



No. RPH-SET 7/2019

May 11, 2019

Subject : Management Discussion and Analysis Quarterly Ending March 31, 2019

To : The President  
The Stock Exchange of Thailand

The Board of Directors meeting of Ratchaphruek Hospital Public Company Limited (the Company) No. 2/2019 dated May 11, 2019 approved the Company's Interim Financial Information ending March 31, 2019. The Company would like to clarify the three-month period ended March 31, 2019 earnings results, as follows.

### **Statement of comprehensive income**

#### **Revenue from hospital operations**

The Company booked revenue from hospital operations amounting to Baht 109.16 million and Baht 204.56 million for the three-month period ended March 31, 2018 and the three-month period ended March 31, 2019, respectively. The figures represent a period-on-period increase of 87.40% due mainly to an increasing in number of patients as a result of a new building operation.

#### **Cost of hospital operations**

The cost of hospital operations amounted to Baht 71.60 million and Baht 137.31 million in the three-month period ended March 31, 2018 and the three-month period ended March 31, 2019, respectively. Meanwhile, the cost of hospital operations to revenue ratios stood at 64.85% and 66.03%, respectively.

The higher ratio on a period-on-period basis was attributable to the Company having some costs in depreciation, electricity charge, and consumable supplies.

#### **Selling expenses**

The Company booked selling expenses amounting to Baht 0.49 million and Baht 0.98 million for the three-month period ended March 31, 2018 and the three-month period ended March 31, 2019, respectively. The selling expenses to revenue ratios for those years stood at 0.44% and 0.47%, respectively.

#### **Administrative expenses**

In the three-month period ended March 31, 2018 and the three-month period ended March 31, 2019, the Company's administrative expenses amounted to Baht 14.24 million and Baht 28.66 million, respectively. The administrative expenses to revenue ratios for those years stood at 12.90% and 13.78%, respectively.

The higher ratio on a period-on-period basis was attributable to the Company having some expenses in depreciation, electricity charge, and cleaning expenses.

#### **Finance costs**

The Company booked finance costs amounting to Baht 0.61 million in the three-month period ended March 31, 2018 and Baht 2.75 million in the three-month period ended March 31, 2019.

The period-on-period increase in finance costs was because of a loan withdrawal to construction disbursement.



### Net profits

The Company booked net profits of Baht 19.04 million and Baht 30.67 million in the three-month period ended March 31, 2018 and the three-month period ended March 31, 2019, respectively. The result suggests that the Company's three-month period ended March 31, 2019 net profits increased by 61.09% on a period-on-period basis; this increase was related mainly to an increase in revenues.

### Statement of financial position

As of December 31, 2018 and March 31, 2019, the Company's total assets amounted to Baht 1,816.96 million and Baht 1,793.25 million, respectively. Major assets were cash and cash equivalents and short-term investments at financial institutions, and property, plant and equipment. As of December 31, 2018 and March 31, 2019, the Company saw cash and cash equivalents and short-term investments at financial institutions to Baht 99.08 million and Baht 68.83 million, respectively, are due to the payment for construction (phase 2). Meanwhile, as of December 31, 2018 and March 31, 2019, the Company's property, plant and equipment were valued at Baht 1,640.43 million and Baht 1,637.21 million.

The Company saw total liabilities of Baht 539.07 million and Baht 484.68 million, as of December 31, 2018 and March 31, 2019, respectively. The major liability was long-term loans from financial institutions, and payables for fixed assets and retention payable. As of December 31, 2018 and March 31, 2019, the long-term loans from financial institutions stood at Baht 275.51 million and Baht 257.30 million, respectively. Meanwhile, the payables for fixed assets and retention payable stood at Baht 180.05 million and Baht 137.49 million, respectively.

As of December 31, 2018 and March 31, 2019, the shareholders' equity was valued at Baht 1,277.90 million and Baht 1,308.57 million, respectively. The increase in shareholders' equity was thanks to the booking of operating profit.

Yours sincerely

(Mr. Teerawat Srinakarin)  
Chief Executive Officer