



(Translation)

Re: BOD.SET 014/2018

May 11, 2018

Subject: Clarification on the Change in operating results for the three month period ended March 31, 2018 over 20% compared with the same period of the previous quarterly

To: The President
The Stock Exchange of Thailand

Thailand's economic outlook for the year 2018 is likely to be bright. After seeing a clear recovery in the last quarter of last year, private investment slowed down as confidence in the election and the direction of investment from the government through large projects.

In the first quarter of 2018, the Company installed and delivered the goods to the outstanding customers at the end of the year. As a result, the performance for the first quarter of 2018 is as follows.

- Sales increased from Baht 63.14 million in the first quarter of 2017 to Baht 94.98 million in the first quarter of 2018, or 50.43%, due to outstanding work at the end of last year.
- Cost of goods sold increased from Baht 58.02 million in the first quarter of 2017 to Baht 84.29 million in the first quarter of 2018, representing 45.29% and the gross margin increased from 8.11% in the first quarter of 2017 to 11.25% in the first quarter of 2018 due to lower labor force from voluntary resignation and production cost control to lower production costs.
- Other income decreased 95.36% from the same quarter of last year due to in the first quarter of 2017, the Company had a gain from the sale of investment assets of 23 rai, a fraction of Baht 24.96 million.
- The company still maintains cost control measures and voluntary resignation programs. As a result, Admin expenses for the first Quarter of 2018 were decreased by 16.58%. Selling expenses were decreased 24.32% from the same quarter of last year, respectively.
- Financial expenses decreased from Baht 4.11 million in the first quarter of 2017 to Baht 2.35 million in the first quarter of 2018, or 42.91%, due to repayment of loans from outsiders at the rate of 9.00% per annum and Short term bill of exchange at the rate of 7.00% per annum at the end of 2017.
- At the end of the first Quarter of 2018, the Company had total assets of Baht 909.00 million, a decrease of 3.45% from the same quarter of last year due to the delivery of outstanding goods and repayment of loans from third parties and Short term bill of exchange that affected total liabilities was decreased to 6.35% as well, the shareholder's equities were decreased to 1.55% due to operation loss for the first quarter of 2018 of Baht 8.83 million.

Please be informed accordingly.

Sincerely yours,

-Mr. Surachet Kamolmongkolsuk-
(Mr. Surachet Kamolmongkolsuk)

Managing Director