

- TRANSLATION -

VS/PC (Q-CON) 016/2018

May 10th , 2018.

Attention Managing Director
 The Stock Exchange of Thailand

Subject : Management Discussion and Analysis the first quarter ended 31 March 2018

Quality Construction Products Public Company Limited (“Q-CON”) would like to clarify the main reason that caused operating result for 2018 changed more than 20 percent that of 2017.

Q-CON and subsidiary have profit for the period of 14.97 Million Baht compared with the first quarter of 2017 loss for the period of 11.34 Million Baht. Profit for the period increased 26.31 Million Baht. Mainly by the increasing of Revenue from sales 14% with the increasing from selling price and sale volume. In the first quarter of year 2018 gross profit rate 15 %, increased 7% compared with the last year.

The first quarter in 2018, the company cost of distribution and administrative expense were 53.32 Million Baht compare with last period 48.27 Million, increased 10%. Due to the administrative expense were increased by salary, welfare and an allowance decline inventory value, while the Company's cost of distribution decreased from promotional expenses.

In the first quarter of 2018, the company did not have financial cost, as the principle payable under the Loan Agreement, the company paid completely.

At the Annual General Meeting of the Shareholders of the Company held on 26 March 2018, the shareholders resolved to declare total dividends for the year 2017 at Baht 0.03 per share, totaling Baht 12 Million and was paid on 25 April 2018.

At the end of March 31, 2018, the total assets were increased 54.43 Million Baht compare with at the end of December 31, 2017. Increasing from cash, trade receivables, assets decreasing from inventories, Land, plant and equipment, which decreased from depreciation.

Total liabilities were increased 51.45 Million Baht by trade payable, others current payable and accrued dividends.

At the end of March 31, 2018, the company has cash balance amount 166.35 Million Baht increasing 43.34 Million Baht by net cash flow provided by operation activities and cash flow from investment activities

Please be informed accordingly

Sincerely yours,

Saowaluck Suwanprateep

(Mrs.Saowaluck Suwanprateep)

Deputy Managing Director