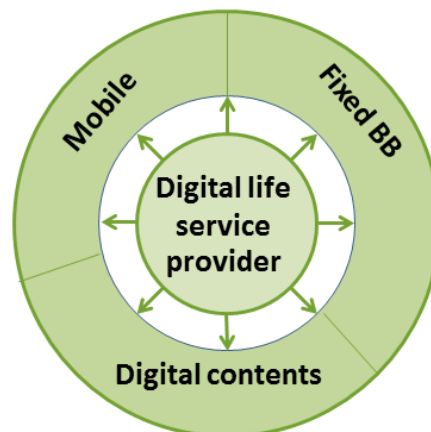


## 1. Business overview

Advanced Info Services Plc. (AIS) is the leading mobile operator in Thailand. Our core businesses include domestic mobile services, international direct dialling (IDD) services, and international roaming services. In 2014, we registered more than 44 million subscribers and generated 52% of market share by revenue. In the following year, we will provide fixed-broadband to deliver convergence service to customers as their behaviour is moving forward to digital life.

AIS currently operates mobile service on both 2G and 3G technologies. The 2G service is operated on the 900MHz and 1800MHz frequency under the Built-Transfer-Operate contracts with TOT and CAT, expiring in 2015 and 2013,<sup>\*</sup> respectively. The commercial launch of 3G services on the 2.1GHz spectrum started in May 2013 under a 15-year license issued by the National Broadcasting and Telecommunications Commission (NBTC). Today the 3G service is available nationwide, covering 97% of population, and we are continuing on building 3G capacity to support the increasing demand of data usage.

Our sustainable business strategy focuses on transforming from “Telecom service provider” to “Digital life service provider” to suit the lifestyle of people in digital era. There are three elements that we are focusing on. First, we continue to expand and develop 3G&4G mobile network to prepare for the growing demand of mobile data. Second, we will provide fixed-broadband service, as behaviour of customers are shifting toward “always connected” whether they are in or out of their premises. Last, AIS will find and develop new digital contents under partnership model such as games, financial transactions and M2M.



Remark: <sup>\*</sup> 1800MHz BTO contract expired in 2013 and the NBTC issued a temporary measure to enforce service continuation until July 2015

## 1.1 Vision and Mission

### Vision

To lead and shape the multi-media communications market in Thailand and aspire to become the most-admired Digital Life Service Provider.

### Mission

- We commit to deliver superior and innovative services that can add value and enhance peoples' daily lives.
- We commit to enhance customer intimacy through the best customer experience.
- We commit to drive intrapreneurship along with a professional and lively work culture for all our employees.
- We commit to enhance value for our stakeholders through sustainable development and creating value to society through creating shared value (CSV).

## 1.2 Key milestone in 2014

### January

- AIS 3G 2100, in collaboration with Myanmar Posts and Telecommunication, launched the very first data roaming service in Myanmar.
- AIS together with 11 leading Asia Pacific mobile operators from Bridge Alliance established the region's largest Machine-to-Machine (M2M) alliance to offer a "One Stop shop" experience for M2M deployment across the Asia Pacific region.

### February

- AIS 3G post-paid unveiled MULTISIZE SIM, the special sim (SIM) for every smart device.

### March

- AIS launched "AIS mPAY Rabbit Shop" in 5 BTS stations to comfort its customers to change their own SIM to AIS mPay Rabbit SIM or to buy smart devices that support AIS mPay rabbit. mPay rabbit shops currently are located at Victory Monument, Siam, Chong Nonsi, Phayathai, and Saladaeng stations.
- AIS kicked off the campaign "AIS Let's Goal Brazil 2014" for customers with a data package starting from 199 baht, to view all 64 World Cup matches on mobile phone any time and place.

### April

- AIS, SingTel Group, and Samsung announced partnership programs in retail collaboration i.e. the direct carrier billing to allow its post-paid and pre-paid customers to buy mobile devices with AIS / SingTel service packages from Samsung stores. The purchase amount will simply be charged to their mobile phone airtime bills or deducted from their prepaid account. Also, customers will be able to access selected services directly on the phone without having to download the apps.

### May

- AIS announced its success in 3G 2100 network expansion reaching nationwide coverage within 1 year, wider than existing 2G network and faster than the target required by the National Broadcasting and Telecommunication Commission (NBTC).

### June

- AIS in collaboration with SingTel Group debuted "AIS Future Cube" at Central World. Customers can experience the 3D virtual communication which virtualizes the place in conversation just like they are in the same place.
- AIS and Executive Cinema Corporation Co., Ltd. jointly debuted the "Embassy Diplomat Screen" movie theater, a 6-star movie premium theater in Thailand. AIS customer and partners will get a privilege and discount.
- AIS 3G 2100 offered an exclusive FIFA world cup for its customers, whose data package starting from 199 baht, to enjoy watching all football matches by "AIS ON AIR" application on mobile phone in perfect HD resolution.
- The Board of Directors appointed Mr. Somchai Lertsutiwong as Chief Executive Officer in replacement of Mr. Wichian Mektrakarn who took the early retirement.
- The Board of Directors appointed Mr. Somchai Lertsutiwong as director, member of Executive Committee, and member of Sustainable Development Committee in replacement of Mr. Wichian Mektrakarn who took early retirement.

### July

- AIS launched "Serenade Emerald" to expand service quality experiences and special privileges from more than 10,000 shops throughout the country to customers or 3 highest customer groups who have total expense of more than 900 baht.

**August**

- AIS together with CIMB Thai Bank Public Company Limited (CIMB) announced the collaboration to develop a new banking solution on mobile phone called “Beat Banking” where the customers can receive 0.5% higher-than-normal interest rate for their savings or pay bill, transfer, and withdraw money 24 hours.
- AIS and Microsoft have signed a partnership agreement to provide a public cloud platform for corporate and SME customers with affordable prices and world-class IT infrastructure management and security by Microsoft.

**September**

- AIS, in collaboration with Moxtra, debuted “Mobile Collaboration Tools by Moxtra”, a mobile-centric social collection and collaboration application that allows corporate and SME customers to manage, present, and share personal and professional files publicly or within the selected group.

**November**

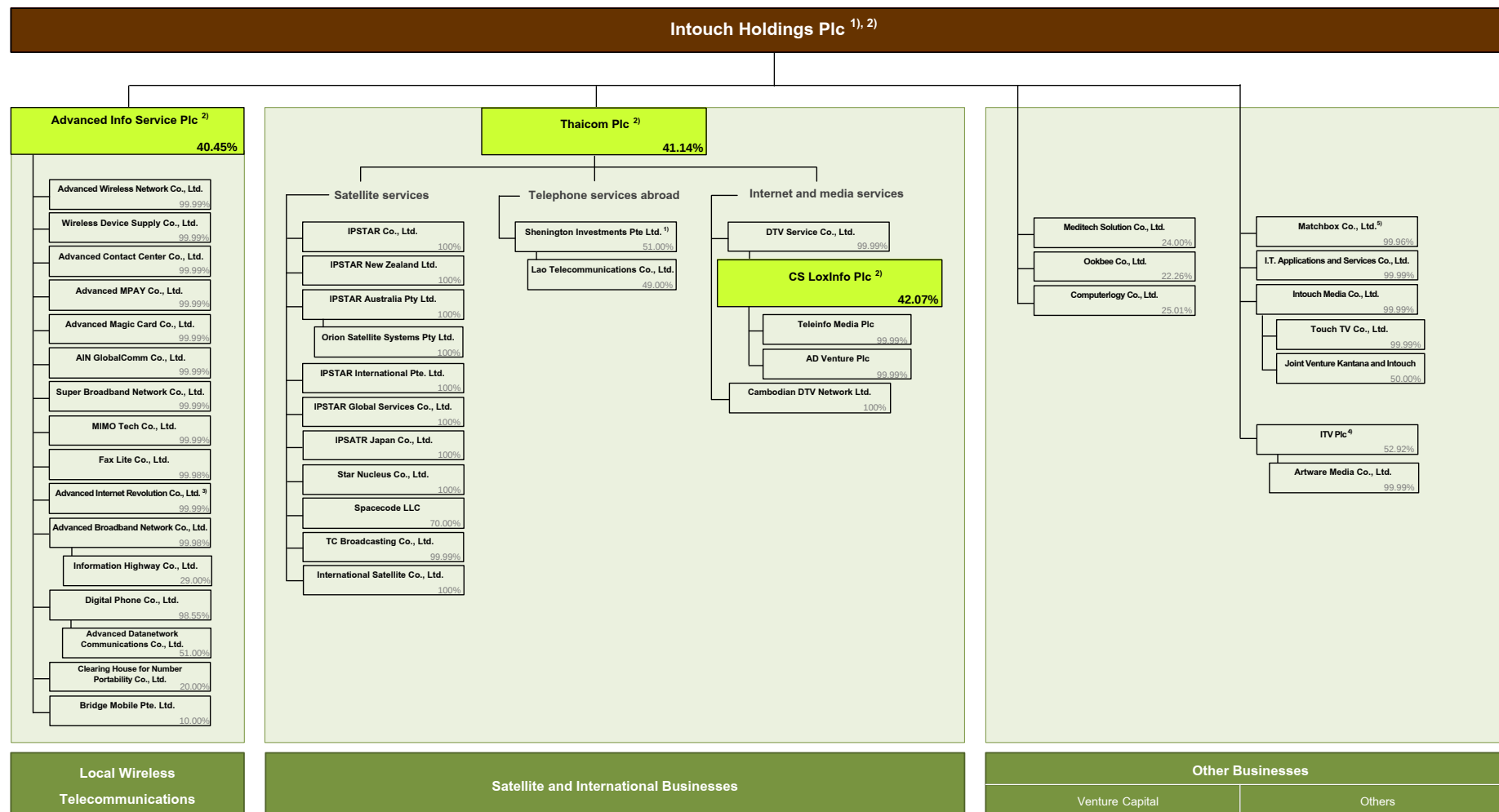
- AIS launched “YOU! mobile”, a new concept of online mobile services that gives customers freedom to design their own package and later swap between the data and voice services.
- AIS opened up the fifth call center operations office at the Nongkhai province for the disability. AIS aims to create jobs for disabled persons continuously.
- AIS and Assumption University (ABAC) established a joint project called “Digital Life by AIS@ABAC” and “ABAC connect” application as a new communication channel for ABAC students. AIS also provided free wifi for all campus with 100% capacity.
- AIS debuted “Roam Fair”, an automatically refund roaming system for both pre-paid and post-paid customers who do not use their subscribed package.
- AIS and Ookbee expanded e-book market to the next level by proposing the first audio book in Thailand.

**December**

- AIS launched “Unlimited Data Roaming” package for traveler, covering 80 countries worldwide. And, AIS No Worry Data Roaming Service also provided guarantee to customer not to worry about bill shock.

