholders of the connected transactions cannot approve or vote for this issue.

Personnel

Number of Personnel

As of December 31, 2014, and December 31, 2015, the Company had 327 and 342 employees and workers (, excluding the management) respectively, divided into the following business units:

Key Business Unit	Number of Employee (Person)	
	Dec. 31, 2014	Dec. 31, 2015
Production	277	292
HR & Administration	43	43
Accounting	4	4
Marketing	3	3
Total	327	342

Employees' Remuneration

Employees' Remuneration, (excluding the management) can be summarized as below:

Type	Employees' Remuneration (Baht)	
	End of the Fiscal Year December 31, 2014	End of the Fiscal Year December 31, 2015
Salary	54,358,031	60,362,639
Bonus	7,455,527	8,618,728
Total (salary + bonus)	61,813,558	68,981,421
Employees' benefits	1,105,542	1,340,814
Total remuneration	62,919,100	70,322,235

The employees do not establish any labor union. It is the Company's policy to fairly and legally treat all employees, which leads to the good employee relations.

Labor Dispute

-None-

Personnel Development Policy

The Company values the human resource development because it has been the key factor contributing to the Company's operational success. The Company focuses on developing the managing and engineering skills as well as teamwork. In the past, the Company held the trainings and seminars, with the internal and outsourced instructors, who were knowledgeable and capable. It also sent the engineer team to attend the production machinery training in Japan so that they can effectively operate and repair the machine, without any help from the Japanese engineers. This helps reduce the expenses and shorten the repair period.

Business Assets

Key Fixed Assets

As of December 31, 2015, the list of items and the net book value after the deduction of accumulated depreciation of the key fixed business assets appearing in its financial statements are as follows:

Item	Net book value (million baht)	Types of ownership	Liabilities
Land and land improvements	32,621,042.66	Owner	None
Land and building improvements, as well as office supplies and furniture and fixtures	50,302,310.95	Owner	None
Machinery, equipment and tools in the factories	225,192,016.29	Owner	None
Total	308,115,369.90		

The Company's fixed assets outlined above can be classified as follows:

Land and Buildings and Building Improvements

Location	Characteristics and size	Types of ownership	Objectives of the tenure	Liabilities
Land NakornChaisri district, NakornPathom province	Title deeds: no. 2338, 2339, 2360, 49998 and 50149, with an area of 17 <i>rai</i> and 93 square <i>wa</i> .	Owner	Location of the Company's factories and office	None
Buildings and building improvements NakornChaisi district, NakornPathom province	Five manufacturing facilities within a total area of 27,000 sq.m. and a 2-floor office with total utility space of 598 sq.m.	Owner	Location of the Company's manufacturing facilities and office	None

Machinery and Equipment

Machinery	Location	Objectives of the tenure	Liabilities
<ul style="list-style-type: none"> - PET packaging production machines in 34 production lines, with a total production capacity of approximately 55 million bottles per month. - Five automatic labeling machines, with an approximate total capacity of 6 million bottles per month. - Six automatic packing machines, with a total capacity of approximately 10.8 million bottles per month. - One set of automatic opp laboller with capacity 12 million bottles per month. - One set of bottle silk screen machine with capacity 1 million bottles per month. 	NakornChaisri district, NakornPathom province	Used in the manufacturing process of PET packaging	None

Other Fixed Assets

Types of assets	Types of ownership	Net value after depreciation deduction (baht)	Liabilities
Office supplies and furniture and fixtures	Owner	1,272,893.27	None
Tools used in the factories	Owner	27,329,070.17	None

Intangible Business Assets

Types of assets	Types of ownership	Net value after depreciation deduction (baht)	Liabilities
Computer programs	Owner	279,774.57	None

Insurance Policies

As of December 31, 2015, the Company secured fire and catastrophe insurance policies that provide protection against fire, lightning, gas explosion, explosion, flood, storm, electrical injury, and earthquake. The details of the insurance policies are as follows:

Types	Fire and catastrophe insurance
Place insured	7/3, Mu 3, Bang Krabau sub-district, NakornChaisri district, NakornPathom province
Maturity	January 19, 2017, at 4.00 pm.
Sum insured	766 million baht
The insured	Prodigy Public Company Limited

Legal Disputes

As of December 31, 2015, the Company did not have any legal disputes that would affect more than five percent of the shareholders' equity or legal disputes that would have significant adverse impacts on its business.

