

T.C.J. Asia Public Company Limited



November 14, 2018.

Subject Clarification of performance difference of the 3rd quarter for the year 2018 from the same period of last year The explanation for Company's Operation change from same period more than 20%

To The President The Stock Exchange of Thailand

T.C.J. Asia Public Company Limited ("TCJ") and its subsidiaries herewith submit the clarification of the Company's operating performance for the 3rd quarter of the year 2018, as at 30 September 2018 as follows:

1. Consolidated Financial Statement (9 month)

In the 3rd quarter of the year 2018, as at 30 September 2018, TCJ and its subsidiaries had the total revenue of Baht 888.87 million decreased from Baht 1,175.95 million in the year 2017 or decreased by 24.41%.

Revenue decreased from revenue from Sales Baht 529.49 million, decreased by 31.92%, from sales in material product group due to fluctuations in global markets from US and EU policies. Used construction equipment was not sold this quarter.

Revenue from installation work Baht 30.73 million, decreased by 50.67% from the sub-contracting project nearly completion.

But revenue from rental equipment increased 6.10%, achieved Baht 317.90 million due to the slowdown of investment environment throughout the country.

Cost of goods sold and services decreased in portion of decreasing revenue but expenses were at the same level as last year and finance cost decreased from last year 15.97%

The Company had net profit for the period Baht 11.97 million decreased in compared to last year which achieved Baht 41.81 million equal 71.37% and net profit 1.34% for total revenue.

2. The Company Financial Statement (9 month)

TCJ had total revenue of Baht 292.05 million compared with Baht 477.21 million in the same period of last year or decreased by 38.80%.

Revenue from Sales decreased in material product group and used construction equipment by 42.42% from Baht 392.38 million to Baht 225.91 million.

Revenue from Installation work also decreased by 50.67%, as the sub-contracting project nearly complete.

SG&A expenses and finance cost slightly decreased.

As a result, TCJ had net profit of Baht 7.44 million compared with net profit of Baht 12.45 million in the same period last year, decreased 40.24% and net profit 2.54% for total revenue.

Please be informed accordingly.

Yours Faithfully,

(Dr. Songwoot Graipaspong)

Authorized to sign on behalf of the Company