### 1.3 Investment Structure

#### Investment Structure of Intouch Group as of 31 December 2014



<sup>1)</sup> Holding Company

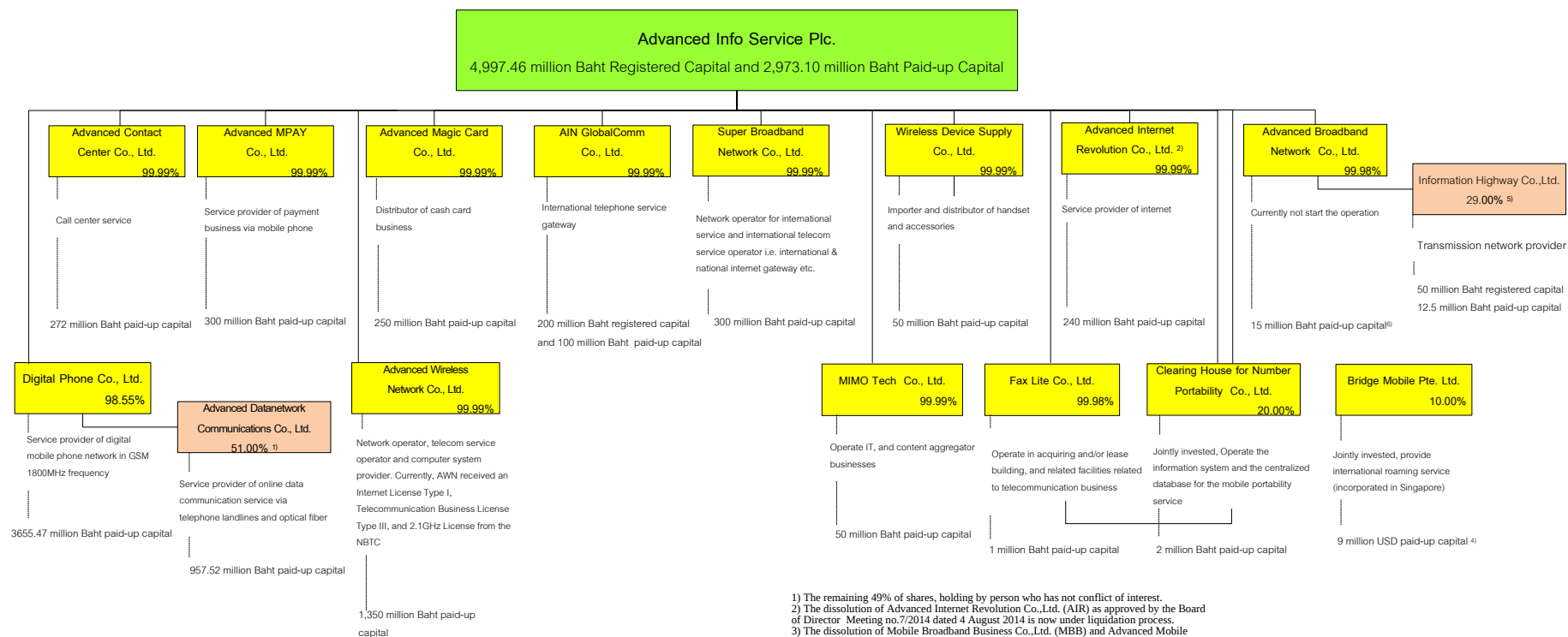
<sup>2)</sup> Listed Company on the Stock Exchange of Thailand

<sup>3)</sup> On process of liquidation

<sup>4)</sup> The Board of Governors of the Stock Exchange of Thailand has resolved to delist ITV's common stocks, effective 24 July 2014 onwards. ITV is involved in a legal dispute with the Prime Minister's Office, which is currently under arbitration.

<sup>5)</sup> MB is planning to cease its operations as it has been posting continuous losses.

# Investment Structure of Advanced Info Service Plc. as of 19 January 2015



1) The remaining 49% of shares, holding by person who has not conflict of interest.

2) The dissolution of Advanced Internet Revolution Co.,Ltd. (AIR) as approved by the Board of Director Meeting no.7/2014 dated 4 August 2014 is now under liquidation process.

3) The dissolution of Mobile Broadband Business Co.,Ltd. (MBB) and Advanced Mobile Broadband Co.,Ltd. (AMB) is now finished.

4) Bridge Mobile Pte. Ltd. (BMB) has reduced its registered and paid-up share to 9 million share and 9 million baht respectively (source: Accounting and Corporate Regulatory Authority (ARCA)). In this regards, such reduction was not change the percentage of investment of the Company.

5) On 16 September 2014, Super Broadband Network Co.,Ltd. has transferred its 29% stake in Information Highway Co.,Ltd.to Advanced Broadband Network Co.,Ltd.

6) Registered its share capital addition from 1 million baht to 15 million baht on 19 January 2015

## 1.4 Awards and recognition in 2014

### Corporate reputation awards

- “Superbrands 2014” from Superbrands for being quality brand which has been accepted and trusted among Thai consumer. AIS is the only telecom company in Thailand to receive this awards of honor
- “Thailand’s Top Corporate Brand Value 2014” for telecom sector from Faculty of Commerce and Accountancy of Chulalongkorn University
- “The Most Powerful Brands of Thailand 2014” for mobile network industry from Faculty of Commerce and Accountancy of Chulalongkorn University

### Management and performance awards

- “Telecom Service Provider of the Year” and “Mobile Service Provider of the Year” in 2014 from Frost and Sullivan, the global leader in market research analysts and economic and investment consultant
- “Thailand’s ICT Excellence Awards” for high reliability in IT & telecom application development projects for its Supernova and Equinox Intelligent Platform from the Thailand Management Association (TMA)
- “Best Investor Relations Awards” from SET Awards 2014 and “SET Awards of Honor” for the excellent performance in Investor relations for 3 consecutive years
- “Best Public Companies 2014” for five consecutive years from Money and Banking magazine
- "The Most Innovative Implementation of Automatic Service in IVR 2014", at the AVAYA User Conference, USA (awarded May 2014), and “Best Customer Experience Management of the Year 2013", at the Asia Pacific Customer Service Consortium (APCSC), Hong Kong.

## 2. Nature of business

### 2.1 Revenue structure from providing service & sales income in AIS group to the third party within 3 years

| Service/Product                                                                                                                                         | Operation By                                  | % Holding of shares as at 31 Dec 14 | 2012              |              | 2013              |              | 2014              |              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|-------------------------------------|-------------------|--------------|-------------------|--------------|-------------------|--------------|
|                                                                                                                                                         |                                               |                                     | Million Baht      | % Size       | Million Baht      | % Size       | Million Baht      | % Size       |
| <b>Mobile phone service</b><br>- Mobile phone services & rental and call center services<br><br>- Construction income from the Agreements for operation | Advanced Info Services Plc.                   |                                     | 122,971.08        | 81.02        | 99,504.58         | 66.08        | 26,708.27         | 17.88        |
|                                                                                                                                                         | Advanced Wireless Network Co., Ltd.           | 99.99                               | -                 | -            | 23,216.54         | 15.42        | 94,478.94         | 63.27        |
|                                                                                                                                                         | Digital Phone Co., Ltd.                       | 98.55                               | 702.85            | 0.46         | 441.47            | 0.29         | 27.19             | 0.02         |
|                                                                                                                                                         | AIN Globalcomm Co., Ltd.                      | 99.99                               | 3,393.72          | 2.24         | 3,455.66          | 2.30         | 2,873.93          | 1.92         |
|                                                                                                                                                         | Advanced Mpay Co., Ltd.                       | 99.99                               | 170.25            | 0.11         | 309.55            | 0.21         | 368.75            | 0.25         |
|                                                                                                                                                         | Advanced Contact Center Co., Ltd.             | 99.99                               | 4.97              | -            | 4.94              | -            | 3.90              | -            |
|                                                                                                                                                         | Advanced Info Services Plc.                   |                                     | 5,584.22          | 3.68         | 3,639.60          | 2.42         | 600.26            | 0.40         |
|                                                                                                                                                         | Digital Phone Co., Ltd.                       | 98.55                               | 543.12            | 0.36         | 126.84            | 0.08         | -                 | -            |
|                                                                                                                                                         | Advanced Datanetwork Communication Co., Ltd.* | 51.00                               | 9.76              | 0.01         | -                 | -            | -                 | -            |
| <b>Sub-total</b>                                                                                                                                        |                                               |                                     | <b>133,379.97</b> | <b>87.88</b> | <b>130,699.18</b> | <b>86.80</b> | <b>125,061.24</b> | <b>83.74</b> |
| <b>Mobile phone sales</b>                                                                                                                               | Advanced Info Services Plc.                   |                                     | 519.18            | 0.34         | 516.32            | 0.34         | 8.38              | 0.01         |
|                                                                                                                                                         | Advanced Wireless Network Co., Ltd.           | 99.99                               | -                 | -            | 3,484.89          | 2.31         | 15,877.15         | 10.63        |
|                                                                                                                                                         | Wireless Device Supply Co., Ltd.              | 99.99                               | 17,241.80         | 11.36        | 15,113.31         | 10.04        | 7,528.74          | 5.04         |
| <b>Sub-total</b>                                                                                                                                        |                                               |                                     | <b>17,760.98</b>  | <b>11.70</b> | <b>19,114.52</b>  | <b>12.69</b> | <b>23,414.27</b>  | <b>15.68</b> |

| Service/Product                           | Operation By                                  | % Holding of shares as at 31 Dec. 14 | 2012              |               | 2013              |               | 2014              |               |
|-------------------------------------------|-----------------------------------------------|--------------------------------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|
|                                           |                                               |                                      | Million Baht      | % Size        | Million Baht      | % Size        | Million Baht      | % Size        |
| <b>Data network and broadband service</b> | Advanced Datanetwork Communication Co., Ltd.* | 51.00                                | 260.96            | 0.17          | 155.43            | 0.10          | 24.40             | 0.02          |
|                                           | Super Broadband Network Co., Ltd.             | 99.99                                | 308.28            | 0.20          | 416.31            | 0.28          | 786.18            | 0.53          |
|                                           | Advanced Internet Revolution Co., Ltd.        | 99.99                                | 75.24             | 0.05          | 192.38            | 0.13          | 42.96             | 0.03          |
| <b>Sub-total</b>                          |                                               |                                      | <b>644.48</b>     | <b>0.42</b>   | <b>764.12</b>     | <b>0.51</b>   | <b>853.54</b>     | <b>0.58</b>   |
| <b>Grand Total</b>                        |                                               |                                      | <b>151,785.43</b> | <b>100.00</b> | <b>150,577.82</b> | <b>100.00</b> | <b>149,329.05</b> | <b>100.00</b> |

Remarks:\*Advanced Datanetwork Communication Co., Ltd is an indirect subsidiary.

## 2.2 Products and Services

In 2014, AIS fully operates on 3G network nationwide, with 21,300 base stations in all provinces covering more than 97% of Thailand population. We currently serve 44 million subscribers, of which 89% are prepaid subscribers.

In the past year, we have seen the increasing demand for mobile data in every segment of customers. Hence, we continue to develop our products and services to suit the different needs and behavior of various segments. The main products and services are summarized below.

### 1. AIS Super Combo

To encourage the use of mobile data on quality smartphones with reasonable price in mid-tier segment, we introduced the co-branded 3G mobile phone concept named 'AIS Super Combo'. This is done through the co-operation with exclusive mobile phone manufacturer and bundle the package with the phone for prepaid and postpaid.

### 2. Bundling Package

AIS offers attractive devices bundling with package including voice and data to capture growing demand of smartphone in various segments from mid-end to high-end. We offer campaigns such as "AIS Super Deal" to offer 3G smartphone at special price from a wide range of world leading brands, such as Apple, Samsung, and Nokia bundling with choice of packages.

### 3. Segmented Sim

We offer differentiation of SIM, packages and services to a wide range of customer groups such as students, foreign workers or tourists. "AIS S-Cool SIM" launches for school students, while "AIS U-SIM" targets university students. "AIS Mengalaba" launches for Myanmar users, "AIS Suasaduei" tailors for Cambodian customers and "AIS Traveler SIM" targets tourists. AIS customizes SIM cards, packages and services for each segment to cover as much of our customer segment and usage experiences as possible. We also customize the new Myanmar IVR service for Myanmar SIM is an example. Furthermore, we offer a new innovation product called 'YOU! Mobile' which is designed for customers who prefer customization of design their own package and hence are able to swop the unused voice and data without extra charges.

### 4. Social SIM

AIS captures the potential growth revenue from the increasing popularity of social media by designing various packages to match each type of usage. The packages include "Unlimited Social SIM" for social application users, "Smartphone SIM" for data users on smartphone, "Facebook SIM" for Facebook lovers, for instance. These enable customers to purchase and subscribe to packages that match their usage behavior to get the best usage and most valuable package.

### 5. International roaming

In the past year, AIS has been providing both voice and data roaming services and we have developed the software to prevent mobile data leakage and bill shock to ease the customers' mind. For different behavior of users, we have offered many packages and products with reasonable price. Currently, we are providing roaming service in 217 countries around the world.

### 6. Content and partnership

AIS has continually developed multiple contents and applications with partners, including GMM Grammy, CTH, RS and CIMB to serve the need of customers in the digital era and also to generate a new stream of revenue. In 2014, AIS offered multiple exclusive contents and services on mobile, including the World Cup, the English Premier League and Hormones The Series to deliver entertainment content, and CIMB-Beat Banking to provide convenience in mobile banking service.