CSR (Corporate Social Responsibility) Policy

The Company has established CSR as one of its strategies for organizational sustainable development. It has been committed to conducting business with integrity and transparency and has taken into account the benefits for, and the impacts on, all stakeholders. The areas the Company has given attention to include human rights, labor rights, fair business practices, high-quality and safe product development, and community and social development. Other areas include environmental management, creation of a good and safe working environment for its personnel, the compliance with laws and regulations concerning safety, occupational health and the environment, as well as CSR reports. Its relevant CSR policies are as follows:

1. Fair Business

The Company has adhered to fair business principles, with the Board being responsible for preventing conflicts of interest in its business operations and for encouraging employees at all levels to work with integrity and adhere to the code of conduct.

The Company has a policy toward business operations in relation to its stakeholders – shareholders, customers and competitors. Its business practice guidelines are based on integrity, fairness, and transparency, whereby personal interest that conflicts with the Company's and its stakeholders' shall not be sought and its business secrets shall be kept confidential from the stakeholders.

The Company has formulated guidelines for the operation of management and employees in accordance with its expected values, codes of ethics and responsibilities to stakeholders. It aims to standardize the management's and employees' working behavior on the basis of integrity. The relevant regulations are thoroughly disseminated to the management and employees to ensure their compliance, which is regularly monitored.

2. Respect for Human Rights

The Company requires all the directors, management and employees to respect universal human rights principles.

3. Fair Employment

Realizing that its employees are a key factor in the company's sustainability, the Company has the policy to fairly treat all employees by providing opportunities, compensation, appointment, reshuffling as well as capacity building to attain business sustainability.

4. Responsibilities for Consumers

The Company greatly focuses on the product quality, which must reach a certain standard and be hygienic and safe. To test the quality of raw materials and products in all steps of production lines, the Company applies a random sampling system. Furthermore, the Company adopts the traceability method to identify the source of raw materials. Its global manufacturing standard certificates can guarantee its product and management quality. Some examples of the standards are ISO 9001: 2008 GMP and HACCP, which are international standards for operational systems and manufacturing management systems.

5. Environmental Protection

The Company has been determined to conduct its business on the basis of safety, occupational health and a good environment, with the focus on environmentally friendly manufacturing. The fact that the Company's manufacturing system is a closed system, which does not generate air or water pollution, guarantees its commitment to environmental protection. For example, the main raw materials in PLA packaging manufacturing are derived from plants. In addition, the Company has been granted green industry certification from the Ministry of Industry.

6. Community and Social Development

The Company cooperates with government agencies in giving back to communities and society as a whole on a regular basis. It provides funding and materials for activities held by government agencies and communities. For example, the Company donated articles to agencies for activities on Children's Day and participated in community relations activities. It has joined annual community boat racing activities, as well as activities relating to monk-robe offering and donations to monks in local communities.

Internal Control

Internal Control System

The Company focuses on an effective internal control system, which conforms to the principles of good corporate governance – having a transparent, fair and reliable operating system with an auditable checks and balances. This will lead to the ultimate benefits for shareholders, employees, business partners, communities and all concerned parties.

The Company has designated A Tand A Management Co, Ltd. to audit and assess its internal control system, and it applies the monitoring and assessment results to constantly improve its internal control system.

The auditors' remarks on the Company's internal control system.

- None -

Assessment of the Adequacy of the Internal Control System

At the Board' meeting no. 1/2016 held on February 23, 2016, which was attended by the entire Audit Committee, the adequacy of the Company's internal control system was considered in five areas: organization and the environment, risk management, operational control of the management, the information and communication system and the monitoring system. The Board saw that the Company had an internal control system that was adequate, suitable and consistent with the Adequacy Assessment Form for the Internal Control System of the Office of the Securities and Exchange Commission.

