

(Translated)

February 18, 2020

Ref FSS 024/2020

Subject: Clarification of Company's Operating Result for the year ended December 31, 2019

To The President and Director
The Stock Exchange of Thailand

Dear Sirs,

Finansia Syrus Securities Public Company would like to disclose the audited separated and consolidated financial statements for the year ended December 31, 2019. The consolidated statement represents net loss of Baht 138.08 million, which decreased by Baht 114.4 million. The separated statement represents net loss of Baht 140.83 million which decreased by Baht 105.04 million.

According to the abovementioned, the net profit has changed by more than 20%, comparing to the same period of 2018 which is clarified as below

Income :	(Unit: Million Baht)			
	Consolidated		Separate	
	Y2019	+ Increased /- Decreased	Y2019	+ Increased /-Decreased
Brokerage fees income	914.15	(135.35)	914.15	(135.35)
Fees and service income	81.40	(12.81)	81.40	(12.81)
Interest income on margin loans	55.25	(12.43)	55.25	(12.43)
Gain (loss) and return on financial instruments	198.58	(27.70)	198.31	(27.90)
Shares of gain (loss) from investments in an associate	4.04	1.21	-	-
Gain on sales of investment in a joint venture	-	(8.80)	-	-
Other income	41.90	21.70	45.48	21.68
Total income	1,295.32	(174.18)	1,294.59	(166.81)

1. The Consolidated and the separated statements recorded brokerage fees income earned from securities trading in 2019 was Baht 1,295.32 million, which decreased from the same period of 2018 by Baht 174.18 million or 11.85%. Although, the company's average daily turnover increased from Baht 4,046 million in 2018 to Baht 5,657 million in 2019. Moreover, commission rate of the company decreased by 0.037 percentages compare to the same period last year.
2. The Consolidated and the separated statements recorded Baht 81.40 million as fees and service income, which decreased by Baht 12.81 million or 13.60% compare with the same period of 2018. This was the result of earning from underwriting income-securities decreased by Baht 17.69 million and research fee decreased by Baht 31.51 million. However, underwriting income-debt increased by Baht 14.08 million and selling agent fee increased by Baht 8.3 million.

3. The Consolidated and the separated statements recorded Baht 55.25 million as interest income on margin loans, which decreased by Baht 12.43 million or 18.37% compare with the same period of 2018.
4. The Consolidated and the separated statements recorded Baht 198.58 million and Baht 198.31 million as gain and return on financial instruments, which decreased by Baht 27.7 million and Baht 27.9 million or 12.24% and 12.33% compare with the same period of 2018. This was mainly because of decreasing in gains on derivatives by Baht 242.37 million.

Expense :

	(Unit: Million Baht)			
	Consolidated		Separate	
	Y2019	+Increased /-Decreased	Y2019	+ Increased / -Decreased
Employee benefits expenses	796.37	(78.33)	756.26	(84.89)
Fees and service expenses	218.92	46.37	218.87	46.37
Finance costs	28.16	(3.37)	28.16	(3.37)
Bad debt and doubtful accounts (reversal)	(0.05)	0.05	(0.05)	0.05
Other expenses	422.00	7.38	464.87	9.67
Total expenses	1,465.40	(27.90)	1,468.11	(32.17)
Profit (loss) before income tax	(170.08)	(146.27)	(173.52)	(134.64)
Income tax	32.00	31.87	32.69	29.60
Profit (loss) for the year	(138.08)	(114.40)	(140.83)	(105.04)

1. The Consolidated and the separated statements present the amount of employee benefits expenses of Baht 796.37 million and Baht 756.26 million which decreased by Baht 78.33 and 84.89 million or 8.96% and 10.09% respectively.

However, the employee benefits expenses included past service cost of Baht 6.63 million as the impact of Labour Protection Act (No.7) B.E.2562 (2019)

2. The Consolidated and the separated statements recorded Baht 218.92 million and Baht 218.87 million as fees and services expenses. The expenses on both statements increased by Baht 46.37 or 26.87% compare with the same period of 2018.

Yours sincerely,

(Mr. Chuangchai Nawongs)

Chief Executive Officer and President

