



No. RPH-SET 8/2020

May 9, 2020

Subject : Management Discussion and Analysis Quarterly Ending March 31, 2020

To : The President
The Stock Exchange of Thailand

The Board of Directors meeting of Ratchaphruek Hospital Public Company Limited (the Company) No. 3/2020 dated May 9, 2020 approved the Company's Interim Financial Information ending March 31, 2020. The Company would like to clarify the three-month period ended March 31, 2020 earnings results, as follows.

Statement of comprehensive income

Revenue from hospital operations

The Company booked revenue from hospital operations amounting to Baht 204.56 million and Baht 215.53 million for the three-month period ended March 31, 2019 and the three-month period ended March 31, 2020, respectively. The figures represent a period-on-period increase of 5.36% due mainly to an increasing in number of patients.

Cost of hospital operations

The cost of hospital operations amounted to Baht 137.31 million and Baht 148.49 million in the three-month period ended March 31, 2019 and the three-month period ended March 31, 2020, respectively. Meanwhile, the cost of hospital operations to revenue ratios stood at 66.03% and 67.73%, respectively.

The higher ratio on a period-on-period basis was attributable to the Company having some costs in inventories costs, and employee expenses.

Selling expenses

The Company booked selling expenses amounting to Baht 0.98 million and Baht 1.40 million for the three-month period ended March 31, 2019 and the three-month period ended March 31, 2020, respectively. The selling expenses to revenue ratios for those years stood at 0.47% and 0.64%, respectively.

Administrative expenses

In the three-month period ended March 31, 2019 and the three-month period ended March 31, 2020, the Company's administrative expenses amounted to Baht 28.66 million and Baht 30.17 million, respectively. The administrative expenses to revenue ratios for those years stood at 13.78% and 13.76%, respectively.

The higher ratio on a period-on-period basis was attributable to the Company having some expenses in employee expenses, and repair and maintenance expenses.

Finance costs

The Company booked finance costs amounting to Baht 2.75 million in the three-month period ended March 31, 2019 and Baht 2.61 million in the three-month period ended March 31, 2020.

The period-on-period decrease in finance costs was because of a loan payment.



Net profits

The Company booked net profits of Baht 30.67 million and Baht 29.82 million in the three-month period ended March 31, 2019 and the three-month period ended March 31, 2020, respectively. The result suggests that the Company's three-month period ended March 31, 2019 net profits decreased by 2.77% on a period-on-period basis; this decrease was related mainly to an increase in employee costs, inventories costs, and repair and maintenance expenses.

Statement of financial position

As of December 31, 2019 and March 31, 2020, the Company's total assets amounted to Baht 1,751.26 million and Baht 1,751.19 million, respectively. Major assets were cash and cash equivalents, trade and other receivables, and property, plant and equipment. As of December 31, 2019 and March 31, 2020, the Company saw cash and cash equivalents to Baht 49.21 million and Baht 56.57 million, respectively. And the Company saw the trade and other receivables to Baht 48.94 million and Baht 56.38 million, respectively. Meanwhile, as of December 31, 2019 and March 31, 2020, the Company's property, plant and equipment were valued at Baht 1,603.73 million and Baht 1,585.07 million as a result of The Company booked the depreciation.

The Company saw total liabilities of Baht 433.77 million and Baht 403.88 million, as of December 31, 2019 and March 31, 2020, respectively. The major liability was long-term loans from financial institutions, and trade and other payables. As of December 31, 2019 and March 31, 2020, the long-term loans from financial institutions stood at Baht 266.67 million and Baht 261.79 million, respectively. Meanwhile, the trade and other payables stood at Baht 128.91 million and Baht 93.63 million, respectively.

As of December 31, 2019 and March 31, 2020, the shareholders' equity was valued at Baht 1,317.48 million and Baht 1,347.31 million, respectively. The increase in shareholders' equity was thanks to the booking of operating profit.

Yours sincerely

(Mr. Teerawat Srinakarin)
Chief Executive Officer