



บริษัท ประชาอาภรณ์ จำกัด (มหาชน)
PEOPLE'S GARMENT PUBLIC COMPANY LIMITED

Tor. Hor. 035/2017

August 11, 2017

Subject : Explanation for the positive changes of the operating results for the financial statement as of quarter 2/2017 by more than 20%

Attention : Directors and Managers
The Stock Exchange of Thailand

People's Garment Public Company Limited would like to inform the operating results for the financial statement of quarter 2/2017 as of 30 June 2017, details of which are as follows:

In quarter 2/2017, the Company had net profit amounted 1.05 million baht. In quarter 2/2016, the Company had net loss amounted 10.15 million baht, if comparing, it increases from the same period of the last year by 110.31%.

1. Income from sales totaled 260.47 million baht, decreasing from the same period of last year by 17.33 million baht, or 6.24%, resulting from the decrease of domestic sales amounted 3.88 million baht, or equivalent to 1.81%, and also decreasing from export sales amounted 13.45 million baht, or equivalent to 21.32%.
2. Other income totaled 25.71 million baht, increasing from the same period of last year by 7.30 million baht or equivalent to 39.66%, resulting from selling invested capital and dividends
3. Gross profit totaled 37.24 million baht, increasing amounted 0.15 million baht, or equivalent to 0.42 %.
4. Administrative expense decreased by 10.96 million baht resulting from Expense management.

For the 6 month period of 2017, the Company had net loss amounted **13.74** million baht. Comparing to net loss in the year 2016 amounted 22.90 million baht; net loss decreases from the same period of the last year by 40.02 %.

1. Income from sales totaled 544.06 million baht, increasing from the same period of last year by 15.24 million baht, or 2.88%, as a result of domestic sales amounted 416.62 million baht, comparing to the same period of last year, it decreased 15.15 million baht or equivalent to 3.51%. In addition, export sales amounted 127.44 million baht, comparing





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to the same period of last year, it increased 30.39 million baht, or equivalent to 31.31%, the increase in export sales is because existing customers increase more orders.

2. Other incomes totaled 39.96 million baht, increasing from the same period of last year by 12.80 million baht or equivalent to 47.11%, resulting from selling invested capital and dividends.
3. Gross profit totaled 71.32 million baht, decreasing amounted 5.13 million baht, or equivalent to 6.71 % because of competitiveness in pricing and production efficiency need to be improved.
4. Administrative expense decreased by 14.30 million baht resulting from Expense management.

Please kindly acknowledge the above matters.

Sincerely yours,

Sunan Niyomnaitham

Mrs. Sunan Niyomnaitham

Director

