



Our Ref: APURE 012/2019

8 August 2019

Subject Clarification on Second Quarter's Operating Performance (2/2019)
 Attn. To President
 The Stock Exchange of Thailand

The company clarifies causes and reason for relative financial performance on the items varies more than 20% compared to same quarter of previous year. The company, hereby, explains the Q2-2019 operating performance compared to Q2-2018 operating performance.

Revenue from Sales for Q2/2019 and Q2/2018 was 403.31 million baht and 457.57 million baht, respectively. It decreased 54.26 million baht or 11.86% when compared with Q2/2018. The reason is that Thai Baht strengthen against US Dollar which the Company exports the products is the majority.

Detail of Domestic and Export Sales

Unit : Million Baht

	2018	2019
Export Sales		
• Canned sweet corn (RKI)	354.29	317.93
• Fresh vegetable and fruit (AF)	34.86	36.54
• Pouched sweet corn (RKI)	-	-
Total	389.15	354.47
Domestic Sales		
• Canned sweet corn (RKI)	12.58	12.65
• Seeds (SCP)	25.27	10.20
• Others (RKI)	22.17	17.91
• Pouched sweet corn (RKI)	2.49	0.87
• Fresh vegetable and fruit (AF)	5.91	7.21
Total	68.42	48.84
Total domestic and export sales	457.57	403.31

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Cost of Sales for Q2 / 2019 and Q2 / 2018 was 346.89 million baht and 356.75 million baht, respectively. It decreased 9.86 million baht or 2.76% when compared with Q2 / 2018 which is according with Revenue from Sales that decreased.

Profit (Loss) Net Equity of shareholders of the Company for Q2 / 2019 and Q2 / 2018 was 14.99 million baht and 43.60 million baht, respectively. It decreased 28.61 million baht or 134.38 % when compared with Q2 / 2018 which Net Profit margin was decreased due to sales was decreased, however The company got effect from Thai Baht strengthen against US Dollar, got to drought impacts as a result material shortage and provision for employee benefits from the new labor protection act.

Please be informed

Yours sincerely,

(Ms. Sineemas Sotpiparpnukul)

Chief Executive Officer

Authorized Director