



BROCK : 030 /2017

August 10, 2017

Re : Management Discussion and Analysis (MD&A) For Quarter 2 / 2017

Attn : President  
The Stock Exchange of Thailand

Baan Rock Garden Public Company Limited wishes to clarify the Company's operating performance for 31 June 2017 as the following.

**Key Financial Information on 31 June 2017 , 2016**

(Unit : thousands)			
Statements of Income	Separate financial statements		
	June 31,2017	June 31,2016	+ (-) %
Total revenue	22,945.00	9,459.00	142.57
Revenue from Sale	21,469.00	6,470.00	231.82
Cost of sales	12,672.00	5,531.00	129.11
GROSS PROFIT	8,797.00	939.00	836.85
Selling and Administrative Expenses	9,130.00	5,951.00	53.42
PROFIT BEFORE INCOME TAX	1,119.00	(3,035.00)	136.87
Income Tax (Expense) Revenue	(258.00)	313.00	(182.43)
PROFIT (LOSS) FOR THE PERIOD	861.00	(2,722.00)	131.63
Gross profit margin (%)	40.98	14.51	182.33
Net profit to total revenue (%)	3.75	(28.78)	(113.04)



**Revenue**

For financial statement in Quarter 2/2017, the Company has the sales revenue of 21.47 Million Baht, a increase from the same period last year by approximately 15.00 Million Baht or 231.82% because of , continuous marketing and target direct.

**Cost of Sales**

For financial statement in Quarter 2/2017, the cost of sales was recorded at 12.67 Million Baht, a increase from the same period last year by approximately 7.14 Million Baht or 129.11% which the cost of sales increased by in the same direction with the sales revenue.

**Selling and Administrative Expenses**

The Company had the selling and administrative expenses for financial statement in Quarter 2/2017 was recorded at 9.13 Million Baht, a increased from the same period last year by approximately 3.18 Million Baht or 23.74%.

**Gross Profit**

The Company's gross profit margin for financial statement in Quarter 2/2017 was recorded at 8.80 Million Baht, increase from the same period last year by approximately 7.86 Million Baht or 836.85%.

**Profit (Loss) For The Period**

For financial statement in the Quarter 2/2017, the Company had the net profit of 0.86 Million Baht a increase from the same period last year by approximately 3.58 Million Baht or 131.63% because of , revenue increased to operating performance increased proportion.

Please be informed accordingly.

Yours sincerely,

(Ms.Jantamat Hankimhunt)

Authorized Persons to Disclose Information