## 2.3 Distribution Channels

AIS believes in the “Ecosystem” business approach of building interactive communities to develop the telecommunications industry towards sustainable growth. As the touch points through which AIS transfers services to its consumer, distribution channels are considered a key factor in promoting the company’s strategy in addition to providing customers with access to our goods and services. In developing the ecosystem strategy, AIS has maintained good relationships with our distributors, broadened our distribution channels across all regions of the country, and provided a variety of distribution channels to satisfy the lifestyles of all our customers. Today, 97% of all AIS distribution is handled by agents who are highly capable in their business activities and able to provide continuous customer care. The selection criteria for choosing our agents and dealers include both location and past performance, including financial status. This is especially so for provincial dealers who must be familiar with the area as well as being successful businessmen in order to build trust and deliver quality services to our customers. The details of the various types of AIS dealer are as follows:

- **Distribution through Agents**

1. “Telewiz” Dealers

AIS has over 100 Telewiz dealers and more than 450 Telewiz and Telewiz Plus stores throughout the country. Each of these agents has the right to distribute AIS goods and services, including the right to provide monthly registration services. GSM Advance provides registration related services, and serves as a channel for processing service payment and any other expenses. In addition to revenue from sales in general, the Telewiz dealer receives remuneration from customers’ registering to use the mobile telephone services of AIS, as well as financial support for marketing activities at the rate set by AIS. AIS sets the conditions and controls the quality and standards of services provided, including the dealer operating guidelines, such as selecting and developing sites, advertising and promotions, and the provision of various services in order to maintain the company’s standards.

In 2014, AIS was committed to enhancing the customer experience in a number of ways. Customers buying a new phone were given the opportunity to use and sample various popular smartphones before making a decision to buy them, while customers who bought a new phone were given the opportunity to transfer data such as phone numbers, photos, messages, and music from their original phone to their new device using innovative software from Cellebrite. Enhancements were also made to facilitate the process for customers who receive services through the queue system and payment kiosk.

2. Advanced Distribution Partnership (ADP)

The Advanced Distribution Partnership (ADP) selects and supports Telewiz dealers and dealers in general who have demonstrated high potential in distributing goods in their area and who have a healthy financial status. In order to promote the efficient delivery of products through the Advanced Retail Shops in their area, these selected dealers receive assistance that includes support for marketing activities in their area and special administrative remuneration from AIS.

3. Advanced Retail Shops (ARS)

Advanced Retail Shops are key outposts which distribute goods directly to the customer. Currently there are over 25,000 shops and this number is continually increasing in line with the expansion of local communities across the country. In addition to profits from sales of SIM cards and top-up cards, these shops also receive payments directly from AIS for meeting certain targets.

4. 3G Service Point Dealers

AIS has now also opened the “AIS Service Point”, a new distribution channel focusing on network upgrades from 2G to 3G, coupled with increased capability of selling other AIS goods and services. Dealers providing these goods and services receive additional remuneration from AIS compared to

general Advanced Retail Shops and are selected from those running Advanced Retail Shops across the country which have demonstrated high potential. The aim is to expand the number of 3G Service Point Dealers to 1,000 nationwide.

#### 5. Key Accounts and Modern Trade

AIS distributes a variety of goods and services, including processing payments, through large dealers with their own branches or stores throughout the country (Chain Stores). These include Jay Mart, TG, Bangkok Telecom, CSC, and various modern trade retailers, such as Tesco Lotus, Big C, Power Buy, and the 7/11 group as well as IT accessory sales channels and IT retail groups, such as iStudio, iBeat, Banana IT, Com7, and IT City. In total, these channels number more than 50 dealers with over 10,000 branches spread across the country. This year AIS has also increased the number of AIS Promoters to 300 people who continuously recommend AIS products and services to customers.

- **Electronic Distribution Channels**

AIS encourages its dealers to provide 1-2-Call! prepaid service users with online money top-up services, adding extra convenience for AIS customers who can top up with a minimum of 10 Baht as opposed to the minimum cash top up cards of 50 Baht.

In addition to this, AIS is continuously developing new top up methods through Electronic Distribution Channels, such as through automatic top up machines, ATMs, mobile banking, the internet, and mPay. AIS currently offers Electronic Distribution Channels at over 400,000 points. Electronic top-ups have also proven to be highly popular with AIS customers, accounting for over 80% of all top ups, which has helped reduce the costs of producing pre-paid top up and cash top up cards.

- **Direct Distribution**

To optimize distribution channels to be able to offer goods and services to customers directly, AIS has increased the number of direct sales distribution channels. This has been achieved by selecting from dealers who have the capacity and expertise in each area, and by appointing an AIS Direct Sales team to support the future growth and expansion of the market, as well as by providing distribution through more than 68 AIS service centres.

## 2.4 Customer Relation Management and Customer Experience

Catering to the rapid growth of the smartphone market and the wide adoption of 3G-2.1GHz, AIS continues to move forward in providing service excellence for the new digital era. Expanding to 68 locations nationwide this year, AIS Shop has been reinvented as an "Experience Center". With a new design and a new concept. AIS Shop aims to serve as a one-stop shop for a complete digital lifestyle by providing smartphone gurus and a variety of service innovations. In addition to the recent payment kiosks and smart tables, other new initiatives for self-service convenience this year include the "Service Vending Kiosk." The first of its kind in Thailand, this pioneering service provides such leading features as lucky number and pretty number selection with new SIM purchases, the ability to request the same number for a new SIM, a SIM size change service for different devices, online registration for prepaid users, and 3G upgrade for all SIM types, with many more features to come. The kiosk is currently available in 40 AIS Shops nationwide. Also this year, 251 members of staff have been developed into smartphone gurus and experts, ready to provide professional, helpful and caring assistance to AIS customers.

The Advanced Contact Center (ACC) also continues to invest in service innovation. New initiatives this year include the "Dynamic IVR Menu Service," the automated voice response system that can be customized to suit the customer's usage and profile. For example, the system can recommend the most appropriate internet package based on the customer's actual usage and it can automatically greet customers by their name for a truly personalized greeting. New technological developments have significantly increased ACC's capability to accommodate inbound call volume, up by 12% from last year, with IVR now accounting for 72% of all call services. Revenues generated from VAS and Internet package subscriptions via IVR are also 40% higher than last year, with the Customer Satisfaction Index (CSI) for IVR service increasing from 64% to 67% YoY.

In addition, AIS has opened up a new dimension in engaging customers via digital channels this year by launching a new official "LINE" account, "AIS Privilege," delivering selected privileges aimed at all lifestyles right to the customer's device. The account has been very well-received, with a total of 8.06 million "friends" already enjoying attractive monthly surprise campaigns, such as a free Sundae at McDonald's, free Pretzel at Auntie Anne's, or free beverages at Black Canyon. AIS is also the first Thai operator to launch animated stickers giving our customers the opportunity to share colorful and playful messages with each other on social media. We also provide a special reward campaign for our valued customers under the theme, "Aunjai Year 6, Double Reward: Win Gold & Redeem Points".

This year, "AIS Serenade" celebrated its 10th year anniversary by launching two new dimensions to enhance the exclusivity offered to AIS Serenade customers. Firstly, AIS Serenade has expanded its customer base with a brand new privilege segment, "Serenade Emerald," for customers with a minimum service period of 6 months and a spending average of at least 900 Baht per month. Secondly, AIS Serenade has opened up an opportunity for non-Serenade customers to enjoy the Serenade experience with "Serenade Group Privilege". A Serenade Group can be formed of up to 3 mobile numbers with a combined group spending of 3,000 Baht or more for Platinum, 1,500 Baht or more for Gold, or 900 Baht or more for Emerald.

In recognition of its unique service innovations, Advanced Contact Center (ACC) was awarded "The Most Innovative Implementation of Automatic Service in IVR 2014," at the AVAYA User Conference, USA (awarded May 2014), and "Best Customer Experience Management of the Year 2013," at the Asia Pacific Customer Service Consortium (APCSC), Hong Kong (awarded Sep 2014).

## 2.5 Industry condition and competition in 2014 and trend in 2015

### Industry and competition in 2014

The year 2014 is the second year in which mobile operators have been providing services on the 2.1GHz spectrum under the licensing scheme, in addition to other spectra which are under the BTO agreements for operations. Operators have been attracting customers to the 2.1GHz spectrum which are run for both 3G and 4G. There has been a concentration in marketing campaigns to encourage customers, particularly the mid- to low-tier segments, to adopt 3G-enabled handsets. To support that, operators started to bring in various handsets costing less than THB5,000 to the market. As these new mid-tier handsets were successfully sold, operators found that the market was more urging to be online -- data uptake has tripled in 1 year--than concerning about handsets' brands. However, from the heightened competition, ARPU trends of all operators are sloping downward from the decrease in price per unit and more package-bundled discounted handsets. With the effect from political uncertainties during the first half of the year, the overall industry grew less than 2%.

Regulatory issue in 2014 has been the key moving and debatable factor. In July 2014, there was a postponement of the 1800MHz and 900MHz spectra, which caused a one-year extension of the 1800MHz remedy period until July 2015. The remedy period was for the continuity in providing services to protect public benefits and to seamlessly secure customers subscription while the spectra are to be allocated.

### Mobile industry trend in 2015

The competition is expected to remain intense as operators continue to launch campaigns to attract customers to use 3G. Cheaper 3G-enabled smartphones and featured phones bundling with persuasive packages to encourage 3G adoption will approach the low end customers which are the majority of the country. However, it is expected that operators will maintain rational pricing while keeping improving their networks to serve the strong data consumption growth. Beside capacity investments, operators will also seek partners to supply more digital contents, which will generate a new form of revenue, to foster the digital life.

In addition, we expect that the NBTC will hold the delayed auction midst 2015 on both 1800MHz, which has been under the remedy period, and 900MHz which will expire in September 2015. The auction will develop new dynamics in the industry as operators will be able to invest in 4G in addition to the current 3G services. We also expect that proportion of 4G-enabled handsets will be about 10% of new handset sales next year. The investments in network expansion from the auction will not only benefit customers from more advanced and better services, but will also create more job opportunities and higher income in the telecom and other related industries. This will drive the country forward to reach a new technology horizon so as to enhance the country's competitive edge.

## 2.6 Business Direction over the next 3-5 years

Over the next 3-5 years, the behavior shift of consumers toward digital lifestyle will change the face of telecom business in Thailand from today. Customers will easily and quickly reach news, information, and entertainment media to fulfill their needs in many ways through more advanced services and networks provided by operators. For AIS, we find this as a compelling opportunity to transform ourselves to be a “Digital Life Service Provider” who focuses on servicing the always-connected lifestyle via our quality networks -- our strong core fundamental. To achieve that, we put an emphasis on 3 key strategic elements: mobile services, fixed broadband services, and digital contents.

### Mobile services remain our core business

Currently, mobile penetration in Thailand has climbed up to 140% and is expected to grow further with the acceleration of data adoption. This drives AIS’ determination to continuously enhance our 3G-2.1GHz capacity to serve the rapid increase in customer usage. The change toward digital consumption also means the 4G technology will become more prevalent in the near future. This prescribes the importance of additional spectrum requirements, in particular the 1800MHz and 900MHz that will soon be available for auction.

### Strengthening mobile with fixed broadband

In early 2015, AIS will start a fixed broadband business, providing internet to households to respond to customer usage both in and out of homes. AIS can leverage from extensive amounts of high-quality fiber optics (FTTx) nationwide deployed under 3G-2.1GHz network, which can provide higher speeds on both upload and download. As the market penetration remains low, this business will develop into a new important source of revenue for AIS as we plan to become one of the major providers in the market. Ultimately, this business will create defensive value to our large subscriber base of mobile business going forward.

