



## YONG THAI PUBLIC COMPANY LIMITED

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YTC 19/2018

November 14, 2018

To : The President  
The Stock Exchange of Thailand

Subject : The clarification about company's net earning Q3/2018

Dear Sir,

The quarterly operating result ended on September 30, 2018 is Baht 4.16 million loss on Baht 8.93 million revenues compared with net loss of Baht 4.73 million on Baht 14.58 million revenues over the same period in 2017. The change in loss for the quarterly operating result ended on September 30, 2018 is due to lower revenues from sales, lower expense and higher gross margin: details as follow.

The Company recorded lower sale volume in Q3/2018 mainly due to raw material availability problem.

For the three-month period financial statement ended September 30, 2018, the Company recorded Baht 8.76 million revenues from sales and Baht 6.92 million cost of sales with Baht 1.84 million gross margin. In the same period ended September 30, 2017, the Company recorded Baht 14.21 million revenues from sales and Baht 13.18 million cost of sales with Baht 1.03 million gross margin.

For the three-month period financial statement ended September 30, 2018, the Company recorded Baht 0.42 million Finance cost and Baht 0.34 million in the same period ended September 30, 2017 due to the higher bank overdrafts and short-term loan outstanding for the three-month period financial statement ended September 30, 2018

For the three-month period financial statement ended September 30, 2018, the Company recorded Baht 5.50 million Administrative expenses. In Q3/2017 the Company recorded the Baht 5.38 million

After moving the production equipment to Prachinburi plant and utilizing the plant to produce the product, the production cost has been lowered and gross margin has been higher.

Please be advised accordingly.

Yours Faithfully,

Prasertsak Suwanpotipra  
Managing Director