



บริษัท ฮั่วฟงรับเบอร์ (ไทยแลนด์) จำกัด (มหาชน)  
HWA FONG RUBBER (THAILAND) PUBLIC COMPANY LIMITED

November 5<sup>th</sup>, 2018  
At Hor-For 0142/2561

Subject Notification of the performance of Quarter 3, 2018  
Attn Directors and Manager, The Stock Exchange of Thailand

The Company would like to notify the performance as financial statement in the third quarter of 2018 for the nine-month period ended September 30, 2018, summarized as follows:

(Unit : Million Baht)	Quater 3/2018	Quater 3/2017	%
Revenue from sales	1,864.04	2,032.47	-8.29%
Cost of sale of goods	1,497.03	1,588.82	-5.78%
Profit for the period	158.34	229.23	-30.92%
Basic earnings per share (Baht)	0.24	0.35	-30.92%

The Company and its subsidiaries performance in the third quarter of 2018 showed decreased sales revenue by 168.43 million Baht or 8.29 percent because of economic recovery in Thailand. People have low income due to declined price of agricultural products, and key customers in Thailand are affected by floods.

The cost of goods sold decreased by 91.79 million Baht or 5.78%. The decreased in sales revenue was 8.29 percent due to the increased cost of raw materials such as carbon black 37 percent, increased cost of natural gas 11 percent, and minimum wage adjustment in 2018.

In conclusion, the third quarter of 2018, the nine-month period ended September 30, 2018, the Company's net profit decreased by 70.89 million Baht or 30.92 percent when compared to the same period last year, and the earnings per share is 0.24 Baht.

Therefore, please be kindly informed and disseminated the information to all members of the company and interested investors for supporting their decision for any investment with our company.

Yours sincerely,

Mr. Shen, Kuo-Jung  
Chairman