



**C.I. GROUP
PUBLIC COMPANY LIMITED**
บริษัท ซี.ไอ. กรุ๊ป จำกัด (มหาชน)

สำนักงานใหญ่ (HQ)
1/1 ม.7 ต.บางคูวัด ต.บางคูวัด
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Ref: CIG 015/2018

March 12, 2018

Subject: Profit and loss reporting the financial statements for the year ended December 31, 2017 and explanation of more than 20 percent fluctuation in profit and loss compared to that of last year.
(Add)

Dear Directors and Managers

The Stock Exchange of Thailand,

C.I. Group Public Company Limited hereby reports financial statements for the year ended December 31, 2017 as follow;

Revenue

The company recorded total revenue of 900.25 million Baht in the year ended December 31, 2017 which decreased from the same quarter last year totaling 57.41 million Baht or 5.99% due to overall slowdown of the market. The company recorded domestic sales of 525.03 million Baht which decreased from the same quarter last year totaling 28.10 million Baht or 5.08% (Domestic sales for the year ended December 31, 2016 was 553.13 million Baht). The company recorded export sales of 330.07 million Baht which decreased from the same quarter last year totaling 23.00 million Baht or 6.51% (Export sales in the year ended December 31, 2016 was 353.07 million Baht). The company recorded revenue from its hospitality business 15.71 million Baht, a decrease from the same quarter last year totaling 6.49 million Baht or 29.23% (Hospitality business revenue was 22.20 million Baht for the year ended December 31, 2016).

Cost of goods sold

The company recorded cost of goods sold of 752.10 million Baht in the year ended December 31, 2017 which decreased from the same quarter last year totaling 29.42 million Baht or 3.76 % due to decreased in sales resulted in gross profit of 13.63%, a decrease of 2.01% from gross profit of 15.64% in the fourth quarter of 2016.



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Sales and Administration cost

The company recorded sales and administration cost of 175.80 million Baht in the year ended December 31, 2017 which increased from the same quarter last year totaling 11.08 million Baht or 6.73%. The major reason for the increase is due to an increase of 9.13 million Baht in allowance for doubtful debts.

Financing costs

The company's financial costs in the year ended December 31, 2017 totaled 6.98 million Baht which decreased from the same quarter last year totaling 0.12 million Baht or 1.69 % due to long term loan repayments.

Net profit (loss)

The company recorded a net loss of 33.17 million Baht in the year ended December 31, 2017, an increase in net loss of 28.04 million Baht compared with net loss of 1.96 million Baht in the same quarter last year. The main reasons for the increased net loss is due to allowance for doubtful debts, impairment of leasehold totaling 5.56 million Baht and a net loss from the hospitality business of 16.24 million Baht.

Best regards,

Sawai Chatchairungruang

Managing Director