

No. Tapac 12/2019

Date : September 13, 2019

Subject : Explanation about TAPACO Plc.'s Financial Performance Q3/2019 ended of July 31, 2019

To: The Director and The President of The Stock Exchange of Thailand

According to TAPACO PUBLIC COMPANY LIMITED and its subsidiary ("TAPAC") were prepared and submitted its audited consolidated financial statement of Q3/2019 ended of July 31, 2019 to The Stock Exchange of Thailand, TAPAC would like to provide additional explanation in regard to its financial performance of Q3/2019 which it has total net Profit of 23.744 Million Baht, decrease from the same period of last year at 20.36% which was 29.185 Million Baht. This was due to and the details are as follows:

1. TAPAC and its subsidiary net sales and services income of plastic parts, Mold, Sales from retails business (start operation since April 2018) and Sales of Land in Sweden by subsidiary are in amount of 296.164 million baht, increase from the same period of last year at 13.44% which was 261.073 Million Baht. Sales of Plastic Parts, Land and Retails business (Cosmetic) increase but Sales of Mold is decrease. Gross Profit Margin of Total Sales & Services Income is at 29.65% decrease from the same period of last year which was 30.32%.
2. C4Hus AB Construction Revenue is at 154.511 Million Baht, decrease from the same period of last year at 37.67%. This is due to Sweden Economic Condition and Europe Economic. Cost of Construction is at 133.191 Million Baht, Gross Profit Margin is at 13.98%, increase from the same period of last year which was 6.08%.
3. TAPAC and its' subsidiary Selling & Admin Expenses is at 66.297 Million Baht, increase from the same as last year at 17.46% which was 56.44 Million Baht. Mainly increase from operation of retails business.
4. TAPAC and its' subsidiary Finance Costs is at 8.992 Million Baht, increase from the same as last year at 90.03%. This is due to an expansion of investment in properties and retails business, so Loan from Financial Institute was increase.
5. TAPAC and its' subsidiary record of Employees' Benefit Obligation on past services costs in this period amount 5.668 million baht to comply with Labor Protection Act No. 7 B.E. 2019 which effective on May 5, 2019.

Yours Faithfully,

Mr. Soros Tangnaitham
Managing Director
Tapaco Public Co., Ltd.