

May 10, 2019

Subject : Management Discussion and Analysis regarding METCO's performance
for the period of quarter 2, ending March 31, 2019
Attention : Directors and Manager of the Stock Exchange of Thailand

Following the submission to the Stock Exchange of Thailand by Muramoto Electron (Thailand) Public Company Limited of its financial statements for the period of quarter 2, ending March 31, 2019, the Company wishes to report Management Discussion and Analysis regarding its performance for the said period, in which the Company and its subsidiary Net Loss of 71 million baht, a decrease 54.6 million baht, or decrease 333% from the same period of the prior year, as follows;

1. The Company and its subsidiary earned, in this quarter, an income from sales amount 2,714.27 million baht, a decrease of 321.55 million baht, or decrease 10.59% from the same period of the prior year. Because of US-China trade conflicts, the world economy has been slowing down. Under those current world market situations, our sales operation has been hit hard, particularly, the decline of automotive product such as Car Center Panel Unit
2. The Company and its subsidiary earned, in this quarter, a gross profit amount 30.58 million baht, gross profit decrease 47.57 million baht from the same period of the prior year which gross profit amount 78.15 million baht.
3. Selling and Administration expenses of the Company and its subsidiary was decrease 2.37 million baht from the same period of last year, The decreasing selling and administration expenses due to The Company target to reduce the fixed expenses also to strictly continue controlling of total expenses.
4. The Company and its subsidiary loss on exchange amount 3.48 million baht in this quarter, compared to 13.49 million baht loss on exchange from the same period of last year.

The Company provides this information for clarification to the Stock Exchange of Thailand and for disseminated to all market investors

Sincerely,

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(Mr. Ichiro Nishimura)
Director