



บริษัท ยูเนียน ปิโตรเคมีคอล จำกัด (มหาชน)  
UNION PETROCHEMICAL PUBLIC COMPANY LIMITED

อาคารยูเนียนเฮ้าส์ 728 ถนนบรมราชชนนี เขตบางพลัด กรุงเทพฯ 10700 โทร 66 0-2 881-8288 (24 สาย) แฟกซ์ 66 0-2 433-7243-4  
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February 27, 2019

Subject : Management Discussion and Analysis of Business Operation results for Year 2018

To : Director and Manager of The Stock Exchange of Thailand

Union Petrochemical Public Company Limited and its subsidiaries ("the Company") would like to clarify the operating results for the year 2018 ended December 31, 2018, in order to disclose as the information to the investor and public.

Consolidated Operating Results for year ended December 31, 2018, the company had total revenues of 3,204.10 million baht, cost of sales of 2,811.00 million baht (equivalent to 87.30 percent when compared to sales), net profit of 36.77 million baht. Compared to the same period of 2017, had sales revenue of 3,038.73 million baht, cost of sales 2,539.53 million baht (83.00% when compared to sales), net profit of 125.73 million baht, decreased 88.96 million baht or 70.75 percent because commodity prices are rising, and the market is highly competitive. Consumers are changing their purchasing behavior because economic slows down.

Yours Sincerely,

Ms. Piyanan Suwannaphasri

Assistant Managing Director

Authorized to sign behalf of the company