

No. ACC6102/003

February 27, 2018

Subject: Explanation of Financial Performance for the year 2017 ended December 31, 2017

To: President,

The Stock Exchange of Thailand

According to the Financial Statements of Advanced Connection Corporation Public Company Limited ("the Company") and its subsidiaries for the year 2017 ending December 31, 2017, appear as comprehensive operating loss of the Company THB 48.81 million compare with performance for the prior year appear as comprehensive operating loss of the Company THB 25.50 million, increase in loss from the prior year THB 23.31 million or 91.40%, due to the following reasons as follows;

- 1. Total incomes of the Company increases to 119.47 million baht equal to 67.86% against to the same period of last year mainly due to:
 - 1.1) Revenue from Sales increase THB 1.29 million
 - 1.2) Revenue from selling of electricity increase THB 1.52 million or 100% due to in year 2017 Solar Power Project on Rooftop (Solar Rooftop) of Bangpakong Solar Power Co., Ltd. which is held 51% by the Company starts to recognize revenue.
 - 1.3) Revenue from Real Estate Development increase THB 80.79 million due to starting of revenue recognition of the subsidiary.
 - 1.4) Revenue from Banquet Room and Restaurant increase THB 72.81 million. And revenue from property for rental decrease THB 20.80 million due to the subsidiary bring back the Banquet Room and Restaurant business to operate by itself instead of rent out.
 - 1.5) Other Revenue decrease THB 16.13 million due from Gain from disposal of assets decrease THB 12.83 million because of in the year 2016 the Company had gain on disposal of office building, PS Tower of THB 19.25 million. But in the year 2017 the Company has gain on disposal of 8 units of Country Complex Condominium, size 38 square meters with gain THB 6.43 million.
- 2. The Cost of sales and services of the Company increases THB 132.13 million or 400.57% due from following reasons;



- 2.1) Cost of selling of fan increase THB 31.94 million due to the Company reserved for loss from stock devaluation THB 34.83 million included in cost of sales
- 2.2) Cost of renewable energy increase THB 3.18 million due to year 2017 Solar Power Project on Rooftop of Bangpakong Solar Power Co., Ltd. which is 51% held by the Company starts to recognize revenue.
- 2.3) Cost of Real Estate Development increase THB 49.71 million due to in year 2017 the subsidiary starts to recognize revenue.
- 2.4) Cost of Banquet Room and Restaurant increase THB 66.93 million and cost of real estate development decrease THB 19.62 million due to the subsidiary bring back the Banquet Room and Restaurant business to operate by itself instead of rent out.
- 3. The Company has selling and administrative expenses increase THB 16.36 million baht or 26.28% due from following reasons;
 - 3.1) Selling and service expenses increase THB 7.40 million or 90.53% due to expansion of Banquet Room and Restaurant business and also Real estate development business.
 - 3.2) Administrative expenses increase THB 8.97 million or 16.57% due to expansion of Banquet Room and Restaurant business and also Real estate development business.
- 4. Financial cost increase THB 1.79 million or 3.12% interest expenses of Bond of the same period of prior year did not occurred throughout the year.

Please be clarified to announce for investors and other interested persons accordingly.

Yours Sincerely,

(Mr.Yuttana Taepangthong)

Managing Director