

Ref. SYNEX 60/11

August 9, 2017

Subject: Management Discussion and Analysis Quarter 2 ended June 30, 2017

To: President,
The Stock Exchange of Thailand

Synnex (Thailand) Public Company Limited (hereinafter referred to as "the Company") is pleased to report the operation results of the Company and the Subsidiary of Quarter 2/2017 ended June 30, 2017 as reviewed by the authorized Company's auditor as follows:

	Quarter 2/2017	%	Quarter 2/2016	%	Increase (Decrease)	% + / (-)
Income from operations	8,249.92	100.00	5,230.77	100.00	3,019.16	57.72
Gross profit	345.54	4.19	252.94	4.84	92.61	(0.65)
Selling and Administrative expenses	177.40	2.15	172.08	3.29	5.32	(1.14)
Net profit	151.05	1.83	81.15	1.55	69.90	0.28
Basic earnings per share (THB)	0.20		0.11		0.09	81.82

The operating results of six-month periods ended June 30, 2017 has shown the Company's Sales and Services revenue increased from THB 5,230.77 Million to THB 8,249.92 Million, increasing by THB 3,019.16 Million or 57.72%. Gross Profit increased from THB 252.94 Million to THB 345.54 Million, increasing by THB 92.61 Million. Selling and Administrative expenses increased from THB 172.08 Million to THB 177.40 Million, increasing by THB 5.32 Million and Net Profit increased from THB 81.15 Million to THB 151.05 Million, increasing by THB 69.90 Million. Basic earnings per share increased from THB 0.11 to THB 0.20, increasing by THB 0.09 or 81.82%.

The Company's operating results had the continuous growth, mainly reason from Product sales in each BU (Business Unit) mainly due to the company's strategies to have more business expansion with all product groups, new famous Vendors, to close up with Vendors to expand business, promotional campaign to develop distribution channel Sale in Bangkok and Up-country.

	H1/2017	%	H1/2016	%	Increase (Decrease)	% + / (-)
Income from operations	16,421.30	100.00	10,492.94	100.00	5,928.37	56.50
Gross profit	697.89	4.25	518.79	4.94	179.10	(0.69)
Selling and Administrative expenses	386.74	2.36	343.15	3.27	43.60	(0.91)
Net profit	299.66	1.82	180.15	1.72	119.51	0.10
Basic earnings per share (THB)	0.39		0.23		0.16	69.57

For the period of H1/2017, the Company had better performance which mainly derived from higher total income increased by THB 5,928.37 Million or 56.50%. Net Profit increased from THB 180.15 Million to THB 299.66 Million, increasing by THB 119.51 Million. Basic earnings per share increased from THB 0.23 to THB 0.39, increasing by THB 0.16 or 69.57%. The Company has been closely monitoring the operating expenses to be in the appropriate level, potentially enhance efficiency and effectiveness in management and operation.

Dividend Summary	H1/2017	H1/2016	FY2016
Dividend per share	0.18	0.10	0.36
Payout Ratio (% of Net Profit)	45.00%	41.67%	66.67%

The resolutions adopted in the Board of Directors' Meeting no. 3/2017 to approved the payment of interim dividend from the first six-months period of the operation result for the year 2017 at the rate of THB 0.18 per share which is payable on 8 September 2017. The name listing of shareholders entitled to dividend payment (RD) will be on 24 August 2017 and the closure of the Company's Share Register Book (Closing Date) and the collecting of shareholders' names for dividend payment will be on 25 August 2017.

Please be informed accordingly.

Yours faithfully,

(Sutida Mongkolsuthree)
Chief Executive Officer