25 บริษัท 2 เอส เมทัล จำกัด (มหาชน)

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Ref. 2S BoD017/2018

May 9<sup>th</sup>, 2018

Subject: Clarification of the change in operating result more than 20%

To: The president

The Stock Exchange of Thailand

2S Metal Public Company Limited (the "Company") would like to clarify in operating performance for the 1<sup>st</sup> quarter (three months period) ended March 31, 2018. The Company's net profit was Baht 68.87 Million which decreased Baht 32.04 Million or decreased 31.75% when compared to the same period of 2017. The reasons of its profit decreased are as the following:

- 1. Revenue from Sales was Baht 1,418.29 Million, which increased 27.43% when compare to the same period of 2017, due to the increasing of the quantity of Sales by 17%.
- Cost of goods sold was Baht 1,275.68 million which the gross profit margin was decreased to 10.06% when compare to the same period of 2017, the gross profit margin was 15.64%.
   Due to the highly competitive so that the profitability decreased from the same period of previous year.
- 3. Selling expenses was Baht 29.62 million which increased Baht 4.16 Million or increased 16.34% when compared to the same period of 2017. The mainly increasing reasons was the quantity of sales.
- 4. Lost on Exchange rate was Baht 3.78 million, which was 0.27% of Sales. Due to Thai baht against dollar when compered from last year.

Please be informed accordingly.

Sincerely yours,

(Mr. Sombat Leeswadtrakul)

Chief Executive Officer