### Creating various innovations via digital contents

A variety in digital contents will be an essential propeller for AIS as a Digital Life Service Provider. Digital contents will be a medium from which we can generate a new form of revenue, differing from the current voice and data services. AIS will focus on partnering with various content providers such as football broadcasting and reading platform contents to support creating an integrated digital environment. This will change the ordinary way of data consumption unprecedentedly. Due to the accelerating data uptake trend, it is a crucial indication for AIS to seek new and interesting contents to serve high-demand customers. This will include not only entertainment media but also games, cloud computing, online financial transactions and machine to machine services, which will certainly elevate the modern daily lifestyle.

AIS will emphasize on 3 key dimensions. 1) Customers, who are our highest priority to run the business. We target to get our customer to “love” us through our quality and privileges we tenderly offer. 2) People. We would like to motivate our people to constantly self-improve and adapt a new working culture to become dynamic, imaginative, and delighted. All of which is to achieve extraordinary results and breakthrough solutions. 3) Partners. AIS really puts importance on “Ecosystem” to reach multi ability-enriched telecom collaboration. With our large subscriber base, our partners will be able to exercise their expertise to match our customers’ needs, which will sustainably bring growth to both AIS and our partners.

These are new foundations of AIS to become the front-running organization providing digital life services. Growth to be seen over the next 3-5 years is our long-term engagement. We keep committing our philosophy “Q-DNAs” which is to deliver quality devices via our best national-wide network with innovative applications and services through our fundamental of “quality”.

## 2.7 Procurement of Products and Services

AIS currently operates 2G technology on 900/1800MHz\*\* spectrum and 3G technology on 2.1GHz spectrum. For 900/1800MHz spectrum, the company has been granted the permission from TOT and CAT respectively, under the Agreement for operation to operate and service Cellular Mobile Telephone. For 2100MHz spectrum, the company has been granted permission from the Office of the National Broadcasting Telecommunications Commission (NBTC), under the license certificate to operate and service

Cellular Mobile Telephone. The ability to accommodate the number of customers registered under mobile network depends on ability to procure and install necessary tools and equipment.

#### Mobile user and network capacity

| Frequency    | Technology | Spectrum     | Base stations | Subscribers         | Network capacity* |
|--------------|------------|--------------|---------------|---------------------|-------------------|
|              |            |              |               | As of December 2014 |                   |
| 1. 900 MHz   | 2G         | 17.5 x 2 MHz | 14,859        | 3,546,800           | 38.84             |
| 2. 1800MHz** |            | 12.5 x 2 MHz | 1,506         | 1,800               |                   |
| 3. 2.1 GHz   | 3G         | 15 x 2 MHz   | 21,318        | 40,754,500          | 23.13             |

*Note:* \* Network capacity of 900/1800/2100 MHz forecasted by average customer usage rate of 2014

\*\* 1800MHz BTO contract expired in 2013 and the NBTC issued a temporary measure to enforce service continuation until July 2015

In December 2012, Advanced Wireless Network Company limited, 99.99% owned by AIS, was granted the license to operate 2.1GHz spectrum from the NBTC. We selected key network equipment from the leading international vendors including Nokia-Siemens, Huawei and ZTE.

AIS provides worldwide international roaming services with more than 356 international operators in all continents and international direct dialing (IDD) services for international call from Thailand to foreign countries.

We also join hands with the world's leading manufacturers e.g. Samsung, Apple, Nokia, Acer, Huawei, Blackberry, HTC, LG and LAVA to ensure the availability and variety of proper handsets in Thai market.

AIS cooperates with digital contents developers to support diverse customers' lifestyles. In addition, we developed incubation program which help strengthen content developers skills. The revenue from the contents will be subjected to revenue sharing scheme.

## 2.8 Work under progress

-None-

### 3. Risk factors

AIS has established a proactive risk management plan to ensure that the Company continues to be viable even in unpredictable situations. As such, AIS has set up the Risk Management Committee, comprised of senior executives and the Chairman of AIS, who acts as Chairman of the committee. The committee meets on a quarterly basis in order to discuss and classify the risks to the entire organisation and to set up a precautionary action plan to manage risks at an acceptable level. The aim of such measures is to ensure that AIS achieves set targets and maintains the confidence of the shareholders and interested individuals. The Risk Management Committee submits the results of its risk management analysis to the Executive Committee, the Audit Committee, and the Board of Directors every quarter. Further detail of risk management are shown in “Risk management, Internal control, and Internal audit”, page 30.

In 2014, the factors which were identified as a risk to operational results are summarised as follows:

#### 1. Risks from Regulatory and Government Policies

##### 1.1 The Jointly Undertaken Work Agreement between State Enterprise and Private Sectors under the Private Participation in State Undertaking Work ACT B.E. 2535.

The Amendment of the Jointly Undertaken Work Agreement between Advanced Info Service Public Company Limited (the Company) and TOT Public Company Limited (TOT).

As per the letter from the Ministry of Information Technology and Communications requesting the opinion of the Council of State on whether the amendments to the Cellular Mobile Telephone Service Agreement (the Agreement) between TOT and the Company after enforcement of the Private Participation in State Undertaken Work ACT B.E. 2535 have been made in line with the said Act and, if such amendments do not conform with the said Act, what course of action should be taken; consequently, the Council of State presented its opinion in a Memorandum which could be summarized as indicating that the Amendments of the Agreement were not legitimately carried out under the Private Participation in State Undertaken Work ACT due to the lack of submission to the Coordinating Committee for consideration under Article 22 and to the Cabinet as the authority in charge of the approval. However, the amendment procedures of the Agreement which represent administrative juristic acts are capable of being separated from the amendments to the Agreement and those amendments to the Agreement are still in force so long as they are not rescinded or invalidated by virtue of time or by other conditions.

However, if the amendments of the Agreement of the Company are revoked, this may result in a shortening of the term of the Agreement and/or a higher prepaid revenue share. Nonetheless, the Company firmly believes in the principles and the grounds of the amendments of the Agreement and the Company has fully complied with the Jointly Undertaken Work Agreement and all related laws including the principles of good governance. Thus, the Company believes that there shall be no material change which shall have an impact on the Company.

##### 1.2 Disputes relating to Excise Tax

(1) The Case between Advanced Info Service Public Company Limited (the Company) and TOT Public Company Limited (TOT)

On 22 January 2008, TOT submitted a dispute (Case No. Black 9/2551) to the Arbitration Institute, Alternative Dispute Resolution Office, and the Office of the Judiciary, demanding that the Company pay additional revenue share of for Baht 31,463 million.

On 20 May 2011, the Arbitral Tribunal unanimously resolved to dismiss the disputes citing the reason which can be summarized as the Company had lawfully paid the revenue share. Therefore, the Company has not committed a breach of the agreement and the Company does not have to pay any additional revenue share to TOT. Consequently, TOT has submitted an application to the Central Administrative Court to set aside the award of the Arbitral Tribunal. At present, the case is pending the consideration of the Central Administrative Court; the trial process may take several years to conclude.

If the Company loses this case, it may be obliged to pay TOT as demanded. However, the Management of the company firmly believes that this case shall reach a positive conclusion since the amount of revenue share was the same amount of excise tax paid by the Company which the Arbitral Tribunal had taken into consideration when unanimously deciding to dismiss the case.

(2) The Case between Digital Phone Company Limited (DPC), a subsidiary of the Company, and CAT Telecom Public Company Limited (CAT)

CAT submitted a dispute (Case no. Black 3/2551) to the Arbitration Institute, Alternative Dispute Resolution Office, and Office of the Judiciary, demanding DPC, a subsidiary of the Company, pay additional revenue share of Baht 2,449 million under the Digital PCN (Personal Communication Network) Agreement plus penalty at the rate of 1.25 percent per month of the unpaid amount for each year calculated from the default date until full payment totalling Baht 3,410 million is made. Such claimed amount is equal to the amount of excise tax DPC paid between 16 September 2003 and 15 September 2007, and was deducted from the revenue share pursuant to the resolution of the cabinet on 11 February 2003 as is the standard practice of the telecommunications industry.

On 1 March 2011, the Arbitral Tribunal resolved to dismiss the dispute citing the reason which can be summarized as the original debt had been completely paid and settled. Thus, DPC has not committed any breach and CAT cannot re-claim the alleged deficit amount, including the penalty and the value added tax. Consequently, CAT submitted a request to the Central Administrative Court to set aside the award of the Arbitral Tribunal; the procedure can take several years to conclude.

If DPC loses the case, it may be obliged to pay CAT as demanded. However, the management of the Company firmly believes that this case shall reach a positive conclusion since the revenue share demanded by CAT is equal to the amount of excise tax which has already been paid by the Company according to the unanimous resolution of the Arbitral Tribunal, which dismissed the dispute.

### **1.3 Dispute over revenue sharing from Interconnection Charge**

According to the Telecommunication Business Act B.E. 2544 and the Notification of NTC regarding the Use and Interconnection of Telecommunication Networks B.E. 2549, the Company has the responsibility to enter into interconnection agreements with other operators. The Company offered to provide remuneration to TOT for such interconnections, which was calculated from the net income according to the rate and calculating method of the Company. However, TOT required the Company to pay revenue share calculated from the gross amount of interconnection charges received by the Company at the rate specified in the Agreement without deduction of interconnection charges which the Company has to pay to other operators.

On 26 January 2011, TOT sent a letter demanding that the Company pay the revenue share of the interconnection charges of the concession years 17-20 in the amount of Baht 17,803 million plus interest at the rate of 1.25 percent per month. However, the Company disagreed and sent a letter opposing the said claim to TOT and submitted the dispute to the Dispute Reconciliation Office, Arbitration Institute ref. no. Black 19/2554 on 9 March 2011 requesting the Arbitral Tribunal to award that TOT has no right to claim for such revenue share. At present, the case is pending consideration of the Arbitral Tribunal and may take several years to conclude.

If the Company loses the case, it may be obliged to pay TOT as demanded. However, the management of the Company firmly believes that the resolution of the Arbitral Tribunal will reach a positive conclusion for the Company since it has fully complied with the law.

### **1.4 Dispute between Digital Phone Company Limited (DPC), a subsidiary of the Company, and CAT Telecom Public Company Limited (CAT) regarding the reduction of roaming charges between DPC and the Company.**

Digital Phone Company Limited (DPC) submitted a dispute (Case no. Black 27/2553) to the Alternative Dispute Resolution Office, the Thai Arbitration Institute, requesting that the Arbitration Panel set aside the allegation of CAT that DPC was in breach of agreement on the grounds that the agreement was made without approval from CAT and would terminate the agreement as stated in a letter dated 6 January 2010, and demanding that CAT pay compensation of Baht 50 million to DPC.

On 15 July 2010, CAT submitted a dispute (Case no. Black 62/2553) to the Arbitration Institute, demanding that DPC pay additional remuneration for concession years 10-12 to the amount of Baht 2,000 million plus penalty calculated from April 2010 incurred due to the reduction by DPC of the roaming charge rate between DPC - the Company from Baht 2.10 to Baht 1.10 during the period of 1 April 2007 - 31 December 2008 without the approval of CAT. Furthermore, on 1 September 2011, CAT submitted a further dispute of the concession year 12 (1 April 2009-15 June 2009) to the Arbitration Institute, Alternative Dispute Resolution Office, and the Office of the

Judiciary (Case no. Black 89/2554) for the amount of Baht 113,211,582.68. Later, the Arbitration Institute ordered that all three disputes be considered together and, at present, such disputes are pending consideration of the Arbitral Tribunal which may take several years to conclude.

If DPC loses the case, DPC may be obliged to pay CAT as demanded. However, the management of the Company believes that the ruling of the Arbitration Panel of this case shall decide in favour of DPC as DPC had informed CAT of the application of the roaming rate of Baht 1.10 per minute in July 2006, to which CAT had given written approval of such application for the period until March 2007 and had also given additional approval during the period of January 2009 to March 2009. In addition, CAT had never sent any refusal or objection to DPC during the disputed periods. The roaming rate at Baht 1.10 per minute is also in conformity with market conditions where the rate of service charge had been lowered from the previous higher roaming service charge rate. Besides, DPC had also entered into a roaming agreement with the Company using the rate of Baht 1.10 per minute as approved by the NTC.

