

February 28, 2018

Subjects : Clarification of operating results for the Year 2017

Attention : The Director and Manager of the Stock Exchange of Thailand

The Consolidated net profit of Eastern Printing Public Co., Ltd. (EPCO) for the year ended December 31, 2017 is Baht 207.19 million in comparison with net profit of Baht 118.74 million for the year 2016, an increase of Baht 88.44 million or 74.48%. The major causes of significant change are as follows:

Unit : Million Baht

Operating results of the Company	For the Year ended December 31,			
	2017	2016	Changes	%
Revenues :				
Revenues from sales and services	930.88	855.21	75.67	8.85
Other income	31.75	25.93	5.82	22.45
Total revenues	962.63	881.14	81.49	9.25
Expenses :				
Cost of sales and services	510.14	468.81	41.33	8.82
Administrative and selling expenses	183.84	147.60	36.24	24.55
Finance cost	208.75	110.40	98.35	89.09
Total expenses	902.73	726.79	175.94	24.21
Share of profit (loss) on investment in associated company	196.23	(2.03)	198.26	9,766.5
Profit before income tax	256.14	152.31	103.83	68.17
Income tax expenses	22.75	16.58	6.17	37.21
Net profit attributable to Owners of the Company	207.19	118.74	88.45	74.48

1. Revenues from sales and services in amount of Baht 930.88 million, an increase of Baht 75.67 million or 8.85%, which was a decrease of revenue from printing business at Baht 67.24 million or 13.13% and an increase of revenue from power plant at Baht 142.91 million, or 41.66 %. The increase of revenue from power plant comes from the 5 MW Prachinburi Power Plant at Baht 38.12 million and the 9.99 MW Kyotamba power plant in Japan at Baht 115.42 million .
2. Other income amount Baht 31.75 million, an increase of Baht 5.81 million or 22.40%.
3. Cost of sales amount Baht 510.14 million, an increase of Baht 41.33 million or 8.82%. The cost of printing decreased Baht 52.70 million and cost of power plant increased Baht 94.03 million, from Prachinburi Power Plant at Baht 16.03 million and from Kyotamba Power Plant at Baht 70.62 million.
4. Selling and administrative expenses in the amount of Baht 183.84 million, an increase of Baht 36.24 million or 24.55%. which from ;
 - The expenses from printing business increase Baht 12.96 million in the year 2017 caused from expense of bond issuance at Baht 3.89 million and allowance for doubtful account at Baht 2.52 million, however in year 2016 the reversal of doubtful account was Baht 9.79 million.
 - The expenses from power plant increase Baht 23.28 million coming from expense of issuance of SBLC at Baht 7.97 million , increase of expenses from Kyotamba Power Plant at Baht 10.93 million and from Prachinburi Power Plant at Baht 3.77 million.
5. Profit sharing from investments in two associated companies, cogeneration power plants, amount Baht 196.23 million. One power plants with a capacity of 120 megawatts, both direct and indirect shareholding of 49.50 percent, at Baht 69.24 million and the other 240 MW power plant with a direct and indirect shareholding of 40 percent, at Baht 126.99 million.
6. Financial costs amount Baht 208.75 million, an increase of Baht 98.35 million. The interest amount Baht 38.22 million came from the issuance of bills of exchange of Baht 380 million and debentures of Baht 814.50 million. The other interest amount Baht 57.55 million came from power plant debentures of Baht 2,418.70 million.

Please be informed accordingly,

Respectfully yours,

-Weera Louwitawas-

(Mr. Weera Louwitawas)

Chief Executive Officer