



BROCK : 039 /2017

November 9, 2017

Re : Management Discussion and Analysis (MD&A) For Quarter 3 / 2017

Attn : President
The Stock Exchange of Thailand

Baan Rock Garden Public Company Limited wishes to clarify the Company's operating performance for 30 September 2017 as the following.

Key Financial Information on 30 September 2017 , 2016

(Unit : thousands)			
Statements of Income	Separate financial statements		
	30 September 2017	30 September 2016	+ (-) %
Total revenue	33,053.00	16,105.00	105.23
Revenue from Sale	31,795.00	14,980.00	112.25
Cost of sales	19,933.00	9,382.00	112.46
GROSS PROFIT	11,862.00	5,598.00	111.90
Selling and Administrative Expenses	9,788.00	7,547.00	29.69
PROFIT BEFORE INCOME TAX	3,310.00	(854.00)	487.59
Income Tax (Expense) Revenue	(707.00)	5.00	(14,240.00)
PROFIT (LOSS) FOR THE PERIOD	2,603.00	(849.00)	406.60
Gross profit margin (%)	37.31	37.37	(0.17)
Net profit to total revenue (%)	7.88	(5.27)	249.39



Revenue

For financial statement in Quarter 3/2017, the Company has the sales revenue of 31.79 Million Baht, a increase from the same period last year by approximately 16.81 Million Baht or 112.25% because of , continuous marketing and target direct.

Cost of Sales

For financial statement in Quarter 3/2017, the cost of sales was recorded at 19.93 Million Baht, a increase from the same period last year by approximately 10.55 Million Baht or 112.46% which the cost of sales increased by in the same direction with the sales revenue.

Selling and Administrative Expenses

The Company had the selling and administrative expenses for financial statement in Quarter 3/2017 was recorded at 9.78 Million Baht, a increased from the same period last year by approximately 2.24 Million Baht or 29.69%.

Gross Profit

The Company's gross profit margin for financial statement in Quarter 3/2017 was recorded at 11.86 Million Baht, increase from the same period last year by approximately 6.26 Million Baht or 111.90%.

Profit (Loss) For The Period

For financial statement in the Quarter 3/2017, the Company had the net profit of 2.60 Million Baht a increase from the same period last year by approximately 3.45 Million Baht or 406.60% because of , revenue increased to operating performance increased proportion.

Please be informed accordingly.

Yours sincerely,

(Ms.Jantamat Hankimhunt)

Authorized Persons to Disclose Information