### **1.5 Dispute between Digital Phone Company Limited (DPC), a subsidiary of the Company, and CAT Telecom Public Company Limited on Tower and Power Supply ownership**

CAT submitted a dispute (Case no. Black 8/2552) to the Arbitration Institute, Alternative Dispute Resolution Office, demanding that DPC deliver and transfer ownership of 3,343 Towers including 2,653 units of Power Supply equipment under the terms and conditions of the Digital PCN (Personal Communication Network) Agreement. After DPC failed to do so, CAT demanded that DPC pay Baht 2,230 million to CAT as compensation. DPC considers that all disputed Towers and Power Supply equipment are not included under the definition of equipment as stipulated in clause 2.1 of the Agreement of which DPC is obligated to deliver and transfer under the terms and conditions of the Agreement.

The Arbitrary Tribunal unanimously resolved to dismiss all of the disputes citing the reason which can be summarised as the right of CAT to demand that DPC deliver properties which are objects of the contract cannot be exercised until 60 days after expiration of the contract. Therefore, the submission of the dispute by CAT is premature. Consequently, CAT has submitted a request to the Central Administrative Court to set aside the award of the Arbitral Tribunal. At present, the case is pending consideration of the Central Administrative Court which may take several years to conclude.

Additionally, the Company considered this case as high value and if DPC loses the case, it will be obligated to pay CAT as demanded. However, in consideration of the aforementioned arguments, the management of the Company's firmly believes that the case shall reach a positive conclusion.

### **1.6 Dispute Case with TOT regarding the Mobile Number Portability (MNP) of AIS' subscribers transferring to Advanced Wireless Network Company Limited ("AWN") as the affiliate of AIS**

On September 25, 2014, TOT Public Company Limited ("TOT") submitted the dispute (Black Case No. 80/2557) to the Arbitration Institute, Alternative Dispute Resolution Office, demanding the Company to pay liquidated damages commencing from the date of submission of the dispute in the amount of Baht 9,126 million, plus interest at the rate of 7.5 percent per annum including the legal fees and expenses for the arbitration process by claiming that such damage was caused by the Company to transfer its subscriber operated under 900MHz to 2100MHz system of AWN on the ground that the Company breach the Cellular Mobile Telephone Service Agreement (the "Agreement") between TOT and the Company.

Now the dispute in the arbitration proceedings, the management of the Company firmly believes that the outcome of the dispute is unlikely to have a significant impact on the financial statements of the Company and the Company has fully complied under the Agreement in all respects.

### **1.7 Dispute Case regarding the Companies cannot perform to collect all Prepaid Subscribers Information of the Company under NBTC Notification regarding Prepaid Identification**

According to the National Broadcasting Telecommunications Commission ("NBTC") ordered all mobile operator operated per-paid service including the Company must collect and record all information of all Prepaid Subscribers within the specific of time and subsequently issued an order requiring an administrative fine in the amount of Baht 80,000 per day to the Company and the major 2 mobile phone operators in this telecommunication industry from July 6, 2012 until fully comply with the said order because all 3 operators have not yet fully complied with the said

order. The Company has filed to the Administrative Court for the revocation of 2 NBTC Orders as the Black Case No. 1858/2554 and Black Case No. 252/2556, respectively, is now being considered by the Administrative Court.

In case that the Company loses the case, the Company may have to pay an administrative fine of Baht 80,000 per day, from July 6, 2012 until the date that the Company can comply with the said order of the NBTC. However, the managements of the Company believe that this dispute would be resolved in a good way due to the NBTC and all mobile operators had a common effort to record all prepaid subscribers information to facilitate the telecommunication business according to such order. Eventually NBTC and all mobile operators including the Company already developed 2 Snap Shot Applications for registration of Prepaid Subscriber through distributors channel on top of filling out the registration form and recording a copy of the identity card which such information will be sent to system and networks of mobile operators.

## **2.Risk to administration**

### **2.1 Risk to IT security**

With advanced technology, the service users can access their desired data via the internet from anywhere in the world and make financial transactions on mobile phones. The technological advancements allow consumers to have extra data storage capacity in addition to traditional computer memory, such as through Cloud computing, which results in a rise in the risk of data leakage.

AIS has placed emphasis on preventing threats to information security. As such, the Company has established policy on the security of its computer information systems and technology, and implemented procedures for receiving-transmitting the Company's data via portable devices through Exchange ActiveSync so as to enforce the executives and employees at all levels in the organization to comply. Training courses have been provided and information shared with employees on their computer screens so as to promote continued awareness. Data security risk assessment has been performed for important systems in accordance with the Company's plan so as to prevent possible risk from information theft or system failure. In addition, AIS has implemented ISO 27001-Information Security Management in order to ensure Company's data security from people, processes and procedures. Including systematic and adequate information security management system.

## 4. Assets used in operations

### 4.1 Property, Plant and Equipment

Land, Buildings and improvements, and leasehold building improvements are possessed by the Company and its subsidiaries. The Company has many branches all over the country. Furniture, fixtures and office equipment compose of tools and equipment, hardware, computer software and value added service equipment for mobile phone service.

As at 31 December 2014, Property, Plant and Equipment of the Company and its subsidiaries are as follows:

|                                                  | Estimated Useful Life(years) | Million Baht       |
|--------------------------------------------------|------------------------------|--------------------|
| <b>Property, Plant and Equipment</b>             |                              |                    |
| Land                                             | -                            | 524.68             |
| Buildings and improvements                       | 5 and 20                     | 492.55             |
| Leasehold building improvements <sup>1/</sup>    | 5 and 10                     | 1,126.85           |
| Furniture, fixtures and office equipment         | 2 - 5                        | 1,615.08           |
| Tools and Equipment                              | 2 - 20                       | 63,466.41          |
| Computer Software                                | 10                           | 19,913.46          |
| Vehicles                                         | 5                            | 238.66             |
| Assets under construction and installation       | -                            | 12,427.69          |
| Communication equipment for rental               | duration of contract and 3   | 7.48               |
| <b>Total</b>                                     |                              | <b>99,812.86</b>   |
| <b>Less</b> accumulate depreciation/amortization |                              | <b>(39,110.27)</b> |
| <b>Net Book value</b>                            |                              | <b>60,702.59</b>   |

<sup>1/</sup> Leasehold building improvements is expense for improvement service office

The Company and its subsidiaries include the financial leases value Baht 189.87 million in furniture, fixtures and office equipment, tools, equipment and vehicles.

As at the end of December 2014, the Company and its subsidiaries rent office spaces to run the business as follows:

1. The 15,885 square metres office space from SC Asset Corporation at 414 Intouch Tower, Phaholyothin Road, Phayathai, Bangkok for 3 years contract (1 January 2014 to 31 December 2016) at the rate of Baht 7,529,712 per month. The 3 years contract will be automatically continued, except in the case of the Company want to cancel by notifying at least 30 days prior to the expiration date. At present, the contract has been renewed for more than 10 years.
2. The 14,969 square metres office space from SC Asset Corporation at 1291/1 AIS Tower, Phaholyothin Road, Phayathai, Bangkok for 3 years contract (1 January 2014 to 31 December 2016) at the rate of Baht 7,298,576 per month. The 3 years contract will be automatically continued except in the case of the Company want to cancel by notifying at least 30 days prior to the expiration date. At present, the contract has been renewed for more than 10 years.
3. The 67 square metres office space from SC Asset Corporation at 1010 Shinawatra Tower 3, Vibhavadi-Rangsit Road, Chatuchak, Bangkok for 3 years contract ended 14 October 2015 with a rental fee of Baht 13,147 per month. The 3 years contract will be automatically continued except in the case of the Company want to cancel by notifying at least 30 days prior to the expiration date.
4. The 7,941 square metres office space from ESV Asset Co., Ltd. at 1 & 1293/9 ESV Tower, Phaholyothin 9, Phayathai, Bangkok at the rate of Baht 3,281,602 per month. The existing contract will be ended on 28 February 2016.
5. The 23,540 square metres office space at 408 Phaholyothin Place, Phayathai, Bangkok from Phahol 8 Company Ltd., Siam Real Estate Development Co., Ltd, B.B.D. Development Co.,Ltd, BB Suzuki Auto Co.,Ltd, Nathawut and Karn Co.,Ltd, Solar lunar Co.,Ltd., Pantip Network Co.,Ltd., TOT Public Company Limited , Allianz Ayudhya Assurance Plc, Pathlab (Thailand) Ltd., Miss.Sandra Thaibunchakit, Mr. Chiraruk Chamlongsupalak, Mr.Teerawat Chewattanak, Mr.Nontawat Pumchusri, Miss.Prattra Wanichawattana. The contract is done separately by each floor. The rental fee is Baht 8,421,518 per month. The current contract will be ended on 31 December 2014.

6. The 4,178 square metres office space from Three Pals Co., Ltd. at 404 Phaholyothin Center, Phaholyothin Road, Phayathai, Bangkok at the rate of Baht 1,110,696 per month. The current contract is end on 31 December 2014.
7. The space rental for branch offices totaling of 14,614 square metres at Chiang Mai, Surat Thani, Nakhon Sawan, Nakhon Ratchasima, Nakhon Pathom, Phitsanulok, Hadyai, Chon Buri, Ayutthaya, Rayong, Phuket, Udon Thani, Khon Kaen Ubonratchathani and Bangkok The contract is done separately by each province and the rental fee total of Baht 23,730,123 a month.

#### 4.2 The Cellular Mobile Telephone Service Agreement (the “Agreement”)

Investment costs of the cellular network of the Company and its subsidiaries are the main items under the Agreement and have to be transferred to the Agreement’s grantor. The Company and its subsidiaries have the rights to operate assets under the Agreement as long as the end of the contract date. The Agreement of the Company and its subsidiaries is made with TOT and CAT, so the Company and its subsidiaries have the rights to run the business under the Agreement. Assets under the Agreement as at 31 December 2014 as follows:

| Asset type                                                          | Cost<br>(million baht) | Useful Life of<br>Amortization | Year to be<br>amortized | Net book value<br>(million baht) |
|---------------------------------------------------------------------|------------------------|--------------------------------|-------------------------|----------------------------------|
| <b>Capital Investment of the Company</b>                            |                        |                                |                         |                                  |
| Digital Network Equipment - GSM                                     | 84,087.10              | 10 years not over 2015         | 1 - 10                  | 6,185.16                         |
| Analogue Network Equipment - NMT                                    | 13,735.31              | End of September 2002          | 1 - 10                  | -                                |
| Transmission Equipment                                              | 19,913.94              | 10 years not over 2015         | 1 - 10                  | 265.59                           |
| Others                                                              | 28,322.24              | 10 years not over 2015         | 1 - 10                  | 2,287.29                         |
| <b>Capital Investment of ADC</b>                                    |                        |                                |                         |                                  |
| Tools and Equipment                                                 | 1,246.95               | 10 years                       | 1 - 10                  | -                                |
| <b>Total</b>                                                        | <b>147,305.54</b>      |                                |                         | <b>8,738.04</b>                  |
| <b>Capital Investment of DPC</b>                                    |                        |                                |                         |                                  |
| Digital Network Equipment - GSM and Transmission equipment          | -                      | 10 years not over 2013         | 1 - 9                   | -                                |
| <b>Total Capital Investment of the company and its subsidiaries</b> | <b>147,305.54</b>      |                                |                         | <b>8,738.04</b>                  |

Main agreements and licenses of the Company and its subsidiaries are as follows:

1. The Cellular Mobile Telephone Service Agreement between Advanced Info Service Public Company Limited (AIS) and The Telephone Organization of Thailand (TOT)

**Period of Agreement** : 25 years (1 October 1990 - 30 September 2015)

**Significant terms and condition** : AIS has been granted BTO agreement to operate the following services:

1. Nationwide NMT and GSM 900MHz cellular network
2. Network equipment transmission and media network
3. Prepaid service
4. Roaming service between AIS and another third party. In this regards, AIS shall inform TOT in writing before allowing the third party to use roaming network and before AIS use other roaming network.