Connected Transactions

The Company's connected transactions with persons who might have conflicts of interest within the fiscal year, which ended on December 31, 2014, compared to the previous fiscal year, which ended on December 31, 2015, are summarized below.

Parties with Potential Conflicts of Interest	Nature of Relationship	Nature of Transaction	Transaction Value (Million Baht)		Necessity and Reasonableness
			End of the Fiscal Year December 31, 2014	End of the Fiscal Year December 31, 2015	
1. Thai Vegetable Oil Public Company Limited (TVO), a manufacturer and distributor of soybean oil and soybean meal.	TVO is the Company's major shareholder and shares the same directors, Mr. Visuth Vitayathanagorn and Mr. Vachara Vitayathanagorn.	The Company sells PET packaging to TVO and set the selling price and trade conditions based on market price, which are same as those the Company offers to other customers.	272	294	The sale of packaging is the Company's normal transaction. The Company sells PET packaging to TVO with the same price and trade conditions as those the Company offers to other customers. The Audit Committee sees that the transaction was normal and reasonable.
		Account receivables from packaging sales	Balance brought forward 44 Increase 272 Paid <u>269</u> Remaining <u>47</u>	Balance brought forward 47 Increase 294 Paid <u>308</u> Remaining <u>33</u>	
2. Thai Edible Oil Company Limited (TEO), a manufacturer and distributor of high quality products, including rice bran oil, defatted rice bran oil, and other rice bran products.	TEO is the Company's major shareholder and shares the same director, Mr. Pramote Santiwattana.	The Company sells PET packaging to TEO with price and trade conditions based on market price, which are the same as those the Company offered to other customers.	26	24	The sale of packaging is the Company's normal transaction. The Company sells PET packaging to TEO with the same price and trade conditions as those the Company offers to other customers. The Audit Committee sees that the transaction is normal and reasonable.
		Account receivables from packaging sales.	Balance brought forward 2 Increase 26 Paid <u>26</u> Remaining <u>2</u>	Balance brought forward 2 Increase 24 Paid <u>24</u> Remaining <u>2</u>	

Management Discussion and Analysis Report

The company's performance as of December 31, 2015 and 2014, can be summarized as below:

Unit: Million Baht	2015 Financial Statement	2014 Financial Statement	Increase (Decrease)	
			Million baht	%
Sales income	670.186	690.535	(20.349)	(2.95)
Profit from exchange rate	-	-	-	-
Other incomes	2.965	1.910	1.055	55.24
Total income	673.151	692.445	(19.294)	(2.79)
Cost of goods sold (COGS)	520.892	566.606	(45.714)	(8.07)
Gross Profit	149.294	123.929	25.365	20.47
Selling expense	20.844	20.869	(0.025)	(0.12)
Administrative expense	26.335	26.619	(0.284)	(1.07)
Financial expense	1.651	5.397	(3.746)	(69.41)
Net profit	82.716	58.405	24.311	41.63

In 2015, The Company got the net profit of 82.716 million baht, increasing 24.311 million baht or 41.63% compare to year 2014 when the net profit was 58.405 million baht. With these reason was that the raw material price decreased in the same direction with the oil price and the good management for procurement of PET resin price was quite good price throughout year 2015. The revenue from Sale decreased 670.186 million baht, 20.349 million baht or 2.95% less than the previous year. The Sale price per unit decreased, but the sale volume can sell more. The Cost of Goods sold was 520.892 million baht, decreasing 45.714 million baht or 8.07% The main cause of COGS was decreasing of raw material price with the same direction of the oil price. We can buy the raw material with the good price, so it made the company got the gross profit of 149.294 million baht, increasing 25.365 million baht or 20.47% The Selling expenses in year 2015 was close to year 2014. Despite of the sale volume increased, the transportation cost decreased a little bit according to the oil price. The administrative expenses decreased a little bit compared to year 2014 because there was the expense with the issuance of IPO common stock. It made the expenses higher than usual. The Financial cost decreased 3.746 million baht or 69.41% compare to year 2014 from paying back of short-term and long-term loan.

