



บริษัท พรพรหมเมทัล จำกัด (มหาชน)

PORN PROM METAL PUBLIC COMPANY LIMITED

13 November 2018

Subject : Management Discussion and Analysis Quarter 3 Ending 30-Sep-2018

(Clarification on percentage of change more than 20% in Q3/2018)

To : Director and Manager

The Stock Exchange of Thailand

Revenue from sales:

In Q3/2018 PPM's consolidated revenue from sales recorded at 450.68 million Baht, 10.31% up from the year earlier. The sales volume and value have increased for both industrial materials and construction products, as the metal prices also increased, the selling unit price increased accordingly.

One of the subsidiary company in flexible packaging industry, sales growth up 18.26% compared with the year earlier. The company can maintain good market share, continue increase orders from both current and new customers, and able to control production cost well.

Another subsidiary company in solar module business, sales growth down 38.01% compared with the year earlier. Due to the uncertainty and change of import duty on Solar Cell Module in European zone, together with OEM high price competition. At the moment the company able to increase well for EPC contracts of solar cell rooftop installation projects. Since the company has its own assembly plant and testing, now the company's solar cell module has already received "Thai Industrial Standard (TISI)"

Profit for the year of 2018:

In Q3/2018 PPM's consolidated Profit of the major shareholders, is posted at 12.57 million Baht, down 31.21% from the year earlier while consolidated Profit was posted at 18.27 million Baht. The sales revenue and profit of the subsidiary company in flexible packaging industry can increased well. The sales revenue and profit of another subsidiary company in solar module business has dropped. The gross profit from consolidated is 56.55 million baht, down 6.75% from the year earlier.



บริษัท พรพรหมเมทัลทอล จำกัด (มหาชน)  
PORN PROM METAL PUBLIC COMPANY LIMITED

Please be informed accordingly.

Your faithfully,

(Mrs. Kanokkorn Tankaisorn)

Deputy Managing Director