**Benefits** : 1. AIS agrees to share the benefit to TOT at 15% - 30% of service revenue and other benefits before deducting the expense and tax (upon the service year), and 20% of its prepaid revenue. Such mentioned revenue sharing shall not be less than the minimum amount specified in the Agreement. TOT agrees to share revenue with AIS for the International Direct Dialing Service (IDD) and such revenue share must be subjected to sharing to TOT as specified in the main agreement.

2. AIS agrees to share the benefit from roaming service to TOT at the rate and condition as specified in the main agreement.

2. The Digital PCN (Personal Communication Network) 1800<sup>1/</sup> Service Contract between Digital Phone

- Period of Agreement** : 16 years (28 May 1997 - 15 September 2013) <sup>2/</sup>
- Significant terms and condition** : DPC is granted the right to operate the Digital PCN 1800 nationwide service which has been re-assigned from DTAC according to Assignment agreement to Cellular Mobile Telephone between DTAC and CAT.
- Benefits** : 1. year 1 = 25%, year 2-9 = 20%, year 10-14 = 25%, and year 15-16 = 30%  
2. DPC shall pay the minimum revenue share to CAT of no less than Baht 5.4 billion.

Notes: <sup>1/</sup> Currently named GSM1800

<sup>2/</sup> National Council for Peace and Order ("NCPO") has announced the Order No. 94/2557, instructing the NBTC to postpone 1800 MHz spectrum license auction for 1 year commencing from the Order date. During the postponed period, NBTC shall continue with the Notification In regarding to the Regulation of Telecommunication Subscriber Protection B.E. 2556.

3. The Data Communication Service Agreement (Data kit Virtual Circuit Switch) between Advanced Data Network Communications Company Limited (ADC) and TOT Corporation Public Company Limited (TOT)

- Period of Agreement** : 25 years (25 September 1997 - 24 September 2022)
- Significant terms and condition** : 1. ADC has been granted the right to operate data communication service using Frame Relay and Data kit Virtual Circuit Switch and/or other data communication system. However, ADC shall rent transmission from TOT or TOT's partner. Unless TOT can provide that transmission, ADC can invest in its own data transmission or rent from others.  
2. ADC can expand its business to provincial areas where the revenue sharing to TOT will be paid at agreed rate as specified in the Memorandum.  
3. ADC agrees to upgrade its data communication service by using ADSL and ATM Switch in addition to its existing systems. However, the service fee, rental fee or any other fees from customers shall based on market rate; which ADC is not obliged to ask TOT for permission in advance.  
4. ADC is allowed to provide digital contents by asking for TOT permission in advance.
- Benefit** : ADC shall provide the new ordinary share of Baht 107.52 million which is 23.5 % of registered capital to TOT without TOT's payment for shares.

4. Advanced Magic Card Co., Ltd. (AMC) attained License for Electronics Payment Service, issued by the Electronic Transaction Commission, under the Ministry of Information and Communication Technology to provide electronic payment services. The license period is 10 years from 13 May 2009 - 12 May 2019

5. License of Advanced MPay Co., Ltd. (AMP) are as follows:

5.1 Electronic Card Business License

- Grantor** : Ministry of Finance (MOF)
- Grant Period** : since 24 June 2005
- Significant terms and condition** : AMP is licensed to operate electronic money cards for goods or services payments instead of cash payments.

## 5.2 License for Electronics Payment Service

|                                        |                                                                                            |
|----------------------------------------|--------------------------------------------------------------------------------------------|
| <b>Grantor</b>                         | : Electronic Transaction Commission : Ministry of Information and Communication Technology |
| <b>Grant Period</b>                    | : 10 years (30 November 2009 - 29 November 2019)                                           |
| <b>Significant terms and condition</b> | : AMP is licensed to provide electronic payment services.                                  |

6. Telecommunications Business License Type 3 of AIN GlobalComm Co., Ltd. (AIN), issued by The National Broadcasting and Telecommunications Commission (NBTC)

|                                        |                                                                                                                                                                                                                                      |
|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Grant Period</b>                    | : 20 years (26 July 2006 - 25 July 2026)                                                                                                                                                                                             |
| <b>Significant terms and condition</b> | : AIN is licensed to provide international telephone services, value added services to international telephone service, and other related services to international telephone service and international telephone network services.. |
| <b>Benefit</b>                         | : AIN is obligated to pay for the license and any fees within the time period as specified by the NBTC                                                                                                                               |

7. License of Super Broadband Co., Ltd. (SBN) which is issued by the NBTC are as follows:

### 7.1 International Internet Gateway License Type 2 and Telecommunications Business License Type 2 (Telecommunication network services with its own network for specific group of customer)

|                                        |                                                                                                         |
|----------------------------------------|---------------------------------------------------------------------------------------------------------|
| <b>Grant Period</b>                    | : 5 years (15 December 2012 - 15 August 2017)                                                           |
| <b>Significant terms and condition</b> | : SBN is licensed to provide all service related international internet service and internet gateway.   |
| <b>Benefit</b>                         | : SBN is obligated to pay for the license and any fees within the time period as specified by the NBTC. |

### 7.2 Telecommunications Business License Type 3

|                                        |                                                                                                                                                                         |
|----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Grant Period</b>                    | : 20 years (16 August 2007- 15 August 2027)                                                                                                                             |
| <b>Significant terms and condition</b> | : SBN is licensed to provide telecommunication network services with its own network for fixed line, IDSN, Public Broadband Multimedia Service, and additional service. |
| <b>Benefit</b>                         | : SBN is obligated to pay for the license and any fees within the time period as specified by the NBTC.                                                                 |

8. Telecom Business License of Advanced Wireless Network Co., Ltd. (AWN) which is issued by the NBTC are as follows:

### 8.1 Telecommunications Business License Type 3

|                                        |                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Grant Period</b>                    | : 19 years (12 June 2008 - 6 December 2027)                                                                                                                                                                                                                                                                                                                                                      |
| <b>Significant terms and condition</b> | : AWN provides telecommunication network services with its own network for fixed line, Wifi internet, Public Broadband Multimedia Service, integrated digital network service, as well as fixed and wireless telecommunication network service. AWN is also granted the 2.1GHz license to operate provide International Mobile Telecommunications -IMT on 7 December 2012 until 6 December 2027. |
| <b>Benefit</b>                         | : AWN is obligated to pay for the license and any fees within the time period as specified by the NBTC.                                                                                                                                                                                                                                                                                          |

## 8.2 Spectrum License for Telecommunications Service

|                                        |                                                                                                                                                                                                                                                                                                                                                                                                         |
|----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Grant Period</b>                    | : 15 years (7 December 2012 - 6 December 2027)                                                                                                                                                                                                                                                                                                                                                          |
| <b>Significant terms and condition</b> | : 1. License to operate 3 slots of spectrum bandwidth on 2.1GHz covering 1950MHz to 1965MHz pairing to 2140MHz to 2155MHz<br>2. AWN shall provide the service by itself and shall not transfer the provision of service completely or partially or authorize other persons to provisioning the service.<br>3. AWN shall comply with the condition prior to the end of the service as specified by NBTC. |
| <b>Benefit</b>                         | : AWN is obligated to pay for the license and any fees within the time period as specified by the NBTC.                                                                                                                                                                                                                                                                                                 |

## 9. Internet License Type 1 of Advanced Internet Revolution Co., Ltd. (AIR), issued by the NBTC

|                                        |                                                                                                                 |
|----------------------------------------|-----------------------------------------------------------------------------------------------------------------|
| <b>Grant Period</b>                    | : 5 years (17 December 2010 - 16 December 2015)                                                                 |
| <b>Significant terms and condition</b> | : AIR provides internet services through the network of licensees who have their own telecommunication network. |
| <b>Benefit</b>                         | : AIR is obligated to pay for the license fee within the time period as specified by the NBTC.                  |

## 4.3 Policy to invest in subsidiaries and associate companies

AIS currently focuses on telecom service business only. We thereby invest in subsidiaries and other companies for the purpose of supporting our main business or operating other related services which is beneficial to our business. AIS has appointed directors and executives as our representative in those companies for the purpose of shareholder's benefit and value maximization. The meeting of board of directors of those companies is scheduled to convene at least on quarterly basis. The shareholders' meeting is scheduled on annual basis.

## 5. Legal Disputes

### 5.1 Legal Disputes of Advanced Info Service Public Company Limited (the Company)

| Litigant       | TOT Public Company Limited (TOT)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted Date | 22 January 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Tribunal       | Central Administrative Court                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Dispute topic  | TOT has filed a claim against the Company to pay additional remuneration in the amount of Baht 31,413 million. Such sum of revenue sharing is the same amount as excise tax which the Company had delivered to the Excise Department. Consequently, the Arbitral Tribunal unanimous dismissed all disputes by giving the reason that the Company had lawfully paid the revenue sharing. Therefore, the Company has not committed a breach of the agreement.<br><br>Thereafter, TOT has appealed the Resolution to the Central Administrative Court on 22 September 2011. |
| Result of case | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Status of case | Pending consideration of the Central Administrative Court.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

| Litigant       | CAT Telecom Public Company Limited (CAT)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 7 March 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Tribunal       | The Supreme Court                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Dispute Topic  | CAT has filed a lawsuit against the Company as the defendant no.1 and AIN GlobalComm Company Limited (AIN), a subsidiary, as the defendant no.2 demanding us to jointly pay for damage in the amount of Bath 583 million concerning the change of the connection setting of the international direct dialing service from using the symbol “+” for the code 001 of CAT to “+” for the code 005 of AIN during 1 March 2007 - 7 March 2008.<br><br><u>The Civil Court</u> dismissed the case as the facts cannot be proven that the Company has infringed any rights of CAT which AIN also has not infringed CAT.<br><br><u>The Appeal Court</u> reached the judgment on 27 June 2013 confirmed the judgment of the Civil Court on 16 September 2013.<br><br>Consequently, CAT has submitted the petition to the Supreme Court against the judgment of the Appeal Court. |
| Result of case | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Status of Case | Pending consideration of the Supreme Court.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |

| Litigant       | TrueMove Company Limited (TrueMove)                                                                                                                                                                                                                                           |
|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 11 June 2010                                                                                                                                                                                                                                                                  |
| Tribunal       | Alternative Disputes Resolution Office, Thai Arbitration Institute                                                                                                                                                                                                            |
| Dispute Topic  | The Company has filed a claim against TrueMove to pay the interconnection charge of April to May 2008 under the Interconnection Agreement for Bath 89 million plus interest at the rate of 7.5 percent per annum calculated from the default date until full payment is made. |
| Result of case | -                                                                                                                                                                                                                                                                             |
| Status of Case | The Company has entered into the Compromise and Settlement Agreement for with TrueMove. Consequently, TrueMove has agreed to pay the interconnection charge according to the Company demand.                                                                                  |

| Litigant       | TOT Public Company Limited (TOT)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 9 March 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Tribunal       | Alternative Disputes Resolution Office, Thai Arbitration Institute                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Dispute Topic  | The Company has requested the Arbitral Tribunal to make an award that TOT has no right to demand the Company to pay the interconnection charges of the 17 <sup>th</sup> - 20 <sup>th</sup> concession year by not allowing the Company to deduct the interconnection charges which the Company has to pay to other operators before sharing the revenue to TOT in the amount of Baht 17,803 million plus interest at the rate of 1.25 percent per month according to TOT' letter dated 26 January 2011. Thereafter, TOT has raised a dispute demanding the Company to pay additional payment of the 21 <sup>st</sup> - 22 <sup>nd</sup> concession year of Baht 9,984 million plus interest at the rate of 1.25 percent per month. |
| Result of case | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Status of Case | Pending consideration of Thai Arbitration Institute.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