Performance Analysis

1. Sales Income

To facilitate the management, the Company divides the products into four categories:

- 1.1 Vegetable oil
- 1.2 Drinking water
- 1.3 Juice
- 1.4 Seasoning sauce and others

Unit: Million Baht	2015	2014	Increase (Decrease)	
			Million baht	No.
Sales income				
1.1 Vegetable oil	318.778	298.596	20.182	6.75
1.2 Drinking water	92.682	144.596	(51.914)	(35.90)
1.3 Juice	193.315	168.774	24.541	14.54
1.4 Seasoning sauce and others	65.411	78.569	(13.158)	(16.75)
Total sales income	670.186	690.535	(20.349)	(2.95)

In 2015, The Company earned the sales income of 20.182 million baht, accounting for 6.75%, from the vegetable oil group because of sales promotion. It made them sell more goods throughout the year 2015. Drinking water group decreased 51.914 million baht or 35.90% because the customer improved the factory and production process, so it affected to sales volume disappear. Juice group increased 24.54 million baht or 14.54% because the customers expanded the domestic market, so they can sell more and get new customer more. Seasoning sauce group decrease 13.158 million baht or 16.75 %. The purchasing power for consumption was quite poor from the low agriculture product price .It affected the people to spend carefully.

2. Other incomes

In 2015, the other incomes increase 1.055 million baht or 55.24%. It was the receivable interest.

3. Cost of Goods Sold

The Company's cost of goods sold in 2015 was 520.892 million baht, decreasing 45.714 million baht or 8.07% from 2014. The gross profit in 2015 was 149.294 million baht, increasing 25.365 million baht or 20.47%

from 2014. It came from the decreasing of raw material price and the top management can buy the PET resin with the good price in the suitable period of time.

4. Selling Expense

In 2015, the selling expense was 20.844 million baht, which slightly decreased 0.12% when compared to 20.869 million baht in 2014, in line with the declining sales volume. The expense mainly came from the logistics cost. Despite of sale volume increased, the transportation cost decreased from the oil price decreasing.

5. Administrative Expense

In 2015, the administrative expense was 26.335 million baht, decreasing 0.284 million baht or 1.07% compared to 2014. In 2014 the company had the financial advisors fee and operating expense of the company registration in the Stock Exchange of Thailand. The administrative was higher than usual.

6. Financial Expense

In 2015, the financial expense was 1.651 million baht, which decreased 3.746 million baht or 69.41% That was because the Company repaid the loan both the short-term and long-term loan. It made us pay interest less.

Analysis of Financial Status

Unit: Million Baht	Dec 31, 2015	Dec 31, 2014	Increase (Decrease)	
			Million baht	No.
Assets				
Current assets	311.301	352.073	(40.772)	(11.58)
Non-current assets	309.729	341.107	(31.378)	(9.20)
Total assets	621.031	693.180	(72.149)	(10.41)
Liabilities				
Current liabilities	85.917	152.067	(66.150)	(43.50)
Non-current liabilities	7.941	48.056	(40.115)	(83.48)
Total liabilities	93.858	200.123	(106.265)	(53.10)
Shareholder's equity				
Shareholder's equity of the Company	527.172	493.057	34.115	6.92
Total liabilities and shareholder's equity	621.031	693.180	(72.149)	(10.41)

Assets

As of December 31, 2015, the Company earned the total assets of 621.031 million baht, 72.149 million baht or 10.41% less than the previous year, with the following details:

- The current assets decreased 40.772 million baht or 11.58% mainly because of collecting of account receivable more quick.
- The non-current assets decreased 31.378 million baht or 9.20% mainly because the value of land, building and equipment declined 28.091 million baht, caused by the higher depreciation and deferred tax assets, and the decreasing non-current assets of 3.033 million baht.

