

HPIR -022/2562

November 13, 2019

Subject	:	Management Discussion and Analysis of the operating performance for the 3rd quarter of 2019
Attention	:	The President of the Stock Exchange of Thailand
Copy to:		The Secretary
		The Security and Exchange Commission

JCK Hospitality Public Company Limited ("Company") would like to report the consolidated operating performance results for the 3rd quarter of 2019 as follows;

- 1. For the 3rd quarter of 2019, the Company's total revenue was Baht 342.87 million, decreased by Baht 18.50 million or 5% from the same quarter of 2018, due to intensified market competition on restaurant business.
- 2. The Company's cost of goods sold in the 3rd quarter of 2019 was Baht 163.54 million, decreased by Baht 9.35 million, or 5% from the same quarter of 2018, as a result of decreasing in sales.
- 3. The Company's selling and administrative expenses in the 3rd quarter of 2019 were Baht 217.73 million, increased from the same quarter of 2018 by Baht 4.33 million, or 2.02%
- The Company's financial cost in the 3rd quarter of 2019 was Baht 4.62 million, increased from the same quarter of 2018 by Baht 2.88 million, due to loan from financial institutions.
- 5. The Company had net loss of Baht 46.79 million, increased from the same quarter of 2018 by Baht 17.50 million, or 60%.

Please be informed accordingly.

Sincerely yours,

Cauto

(Mr. Chotiwit Taechaubol) Chief Executive Officer

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