

(Translation)

UAC.CS/015/2020

August 14, 2020

Subject: Explanation of the operating results for the second quarter period ended June 30, 2020

To: President
The Stock Exchange of Thailand

Attachment: Auditor's Report and Financial Statement for the second quarter period ended June 30, 2020

UAC GLOBAL Public Company Limited ("UAC") would like to report the operating result of UAC according to the financial statement for the 3-month and 6-month period ended June 30, 2020, details are as follows:

The operating results of the separated financial statement for the 3-month and 6-month period ended June 30, 2020

The Consolidated Financial Statement (Unit: Million Baht)			YOY				YOY	
	Q2/2020	Q2/2019	Million Baht	%	6M/2020	6M/2019	Million Baht	%
Sales and Services	274.42	595.43	-321.01	-53.91%	549.20	1,824.31	-1,275.11	-69.90%
Gross Profit	40.35	60.30	-19.95	-33.08%	95.98	169.48	-73.50	-43.37%
Other Income	79.28	16.06	63.22	393.52%	88.89	30.93	57.96	187.38%
Selling & Administrative Expenses	31.98	39.27	-7.29	-18.57%	65.31	78.98	-13.68	-17.32%
Finance Cost	8.35	8.96	-0.61	-6.85%	16.93	19.95	-3.02	-15.12%
EBT	79.31	28.13	51.17	181.90%	102.63	101.48	1.15	1.14%
Tax	-1.88	-7.06	5.18	-73.37%	-6.34	-20.28	13.94	-68.75%
Total Comprehensive Income	80.72	21.07	59.64	283.00%	92.50	81.20	11.30	13.92%
EBITDA	105.57	53.47	52.11	97.45%	155.35	153.82	1.53	0.99%

The operating results of the separated financial statement for second quarter period ended June 30, 2020, resulted in increase in total comprehensive income of Baht 59.64 million or 283.00% from the corresponding period of the previous year as the following details below:

1. Revenue from sales and services decreased Baht 321.01 million or 53.91% from the corresponding period of the previous year, mostly from revenue from Trading in Energy & Petroleum which decreased Baht 310.21 million, resulting from economic recession from pandemic of COVID-19.
2. Gross profit was Baht 40.35 million which decreased Baht 19.95 million or 33.08% from the corresponding period of the previous year, in compliance with the decrease in revenue from sales and services. Gross profit margin of the second quarter of 2020 was 14.70% of revenue from sales and services increased from the corresponding period of the previous year (Q2/2019 = 10.13%)
3. Other income and profit sharing from investment increased Baht 63.22 million or 393.52% from the corresponding period of the previous year, mostly from the dividend income from investment in BBF at the amount of Baht 71.78 million
4. Finance Cost decreased Baht 0.61 million or 6.85% from the corresponding period of the previous year due to the decrease in liabilities.

6. Comprehensive Income increased Baht 59.64 million or 283.00% from the corresponding period of the previous year.

The operating results of the separated financial statement for the 6-month period ended June 30, 2020, resulted in increase in total comprehensive income of Baht 11.30 million or 13.92% from the corresponding period of the previous year as the following details below:

1. Revenue from sales and services decreased Baht 1,275.11 million or 69.90% from the corresponding period of the previous year, mostly from revenue from Big Lot of Trading which was a non regular transaction decreased Baht 852.55 million, together with the decrease of regular transactions of Trading at the amount of Baht 411.37 million and the decrease of revenue from Manufacturing-Energy (PPP) at the amount of Baht 39.37 million resulting from the decrease of raw material and selling price.
2. Gross profit was Baht 95.98 million which decreased Baht 73.50 million or 43.37% from the corresponding period of the previous year, in compliance with the decrease in revenue from sales and services from Trading. Gross profit margin was 17.48% of revenue from sales and services increased from the corresponding period of the previous year (6M/2019 = 9.29%)
3. Other income increased Baht 57.96 million or 187.38% from the corresponding period of the previous year, mostly from the dividend income from investment in BBF at the amount of Baht 71.78 million
4. Finance Cost decreased Baht 3.02 million or 15.12% from the corresponding period of the previous year due to decrease in liabilities.
5. Comprehensive Income increased Baht 11.30 million or 13.92% from the corresponding period of the previous year.

The operating results of the consolidated financial statement for the 3-month and 6-month period ended June 30, 2020

The Consolidated Financial Statement (Unit: Million Baht)	YOY				YOY			
	Q2/2020	Q2/2019	Million Baht	%	6M/2020	6M/2019	ล้านบาท	%
Sales and Services	352.96	693.48	-340.52	-49.10%	719.74	2,023.06	-1,303.32	-64.42%
Gross Profit	65.36	86.43	-21.07	-24.38%	152.66	218.01	-65.35	-29.98%
Other Income	24.26	19.55	4.72	24.13%	112.10	38.17	73.92	193.64%
Selling & Administrative Expenses	50.08	53.65	-3.56	-6.64%	103.02	107.47	-4.45	-4.14%
Finance Cost	15.77	14.43	1.34	9.29%	30.90	31.19	-0.29	-0.94%
EBT	23.77	37.90	-14.13	-37.29%	130.84	117.53	13.31	11.33%
Tax	-2.47	-5.96	3.49	-58.57%	-6.47	-18.25	11.78	-64.56%
Total Comprehensive Income	28.57	31.94	-3.38	-10.57%	119.62	99.28	20.35	20.50%
EBITDA	70.63	80.87	-10.24	-12.66%	223.72	205.65	18.07	8.79%

