



บริษัท ยูเนียน ปีโตรเคมีคอล จำกัด (มหาชน)
UNION PETROCHEMICAL PUBLIC COMPANY LIMITED

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UKEM021/2018

September 12, 2018

Subject : Management Discussion and Analysis of Business Operation results for Quarter 3/2018

To : Director and Manager of The Stock Exchange of Thailand

Union Petrochemical Public Company Limited and its subsidiaries would like to describe and analyze the financial situation and business operation for Quarter 3/2018, in order to disclose as the information to the investor and public.

Consolidated Operating Results for nine-month period ended September 30, 2018 , the Company had total revenues of Baht 2,432.43 million. Cost of sales was Baht 2,122.18 million (87.25% of sales). Operating result Net profit 37.55 Cost of sales was Baht 1,902.36 million (83.77% of sales). Net profit was Baht 93.80 million, a decrease of Baht 93.80 million from the same period of last year. Baht 56.25 million or a decrease of 59.96% because commodity prices are rising. And the market is highly competitive. Consumers are changing their purchasing behavior.

Yours Sincerely,

Ms. Piyanan Suwannaphasri

Assistant Managing Director

Authorized to sign behalf of the company