

Ref: CIG 037/2017

August 15, 2017

Subject: Profit and loss reporting for the second quarter of 2017 and explanation of more than 20 percent fluctuation in profit and loss compared to that of last year.

Dear Directors and Managers
The Stock Exchange of Thailand,

C.I.Group Public Company Limited hereby reports financial statements for the second quarter ended 30 June 2017 as follow;

Revenue

The company recorded total revenue of 396.89 million Baht in the second quarter of 2017 which reduced from the same quarter last year totaling 40.70 million Baht or 9.30%. Due to adjustment in selling price to reflect the decrease in prices of global raw materials; and the reduction in sales of major export customers. The company recorded domestic sales of 269.01 million Baht which increased from the same quarter last year totaling 11.68 million Baht or 4.16% (Domestic sales in the second quarter of 2016 was 280.69 million Baht). The company recorded export sales of 115.39 million Baht which decreased from the same quarter last year totaling 20.34 million Baht or 14.99% (Export sales in the second quarter of 2016 was 135.73 million Baht).

Cost of goods sold

The company recorded cost of goods sold of 331.30 million Baht in the second quarter of 2017 which decreased from the same quarter last year totaling 30.58 million Baht or 8.45% due to decreased sales. Efficiency improvement to cut down the cost and expenses in the second quarter of 2017 resulted in gross profit of 13.82%, an increase of 0.72% from gross profit of 13.10% in the second quarter of 2016.

Sales and Administration cost

The company recorded sales and administration cost of 78.93 million Baht in the second quarter of 2017 which decreased from the same quarter last year totaling 3.35 million Baht or 4.07%.

Financing costs

The company's financial costs in the second quarter of 2017 totaled 3.19 million Baht which decreased from the same quarter last year totaling 0.19 million Baht or 5.62% due to long term loan repayments.

Net profit (loss)

The company recorded net loss of 15.43 million Baht in the second quarter of 2017, an increase of 5.02 million Baht compared with net loss of 10.41 million Baht in the same quarter last year.

Best regards,

Aree Poomsanoh
Managing Director