

HPIR /015

August 13, 2019

Subject : Management Discussion and Analysis of the operating performance for the 2<sup>st</sup> quarter of 2019

Attention : The President of the Stock Exchange of Thailand

Copy to: The Secretary  
The Security and Exchange Commission

JCK Hospitality Public Company Limited (“Company”) would like to report the consolidated operating performance results for the 2<sup>nd</sup> quarter of 2019 as follows:

1. For the 2<sup>nd</sup> quarter of 2019, the Company's total revenue was Baht 322.41 million, decreased by Baht 77.88 million or 19.46% from the same quarter of 2018, due to intensified market competition on restaurant business.
2. The Company's cost of goods sold in the 2<sup>nd</sup> quarter of 2019 was Baht 157.76 million, decreased by Baht 27.31 million, or 14.75% from the same quarter of 2018, as a result of decreasing in sales.
3. The Company's selling and administrative expenses in the 2<sup>nd</sup> quarter of 2019 were Baht 220.51 million, increased from the same quarter of 2018 by Baht 5.55 million, or 2.58%
4. The Company's financial cost in the 2<sup>nd</sup> quarter of 2019 was Baht 2.85 million, increased from the same quarter of 2018 by Baht 6.97 million, or 32.37% due to payment of loan interest to financial institutions.
5. The Company had net loss of Baht 61.65 million, increased from the same quarter of 2018 by Baht 54.55 million, or 768.51% due to reduction of sales.

Please be informed accordingly.

Sincerely yours,



( Mr. Chotiwit Taechaubol )

Chief Executive Officer