| Litigant       | TOT Public Company Limited (TOT)                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 11 May 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Tribunal       | Central Administrative Court                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Dispute Topic  | The Company has filed a claim against TOT to surrender the letter of guarantee for the revenue sharing of the 17 <sup>th</sup> -20 <sup>th</sup> concession year and prohibit TOT to claim any money from the bank and to pay the bank commission for the letter of guarantee including the damage for the Company's reputation and financial credit in the amount of Baht 30 million and also for the letter of guarantee of the 21 <sup>st</sup> year for the amount of Baht 20 million to the Company. |
| Result of case | Arbitral Tribunal has made the award on 10 February 2014 that TOT has to surrender the letter of guarantee and pay Baht 6,653,016 plus penalty at the rate of 7.5 percent per annum calculated from the date that the Company paid such amount to the bank.                                                                                                                                                                                                                                               |
| Status of Case | The Company has requested the Central Administrative Court to recognize and enforce the award. TOT has also requested the Central Administrative Court to revoke the award. Therefore, the Central Administrative Court has ordered the Company and TOT to be tried together as one and the same case.                                                                                                                                                                                                    |

| Litigant       | National Telecommunications Commission (NTC) and the Secretary General of NTC                                                                                                                                                   |
|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 27 May 2011                                                                                                                                                                                                                     |
| Tribunal       | Central Administrative Court                                                                                                                                                                                                    |
| Dispute Topic  | The Company has requested the Central Administrative Court to revoke the order of NTC notifying the Company to amend the drafted Pre-paid Mobile Service Agreement which prohibited the condition concerning the validity term. |
| Result of case | -                                                                                                                                                                                                                               |
| Status of Case | Pending consideration of the Central Administrative Court.                                                                                                                                                                      |

| Litigant       | National Broadcasting and Telecommunications Commission (NBTC)                                                                                                                                                                                                                                                                                                                                                                          |
|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 2 July 2012                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Tribunal       | Central Administrative Court                                                                                                                                                                                                                                                                                                                                                                                                            |
| Dispute Topic  | The Company has requested the Central Administrative Court to revoke the NBTC Order on Maximum Rate of Service Fee for Domestic Mobile Phone Voice Services B.E. 2555 which has required the collection of domestic voice services fee at the rate of not exceeding 0.99 Baht/minute and enforceable only on the significant market dominance because the Company is of the opinion that it is the wrongful order and unfair treatment. |
| Result of case | -                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Status of Case | Pending consideration of the Central Administrative Court.                                                                                                                                                                                                                                                                                                                                                                              |

| Litigant       | TOT Public Company Limited (TOT)                                                                                                                                                                                                                                                                                                      |
|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 16 January 2013                                                                                                                                                                                                                                                                                                                       |
| Tribunal       | Alternative Disputes Resolution Office, Thai Arbitration Institute                                                                                                                                                                                                                                                                    |
| Dispute Topic  | The Company has filed a claim against TOT to pay revenue sharing of international direct dial service according to the Amendment no. 3 and 4 which TOT has been in default of payment to the Company since November 2008 - October 2012 for the total amount of Baht 1,375 million plus interest rate as stipulated in the agreement. |
| Result of case | -                                                                                                                                                                                                                                                                                                                                     |
| Status of Case | Pending consideration of Thai Arbitration Institute.                                                                                                                                                                                                                                                                                  |

| Litigant       | TOT Public Company Limited (TOT)                                                                                                                                                                                                                                                                                                                    |
|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 25 September 2014                                                                                                                                                                                                                                                                                                                                   |
| Tribunal       | Alternative Disputes Resolution Office, Thai Arbitration Institute                                                                                                                                                                                                                                                                                  |
| Dispute Topic  | TOT has requested the Arbitral Tribunal to make an award ordering the Company to cease number portability method for its subscribers by pressing *988* because it breached the Concession Agreement. TOT has also demanded the Company to pay for damage in the amount of Baht 9,126,019,082.10 plus interest at the rate of 7.5 percent per annum. |
| Result of case | -                                                                                                                                                                                                                                                                                                                                                   |
| Status of Case | Pending consideration of Thai Arbitration Institute.                                                                                                                                                                                                                                                                                                |

## 5.2 Legal Disputes of Digital Phone Company Limited (DPC), a subsidiary of the Company.

| Litigant       | CAT Telecom Public Company Limited (CAT)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 9 January 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Tribunal       | Central Administrative Court                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Dispute Topic  | <p>CAT has filed a claim against DPC to pay additional revenue sharing of Baht 2,449 million under the Digital PCN (Personal Communication Network) Agreement plus penalty at the rate of 1.25 percent per month of the unpaid amount of each year, calculated from the default date until full payment is made, totaling Baht 3,410 million. However, DPC claimed that those amount is the same as the excise tax which DPC paid during 16 September 2003 - 15 September 2007, and also deducted from revenue sharing pursuant to the cabinet resolution dated 11 February 2003.</p> <p>Therefore, on 1 March 2011, the Arbitral Tribunal dismissed the dispute as the original debt had completely been paid and extinguished. DPC then has not committed the breach of the agreement.</p> <p>However, on 3 June 2011, CAT has submitted request to the Central Administrative Court to revoke the award of the Arbitral Tribunal.</p> |
| Result of case | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Status of Case | Pending consideration of the Central Administrative Court.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

| Litigant       | CAT Telecom Public Company Limited (CAT)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Submitted date | 29 July 2008                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Tribunal       | Central Administrative Court                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Dispute Topic  | <p>CAT has filed a claim against DPC to pay the Access Charge which DPC had deducted and has not yet delivered to CAT as follows:</p> <ol style="list-style-type: none"> <li>1) Additional charge of 7th-10th concession years of Baht 165 million plus penalty at the rate of 1.25 percent per month, calculated as at 31 July 2008, totaling Baht 222 million.</li> <li>2) Additional charge of 11th concession year of Baht 23 million plus penalty at the rate of 1.25 percent per month, calculated as at 15 October 2009, totaling Baht 26 million.</li> </ol> <p>The total claimed amount of both cases is Baht 248 million.</p> <p>On 23 March 2012, the Arbitral Tribunal has dismissed all disputes by giving the reason that CAT has not yet paid the interconnection charge for the part of which DPC has to pay to TOT as stipulated in the Interconnection Agreement, therefore, CAT has no right to claim those charge from DPC. And in attestation, it is not admissible that the revenue sharing paid by DPC in each year is regarded as a breach of the agreement. Thus, CAT has submitted the request to the Central Administrative Court to revoke the award of the Arbitral Tribunal on 25 June 2012</p> |
| Result of case | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Status of Case | Pending consideration of the Central Administrative Court.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

|                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Litigant</b> | <b>CAT Telecom Public Company Limited (CAT)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Submitted date  | 3 February 2009                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Tribunal        | Central Administrative Court                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Dispute Topic   | <p>CAT has filed a claim against DPC to deliver and transfer an ownership of 3,343 towers and 2,653 power supply equipment under the Digital PCN (Personal Communication Network) Agreement. Failure to do so, DPC must reimburse Baht 2,230 million to CAT. However, DPC rebutted that all disputed assets are not the property as stipulated in clause 2.1 of the Agreement which DPC is obligated to deliver and transfer an ownership.</p> <p>On 18 July 2012, the Arbitral Tribunal has unanimously dismissed all disputes of CAT by referring to Clause 12 of the Digital PCN Agreement. Under such agreement CAT can demand DPC to deliver all the objects after 60 days as from the termination date of the agreement. Therefore, the submission of a dispute is regarded as a premature exercise of the right under the agreement.</p> <p>On 25 October 2012, CAT has submitted the request to Central Administrative Court to revoke the Arbitral Tribunal award.</p> |
| Result of case  | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Status of Case  | Pending consideration of the Central Administrative Court.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |

|                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|-----------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Litigant</b> | <b>CAT Telecom Public Company Limited (CAT)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Submitted date  | 7 April 2010                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Tribunal        | Alternative Disputes Resolution Office, Thai Arbitration Institute                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Dispute Topic   | <p>DPC has requested the Arbitration Tribunal to order CAT to revoke its allegation that DPC has breached the Agreement with CAT for having entered into an agreement for the use of DPC network with the Company without consent of CAT and will terminate the agreement with DPC and also demanding CAT to pay for damage in the amount of Baht 50 million.</p> <p>Consequently, on 15 July 2010, CAT requested DPC to pay additional remuneration for the 10<sup>th</sup> -12<sup>th</sup> concession year incurred due to DPC has reduced the roaming charge rate between DPC - AIS from Baht 2.10 to Baht 1.10 during the period of 1 April 2007 - 31 December 2008 without approval of CAT in the amount of Baht 1,640 million plus penalty calculated up to March 2010 in the amount of Baht 365 million totaling Baht 2,000 million and also the penalty at the rate of 1.25 percent per month calculated from April 2010. On 12 September 2011, CAT has submitted additional dispute to the Thai Arbitration Institute demanding additional remuneration for the 12<sup>th</sup> concession year for a period of 1 April 2009 - 15 June 2009 in the amount of Baht 113 million.</p> |
| Result of case  | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Status of Case  | The Arbitration Institute has ordered all 3 disputes to be tried together as one and the same case and such disputes are pending consideration of Thai Arbitration Institute.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

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|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Litigant</b> | <b>CAT Telecom Public Company Limited (CAT)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Submitted date  | 8 April 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Tribunal        | Central Administrative Court                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Dispute Topic   | <p>CAT has filed a claim against DPC to pay the remuneration in the amount of Baht 33 million including interest at the rate of 15 percent per annum, Baht 35 million in total. CAT claimed that DPC has committed breach of Digital PCN Agreement since there are fraudulent of documents/signature of the subscribers during the year 1997 - 2003 for the amount of 1,209 number. Such fraudulent has caused damage to CAT since CAT could not collect the fee for international call service when the fraudulent numbers have used the international call service of CAT.</p> <p>On 28 May 2013, the Arbitral Tribunal has dismissed all disputes of CAT by giving the reason which can be summarized that such disputes are the act of tort, DPC has not committed breach of the agreement. Therefore, the dispute of this case is not within the jurisdiction of the Arbitral Tribunal.</p> <p>On 6 September 2013, CAT has submitted request to the Central Administrative Court to revoke the award of the Arbitral Tribunal.</p> |
| Result of case  | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Status of Case  | Pending consideration of the Central Administrative Court.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |

|                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Litigant</b> | <b>TOT Public Company Limited (TOT)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Submitted date  | 9 May 2011                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Tribunal        | Central Administrative Court                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Dispute Topic   | <p>TOT has filed a claim against CAT and DPC to jointly pay the Access Charge under the Interconnection Agreement of DPC dated 8 September 1998, and then TOT has requested to increase the demanded Access Charge calculated up to the date that the lawsuit has been filed (9 May 2011) to be the date of the end of the Concession Agreement (15 September 2013) as follows:</p> <ol style="list-style-type: none"> <li>1) The Access Charge, which DPC has to pay to TOT calculated on the amount of the mobile number which DPC had rendered the service in each month at the of Baht 200 per number, in the amount of Baht 1,289 million;</li> <li>2) The Access Charge, which CAT has to pay to TOT calculated on a half of the revenue sharing which CAT had received from DPC, in the amount of Baht 3,944 million; and</li> <li>3) The Access Charge, which CAT did not fully pay to TOT due to the deduction of the Access Charge at the rate of Baht 22 / number / month, in the amount of Baht 222 million.</li> </ol> <p>The total amount of claim is Baht 5,454 million plus interest.</p> |
| Result of case  | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Status of Case  | Pending consideration of the Central Administrative Court.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |

|                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Litigant</b>     | <b>CAT Telecom Public Company Limited (CAT)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Submitted date      | 24 August 2012                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Tribunal            | Alternative Disputes Resolution Office, Thai Arbitration Institute                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Dispute Topic       | CAT has filed a claim against DPC to pay additional remuneration for the 10 <sup>th</sup> -14 <sup>th</sup> concession year in addition to the interconnection charge received (gross income) before deduction of the interconnection charge paid in the amount of Baht 183 million plus penalty at the rate of 1.25 percent per month. Then, CAT has also demanded DPC to pay additional remuneration for concession year 15 <sup>th</sup> in the amount of Baht 141 million plus penalty at the rate of 1.25 per month. The total claimed amount is Baht 324 million. |
| interResult of case | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Status of Case      | Pending consideration of Thai Arbitration Institute.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

|                 |                                                                                                                                                                                                                                                                                                                                                                                                               |
|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Litigant</b> | <b>CAT Telecom Public Company Limited (CAT)</b>                                                                                                                                                                                                                                                                                                                                                               |
| Submitted date  | 8 October 2012                                                                                                                                                                                                                                                                                                                                                                                                |
| Tribunal        | Thai Arbitration Institute                                                                                                                                                                                                                                                                                                                                                                                    |
| Dispute Topic   | DPC has requested the Arbitral Tribunal to order CAT to surrender the letter of guarantee for the revenue sharing of the 10 <sup>th</sup> -14 <sup>th</sup> concession year and prohibit CAT to claim any money from the bank. DPC also demanded CAT to pay the bank commission for the letter of guarantee including the damage for DPC's reputation and financial credit in the amount of Baht 109 million. |
| Result of case  | -                                                                                                                                                                                                                                                                                                                                                                                                             |
| Status of Case  | Pending consideration of Thai Arbitration Institute.                                                                                                                                                                                                                                                                                                                                                          |

|                 |                                                                                                                                                                                                                                                                                         |
|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Litigant</b> | <b>CAT Telecom Public Company Limited (CAT)</b>                                                                                                                                                                                                                                         |
| Submitted date  | 28 August 2013                                                                                                                                                                                                                                                                          |
| Tribunal        | Thai Arbitration Institute                                                                                                                                                                                                                                                              |
| Dispute Topic   | CAT has filed a claim against DPC to re-send the letter of guarantee for the revenue sharing of the 15 <sup>th</sup> – 16 <sup>th</sup> concession year claiming that the present letter of guarantee submitted by DPC contained faulted clause and does not comply with the agreement. |
| Result of case  | -                                                                                                                                                                                                                                                                                       |
| Status of Case  | Pending consideration of Thai Arbitration Institute.                                                                                                                                                                                                                                    |

