

Date : August 14, 2019
 Subject : Management Discussion and Analysis for the Quarter 2/2019
 To : Managing Director
 The Stock Exchange of Thailand

Kuang Pei San Food Products Public Company Limited would like to clarify for Quarter 2/2019 based on the company financial statement. The main items were as followed:

Unit : Million Baht	2019	2018	%Increased (Decreased)
Revenue from sales and services	340.81	316.80	7.58
Total Expenses	336.74	(311.80)	8
Finance Costs	(4.62)	(5.36)	(13.81)
Profit before Income Tax Expenses	1.48	19.45	(92.39)
Income Tax Expensed	(590)	(1.27)	(53.54)
Net Profit	8.91	18.18	(94.58)
Equity	200.68	190.50	5.34

The Profit for Quarter 2/2019 was 0.89 million baht, while in Quarter 2/2018 net Profit was 18.18 million baht. decreased 94.58% and equity for Quarter 2/2019 was 200.68 million baht related to equity on December 31, 2018 was 190.50 million baht to be increased 5.34% the reason are

Operating results

- The Company realized 342.84 million baht for revenue from canned seafood products and food services and others in the Quarter 2/2019 which compared to revenue of Quarter 2/2018 was 336.61 million baht increase by 6.23 million baht or (1.85%) While the cost of and sales and services was 249.46 million baht in Quarter 2/2019 compare to cost of sales and services was 233.01 million baht in Quarter 2/2018 increased by 16.45 million baht or (7.06%) because the cost of sales and services were increased because some raw materials are a little bit increased. The sales expenses amount 33.96 million baht in Quarter 2/2019 compared to Quarter 2/2018 amount 37.42 million baht or decrease by 3.46 million baht (9.24%) and the administrative expenses amount 53.32 million baht in Quarter 2/2019 compare to Quarter 2/2018 amount 41.38 million baht or increase 11.94 million baht (28.85%) total of Selling and administrative expenditures is increased 8.48 million baht. The reason from the company has been changed accounting report in the notes no.14 employee benefit obligations on April 5, 2019, the Labour Protection Act has been enacted in the Royal Gazette. The Labour Protection Act includes a requirement that an employee who is terminated after having been employed by the samre employer for an uninterrupted period of 20 years or more, receives severance payment of 400 days of wages at the most recent rate, which is increased from the current maximum rate of 300 days. This change is considered a post-employment benefits plan amendment for the six-month ended June 30, 2019. According to the notes to financial statement no.14 amount 12.774 million baht.

Balance Sheet

- Total assets at June 30, 2019 was 784.22 million baht compared to December 31, 2018 which was 776.72 million baht.
- Total liabilities at June 30, 2019 was 583.54 million baht compared to December 31, 2018 which was 586.22 million baht because of the company start to pay for restructuring.
- Total Shareholders' Equity at June 30, 2019 was 200.68 million baht which was increased by 10.18 million baht compare to December 31, 2018 which was 190.50 million baht.

Please be inform accordingly.

Your sincerely,

(Mr.Taweesak Naraipratan)
Chief Operating Officer