

-Translation-

No. ED-MD18-009

10th May 2018

Subject : Clarification of changes in excess of 20% in the operating results for year Q1/2018

To : Director and General Manager
The Stock Exchange of Thailand

Eureka Design Public Company Limited and its subsidiaries (“the Group”) would like to clarify the changes in excess of 20% in the Group’s operating results for the 1st quarter ended 31th March 2018, compared to those for the same period ended 31th March 2017.

The consolidated financial statements reported a net profit of Baht 3.93 million and net loss of Baht 18.43 million for the quarter ended 31th March 2018 and 2017. The increase of Baht 14.50 million in the profit is mainly due to the following.

1. A increment in the Group’s revenue 99% or Baht 46.78 million to Baht 94.05 million for the quarter ended 31th March 2018 compared to Baht 47.27 million for 2017. The increment of revenue is the result of higher backlog and higher delivery from customer and we can commissioning and complete the job project within due date and delivery plan. However the remaining backlog will be recognized within the 2nd quarter and 3rd quarter in 2018. For the growth of sale order have expand to the other industrial that interested to investment in the automation system. From the passed main focus of sale order are in the automotive industrial only.
2. The cost of sales and services to sales ratio for the Group were 65.68% in 1st quarter 2018 compared to 80.97% in 1st quarter 2017. The decrease in the cost of sales ratio is due to the effectiveness of controlling and managing the budget as well as choosing the suitable material to the products.
3. The Group’s selling and administrative expenses for the quarter ended 2018 and 2017 were Baht 27.49 million and Baht 24.89 million respectively. The increase of Baht 2.60 million was mainly a result of the employees benefit (Salary, wages and the compensation).

Please be informed accordingly,

Yours faithfully,

(Mr. Narakorn Ratchapolsitte)
Chief Executive Officer