## 6. General information and other significant information

### 6.1 General information of the Company

|                            |                                                                                                                                                                |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| The Company name           | : Advanced Info Service Public Company Limited                                                                                                                 |
| Symbol for trading         | : ADVANC                                                                                                                                                       |
| Registered date on the SET | : 5 November 1991                                                                                                                                              |
| Market capitalization      | : Baht 746,246.93 million (as of 30 December 2014)                                                                                                             |
| Registered capital         | : Baht 4,997,459,800                                                                                                                                           |
| Paid-up capital            | : Baht 2,973,095,330                                                                                                                                           |
| Total shareholders         | : 45,640 persons (as of 18 August 2014, the latest book closing date for the rights to receive dividend)                                                       |
| Free float                 | : 36.22%                                                                                                                                                       |
| Type of business           | : Provide mobile telephone service in the 900MHz and 1800MHz frequency under the digital GSM technology and 2.1GHz frequency under the digital UMTS technology |
| Head office                | : 414 Phaholyothin Road, Samsen Nai, Phayathai, Bangkok 10400                                                                                                  |
| Registered No.             | : 0107535000265                                                                                                                                                |
| Website                    | : <a href="http://www.ais.co.th">http://www.ais.co.th</a>                                                                                                      |
| Telephone                  | : (66) 2299 6000                                                                                                                                               |
| Facsimile                  | : (66) 2299 5165                                                                                                                                               |

### American Depositary Receipt

|                        |                               |
|------------------------|-------------------------------|
| ADR ticker symbol      | : AVIFY                       |
| Exchange               | : Over The Counter (OTC)      |
| Depository             | : The Bank of New York Mellon |
| ADR to ORD share ratio | : 1:1                         |
| ADR CUSIP number       | : 00753G103                   |

## 6.2 General information of subsidiaries and affiliates

| Subsidiaries                                                                                                                                                                                                                                                                               | Business                                                                                                                                  | Registered Capital<br>(Million Share) | Par Value<br>(Baht per share) | Paid-up Capital<br>(Million Baht) | % of Investment     |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-------------------------------|-----------------------------------|---------------------|
| <b>Digital Phone Co.,Ltd. (DPC)</b><br>404 Phaholyothin Center Tower,<br>Phaholyothin Road,<br>Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000<br>Fax : (66) 2299 5455                                                                                                              | Service provider of digital mobile phone network in 1800MHz frequency                                                                     | 365.55                                | 10                            | 3,655.47                          | 98.55               |
| <b>Advanced Datanetwork Communications Co.,Ltd. (ADC)</b><br>(an indirect subsidiary via DPC)<br>408/157 Phaholyothin Place Tower,<br>38 <sup>th</sup> Floor, Phaholyothin Road, Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2270 1900<br>Fax : (66) 2270 1860<br>Website : www.adc.co.th | Service provider of online data communication service via telephone landlines and optical fiber                                           | 95.75                                 | 10                            | 957.52                            | 51.00 <sup>1/</sup> |
| <b>Advanced Contact Center Co.,Ltd. (ACC)</b><br>414 Phaholyothin Road,<br>Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000<br>Fax : (66) 2299 5959                                                                                                                                  | Call center service                                                                                                                       | 27.2                                  | 10                            | 272                               | 99.99               |
| <b>Advanced MPAY Co.,Ltd. (AMP)</b><br>408/60 Phaholyothin Place Tower,<br>15 <sup>th</sup> Floor, Phaholyothin Road, Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2687 4808<br>Fax : (66) 2687 4788                                                                                       | Service provider of payment business via mobile phone                                                                                     | 30                                    | 10                            | 300                               | 99.99               |
| <b>Advanced Magic Card Co.,Ltd. (AMC)</b><br>414 Phaholyothin Road,<br>Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000<br>Fax : (66) 2615 3330                                                                                                                                      | Distributor of cash card business                                                                                                         | 25                                    | 10                            | 250                               | 99.99               |
| <b>AIN GlobalComm Co.,Ltd. (AIN)</b><br>408/127 Phaholyothin Place Tower,<br>29 <sup>th</sup> Floor, Phaholyothin Road, Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000<br>Fax : (66) 2278 7030<br>Website : www.ain.co.th                                                          | International telephone service gateway                                                                                                   | 2                                     | 100                           | 100                               | 99.99               |
| <b>Super Broadband Network Co.,Ltd. (SBN)</b><br>408/157 Phaholyothin Place Tower,<br>38 <sup>th</sup> Floor, Phaholyothin Road, Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000<br>Fax : (66) 2619 8777<br>Website : www.sbn.co.th                                                 | Network operator for international service and international telecom service operator i.e. international & national internet gateway etc. | 3                                     | 100                           | 300                               | 99.99               |

| Subsidiaries                                                                                                                                                                                                                      | Business                                                                                                                                                                                                 | Registered Capital<br>(Million Share) | Par Value<br>(Baht per share) | Paid-up Capital<br>(Million Baht) | % of Investment |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-------------------------------|-----------------------------------|-----------------|
| <b>Wireless Device Supply Co.,Ltd. (WDS)</b><br>404 Phaholyothin Center Tower,<br>Phaholyothin Road,<br>Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 5777<br>Fax : (66) 2299 5200                                            | Importer and distributor of handsets and accessories                                                                                                                                                     | 0.5                                   | 100                           | 50                                | 99.99           |
| <b>Advanced Wireless Network Co.,Ltd. (AWN)</b><br>408/60 Phaholyothin Place Tower,<br>15 <sup>th</sup> Floor, Phaholyothin Road, Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000<br>Fax : (66) 2687 4986                  | Network operator, telecom service operator, and computer system service provider. AWN received an Internet License Type I, Telecommunication Business License Type III, and 2.1GHz License from the NBTC | 13.5                                  | 100                           | 1,350                             | 99.99           |
| <b>Advanced Internet Revolution Co.,Ltd. (AIR) <sup>2)</sup></b><br>408/60 Phaholyothin Place Tower,<br>15 <sup>th</sup> Floor, Phaholyothin Road, Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000<br>Fax : (66) 2299 5200 | Service provider of internet                                                                                                                                                                             | 24                                    | 10                            | 240                               | 99.99           |
| <b>MIMO Tech Co.,Ltd. (MMT)</b><br>1291/1 Phaholyothin Road,<br>Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000                                                                                                            | Operate IT, and content aggregator businesses                                                                                                                                                            | 0.5                                   | 100                           | 50                                | 99.99           |
| <b>Fax Lite Co.,Ltd. (FXL)</b><br>1291/1 Phaholyothin Road,<br>Samsen Nai, Phayathai, Bangkok<br>Tel : (66) 2299 6000                                                                                                             | Operate in acquiring and/or lease building, and related facilities for telecommunications business                                                                                                       | 0.01                                  | 100                           | 1                                 | 99.98           |
| <b>Advanced Broadband Network Co.,Ltd. (ABN)</b><br>408/60 Phaholyothin Place Tower,<br>15 <sup>th</sup> Floor, Phaholyothin Road, Samsen Nai, Phayathai, Bangkok                                                                 | Currently not start the operation                                                                                                                                                                        | 0.15                                  | 100                           | 15 <sup>5)</sup>                  | 99.98           |

| Joint Venture                                                                                                                                                                                                           | Business                                                                                                                | Registered Capital<br>(Million Share) | Par Value<br>(Baht per share) | Paid-up Capital<br>(Million Baht) | % of Investment |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-------------------------------|-----------------------------------|-----------------|
| <b>Clearing House for Number Portability Co.,Ltd. (CLH)</b><br>598 Q House Ploenchit Building,<br>6 <sup>th</sup> Floor, Ploenchit Road, Lumpini,<br>Pathumwan, Bangkok<br>Tel : (66) 2646 2523<br>Fax : (66) 2168 7744 | Jointly invested, operate the information system and the centralized database for the mobile number portability service | 0.02                                  | 100                           | 2                                 | 20.00           |
| <b>Bridge Mobile Pte. Ltd. (BMB) <sup>4)</sup></b><br>750 Chai Chee Road, #03-02/03,<br>Technopark @ Chai Chee,<br>Singapore 469000<br>Tel : (65) 6424 6270<br>Fax : (65) 6745 9453                                     | Jointly invested, provide international roaming service (incorporated in Singapore)                                     | 9                                     | USD 1                         | USD 9 Million                     | 10.00           |
| <b>Information Highway Co.,Ltd. <sup>6)</sup></b><br>52/1 Moo 5 Bang Kruai-Sai Noi Road,<br>Bangsitong, Bang Kruai, Nonthaburi                                                                                          | Transmission network provider                                                                                           | 0.5                                   | 100                           | 12.5                              | 29.00           |

- Notes:**
1. The remaining 49% shareholding is non-related person.
  2. The dissolution of Advanced Internet Revolution Co.,Ltd. (AIR) as approved by the Board of Director Meeting no.7/2014 dated 4 August 2014 is now under liquidation process.
  3. The dissolution of Mobile Broadband Business Co.,Ltd. (MBB) and Advanced Mobile Broadband Co.,Ltd. (AMB) is now finished.
  4. Bridge Mobile Pte. Ltd. (BMB) has reduced its registered and paid-up share to 9 million share and 9 million baht respectively (source: Accounting and Corporate Regulatory Authority (ARCA)). In this regards, such reduction did not change the percentage of investment of the Company.
  5. Registered its share capital addition from 1 million baht to 15 million baht on 19 January 2015
  6. Advanced Broadband Network Co.,Ltd. granted 29% stake in Information Highway Co.,Ltd. since 16 September 2014 from Super Broadband Network Co.,Ltd.

### 6.3 Other references

Ordinary Share Registrar

Thailand Securities Depository Company Limited  
 The Stock Exchange Thailand Building,  
 62, Ratchadapisek Road,  
 Klongtoey, Klongtoey, Bangkok 10110  
 Tel : (66) 2229 2800  
 Fax : (66) 2359 1259  
 Call Center : (66) 2229 2888

Auditor

Mr. Charoen Phosamritlert  
 Certified Public Accountant Registration Number 4068  
  
 KPMG Phoomchai Audit Limited  
 195, Empire Tower 48<sup>th</sup> - 51<sup>st</sup> Floor,  
 South Sathorn Road, Sathorn, Bangkok 10120  
 Tel : (66) 2677 2000  
 Fax : (66) 2677 2222