



No. ACC6308/002

13 September 2020

เรื่อง Operating Results Clarification for the second quarter 2020, ended June 30 2020
เรียน Director/ Managing Director
The Stock Exchange of Thailand (SET)

According to Advance Connection Corporation Public Company Limited, “the Company” has submitted the financial statements of the Company and its subsidiaries for 6 months periods of the quarter 2/2020 ended June 30, 2020 via electronic system. to the Stock Exchange of Thailand.

It appears that the operating results of the said period has a net loss of 35.39 million baht, but in the same period of the previous year, the net loss was 91.97 million baht, the company had a net loss, a decrease from the same period of last year equal to 56.58 million baht.

The company would like to clarify the important changes as follows:

1. Total revenues of the Company Group in the second quarter of 2020 had total revenues of 91.39 million baht, decreased 31.51 million baht or 25.64 percent compared to the same period of the previous year due to
 - 1.1 Revenue from sales of 3.86 million baht, a decrease of 3.23 million baht or 45.61 percent due to ceiling fans and lamps that the company has are obsolete products, they are not in market demand and the company plans to cancel the sale of ceiling fan in the future.
 - 1.2 Revenue from electricity sales amounted to 49.82 million baht, a decrease of 1.79 million baht or 3.47 percent due to frequent rainfall.
 - 1.3 Revenue from caterings and restaurants amounted to 16.14 million baht, a decrease of 30.57 million baht or 65.67 percent due to the company announced the cessation of the operation from the impact of the coronavirus disease (COVID-19) epidemic, and tourists decreased.



- 1.4 Real estate rental income of 0.072 million baht, a decrease of 0.015 million baht or 17.24% due to a decrease in tenants.
 - 1.5 Revenue from contractors amounted to 12.79 million baht due to the second quarter of 2020, the company recognized revenue from the business of installing solar panels in area of the transmission towers, which is a new business.
 - 1.6 Other income of 2.65 million baht, a decrease of 8.47 million baht or 76.19 percent due to the same period of the previous year the company has other income which is the main item are the profit from sales of condominiums, country complexes and other assets totaled 9.02 million baht.
2. The cost of goods sold and services of the group companies totaled 53.03 million baht, a decrease of 14.65 million baht or 21.65 percent with the key details as follows
- 2.1 Renewable energy costs amounted to 14.98 million baht, a decrease of 4.55 million baht or 23.29 percent due to lower depreciation which is from reducing the cost of solar panels and machines Which is a result of asset impairment according to accounting standards.
 - 2.2 Cost of catering and restaurants amounted to 21.90 million baht, a decrease of 20.73 million baht or 48.63 percent from the announcement of the cessation of operations from the impact of the coronavirus disease (COVID-19).
3. The Company had selling and administrative expenses of 56.75 million baht, a decrease of 74.94 million baht or 56.91 percent due to the same quarter of last year. The Company has made an allowance for the value of land awaiting development amounting to 91.33 million baht from the difference from the appraisal value compared to the acquired value.



4. Financial costs of 9.73 million baht, a decrease of 4.65 million baht or 32.33 percent due to the redemption of debentures in the amount of 100 million baht, causing the debt and interest expenses to be reduced. At present, the company has outstanding debentures in the amount of 155.20 million baht.

Therefore, to clarify in order to disseminate to investors and interested parties in general

Best Regards,

-- Angoon Phimpakorn--
(Mr.Angoon Phimpakorn)
Managing Director