



No. NCL-M 27/17

November 10, 2017

Subject : The clarification and analysis of the management of NCL International Logistics Public Company Limited and its subsidiaries on the Company's financial statements for the 9 months ended September 30, 2017 that changed more than 20 percent

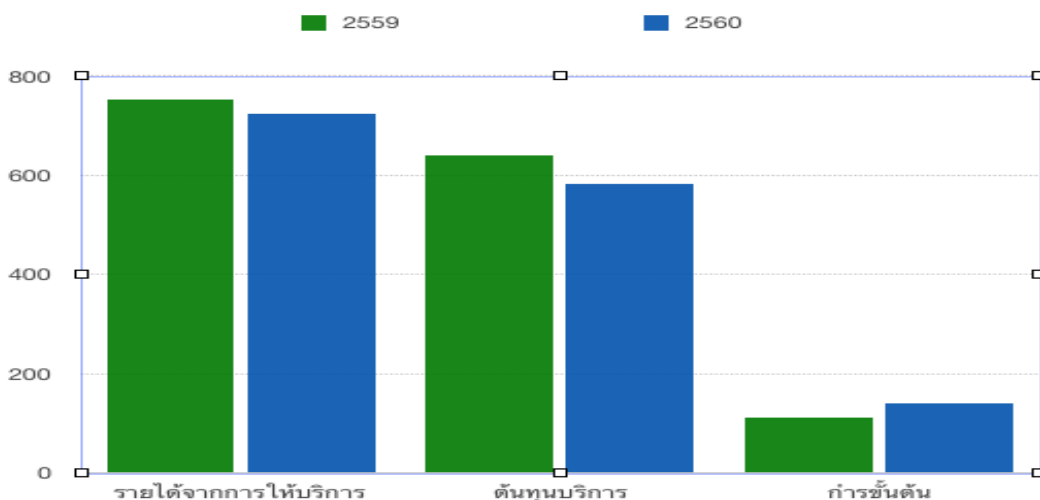
To : President,
The Stock Exchange of Thailand

NCL International Logistics Public Company Limited and its subsidiaries (the "Company") would like to clarify the description and analysis of the management based on the Company's financial statements for the 9 months ended September 30, 2017

The major changing that have occurred during the 3rd quarter 2017. SSK Inter Logistics Co., Ltd. ("SSK") has restructured shareholders and reduced the registered capital completely since August 15th, 2017 results SSK become as a subsidiary of the Company from the date mentioned above.

The Company had a net loss of 6.43 million Baht or 0.88 percent of revenues from services. As for the last year, the net profit of the Company of 1.42 million Baht. The causes of the details are as follows.

Income



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For the 9 months period ended September 30th, 2017 the Company had income from services total amount 722.68 million baht, decreased 4.05 %, mainly caused due to revenue from domestic transport by land has been transferred to be operated under the association company since March 2016, the total revenue is decreased. The impact of the bankruptcy of Hanjin Shipping Containers Line made of many containers which was leased by Hanjin Shipping also cannot be brought back to the cargo. Causing container races not sufficient since the 4th quarter of 2016, result in the transport of goods, the customer has less and less in the 1st quarter because they could not find enough container customers' needs across multiple paths. The situation improved in the 2nd quarter. The 2017 gross profit margin for the 9 months of 2017 increased 27.91 million baht from the last year, or 24.72 percent due to the subsidiaries both domestic and abroad have better performance.

Net loss.

For the 9 months period ended September 30th, 2017 the company had a net loss of 6.43 million Baht or 0.88 percent of the revenue from services. As for 2016, the 9 months had a net profit 1.42 million Baht. Because other income decreased by 17.81 million Baht due to the last year had income from rental trucks and trailers from associate company amount of 12 million Baht and gain on transfer of assets of about 5 million Baht but this year had no such income. The administrative expenses increased approximately 3.35 million Baht from the establish of the subsidiary since March 2016 and received share losses from associate company SSK Inter logistics Co., Ltd. to August 15th, 2017 (registration date for registered capital decrease) amount of 9.47 million Baht due to the economic slowdown in the country. Transport operators in the country to be competitive and stop transporting cement powder because management determined that it was not worth the money to get the job done. The company shares losses from associate company Grace Water Med Co., Ltd. number of 2.14 million Baht due to the construction of the plant and machinery in the beginning of year 2017, which is expected to have revenues from the sale of the dialysis solution in the 3rd quarter of 2017.

Yours sincerely,

(Mr.Kitti Phuathavornskul, Ms.Netirad Sang-ngam)