

No TTW/441/63

11 November 2020

Subject Explanation of the operating result of the 2020 third quarter as compared with 2019 third quarter

To The President  
The Stock Exchange of Thailand

Performance analysis of the 2020 and 2019 third quarter

Description	Quarter 3		Changes	
	2020	2019	+ / (-)	%
Total revenues	1,557.4	1,554.0	3.4	0.2
Total expenses	593.1	577.3	15.8	2.7
Profit sharing from investment in associated company	207.7	8.4	199.3	N/A
Net profit for the year of TTW	929.4	725.8	203.6	28.1

The operating results of TTW Public Company Limited (“the Company”) and its subsidiaries for the 2020 and 2019 third quarter are Baht 929.4 million and Baht 725.8 million, respectively. As compared with the operating results for the same period of last year, the operating results of the Company and its subsidiaries increased by Baht 203.6 million or representing a increase of 28.1% mainly due to profit sharing from investment in associated compnay. The Company hereby clarified the significant changes as follows:

1) Revenues

Description	Quarter 3		Changes	
	2020	2019	+ / (-)	%
Sales of treated water	1,525.8	1,514.6	11.2	0.7
Service income	30.2	30.0	0.2	0.7
Other income	1.4	9.4	(8.0)	(85.1)
Total revenues	1,557.4	1,554.0	3.4	0.2

Total revenues increased by Baht 3.4 million or representing an increase of 0.2% by the main reasons as follow:-

a) Sales of treated water increased by Baht 11.2 million or representing an increase of 0.7%.

Description	Quarter 3		Changes	
	2020	2019	+ / (-)	%
Sales volume to PWA (million m <sup>3</sup> )				
TTW Pcl.	41.4	42.0	(0.6)	(1.4)
Pathum Thani Water Co.,Ltd.	39.0	37.7	1.3	3.5
Sales of treated water to PWA				
TTW Pcl.	974.8	977.9	(3.1)	(0.3)
Pathum Thani Water Co.,Ltd.	500.9	480.3	20.6	4.3
Total sales of treated water to PWA	1,475.7	1,458.2	17.5	1.2
Sales of treated water to private sector agencies	50.1	56.4	(6.3)	(11.2)
Total sales of treated water	1,525.8	1,514.6	11.2	0.7

b) Other incomes decreased by Baht 8.0 million or representing a decrease of 85.1% mainly due to the decrease in the return on cash balances.

2) Cost of sales of treated water and services

Description	Quarter 3		Changes	
	2020	2019	+ / (-)	%
Depreciation and amortization	237.8	230.5	7.3	3.2
Cost of production, distribution of tap water and other service costs	250.0	238.1	11.9	5.0
Total cost of sales of treated water and services	487.8	468.6	19.2	4.1

Cost of sales of treated water and services increased by Baht 19.2 million or representing an increase of 4.1% mainly due to depreciation and amortization expenses increased by Baht 7.3 million, the electricity expenses increased by Baht 7.2 million, the employee expenses increased by Baht 2.4 million, the spare parts and maintenance expenses increased by Baht 1.6 million, and the chemical expenses increased by Baht 0.7 million.

3) Administrative expenses decreased by Baht 3.4 million or representing a decrease of 5.7% mainly due to the decrease in CSR expenses.

4) The profit sharing from investment in associated company increased by Baht 199.3 million or representing a increase of 2,372.6% mainly due to the increase in the performance of CKP's subsidiaries

5) Financial costs decreased by Baht 6.9 million or representing a decrease of 9.5% due to the repayment of long-term loans, refinancing loans and redemption of debentures.

Please be informed accordingly.

Yours Faithfully,

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