Liabilities

As of December 31, 2015, the Company had the total liabilities of 93.858 million baht, 106.265 million baht or 53.10% less than the previous year, with the following details:

- The current liabilities decreased 66.15 million baht or 43.50% mainly because the Company repaid the loan to the financial institutes and decreasing of account payable.
- The non-current liabilities decreased 40.115 million baht or 83.48% mainly because of repaying long-term loan of the Company.

Shareholders' Equity

As of December 31, 2015, the Company had the total shareholders' equity of 527.172 million baht, 34.115 million baht or 6.92% more than the previous year, mainly because of the cumulative profits from the performance in 2015.

Liquidity

Unit: Million Baht	Dec 31, 2015	Dec 31, 2014	Increase (Decrease)	
			Million baht	No.
Operating cash flow	131.331	96.551	34.780	36.02
Cash flow from investment activities	(25.983)	(11.918)	14.065	118.02
Cash flow from fundraising activities	(114.520)	72.999	41.521	56.88
Increasing (decreasing) net cash and cash equivalents	(9.172)	157.632	(148.460)	(94.18)
Cash and cash equivalents at the beginning of year	184.440	26.808	157.632	588.00
Cash and cash equivalents at the end of year	175.268	184.440	(9.172)	(4.97)

At the end of 2015, the Company earned cash and cash equivalents of 175.268 million baht, decreasing 9.172 million baht or 4.97%, with the below details:

- Operating cash flow of 131.331 million baht
- 25.983-million-baht cash flow for the investment activities in 2015 was derived from the investment in building and equipment and intangible assets.
- Cash flow from fundraising decreasing of 114.52 million baht was caused by the dividend payment 48.60 million baht and repaying the loan of 65.92 million baht.

In conclusion, the Company earned less cash and cash equivalents worth 9.172 million baht. When combined with 184.440 million baht cash at the beginning of year, the remaining cash and cash equivalents at the end of year was 175.268 million baht.

Key Financial Ratio

	Unit	Financial Statement as of		
		Dec. 31, 2015	Dec. 31, 2014	Dec. 31, 2013
Liquidity ratio				
Liquidity ratio	time (s)	3.62	2.32	0.86
Quick ratio	time (s)	3.31	2.15	0.70
Cash ratio	time (s)	1.10	0.54	0.56
Account receivable turnover	time (s)	5.77	5.52	5.37
Average collection period	day (s)	66.23	66.12	67.05
Inventory turnover	time (s)	20.00	22.61	37.55
Average sales period	day (s)	18.25	16.14	9.59
Account payable turnover	time (s)	5.47	4.90	4.89
Repayment period	day (s)	66.76	74.49	73.62
Cash cycle	day (s)	14.71	7.77	3.03
Profitability ratio				
Gross profit	%	22.28	17.95	17.57
Net profit	%	12.29	8.46	8.47
Return on equity (ROE)	%	16.22	15.14	20.45
Efficiency ratio				
Return on asset	%	15.99	9.33	10.15
Return on fixed asset	%	42.53	31.70	28.89
Asset turnover	time (s)	1.02	1.11	1.20
Financial ratio				
Debt to equity ratio	time (s)	0.18	0.41	1.01
Interest coverage ratio	time (s)	63.66	14.52	9.92
Cash basis	time (s)	0.93	0.93	0.79
Dividend payout ratio	%	71.81	78.59	27.06

Liquidity Ratio

Liquidity ratio as of December 31, 2015, was 3.62 times, 2.32 times higher than 2014. The quick ratio and cash ratio was 3.31 and 1.10 times respectively. In 2015, the cash cycle was 14.71 days, increasing from 7.77 days in 2014, because of the similar average collection period, 66.23 days in 2015 and 66.12 days in 2014.

Profitability Ratio

In 2015, the profitability ratio, namely gross profit, net profit and return on equity (ROE), was at 22.28 %, 12.29 % and 16.22 % respectively.

