

(Translated)

May 14, 2019

Ref FSS 090/2019

Subject: Clarification of Company's Operating Result for the three-month period ended March 31, 2019

To The President and Director
The Stock Exchange of Thailand

Dear Sirs,

Finansia Syrus Securities Public Company would like to disclose the reviewed separated and consolidated financial statements for the three-month period ended March 31, 2019. The consolidated statements represent the net loss of Baht 50.90 million, which decreased by Baht 89.13 million or 233.16% comparing to the same period of 2018. While the separated statements represent the net loss of Baht 51.26 million which decreased from the same period of 2018 by Baht 87.96 million or about 239.66%.

According to the abovementioned, the net profit has changed by more than 20%, comparing to the same period of 2018 which is clarified as below

Income :	<u>Consolidated</u>		(Unit: Million Baht) <u>Separate</u>	
	<u>Y2019</u>	<u>+ Increased</u> <u>/-Decreased</u>	<u>Y2019</u>	<u>+ Increased</u> <u>/-Decreased</u>
Brokerage fees income	198.39	(150.18)	198.39	(150.18)
Fees and services income	8.37	(8.45)	8.37	(8.45)
Interest income on margin loans	14.63	(3.16)	14.63	(3.16)
Gain (loss) and return on financial instruments	52.64	(30.77)	52.58	(30.84)
Shares of gain (loss) from investments in an associate and a joint venture	0.09	1.49	0.00	0.00
Other income	2.79	(2.23)	3.69	(2.23)
Total income	<u>276.91</u>	<u>(193.30)</u>	<u>277.66</u>	<u>(194.86)</u>

1. The Consolidated and the separated statements recorded brokerage fees income earned from securities trading in 2019 was Baht 198.39 million, which decreased from the same period of 2018 by Baht 150.18 million or 43.09%. This is mainly because of the company's average daily turnover decreased from Baht 5,187 million in 2018 to Baht 2,906 million in 2019. In addition, at the same period of time, the company's market share decreased from 4.16% to 3.63%.

2. The Consolidated and the separated statements recorded Baht 8.37 million as fees and services income, which decreased by Baht 8.45 million or 50.25% compare with the same period of 2018. This was the result of decreasing in earning from research fee by Baht 9.39 million, financial advisory fee by Baht 3.30 million and increasing in earning from underwriting fee by Baht 3.45 million.
3. The Consolidated and the separated statements recorded Baht 52.64 million and Baht 52.58 million as gain and return on financial instruments, which decreased by Baht 30.77 million and Baht 30.84 million or 36.89% and 36.97% compare with the same period of 2018. This was mainly because of decreasing in gains on derivatives by Baht 85.39 million. While gains on investments increased by Baht 50.93 million and interest and dividend income increased by Baht 3.63 million.

Expenses :

	<u>Consolidated</u>		<u>(Unit: Million Baht)</u> <u>Separate</u>	
	<u>Y2019</u>	<u>+ Increased</u> <u>/ -Decreased</u>	<u>Y2019</u>	<u>+ Increased</u> <u>/ -Decreased</u>
Employee benefits expenses	188.46	(67.23)	179.05	(69.26)
Fees and service expenses	40.69	(6.78)	40.66	(6.78)
Finance costs	7.08	(1.62)	7.08	(1.62)
Bad debt and doubtful accounts (reversal)	0.00	0.10	0.00	0.10
Other expenses	104.05	(4.44)	114.69	(5.42)
Total expenses	340.28	(79.97)	341.48	(82.98)
Profit (loss) before income tax	(63.37)	(113.33)	(63.82)	(111.88)
Income tax	12.47	(24.20)	12.56	(23.92)
Profit (loss) for the period	(50.90)	(89.13)	(51.26)	(87.96)

1. The Consolidated and the separated statements present the amount of employee benefits expenses of Baht 188.46 million and Baht 179.05 million respectively. The expenses on both statements decreased by Baht 67.23 million or 26.29% and 69.26 million or 27.89% respectively, compare with the same period in 2018.
2. The Consolidated and the separated statements recorded Baht 40.69 million and Baht 40.66 million as fees and services expenses. The expenses on both statements decreased by Baht 6.78 million or 14.28% and 14.30% respectively, compare with the same period in 2018.
3. The Consolidated and the separated statements recorded Baht 104.05 million and Baht 114.69 million as other expenses, which decreased from the same period last year by Baht 4.44 million and Baht 5.42 million or 4.10% and 4.51% respectively.

Yours sincerely,

(Mr. Chuangchai Nawongs)
Chief Executive Officer and President