



บริษัท พรพรหมเมทัลทอล จำกัด (มหาชน)

PORN PROM METAL PUBLIC COMPANY LIMITED

10 August 2018

Subject : Management Discussion and Analysis Quarter 2 Ending 30-Jun-2018
(Clarification on percentage of change more than 20% in Q2/2018)

To : Director and Manager
The Stock Exchange of Thailand

Revenue from sales:

In Q2/2018 PPM's consolidated revenue from sales recorded at 424.17 million Baht, 10.12% up from the year earlier. The sales volume and value have increased for both industrial materials and construction products, as the metal prices also increased, then the selling unit price mostly increased accordingly.

One of the subsidiary company in flexible packaging industry, sales growth up 45.24% compared with the year earlier. The company can continue increasing both new customers and orders from the current customers well. However the increasing of new customers usually effect to high production cost, as the samples are needed for testing and small volume of trial orders.

Another subsidiary company in solar module business, sales growth down 31% compared with the year earlier. Due to the global low demand and orders. However in Q2/2018 the company has already signed long term sales contract for solar module assemble. The company also has more sales channel for solar rooftop projects both domestic and neighbor country. In Q3/2018, the company should be able to recognize more revenue from the project sales.

Profit for the year:

In Q2/2018 PPM's consolidated Profit of the major shareholders, is posted at 3.29 million Baht, up 40.33% from the year earlier while consolidated Profit was posted at 2.34 million Baht. The sales revenue of the subsidiary company in flexible packaging industry can increased well but getting low profit. The sales of another subsidiary company in solar module business has dropped



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but getting lower loss, however at the end of Q2/2018 the company has run the production with full capacity and start to recognize revenue from the project sales as well. The gross profit from consolidated is 55.48 million baht, down 17.14% from the year earlier.

Please be informed accordingly.

Your faithfully,

(Mrs. Nuntira Rittimontree)

Chief Financial Officer