



BROCK : 031 /2019

August 9, 2019

Re : Management Discussion and Analysis (MD&A) For Quarter 2 / 2019

Attn : President
The Stock Exchange of Thailand

Baan Rock Garden Public Company Limited wishes to clarify the Company's operating performance for 30 June 2019 as the following.

Key Financial Information on 30 June 2019 , 2018

(Unit : thousands)			
Statements of Income	Separate financial statements		
	June 30, 2019	June 30, 2018	+ (-) %
Total revenue	53,712.00	27,095.00	98.24
Revenue from Sale	53,152.00	25,997.00	104.45
Cost of sales	33,247.00	16,594.00	100.36
GROSS PROFIT	19,905.00	9,403.00	111.69
Selling and Administrative Expenses	11,723.00	7,658.00	53.08
PROFIT BEFORE INCOME TAX	8,729.00	2,825.00	208.99
Income Tax (Expense) Revenue	3,260.00	620.00	425.81
PROFIT (LOSS) FOR THE PERIOD	5,469.00	2,205.00	148.03
Gross profit margin (%)	37.45	36.17	3.54
Net profit to total revenue (%)	10.18	8.14	25.12



Revenue

For financial statement in Quarter 2/2019, the Company has the sales revenue of 53.15 Million Baht, a increase from the same period last year by approximately 27.15 Million Baht or 104.45% because of, the decision of the customer and continuous marketing.

Cost of Sales

For financial statement in Quarter 2/2019, the cost of sales was recorded at 33.24 Million Baht, a increase from the same period last year by approximately 16.65 Million Baht or 100.36% which the cost of sales increased by in the same direction with the sales revenue.

Selling and Administrative Expenses

The Company had the selling and administrative expenses for financial statement in Quarter 2/2019 was recorded at 11.72 Million Baht, a increased from the same period last year by approximately 4.06 Million Baht or 47.85%.

Gross Profit

The Company's gross profit margin for financial statement in Quarter 2/2019 was recorded at 32.20 Million Baht, increase from the same period last year by approximately 16.12 Million Baht or 53.08%.

Profit (Loss) For The Period

For financial statement in the Quarter 2/2019, the Company had the net profit of 5.46 Million Baht a increase from the same period last year by approximately 3.26 Million Baht or 148.03% because of, in the quarter 2/2019, there was an increase in revenue from the same period of the last year.

Please be informed accordingly.

Yours sincerely,

(Ms.Jantamat Hankimhunt)

Authorized Persons to Disclose Information