Efficiency Ratio

In 2015, the return on asset was 15.99%. The profit was more and the asset turnover was lower 0.09 time than in 2014. The main cause was income from sale and total asset decreased, it made return on fixed asset increase from 31.70% in 2014 to 42.53% in 2015. It was because the net profit was more and fixed asset decreased.

Financial Policy

As of December 31, 2015, the Company had the liabilities of 93.858 million baht and the shareholders' equity of 527.172 million baht. The debt to equity ratio was 0.18 times, lower than 0.41 times in 2014. The dividend payout ratio was at 71.81 % in 2015.

REPORT OF THE AUDIT COMMITTEE TO SHAREHOLDERS

Dear Shareholders of Prodigy Public Company Limited

The Audit Committee of Prodigy Public Company Limited consists of Miss Thipawan Uthaisang as Chairman of Audit Committee, Assoc.Prof.Prayoon Boonprasurd and Miss Pikul Taksinwaracharn as Member of Audit Committee

The Audit Committee performed our duty as entrusted by the Board of Directors. The meeting was held on 4 times in 2015 and once in 2016 on 23 February 2016. The Audit Committee performed the Following tasks during the year.



- The Audit Committee had reviewed the quarterly financial statement and the year 2015 financial statement with the executives and the auditor to make sure that the financial statement of the Company were prepared in accordance with GAPP and the information were disclosed adequately, completely and in reliable manner. In addition, the Audit Committee also took notice and acknowledged for the ways to solve problems that would be benefit to the Company. Disclosure of related transaction between the Company was also reviewed to ensure that the Company complied with business conditions and criteria required by the Stock Exchange of Thailand.
- In the Audit Committee meeting no.1/2016 held on 23 February 2016, the Audit Committee reviewed the 2015 annual audit plan, proposed by outsourcing independent internal audit from A Tand A management Co., Ltd. in terms of adequate and effective internal control system by considering from the report of Internal Audit and gave recommendations to Internal Auditor for more effective operations regarding the monitoring and the solving of problems reported in the Auditing Report especially in essential matters. The goal is to make sure that all units have a proper internal control system that can prevent or at least reduce risk.
- The Audit Committee reviewed risk management policy and its guidelines. The Internal Audit Department was also requested to perform a risk management system to ensure that the Company has sufficient and appropriate procedures and practices in place to prevent and mitigate risks that might occur. Also we reviewed that was the transaction of approval authority (and the levels thereof) to ensure for the compliance the policy. The goal is to ensure efficiency and linkages with the internal control system.
- The Audit Committee reviewed and selected the external auditor and determined their remuneration for the year 2016 by considering the compliance of the selection procedure with the guidelines approved by the Committee, taking into account the qualifications of the audit firm and the auditors. In order to increase assurance that the auditor was independent, The Committee formulated a policy in conformity

with the Securities and Exchange Commission ("SEC")'s notification to rotate the Company's auditors every five years.

- Good corporate governance-One of the Company's priorities is to manage the business according to the principles of good corporate governance for the purpose of transparency and ethics so that shareholders, investors and all stakeholders have confidence in us.

The Audit Committee gave the opinion that in year 2015 the Company's internal control and management control systems are adequate and appropriate. All procedures were followed to ensure that the Company has conducted its business consistent with related laws and the information were disclosed in the financial statement is accurate, complete and reliable.

The Audit Committee reviewed the auditor's performance in the past year as well as the audit fee and recommended the Board of Directors to proposed to 2016 Annual General Meeting of Shareholders to appoint Mrs.Chonlaros Suntiarsawaraporn (CPA No.4523), Mr.Supachai Phanyawattano (CPA No.3930) and Miss.Waraporn Prapasirikul (CPA No.4579) from EY Office Limited as the auditor of Company for year 2016

23 February 2016

On behalf of the Audit Committee



(Miss Thipawan Uthaisang)

Chairman of the Audit Committee

Prodigy Public Co., Ltd.