The operating results of the consolidated financial statement for the second quarter period ended June 30, 2020, resulted in decrease in total comprehensive income of Baht 3.38 million or 10.57% from the corresponding period of the previous year as the following details below:

1. Revenue from sales and services decreased Baht 340.52 million or 49.10% from the corresponding period of the previous year, mostly from the decrease of revenue from Trading and Manufacturing at the amount of Baht 310.21 million and Baht 32.20 million, respectively.

2. Gross profit was Baht 65.36 million which decreased Baht 21.07 million or 24.38% from the corresponding period of the previous year, in compliance with the decrease in revenue from sales and services. Gross profit margin was 18.52% of revenue from sales and services increased from the corresponding period of the previous year (Q2/2019 = 12.46%)
3. Other income increased Baht 4.72 million or 24.13% from the corresponding period of the previous year, mostly from the profit sharing from investment in BBF at the amount of Baht 21.74 million
4. Finance cost decreased Baht 1.34 million or 9.29% from the corresponding period of the previous year due to the decrease in liabilities.
5. Comprehensive Income decreased Baht 3.38 million or 10.57% from the corresponding period of the previous year.

The operating results of the consolidated financial statement for the 6-month period ended June 30, 2020, resulted in decrease in total comprehensive income of Baht 20.35 million or 20.50% from the corresponding period of the previous year as the following details below:

1. Revenue from sales and services decreased Baht 1,303.32 million or 64.42 % from the corresponding period of the previous year, mostly from the decrease of revenue from Trading and Manufacturing at the amount of Baht 1,243.67 million and Baht 59.65 million, respectively.
2. Gross profit was Baht 152.66 million which decreased Baht 65.35 million or 29.98% from the corresponding period of the previous year, in compliance with the decrease in revenue from sales and services. Gross profit margin was 21.21% of revenue from sales and services increased from the corresponding period of the previous year (6M/2019 = 10.78%)
3. Other income increased Baht 73.92 million or 193.64% from the corresponding period of the previous year, mostly from the profit sharing from investment in BBF at the amount of Baht 101.02 million
4. Finance Cost decreased Baht 0.29 million or 0.94% from the corresponding period of the previous year, due to decrease in liabilities.
5. Comprehensive Income decreased Baht 20.35 million or 20.50% from the corresponding period of the previous year.

The Statements of Financial Position as of June 30, 2020 has changed from December 31, 2019 as follows;



Total Assets was Baht 3,206.38 million, increased Baht 161.32 million or 5.30%, mostly from the increase in current assets of Baht 50.94 million and non-current assets of Baht 110.38 consisted of;

1. Cash and cash equivalents increased Baht 95.78 million.
2. Investment in subsidiaries increased Baht 29.23 million.
3. Property, plant and equipment increased Baht 84.50 million, mostly from the adoption of new financial reporting standards, TFRS 16 Leases, by recognized Right-of-use assets.

Total Liabilities was Baht 1,695.56 million, increased Baht 94.33 million or 5.89%, mostly from the decrease in current liabilities of Baht 447.15 million and the increase in non-current liabilities of Baht 541.49 million, consisting of;

1. O/D and short term loans increased Baht 137.37 million, mostly from short term loans of the company and subsidiaries at the amount of Baht 121.03 million.
2. Current portion of debenture decreased Baht 400 million by fully repayment of bond on June 12, 2020. Then, the company issued and offered new bond (Name-Registered Certificate of Unsubordinated and Unsecured Debentures) of Baht 300 million on June 18, 2020 which will be due on June 18, 2022.
3. Current portion of long term loan decreased Baht 161.92 million, consisting of;

- The company has allowed the exempt of principal payment for 12 months from May 2020 from financial institution by recognized as Long-term loans, net of current portion at the amount of Baht 122.03 million.
 - The repayment loan to financial institutions at the amount of Baht 39.89 million.
4. The increase in lease liabilities, net of current portion of Baht 128.16 million from the adoption of new financial reporting standards, TFRS 16 Leases to recognize more at the amount of Baht 126.45 million.

Total Shareholders' Equity was Baht 1,510.83 million, increased Baht 66.98 million or 4.64%, resulting from income of business performance.

Financial Ratio

Consolidated financial statement	2019	Q1/2020
NET PROFIT (%)	17.28	4.91
EBIT (%)	22.47	7.35
EBITDA (%)	31.05	10.17
ROE (%)	18.60	15.45
EPS (Baht/Share)	0.20	0.15
Consolidated financial statement	31 December 2019	Q1/2020
D/E RATIO (Times)	1.18	1.15

Please be informed accordingly

Yours sincerely,

-Signature-

(Miss Nilrat Jarumanopas)

Chief Financial Officer

Authorized to sign on behalf of the Company