



BROCK : 022 /2018

August 13, 2018

Re : Management Discussion and Analysis (MD&A) For Quarter 2 / 2018

Attn : President
The Stock Exchange of Thailand

Baan Rock Garden Public Company Limited wishes to clarify the Company's operating performance for 30 June 2018 as the following.

Key Financial Information on 30 June 2018 , 2017

(Unit : thousands)			
Statements of Income	Separate financial statements		
	June 30, 2018	June 30, 2017	+ (-) %
Total revenue	27,616.00	22,748.00	21.40
Revenue from Sale	26,518.00	21,469.00	23.52
Cost of sales	16,151.00	12,672.00	27.45
GROSS PROFIT	10,367.00	8,797.00	17.85
Selling and Administrative Expenses	8,622.00	8,933.00	(3.48)
PROFIT BEFORE INCOME TAX	2,825.00	1,119.00	152.46
Income Tax (Expense) Revenue	620.00	258.00	140.31
PROFIT (LOSS) FOR THE PERIOD	2,205.00	861.00	156.10
Gross profit margin (%)	39.09	40.98	(4.59)
Net profit to total revenue (%)	7.98	3.78	110.95



Revenue

For financial statement in Quarter 2/2018, the Company has the sales revenue of 26.52 Million Baht, a increase from the same period last year by approximately 5.05 Million Baht or 23.52% because of, the result of customer decision making and continuous marketing.

Cost of Sales

For financial statement in Quarter 2/2018, the cost of sales was recorded at 16.15 Million Baht, a increase from the same period last year by approximately 3.48 Million Baht or 27.45% which the cost of sales increased by in the same direction with the sales revenue.

Selling and Administrative Expenses

The Company had the selling and administrative expenses for financial statement in Quarter 2/2018 was recorded at 8.62 Million Baht, a decreased from the same period last year by approximately 0.31 Million Baht or 3.48%.

Gross Profit

The Company's gross profit margin for financial statement in Quarter 2/2018 was recorded at 10.37 Million Baht, increase from the same period last year by approximately 1.57 Million Baht or 17.85%.

Profit (Loss) For The Period

For financial statement in the Quarter 2/2018, the Company had the profit for the period of 2.21 Million Baht a increase from the same period last year by approximately 1.34 Million Baht or 156.10% because of , revenue increased from the same period of last year, the recognition of comprehensive income for the period has increased proportionately.

Please be informed accordingly.

Yours sincerely,

(Ms.Jantamat Hankimhunt)

Authorized Persons to Disclose Information