

- TRANSLATION -

VS/PC (Q-Con) 032/2017

October 31st, 2017.

Attention Managing Director
 The Stock Exchange of Thailand

Subject : Management Discussion and Analysis the third quarter ended 30 September 2017.

Quality Construction Products Public Company Limited (“Q-CON”) would like to clarify the main reason that caused operating result of the third quarter of 2017 changed more than 20 percent that of 2016.

Q-CON and subsidiary have net profit for the period of 30.42 Million Baht increase 62.84 Million Baht compared with the third quarter of 2016 net loss 32.42 Million Baht, mainly by the increased of Revenue from sales 37% with the increase of sales volume. In the third quarter of year 2017 gross profit rate 18%, compared with 8% in 2016. So the company's gross profit increased 10%.

Distribution costs and administrative expense for the third quarter of 2017 were decreased 12%, an increase of 27% compared with the last year, because of transportation and sales promotion expensed were increased by proportion of sales while the operation expense decreased 41% , cause of the company fully paid for license in 2016.

In the third quarter of 2017, the company did not have financial costs , as the principal payable under the Loan Agreement. The Company paid completely in the first quarter of 2017.

On September 30, 2017, the company has cash balance amount 117.32 Million Baht. There are net cash from operation activity amount 165.55 Million Bah, net cash from the investment amount (25.76 MB.), net cash from Financial Activities amount (40.23 MB.), loan repayment 40 MB. and interest 0.23 MB.

Please be informed accordingly

Sincerely yours,

Saowaluck Suwanprateep

(Mrs.Saowaluck Suwanprateep)

Deputy Managing Director